

HFA Holdings Limited

2015 Annual General Meeting

25 November 2015

The numbers in this presentation have been presented in **US dollars (USD)**, unless otherwise indicated as being presented in Australian dollars (AUD).

Chairman's Address

Michael Shepherd, AO

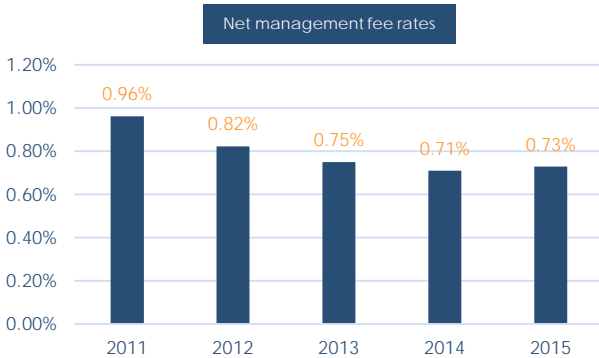
Headline results from continuing operations for FY15

As at 30 June 2015:

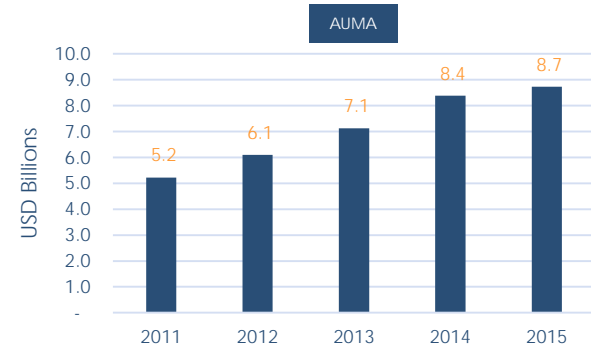
AUMA	\$8.72 billion	
Net profit after tax	Statutory : \$134.8 million Underlying : \$ 18.6 million	↑ 27%
EBITDA	Statutory : \$26.6 million Underlying : \$28.8 million	↑ 4%
EPS	Statutory : 83.12 cps Underlying : 11.49 cps	↑ 41%
Final Dividend	5.5 cents per share	

Please refer to the FY15 Results Presentation released on the ASX on 20 August 2015 for a reconciliation of Statutory Results to Underlying Results

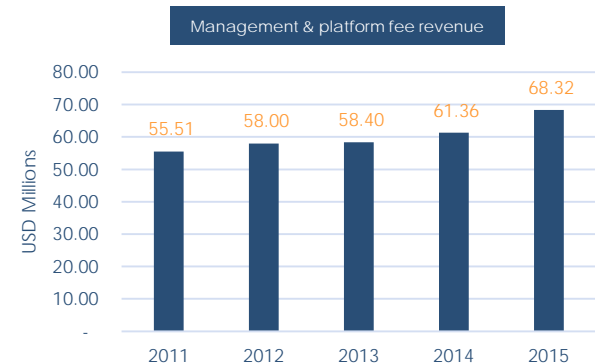
Core revenue a solid foundation



The growth in Customised Client Solutions business had a pronounced influence on net management fee rates in FY2011 & FY2012, however this has stabilised in recent years.



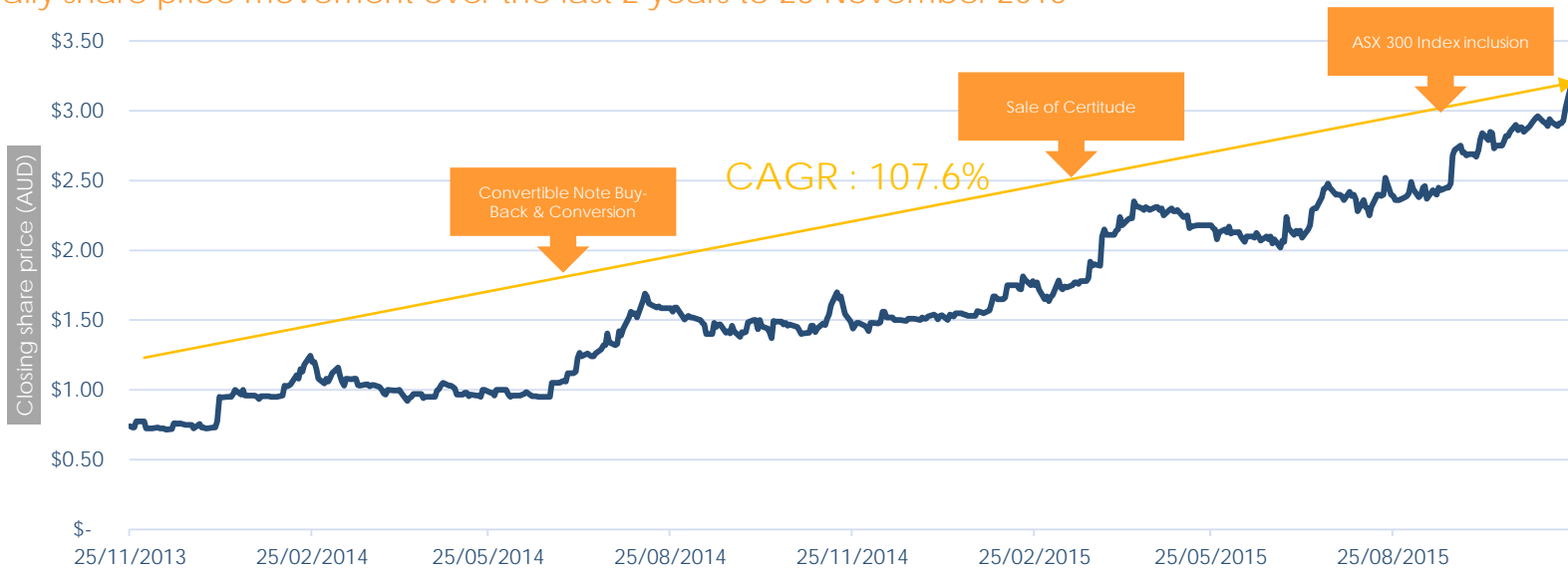
HFA has continued to deliver year on year growth in AUMA. The following chart shows Lighthouse's AUMA over the past 5 years.



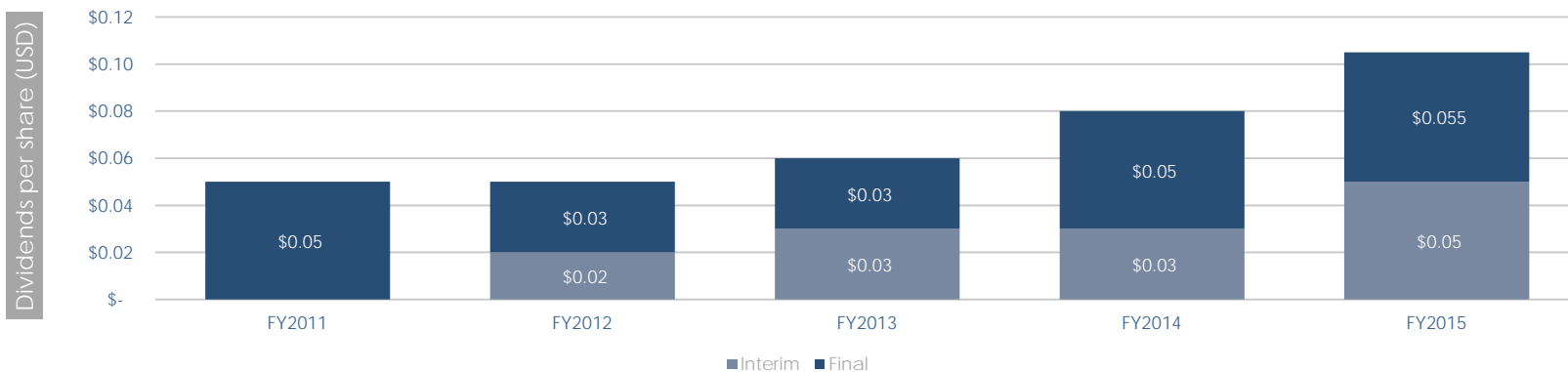
The combined impact of growing AUMA from both funds and customised clients provides a consistent core revenue derived from management and platform fees.

Results which have translated into shareholder value

Daily share price movement over the last 2 years to 23 November 2015



Dividend history over the last 5 years



CEO's Address

Sean McGould

Who we are



We take a global view in everything we do



\$8.74 billion
Total AUMA¹

19
Investment professionals

20
Year track record

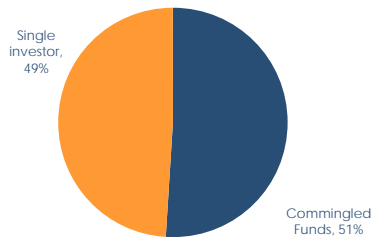
900+
Investors worldwide

72
Total employees

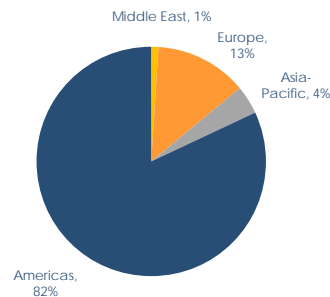
Chairman's Address

CEO's Address

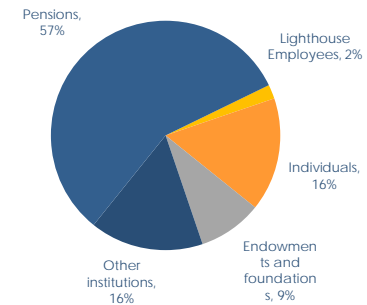
By services provided



By geographical location



By investor type



As at 30 September 2015

1 Lighthouse AUMA as at 31 October is based on performance estimates, and includes application monies received effective 1 November 2015

What we do

Lighthouse's purpose is to protect and grow our clients' assets. How we do that sets us apart.

Lighthouse believes the most effective way to achieve diversification from traditional markets is through exposure to hedged strategies run by experienced portfolio managers. Lighthouse's overall objective is to create and deliver innovative investment solutions that compound investor capital.

We manage our clients money by carefully selecting and investing with specialist portfolio managers. We create diversified multi-manager portfolios that provides the diversification required to manage the volatility of investment returns.


We believe that we have created a better way to create hedged portfolios:

- We're a leader and early adopter in managed accounts
- We have full transparency into our portfolios at the security level
- We carry out operational due diligence on a daily basis
- We're able to be opportunistic and flexible

Lighthouse is about underpinning consistent, risk-adjusted investment returns with strong investment governance.

• Daily visibility into positions aggregated across manager and portfolio

Transparency




• Legal structure allows for better asset protection

Protection



• Structural and operational decisions are made by Lighthouse to mitigate underlying manager's operational risks

Control



- Protection through housing of assets in a segregated structure, no commingling of assets between managed accounts
- Approximately 100 funded managed account investments
- Approximately 85% of Lighthouse AUMA is managed via managed accounts

AUMA has held relatively steady throughout the past 16 months

	1 July 2014 AUMA	Net Flows	Low fee account redemption	Performance	Impact of sale of Certitude	30 June 2015 AUMA	31 October 2015 AUMA
		1	2	3	4		5
Lighthouse							
Funds <i>Commingled investors</i>	USD 3.88 bn	↑ USD 0.10 bn		↑ USD 0.24 bn	↑ USD 0.34 bn	USD 4.46 bn	USD 4.50 bn
Customised Client Accounts <i>Single investors</i>	USD 4.12 bn	↑ USD 0.52 bn	↓ USD 0.51 bn	↑ USD 0.03 bn		USD 4.26 bn	USD 4.24 bn
Certitude	USD 0.66 bn	-		↓ USD 0.06 bn	↓ USD 0.60 bn	-	
Combined total	USD 8.66 bn	↑ USD 0.62 bn	↓ USD 0.51 bn	↑ USD 0.21 bn	↓ USD 0.26 bn	USD 8.72 bn	USD 8.74 bn

1 Net flows includes monies received by Lighthouse for applications effective 1 July 2015, and accordingly excludes monies received by Lighthouse for applications which were effective 1 July 2014. This convention in relation to the reporting of net flows and AUMA has been consistently applied by HFA since Lighthouse became a part of the HFA Group in January 2008.

2 The "Low Fee account redemption " has been shown separately in the table above, as whilst a relatively large amount, these assets were not part of normal Lighthouse investment operations and only earned nominal fees for Lighthouse. As such, this redemption amount has only a nominal impact on HFA's revenue.

3 Performance includes investment performance, market movements, impact of translating AUMA denominated in currencies other than USD and distributions (if any).

4 Impact of sale of Certitude on HFA Group AUMA on 30 April 2015. AUMA managed by Lighthouse on behalf of Certitude funds was re-allocated and is therefore reflected in the AUMA of Lighthouse Funds.

5 31 October 2015 AUMA is based on performance estimates which may be subject to revision near the 20th business day of the month and upon final audit. AUMA also includes application monies received effective 1 November 2015.

Key Lighthouse Funds – performance

October 2015 Performance Estimates

Lighthouse Multi-strategy Funds	October 2015	10 months to October 2015	3 year annualised	5 year annualised	10 year annualised	3 year volatility
Lighthouse Diversified Fund LP	1.00%	3.71%	8.24%	6.31%	5.02%	3.10%
Lighthouse V Fund Ltd	1.10%	1.29%	6.61%	4.80%	4.07%	3.15%
Lighthouse Multi-Strategy Fund Ltd	1.60%	3.30%	7.08%	5.76%	n/a	3.07%
Lighthouse Strategy-Focused Funds	October 2015	10 months to October 2015	3 year annualised	5 year annualised	10 year annualised	3 year volatility
Lighthouse Global Long/Short Fund LP	2.25%	5.44%	10.61%	7.43%	6.37%	4.06%
Lighthouse Credit Opportunities Fund LP	-1.20%	-3.88%	5.12%	6.38%	4.48%	4.84%
Lighthouse Managed Futures Fund LLC – Composite Series	-1.25%	-8.76%	-1.88%	-2.02%	n/a	6.82%
Lighthouse Healthcare Series	2.05%	9.38%	15.49%	10.49%	n/a	7.74%
Benchmarks	October 2015	10 months to October 2015	3 year annualised	5 year annualised	10 year annualised	3 year volatility
S&P 500 (with reinvested dividends)	8.44%	2.73%	16.21%	14.34%	7.85%	10.49%
MSCI AC World Index	7.87%	0.70%	10.51%	8.25%	6.22%	10.83%
Barclays Government / Credit Bond Index	0.00%	0.92%	1.47%	3.10%	4.70%	3.28%
91 Day US Treasury Bills	-0.01%	0.01%	0.05%	0.07%	1.31%	0.02%
HFRX Global Hedge Fund Index	1.46%	-1.63%	1.89%	0.10%	0.58%	3.63%
Newedge CTA Index	-1.15%	-1.18%	4.79%	1.41%	3.89%	7.14%

- Performance may vary among different share classes or series within a fund. Past performance is not indicative of future results.
- Please refer to the disclaimer slide at the end of the presentation for important information on the performance returns provided above.

What next for HFA?

The "Clean Up" is almost complete

▪ Debt-free after March 2016:	<i>Secured Loan balance as at 31 October 2015</i>	USD 4.823 m
	Quarterly repayment in January 2016	USD (1.875 m)
	Final repayment in full due 20 March 2016	USD (2.948 m)

As previously advised, the Board will review HFA's current dividend policy after repayment of loan in March 2016.

- Amortisation of *Management Rights/Customer Relationships* intangible asset recognised as part of the acquisition of Lighthouse on 3 January 2008 ceases on 31 December 2015.

Our focus continues to be on growing Assets Under Management & Advice

- Our philosophy is that by looking after our clients and their investments first and foremost, this will naturally lead to the most sustainable growth of our Company.

Investment performance

- The core of the Lighthouse business is creating consistently positive, low-volatility investment returns for clients
- Lighthouse will continue to develop its data analytics capability so that we have the tools to deliver investment performance to clients
- Positive investment performance provides consistent growth of AUMA

Net inflows from existing and new clients

- There is a strong focus on client service throughout Lighthouse, ensuring clients have contacts and assistance with specialist Lighthouse staff. A high level of client service provides the right environment to ensure we retain existing clients.
- At present, our gross inflows are received fairly equally between existing and new clients.
- Lighthouse will continue to pursue new distribution markets in Asia, the Middle East and Europe.

Acquisition opportunities

- We see the hedge fund-of-fund sector continuing to consolidate
- This may create opportunities to acquire new business
- No acquisitions are currently under consideration, however the Board will review any opportunities as and when they arise.

Disclaimers

This presentation has been prepared by HFA Holdings Limited (**HFA**) and provides information regarding HFA and its activities current as at 25 November 2015. It is in summary form and is not necessarily complete. It should be read in conjunction with HFA's 30 June 2015 Annual Financial Report.

While the information in this presentation has been prepared in good faith and with reasonable care, no representation or warranty is made as to the accuracy, adequacy or reliability of any statements, estimates, opinions or any other information contained in this presentation. To the maximum extent permitted by law, the HFA Group, its directors, officers, employees, agents and any other person disclaim all liability and responsibility (including without limitation any liability arising from fault or negligence) for any direct or indirect loss or damage which may be suffered through use or reliance on anything contained in or omitted from this presentation. The information in this presentation is not intended to be relied upon as advice to investors or potential investors, who should consider seeking independent professional advice depending upon their specific investment objectives, financial situation and particular needs.

Certain statements in this presentation may constitute "forward-looking" statements. Forward-looking statements are neither promises nor guarantees and involve known or unknown risks, uncertainties and other factors which may cause actual results to vary materially from any projection, future results or performance expressed or implied by such forward-looking statements. No assurance is given that future developments will be in accordance with HFA's expectations. Actual results could differ materially from those expected by HFA.

Performance data

Performance information contained in this presentation is estimated and subject upon final audit. Certain of the funds may have no external investors. The performance data represents the returns for each of respective Lighthouse Funds, or any related predecessor Fund, net of all fees and expenses, including reinvestment of earnings. Results include reinvestment of income and capital gains. Performance for periods over one year has been annualised. Past performance is not indicative of future results. This information is neither an offer to sell nor a solicitation of an offer to purchase any securities.