

#### **ASX Announcement / Media Release**

#### 5 November 2014

## AGM addresses by the Chairman and Managing Director

Cooper Energy Limited (ASX: COE) releases the addresses to be presented by the Chairman and Managing Director at the Company's Annual General Meeting today at the Hilton Adelaide from 10:30am.

Further comment and information			
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About Cooper Energy Limited ("Cooper") Since listing on the ASX in 2002, Cooper Energy has built a portfolio of near-term low-risk development and appraisal projects as well as high-impact exploration prospects. Cooper Energy produces over 500,000 barrels of oil per year from the Cooper Basin, South Australia, and 160 barrels of oil per day from its Sukananti KSO in Indonesia. Cooper Energy also has prospective acreage in Australia (Cooper, Otway and Gippsland basins), Indonesia and Tunisia. Cooper Energy has a strong balance sheet, good production earnings, and has a clear strategy to enhance shareholder return. <a href="https://www.cooperenergy.com.au">www.cooperenergy.com.au</a>

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## Address by the Chairman, John Conde Ao to the 2014 Annual General Meeting of Cooper Energy Limited, 5 November 2014

Good morning, and welcome to the 2014 Annual General Meeting of Cooper Energy Limited.

I extend a special welcome to shareholders who have been able to join us here this morning: thank you for your attendance and thank you for your support.

Your board values the opportunity to meet with you to report on your company's results and to receive any questions you may have - either through the formal proceedings or through informal discussion after the meeting over some morning tea to which everyone is invited.

This is the second AGM Cooper Energy has held in Adelaide since the relocation of the company's Head Office here in January 2013. The relocation has worked well not only in cost terms but also because we are now resident in the same state as our major operations. In addition to better proximity to many of our shareholders, our Adelaide Head Office also means we are closer to our joint venture partners, service providers and suppliers. Representatives from some of those organisations are here today and I welcome them and express our appreciation for their day to day support.

The company's results for the 2014 financial year have been detailed and discussed in the Annual Report, and I do not propose to recite that information in detail. But I would like to summarise the key features of Cooper Energy's performance for the year; comment on our current position; and touch upon some opportunities for the future.

The 2014 results were Cooper Energy's best recorded. New benchmarks were set in annual production, revenue and profit. Notwithstanding record production, reserve replacement of over 75% was achieved, maintaining our proved and probable reserves at just under 2 million barrels of oil. Contingent Resources were increased more than 5 times to 35 million barrels of oil equivalent through a combination of acquisitions and revisions.

2015 is shaping up to be very interesting too, as a follow on to progress made in 2014 and our investments in this fiscal year so far.

Our largest drilling program to date, exploration wells located by 3D seismic in both the north and west of the Cooper Basin, the determination of the next step in the exploration of our promising Otway Basin acreage and the finalisation of a business case for development of the Basker Manta Gummy (or "BMG" as it is commonly known) gas and liquids resource are among the developments anticipated for the coming nine to twelve months.

The 2014 financial results have positioned your company well for the 2015 financial year. We have a strong balance sheet and a number of opportunities before us with the potential to add material value to your company. When our Managing Director, Mr David Maxwell, speaks to the meeting

shortly, he will speak to these opportunities and some of the strategies which he and the management team are pursuing to deliver additional shareholder value.

I would now like to say a few things about four key aspects of your company's performance and position:

- 1. safety and environment;
- 2. financial results and position;
- 3. the development and execution of our gas strategy; and
- 4. capital management and its impact on total shareholder return.

#### Safety and environment

The safety of our employees and contractors is our principal concern. It is pleasing to note that the improved financial results were accompanied by improved safety performance. There were zero reportable environmental incidents.

We had one single lost time injury (an allergic reaction) in our operations during the year. The lost time injury frequency rate for the year was reduced from 1.75 per million hours worked to 0.8 per million hours worked, an outcome which met the improvement targeted at the start of the year. The improvement is more noteworthy for the fact that it was achieved in the context of a 148% increase in the number of hours worked. This included the completion of a seismic survey in Indonesia involving 600 persons in challenging swamp conditions over 179 days without a single lost time injury.

We are targeting further improvement in 2015.

The expansion of the company's portfolio and operations (particularly in Australia) has increased the importance of effective community engagement and continued clear focus on environmental management. The critical significance of these issues is well appreciated in our industry, and, from Cooper Energy's perspective, the application of due care for safety, health, and the environment and communities in which we work is a non-negotiable proviso in all that we do.

We recognise the importance of engaging with the communities in which we operate, and do so through the support for programmes conducted by the permit operators or by Cooper Energy directly.

Petroleum exploration and production has been an important contributor to this state's economy over 50 years. The industry's development has been enabled by governmental and community support, recognising the critical role of cost-effective energy products in the day to day life of our society as well as the economic value of the industry in South Australia.

There has been an increase in the questions being asked about energy industry operations. At Cooper Energy we, like most in our industry, welcome broader engagement and understanding of what we do. With genuine dialogue, we will together identify the 'right balance' for our society's future energy needs.

To our minds, the 'right balance' in energy is as simple as ensuring that current and future generations have:

- access to adequate supplies at acceptable costs and prices;
- confidence that their environment and community are protected.

Failure to strike the right balance will bring costs which I think most find unacceptable – be that in terms of environmental impacts or economic hardship.

We are optimistic, given bona fide commitment of all parties involved, and the sound leadership demonstrated by the South Australian government, that petroleum exploration and production can continue to contribute to the satisfaction of our energy needs, as we strike the right balance among alternative energy sources.

#### Financial results and position

The company recorded a statutory profit after tax of \$22.0 million for the 12 months to 30 June 2014, compared with a corresponding result of \$1.3 million in the previous year. While a significant portion of the movement in the statutory profit change between 2013 and 2014 is attributable to non-operating items, the improvement in underlying performance was nevertheless substantial. Underlying profit after tax for 2014 of \$25.3 million was 99% higher than the previous year's comparative of \$12.7 million.

The principal driver for this profit growth was the record oil production of 594,000 barrels, 20% higher than the 2013 output of 490,000 barrels – noting that 2013 production was affected by pipeline interruption and new pipeline construction. New field discoveries were brought online at Windmill and Rincon, as were a number of new wells in fields already producing. Higher oil prices contributed 36% of the \$18.9 million uplift in sales revenue.

Indonesia provided more than a quarter of the growth in the Company's production. Here, our focus has been on low cost – low risk initiatives to add value. A well work-over program has lifted Cooper Energy's production from the Sukananti KSO licence from 23,000 barrels in 2013 to 55,000 barrels in 2014.

The combination of increased production and higher oil price translated into strong cash flow. Cash flow from operating activities of \$50 million, the company's highest to date, resulted in an increase in year-end cash balances after funding our largest capital programme yet.

The company has concluded the year with a strong balance sheet – with cash and financial assets of just over \$75 million. The translation of this strong financial position into value for shareholders is a topic I will return to in my comments on capital management.

#### **Gas strategy**

As shareholders may recall, the application of cash resources to develop a multi-basin gas supply portfolio has been a key objective of our corporate strategy. This portfolio, which would supplement our oil production business, has its genesis in our recognition in 2012 that valuable

opportunities would emerge in Eastern Australia as existing supply contracts expired and gas began to flow to the new LNG projects.

The company is now closer to this objective, having:

- acquired the well-located BMG gas and liquids resource in the Gippsland Basin offshore
   Victoria;
- upgraded the prospectivity of its onshore Otway Basin acreage for new conventional gas discoveries and received encouraging results for the shale-sourced gas opportunity; and
- extended its coverage of the onshore Otway Basin in both South Australia and Victoria through acquisition.

We are developing a detailed evaluation of the options for the development of the BMG gas and liquids resource. The Basker and Manta fields are assessed to have gross 2C Contingent Resources of 119 petajoules and a 3C Contingent Resource of 209 petajoules, with the prospect of additions from drilling and economic enhancement through cooperation with adjoining fields.

In keeping with our philosophy of capital prudence, the acquisition of a 65% interest and Operatorship in the BMG permits was effected through a transaction structure weighted heavily towards success. To date, the company has paid \$1 million for its 65% interest, with the payment of a further \$5 million contingent on commercial hydrocarbon production.

The documentation of a business case which identifies the optimum development for the BMG project is due for completion in the June quarter of 2015. We have already received numerous expressions of interest from gas buyers and consider the BMG project to have good prospects for development in the current Eastern Australian gas market environment.

In the Otway Basin, the results of the two well drilling program were the most exciting outcome from our drilling for the year. The wells, which were drilled to collect cores and other information on the gas bearing potential of the deep shales in the Casterton Formation, opened up a new conventional gas play in the Penola Trough. The location of this acreage, close to pipelines, gas processing plant and consumers is favourable for development economics. The assessment of the well results and planning of further exploration in the region is being accorded high priority.

We are also evaluating other opportunities to add to our gas resources, exploration acreage or to enhance the economics of our existing projects.

As you can see, the gas strategy has advanced considerably in the past year. We expect that our work program for the coming nine to twelve months will result in clarity on the nature and timetable:

- for development of the BMG gas and liquids resource; and
- on the potential of the Penola Trough acreage as a conventional source of gas; to meet supply opportunities within a three to five year timeframe.

#### **Capital management**

Your company takes a disciplined approach to the application of its capital, maximising total shareholder return while taking a prudent view of risk.

In this respect, it is relevant that the company's results and year end position - with zero debt, cash and financial assets of \$75 million and a range of growth opportunities from oil and gas - has been established without recent recourse to capital raising. This is a result of a focus on assets that are cash and value generating and the diligent stewardship of the funds created. Cooper Energy's sole capital raising in the past 5 years has been as part consideration for the acquisition of Somerton Energy – an acquisition which provided the foundation for our position in the Penola Trough.

Your board's view is that the most value accretive application of cash resources is in reinvestment in the growth opportunities before the company.

I assure you that we are acutely conscious that the share price of the company, while it has generally outperformed its peer group in the past year, has yet to provide many shareholders with capital growth. However, it is our view that our strategy, and the opportunities it has created recently, can deliver a significant change in the income and earnings profile of the business within the medium term.

We aspire to provide our shareholders with an attractive return from a combination of capital growth and sustained dividend yield. We consider the current asset base, and our current strategy with respect to known opportunities, will fulfil this aspiration.

#### **Current year trading results and recent developments**

The company recently released its first quarterly report for the 2015 financial year. Production for the quarter was consistent with our expectations and our guidance of annual output of 500,000 barrels to 560,000 barrels of oil. Revenue of \$14.2 million for the quarter was also consistent with that expected given oil price and currency movements.

The current activity schedules have the bulk of the year's drilling in the second half of the year. The 2014/2015 program of 17 wells, if achieved, will be Cooper Energy's largest.

We remain hopeful of being in a position to make an announcement by calendar year end regarding the divestment of the Tunisian portfolio. As the Managing Director will shortly outline, this exercise has taken longer than expected for a number of reasons.

As I said at the beginning of my remarks, your company has finished 2014 with very good financial results and a strong financial and operational position. We are pleased with the prospects and opportunities known already and the contribution their development can make to our future growth.

Before asking our Managing Director, Mr David Maxwell, to address the Meeting, I wish to acknowledge the excellent leadership of David and his senior executive team. Cooper Energy is uniquely placed by having excellent people at all levels in the organisation, united in their

commitment to the safety of our people and our operations and determined to show the highest levels of ethical responsibility and accountability in the way we work with the environment.

I express also my appreciation to my fellow non-executive directors, each of whom is most diligent and effective in their service to the Company.

It is an honour to be your chairman and I thank all shareholders for their support.

I now ask the Managing Director to speak to us.

Presentation by the Managing Director of Cooper Energy Ltd Mr David Maxwell to the company's 2014 Annual General Meeting 5 November 2014

I am pleased for the opportunity to address you, my fellow shareholders, on our plans for the current year, the vision for the company and how we plan to continue to build sustainable shareholder value in the medium and long term.

Firstly, I would like to quickly introduce the members of the senior team who are here today. The Chairman has already introduced my fellow executive director (Hector Gordon) and our Company Secretary and Legal Counsel (Alison Evans). Also here are:

- our CFO: Jason De Ross
- our Exploration Manager: Andrew Thomas
- our Operations Manager: lain MacDougall and
- our Commercial & Business Development Manager: Eddy Glavas.

Also here today is Don Murchland, who oversees our Investor Relations. Please take the opportunity to talk with them and the other Cooper Energy staff present after the meeting.

All our employees are effectively shareholders. We believe that it is important that management and staff are aligned with shareholder interests. So not only are they employees, but our remuneration structure is designed so that they are incentivised through company performance to also be shareholders. If the company is performing well in terms of shareholder returns, then our employees get the opportunity to earn shares through the Performance Rights Plan - approved at the 2012 AGM. An updated version of this Plan is before shareholders for their review and voting at this 2014 AGM.

#### Slide: Business plan revisited

When addressing this meeting last year I outlined how our company planned, by 2015, to have developed 3 valuable business streams:

- a strong core business in Australian oil production, providing strong cash flows sustained by ongoing successful exploration and development;
- an Australian gas business with a growing portfolio of supply sources; and
- an Indonesian operation that has grown in value, production and resource size, and achieved this with limited recourse to Cooper Energy capital.

As is clear from the Chairman's remarks, 2014 saw the company make good progress on each of the 3 streams:

Our oil production was our best yet and we are on-track to produce over 500,000 barrels of oil
this year. We have invested heavily in seismic acquisition and processing to identify the
locations and plays in our acreage most likely to yield new discoveries.

- In gas, we believe we have secured the beginnings of a new Australian gas business in the Basker Manta Gummy (BMG) project and are now evaluating the pathway to development. In parallel, we are assessing other options and project enhancements in the Gippsland Basin and we have expanded our Otway Basin acreage, which is now also recognised as prospective for new conventional gas opportunities.
- In Indonesia, we have lifted production and increased reserves. The revenue generated by the Indonesian operations more than doubled last year, rising from A\$2.4 million to A\$5.8 million.

We expect each of these business streams will achieve some important milestones in the coming 8 to 12 months.

I would like to outline our plans for each business stream in 2015, the assets involved and how they fit into our strategy to deliver value for shareholders and then conclude with an indication of where we see your company in three to five years' time.

#### Slide: Business model

I will start with a quick refresher on our business model. I am sure this is a slide that many of you have seen before — I make no apologies for that - as the model outlined on this slide directs all that we do. It is essentially unchanged in the last 2 years.

It all starts with Total Shareholder Return, delivered with due care for the environment and communities in which we operate and the health and safety of our staff and contractors and all those who come into contact with our operations.

Our focus is on high margin oil and building a gas portfolio – based on projects and opportunities that possess the solid technical, cost and commercial fundamentals to be value generating within the foreseeable future. That will generally mean projects that sit firmly at the lower end of the cost curve and are either in production or can be considered probable for development within 5 years. It also means concentrating our technical and financial resources on the opportunities which align closely with our experience and capabilities.

Strict application of these criteria means that only a very few of the many opportunities we examine get through our screening process – that's okay with us. Our focus is on building a business that will give an attractive return to shareholders - not on having a portfolio that offers the largest prospective resources but poor commercial prospects.

We are pleased with the assets we have been able to acquire, and the products of our exploration and analysis in the Otway and Gippsland Basins. What's more, through this patient approach we have been able to build a position whilst maintaining a strong balance sheet – which is now available for the exploration and development opportunities that I will shortly outline.

#### Slide: Oil business

Strong high margin oil production has underpinned Cooper Energy's revenue generation to date.

Our Cooper Basin acreage, especially the western flank permit PEL 92 (or PRL's 85 – 104 as it is now known) has provided the base for production of some 500,000 barrels of oil or more over the past few years and consistently maintained reserves of approximately 2 million barrels or more over the past four years- notwithstanding solid production. We are on track for our guidance range this year of 500,000 to 560,000 barrels (excluding exploration success or significant interruption to

production). This is lower than last year's record but potentially the second highest yet recorded by the company.

Our production margins and finding costs are world class. With indicative cash costs of A\$35 a barrel, our Cooper Basin operations offer good margins and cash flow at prices well below current levels. Oil prices have trended downward recently, but so has the Australian dollar. Our average oil price for the first quarter of this financial year was A\$114.82 a barrel – so you can see that current prices and exchange rates are still delivering healthy margins. It means we can be confident about our capacity to fund investment at times when lower oil prices are presenting opportunities

Historical exploration success rates in our western flank acreage are 37% - just better than one in three. This high success rate, combined with the low economic threshold for development, has enabled reserves to be maintained, despite what would normally be considered a slim reserve life index. Recent drilling results have fallen below historical levels and, as is to be expected, the number and size of targets are generally smaller than at earlier stages of exploration.

#### Slide: Cooper Basin acreage

We have, with our joint venture partners, increased our commitment to the acquisition of threedimensional seismic; merging and reprocessing previous survey results, and identifying new concepts that we hope yield new discoveries.

Since the start of the 2010 financial year we have acquired or processed 2,394  $\rm km^2$  of three-dimensional seismic data in our Cooper Basin permits. We will be drilling with the benefit of '3D' in PRL's 85 – 104 later this year.

We have just commenced a drilling campaign in the lightly explored northern Cooper Basin permits following the extensive Dundinna 3D seismic survey acquired last year.

New thinking is continuing to generate new plays, such as the discovery of the Patchawarra oil pool within the Worrior field last year. Appraisal drilling of this new pool discovery is planned for the forthcoming January quarter.

As always, the results of this year's drilling will be of significance to future years' production. We continue to evaluate opportunities to add to our Cooper Basin oil production through acquisition to supplement and add further growth.

#### Slide: Emerging gas contract opportunities

Building a business stream from a multi-basin gas supply operation began with our recognition in 2012 that gas supply opportunities in Eastern Australia would emerge as a consequence of LNG production commencing in Queensland.

This slide illustrates the widening gap that is emerging between forecast demand in Eastern Australia and the volumes that are currently contracted. When we anticipated this opportunity, Cooper Energy had no gas resources and negligible gas exploration acreage.

Slide: Multi-basin position and interests

Now, we hold a 65% interest in contingent gas resources in the Gippsland Basin currently assessed at 119 petajoules at the 2C level and 209 petajoules at the 3C level (100% JV basis); we are one of the largest interest holders in the Otway Basin where we have participated in some promising gas exploration; and we have a growing exposure to the Gippsland Basin through direct project interests and our shareholding in Bass Strait Oil Company. We are also engaged in discussions with gas users keen to secure supply.

Our assessment was, and remains, that there is a very material business opportunity in the Eastern Australia gas market for companies that can meet the growing demand opportunities with supply that gives customers a competitive price and shareholders an attractive return. That means having gas supply which is competitively well placed with respect to the cost of production and transport to market. Our assessment at the time was that such "competitive" gas needed to have at least two of the following three characteristics:

- 1) a conventional reservoir source;
- 2) be close to infrastructure; and
- 3) competitive transportation and delivery costs.

Our screening indicated the Gippsland and Otway Basins were two of the standout options on these measures and over the past two years we have been building the portfolio of interests that can be the foundation of the multi-basin gas supply portfolio.

#### Slide: BMG and Gippsland Basin

In the Gippsland Basin we have a 65% interest in, and are operator for, the BMG project. Until recently, BMG was better known as an abandoned oil project, but it also contains liquids-rich gas which we believe will be an economic and attractive source of gas supply.

We are now focussed on doing the work to establish and document the business case for the development of BMG, an exercise we are aiming to complete by the conclusion of the June quarter 2015. BMG could be developed to supply gas to Eastern Australia customers from 2018/19.

We are taking a broad and proactive approach to the business case. We are studying options ranging from stand-alone development to economic-enhancing co-operation or co-development with other existing assets.

The size of the market opportunity and forecast prices means that projects such as BMG which were previously considered uneconomic now have a real chance of profitable development - if competitive development plans can be identified. Established infrastructure and proximity to Eastern Australia pipelines and customers means that Gippsland Basin gas producers are very well placed to write new supply contracts.

In addition to the BMG resource, we are building our exposure and understanding of the region. During the year we increased our shareholding in Bass Strait Oil Company to 22.9%. Bass Strait Oil has interests in acreage immediately adjacent to the BMG resource.

We are also reviewing other opportunities in the region where our interest in BMG and our holdings in Bass Strait Oil can enable value to be created.

Slide: Otway Basin acreage

Our assets in the Otway Basin are less mature than BMG, but have been attracting growing interest.

As I mentioned previously, we recognised the competitive advantages of the Otway Basin resources in the Eastern Australian gas market early. Since then, we have been building our holdings, initially through the acquisition of Somerton Energy and, in the year just passed, through an equity swap with Beach Energy. Cooper Energy is now one of the largest licence holders in the region with acreage extending over 10,000 square kilometres and coverage of most of the prospective Penola Trough.

We have also been building our understanding of the region's geology. Our initial focus was on the Casterton Formation shales as a source of unconventional gas. However, our drilling to gather information on the Casterton Shale earlier this year also identified gas in conventional sandstone reservoirs and the opportunity for other conventional prospects. This is an added attraction of much more immediate market and exploration significance.

Together with the operator Beach Energy, we are currently completing the analysis of the 181 metres of cores and data collected from the Jolly and Bungaloo wells before determining our next exploration steps. Whilst the analysis of the core and well data is yet to be completed, it is our expectation that there will be further drilling in the Otway Basin within the next eighteen months, specifically to address the conventional gas opportunities that have been identified.

We are conscious that, while the Otway Basin is a long established petroleum producing region, our activities are taking place amidst communities that have not had the depth of experience with the industry, such as has occurred in the Cooper Basin for example. The joint venture is conscious of the need to demonstrate the responsibility with which we conduct our activities and our respect for the sustainability of local communities, industries and the environment. The joint venture is working to maintain community awareness about the facts of our activities, practices and plans.

#### Slide: Indonesia

In Indonesia we hold 3 licences in the South Sumatra Basin: a production licence - the Sukananti KSO; and two exploration permits - Sumbagsel and Merangin III. Our involvement in Indonesia extends back to 2005 and predates the current strategy, which is largely Australian-focussed.

The South Sumatra Basin is one of the world's most prolific onshore petroleum provinces and has yielded over 3 billion barrels of oil and 25 trillion cubic feet of gas discoveries to date. Our South Sumatra holdings share this prospectivity and present clear opportunity to add value.

We acquired an interest in Sukananti after the block was offered by way of public tender in 2010. With production from the block having declined to less than 60 barrels of oil per day Sukananti was considered sub-commercial, and had been shut-in since 2008.

Cooper Energy began production at the end of February 2011 with a capital-light program of well workovers and the application of fit for purpose low cost technology. Today's gross production rate is in the range of 350-400 barrels of oil per day and Cooper Energy has a 55% share in the joint venture.

We are now producing oil at more than 6 times the rate just prior to the 2008 shut-in and our production for October 2014 of just over 11,200 barrels (100% basis) is the highest monthly production we have yet achieved.

We are targeting further production increments in the Sukananti KSO through a two to three well development drilling campaign scheduled to commence shortly. Our Indonesia oil production is growing and we see plenty of opportunities to continue this trend.

In the Sumbagsel and Merangin III exploration permits, our focus is on adding value through seismic acquisition and processing prior to completing the farm - down of some of our 100% interests. We do not expect prospects in either permit will be drill-ready in the current financial year. Both permits are adjacent to producing oil and gas fields, are considered to possess coal bed methane potential and have already attracted interest from some potential farminees.

Slide: Tunisia

The planned divestment of our Tunisian portfolio was announced in June 2013 and the process commenced in March this year after the results of independent analysis of contingent resources were available. The divestment has taken longer than expected for a number of reasons. The Tunisia portfolio is extensive and it is clear that different parties are interested in different permits, rather than a more simple total portfolio purchase. This has contributed to a more complex and lengthy divestment process.

#### Slide

So where does the management team see your company in the near and medium term future?

First, the near term.

In the 2015 financial year we expect to see completion of our Tunisian divestment, further production growth in Indonesia and determination of a clear path and timeline for the commercialisation of our Gippsland Basin gas resources. Given suitable results, there is also the prospect of adding Otway Basin gas resources and Cooper Basin oil reserves. In addition we expect to be applying our balance sheet to initiatives that will add to shareholder value and production-provided they meet our strict criteria.

These represent stepping stones to the 3 to 5 year vision: which is oil and gas production of approximately 4 million barrels of oil equivalent, from a mixture of oil production and gas supply to Eastern Australia, generating the strong sustainable cash flows that will see the company able to pay sustainable dividends.

This appears a big step up, but the work done over the past 2 years has provided the base ingredients, and financial resources, that have laid the foundation to deliver on this vision.

I can assure shareholders that the management team is keen and excited about delivering on this vision and most importantly for creating greater value for our fellow shareholders.

I look forward to informing you of further developments and progress during what should be an exciting next twelve months.

Thank you.



## **Business plan revisited**

## Strategy outlined to 2013 AGM featured 3 business streams

## Strong core oil business



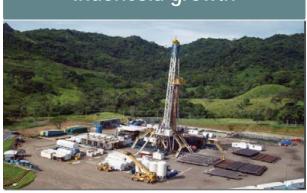
Cooper Basin Western Flank

## Developing gas business



Gippsland Basin, Otway Basin

## Indonesia growth



South Sumatra Basin - oil & gas



## **Business model and focus**

## Focus on returns & care through disciplined application of resources and core skills

# Total Shareholder Return and Health Safety Environment Community

### Strategy

- High margin oil
- Gas portfolio

- Fundamentals focus: market, technical, cost & commercial
- Leverage and grow strengths

#### People

- Extensive knowledge
- Delivery record
- Remuneration & results linked

## Funding

- Strong balance sheet
- Robust cash flow
- Finance facilities

#### Assets

- Cooper Basin
- Otway Basin
- Gippsland Basin
- South Sumatra, Indonesia

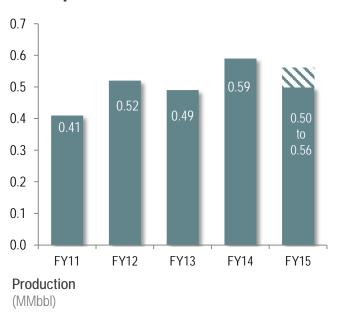
Oil & Gas
Australia and Indonesia



## **Strong oil business**

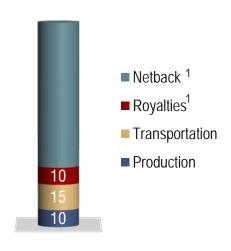
## Production of circa half a million barrels per annum with high margin and cash flow

#### Solid production base



- Sustained production of ~ 500,000 bbl pa
- 95% from Cooper Basin; 5% Indonesia
- Cooper Basin: development and exploration
- Indonesia: development and exploration

#### Low cost production

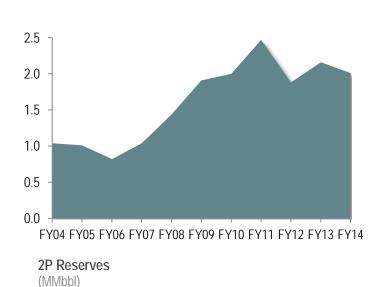


COE Cooper Basin costs
Indicative Per Barrel A\$

- High-margin/low cost production
- Indicative cash costs
  - Australia: ~A\$35bbl
  - Indonesia ~ A\$50/bbl

## (1) Netback and royalty will vary with price and volume. Royalty is calculated at 11% of nett wellhead value

#### Reserves

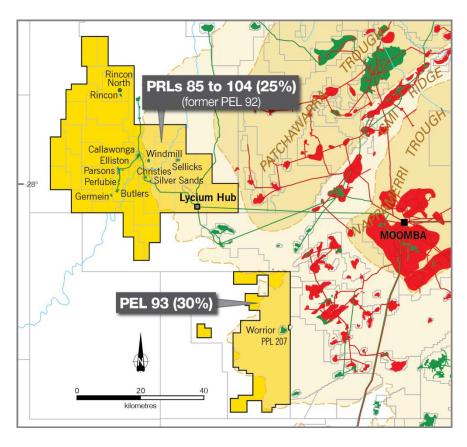


- High exploration & development success rate
- Reserves maintained around 2 million barrels of oil last 6 years

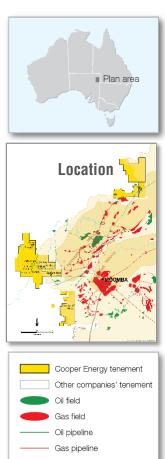


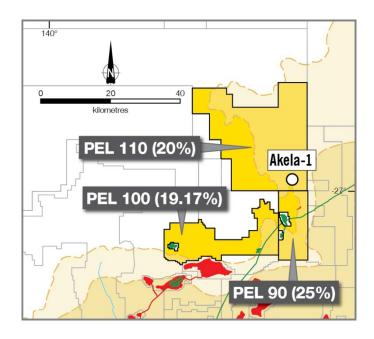
## **Cooper Basin acreage**

## Production and exploration from prolific western flank. Exploration in northern permits.



- PRL 85 to 104 JV: drilling on new 3D in FY15 second half
- PEL 93: appraisal drilling of Worrior field



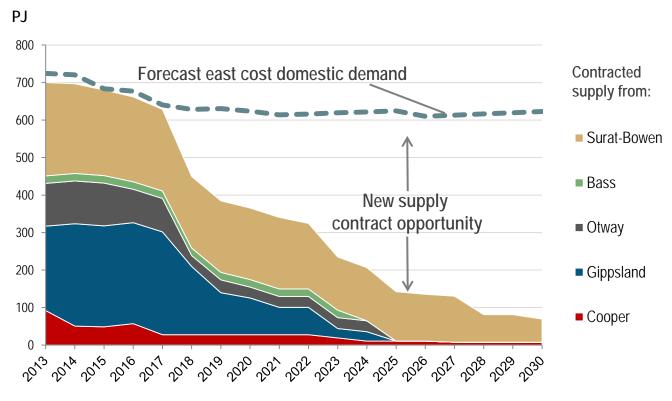


- Lightly explored exploration permits
- Current program involves first drilling on 3D seismic
- First well Akela-1, currently drilling in PEL 110



## **East Coast domestic gas outlook**

## Growing gap between contracted supply and anticipated demand



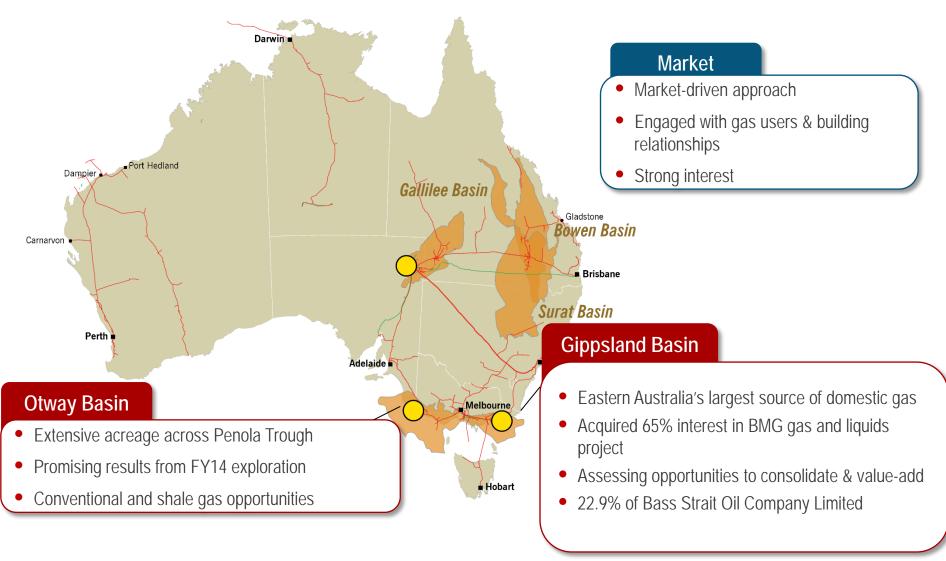
Source: EnergyQuest

- COE strategy initiated in 2012
- Built market understanding; buyer relationships; cost curve positions; and development timelines
- Rising gas prices
- Application of COE gas business development expertise



## **Developing a gas business**

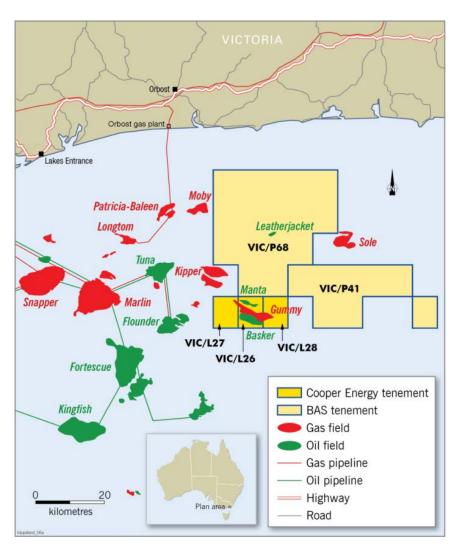
## Building a gas production portfolio around the fundamentals of cost and market





## **BMG** and **Gippsland** Basin

## Resources secured; subsurface, facilities and commercial activity commenced



Basker & Manta Contingent Resource <sup>1</sup> (100% JV)	1C (P90)	2C (P50)	3C (P10)
Gas PJ	72	119	209
Liquids MMbbls	4	7	11
Total MMboe	17	28	47

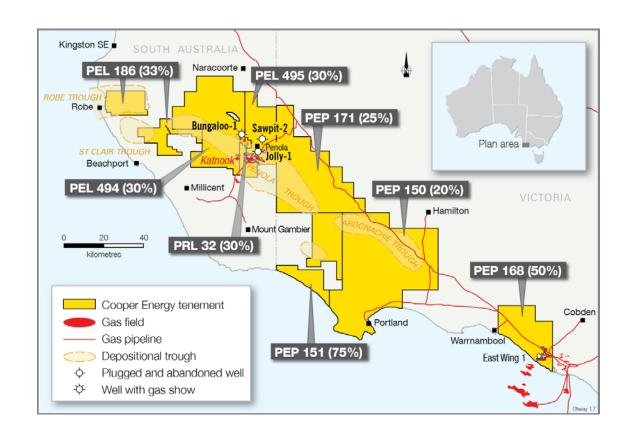
<sup>&</sup>lt;sup>1</sup> This table should be read in conjunction with the notes on the assessment and calculation of reserves and resource provided in the Appendices to this presentation



## **Otway Basin**

## Increased acreage positon and prospectivity for deep conventional and shale gas plays

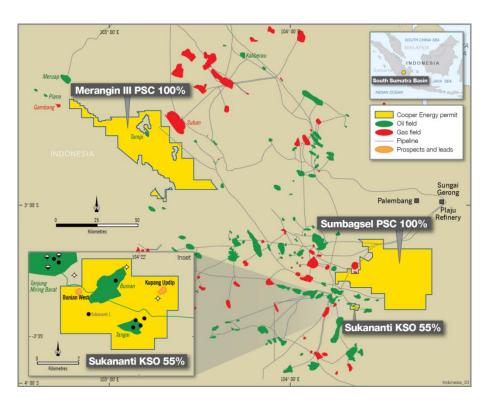
- Expanded acreage coverage of Penola Trough
- Close to existing pipelines and gas customers
- Gas plant nearby
- Conventional and unconventional opportunities
- Analysing well results then plan next activity

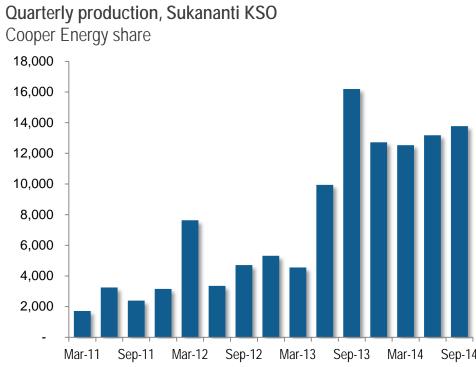




## **Indonesia: South Sumatra Basin**

## Acreage offers low risk value-add opportunities and company-maker targets







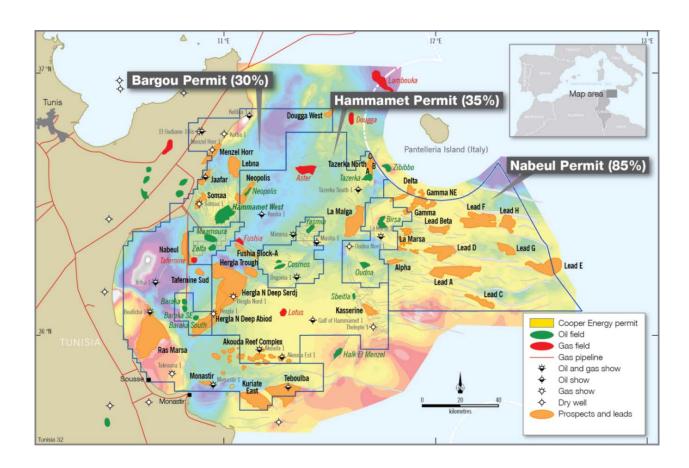
## **Tunisia**

## Shareholder value driven monetisation of extensive portfolio

- 3 permits covering 12,600 km<sup>2</sup>
- Contains Hammamet West oil discovery and development opportunity
- Multiple prospects

#### Divestment plan

- Announced June 2013, commenced March 2014
- Aiming for announcement during calendar 2014
- Offered originally as a portfolio, different companies focusing on different parts









## Notes on calculation of Reserves and Resources

#### **Contingent resources**

The Contingent Resource assessment includes resources in Basker and Manta fields, in the Gippsland Basin, as released to the ASX on 18 August 2014 and the Hammamet West field in the Bargou Permit, offshore Tunisia, as released to the ASX on 28 April 2014. Cooper Energy is not aware of any new information or data that materially affects the information provided in those releases, and all material assumptions and technical parameters underpinning the estimates provided in the releases continue to apply and have not changed

Contingent Resources in the Basker and Manta fields have been assessed using deterministic simulation modelling for the Intra-Latrobe Group and probabilistic estimation for the Manta Field Golden Beach Subgroup. This methodology incorporates a range of uncertainty relating to each of the key reservoir input parameters to predict the likely range of outcomes. This approach is consistent with the definitions and guidelines in the Society of Petroleum Engineers (SPE) 2007 Petroleum Resources Management System (PRMS). Contingent Resources for the Basker and Manta Fields have been aggregated by arithmetic summation. Conversion factors for the Basker and Manta fields are 1 Bcf = 1.153 PJ and 1 boe = 5,051 scf (1 Bcf = 0.198 MMboe).

Totals may not reflect arithmetic addition due to rounding. Categories are aggregated by arithmetic summation. Field, Basin and Company totals are aggregated by arithmetic summation. Aggregated 1C may be a very conservative estimate and aggregated 3C may be a very optimistic estimate due to the effects of arithmetic summation of probabilistic estimates.

