## **Appendix 3B**

# New issue announcement, application for quotation of additional securities and agreement

Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX's property and may be made public.

Introduced 01/07/96 Origin: Appendix 5 Amended 01/07/98, 01/09/99, 01/07/00, 30/09/01, 11/03/02, 01/01/03, 24/10/05, 01/08/12, 04/03/13

Name of entity				
Bank of	Bank of Queensland Limited (BOQ)			
	ne entity) give ASX the following i	information.		
Part 1 - All issues  You must complete the relevant sections (attach sheets if there is not enough space).				
1	<sup>+</sup> Class of <sup>+</sup> securities issued or to be issued	Ordinary shares (Shares)		
2	Number of +securities issued or to be issued (if known) or maximum number which may be issued	Further to the accelerated renounceable entitlement offer ( <b>Entitlement Offer</b> ) announced to ASX on 11 April 2014, and the Appendix 3B dated 11 April 2014, 16,994,024 Shares will be issued under the institutional component of the Entitlement Offer ( <b>Institutional Entitlement Offer</b> ).		
3	Principal terms of the <sup>+</sup> securities (e.g. if options, exercise price and expiry date; if partly paid <sup>+</sup> securities, the amount outstanding and due dates for payment; if <sup>+</sup> convertible securities, the conversion price and dates for conversion)	Fully paid ordinary shares issued on the same basis as all other fully paid ordinary shares.		

<sup>+</sup> See chapter 19 for defined terms.

4 Do the +securities rank equally in Yes, the new Shares will rank equally in all respects with all respects from the +issue date existing fully paid ordinary shares from issue. However, new Shares issued under the Entitlement Offer with an existing +class of quoted will not be entitled to receive the half year dividend +securities? announced on 11 April 2014. If the additional +securities do not rank equally, please state: the date from which they do the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment \$10.75 per Share 5 Issue price or consideration The primary purpose of the Entitlement Offer is to increase 6 Purpose of the issue Tier 1 Capital following the proposed acquisition of (If issued as consideration for the certain businesses of Investec Bank (Australia) Limited. acquisition of assets, clearly identify those assets) Is the entity an <sup>+</sup>eligible entity that No 6a has obtained security holder approval under rule 7.1A? If Yes, complete sections 6b - 6h in relation to the +securities the subject of this Appendix 3B, and comply with section 6i 6b The date the security holder N/A resolution under rule 7.1A was passed N/A Number of +securities issued 6с without security holder approval under rule 7.1 N/A Number of +securities issued with 6d security holder approval under rule

7.1A

6e	Number of *securities issued with security holder approval under rule 7.3, or another specific security holder approval (specify date of meeting)	N/A	
6f	Number of *securities issued under an exception in rule 7.2	N/A	
6g	If +securities issued under rule 7.1A, was issue price at least 75% of 15 day VWAP as calculated under rule 7.1A.3? Include the +issue date and both values. Include the source of the VWAP calculation.	N/A	
6h	If *securities were issued under rule 7.1A for non-cash consideration, state date on which valuation of consideration was released to ASX Market Announcements	N/A	
6i	Calculate the entity's remaining issue capacity under rule 7.1 and rule 7.1A – complete Annexure 1 and release to ASX Market Announcements	N/A	
7	<sup>+</sup> Issue dates	Institutional Entitlement Offer: 30 April 201-	4
•	Note: The issue date may be prescribed by ASX (refer to the definition of issue date in rule 19.12). For example, the issue date for a pro rata entitlement issue must comply with the applicable timetable in Appendix 7A.	Retail Entitlement Offer: 22 May 2014	
	Cross reference: item 33 of Appendix 3B.		
8	Number and +class of all +securities quoted on ASX (including the +securities in section 2 if applicable)	Number  After completion of the Institutional Entitlement Offer there will be 339,560,605 Shares on issue. After completion of the Retail Entitlement Offer there will be approximately 359,785,802 Shares on issue (based on the number of Shares on issue as at the date of this Appendix 3B and the approximate number of Shares to be issued under the Retail Entitlement Offer, subject to the effects of rounding).	+Class Fully paid ordinary shares
		3,000,000	CPS

24,500

Floating Rate Term Deposits

<sup>+</sup> See chapter 19 for defined terms.

9 Number and \*class of all \*securities not quoted on ASX (*including* the \*securities in section 2 if applicable)

Number	+Class	
777,655	Performance Award Rights vesting October 2016 and expiring 16 December 2018	
417,879	Deferred Award Rights expiring 16 December 2018	
31,748	Performance Award Rights vesting October 2016 and expiring 18 December 2018	
36,509	Deferred Award Rights expiring 20 May 2018	
488,771	Performance Award Rights vesting October 2015 and expiring 18 December 2017	
312,235	Deferred Award Rights expiring 18 December 2017	
380,118	Performance Award Rights vesting October 2015 and expiring 16 December 2017	
116,861	Deferred Award Rights expiring 5 May 2017	
244,794	Performance Award Rights vesting October 2014 and expiring 16 December 2016	
150,061	Deferred Award Rights expiring 16 December 2016	

Dividend policy (in the case of a trust, distribution policy) on the increased capital (interests)

Dividend policy (in the case of a No change. Dividend policy same as for other Shares.

### Part 2 - Pro rata issue

11	Is security holder approrequired?	val N	yo
12	Is the issue renounceable or renounceable?	on- R	Renounceable

<sup>+</sup> See chapter 19 for defined terms.

13	Ratio in which the *securities will be offered	3 new Shares for each 26 Shares held as at the Record Date	
14	<sup>+</sup> Class of <sup>+</sup> securities to which the offer relates	Fully paid ordinary shares	
15	<sup>+</sup> Record date to determine entitlements	7.00pm (Sydney time) on 16 April 2014	
16	Will holdings on different registers (or subregisters) be aggregated for calculating entitlements?	No	
17	Policy for deciding entitlements in relation to fractions	Where fractions arise in the calculation of entitlements, they will be rounded up to the nearest whole number of new Shares	
18	Names of countries in which the entity has security holders who will not be sent new offer documents  Note: Security holders must be told how their entitlements are to be dealt with.  Cross reference: rule 7.7.	All countries other than Australia and New Zealand and any other jurisdiction into which it is decided to make offers (which may include certain institutional shareholders in Canada, United Kingdom, Hong Kong, Singapore, Germany, Norway, Switzerland, Ireland, Denmark France, Japan, Netherlands, Italy, Abu Dhabi and the United States) under applicable exceptions from the requirement to issue a prospectus or other disclosure document in those jurisdictions.	
19	Closing date for receipt of acceptances or renunciations	Institutional Entitlement Offer: 14 April 2014  Retail Entitlement Offer: 9 May 2014	
20	Names of any underwriters	Goldman Sachs Australia Pty Ltd	
21	Amount of any underwriting fee or commission	Institutional Entitlement Offer: An underwriting fee of 1.75% and a management fee of 0.25% of the total proceeds of the Institutional Entitlement Offer.  Retail Entitlement Offer: An underwriting fee of 1.75% and a management fee of 0.25% of the total proceeds of the Retail Entitlement Offer.	
22	Names of any brokers to the issue	N/A	
23	Fee or commission payable to the broker to the issue	N/A	
24	Amount of any handling fee payable to brokers who lodge acceptances or renunciations on behalf of security holders	N/A	
25	If the issue is contingent on security holders' approval, the date of the meeting	N/A	

<sup>+</sup> See chapter 19 for defined terms.

26	Date entitlement and acceptance form and offer documents will be sent to persons entitled	No prospectus is being prepared. A Retail Entitlement Offer Booklet and Entitlement and Acceptance Form will be sent to Eligible Retail Shareholders on 23 April 2014
27	If the entity has issued options, and the terms entitle option holders to participate on exercise, the date on which notices will be sent to option holders	N/A
28	Date rights trading will begin (if applicable)	N/A
29	Date rights trading will end (if applicable)	N/A
		T
30	How do security holders sell their entitlements <i>in full</i> through a broker?	N/A
31	How do security holders sell <i>part</i> of their entitlements through a broker and accept for the balance?	N/A
32	How do security holders dispose of their entitlements (except by sale through a broker)?	N/A
33	<sup>+</sup> Issue date	Institutional Entitlement Offer: 30 April 2014
		Retail Entitlement Offer: 22 May 2014

### You need only complete this section if you are applying for quotation of securities 34 Type of +securities (tick one) \*Securities described in Part 1 (a) All other +securities (b) Example: restricted securities at the end of the escrowed period, partly paid securities that become fully paid, employee incentive share securities when restriction ends, securities issued on expiry or conversion of convertible securities Entities that have ticked box 34(a) Additional securities forming a new class of securities Tick to indicate you are providing the information or documents 35 If the \*securities are \*equity securities, the names of the 20 largest holders of the additional \*securities, and the number and percentage of additional \*securities held by those holders If the +securities are +equity securities, a distribution schedule of the additional 36 +securities setting out the number of holders in the categories 1 - 1,0001,001 - 5,000 5,001 - 10,000 10.001 - 100.000 100,001 and over A copy of any trust deed for the additional \*securities Entities that have ticked box 34(b) 38 Number of +securities for which N/A <sup>+</sup>quotation is sought 39 +Class of +securities for which N/A quotation is sought

Part 3 - Quotation of securities

<sup>+</sup> See chapter 19 for defined terms.

40	Do the *securities rank equally in all respects from the *issue date with an existing *class of quoted *securities?	N/A	
	If the additional *securities do not rank equally, please state:  • the date from which they do  • the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment  • the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment		
41	Reason for request for quotation now  Example: In the case of restricted securities, end of restriction period	N/A	
	(if issued upon conversion of another *security, clearly identify that other *security)		
			Lat
42	Number and *class of all *securities quoted on ASX (including the *securities in clause 38)	Number N/A	+Class N/A

<sup>+</sup> See chapter 19 for defined terms.

#### **Quotation agreement**

- <sup>+</sup>Quotation of our additional <sup>+</sup>securities is in ASX's absolute discretion. ASX may quote the <sup>+</sup>securities on any conditions it decides.
- 2 We warrant the following to ASX.
  - The issue of the +securities to be quoted complies with the law and is not for an illegal purpose.
  - There is no reason why those +securities should not be granted +quotation.
  - An offer of the \*securities for sale within 12 months after their issue will not require disclosure under section 707(3) or section 1012C(6) of the Corporations Act.

Note: An entity may need to obtain appropriate warranties from subscribers for the securities in order to be able to give this warranty

- Section 724 or section 1016E of the Corporations Act does not apply to any applications received by us in relation to any \*securities to be quoted and that no-one has any right to return any \*securities to be quoted under sections 737, 738 or 1016F of the Corporations Act at the time that we request that the \*securities be quoted.
- If we are a trust, we warrant that no person has the right to return the 

  +securities to be quoted under section 1019B of the Corporations Act at the 
  time that we request that the +securities be quoted.
- We will indemnify ASX to the fullest extent permitted by law in respect of any claim, action or expense arising from or connected with any breach of the warranties in this agreement.
- We give ASX the information and documents required by this form. If any information or document is not available now, we will give it to ASX before <sup>+</sup>quotation of the <sup>+</sup>securities begins. We acknowledge that ASX is relying on the information and documents. We warrant that they are (will be) true and complete.

Sign here:	(Director/Company	secretary)	Date: 29 April 2014
Print name:	Melissa Grundy		

<sup>+</sup> See chapter 19 for defined terms.