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ASX ANNOUNCEMENT



CALTEX AUSTRALIA LIMITED
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9 July 2015

Company Announcements Office
Australian Securities Exchange

CALTEX AUSTRALIA LIMITED
UNAUDITED 2015 HALF YEAR PROFIT

An ASX Release titled "Unaudited 2015 Half Year Profit" is attached for immediate release to the market.

A handwritten signature in black ink, appearing to be "Peter Lim", written in a cursive style.

Peter Lim
Company Secretary

Phone: (02) 9250 5562 / 0414 815 732

ASX Release

For immediate release Thursday 9 July 2015 Unaudited 2015 Half Year Profit

Key points:

- Half year historic cost profit after tax (HCOP) of \$375 million, including significant items
- Half year replacement cost operating profit (RCOP)¹ NPAT of \$251 million, excluding significant items
- Transformation in business model to an integrated transport fuel supply chain business maintains position as outright leader in transport fuels across Australia
- Supply and Marketing EBIT of approximately \$263 million
- Lytton refinery EBIT of approximately \$154 million, reflecting strong first half refiner margins and the impact of the major Turnaround and Inspection program which occurred during May and June
- Significant item of approximately \$28 million (gain after tax), relating to the sale of a surplus property in Western Australia

Results summary (unaudited)	Half year ending 30 June	
	2015 \$M	2014 \$M
Historic Cost Profit after tax (including significant items)	375	163
RCOP profit (excluding significant items):		
After tax	251	173
Before interest and tax	383	290

Historic cost profit

On an historic cost profit basis, the after tax profit is \$375 million for the 2015 half year, including a gain relating to significant items of approximately \$28 million after tax. This compares with the 2014 half year profit of \$163 million. The 2015 half year result includes a product and crude oil inventory gain of approximately \$95 million after tax. This compares with an inventory loss of \$10 million after tax in the first half of 2014.

Replacement Cost Operating Profit (RCOP)

On a Replacement Cost Operating Profit (RCOP) basis, the after tax profit for the 2015 half year is \$251 million, excluding significant items. This compares with an after tax profit of \$173 million for the 2014 half year, excluding significant items.

¹ The replacement cost of sales operating profit (RCOP) excludes the impact of the fall or rise in oil and product prices (a key external factor) and presents a clearer picture of the company's underlying business performance. It is calculated by restating the cost of sales using the replacement cost of goods sold rather than the historic cost, including the effect of contract based revenue lags.

Supply and Marketing performance

With the closure of the Kurnell refinery and the establishment of Ampol Singapore to source our crude and refined product, our business model has changed, which will have implications for how we report our results going forward. We have evolved to be an integrated transport fuel supply chain business, optimising the entire value chain from product sourcing to the customer. Ampol Singapore is now the largest source of refined product to supply our customers.

Despite the competitive landscape in Australia continuing to be challenging, particularly in the Business to Business sector, the change in our business model is enabling us to capture opportunities as we optimise the integrated value chain and maintain our position as the outright leader in transport fuels across Australia.

The Supply and Marketing segment has delivered an EBIT result of approximately \$263 million for the 2015 half year. This result includes a realised loss on US dollar denominated product payables of approximately \$16 million (2014 first half: a realised gain of \$13 million) and a price timing lag loss of approximately \$14 million (2014 first half: a price timing lag gain of \$11 million). These impacts reflect the significant volatility in both the Australian dollar and the price of crude oil in the first six months of 2015.

Excluding these external impacts, the underlying Supply and Marketing EBIT of \$294 million compares with an underlying EBIT result in the first half of 2014 of \$276 million.

Total sales volumes of transport fuels for the first half of 2015 were 7.8 billion litres, modestly lower than in the same period of 2014, reflecting primarily the impact of the timing of a major supply contract loss and the commencement of a new larger long term supply contract. We continue to successfully grow sales of premium fuels in Retail across both petrol and diesel, offsetting the decline in unleaded petrol and E10.

Lytton refinery

Lytton refinery in Brisbane contributed an EBIT of approximately \$154 million for the 2015 half year. This compares with an EBIT of \$40 million for the first half of 2014.

Strong operational performance during the first four months of the year allowed Caltex to take advantage of favourable refining margins. For the first four months of 2015, the average realised Caltex Refiner Margin was US\$15.71 per barrel. This compares favourably to the 2014 first half average of US\$9.20 per barrel. During May and June, the refinery successfully completed a major Turnaround and Inspection maintenance program, which occurs once every five years.

Sales from production from the Lytton refinery in the first half totalled 2.4 billion litres, down from 2.8 billion litres in the same period last year. This reduction reflects the impact of the major maintenance program during May and June.

Debt position

Net debt at 30 June 2015 was \$715 million, compared with \$827 million at 30 June 2014. Average debt during the six months to 30 June 2015 was approximately \$614 million.

Note

The forecast results for the 2015 half year are subject to normal external half year review procedures.

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