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5 November 2015

The Manager, Listings
Australian Securities Exchange
ASX Market Announcements
Exchange Centre
20 Bridge Street
Sydney NSW 2000

Dear Sir

#### **AGM Slides**

We attach copies of slides being shown during the Addresses by the Chairman, Chairman Elect and the CEO & Managing Director at the Company's Annual General Meeting which commences at 10:30 am today.

Yours faithfully

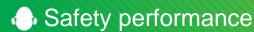
Dominic Millgate
Company Secretary







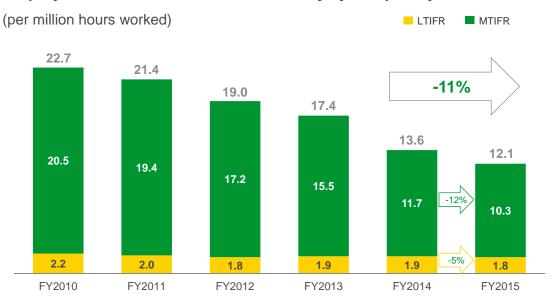








#### Employee and Contractor Recordable Injury Frequency Rate<sup>1</sup>



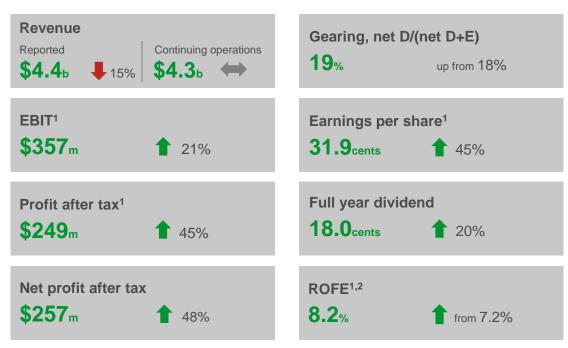
<sup>1.</sup> Recordable Injury Frequency Rate (RIFR) comprises Medical Treatment Injury Frequency Rate (MTIFR) and Lost Time Injury Frequency Rate (LTIFR). Includes employees and contractors in 100%-owned businesses and 50%-owned joint venture operations

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## FY2015 financial results highlights

Boral delivers significant profit improvements





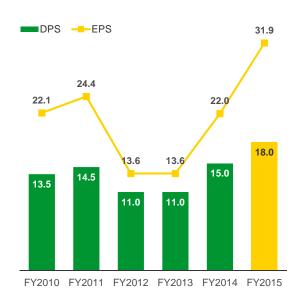
Excluding significant items
 Return on funds employed as at 30 June 2015

## Capital management

Balance sheet remains strong and full year dividend increased to 18.0c per share

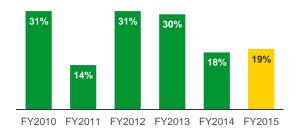


#### Earnings (EPS)<sup>1</sup> and dividends per share (DPS) A\$ cents









1. Earnings per share, excluding significant items

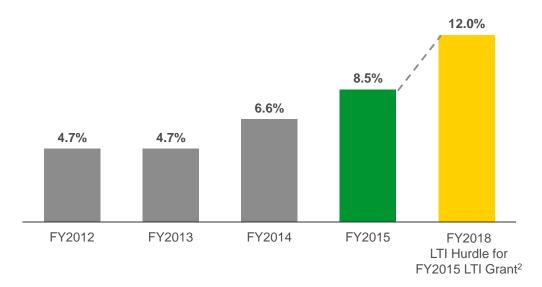
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## Return on average funds employed (ROFE)

Aiming for returns to exceed the cost of capital



## EBIT<sup>1</sup> to average funds employed (ROFE), %



<sup>1.</sup> Excluding significant items
2. Hurdle at which 100% of ROFE LTI component will vest; 0% will vest at ROFE of less than 11.5%; progressive pro rata vesting at ROFE of between 11.5% and 12.0%.

## Fix, Execute, Transform program

How we're changing Boral



Our goal is to transform Boral into a global building and construction materials company that is known for its world-leading safety performance, innovative product platform and superior returns on shareholders' funds







2 years

4 years

6 years +

Fixing things that are holding us back

Improving the way we operate to be more efficient, disciplined and profitable

**Transforming Boral for** performance excellence and sustainable growth through innovation

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### **Board of Directors**





Dr Bob Every AO Non-executive Chairman (to the end of the 2015 AGM)



Dr Brian Clark Non-executive Director and Chairman Elect



**Catherine Brenner** Non-executive Director



Dr Eileen Doyle Non-executive Director



Kathryn Fagg Non-executive Director



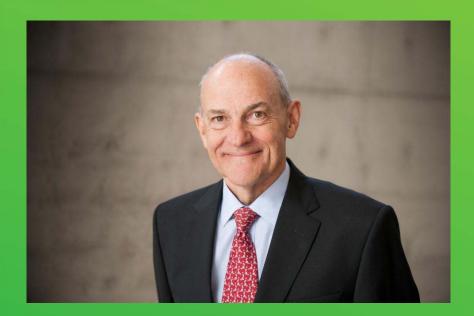
Mike Kane CEO & Managing Director



John Marlay Non-executive Director



Paul Rayner Non-executive Director





# Chairman Elect Dr Brian Clark



BORAL®

CEO & MD's Address Mike Kane

## Boral's Fix, Execute, Transform program









2 years

4 years

6 years +

Fixing things that are holding us back

- ✓ Streamlined organisation
- ✓ Portfolio realignment
- √ \$213m cumulative cost reduction benefits¹ in FY2015
- **\$251m cash** from divestments & land sales in first 2 years
- ✓ Net debt of \$817m at historically lower levels
- ✓ Capital expenditure < \$300m
  </p>

Improving the way we operate to be more efficient, disciplined and profitable

- People engagement and safety first
- ✓ Levers of change LEAN, Sales & Marketing, Innovation
- Responding to external challenges
- ✓ Capacity utilisation up

Transforming Boral for performance excellence and sustainable growth through innovation

- ✓ Product innovation
- Gypsum technology roll-out commenced
- ✓ Lowering fixed cost exposures through the cycle

1. From major corporate and divisional restructuring programs in FY2013-2015, including 50% share of USG Boral programs

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## Sustainability and Community snapshot

Creating a ZERO HARM culture



#### Safety



- Targeting world-class health & safety and Zero Harm
- Recordable Injury Frequency Rate (RIFR) down 11% in FY2015<sup>1</sup>
  - Lost Time Injury Frequency Rate down 5%
  - Medical Treatment Injury
     Frequency Rate down 12%

#### **Our People**



- Employees (FTE<sup>2</sup>):
  - Boral: 8,356 - JVs: 3,676
- Average tenure:
   Australia: 9.2 years
  - US: 7.8 years
- Contractors:Boral: ~4,400
  - JVs: ~3,000

#### **Environment**



- 7% reduction in total GHG emissions on like-for-like basis
- 5% reduction in energy use on like-forlike basis

#### **Community**



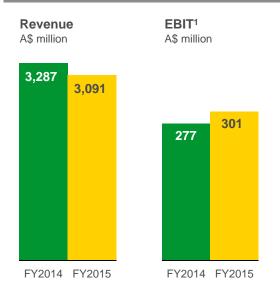
- 10 key community partnerships
- ~\$820,000 contributed in FY2015
- Lost Time Injury Frequency Rate, Medical Treatment Injury Frequency Rate and RIFR for employees and contractors in 100%-owned businesses and 50%-owned joint venture operations.
- venture operations
  2. Full Time Equivalent



## Boral Construction Materials & Cement



#### Concrete, Quarries, Cement, Asphalt, Transport and Property



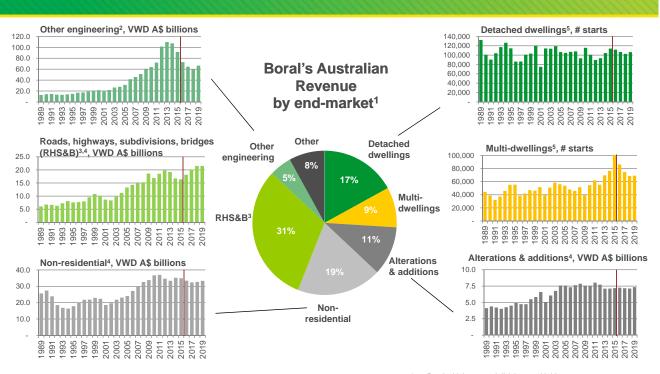
#### FY2016 Outlook

- Excluding Property earnings, we expect to maintain similar high levels of EBIT as FY2015
- A multi-year recovery in infrastructure demand, led by major roads projects expected to benefit Boral as a materials supplier from late FY2016 and more in FY2017
- Expect benefits from restructuring and improvement initiatives, and continued strength in Sydney construction market

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## Boral's Australian revenues are derived from several segments, with the largest being roads & highways





- Based on split of FY2015 revenues from Construction Materials & Cement and Building Products Source: BIS Shrapnel

- Roads, highways, subdivisions and bridges Source: BIS Shrapnel and Macromonitor
- Source: BIS Shrapnel, Macromonitor and HIA

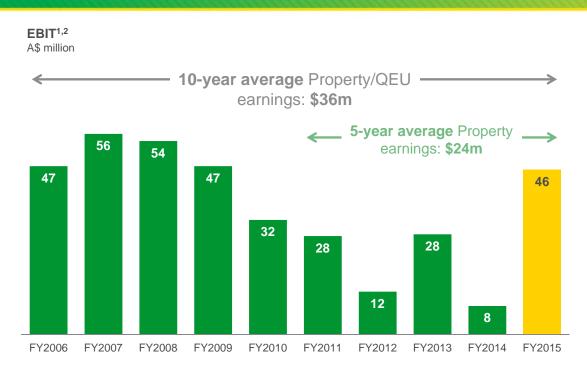
<sup>1.</sup> Excluding significant items



## Boral Construction Materials & Cement



Property/Quarry End Use earnings over the last decade

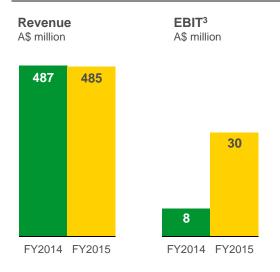


- 1. Excluding significant items
  2. FY2006 FY2010 included earnings from significant multi-year developments at Moorebank and Nelson's Ridge, and initial earnings from the Landfill business

# **Boral Building Products**



#### Australian Bricks<sup>1</sup>, Roofing<sup>2</sup> and Timber



#### FY2016 Outlook

- **Expect underlying earnings** improvement despite housing activity forecast to soften
- However, expect to maintain **similar** reported EBIT to FY2015, reflecting the impact on earnings of the Bricks East business moving to 40% post-tax equity accounted earnings

- 1. Includes 10 months of 100% consolidated earnings from East Coast Bricks and 2 months of 40% post-tax equity accounted income from Boral CSR Bricks JV
- 2. Remaining Masonry operations are incorporated into Bricks and Roofing businesses
- 3. Excluding significant items

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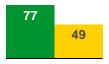




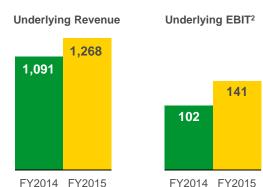


Australia, Korea, Thailand, China, Indonesia, Vietnam, Malaysia, India, Philippines

#### Reported earnings<sup>1,2</sup> All A\$ million



FY2014 FY2015



#### FY2016 Outlook

- Expected to deliver further underlying performance improvements
- Sheetrock® volumes should grow and synergies strengthen in FY2016
- Construction activity in Asia should continue to grow with some uncertainty in Thailand and Indonesia and subdued activity in China

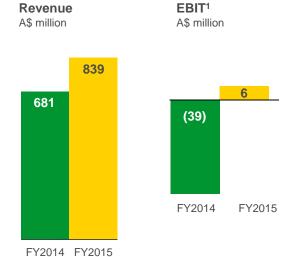
- Includes consolidated results for the period July 2013 to February 2014 and equity accounted post-tax earnings contribution from March 2014
- 2. Excluding significant items

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# Boral USA



## Bricks, Roof Tiles, Cultured Stone, Fly Ash, Construction Materials



#### FY2016 Outlook

- Expect approximately 1.2 million total housing starts in FY2016, in line with forecasters' projections<sup>2</sup>
- EBIT from Boral's USA division expected to increase in line with projected increase of approximately 150,000 housing starts

<sup>1.</sup> Excluding significant items

<sup>2.</sup> Analysts average (Dodge, Wells Fargo, NAR, NAHB, Fannie Mae, Freddie Mac, MBA) between May and July 2015

## 1Q FY2016 Trading Update



#### Boral Construction Materials & Cement

- 1Q FY2016 earnings in line with our expectations
- Pricing stronger in metro NSW and SEQ; steady in other regions
- Property earnings remain uncertain but likely to be skewed to 2H FY2016

# Boral Building Products

- 1Q FY2016 result an improvement on prior year, reflecting strong residential activity and pricing outcomes
- Earnings in line with our 1Q FY2016 expectations
- Improved results from underlying Bricks East business, however, reported earnings impacted by JV contribution being post-tax equity-accounted

#### Boral Gypsum

- Underlying business performance in line with our expectations; solid improvement in earnings (in A\$) compared to 1Q FY2015
- While board volumes were higher in Australia, overall board volumes broadly steady and non-board volumes up
- Sheetrock® product penetration continued and price premiums remain above 5%

#### Boral USA

- 1Q FY2016 housing starts<sup>1</sup> at ~1.16m annualised run rate; up 13% on 1Q FY2015
- Positive earnings in 1Q FY2016; better than 1Q FY2015
- Higher Cladding and Roofing volumes
- Small price improvements in Bricks, Roofing and Trim

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**Annual General Meeting 2015** 

**Formal Business** 

<sup>1.</sup> Seasonally adjusted annualised data from US Census for September 2015 quarter