

### **ASX Release**

10 April 2014

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# BT Investment Management Limited (BTIM) – funds under management (FUM) for the quarter ended 31 March 2014

### **Funds under management**

(AUD \$bn)	31-Dec-13				31-Mar-14
	Closing FUM	Net Flows	Other*	FX Impact	Closing FUM
Institutional	14.6	0.1	0.1	-	14.8
Wholesale	4.8	0.0	0.0	-	4.8
Westpac/BTFG					
- Legacy Retail	9.6	(0.2)	(0.1)	-	9.3
- Other	9.0	0.0	0.0	-	9.0
TOTAL BTIM FUM	38.0	(0.1)	0.0	-	37.9
Segregated Mandates	8.5	(0.3)	0.1	(0.2)	8.1
OEIC/Mutual Funds	15.8	0.9	(0.2)	(0.4)	16.1
TOTAL JOHCM FUM	24.3	0.6	(0.1)	(0.6)	24.2
TOTAL FUM	62.3	0.5	(0.1)	(0.6)	62.1

<sup>\*</sup>Other includes market movement, investment performance, and distributions

#### Notes:

- 1. The effect on BTIM Group revenue of net flows during the quarter is positive resulting in an increase to annualised fee income of \$5.4m.
- 2. The Australian dollar strengthened relative to the pound during the quarter with the GBP/AUD rate moving from 1.00/1.8447 as at 31 December 2013 to 1.00/1.8021 as at 31 March 2014.

For further information on this announcement, please contact:

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