

31 October 2014

Australian Securities Exchange Limited
Exchange Centre
Level 4
20 Bridge Street
Sydney NSW 2000

Dear Sir / Madam

CHANGE TO THE SHAREHOLDER DISCOUNT OFFER

Shareholders are entitled to a 5% discount off the listed sale price of any residential lot and 2.5% off the listed sale price of any house or apartment within selected Cedar Woods' developments

Until now, the shareholder discount offer required shareholders to hold a minimum of 5,000 Cedar Woods shares in order to access the offer. In recognition of the increase in the share price since the Offer was introduced several years ago, the Board has determined to reduce the minimum number of shares to 1,000, effective immediately.

All other terms and conditions remain unchanged. The updated terms and conditions are attached to this announcement and may also be found on the shareholder information page of the company website.

Yours sincerely



Paul Freedman
COMPANY SECRETARY

SHAREHOLDER DISCOUNT OFFER

5% DISCOUNT ON LAND AND 2.5% DISCOUNT ON HOUSES & APARTMENTS IN CEDAR WOODS PROJECTS

TERMS & CONDITIONS

- Shareholders are entitled to a 5% discount off the listed sale price of any residential lot and 2.5% off the listed sale price of any house or apartment within selected developments;
- Shareholders must have held a minimum number of 1,000 shares for at least 12 months before purchasing a lot, house or apartment to qualify for the discount;
- There is no limit to the number of lots, houses or apartments, which a shareholder may purchase under the scheme, subject to any statutory restrictions;
- The shareholder discount is 5% per lot and 2.5% per house or apartment. Joint holders are counted as one for the purpose of the discount;
- The shareholder discount applies to the list price only and does not apply in addition to other special promotions or discounts;
- The shareholder discount scheme does not apply to lots or dwellings in joint venture or syndicate projects;
- The shareholder discount scheme does not apply to housing contracts that shareholders enter into with independent builders on land purchased in the company's developments;
- The shareholder discount applies in addition to landscaping and fencing rebates, where available;
- No shareholder discount card will be issued; purchasers need only declare themselves as qualifying shareholders at the time of purchase to be eligible to apply for the discount;
- The property must be purchased in the name of the shareholder or a registered entity directly associated with the shareholder;
- The property must be purchased directly through the company or its designated sales agent to receive the discount;
- The Company reserves the right to administer the scheme at its discretion and alter the above terms and conditions without prior notice. Shareholders will be advised of any significant changes by lodgment of a notice at the Australian Securities Exchange and subsequently in the company's regular reports to shareholders.