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## Chairman's Address

## Annual General Meeting

Good afternoon ladies and gentleman and welcome to the 1stAvailable Annual General Meeting.

Firstly, I would like to introduce to you the members of our board. Klaus Bartosch is our Managing Director/CEO and a member of the board. He has significant experience with the development and operation of large consumer focused online booking engines, websites and aggregators. Richard Arnold is an experienced ASX and NASDAQ Director and at present is based in California. Garry Charny is a former barrister with a specialty in corporate, mergers and acquisitions and media. I am an actuary with experience in financial services here and overseas. I returned from fifteen years abroad two years ago and am now a director or chairman of several companies.

In addition we are served very well by our Company Secretary, Andrew Whitten. Unfortunately Rich cannot be with us today and sends his apologies.

Shortly I will hand over to Klaus who will summarise the company's progress during 2015, outline our strategy and comment on the outlook for the business. We will be happy to take questions from shareholders at the end of Klaus' presentation. Following this, we will deal with the formal items required at today's AGM.

The past financial year has been a transformational one, with the final quarter marking an important milestone for the business. The Company completed three significant acquisitions, successfully merged the four businesses together and simultaneously completed our Initial Public Offering (IPO), listing the merged entity on the Australian Securities Exchange (ASX) in June 2015. These activities were pivotal for our business and created an enhanced product suite, a more diversified market portfolio, broader management expertise and additional distribution capabilities.

IstAvailable has a unique opportunity to expand both its existing healthcare market footprint and also its growing non-healthcare corporate and government activities with a proven suite of sophisticated and effective online appointment booking products and capabilities. The Company offers a range of diverse applications in the healthcare market for hospitals, radiologists, pharmacies, state and federal government agencies and of course private practices. Our solutions are also used in a range of other markets for both B2B and B2C appointment bookings. These include retail, university, finance, insurance, city council and other markets. This dual strategic approach opens up significant opportunity for potential growth and diversification for the Company.

External research estimates that the Private Practice segment alone comprises some 323,000 healthcare professionals and this is expected to grow at 5% per annum compound over the next 4 years.



As a listed company and a leading online organisation in the healthcare and non-healthcare sector, we are excited by the opportunity we have before us. We are confident about our future prospects but we are cognisant of the share price performance since the IPO in June this year. While it is early days for the Company in its current form we are disappointed with the fall in our share price. We are actively engaging in a proactive communications strategy to keep the market informed of the Company's progress to date. We see significant growth potential through building out our industry partnerships which we believe are key to the future growth of the Company. There are a number of other strategies the Company is undertaking to drive growth and shareholder value, which Klaus will talk to in more detail during his presentation.

Before concluding, I would like to take this opportunity to thank our staff, partners and clients for their support during a demanding year. We look forward to working closely with you all again during 2015/2016 as we embark on the next phase of growth. On behalf of our Board of Directors I would particularly like to thank our CEO, Klaus Bartosch, for a very intense year's work and for his success in identifying and leading the implementation of the acquisitions and the resulting IPO.

To our shareholders, I would like to thank you personally for your loyalty and support over the past few months and for your continuing interest in 1stAvailable. Thank you all for providing us with a strong foundation, which positions us with an exciting opportunity ahead. We look forward to providing you with further updates over the next few months.

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## About 1st Available Limited - www.1stavailable.com.au

Istavailable.com.au provides a convenient, easy to use, online appointment booking service for healthcare, corporate and government clients in Australia. This enables patients to book their healthcare appointments with their preferred healthcare provider through IstAvailable's service online, 24 hours a day, 7 days a week from any internet-connected device such as a smartphone, tablet or personal computer. We enable early intervention, support continuity of care and assist good patient choices. We are passionate about improving patient care, healthcare practice and doctor productivity.

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