

superloop

Limited

FY 2015 Results & Market Update

31 AUGUST 2015



Agenda

Business Overview


Operational Highlights

FY15 Financial Results



Business Overview





Superloop's vision is to become
**the leading independent
provider of connectivity
services** across the Asia Pacific
Region.

APAC & Industry growth indicators

GROWTH IN GLOBAL VIDEO TRAFFIC

Globally, IP video traffic is expected to be 79% of all consumer Internet traffic (both business and consumer) by 2018, up from 66% in 2013. Internet video is forecast to grow 4-fold by 2018. Consumer Video on Demand (VoD) traffic is expected to double by 2018.

GROWTH IN CONNECTED MOBILE DEVICES

During 2014 the number of internet connected mobile devices grew to 7.4 billion, exceeding the world's population for the first time.

GROWTH IN CLOUD COMPUTING

Increased bandwidth requirements due to the rise of infrastructure-as-a-service and cloud computing from the enterprise to the consumer markets, which is pushing traditionally in-house information technology and telecommunications infrastructure into major data centres. Global data centre traffic is forecast to grow at a compound annual growth rate (CAGR) of 23%. Cloud data centre traffic is expected to grow at rate of 32% CAGR, a near 4-fold increase from 2013 to 2018.

DISASTER RECOVERY

Disaster Recovery (DR) requirements under various corporate governance, regulatory and compliance standards.

BACKHAUL SERVICES

Requirements for higher bandwidth backhaul services by Internet Service Providers and carriers for provision of high bandwidth data and internet services;

'International Internet bandwidth in Singapore and Hong Kong has increased 50 percent compounded annually over the past five years.'

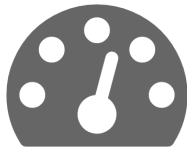
The Superloop opportunity



There is a key opportunity to establish Superloop as a **leading independent owner and provider** of fibre services in the key Asia Pacific region



Superloop has established fibre networks connecting most of the strategic locations in Brisbane, Sydney, Melbourne and Singapore (see maps for construction update)



Both networks are established with significant capacity (~288 cores in Australia and initial 624 cores + additional conduit space in Singapore)



Both networks have very low operational cost which allows a faster path to profitability



Once fibre networks are breakeven, additional capacity sales have **high level of profitability**



Significant opportunity to leverage fibre network into **additional business verticals - Project Red Lion**

Operational Highlights



Key operational milestones in FY15

Superloop is making rapid progress

Acquisition of 15 + 10 year IRU for Australian fibre assets	✓
Acquisition of 120 km underground duct network in Singapore	✓
Commencement of network build in Singapore	✓
Completion of Brisbane and Melbourne Networks	✓
Completion of Sydney Primary network path	✓
Completion of Private Round of Funding and IPO	✓
Completion of performance milestone (80km of network in Singapore) in satisfaction of major licence condition	✓
Delivery of first customer services	✓

Australia

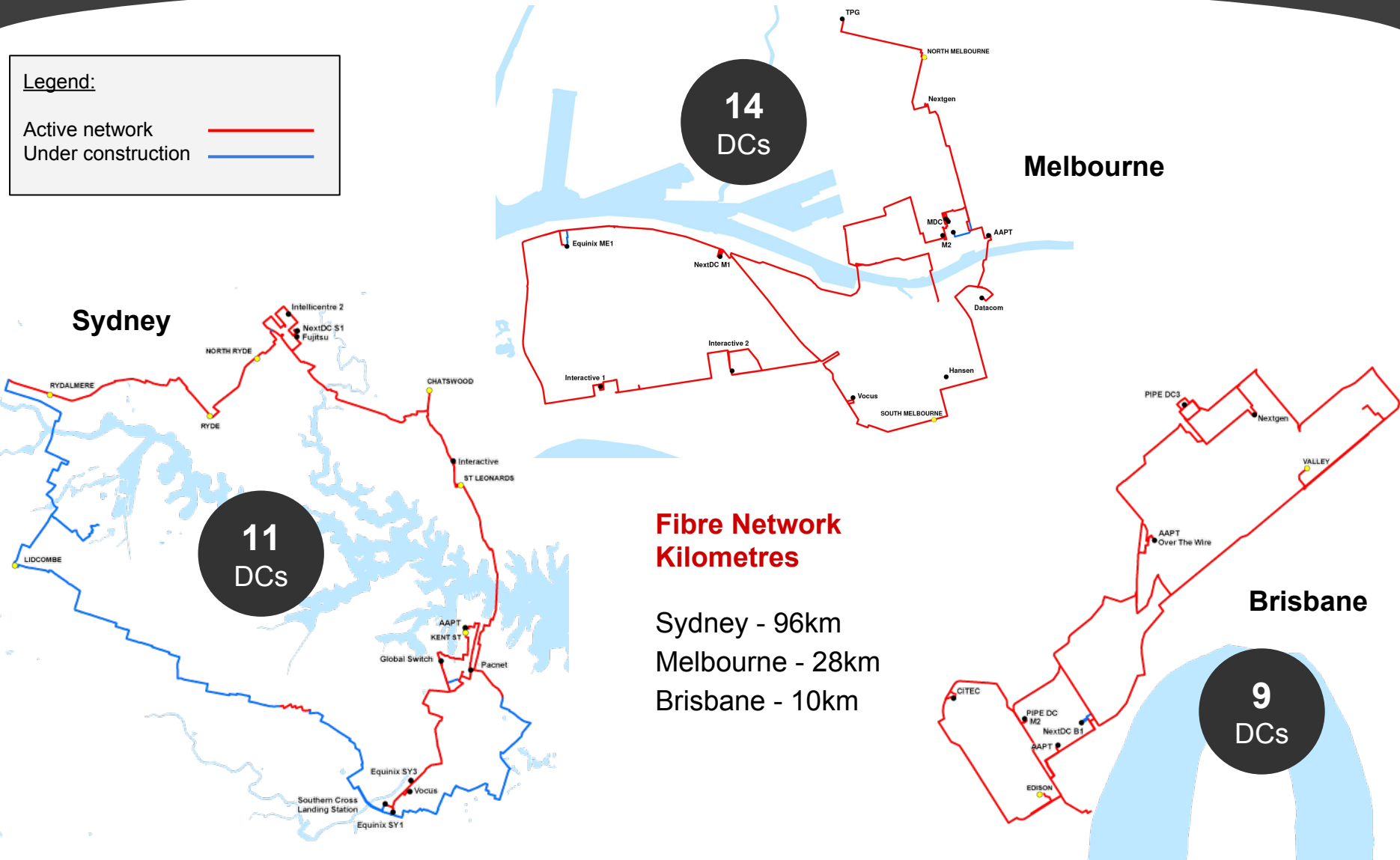


Australian Network - Live Q3 CY2015



Legend:

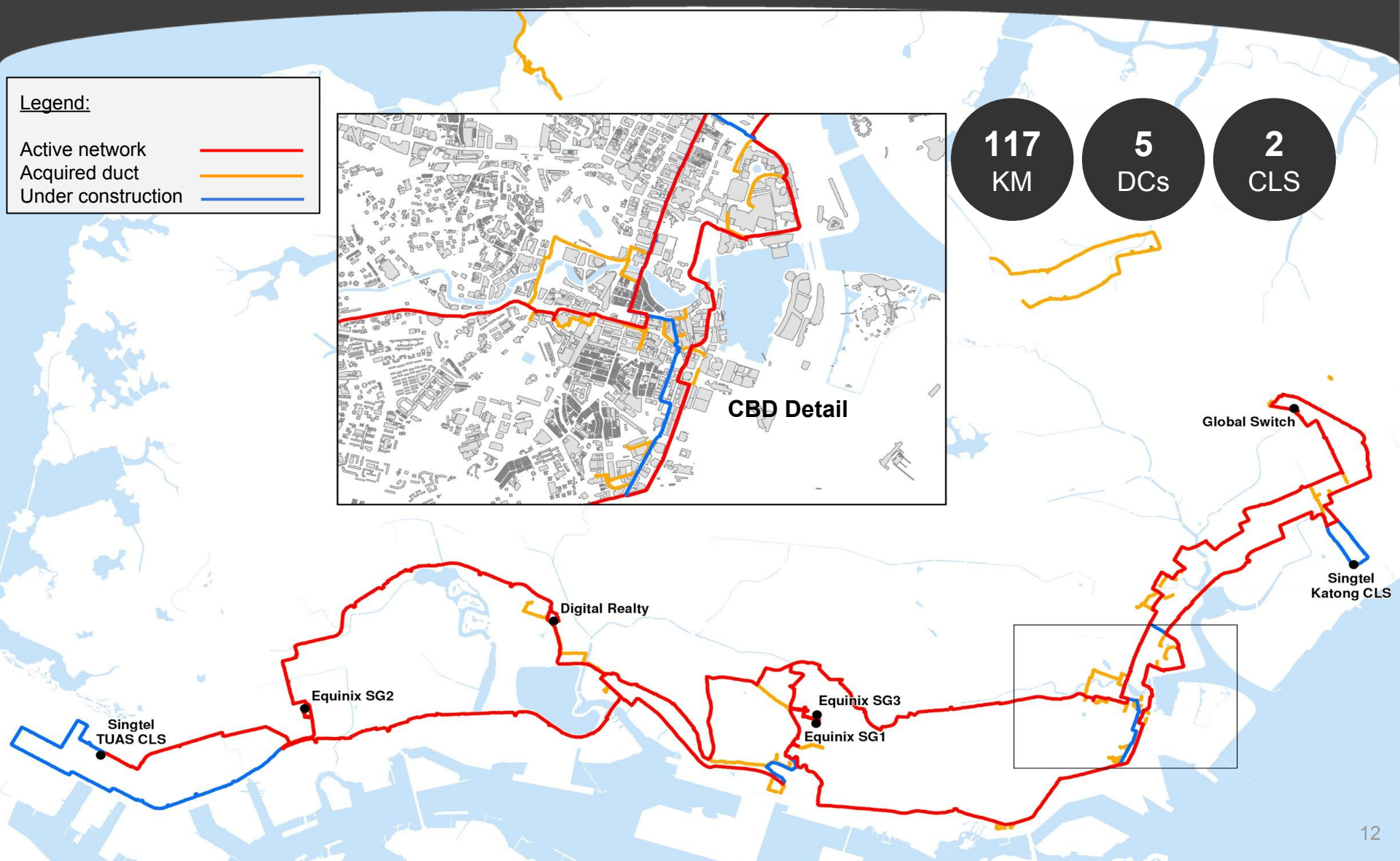
- Active network —
- Under construction —



Singapore

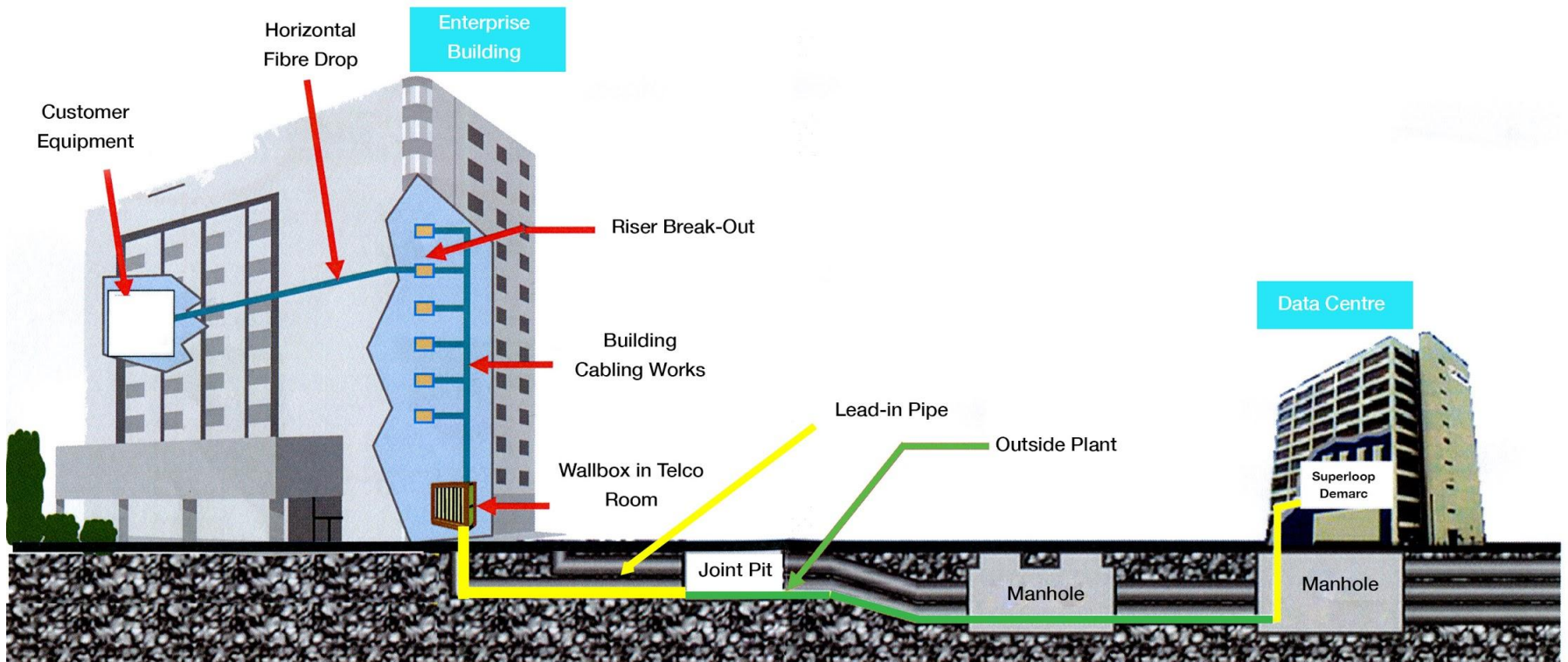


Singapore Network: Live Q3 CY2015



Project Red Lion (Phase 1)

- Strategic opportunity to provide dark fibre services direct to **enterprise customers**.
- Connect up to 25 new high-value commercial buildings across Singapore.
- Prioritise building connections based on proximity to the network - approx \$2M capital investment for outside plant, lead-in and cabling works.



Hong Kong



Overview of Hong Kong

Gateway to Asia and Mainland China

International springboard to Mainland China

Major IP Transit Hub for global traffic

- Key Hub for International Internet Bandwidth / Connectivity
- 9 International submarine cable systems
- Key DC Market in APAC Region - with 10 new DCs planned
- Largest concentration of DCs in campus layout
- Mobile penetration rate of 233.3% - among highest in the world
- Average peak internet connection speed is 92.6Mbps (2nd fastest in world)

Global Financial & Business Centre

Banking and Finance epicentre for Asia

Represents key market opportunity for Superloop

Superloop has secured a Hong Kong Unified Carrier Licence

FY15 Financial Results



Full year profit and loss summary



	28 April 2014 to 30 June 2015 (\$)
REVENUE FROM CONTINUING OPERATIONS	
Revenue	7,217
Direct network operational expenses	-290,048
Profit after direct network operational expenses	-282,831
Total Expenses	-3,264,657
EBITDA	-3,547,488
Depreciation and amortisation expense	-589,777
Interest on loans	-475,874
Foreign exchange gains / (losses)	3,419,697
Loss before income tax	-1,193,442
Income tax benefit / (expense)	0
Loss for the period after tax	-1,193,442

COMMENTS

Financial results consistent with early stage of business venture

Core objectives have been focused on the design and construction of our initial networks, provisioning our foundation customers, and importantly, building the Superloop team and culture.

Operating Expenses include:

Employee Expenses	\$1.1m
Professional Services	\$1.7m

The company's initial operations were funded via a loan from the Founding Shareholder. Interest on the loan was \$0.5m.

The company also realised a large one-off foreign exchange gain which arose due to the movement in exchange rates between the borrowing of funding for the purchase of the Singapore network and the settlement thereof.

The Company has commenced provisioning services, with contracted recurring revenues now exceeding the direct monthly network operating costs of the Company's existing Singapore and Australian networks, once these services are provisioned.

Strong balance sheet

ASSET	30 June 2015	LIABILITIES	30 June 2015
CURRENT ASSETS		Trade and other payables	2,669,454
Cash and cash equivalents	18,011,900	Interest-bearing borrowings	0
Trade and other receivables	190,867	TOTAL LIABILITIES	2,669,454
Other assets	360,201		
Total Current Assets	18,562,968	NET ASSETS	53,769,910
NON-CURRENT ASSETS			
Property, plant and equipment	33,576,396	EQUITY	
Intangible assets	4,300,000	Contributed equity	58,144,794
Total Non-Current Assets	37,876,396	Reserves	-3,181,442
		Retained Earnings	-1,193,442
TOTAL ASSETS	56,439,364	TOTAL EQUITY	53,769,910

COMMENTS

- Strong balance sheet
- Strategic network assets across Brisbane, Sydney, Melbourne and Singapore
- No debt
- Cash of \$18m

2015:
The year that global consumption of online media will top television-watching for the first time.

Source: www.economist.com

Strong momentum continues in FY16

Strong momentum continues

Primary Path in Singapore completed	✓
Over 111km of fibre now constructed in Singapore	✓
Establishment of 24x7x365 NOC in Singapore	✓
First customer billing commenced	✓
Granting of Hong Kong Unified Carrier Licence	✓
Contracted recurring revenue in Singapore and Australia now greater than direct monthly network operating costs (GP positive)	✓
Announced Project Red Lion extending our existing network and connecting 25 of Singapore's most strategic commercial buildings	✓

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