

**For Immediate Release: 16 February 2015**

## **REMSAFE wins \$2 million of new business**

- REMSAFE awarded orders for the installation of new REMSAFE Remote Isolation Systems at Pilbara Iron-Ore mine sites
- Installation and commissioning of the new systems is scheduled for the second half of calendar 2015
- The new orders represent a continuing expansion of the existing deployment of REMSAFE systems at port conveyor systems to mine site conveyor applications and demonstrates the rapidly expanding market opportunities for the product
- Following Orbital's recent acquisition of a majority stake, REMSAFE has been successfully integrated into Orbital's business with an immediate focus on growing the existing order book, pursuing new market opportunities, and continuing product development of REMSAFE's unique technology

Orbital is pleased to announce that REMSAFE Pty Ltd ("REMSAFE") has secured more than \$2 million of new orders from a local Western Australian major iron ore mining company for REMSAFE Remote Isolation Systems to be installed at a Pilbara mine sites.

Mr Michael Lane, Managing Director of REMSAFE, stated: "These new orders demonstrate the growing need for Western Australia's major iron ore companies to improve production efficiencies and commit to an enhanced safety solution that only the unique REMSAFE Remote Isolation System can deliver. REMSAFE products reduce the time taken to electrically isolate conveyors by up to 98% and, in an increasingly competitive and cost focused iron ore industry, provide a compelling solution for all Pilbara miners."

The new orders will result in the installation of REMSAFE Remote Isolation Systems that will, in less than three minutes, isolate heavy mining plant replacing manual processes that in the past would take 40 to 90 minutes every time repair or maintenance is required. The REMSAFE systems will provide significant economic benefit by reducing production downtime and also significant cost savings by removing the need for an electrician to be mobilized to manually operate high voltage isolators. In addition to the economic benefit the unique REMSAFE technology provides a greatly enhanced safety solution for what has historically been a potentially hazardous process.

REMSAFE's Remote Isolation Systems are marketed as a heavy industry high voltage electrical remote isolation system for use in bulk handling mining operations. The unique REMSAFE system quickly and safely de-energises and isolates bulk handling plant and equipment from all motive energy sources. This ensures that the equipment cannot be moved or restarted while a worker is in the process of repairing or maintaining the equipment. The technology and the product was developed in Western Australia and has been successfully deployed in Pilbara based applications since 2012 by the state's large iron ore miners: BHP-Billiton Limited, Rio Tinto Limited, and Fortescue Metals Group Limited. REMSAFE's products have potential to be applied to all applications where energy sources must be isolated for safety; whether electrical, hydraulic, pneumatic or kinetic energy in isolation or in combination. The REMSAFE System replaces a time-consuming, expensive, and potentially hazardous manual processes with a fast, affordable and safe system. Orbital believe that REMSAFE's market potential extends far beyond the current Western Australian iron-ore installations. Orbital's engineering and commercial strength, and international market presence, provides a springboard for REMSAFE to grow in the Australian and

international markets. The REMSAFE product fits well with Orbital as it is highly engineered, unique in the market, patent protected, and the business has huge revenue growth potential.

Commenting on the new REMSAFE orders, Mr Terry Stinson, Orbital's CEO and Managing Director, stated: "Orbital has an aggressive strategy for growth and diversification and delivering on REMSAFE's sales growth potential is a key element. REMSAFE offers a compelling solution to major mining companies who are seeking, and have an imperative need, to improve productivity, reduce operating costs, and provide a safe working environment to their staff. Orbital's expertise and funding supports a new business plan for REMSAFE which builds on the existing order book and delivers strong profits and value for shareholders".

## **CONTACT**

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## ***About Orbital***

*Orbital is an international developer of innovative technical solutions for a cleaner world. Orbital provides innovation, design, product development and operational improvement services to the world's producers, suppliers, regulators and end users of engines and engine management systems for application in small unmanned aerial systems, motorcycles, marine and recreational vehicles, automobiles and trucks. Orbital's principal operations in Perth, Western Australia, provide a world class facility with capabilities in design, manufacturing, development and testing of engines and engine management systems. Headquartered in Perth, Western Australia, Orbital stock is traded on the Australian Stock Exchange (OEC).*