



Boral Limited

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6 November 2014

The Manager, Listings
Australian Securities Exchange
ASX Market Announcements
Exchange Centre
20 Bridge Street
Sydney NSW 2000

Dear Sir

AGM Slides

We attach copies of slides being shown during the Addresses by the Chairman and the Chief Executive at the Company's Annual General Meeting which commences at 10:30 am today.

Yours faithfully

Dominic Millgate
Company Secretary



ANNUAL GENERAL MEETING 2014

6 November 2014
Sydney



Chairman's Address

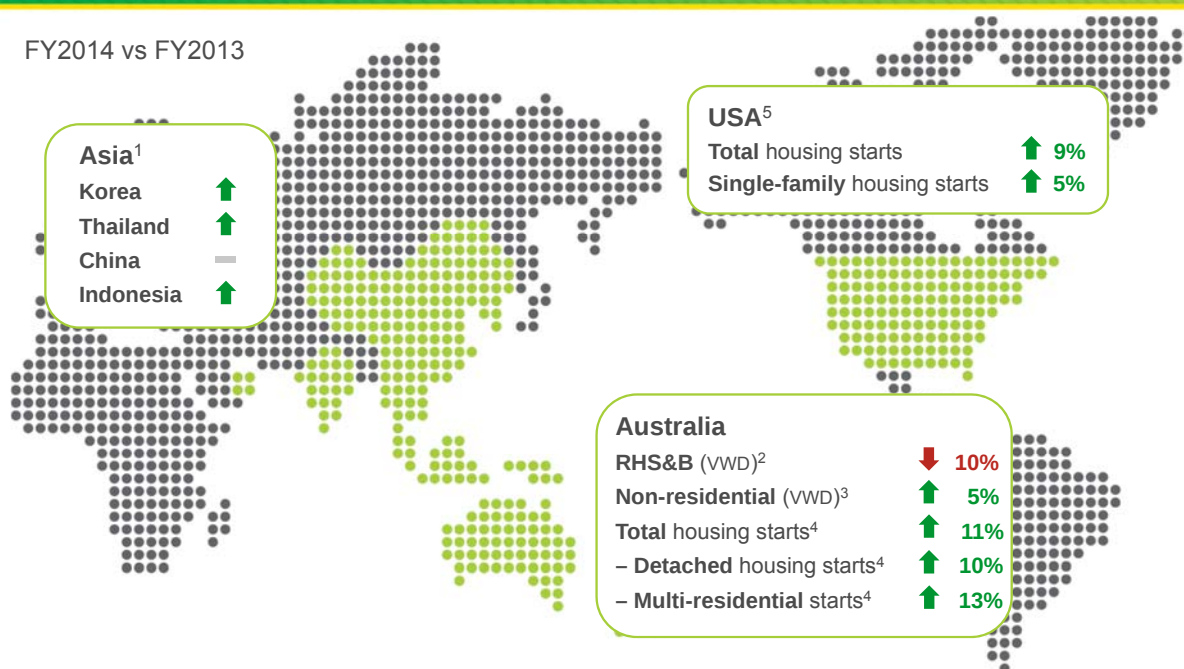
Dr Bob Every AO

Improving market conditions across all regions

Positive movements across most markets except roads and highways in Australia



FY2014 vs FY2013



1. Based on various indicators of building and construction activity in key markets in Boral's respective countries of operation. For China this is defined as the high-end market in regions in which Boral operates
2. RHS&B refers to roads, highways, subdivisions and bridges and is forecast to be down by 10% in FY2014F based on average of BIS and Macromonitor
3. Value of work done (VWD) from ABS in 2011/12 constant prices. BIS forecast used for Jun-14 quarter
4. ABS original data.
5. US Census seasonally adjusted data

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FY2014 full year financial highlights

Improved results with strong uplift in earnings and net profit



Revenue

Reported

\$5.2billion

↓ 2%

Profit after tax¹

\$171million

↑ 64%

Revenue

Continuing operations

\$4.5billion

↑ 7%

Net profit after tax

\$173million

↑ from (\$212m)

EBIT¹

\$294million

↑ 29%

Full year dividend

15.0cents

↑ 36%

1. Excluding significant items

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A positive turnaround in FY2014

Stronger result reflects restructuring & improvement initiatives and better market conditions



- ✓ **\$1.6b USG Boral joint venture** – securing world-leading NextGen plasterboard technology
- ✓ **\$48m EBIT turnaround to profitability** for Building Products division
- ✓ **Significant reduction of losses** in Boral USA – breaking through to profitability in 4Q FY2014
- ✓ **Continued strength** in Boral's largest division, Construction Materials & Cement
- ✓ **Strengthened financial position**



Barangaroo South Tower 2 under construction
Source: Lend Lease

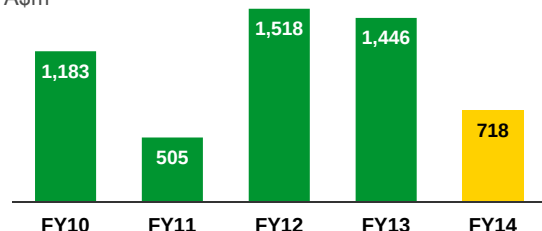
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Capital management

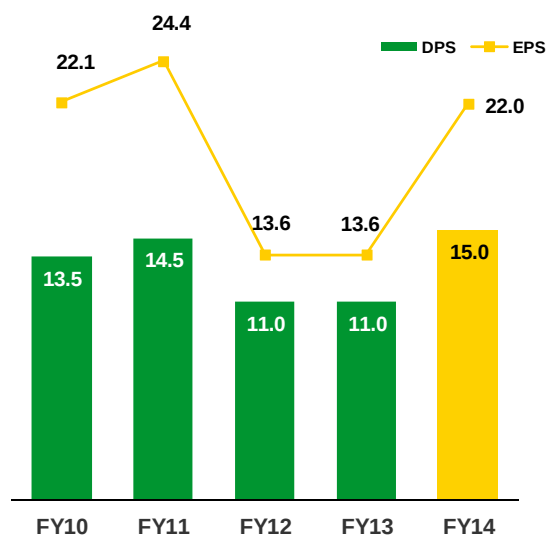
Strengthened balance sheet – full year dividend of 15.0c per share



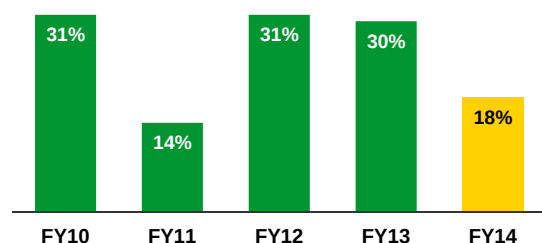
Net debt A\$m



Earnings and dividends per share¹ A\$ cents



Gearing (net debt / net debt + equity)



1. Earnings per share, excluding significant items

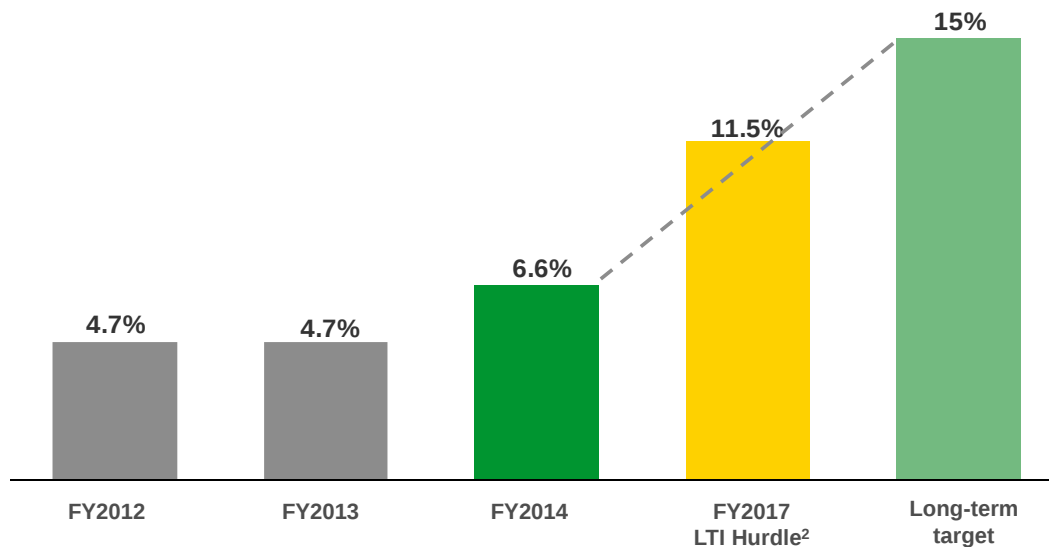
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Return on average funds employed (ROFE)

Year-on-year improvement but still considerable work to do



EBIT¹ to average funds employed (ROFE), %



1. Excluding significant items

2. Hurdle at which 100% of ROFE LTI component will vest; 0% will vest at ROFE of less than 11%; progressive pro rata vesting at ROFE of between 11.0% and 11.5%.

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Fix, Execute, Transform program

How we're changing Boral



Our goal is to transform Boral into a global building and construction materials company that is known for its **world-leading safety performance**, **innovative product platform** and **superior returns on shareholders' funds**



FIX



EXECUTE



TRANSFORM

2 years

4 years

6 years +

Fixing things that are holding us back

Improving the way we operate to be more efficient, disciplined and profitable

Transforming Boral for performance excellence and sustainable growth through innovation

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Board of Directors



Dr Bob Every AO
Non-executive Chairman



Dr Eileen Doyle
Non-executive Director



Paul Rayner
Non-executive Director



Richard Longes
Non-executive Director
(retiring at end of 2014 AGM)



Mike Kane
CEO & Managing Director



Dr Brian Clark
Non-executive Director



John Marlay
Non-executive Director



Catherine Brenner
Non-executive Director



Kathryn Fagg
Non-executive Director
(appointed 15 September 2014)

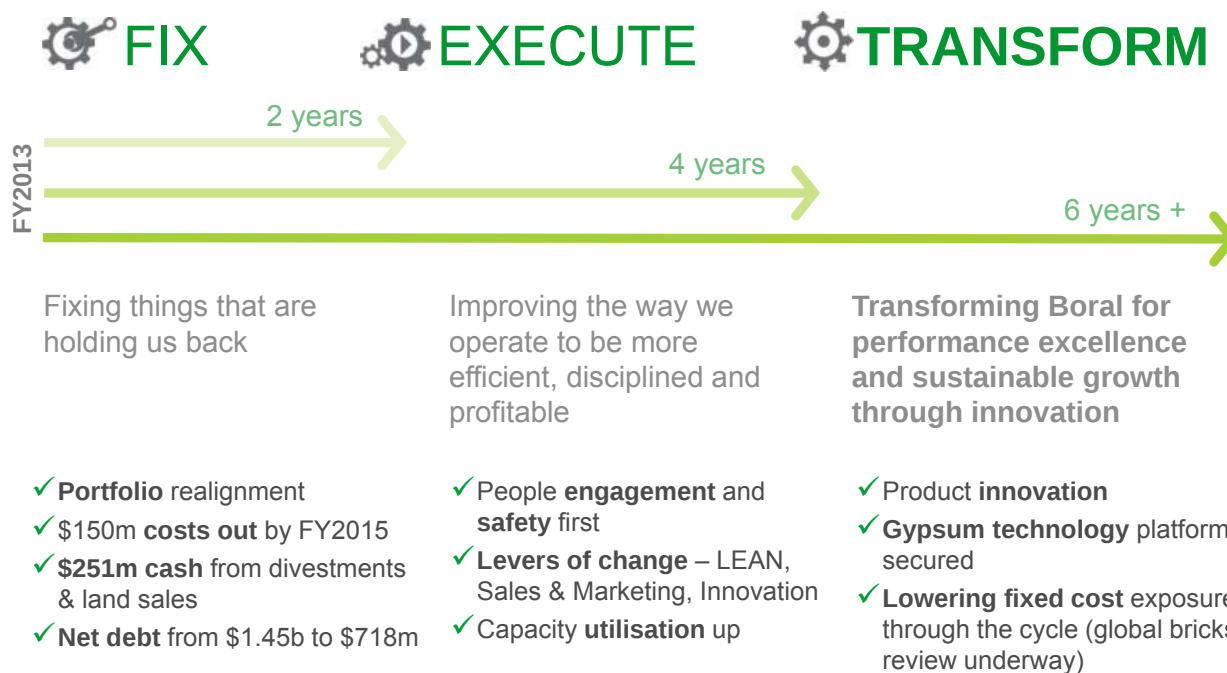


CEO & MD's Address

Mike Kane

Boral's *Fix, Execute, Transform* program

Fix phase well advanced and delivering improved performance



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Delivering on Boral's strategic priorities

A relentless focus on managing costs, capital and cash



FIX	ACHIEVEMENTS
Manage costs down	✓ \$130 million of annualised benefits realised in FY2014 through overhead, rationalisation and contract spend cost reduction programs ✓ Additional structured cost reduction programs implemented in 2H FY2014 in USG Boral, Boral USA and Construction Materials & Cement
Maximise cash generation	✓ \$251 million in cash proceeds from divestments and sales of surplus land over the last two years ✓ \$562 million cash received on formation of USG Boral joint venture
Reduce debt	✓ Debt reduced to \$718m from \$1.45 billion at 30 June 2013 ✓ Gearing reduced to 18% from 30% at 30 June 2013

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Reshaping the portfolio

Streamlining through restructuring and improvement initiatives



Construction Materials & Cement	Building Products	Boral Gypsum	Boral USA
✓ Cement: Strengthened import capability after closing Waurin Ponds clinker production ✓ Cement: Ceased production at Berrima Colliery and announced intended closure ✓ Cement: Announced closure of Maldon cement kiln by Dec-14 ✓ Asphalt: restructuring in QLD and VIC	✓ Windows business divested ✓ Timber: Woodchip exports exited; ceased manufacturing engineered flooring and Qld softwood distribution; new supply agreement with NSW Forestry Corp □ Bricks: Australian east coast bricks JV with CSR pending ACCC clearance □ Timber: Strategic review commenced	✓ Completed the \$1.6b USG Boral plasterboard and ceiling tiles JV ✓ Introduced USG adjacent products to product portfolio ✓ Roll-out of technology upgrades underway – NextGen products available in key markets by end of CY2014	✓ Roofing: further capacity consolidation – closed lone & Pompano plants ✓ Bricks: permanently closed Augusta paver plant in Georgia ✓ Trim: niche composite siding product launched ✓ Restructured regional sales & operational organisations □ R&D: Building US\$4m 'composite sheet line' □ Portfolio refinement as cycle strengthens; Bricks review underway

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Sustainability and Community snapshot

Looking out for our employees, the environment and community



Employees



- **Full-time equivalent employees:**
 - Boral: 8,953
 - JVs: 3,498
- **Average tenure:**
 - Australia: 9.1 years
 - US: 7.5 years
- **14% women in Boral**

Safety



- **LTIFR steady; RIFR down 22% in FY2014¹**
- **Targeting world-class health & safety**
 - 20 programs form Group Strategy for Health, Safety & Environment

Environment



- **6% reduction in total GHG emissions**
 - Driven by closure of Waurin Ponds clinker kiln
- **4% reduction in energy use on like-for-like basis**

Community



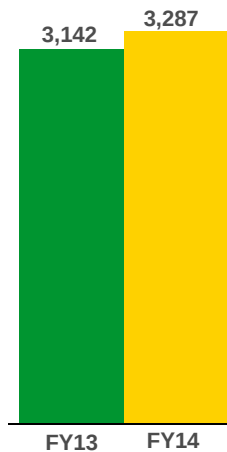
- **8 key community partnerships**
 - New partnership with Habitat for Humanity
- **~\$550,000 contributed in FY2014**

1. Lost Time Injury Frequency Rate and Recordable Injury Frequency Rate

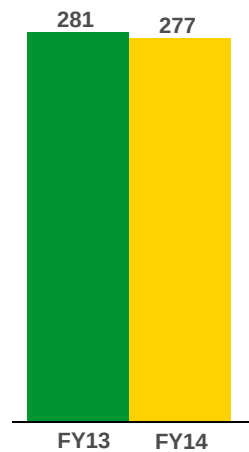


Concrete, Quarries, Cement, Asphalt, Transport and Property

Revenue
A\$ million



EBIT¹
A\$ million



1. Excluding significant items

1Q FY2015 Trading Update

- Demand levels broadly steady
 - Strong residential activity in NSW
 - Weaker roads & engineering volumes
 - Weaker than expected activity in Qld
- Pricing remains under pressure
- Heavy rainfall impacted earnings

FY2015 Outlook

- 1Q FY2015 earnings below our expectation but targeting catch up via:
 - Readjustment of cost base
 - Delivery of additional property sales
 - Select price increases in stronger markets
- Expectations dampened if unable to realise potential property sales & some price increases

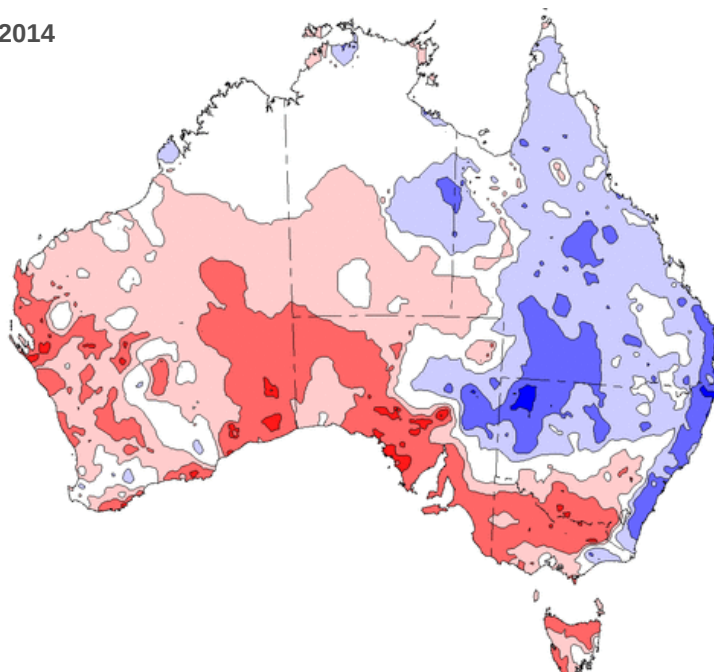
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Extreme levels of East Coast rainfall in August

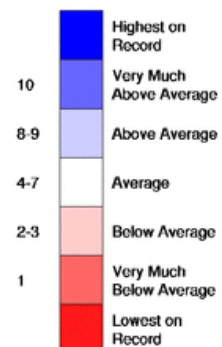
Heavy rainfall in August in key Australian markets impacted 1Q FY2015



August 2014



Rainfall Decile Ranges



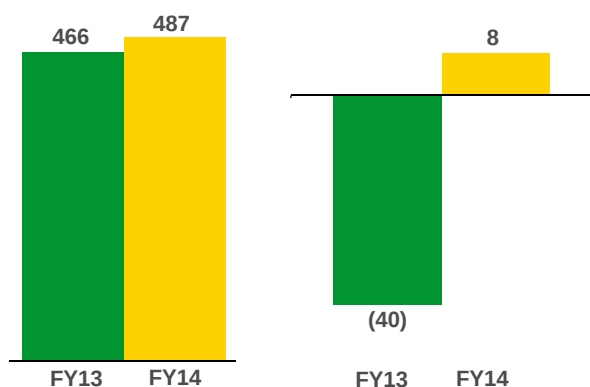
Source: Australian Bureau of Meteorology, October 2014

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Australian Bricks, Roofing¹ and Timber

Revenue
A\$ million

EBIT²
A\$ million



1. Remaining Masonry operations are incorporated into Bricks and Roofing businesses
2. Excluding significant items

1Q FY2015 Trading Update

- Continued performance improvement due to:
 - Higher residential activity in NSW & WA
 - Overhead cost reduction program
- Responding to ACCC's Statement of Issues on proposed east coast Bricks JV with CSR

FY2015 Outlook

- Continued improvements across business but further restructuring required
- Full year result expected to more than double FY2014 EBIT of \$8m

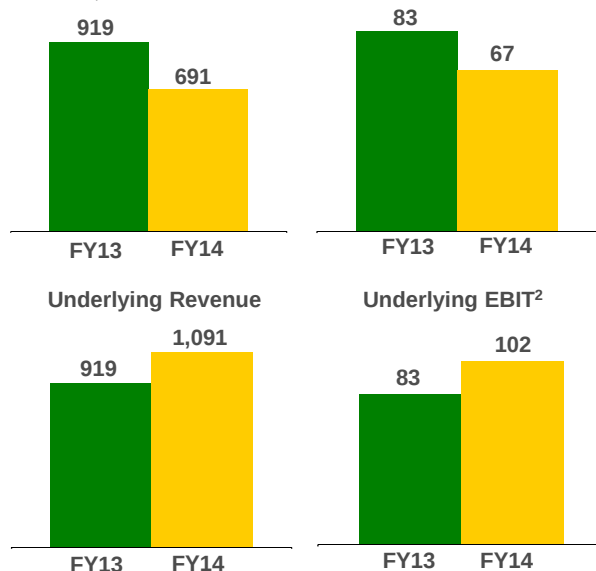
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Boral Gypsum – comprising 50% share of USG Boral Joint Venture

Australia, Korea, Thailand, China, Indonesia, Vietnam, Malaysia, India, Philippines

Reported Revenue¹
All A\$ million

Reported EBIT^{1,2}



1Q FY2015 Trading Update

- JV operations fully integrated; delivering in line with expectations
- New NextGen plasterboard launched in Australia, Korea, Thailand and Indonesia
- Positive response from customers and trade contractors

FY2015 Outlook

- Underlying earnings growth from increasing demand and restructuring benefits
- Lower reported earnings due to full year of 50% equity accounted contribution from USG Boral JV
- Synergies from JV expected to ramp up from 2H FY2015

1. Consolidated results for the period Jul-13 to Feb-14
2. Excluding significant items

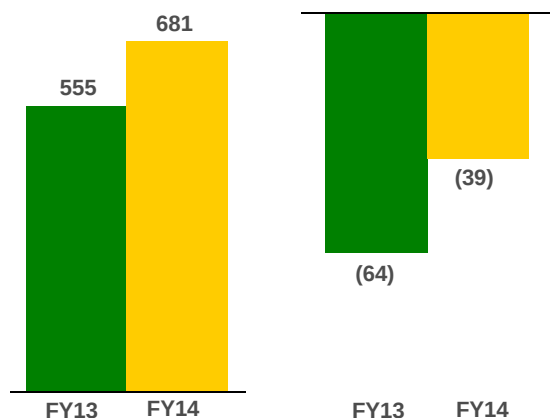
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Bricks, Roof Tiles, Cultured Stone, Fly Ash, Construction Materials

Revenue
A\$ million

EBIT¹
A\$ million



1. Excluding significant items

1Q FY2015 Trading Update

- Performance broadly in line with our expectations
 - Total housing starts for 1Q FY2015 at 1.024 million annualised starts
 - Improved Cladding & Roofing volumes
 - Additional cost reductions offsetting slower recovery

FY2015 Outlook

- Expect significantly improved earnings as market recovery continues
- Expect a broadly break-even EBIT result, assuming:
 - Continued growth in US housing starts to around 1.1-1.2 million

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Concluding Comments



- In summary, in FY2015 expect :
 - **Ongoing strong results from Construction Materials & Cement**, pending ability to realise price increases and potential property sales
 - **Building Products' EBIT to more than double FY2014 earnings**; further portfolio realignment anticipated
 - **Improved underlying performance from USG Boral** but lower reported contribution due to full year of 50%-owned JV
 - **Broadly break-even EBIT result from Boral USA**, assuming 1.1–1.2m housing starts
 - Anticipate **improved ROFE¹**, despite shift to equity accounting of Gypsum

1. EBIT to average funds employed

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How we're transforming Boral

For performance excellence and sustainable growth through innovation



A high performing,
aligned and
participative culture

Lowering our fixed costs
and environmental
impacts



✓ shared manufacturing
platforms



✓ lightweight products
new applications



✓ recycled materials
alternative materials
& fuels



✓ composite materials
ease of installation

Investing in product
innovation and creating new
opportunities

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Annual General Meeting 2014
Formal Business