

APA gas transmission assets equipped to adapt and grow

Mick McCormack
Managing Director and CEO

Morgans Conference Brisbane, 8 October 2014

Disclaimer

This presentation has been prepared by Australian Pipeline Limited (ACN 091 344 704) the responsible entity of the Australian Pipeline Trust (ARSN 091 678 778) and APT Investment Trust (ARSN 115 585 441) (APA Group).

Summary information: This presentation contains summary information about APA Group and its activities current as at the date of this presentation. The information in this presentation is of a general background nature and does not purport to be complete. It should be read in conjunction with the APA Group's other periodic and continuous disclosure announcements which are available at www.apa.com.au.

Not financial product advice: Please note that Australian Pipeline Limited is not licensed to provide financial product advice in relation to securities in the APA Group. This presentation is for information purposes only and is not financial product or investment advice or a recommendation to acquire APA Group securities and has been prepared without taking into account the objectives, financial situation or needs of individuals. Before making an investment decision, prospective investors should consider the appropriateness of the information having regard to their own objectives, financial situation and needs and consult an investment adviser if necessary.

Past performance: Past performance information given in this presentation is given for illustrative purposes only and should not be relied upon as (and is not) an indication of future performance.

Future performance: This presentation contains certain "forward-looking statements" such as indications of, and guidance on, future earnings and financial position and performance. Forward-looking statements, opinions and estimates provided in this Presentation are based on assumptions and contingencies which are subject to change without notice, as are statements about market and industry trends, which are based on interpretations of current market conditions.

This presentation contains such statements that are subject to risk factors associated with the industries in which APA Group operates which may materially impact on future performance. Investors should form their own views as to these matters and any assumptions on which any forward-looking statements are based. APA Group assumes no obligation to update or revise such information to reflect any change in expectations or assumptions.

Investment risk: An investment in securities in APA Group is subject to investment and other known and unknown risks, some of which are beyond the control of APA Group. APA Group does not guarantee any particular rate of return or the performance of APA Group.

Not an offer: This presentation does not constitute an offer, invitation or recommendation to subscribe for or purchase any security.

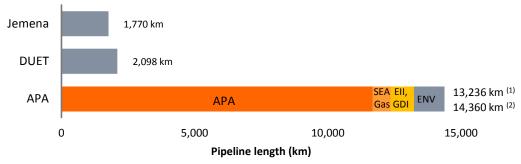
APA October 2014 \rightarrow 2

About APA Group

APA is Australia's largest gas infrastructure business

- Gas transmission pipelines and storage
 - Owning and operating two thirds of Australia's onshore pipelines
 - Interconnected pipeline networks
 - Transporting approximately half the gas used domestically
- Gas distribution networks
 - Operating approximately a third of the nation's gas distribution networks
- Other related energy infrastructure
 - Developed and acquired complementary energy infrastructure





- (1) APA pipelines and 100% of the pipelines which form part of its Energy Investments
- (2) Pipelines operated by APA, including Envestra

Source: APA & AER State of the Energy Market 2013

APA (September 2014)

Market	A
capitalisation	S

A\$6.6 billion S&P/ASX 50

MSCI All World Index; FTSE All World Index

836 million securities on issue

Assets owned/ operated

Over \$12 billion

Gas transmission

14,360 km transmission pipelines Underground and LNG gas storage

Gas distribution

27,160 km gas network pipelines

1.3 million gas consumers

Other energy infrastructure

430 MW power generation

239 km HV electricity transmission

Gas processing plants

Employees More than 1,600

Operator Operator of APA's assets and investments

APA's long term strategy

Strategy is focused on our core business of gas pipeline infrastructure

Enhancing APA's portfolio of gas infrastructure assets in Australia's growing energy market

Facilitating development of gas related projects that enhance APA's infrastructure portfolio

Capturing revenue and operational synergies from APA's significant asset base

Pursuing opportunities that leverage APA's knowledge and skills base

DANGER
HIGH PRESSURE
GAS PIPELINE
BURIED NEARBY

DO NOT
DIG

OUNDOUGH STATING
In STATING

Maintaining strong financial capability

APA's unrivalled asset portfolio across Australia and internal expertise, together with strong industry fundamentals, drive growth opportunities

Value creation and innovation

Developing opportunities in a dynamic industry















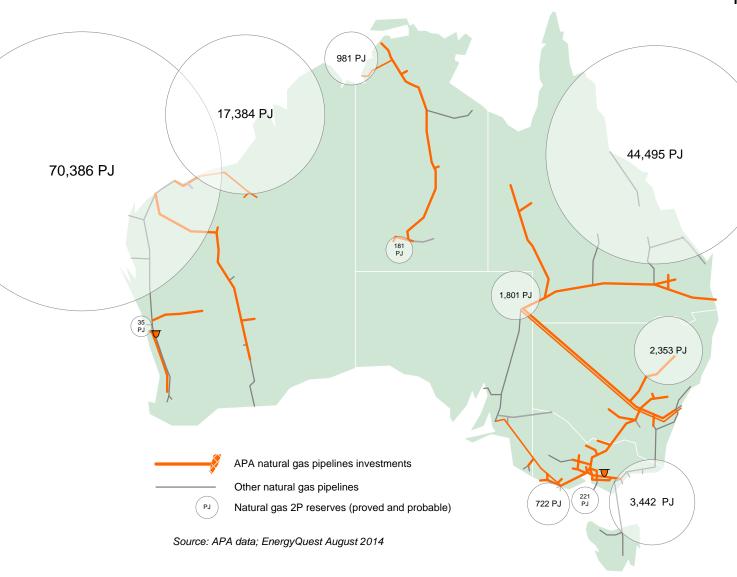




FY14 highlights

- → \$1 billion of organic projects completed or in progress
- → New multi-pipeline revenue agreements
- → Installing bi-directional capability
- → Enhancing and improving operations and maintenance

Australian gas industry – abundant supply



Supply fundamentals remain strong

- Proven and probable gas reserves total 142,000 PJ (1)
 - Domestic gas use for 2013 was 1,110 PJ⁽¹⁾
 - A further 1,090 PJ⁽¹⁾ of gas was used for LNG export
 - → More than 50 years of gas available at current levels of domestic use and export
- Identified gas resources exceed 430,000 PJ (2)
 - → Almost 200 years of gas available at current levels

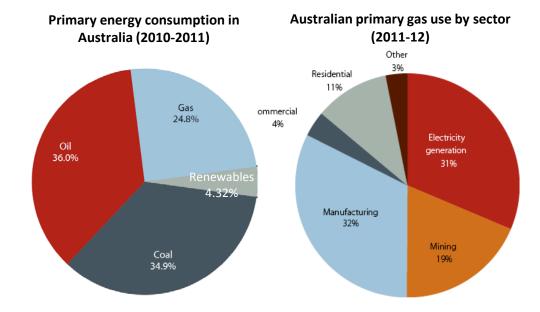
- (1) 2012 gas production, LNG production and gas reserves: EnergyQuest, August 2014
- (2) As at January 2011: BREE Gas Market Report, July 2012,

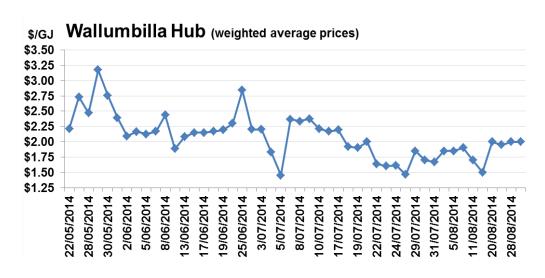
APA October 2014 \rightarrow 6

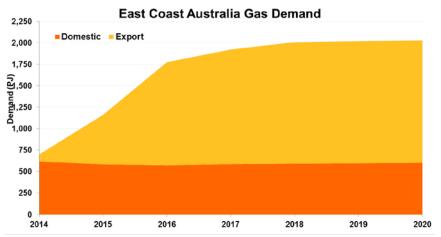


Australian gas industry - domestic and export demand

- Australia's gas production, consumption and exports are all projected to grow over the period to 2034–35
- Differing views on the rates of growth given short term market challenges
 - Access to long term gas supply
 - Sharp gas price shifts, up and down
 - Rate of development of new gas sources
- On-shore gas supply for east coast LNG
 - Surat-Bowen basin supply for east coast LNG projects to be supplemented by gas sourced from other inland basins (e.g. Cooper)



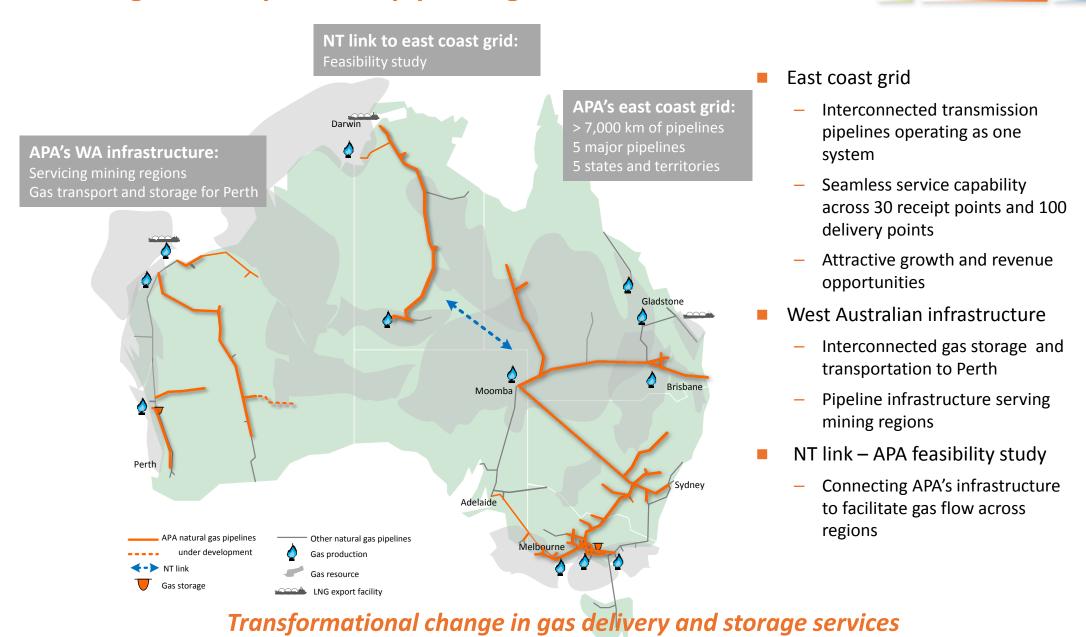




Source: BREE Gas Market Report, July 2012 and October, 2013; "Gas Statement of Opportunities", May 2014, AEMO

 \rightarrow 8

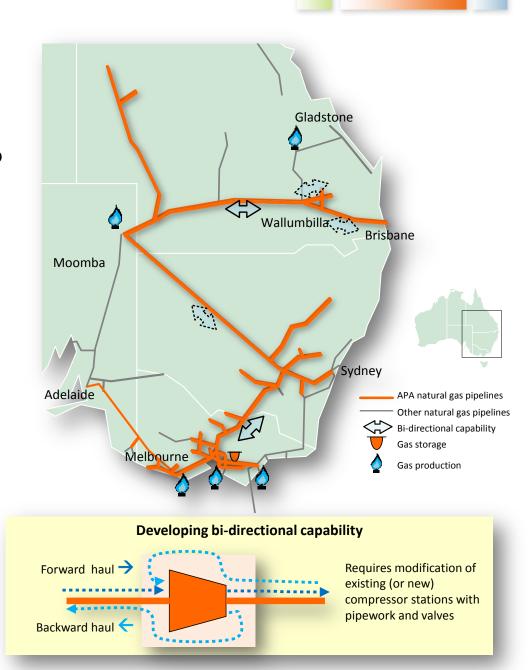
Strategic development of pipeline grids



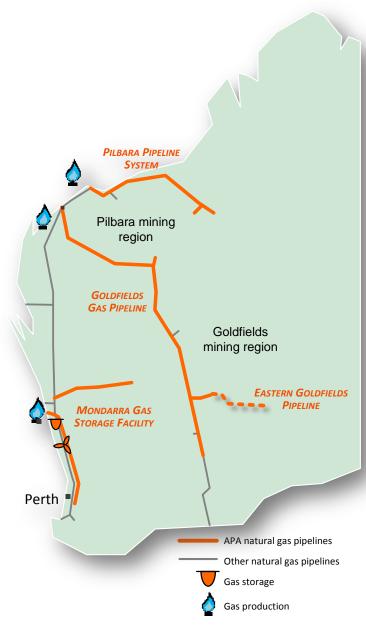
APA October 2014

East coast grid services creating value

- Customer take-up of grid services
 - New short and longer term gas transportation agreements across multiple pipelines
 - Storage services available throughout the grid, close to source or end use
 - Flexibility services to manage shifts in gas supply and demand portfolios
 - Capacity trading services added
- Expanding and optimising grid infrastructure and operation
 - Increasing capacity to move gas between Victoria and NSW
 - Increasing compression capacity at Wallumbilla hub and Moomba
 - Progressively configuring pipelines to operate as a single network system
 - Progressively installing bi-directional capability on pipelines across the grid

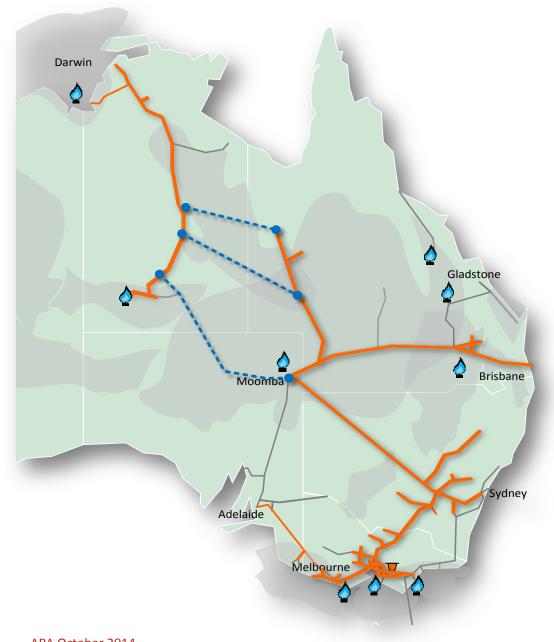


Developing an integrated Western Australian portfolio



- Gas supply security and flexibility
 - Mondarra Gas Storage Facility expansion commenced commercial operation July 2013
 - Underpinned by 20 year contract with Synergy (electricity generator/retailer)
 - Additional customers utilising storage capacity under shorter term agreements
- Serving mining operations in the Pilbara and Goldfields
 - Goldfields Gas Pipeline increased capacity available for Rio Tinto and Mt Newman JV
 - Murrin Murrin Operations 15-year contract renewal
 - Pilbara Pipeline System lateral expansion for onshore LNG (Sub161)
- Development of the Eastern Goldfields Pipeline
 - New 292km pipeline supplying mining operations in the Goldfields region
 - Capital cost of \$140 million underpinned by new long term gas transportation agreements with AngloGold Ashanti

NT link – feasibility study update



Infrastructure

- Preliminary assessment of several possible pipeline routes
- Detailed engineering

Commercial

- Early stage discussions with large downstream users on East Coast
- Exploratory discussions with major upstream producers and juniors/explorers

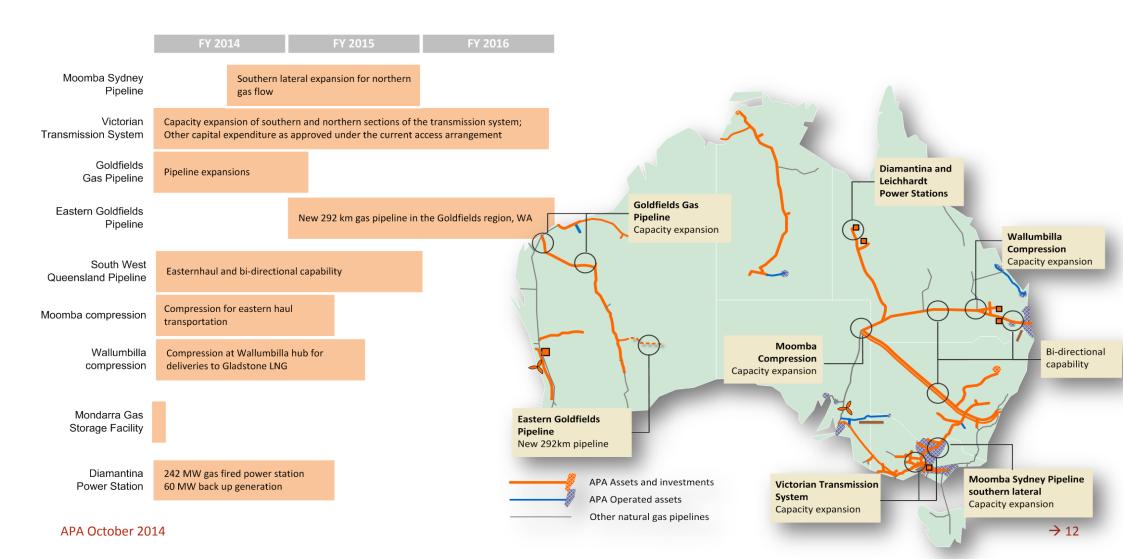
Government

 Ongoing dialogue with government (Federal, State and Territory) and other stakeholders

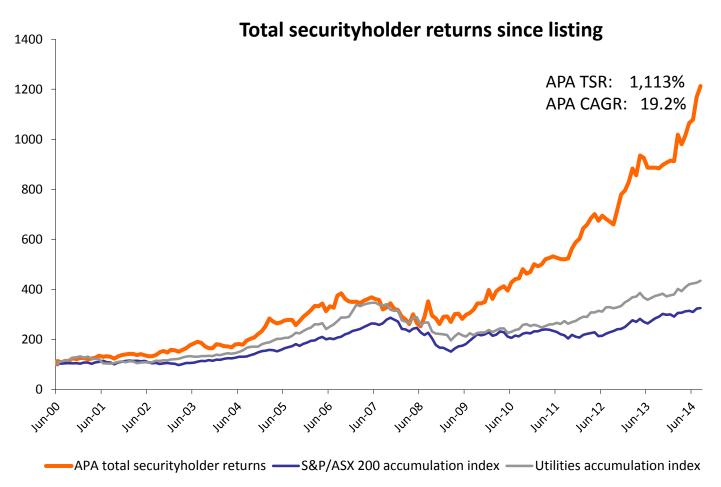


Developing growth capital projects across Australia

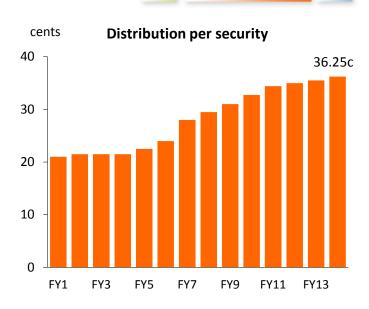
- Continued expansion and enhancement of APA's gas infrastructure portfolio, with many growth opportunities unique to APA – \$1 billion capital projects completed or in progress in FY14
- Committed projects underwritten by long term revenue contracts and/or regulatory arrangements

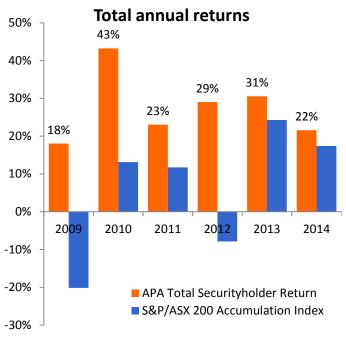


Maximising value for securityholders



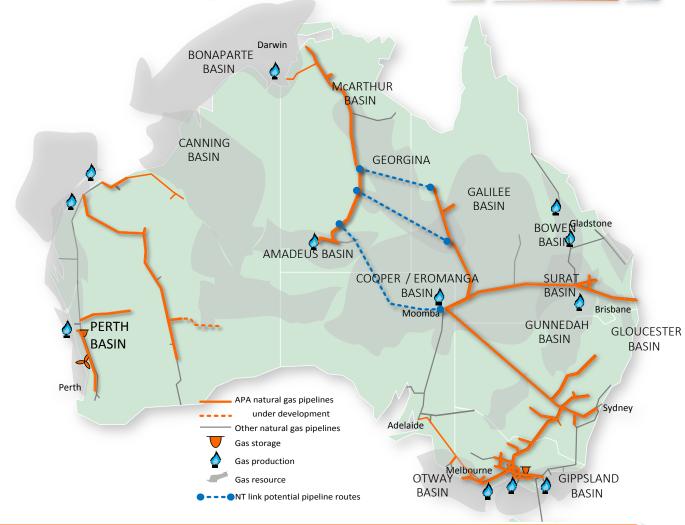
Indexed to 100 from listing date, 13 June 2000 to 29 August 2014 Source: APA based on IRESS data





Well positioned and equipped to adapt and grow

- Organic growth
 - Capacity expansions in line with customer requirements
 - Grid enhancement and service developments
- Brownfield and greenfield developments
 - Eastern Goldfields Pipeline
 - NT east coast grid pipeline link
- East coast LNG
 - East coast grid transportation and storage services
 - Potential pipeline ownership and operation



Diverse and interconnected portfolio

National infrastructure development and operational capability

Balance sheet strength



Delivering Australia's energy

For further information contact

APA Investor Relations E-mail: ir@apa.com.au

or visit APA's website www.apa.com.au