

ASX ANNOUNCEMENT



17 February 2015

Update to Outlook

Andrew Hansen, Chief Executive Officer of Hansen Technologies said, “Consistent with our update to shareholders at the Annual General Meeting, we have experienced favourable trading conditions in the first half of this financial year.

We expect to report operating results for the six months ended 31 December 2014 as follows:

- **Operating revenue of approximately \$49 million, representing a 19% increase over the previous corresponding period (“pcp”)**
- **EBITDA of approximately \$15.9 million, representing a 42% increase over pcp**

This is still subject to the finalisation of the audit review process.

Our strong start to the first half of the financial year has been encouraging and we reiterate our guidance for the full year of operating revenue in excess of \$95m. We continue to target an EBITDA margin in the range of 25-30% for the full year, and believe we can achieve a result towards the top end of that range if trading conditions remain favourable.

Further details regarding the company’s performance for the first half of the year will be provided with the release of the financial results, currently targeted for 26 February 2015.”

About Hansen Technologies

Hansen Technologies (ASX: HSN) is a global provider of customer care & billing, and meter data management software solutions for utilities (electricity, gas and water), Pay TV and telecommunications companies.

The Hansen family of products, which has grown since 1971, includes: HUB, ICC, NirvanaSoft, Peace, Banner and Utilisoft. Hansen’s unique approach to best-fit solutions leverages its proprietary product sets to develop, deliver, and support high value solutions for clients in over 40 countries. In addition Hansen also offers outsourcing and facilities management services from purpose built facilities globally.

Hansen has offices in Australia, USA, New Zealand, China, Argentina and the United Kingdom.

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