

ASX Announcement

4 December 2015

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Grant of shares to BTIM's Key Management Personnel

BT Investment Management Limited (**BTIM**) has finalised its short term equity paymentsⁱ to its Key Management Personnel (**KMP**) representing the Short Term Incentive (**STI**) equity deferral component for the 2015 Financial Year.

The number of shares granted to each KMP is determined by dividing the STI equity deferral component by the average cost of shares progressively acquired by each Group Employee Equity Trust. The shares acquired were through a combination of on market and off market purchases.

Details of the grants to BTIM's KMPs supplement the disclosures contained in BTIM's Remuneration Report which was lodged with the ASX on 29 October 2015.

КМР	Number of shares granted	Value of award at grant date ["] (\$)
Emilio Gonzalez Chief Executive Officer	94,638	1,231,240
Geraldine Bouquet Head of Human Resources	4,454	57,947
Chris Clayton Head of Sales & Marketing	13,437	174,815
Jennifer Davies Chief Risk Officer	5,379	69,981
Hayden King Chief Operating Officer	8,552	111,262
Gavin Rochussen Chief Executive, J O Hambro Capital Management	49,636	645,764
Cameron Williamson Chief Financial Officer	15,457	201,096

For further information in relation to this announcement, please contact:

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i As outlined in table 7a of the 2015 Remuneration Report.

ii The closing share price for 3 December 2015 (grant date) of \$13.01 was used to determine the value of the award.