



Swick Mining Services Ltd

FY 2014 Results Presentation
1st September 2014

ASX:SWK

www.swickmining.com

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Information included in this presentation is dated August 29 2014.

Company Overview



- Top ten global provider operating in Australia, US , Canada and Europe
- Hard rock , brownfield specialist
- Three core divisions – specialised focus, niche player
- Track record of innovation leading to competitive advantage
- Fleet of 81 rigs (including 3 client owned)
- Clients include Newmont, Gold Fields, BHPB, MMG, Northern Star Resources, Barrick+
- Operating at 25 mines for 22 mining clients



Corporate Snapshot



■ Corporate structure

- ASX: SWK - Listed on ASX Nov 2006
- Shares outstanding: 216.1m
- Share Price 29 Aug 14: \$0.275
- Market Cap Aug 14: \$59.4m

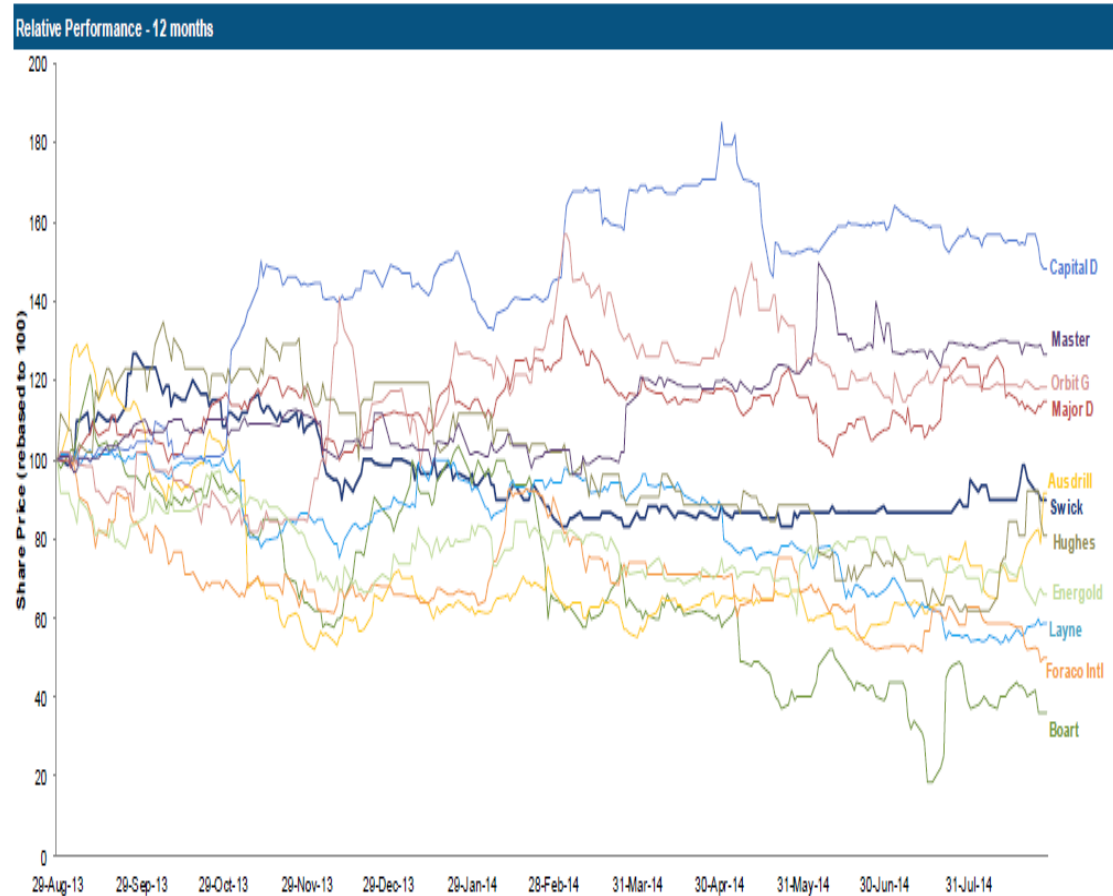
■ Board and Executive Management

- Andrew Simpson - Non-Exec Chairman
- Kent Swick - Managing Director
- Phil Lockyer - Non-Exec Director
- David Nixon - Non-Exec Director
- Ian McCubbing – Non-Exec Director
- Vahid Haydari – Chief Executive Officer

■ Substantial shareholders*

- Kent Swick (15.0%)
- Perennial Investments (11.1%)
- Ms Simone Lourey (10.2%)
- Northcape Capital (6.5%)
- Rosanne Swick (6.4%)
- Highclere International (5.9%)

*As at 1st July 2014



Division Overview



Drilling: Underground Delineation
Rig Type: Swick Mobile Drill
Sectors: Gold, Base Metals
Sites: Operating Mines
Advantage: Reliability, Productivity, Safety, Total Value
Range: + 1000m
Fast Fact: World's leading drill rig
Fleet Size: 67 Rigs (56 Australia & 11 International)
 (includes 5 skid based rigs)



Drilling: Reserve Definition & Expl.
Rig Types: Swick RC Drills
Sectors: Base Metals, Bulks, Gold
Sites: Brownfield & Greenfield
Range: + 400m
Fast Fact: Award Winning Rig Design
Fleet Size: 7 Rigs
 (6 Swick & 1 tracked Schramm)



Drilling: Production (Blast)
Rig Type: Sandvik Solo's
Sectors: Gold, Base Metals
Sites: Brownfield
Range: +50m
Fast Fact: Offer Contracting & Management Services
Fleet Size: 4 Rigs
 +(3 client rigs under mgmt)

Results Overview FY2014

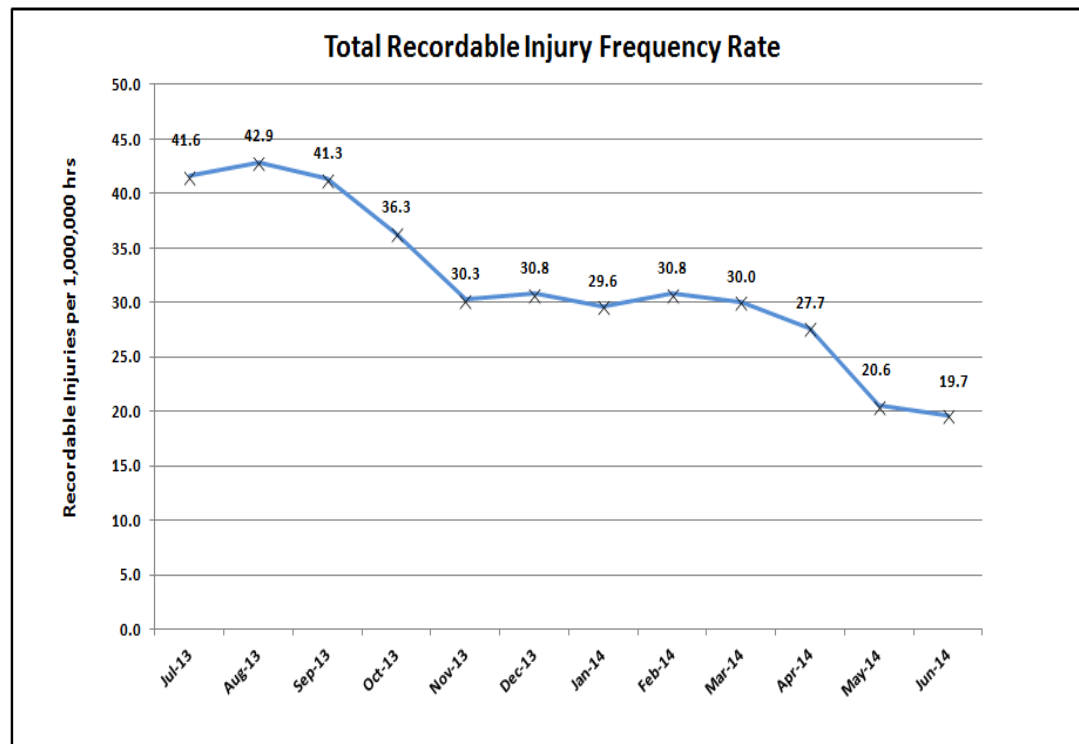


Operational Performance	FY14	FY13	% Change
Total Metres Drilled	1,138,401	1,412,803	-19%
Total Rigs in Fleet (Period end)	81	78	4%
Total Rigs in Use (Period End)	55	54	2%
Manhours ('000)	1176.1	1372.4	-14%
Metres Drilled per Manhour	0.97	1.03	-6%
Consolidated Revenue (\$m)	117.2	145.6	-19%
Consolidated Revenue per Metre (\$/metre)	102.93	103.02	0%
UD Metres Drilled	828,555	933,450	-11%
UD Rigs in Fleet (Period end)	67	64	5%
UD Rigs in Use (Period End)	50	49	2%
Manhours ('000)	886.6	987.9	-10%
Metres Drilled per Manhour	0.93	0.94	-1%
UD Revenue (\$m)	102.72	126.17	-19%
Revenue per metre (\$/Metre)	123.97	135.16	-8%
Total Employees	604	608	-1%
Financial Performance	FY14	FY13	% Change
Revenue (\$m)	117.2	145.6	-19%
EBITDA (\$m)	16.4	30.2	-46%
EBIT (\$m)	3.2	15.8	-80%
Net Profit After Tax (\$m)	1.5	10.5	-85%
EBITDA %	14.0%	20.7%	-33%
EBIT %	2.7%	10.8%	-75%
NPAT %	1.3%	7.2%	-82%
Net Assets (\$m)	108.0	109.8	-2%
Cash (\$m)	4.2	20.9	-80%
Debt (\$m)	20.8	22.5	-7%
Net Debt (\$m)	16.7	1.6	941%
Operating Cashflow (\$m)	11.5	36.3	-68%
Free Cashflow (\$m)	-9.8	15.0	-166%

* some table numbers may not add due to rounding

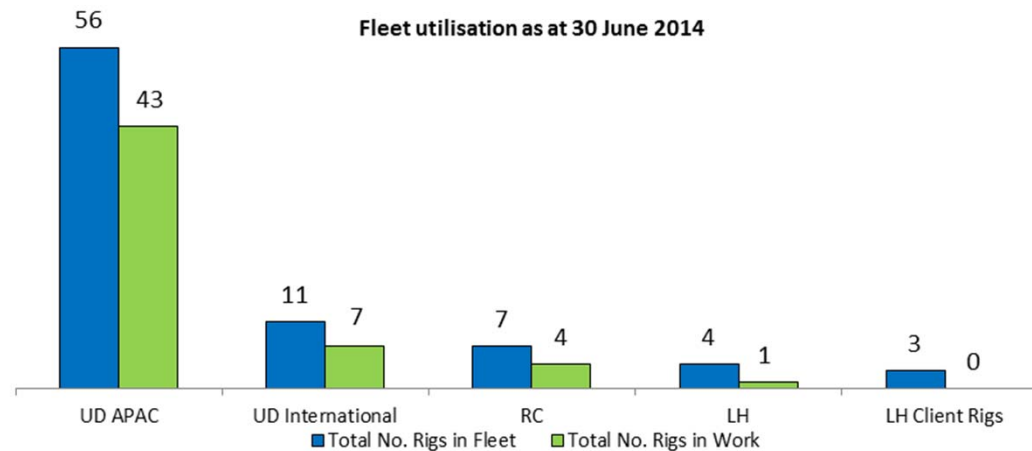
- Metres drilled down 19% YOY
- Revenue down 19% YOY
- EBITDA 46% down YOY
- FY14 characterised by slowing client demand in first half, offset by new contracts won in the 2nd half
- YOY comparison for rigs in work shows 30 June 2014 activity recovered to similar level to 30 June 2013

Safety at Work

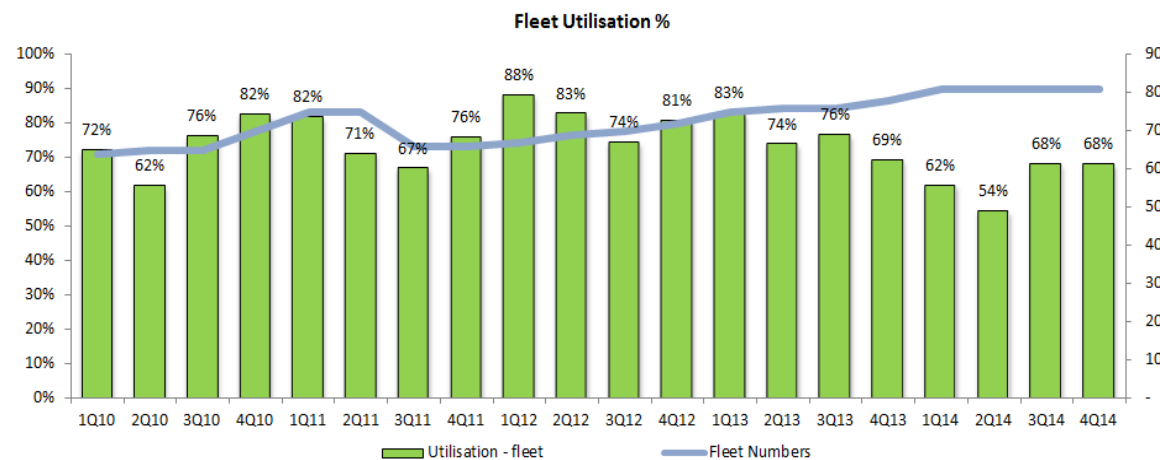


- Continued trend improvement in safety performance
- Significant focus within business on lead measurements – inspections, hazard analysis, training
- Effective implementation of new systems over last two years reduced TRIFR by 70%
- Engineering initiatives in progress to further reduce hazards – barrier systems, rod handling systems, personnel locators

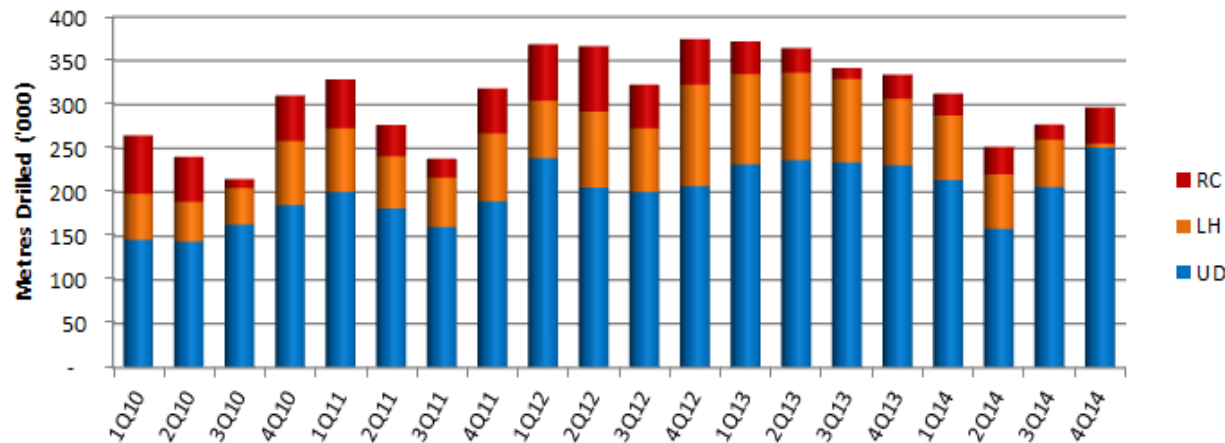
Rigs at Work and Fleet Utilisation



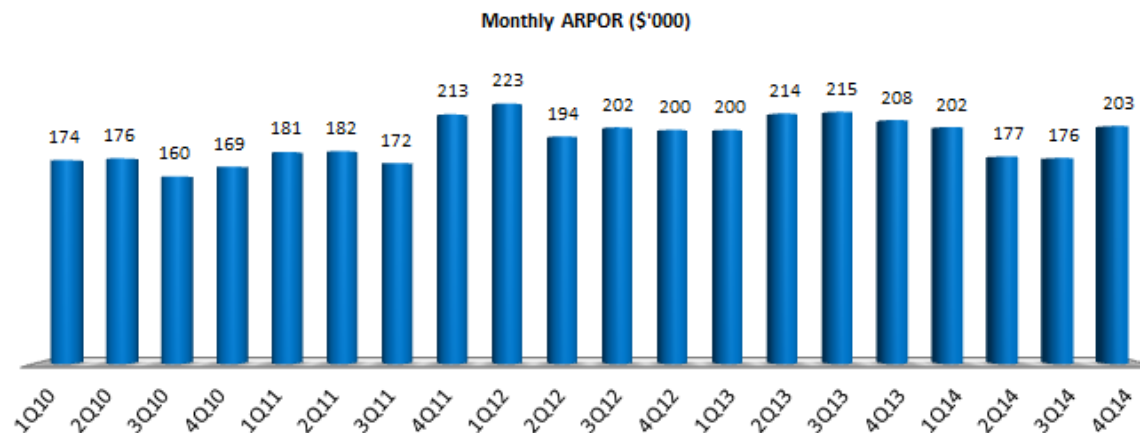
- Swick in-house rig builds are setting new standard for UD rigs
- New Technology upgrades to fleet over next three years
- Total UD fleet in APAC and NA 67 at June 30.



Metres Drilled by Division and ARPOR

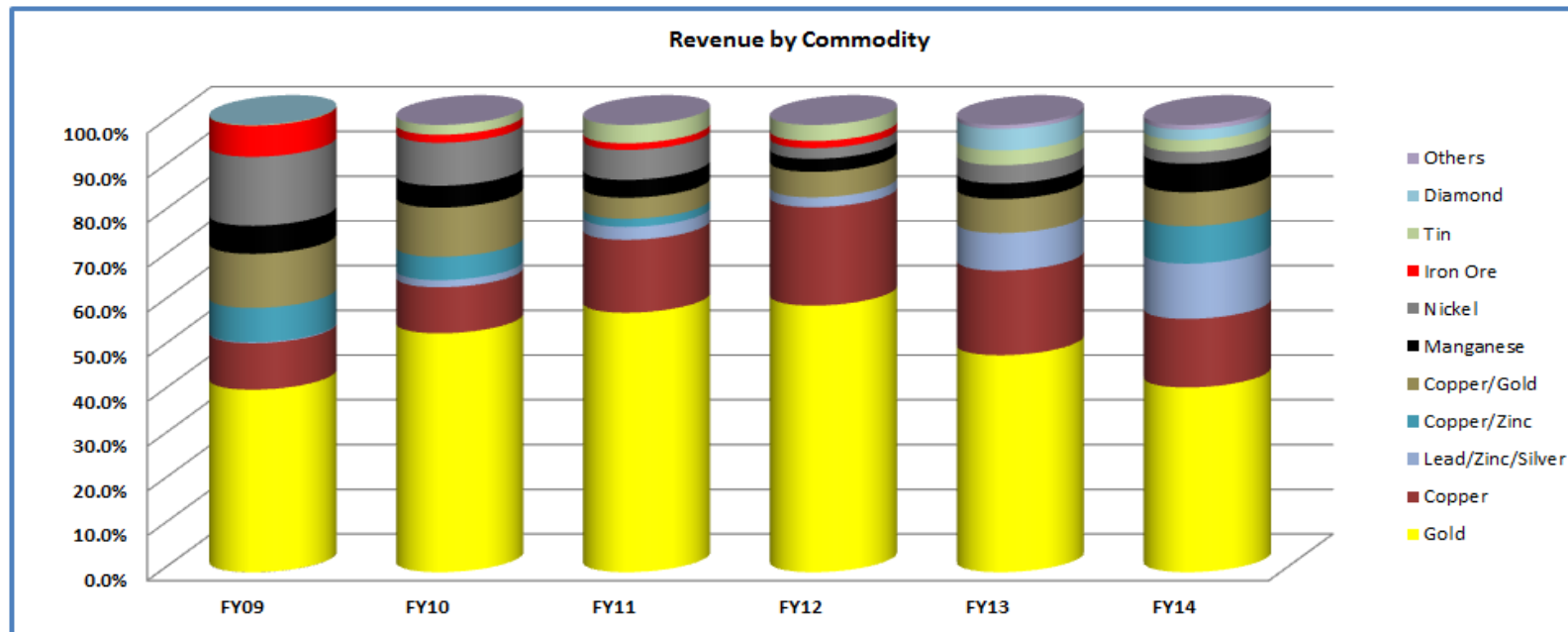


- Record global metres drilled in Underground Diamond drilling for 4Q14



- Reduction in 4Q14 LH metres due to site shutdown due to ground conditions
- ARPOR recovered in 4Q14 to similar levels to 4Q13

Commodity Spread



- Gold share decreasing with lower drilling spends on Gold mines
- Recent contract awards in FY14 in major base metal producers
- Significant tender pipeline in H1 FY15 in both Gold and base metals

Strategic Focus FY15



- Implementation of Hydra Latch™ core system- under way, completion H1 ✓
- Major Rig Technology Upgrade – Proof of Concept underway H1 ✓
- Major Rig Technology Upgrade - Rebuild program commencing H2 ✓
- Delivery of UD Automation System - Scheduled for all rigs as part of upgrade program ✓
- Focus on improving productivity on multiple fronts – lowers cost metrics to clients ✓
- Focus on improving productivity on multiple fronts – margin improvement ✓
- Development of in-house Technical Training Centre – program commencing H1 ✓

Contact Us



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