## **Appendix 3B**

# New issue announcement, application for quotation of additional securities and agreement

Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX's property and may be made public.

 $Introduced \ o1/o7/96 \ \ Origin: Appendix \ 5 \ \ Amended \ o1/o7/98, \ o1/o9/99, \ o1/o7/oo, \ 30/o9/o1, \ 11/o3/o2, \ o1/o1/o3, \ 24/10/o5, \ o1/o8/12, \ o4/o3/13$ 

of entity	
cross Limited (GXL)	
778 862 he entity) give ASX the following	g information.
1 - All issues ust complete the relevant sections (attac	h sheets if there is not enough space).
*Class of *securities issued or to be issued	Fully paid ordinary shares
Number of *securities issued or to be issued (if known) or maximum number which may be issued	2,414,530 shares pursuant to the retail tranche of the non-renounceable entitlement offer (Retail Entitlement Offer) announced to ASX on 16 June 2014.
Principal terms of the *securities (e.g. if options, exercise price and expiry date; if partly paid *securities, the amount outstanding and due dates for payment; if *convertible securities, the conversion price and dates for conversion)	Same as existing quoted fully paid ordinary shares in GXL.
Do the *securities rank equally in all respects from the *issue date with an existing *class of quoted *securities?  If the additional *securities do	Yes
	he entity) give ASX the following  1 - All issues  Ist complete the relevant sections (attack)  *Class of *securities issued or to be issued  Number of *securities issued or to be issued  Number of the *securities issued or to be issued  Principal terms of the *securities (e.g. if options, exercise price and expiry date; if partly paid *securities, the amount outstanding and due dates for payment; if *convertible securities, the conversion price and dates for conversion)  Do the *securities rank equally in all respects from the *issue date with an existing *class of

	<ul> <li>the date from which they do</li> <li>the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment</li> <li>the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment</li> </ul>	
5	Issue price or consideration	\$8.45 per new share
6	Purpose of the issue (If issued as consideration for the acquisition of assets, clearly identify those assets)	To partially fund the acquisition of CF Group Holdings Pty Ltd announced on 16 June 2014.
ба	Is the entity an *eligible entity that has obtained security holder approval under rule 7.1A?	No
	If Yes, complete sections 6b – 6h in relation to the +securities the subject of this Appendix 3B, and comply with section 6i	
6b	The date the security holder resolution under rule 7.1A was passed	
бс	Number of *securities issued without security holder approval under rule 7.1	
6d	Number of *securities issued with security holder approval under rule 7.1A	
бе	Number of *securities issued with security holder approval under rule 7.3, or another specific security holder approval (specify date of meeting)	

Appendix 3B Page 2 04/03/2013

<sup>+</sup> See chapter 19 for defined terms.

6f	Number of *securities issued under an exception in rule 7.2		
6g	If *securities issued under rule 7.1A, was issue price at least 75% of 15 day VWAP as calculated under rule 7.1A.3? Include the *issue date and both values. Include the source of the VWAP calculation.		
-1			
6h	If *securities were issued under rule 7.1A for non-cash consideration, state date on which valuation of consideration was released to ASX Market Announcements		
6i	Calculate the entity's remaining issue capacity under rule 7.1 and rule 7.1A – complete Annexure 1 and release to ASX Market Announcements		
			1 - 1 - 1
7	*Issue dates  Note: The issue date may be prescribed by ASX (refer to the definition of issue date in rule 19,12). For example, the issue date for a pro rata entitlement issue must comply with the applicable timetable in Appendix 7A.  Cross reference: item 33 of Appendix 3B.	The issue date for the Offer is 14 July 2014.	he Retail Entitlement
	33 11 3		
		Number	+Class
8	Number and *class of all *securities quoted on ASX (including the *securities in section 2 if applicable)	105,098,833	Fully paid ordinary shares
		Number	+Class
9	Number and *class of all *securities not quoted on ASX (including the *securities in section 2 if applicable)	Nil	-
			<u> </u>
10	Dividend policy (in the case of a trust, distribution policy) on the increased capital (interests)	Same dividend entitle paid ordinary shares.	ments as existing fully

#### Part 2 - Pro rata issue

11	Is security holder approval required?	No	
12	Is the issue renounceable or non-renounceable?	The Retail Entitlement Offer is Non-renounceable	
13	Ratio in which the *securities will be offered	1 new share for every 15 existing shares held at the record date for the offer	
14	<sup>+</sup> Class of <sup>+</sup> securities to which the offer relates	Ordinary shares	
15	<sup>+</sup> Record date to determine entitlements	7.00pm Sydney time 19 June 2014	
16	Will holdings on different registers (or subregisters) be aggregated for calculating entitlements?	No	
17	Policy for deciding entitlements in relation to fractions	Fractional entitlements will be rounded up to the next whole number of shares	
18	Names of countries in which the entity has security holders who will not be sent new offer documents	For the Retail Entitlement Offer, all jurisdictions other than Australia and New Zealand.	
	Note: Security holders must be told how their entitlements are to be dealt with.  Cross reference: rule 7.7.		
19	Closing date for receipt of acceptances or renunciations	The closing date for acceptances under the Retail Entitlement Offer was 5.00pm (Sydney time) on 7 July 2014.	
20	Names of any underwriters	Goldman Sachs Australia Pty Ltd Macquarie Capital (Australia) Limited Canaccord Genuity (Australia) Limited	
21	Amount of any underwriting fee or commission	For the Retail Entitlement Offer an underwriting fee of 2.50% and management fee of 0.75% (excluding GST). GXL may pay an incentive fee of up to 0.4% of the gross proceeds in respect of the	

Appendix 3B Page 4 04/03/2013

discretion.

Retail Entitlement Offer in its absolute

<sup>+</sup> See chapter 19 for defined terms.

22	Names of any brokers to the issue	N/A
23	Fee or commission payable to the	N/A
<b>-</b> )	broker to the issue	14/1
24	Amount of any handling fee payable to brokers who lodge acceptances or renunciations on behalf of security holders	N/A
25	If the issue is contingent on security holders' approval, the date of the meeting	N/A
26	Date entitlement and acceptance form and offer documents will be sent to persons entitled	No prospectus or product disclosure statement was prepared. A Retail Entitlement Offer Booklet and Entitlement and Acceptance Form was sent on 23 June 2014.
27	If the entity has issued options, and the terms entitle option holders to participate on exercise, the date on which notices will be sent to option holders	N/A
28	Date rights trading will begin (if applicable)	N/A
29	Date rights trading will end (if applicable)	N/A
30	How do security holders sell their entitlements <i>in full</i> through a broker?	N/A
31	How do security holders sell <i>part</i> of their entitlements through a broker and accept for the balance?	N/A
32	How do security holders dispose of their entitlements (except by sale through a broker)?	N/A
33	<sup>+</sup> Issue date	The issue date for the Retail Entitlement Offer is 14 July 2014.

### Part 3 - Quotation of securities You need only complete this section if you are applying for quotation of securities Type of \*securities 34 (tick one) +Securities described in Part 1 (a) All other +securities (b) Example: restricted securities at the end of the escrowed period, partly paid securities that become fully paid, employee incentive share securities when restriction ends, securities issued on expiry or conversion of convertible Entities that have ticked box 34(a) Additional securities forming a new class of securities Tick to indicate you are providing the information or documents If the +securities are +equity securities, the names of the 20 largest holders of the 35 additional +securities, and the number and percentage of additional +securities held by those holders If the +securities are +equity securities, a distribution schedule of the additional 36 \*securities setting out the number of holders in the categories 1 - 1,000 1,001 - 5,000 5,001 - 10,000 10,001 - 100,000 100,001 and over A copy of any trust deed for the additional \*securities 37 Entities that have ticked box 34(b) Number of \*securities for which 38 <sup>+</sup>quotation is sought +Class of +securities for which 39

quotation is sought

Appendix 3B Page 6 04/03/2013

<sup>+</sup> See chapter 19 for defined terms.

40	Do the *securities rank equally in all respects from the *issue date with an existing *class of quoted *securities?		
	If the additional *securities do not rank equally, please state:  • the date from which they do  • the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment  • the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment		
41	Reason for request for quotation now  Example: In the case of restricted securities, end of restriction period		
	(if issued upon conversion of another *security, clearly identify that other *security)		
		N 1	+C1
	Number and taken C II	Number	+Class
42	Number and +class of all +securities quoted on ASX		
	(including the *securities in clause		
	38)		

#### **Quotation agreement**

- <sup>†</sup>Quotation of our additional <sup>†</sup>securities is in ASX's absolute discretion. ASX may quote the <sup>†</sup>securities on any conditions it decides.
- 2 We warrant the following to ASX.
  - The issue of the \*securities to be quoted complies with the law and is not for an illegal purpose.
  - There is no reason why those \*securities should not be granted \*quotation.
  - An offer of the \*securities for sale within 12 months after their issue will not require disclosure under section 707(3) or section 1012C(6) of the Corporations Act.

Note: An entity may need to obtain appropriate warranties from subscribers for the securities in order to be able to give this warranty

- Section 724 or section 1016E of the Corporations Act does not apply to any applications received by us in relation to any \*securities to be quoted and that no-one has any right to return any \*securities to be quoted under sections 737, 738 or 1016F of the Corporations Act at the time that we request that the \*securities be quoted.
- If we are a trust, we warrant that no person has the right to return the 
  +securities to be quoted under section 1019B of the Corporations Act at 
  the time that we request that the +securities be quoted.
- We will indemnify ASX to the fullest extent permitted by law in respect of any claim, action or expense arising from or connected with any breach of the warranties in this agreement.
- We give ASX the information and documents required by this form. If any information or document is not available now, we will give it to ASX before †quotation of the †securities begins. We acknowledge that ASX is relying on the information and documents. We warrant that they are (will be) true and complete.

Sign here:	(Company secretary)	Date:14 July 2014
Print name:	Vincent Pollaers	

Appendix 3B Page 8 04/03/2013

<sup>+</sup> See chapter 19 for defined terms.