



## **ENERGY ONE LIMITED**

ABN 37 076 583 018

### **APPENDIX 4D for the half year ended 31 December 2014**

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**ENERGY ONE LIMITED**

ABN 37 076 583 018

**Appendix 4D****Half yearly Financial Report****Reporting Period**

Previous Reporting Period

**Half year ending 31 December 2014**

Half year ending 31 December 2013

| <b>Results for announcement to the market</b>                              | <b>31 Dec 2014</b> | <b>31 Dec 2013</b> | <b>Change</b> |
|----------------------------------------------------------------------------|--------------------|--------------------|---------------|
|                                                                            | <b>\$</b>          | <b>\$</b>          | <b>%</b>      |
| Revenue                                                                    | <b>2,774,437</b>   | 1,153,894          | 140%          |
| Profit / (loss) before income tax                                          | <b>391,377</b>     | (202,872)          | 293%          |
| Profit / (Loss) from ordinary activities after tax attributable to members | <b>513,060</b>     | (202,872)          | 353%          |
| Profit / (Loss) attributable to members                                    | <b>513,060</b>     | (202,872)          | 353%          |
| Net tangible asset backing per ordinary share shown in cents               | <b>11.69</b>       | 7.27               | 61%           |

**Dividends**

No Dividends were paid or made payable during the half year ended 31 December 2014.

**Commentary**

Please refer to the attached CEO's commentary and financial report for the half year ended 31 December 2014.

**Other information***Control gained over entities having a material effect*

N/A

*Loss of control over entities having a material effect*

N/A

*Dividend or distribution reinvestment plans*

N/A

*Details of associates and joint venture entities*

Please refer to the 30 June 2014 Annual Report for details.

*Audit Status*

This report is based on accounts that have been subject to a review.

*Attachments*

Additional disclosure requirements can be found in the notes to the attached half year financial report.

Signed By :-


**Shaun Ankers - Chief Executive Officer**

16 February 2015

**CEO's Commentary****for the half year ended 31 December 2014**

We are pleased to report another strong result for the six months to 31 December 2014.

**Financial Performance**

- Operational revenue of \$2.395M is up 270% over the corresponding period last year
- EBITDA \$0.649M is up \$0.615M on the same period last year
- NPBT \$0.391M is a \$0.594M turnaround on the same period last year (31 December 2013)
- Cash on hand increased by \$0.335M since 30 June 2014

Revenues from our core operations for the half were \$2.395M. This significant growth in revenues is a result of the continued development of products and successful marketing to major energy providers.

As previously announced, EOL was successful in major project signings in 2014. As a result, EOL has ramped up its project-based efforts and resources. This has resulted in an increase in employee costs to \$1.385M (Dec 13: \$0.673M) and use of specialised consultants \$0.365M (Dec 13: \$0.164M). As the projects revert to long-term support, these project costs will reduce as a proportion of revenue.

Net profit before tax was \$0.391M (14% of total revenues) for the half. This compares favourably to net profit before tax of \$0.337M (9.7% of total revenues) for the past full FY14 and demonstrates the leverage achieved from increased revenues into an improved bottom line performance.

This net profit result represents the second, successive reporting period (June 14: \$0.338M) in which the Company has reported a net profit.

In recognition of this progress towards consistency, deferred tax losses of \$0.121M have been brought to account, as it is now considered likely that these losses will be utilised. The tax benefit is expected to be offset by future earnings. This has produced a net profit after tax for the half of \$0.513M.

**Operations**

In the first half of the financial year, EOL has consolidated its recent project signings.

Pleasingly, the installations of our software at our large customers have been proceeding well, with several milestones already being achieved. The project wins we announced in late FY14 are expected to reach their closing implementation stages either within this financial year or the first half of FY16.

Notably during the half, EOL also announced that AGL “went live” with our EnergyOffer trading platform. AGL is the largest generator of electricity in the National Electricity Market (NEM). The EnergyOffer platform allows AGL to reliably manage and submit offers to supply energy to the NEM, which is a 24/7 activity of critical importance. Given AGL’s size and complexity of operation, this project is a key reference for EOL to promote its class-leading credentials to other potential customers. Indeed, EOL is noting interest for this platform (and our other products) from other potential customers.

The Company receives income that is both recurring (Licences, support and maintenance, IT services, ongoing enhancements and engagements) and one-off (labour services for project-based implementations). As a rule, the implementation phases of projects are carried out over a period of 12-24 months from commencement.

**CEO's Commentary (continued)****for the half year ended 31 December 2014**

Due to the nature and structure of the market, the Company observes that larger projects tend to come to market in irregular patterns (although trends follow cycles associated with IT capital expenditure and renewal behaviour). In response to this, EOL seeks to acquire long-term support and licence agreements that produce recurring income, whether that be short-term recurring (e.g. annual fees) or longer-term recurring (e.g. licence fees for fixed multi-year terms).

**Strategy & outlook**

We intend to achieve completion of major projects in-hand within the next 12 month period. The Company is also actively engaged in sales processes to acquire new project-related installations as well as developing ongoing revenue streams for our other product and service offerings.

To this end and as part of EOL's strategy to build a Wholesale "suite" of products, we seek to continually add revenues from our existing customer base. The obvious benefit of this approach is the increase in margins arising from re-utilising existing staff and service resources without ramp-up expenses. Indeed, the Company and its Customers are already experiencing the efficiency of having skilled experts, who are familiar with that Customer's business needs, being available to supply rapid solutions on other, allied project works. In the near future, EOL intends to open a Melbourne office, to facilitate this approach.

The Company remains committed to its program of innovation with product and service development to meet new market needs. One recent example of this is our EnergyDashboard product that enables traders to assemble ready-to-use information from a variety of sources. This product is now being made available through a variety of mobile devices to further underpin its ease of use and convenience.

**Earnings Guidance**

Notwithstanding that the Company's revenue base is still comprised of one-off project incomes (and those projects can be subject to delays and elements outside of the Company's control), it is our intention and goal to seek to produce a second half performance that is comparable with the profit before income tax achieved in the first half of the year.

I would like to re-iterate our desire to build on our product range, reputation and customer base to make EOL a one-stop shop for energy trading software and services in our target markets. To this end, we continue to seek opportunities for growth through leverage of our existing customers and products, as well as through appropriate acquisitions, as those opportunities arise.

We have good products, good people and great customers. I am excited about the success we have achieved thus far, and look forward to continuing our progress toward consistent profitability and growth.

**Shaun Ankers - Chief Executive Officer**



## **ENERGY ONE LIMITED**

ABN 37 076 583 018

### **Financial Report for the half year ended 31 December 2014**

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**DIRECTORS' REPORT****for the half year ended 31 December 2014**

Your directors present their report on the Company and its controlled entity (the Group) for the half-year ended 31 December 2014.

**Directors**

The names of directors who held office during or since the end of the half-year :

Ottmar Weiss – Chairman

Shaun Ankers – Chief Executive Officer

Ian Ferrier - Non-executive Director

Andrew Bonwick – Non-executive Director

Vaughan Busby – Non-executive Director

**Principal Activities**

The principal activity of the group during the half year was the development and supply of software services to energy companies and utilities.

**Review of Operations**

The net profit for the Group for the half year after providing for income tax amounted to \$513,060 (31/12/2013: \$(202,873) net loss). During the period the Company has continued to invest in people and systems to ensure that Energy One maintains its position as the leader in information systems in the Australian energy trading and risk management (ETRM) market.

**Proceedings on Behalf of the Company**

As required under the Corporations Act 2001 Section 300(14) the Directors give notice that no person has applied for leave of Court to bring proceedings on behalf of the Company or intervene in any proceedings to which the Company is a party for the purpose of taking responsibility on behalf of the Company for all or any part of those proceedings.

**Auditor's Independence Declaration**

The lead auditor's independence declaration under section 307C of the Corporations Act 2001 is set out on page 5 for the half-year ended 31 December 2014.



**Shaun Ankers - Chief Executive Officer**

16 February 2015



**Ottmar Weiss - Chairman**



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16 February 2015

The Board of Directors  
Energy One Limited  
Level 14  
71 Macquarie Street  
SYDNEY NSW 2000

Dear Board Members

**ENERGY ONE LIMITED**

In accordance with section 307C of the Corporations Act 2001, I am pleased to provide the following declaration of independence to the directors of Energy One Limited and its controlled entity (the Group).

As lead audit partner for the review of the half-year financial statements of the Group for the half-year ended 31 December 2014, I declare that to the best of my knowledge and belief, that there have been no contraventions of:

- (i) the auditor independence requirements of the Corporations Act 2001 in relation to the review; and
- (ii) any applicable code of professional conduct in relation to the review.

A handwritten signature in blue ink that reads 'Crowe Horwath Sydney'.

**CROWE HORWATH SYDNEY**

A handwritten signature in blue ink that reads 'John Haydon'.

**JOHN HAYDON**  
Partner

## CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

for the half year ended 31 December 2014

|                                                                                             | Notes | Consolidated Group |                  |
|---------------------------------------------------------------------------------------------|-------|--------------------|------------------|
|                                                                                             |       | 31 Dec 2014        | 31 Dec 2013      |
|                                                                                             |       | \$                 | \$               |
| Revenue from continuing operations                                                          | 2     | 2,395,359          | 874,438          |
| Other Income                                                                                | 2     | 379,078            | 279,456          |
| Direct project related costs                                                                |       | (18,095)           | (36,118)         |
| Employee benefits expense                                                                   | 3     | (1,384,905)        | (673,062)        |
| Depreciation and amortisation expense                                                       | 3     | (283,088)          | (270,681)        |
| Rental expenses                                                                             |       | (83,313)           | (79,034)         |
| Consulting expenses                                                                         |       | (364,770)          | (163,525)        |
| Insurance                                                                                   |       | (29,404)           | (21,486)         |
| Accounting fees                                                                             |       | (43,169)           | (17,150)         |
| Other expenses                                                                              |       | (176,316)          | (95,711)         |
| <b>Profit / (loss) before income tax</b>                                                    |       | <b>391,377</b>     | <b>(202,872)</b> |
| Income tax benefit                                                                          | 4     | 121,683            | 0                |
| <b>Profit / (loss) after income tax attributable to owners of the parent entity</b>         |       | <b>513,060</b>     | <b>(202,872)</b> |
| Other comprehensive income                                                                  |       | 0                  | 0                |
| <b>Total comprehensive profit / (loss)</b>                                                  |       | <b>513,060</b>     | <b>(202,872)</b> |
| <b>Total comprehensive profit / (loss) attributable to members of the Parent entity</b>     |       | <b>513,060</b>     | <b>(202,872)</b> |
| <b>Earnings per share for loss attributable to the ordinary equity holders of the Group</b> |       |                    |                  |
| Basic earnings per share (cents per share)                                                  |       | 2.88               | (1.14)           |
| Diluted earnings per share (cents per share)                                                |       | 2.73               | (1.14)           |

The above consolidated statement of comprehensive income should be read in conjunction with the accompanying notes.

## CONSOLIDATED STATEMENT OF FINANCIAL POSITION

as at 31 December 2014

|                                |       | Consolidated Group |                  |
|--------------------------------|-------|--------------------|------------------|
|                                | Notes | 31 Dec 2014        | 30 Jun 2014      |
|                                |       | \$                 | \$               |
| <b>Assets</b>                  |       |                    |                  |
| <b>Current Assets</b>          |       |                    |                  |
| Cash and cash equivalents      | 5     | 1,733,551          | 1,397,646        |
| Trade and other receivables    | 6     | 1,727,898          | 2,190,024        |
| Other current assets           |       | 17,388             | 36,491           |
| Total Current Assets           |       | <u>3,478,837</u>   | <u>3,624,161</u> |
| <b>Non-Current Assets</b>      |       |                    |                  |
| Plant and equipment            |       | 78,568             | 96,345           |
| Intangible assets              | 7     | 2,136,659          | 2,029,558        |
| Deferred tax asset (net)       |       | 121,683            | 0                |
| Other non-current assets       |       | 103,760            | 103,760          |
| Total Non-Current Assets       |       | <u>2,440,670</u>   | <u>2,229,663</u> |
| <b>Total Assets</b>            |       | <u>5,919,507</u>   | <u>5,853,824</u> |
| <b>Liabilities</b>             |       |                    |                  |
| <b>Current Liabilities</b>     |       |                    |                  |
| Trade and other payables       |       | 520,642            | 479,489          |
| Deferred revenue               | 8     | 478,084            | 1,049,941        |
| Short-term provisions          |       | 111,525            | 103,474          |
| Total Current Liabilities      |       | <u>1,110,251</u>   | <u>1,632,904</u> |
| <b>Non-Current Liabilities</b> |       |                    |                  |
| Deferred revenue               | 8     | 397,121            | 388,056          |
| Long-term provisions           |       | 68,982             | 61,481           |
| Total Non-Current Liabilities  |       | <u>466,103</u>     | <u>449,537</u>   |
| <b>Total Liabilities</b>       |       | <u>1,576,354</u>   | <u>2,082,441</u> |
| <b>Net Assets</b>              |       | <u>4,343,152</u>   | <u>3,771,383</u> |
| <b>Equity</b>                  |       |                    |                  |
| Issued capital                 | 9     | 8,262,058          | 8,246,064        |
| Reserves                       |       | 120,296            | 77,581           |
| Accumulated losses             |       | (4,039,202)        | (4,552,262)      |
| <b>TOTAL EQUITY</b>            |       | <u>4,343,152</u>   | <u>3,771,383</u> |

The above consolidated statement of financial position should be read in conjunction with the accompanying notes.

## CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

for the half year ended 31 December 2014

|                                                         | Consolidated Group |               |              |             |
|---------------------------------------------------------|--------------------|---------------|--------------|-------------|
|                                                         | Share Based        |               |              | Total<br>\$ |
|                                                         | Contributed        | Payments      | Accumulated  |             |
|                                                         | Equity<br>\$       | Reserve<br>\$ | Losses<br>\$ |             |
| Balance at 1 July 2013                                  | 8,246,064          | 77,578        | (4,889,867)  | 3,433,775   |
| Comprehensive loss for the half year                    | 0                  | 0             | (202,872)    | (202,872)   |
| Balance at 31 December 2013                             | 8,246,064          | 77,578        | (5,092,739)  | 3,230,903   |
| Balance at 1 July 2014                                  | 8,246,064          | 77,581        | (4,552,262)  | 3,771,383   |
| Transactions with owners in their capacity as owners :- |                    |               |              |             |
| Share Issues                                            | 15,994             | 0             | 0            | 15,994      |
| Share based payments                                    | 0                  | 42,715        | 0            | 42,715      |
| Comprehensive profit for the half year                  | 0                  | 0             | 513,060      | 513,060     |
| Balance at 31 December 2014                             | 8,262,058          | 120,296       | (4,039,202)  | 4,343,152   |

*The above consolidated statement of changes in equity should be read in conjunction with the accompanying notes.*

## CONSOLIDATED STATEMENT OF CASH FLOWS

for the half year ended 31 December 2014

|                                                    | Notes | Consolidated Group      |                         |
|----------------------------------------------------|-------|-------------------------|-------------------------|
|                                                    |       | 31 Dec 2014             | 31 Dec 2013             |
|                                                    |       | \$                      | \$                      |
| <b>CASH FLOWS FROM OPERATING ACTIVITIES</b>        |       |                         |                         |
| Receipts from customers                            |       | 2,156,366               | 626,214                 |
| Receipts of research and development tax incentive |       | 709,326                 | 720,247                 |
| Payments to suppliers and employees                |       | (2,196,613)             | (1,061,938)             |
| Interest received                                  |       | 23,243                  | 33,532                  |
| Net cash provided by operating activities          |       | <u>692,322</u>          | <u>318,055</u>          |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES</b>        |       |                         |                         |
| Purchase of property, plant & equipment            |       | (3,544)                 | 0                       |
| Payment for development costs of software          |       | (368,867)               | (349,634)               |
| Net cash used in investing activities              |       | <u>(372,411)</u>        | <u>(349,634)</u>        |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES</b>        |       |                         |                         |
| Proceeds from issuance of shares                   |       | 15,994                  | 0                       |
| Net cash provided by financing activities          |       | <u>15,994</u>           | <u>0</u>                |
| Net increase / (decrease) in cash held             |       | 335,905                 | (31,579)                |
| Cash at beginning of financial period              | 5     | <u>1,501,404</u>        | <u>1,825,091</u>        |
| <b>Cash at the end of the financial period</b>     | 5     | <u><u>1,837,309</u></u> | <u><u>1,793,512</u></u> |

*The above consolidated statement of cash flows in equity should be read in conjunction with the accompanying notes.*

## NOTES TO THE FINANCIAL STATEMENTS

for the half year ended 31 December 2014

**Note 1 Summary of significant accounting policies**

These condensed consolidated interim financial statements for the half-year reporting period 31 December 2014 have been prepared in accordance with the requirements of the *Corporations Act 2001*, and Australian Accounting Standards including AASB 134: Interim Financial Reporting.

This condensed consolidated interim financial report is intended to provide users with an update on the latest annual financial statements of Energy One Limited and its subsidiary (the Group). As such, it does not contain information that represents relatively insignificant changes occurring during the half-year within the Group. It is therefore recommended that this financial report be read in conjunction with the annual financial statements of the Group for the year ended 30 June 2014, together with any public announcements made during the half-year in accordance with the continuous disclosure requirements of the Corporations Act 2001.

The same accounting policies and methods of computation have been followed in this interim financial report as were applied in the most recent annual financial statements and the corresponding interim reporting period unless otherwise stated.

*New accounting policies not yet effective*

Certain new accounting standards and interpretations have been published that are not mandatory for 31 December 2014 reporting periods and have not been early adopted by the Fund. The Directors' assessment of the impact of these new standards (to the extent relevant to the Group) and interpretations is set out below:

AASB 9 Financial Instruments addresses the classification, measurement and derecognition of financial assets and financial liabilities. It has now also introduced revised rules around hedge accounting. The standard is not applicable until 1 January 2018 but is available for early adoption. When adopted, the standard will not have significant affect the group's accounting for its financial assets.

There will be no impact on the group's accounting for financial liabilities, as the new requirements only affect the accounting for financial liabilities that are designated at fair value through profit or loss and the group does not have any such liabilities. The derecognition rules have been transferred from AASB 139 Financial Instruments: Recognition and Measurement and have not been changed. The group has not yet decided when to adopt AASB 9.

AASB 15 Revenue from Contracts from Customers establishes principles for recognising, measuring and disclosing the revenue that arises from an entity's contracts with customers. The standard is not applicable until 1 January 2017. There is likely to be changes to the amount or timing of revenue recognition where contracts extend over time, have variable considerations or have multiple elements.

The group has not fully assessed the impact of AASB 15 on their revenue recognition policy. There are no other standards that are not yet effective and that are expected to have a material impact on the entity in the current or future reporting periods and on foreseeable future transactions.

|                                        | Notes | 31 Dec 2014<br>\$ | 31 Dec 2013<br>\$ |
|----------------------------------------|-------|-------------------|-------------------|
| <b>NOTE 2 Revenue and other income</b> |       |                   |                   |
| Sales Revenue                          |       |                   |                   |
| Sale of licence and related services   |       | 2,395,359         | 874,438           |
| Other Revenue                          |       |                   |                   |
| R&D Tax Incentive                      |       | 353,507           | 246,112           |
| Interest received from other persons   |       | 25,571            | 33,344            |
| Total Other Revenue                    |       | 379,078           | 279,456           |
| Total Revenue                          |       | 2,774,437         | 1,153,894         |

## NOTES TO THE FINANCIAL STATEMENTS (continued)

for the half year ended 31 December 2014

|  | Notes | 31 Dec 2014 | 31 Dec 2013 |
|--|-------|-------------|-------------|
|  |       | \$          | \$          |

**NOTE 3 Expenses**

The consolidated statement of profit or loss includes the following specific expenses :-

## Depreciation &amp; amortisation

|                                           |  |                  |         |
|-------------------------------------------|--|------------------|---------|
| Depreciation - Plant & equipment          |  | 21,322           | 29,627  |
| Amortisation - Software development costs |  | 261,766          | 241,054 |
|                                           |  | <b>283,088</b>   | 270,681 |
| Rental expense of operating lease         |  |                  |         |
| Minimum lease payments                    |  | 83,313           | 79,034  |
| Employee benefits expense                 |  |                  |         |
| Payroll Tax                               |  | 77,653           | 33,297  |
| Superannuation                            |  | 90,787           | 50,542  |
| Share Plans                               |  | 75,826           | 0       |
| Other employee benefits                   |  | 1,140,639        | 589,223 |
|                                           |  | <b>1,384,905</b> | 673,062 |

**NOTE 4 Income tax expense**

|                                                                                           |  |                |           |
|-------------------------------------------------------------------------------------------|--|----------------|-----------|
| Profit from ordinary activities before income tax expense                                 |  | 391,377        | (202,872) |
| Tax at the Australian tax rate of 30% (2013: 30%)                                         |  | (117,413)      | 60,862    |
| Non-deductible expenses                                                                   |  | (149,804)      | (90,544)  |
| Recoupment of prior year tax losses not previously brought to account                     |  | 183,563        | 0         |
| Benefit of temporary differences brought to account / (unrecognised deferred tax expense) |  | 205,337        | 29,682    |
| Income tax benefit reported in the income statement                                       |  | <b>121,683</b> | 0         |

The company has recognised deferred tax assets from accumulated tax losses of \$92,790 on 31 December 2014 (\$611,877 : 30 June 2014) and deferred tax asset from other items of \$93,846. The net deferred tax assets balance have been brought to account as it can be expected these assets will be utilised.

|  | 31 Dec 2014 | 30 Jun 2014 |
|--|-------------|-------------|
|  | \$          | \$          |

**NOTE 5 Cash and cash equivalents**

Cash at the end of the financial year as shown in the statement of cash flow reconciled to items in the balance sheet as follows :-

|                                                               |                  |           |
|---------------------------------------------------------------|------------------|-----------|
| Cash at bank and in hand                                      | 269,993          | 153,846   |
| Short-term bank deposits                                      | 1,463,558        | 1,243,800 |
| Total cash and cash equivalents                               | <b>1,733,551</b> | 1,397,646 |
| Other non-current assets - deposit with bank for guarantees * | 103,758          | 103,758   |
| Balance as per statement of cash flows                        | <b>1,837,309</b> | 1,501,404 |

\* At the reporting date, the Consolidated Group has deposits with banks that are used for restricted bank guarantees of \$103,758. These have been classified as Other Non-Current Assets in the consolidated statement of financial position as they have a term of more than 1 year.

**NOTES TO THE FINANCIAL STATEMENTS (continued)****for the half year ended 31 December 2014**

|                                           | Notes | 31 Dec 2014<br>\$ | 30 Jun 2014<br>\$ |
|-------------------------------------------|-------|-------------------|-------------------|
| <b>NOTE 6 Trade and other receivables</b> |       |                   |                   |
| Trade Receivables                         |       | 781,556           | 706,063           |
| Accrued Income *                          |       | 552,849           | 770,945           |
| R&D Tax Incentive                         |       | 388,924           | 709,326           |
| Other Receivables                         |       | 4,569             | 3,690             |
|                                           |       | <b>1,727,898</b>  | <b>2,190,024</b>  |

\* Accrued income is based on work completed and not yet invoiced.

**NOTE 7 Intangible assets**

|                                   |  |                  |                  |
|-----------------------------------|--|------------------|------------------|
| Software costs                    |  | 4,925,413        | 4,556,546        |
| Software accumulated amortisation |  | (3,405,861)      | (3,144,095)      |
|                                   |  | <b>1,519,552</b> | <b>1,412,451</b> |
| Goodwill - at cost                |  | 617,107          | 617,107          |
| Total Intangible assets           |  | <b>2,136,659</b> | <b>2,029,558</b> |

**NOTE 8 Deferred revenue**

|                                               |  |                |                  |
|-----------------------------------------------|--|----------------|------------------|
| Current                                       |  |                |                  |
| Support & maintenance fee received in advance |  | 275,163        | 873,374          |
| Unearned R&D Tax Incentive - Current          |  | 202,921        | 176,567          |
|                                               |  | <b>478,084</b> | <b>1,049,941</b> |
| Non-Current                                   |  |                |                  |
| Unearned R&D Tax Incentive - Non Current      |  | 397,121        | 388,056          |
|                                               |  | <b>397,121</b> | <b>388,056</b>   |

**NOTE 9 Issued capital**

|                                                                  |  |                  |                  |
|------------------------------------------------------------------|--|------------------|------------------|
| 17,835,341 (17,793,229 : 31 Dec 2013) fully paid ordinary shares |  | <b>8,262,058</b> | <b>8,246,064</b> |
|------------------------------------------------------------------|--|------------------|------------------|

The company issued 42,112 shares 12 November 2014 to employees under the Energy One Equity Incentive Plan which was approved at the AGM on 16 October 2014

**NOTE 10 Share based payments**

The company issued the following share rights on 12 November 2014 under the Energy One Executive incentive Plan which was approved at the AGM on 16 October 2014 :-

650,000 Shares rights Issued at 38.0c to Shaun Ankers vesting 18/11/2015, 31/08/2015, 31/08/2016, and 31/08/2017  
 125,000 Shares rights Issued at 38.0c to Ottmar Weiss vesting 30/10/2015  
 62,500 Shares rights Issued at 38.0c to Andrew Bonwick vesting 30/10/2015  
 62,500 Shares rights Issued at 38.0c to Vaughan Busby vesting 30/10/2015  
 62,500 Shares rights Issued at 38.0c to Ian Ferrier vesting 30/10/2015

The company issued 42,112 shares 12 November 2014 to employees under the Energy One Equity Incentive Plan which was approved at the AGM 16 October 2014.

There are 500,000 options outstanding as at 31 December 2014. The average remaining contractual life of the 500,000 options outstanding is 0.88 years. The exercise price of these outstanding options is \$0.37.

**NOTE 11 Related party transactions**

Revenue for software and hardware components amounted to \$4,405 which was provided to a company in which one of the directors has an ownership interest.

**NOTE 12 Contingencies and commitments**

The Group had no contingent liabilities or contingent assets as at 31 December 2014.

There have been no changes to commitments since 30 June 2014.

**NOTE 13 Operating segments**

The Group is managed primarily on the basis of product and service offerings and operates in one segment, being the Energy software industry, and in one geographical segment, being Australia. During the period ended 31 December 2014 the Group derived 82% of revenue from three major customers to which it provided consulting and support and maintenance work. The Group's most significant external customer accounts for 40% of external revenue with the next largest customer contributing 34%. Management assesses the performance of the operating segment based on the accounting profit and loss.

**NOTE 14 Events subsequent to reporting date**

There have been no after balance date transactions that have significantly affected or may significantly affect the operations of the Group, the result of those operations or the state of affairs of the Group subsequent to the half year ended 31 December 2014.

**Directors' Declaration**

In the director's opinion:

(a) the financial statements and notes set out on 5 to 12 are in accordance with the Corporations Act 2001, including:

- (i) complying with Accounting Standard AASB 134: Interim Financial Reporting and the Corporations Regulations 2001;
  - (ii) giving a true and fair view of the consolidated entity's financial position as at 31 December 2014 and of its performance for the half year ended on that date; and
- (b) there are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable.

Signed in accordance with a resolution of the Directors.



Shaun Ankers  
Chief Executive Officer  
16 February 2015



Ottmar Weiss  
Chairman  
16 February 2015

## **Independent Auditor's Report to the Members of Energy One Limited**

### **Report on the Half-year Financial Report**

We have reviewed the accompanying half-year financial report of Energy One Limited which comprises the consolidated statement of financial position as at 31 December 2014, the consolidated statement of comprehensive income, consolidated statement of changes in equity, consolidated statement of cash flows for the half-year ended on that date, selected explanatory notes and the directors' declaration for Energy One Limited and its controlled entity (the consolidated entity). The consolidated entity comprises both Energy One Limited (the company) and the entity it controlled during that half-year.

#### *Directors' Responsibility for the Half-Year Financial Report*

The directors of the company are responsible for the preparation of the half-year financial report that gives a true and fair view in accordance with Australian Accounting Standards and the Corporations Act 2001 and for such internal control as the directors determine is necessary to enable the preparation of the half-year financial report that is free from material misstatement, whether due to fraud or error.

#### *Auditor's Responsibility*

Our responsibility is to express a conclusion on the half-year financial report based on our review. We conducted our review in accordance with Auditing Standard on Review Engagements ASRE 2410: Review of a Financial Report Performed by the Independent Auditor of the Entity, in order to state whether, on the basis of the procedures described, we have become aware of any matter that makes us believe that the half-year financial report is not in accordance with the Corporations Act 2001 including giving a true and fair view of the consolidated entity's financial position as at 31 December 2014 and its performance for the half-year ended on that date, and complying with Accounting Standard AASB 134: Interim Financial Reporting and the Corporations Regulations 2001. As the auditor of the company, ASRE 2410 requires that we comply with the ethical requirements relevant to the audit of the annual financial report.

A review of a half-year financial report consists of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Australian Auditing Standards and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.



*Independence*

In conducting our review, we have complied with the independence requirements of the Corporations Act 2001.

*Conclusion*

Based on our review, which is not an audit, we have not become aware of any matter that makes us believe that the half-year financial report of Energy One Limited is not in accordance with the Corporations Act 2001 including:

- (i) giving a true and fair view of the consolidated entity's financial position as at 31 December 2014 and of its performance for the half-year ended on that date; and
- (ii) complying with Accounting Standard AASB 134: Interim Financial Reporting and the Corporations Regulations 2001.

*Crowe Horwath Sydney*

**CROWE HORWATH SYDNEY**

*John Haydon*

**JOHN HAYDON**

Partner

Dated this 16<sup>th</sup> day of February 2015