



14 October 2014

September 2014 – AUMA update

HFA Holdings Limited provides the following update on Assets Under Management and Advice (AUMA):

	30 June 2014 AUMA	Net flows	Performance	FX translation on Australian AUMA	30 September 2014 AUMA
Lighthouse					
Funds	USD 3.88 bn	↑ USD 0.10 bn	-	-	USD 3.98 bn
Customised Client accounts	USD 4.12 bn	↓ USD 0.16 bn ¹	↓ USD 0.04 bn	-	USD 3.92 bn
Certitude					
Open-ended funds	AUD 0.47 bn	↑ AUD 0.01 bn	↑ AUD 0.01 bn	-	AUD 0.48 bn
Structured products	AUD 0.24 bn	↓ AUD 0.01 bn	-	-	AUD 0.24 bn
Combined total	USD 8.66 bn	↓ USD 0.05 bn	↓ USD 0.03 bn	↓ USD 0.04 bn²	USD 8.54 bn

¹ Overall the net outflow from Customised Client Accounts is relatively small, with the outflows mainly from accounts with low fees, whilst inflows were predominately from new clients which will generate fees in line with the average earned by Lighthouse from Customised Client Accounts. As such, despite the quarter ending with a reduction in AUMA, the actual impact in relation to the future financial performance of HFA will be positive.

² AUMA for Certitude is AUD, and has been translated to USD as at 30 September using an exchange rate of AUD:USD 0.8752

Amber Stoney
Chief Financial Officer & Company Secretary
07 3218 6200