## Appendix 3B

# New issue announcement, application for quotation of additional securities and agreement

Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX's property and may be made public.

 $Introduced o 1/07/96 \ \ Origin: Appendix 5 \ \ Amended o 1/07/98, o 1/09/99, o 1/07/00, 30/09/01, 11/03/02, o 1/01/03, 24/10/05, o 1/08/12, o 4/03/13$ 

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IOOF Holdings Limited (IFL)

**ABN** 

49 100 103 472

We (the entity) give ASX the following information.

#### Part 1 - All issues

You must complete the relevant sections (attach sheets if there is not enough space).

 +Class of +securities issued or to be issued Fully paid ordinary shares in the capital of IFL (**New IFL Shares**)

Number of \*securities issued or to be issued (if known) or maximum number which may be issued Up to 76,981,919 fully paid ordinary shares in the capital of IFL may be issued as described in the Explanatory Memorandum issued by SFG Australia Limited (SFW) lodged with the ASX on 27 June 2014 in relation to the Scheme of Arrangement between SFW and its shareholders (Explanatory Memorandum).

The exact number of New IFL Shares which may be issued by IFL will not be known until after the Scheme Record Date (15 August 2014). The New IFL Shares will only be issued if the Scheme is Implemented. Refer to the Explanatory Memorandum for further details.

<sup>+</sup> See chapter 19 for defined terms.

Principal terms of the 3 +securities (e.g. if options, exercise price and expiry date; if partly paid +securities, amount outstanding and due dates for payment; if +convertible securities, the conversion price and dates for conversion)

The New IFL Shares will be fully paid ordinary shares in the capital of IFL.

Do the \*securities rank equally in all respects from the \*issue date with an existing \*class of quoted \*securities?

If the additional \*securities do not rank equally, please state:

- the date from which they do
- the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment
- the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment

The New IFL Shares will rank equally in all respects, from the Implementation Date (20 August 2014) for the Scheme of Arrangement between SFW and its shareholders, with all fully paid ordinary shares in the capital of IFL

5 Issue price or consideration

The New IFL Shares will be issued in satisfaction of payment of the consideration under the Scheme of Arrangement on the Implementation Date on the terms and conditions described in the Explanatory Memorandum.

6 Purpose of the issue (If issued as consideration for the acquisition of assets, clearly identify those assets) The New IFL Shares will be issued as consideration for the acquisition by IFL of all of the issued share capital of SFW.

6a Is the entity an \*eligible entity that has obtained security holder approval under rule 7.1A?

If Yes, complete sections 6b – 6h in relation to the \*securities the subject of this Appendix 3B, and comply with section 6i

No.

6b	The date the security holder resolution under rule 7.1A was passed	Not applicable.
6c	Number of *securities issued	Not applicable.
	without security holder approval under rule 7.1	
<i>c</i> 1	N 1 C ± ' 1	N. 1. 1.
6d	Number of *securities issued with security holder approval under rule 7.1A	Not applicable.
6e	Number of +securities issued	Not applicable.
	with security holder approval under rule 7.3, or another specific security holder approval (specify date of meeting)	
	(opening)	
6f	Number of *securities issued	Not applicable.
	under an exception in rule 7.2	The applicable
6g	If +securities issued under rule	Not applicable.
Ü	7.1A, was issue price at least 75% of 15 day VWAP as calculated under rule 7.1A.3? Include the +issue date and both values. Include the source of the VWAP calculation.	
	calculation.	
6h	If *securities were issued under rule 7.1A for non-cash consideration, state date on which valuation of consideration was released to ASX Market Announcements	Not applicable.
6i	Calculate the entity's remaining	Not applicable.
<i>5</i> 1	issue capacity under rule 7.1 and rule 7.1A – complete Annexure 1 and release to ASX Market Announcements	Trot applicable.

<sup>+</sup> See chapter 19 for defined terms.

#### 7 +Issue dates

Note: The issue date may be prescribed by ASX (refer to the definition of issue date in rule 19.12). For example, the issue date for a pro rata entitlement issue must comply with the applicable timetable in Appendix 7A.

Cross reference: item 33 of Appendix 3B.

The New IFL Shares will be issued on the Implementation Date (20 August 2014)

8 Number and \*class of all \*securities quoted on ASX (including the \*securities in section 2 if applicable)

Number	+Class	
232,118,034	Fully Paid Ordinary Shares	
	Silares	
Up to 76,981,919	Fully Paid Ordinary	
	Shares which may be	
	issued as Scheme	
	consideration in	
	accordance with this	
	notification.	

9 Number and \*class of all \*securities not quoted on ASX (including the \*securities in section 2 if applicable)

	Number	+Class
	844,879	Options which may
		be exercised subject
l		to performance
		hurdles

Dividend policy (in the case of a trust, distribution policy) on the increased capital (interests)

On the same basis as all existing shares from the date of Allotment of the New IFL Shares

#### Part 2 - Pro rata issue

entitlements

11	Is security holder approval required?	Not applicable.
12	Is the issue renounceable or non-renounceable?	Not applicable.
13	Ratio in which the *securities will be offered	Not applicable.
14	<sup>+</sup> Class of <sup>+</sup> securities to which the offer relates	Not applicable.
15	*Record date to determine	Not applicable.

16	Will holdings on different registers (or subregisters) be aggregated for calculating entitlements?	Not applicable.
17	Policy for deciding entitlements in relation to fractions	Not applicable.
18	Names of countries in which the entity has security holders who will not be sent new offer documents  Note: Security holders must be told how their entitlements are to be dealt with.  Cross reference: rule 7.7.	Not applicable.
19	Closing date for receipt of	Not applicable.

<sup>+</sup> See chapter 19 for defined terms.

20	Names of any underwriters	Not applicable.
21	Amount of any underwriting fee or commission	Not applicable.
22	Names of any brokers to the issue	Not applicable.
23	Fee or commission payable to the broker to the issue	Not applicable.
24	Amount of any handling fee payable to brokers who lodge acceptances or renunciations on behalf of security holders	Not applicable.
25	If the issue is contingent on security holders' approval, the date of the meeting	Not applicable.
26	Date entitlement and acceptance form and offer documents will be sent to persons entitled	Not applicable.
27	If the entity has issued options, and the terms entitle option holders to participate on exercise, the date on which notices will be sent to option holders	Not applicable.
28	Date rights trading will begin (if applicable)	Not applicable.
29	Date rights trading will end (if applicable)	Not applicable.
30	How do security holders sell their entitlements <i>in full</i> through a broker?	Not applicable.
31	How do security holders sell <i>part</i> of their entitlements through a broker and accept for the balance?	Not applicable.

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<sup>+</sup> See chapter 19 for defined terms.

32	of the	do security holders dispose eir entitlements (except by hrough a broker)?	Not applicable.
33	<sup>+</sup> Issue	e date	Not applicable.
		uotation of securitie	<b>S</b> oplying for quotation of securities
34	Type (tick o	of *securities one)	
(a)		<sup>+</sup> Securities described in Part	1
(b)			nd of the escrowed period, partly paid securities that become fully paid, en restriction ends, securities issued on expiry or conversion of convertible
Entiti	es tha	t have ticked box 34(a)	
Addit	tional	securities forming a new	class of securities
Tick to docum		e you are providing the informat	ion or
35			securities, the names of the 20 largest holders of the he number and percentage of additional *securities
36			r securities, a distribution schedule of the additional umber of holders in the categories
37		A copy of any trust deed for	the additional <sup>+</sup> securities

<sup>+</sup> See chapter 19 for defined terms.

### Entities that have ticked box 34(b)

38	Number of *securities for which *quotation is sought	Not applicable.	
39	<sup>+</sup> Class of <sup>+</sup> securities for which quotation is sought	Not applicable.	
40	Do the *securities rank equally in all respects from the *issue date with an existing *class of quoted *securities?  If the additional *securities do not rank equally, please state:  • the date from which they do  • the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment  • the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment	Not applicable.	
41	Reason for request for quotation now  Example: In the case of restricted securities, end of restriction period  (if issued upon conversion of another *security, clearly identify that other *security)	Not applicable.	
		Number	<sup>+</sup> Class
42	Number and *class of all *securities quoted on ASX (including the *securities in clause 38)	Not applicable.	Not applicable.

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<sup>+</sup> See chapter 19 for defined terms.

#### **Quotation agreement**

- <sup>†</sup>Quotation of our additional <sup>†</sup>securities is in ASX's absolute discretion. ASX may quote the <sup>†</sup>securities on any conditions it decides.
- 2 We warrant the following to ASX.
  - The issue of the +securities to be quoted complies with the law and is not for an illegal purpose.
  - There is no reason why those \*securities should not be granted \*quotation.
  - An offer of the \*securities for sale within 12 months after their issue will not require disclosure under section 707(3) or section 1012C(6) of the Corporations Act.

Note: An entity may need to obtain appropriate warranties from subscribers for the securities in order to be able to give this warranty

- Section 724 or section 1016E of the Corporations Act does not apply to any applications received by us in relation to any \*securities to be quoted and that no-one has any right to return any \*securities to be quoted under sections 737, 738 or 1016F of the Corporations Act at the time that we request that the \*securities be quoted.
- If we are a trust, we warrant that no person has the right to return the \*securities to be quoted under section 1019B of the Corporations Act at the time that we request that the \*securities be quoted.
- We will indemnify ASX to the fullest extent permitted by law in respect of any claim, action or expense arising from or connected with any breach of the warranties in this agreement.
- We give ASX the information and documents required by this form. If any information or document is not available now, we will give it to ASX before †quotation of the †securities begins. We acknowledge that ASX is relying on the information and documents. We warrant that they are (will be) true and complete.

**Danielle Corcoran** 

6 August 2014

<sup>+</sup> See chapter 19 for defined terms.