

27 May 2014

Company Announcements Platform Australian Securities Exchange Limited 20 Bridge Street SYDNEY NSW 2000

Dear Sir/Madam,

## **Notice of Initial Substantial Holder**

In accordance with section 671B of the Corporations Act 2001 (Cth), we attach a Notice of Initial Substantial Holder (Form 603) in respect of Intueri Education Group Limited.

A notice in substantially the same terms will also be lodged with the ASX on behalf of Westpac Banking Corporation (WBC).

Yours faithfully,

Chris Millard Company Secretary

## **Form 603**

#### Corporations Law Section 671B

## Notice of initial substantial holder

<u>To</u> Company Name/Scheme INTUERI EDUCATION GROUP LIMITED (IQE)

ACN/ARSN ARSN 168 915 900

1. Details of substantial holder(1)

Name BT INVESTMENT MANAGEMENT LIMITED

ACN/ARSN (if applicable) ABN 28 126 382 855

The holder became a substantial holder on 23/05/2014

#### 2. Details of voting power

The total number of votes attached to all the voting shares in the company or voting interests in the scheme that the substantial holder or an associate (2) had a relevant interest (3) in on the date the substantial holder became a substantial holder are as follows:

Class of securities	Number of securities	Person's votes (5)	Voting power (6)
ORDINARY SHARES	5,229,578	5,229,578	5.23%

#### 3. Details of relevant interests

The nature of the relevant interest the substantial holder or an associate had in the following voting securities on the date the substantial holder became a substantial holder are as follows:

Holder of relevant interest	Registered holder of securities	Nature of relevant interest (6)	Number of securities
Advance Asset	HSBC Custody	Advance Asset	199,790
Management Limited	Nominees (Australia)	Management Ltd is the	,
	Limited.	RE of various unit	
		trusts and, in that	
		capacity, can exercise	
		the power to vote or	
		dispose of the shares.	
BT Funds	HSBC Custody	BT Funds Management	490,031
Management No.2	Nominees (Australia)	No 2 Limited is or may	
Limited	Limited.	be the Manager of	
		various Superannuation	
		funds, Institutional	
		investor portfolios and	
		unit trusts and, in that	
		capacity, can exercise	
		the power to vote or	
		dispose of the shares.	

BT Funds	BTNZ Units Trusts	BT Funds Management	1,100,000
Management (NZ)	Nominees Ltd	(NZ) Limited is the	1,100,000
Limited		manager of various	
		superannuation funds,	
		institutional investor	
		portfolios and unit	
		trusts and, in that	
		capacity, can exercise	
		the power to vote or	
		dispose of the shares.	
BT Investment	Permanent Trustee	BT Investment	326,178
Management (Fund	Australia Limited	Management (Fund	
Services) Limited		Services) Limited is the	
	Australia and New	responsible entity of	
	Zealand Banking	various managed	
	Group Limited	investment schemes	
	National Controlling	and, in that capacity,	
	National Custodian Nominees	can exercise the power	
	Nommees	to vote or dispose of the shares.	
	HSBC Custody	the shares.	
	Nominees (Australia)		
	Limited.		
	Limited.		
	National Australian		
	Custodian Services		
	BNP Fund Services		
	Australasia Pty Limited		
	Citicorp Nominees Pty		
	Limited		
	National Nominees		
	Limited		
	JP Morgan Chase Bank		
	X 1		
	National Australia		
DT Investment	Bank Limited	BT Investment	3,113,579
BT Investment Management	HSBC Custody Nominees (Australia)	Management	3,113,379
(Institutional) Limited	Limited.	(Institutional) Limited	
(Institutional) Limited	Emiliou.	(previously known as	
		BT Investment	
		Management (RE)	
		Limited) is the fund	
		manager of various	
		superannuation funds,	
		institutional investor	
		portfolios and unit	
		trusts and, in that	
		capacity, can exercise	
		the power to vote or	
		dispose of the shares.	

#### 4. Details of present registered holders

The persons registered as holders of the securities referred to in paragraph 3 above are as follows:

Holder of relevant interest	Registered holder of	Persons entitled to be	Class and number of
	securities	registered as holder (8)	securities
Advance Asset	See Schedule	See Schedule	
Management Limited			
BT Funds Management	See Schedule	See Schedule	
No.2 Limited			
BT Funds Management	See Schedule	See Schedule	
(NZ) Limited			
BT Investment	See Schedule	See Schedule	
Management (Fund			
Services) Limited			
BT Investment	See Schedule	See Schedule	
Management			
(Institutional) Limited			

## 5. Consideration

The consideration paid for each relevant interest referred to in paragraph 3 above, and acquired in the four months prior to the day that the substantial holder became a substantial holder is as follows:

Holder of relevant	Date of acquisition	Consideration (9)		Class and number of
interest		Cash	Non-cash	securities
WBC & associates	See Schedule	See Schedule		

## 6. Associates

The reasons the persons named in paragraph 3 above are associates of the substantial holder are as follows:

Name and ACN/ARSN (if applicable)	Nature of association

## 7. Addresses

The addresses of persons named in this form are as follows:

Name	Address
Westpac Banking Corporation (WBC)	Level 20, Westpac Place, 275 Kent St, Sydney NSW 2000
Advance Asset Management Limited	Level 20, Westpac Place, 275 Kent Street, Sydney NSW 2000
BT Funds Management No.2 Limited	Level 20, Westpac Place, 275 Kent Street, Sydney NSW 2000
BT Funds Management (NZ) Limited	Level 15 PwC Tower, 188 Quay Street, Auckland, NZ
BT Investment Management (Fund Services) Limited	Level 14, Chifley Tower, 2 Chifley Sydney, Sydney NSW 2000
BT Investment Management (Institutional) Limited	Level 14, Chifley Tower, 2 Chifley Square SYDNEY NSW 2000
INTUERI EDUCATION GROUP LIMITED (IQE)	The Company Secretary, INTUERI EDUCATION GROUP LIMITED (IQE) 100 Symonds Street, Grafton AUCKLAND NEW ZEALAND 1010
	Tel: +64 9442 3456

## Signature

print name	Chris Millard	capacity	Company Secretary	
sign here		date	27/05/2014	
sign here		date	27/03/2014	

#### **DIRECTIONS**

- (1) If there are a number of substantial holders with similar or related relevant interests (eg. a corporation and its related corporations, or the manager and trustee of an equity trust), the names could be included in an annexure to the form. If the relevant interests of a group of persons are essentially similar, they may be referred to throughout the form as a specifically named group if the membership of each group, with the names and addresses of members is clearly set out in paragraph 6of the form.
- (2) See the definition of "associate" in section 9 of the Corporations Law.
- (3) See the definition of "relevant interest" in sections 608 and 671B(7) of the Corporations Law.
- (4) The voting shares of a company constitute one class unless divided into separate classes.
- (5) The total number of votes attached to all the voting shares in the company or voting interests in the scheme (if any) that the person or an associate has a relevant interest in.
- (6) The person's votes divided by the total votes in the body corporate scheme multiplied by 100.
- (7) Include details of:
  - (a) Any relevant agreement or other circumstances because of which the change in relevant interest occurred. If subsection 671B(4) applies, a copy of any document setting out the terms of any relevant agreement, and with a statement by the person giving full and accurate details of any contract, scheme or arrangement, must accompany this form, together with a written statement certifying this contract, scheme or arrangement; and
  - (b) Any qualification of the power of a person to exercise, control the exercise of, or influence the exercise of, the voting powers or disposal of the securities to which the relevant interest relates (indicating clearly the particular securities to which the qualification applies).

See the definition of "relevant agreement" in section 9 of the Corporations Law.

- (8) If the substantial holder is unable to determine the identity of the person (eg. if the relevant interest arises because of an option) write "unknown".
- (9) Details of the consideration must include any and all benefits, money and other, that any person from whom a relevant interest was acquired has, or may, become entitled to receive in relation to that acquisition. Details must be included even if the benefit is conditional on the happening or not of a contingency. Details must be included of any benefit paid on behalf of the substantial holder or its associate in relation to the acquisitions, even if they are not paid directly to the person from whom the relevant interest was acquired.

# **SCHEDULE**

Sales & Purchases for the period : 21/05/2014 to 23/05/2014

SECURITY: IQE

Advance As	set Management Limited		
Date	Registered Company	Quantity	Value
23/05/2014	HSBC Custody Nominees (Australia) Limited.	76,695	0.00
23/05/2014	HSBC Custody Nominees (Australia) Limited.	123,095	308,968.45
	Total	199,790	308,968.45
	Advance Asset Management Limited Total :	199,790	308,968.45
BT Investme	ent Management (Institutional) Limited		
Date	Registered Company	Quantity	Value
23/05/2014	HSBC Custody Nominees (Australia) Limited.	2,400,862	0.00
	Total	2,400,862	0.00
Date	Registered Company	Quantity	Value
23/05/2014	National Australia Bank Limited	712,717	0.00
	Total	712,717	0.00
	BT Investment Management (Institutional) Limited Total :	3,113,579	0.00
BT Investm	BT Investment Management (Institutional) Limited Total : ent Management (Fund Services) Limited	3,113,579	0.00
BT Investme		3,113,579 Quantity	
	ent Management (Fund Services) Limited		Value
Date	ent Management (Fund Services) Limited  Registered Company	Quantity	<b>Value</b> 0.00
Date	Registered Company National Nominees Limited	<b>Quantity</b> 143,908	<b>Value</b> 0.00 <b>0.00</b>
<b>Date</b> 23/05/2014	Registered Company National Nominees Limited Total	<b>Quantity</b> 143,908 <b>143,908</b>	Value 0.00 <b>0.00</b> Value
<b>Date</b> 23/05/2014 <b>Date</b>	Registered Company National Nominees Limited Total Registered Company	Quantity 143,908 143,908 Quantity	Value 0.00 0.00 Value 0.00
<b>Date</b> 23/05/2014 <b>Date</b>	Registered Company National Nominees Limited  Registered Company National Nominees Limited  Total  Registered Company National Nominees Limited	Quantity 143,908 143,908 Quantity 130,975	Value 0.00 0.00 Value 0.00 0.00
Date 23/05/2014 Date 23/05/2014	Registered Company National Nominees Limited  Total  Registered Company National Nominees Limited Total  Total  Total  National Nominees Limited Total	Quantity 143,908 143,908 Quantity 130,975 130,975	Value 0.00 0.00 Value 0.00 0.00 Value
Date 23/05/2014 Date 23/05/2014 Date	Registered Company National Nominees Limited Total  Registered Company National Nominees Limited Total  Registered Company National Nominees Limited Total  Registered Company	Quantity 143,908 143,908 Quantity 130,975 130,975 Quantity	Value 0.00  Value 0.00  Value 0.00  Value 0.00
Date 23/05/2014 Date 23/05/2014 Date	Registered Company National Nominees Limited  Total  Registered Company National Nominees Limited Total  Registered Company National Nominees Limited Total  Registered Company National Nominees Limited	Quantity 143,908 143,908 Quantity 130,975 130,975 Quantity 51,295	Value 0.00  Value 0.00  Value 0.00  Value 0.00  0.00
Date 23/05/2014  Date 23/05/2014  Date 23/05/2014	Registered Company National Nominees Limited Total  Total	Quantity 143,908 143,908 Quantity 130,975 130,975 Quantity 51,295 51,295	Value 0.00  Value 0.00  Value 0.00  Value 0.00  0.00
Date 23/05/2014  Date 23/05/2014  Date 23/05/2014	Registered Company National Nominees Limited Total  BT Investment Management (Fund Services) Limited Total	Quantity 143,908 143,908 Quantity 130,975 130,975 Quantity 51,295 51,295	Value 0.00 Value 0.00 Value 0.00 0.00 Value 0.00 Value 0.00 Value 0.00 Value

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22/05/2014	BTNZ Unit Trusts Nominees Limited	176,000	413,600.00
	Total	308,000	723,800.00
Date	Registered Company	Quantity	Value
22/05/2014	Guardian Nominees No. 2 Limited	792,000	1,861,200.00
	Total	792,000	1,861,200.00
	BT Funds Management (NZ) Limited Total:	1,100,000	2,585,000.00

# ANNEXURE A – ASSOCIATED COMPANIES

This is the annexure 'A' (being 3 pages) referred to in Form 603, Notice of initial substantial holder, lodged for Westpac and its associated entities

 $Tim\ Hartin-Company\ Secretary\ WBC-23/05/2014$ 

Westpac Banking Corporation	Australia	Packaging Properties 1 Pty Limited	Australia
1925 (Commercial) Pty Limited	Australia	Packaging Properties 2 Pty Limited	Australia
1925 (Industrial) Pty Limited	Australia	Packaging Properties 3 Pty Limited	Australia
1925 Advances Pty Limited	Australia	Partnership Pacific Pty Limited	Australia
A.G.C. (Pacific) Limited	Papua New Guinea	Partnership Pacific Securities Pty Limited	Australia
Advance Asset Management Limited	Australia	Pashley Investments Pty Limited	Australia
Altitude Administration Pty Limited	Australia	Qvalent Pty Limited	Australia
Altitude Rewards Pty Limited	Australia	RAMS Financial Group Pty Limited	Australia
Aotearoa Financial Services Limited	New Zealand	Reinventure ILP	Australia
Ascalon Capital Managers (Asia) Limited	Hong Kong	RMS Warehouse Trust 2007-1	Australia
Ascalon Capital Managers Limited	Australia	Sallmoor Pty Limited	Australia
Ascalon Funds Seed Pool Trust	Australia	Securitor Financial Group Limited	Australia
Asgard Capital Management Limited	Australia	Seed Pool Trust No. 2	Australia
Asgard Wealth Solutions Limited	Australia	Series 2007-1G WST Trust	Australia
Australian Loan Processing Security Company Pty Ltd	Australia	Series 2008-1M WST Trust	Australia
Australian Loan Processing Security Trust	Australia	Series 2009-1 WST Trust	Australia
Bella Trust No. 2 Series 2011 - 1	Australia	Series 2011-1 WST Trust	Australia
Bella Trust No. 2 Series 2011 - 2	Australia	Series 2011-2 WST Trust	Australia
Bella Trust No. 2 Series 2011 - 3	Australia	Series 2011-3 WST Trust	Australia
Bella Trust No. 2 Series 2012 - 1	Australia	Series 2012-1 WST Trust	Australia
Bella Trust No. 2 Series 2010 - 1	Australia	Series 2013-1 WST Trust	Australia
Bella Trust No. 2 Series 2010 - 2	Australia	Series 2013-2 WST Trust	Australia
Belliston Pty Limited	Australia	SIE-Lease (Australia) Pty Limited	Australia
Bill Acceptance Corporation Pty Limited	Australia	SIE-Lease (New Zealand) Pty Limited	New Zealand
BLE Capital Investments Pty Limited	Australia	Sixty Martin Place (Holdings) Pty Limited	Australia
BLE Capital Limited	Australia	St.George Business Finance Pty Limited	Australia
BLE Development Pty Limited	Australia	St.George Custodial Pty Limited	Australia
BLE Holdings Pty Limited	Australia	St.George Equity Finance Limited	Australia
BT (Queensland) Pty Limited	Australia	St.George Finance Holdings Limited	Australia
BT Australia Pty Limited	Australia	St.George Finance Limited	Australia
BT Financial Group (NZ) Limited	New Zealand	St.George Life Limited	Australia
BT Financial Group Pty Limited	Australia	St.George Motor Finance Limited	Australia
BT Funds Management (NZ) Limited	New Zealand	St.George Procurement Management Pty Limited	Australia
BT Funds Management Limited	Australia	St.George Security Holdings Pty Limited	Australia
BT Funds Management No.2 Limited	Australia	Sydney Capital Corp Inc.	USA
BT Investment Management (Fund Services) Limited	Australia	Tavarua Funding Trust IV	USA
BT Investment Management (Institutional) Limited	Australia	Teuton Pty Limited	Australia
BT Investment Management Limited	Australia	The Home Mortgage Company Limited	New Zealand
BT Long Term Income Fund	Australia	The Mortgage Company Pty Limited	Australia
BT Portfolio Services Limited	Australia	The Warehouse Financial Services Limited	New Zealand

BT Private Nominees Pty Limited	Australia	Value Nominees Pty Limited	Australia
BT Securities Limited	Australia	W1 Investments Pty Limited	Australia
BT Short Term Income Fund	Australia	Waratah Receivables Corp Pty Limited	Australia
BTIM UK Limited	UK	Waratah Securities Australia Limited	Australia
Canning Park Capital Pte. Ltd	Australia	Westpac (NZ) Investments Limited	New Zealand
Capital Corporate Finance Limited	Australia	Westpac Administration Pty Limited	Australia
Capital Finance (NZ) Limited	Australia	Westpac Administration 2 Limited	Australia
Capital Finance Australia Limited	Australia	Westpac Administration 3 Limited	Australia
Capital Finance New Zealand Limited	Australia	Westpac Administration 3 Limited	Australia
Capital Fleetlease Limited	Australia	Westpac Altitude Rewards Trust	Australia
Capital Motor Finance Limited	Australia	Westpac Americas Inc.	USA
Capital Rent Group Limited	New Zealand	Westpac Asian Lending Pty Limited	Australia
Castlereagh Trust	Australia	Westpac Bank of Tonga	Tonga
CBA Limited	Australia	Westpac Bank Samoa Limited	Samoa
Challenge Limited	Australia	Westpac Bank-PNG-Limited	Papua New Guinea
Codrington S.a.r.l.	Luxembourg	Westpac Capital Holdings Inc.	USA
Core Infrastructure Income Feeder 1 L P	UK	Westpac Capital Markets Holding Corp.	USA
Core Infrastructure Income Feeder 2 L P	UK	Westpac Capital Markets LLC	USA
Core Infrastructure Income Master L P	UK	Westpac Capital Trust IV	USA
Crusade ABS Series 2012 - 1 Trust	Australia	Westpac Capital-NZ-Limited	New Zealand
Crusade ABS Series 2013 - 1 Trust	Australia	Westpac Cash PIE Fund	Australia
Crusade CP Management Pty Limited	Australia	Westpac Cook Cove Trust I	Australia
Crusade CP No.1 Pty Limited	Australia	Westpac Cook Cove Trust II	Australia
Crusade CP Trust No. 41	Australia	Westpac Covered Bond Trust	Australia
Crusade CP Trust No. 44	Australia	Westpac Custodian Nominees Limited	Australia
Crusade CP Trust No. 48	Australia	Westpac Debt Securities Pty Limited	Australia
Crusade CP Trust No. 49	Australia	Westpac Delta LLC	USA
Crusade CP Trust No. 50	Australia	Westpac Direct Equity Investments Pty Limited	Australia
Crusade CP Trust No. 52	Australia	Westpac Equipment Finance (No.1) Pty Limited	Australia
Crusade CP Trust No. 53	Australia	Westpac Equipment Finance Limited	Australia
Crusade CP Trust No. 54	Australia	Westpac Equity Holdings Pty Limited	Australia
Crusade CP Trust No. 55	Australia	Westpac Equity Investments NZ Limited	New Zealand
Crusade CP Trust No. 56	Australia	Westpac Equity Pty Limited	Australia
Crusade CP Trust No. 57	Australia	Westpac Europe Limited	UK
Crusade CP Trust No. 58	Australia	Westpac Finance (HK) Limited	Hong Kong
Crusade CP Trust No. 60	Australia	Westpac Financial Consultants Limited	Australia
Crusade Euro Trust 1E of 2006	Australia	Westpac Financial Holdings Pty Limited	Australia
Crusade Euro Trust 1E of 2007	Australia	Westpac Financial Services Group Limited	Australia
Crusade Global Trust 1 of 2005	Australia	Westpac Financial Services Group-NZ-Limited	New Zealand
Crusade Global Trust 1 of 2006	Australia	Westpac Financial Services Limited	Australia
Crusade Global Trust 1 of 2007	Australia	Westpac Funding Holdings Pty Limited	Australia
Crusade Global Trust 2 of 2004	Australia	Westpac Funds Financing Holdco Pty Limited	Australia
Crusade Global Trust 2 of 2005	Australia	Westpac Funds Financing Pty Limited	Australia
Crusade Global Trust 2 of 2006	Australia	Westpac General Insurance Limited	Australia
Crusade Management Limited	Australia	Westpac General Insurance Services Limited	Australia
Crusade Trust 1A of 2005	Australia	Westpac Global Capital Markets Pty Limited	Australia

Crusade 2P Trust of 2008	Australia	Westpac Group Investment-NZ-Limited	New Zealand
Danaby Pty Limited	Australia	Westpac Group Investments Australia Pty Limited	Australia
eQR Securities Pty. Limited	Australia	Westpac Holdings-NZ-Limited	New Zealand
Europe Infrastructure Debt LP	UK	Westpac Investment Capital Corporation	USA
G.C.L. Investments Pty Limited	Australia	Westpac Investment Vehicle No.2 Pty Limited	Australia
General Credit Holdings Pty Limited	Australia	Westpac Investment Vehicle No.3 Pty Limited	Australia
General Credits Pty Limited	Australia	Westpac Investment Vehicle Pty Limited	Australia
Halcyon Securities Limited	Australia	Westpac Investments U.K. Limited	UK
Hastings Advisers LLC	USA	Westpac Leasing Nominees-VicPty Limited	Australia
Hastings Forestry Investments Limited	New Zealand	Westpac Lenders Mortgage Insurance Limited	Australia
Hastings Forests Australia Pty Limited	Australia	Westpac Life Insurance Services Limited	Australia
Hastings Funds Management (UK) Limited	Singapore	Westpac Life-NZ-Limited	New Zealand
Hastings Funds Management (USA) Inc.	UK	Westpac New Zealand Group Limited	New Zealand
Hastings Funds Management Asia Pty. Limited	USA	Westpac New Zealand Limited	New Zealand
Hastings Funds Management Limited	Australia	Westpac Nominees-NZ-Limited	New Zealand
Hastings Group Pty Limited	Australia	Westpac NZ Covered Bond Holdings Limited	New Zealand
Hastings Infrastructure 1 Limited	UK	Westpac NZ Covered Bond Limited	New Zealand
Hastings Infrastructure 2 Limited	UK	Westpac NZ Leasing Limited	New Zealand
Hastings Investment Capital LP	USA	Westpac NZ Operations Limited	New Zealand
Hastings Investment Management Pty Ltd	USA	Westpac NZ Securitisation Holdings Limited	New Zealand
Hastings Investments GP LLC	Australia	Westpac NZ Securitisation Limited	New Zealand
Hastings Korea Company Limited	Korea	Westpac NZ Securitisation No. 2 Limited	New Zealand
Hastings Management Pty Limited	Australia	Westpac Overseas Holdings No. 2 Pty Limited	Australia
Hastings Private Equity Fund IIA Pty Limited	Australia	Westpac Overseas Holdings Pty Limited	Australia
Hickory Trust	Australia	Westpac Pacific Limited Partnership	Australia
Hitton Pty Limited	Australia	Westpac Properties Limited	Australia
HLT Custodian Trust	New Zealand	Westpac RE Limited	Australia
Infrastructure GP LLP	UK	Westpac Securities Administration Limited	Australia
Infrastructure GP 2 LLP	UK	Westpac Securities Limited	Australia
J O Hambro Capital Management Holdings Limited	UK	Westpac Securities NZ Limited	New Zealand
J O Hambro Capital Management Limited	UK	Westpac Securitisation Holdings Pty Limited	Australia
JOHCM (Singapore) Pte Limited	Singapore	Westpac Securitisation Management Pty Limited	Australia
JOHCM (USA) Inc	USA	Westpac Singapore Limited	Singapore
Magnitude Group Pty Limited	Australia	Westpac Structured Products Limited	Australia
MIF Custodian Trust	New Zealand	Westpac Superannuation Nominees-NZ-Limited	New Zealand
Mortgage Management Pty Limited	Australia	Westpac Syndications Management Pty Limited	Australia
Nationwide Management Pty Limited	Australia	Westpac Term PIE Fund	New Zealand
Net Nominees Limited	Australia	Westpac TPS Trust	Australia
North Ryde Office Trust	Australia	Westpac Unit Trust	Australia
Number 120 Limited	New Zealand	Westpac USA Inc.	USA
		пезрас ОБА ше.	USA
Oniston Pty Limited	Australia		

Note: Westpac retains 62.1% ownership of BT Investment Management Limited who lodges separate notices under ASX code 'BTT'

BT Investment Management Limited (62.1%)

BT Investment Management (Institutional) Limited (Subsidiary of BT Investment Management Limited)

Australia