

# ASX ANNOUNCEMENT



6 March 2014

## Block Trade Further Increases Free Float

Hansen Technologies Limited (ASX: HSN) notes that a block trade of approximately 17.2 million Hansen shares has been executed by Baillieu Holst Ltd.

Our Company's majority shareholder Othonna Pty Ltd, an entity associated with the Hansen family, offered approximately 17.2 million shares or 24.5% of its current shareholding to a select group of institutional and retail investors. Post the block trade Othonna's shareholding in Hansen will have reduced to 33.0% of Hansen's issued shares.

The releasing of this tranche of shares to a broader range of investors represents a further step in increasing the liquidity of Hansen shares. Othonna Pty Ltd has made a voluntary commitment that its remaining shareholding (post the block trade) shall be subject to escrow until the release of Hansen's Fiscal 2014 full year results, expected to be around August 2014.

Our company's CEO Mr. Andrew Hansen has advised, "Today's action by Othonna in no way represents any reduction of my personal commitment to Hansen Technologies Limited. I remain committed to robustly pursuing the growth of our business both organically and through acquisitions. I am very positive about our future".

This action, initiated by the Hansen family to reduce their overall shareholding in Hansen and in so doing introducing key institutional shareholders to the Hansen share register is, in the opinion of the independent Directors' of Hansen, positive and in the interest of all shareholders.

### About Hansen Technologies Limited

The Hansen Technologies Group (ASX: HSN) is a global company that develops, implements and supports proprietary customer care and billing solutions for service providers within the energy, PAY TV and telecommunications sectors in 40+ countries.

The Hansen family of products, which has grown since 1971 to include: HUB, ICC, NirvanaSoft, Peace and the Utilisoft product set also offers outsourcing and facilities management services.

Hansen is recognized by the relevance of its technology and the people who support it. Our innovative solutions are constantly evolving alongside their respective industries to accommodate business, market and technology changes, and our experienced implementation team has an impeccable record of delivering solutions through flexible engagement approaches.

Hansen Technologies Limited  
ABN 90 090 996 455

2 Frederick St  
P.O. Box 6127  
Doncaster 3108  
Victoria Australia  
Telephone + 61 3 9840 3000  
Facsimile + 61 3 9840 3099

[info@hsntech.com](mailto:info@hsntech.com)

[www.hsntech.com](http://www.hsntech.com)

**For further information contact**

Mr Andrew Hansen  
Managing Director  
Hansen Technologies Limited  
61 3 9840 3000

Mr Grant Lister  
Company Secretary  
Hansen Technologies Limited  
61 3 9840 3000