

20 February 2015

Sydney Airport Traffic Performance January 2015

Pax (‘000s) ¹	Monthly performance			Year to date performance		
	Jan-15	Jan-14	Growth (%)	YTD-15	YTD-14	Growth (%)
Domestic	2,090	2,125	-1.7%	2,090	2,125	-1.7%
International ²	1,308	1,289	+1.4%	1,308	1,289	+1.4%
Total	3,398	3,415	-0.5%	3,398	3,415	-0.5%

¹ Contains estimates with any adjustments to preliminary statistics to be included in the year to date results in future months.

² International includes Domestic-On-Carriage due to immateriality.

CEO Kerrie Mather said, “International traffic grew 1.4% on the prior corresponding period (pcp) in January from a combination of capacity additions and improved load factors, which improved 0.8 percentage points. International traffic benefited from strong growth in Australian (+5.1%) and New Zealand (+2.6%) nationalities over the January holiday season. This is a pleasing result from our largest and second largest markets respectively. Indian (+21.5%) and Filipino (+51.5%) nationalities also grew strongly as direct services from Air India, Cebu Pacific and Philippine Airlines grew these markets.

“Chinese and UK nationality growth was lower than the pcp due to the cycling of Chinese New Year, which is occurring in February this year, and the Ashes tour in January 2014. This year we are pleased to welcome cricket fans to the airport as they travel for the ICC Cricket World Cup which began in February.

“Chinese New Year, celebrating the year of the goat, occurs in late February this year and we are proud to be sponsoring the City of Sydney Chinese New Year Festival which is expected to attract more than 600,000 visitors. The increase in Chinese passengers travelling for the Lunar New Year comes after the Australian and Chinese governments increased capacity in the bilateral air services agreement. The landmark agreement is a major boost to attracting more Chinese visitors. The increase will almost triple available capacity and importantly create extra capacity for new direct services from regional Chinese cities. This represents the next stage of development of the Chinese market and a significant opportunity for Sydney Airport. We are

already actively in discussions with airlines considering adding new services to Sydney. Some of our largest unserved markets are outside of the primary hubs of Beijing, Shanghai and Guangzhou and our strategy is to attract more visitors from these cities. Based on current growth rates (+16.4% in 2014), China is on track to overtake New Zealand as our largest inbound market in 2016 and this agreement will enable airlines to cater for the market's consistently strong growth.

"Qantas has announced it is increasing its popular peak holiday Vancouver service to 33 a year. We will also welcome a new airline and a new route when Solomon Airlines launches its Sydney to Honiara service in June.

"The domestic market continues to see capacity discipline as airlines focused on yield. Domestic passengers declined 1.7% in January."

Key Points

- Qantas will increase the number of Sydney to Vancouver services during seasonal peak periods to 33, providing an extra 24,000 seats annually.
- Solomon Airlines will start operating a new Honiara to Sydney service using an Airbus A320 in June providing an extra 14,000 seats annually.
- Australian and Chinese agreement on bilateral air services, immediately increases capacity from 22,500 seats per week to 26,500 seats per week between Chinese and Australian Major Gateways. A new category has been created between Australian Major Gateways and regional Chinese cities with a further 26,500 seats capacity. Both capacity categories will grow to 33,500 by October 2016, providing 67,000 seats per week accessible from Australian Major Gateways.
- Philippine Airlines will upgauge aircraft on its Manila service in April from an A340-300 with 254 seats to an A330-300 with 368 seats and reduce its services from seven to five weekly. This results in an increase of seat capacity on the route by 6,500 seats annually.
- Total passenger traffic for January is estimated to have decreased 0.5 % on the pcp, with domestic traffic estimated to have declined 1.7% on the pcp and international traffic increasing 1.4% on the pcp.

Top 10 Nationalities Travelling Through Sydney Airport

Rank	Nationality	Jan-14	YTD-14	Rank	Nationality	Jan-14	YTD-14
1	Australia	+5.1%	+5.1%	6	Korea	+5.5%	+5.5%
2	New Zealand	+2.3%	+2.3%	7	Japan	-8.5%	-8.5%
3	China	-13.3%	-13.3%	8	India	+21.5%	+21.5%
4	UK	-9.3%	-9.3%	9	Malaysia	-6.7%	-6.7%
5	USA	+2.6%	+2.6%	10	Germany	+1.0%	+1.0%

Last 12 Months Traffic Data

('000s)													Total	Total	Growth
	Feb-14	Mar-14	Apr-14	May-14	Jun-14	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	Jan-15	Feb-14-Jan-15	Feb-13-Jan-14	%
Dom	1,898	2,116	2,080	2,021	1,949	2,190	2,132	2,130	2,350	2,174	2,185	2,090	25,316	25,100	+0.9%
Int	1,023	1,030	1,087	976	1,018	1,118	1,070	1,078	1,119	1,073	1,264	1,308	13,163	12,917	+1.9%
Total	2,920	3,146	3,167	2,996	2,967	3,308	3,202	3,209	3,469	3,247	3,449	3,398	38,479	38,017	+1.2%

All data is for arriving and departing passengers.

All data is taken from management accounts, is provisional and subject to revision.

All data has been rounded to the nearest thousand and in some instances the total may not be equal to the sum of the parts. Percentage changes have been calculated based on actual figures and not based on rounded balances.

Contains estimates with adjustments made to preliminary data in later months.

CONTACT FOR FURTHER INFORMATION

Guy Brown
Manager – Investor Relations

t +61 2 9667 9876
m +61 431 863 267
e guy.brown@syd.com.au

Tracy Ong
Manager – Media and Communications

t +61 2 9667 6470
m +61 437 033 479
e tracy.ong@syd.com.au