Rule 2.7, 3.10.3, 3.10.4, 3.10.5

## Appendix 3B

# New issue announcement, application for quotation of additional securities and agreement

Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX's property and may be made public.

 $Introduced \ o1/o7/96 \ \ Origin: Appendix \ 5 \ \ Amended \ o1/o7/98, \ o1/o9/99, \ o1/o7/00, \ 30/09/01, \ 11/o3/02, \ o1/o1/03, \ 24/10/o5, \ o1/o8/12, \ o1/$ 

Name of entity			
HUB24 Limited			

ABN

87 124 891 685

We (the entity) give ASX the following information.

#### Part 1 - All issues

You must complete the relevant sections (attach sheets if there is not enough space).

+Class of +securities issued or to be issued

- 1. Fully paid ordinary shares (FPO) issued pursuant to an election by Andrew Alcock to receive shares in lieu of short term incentive payments in respect of the year ended 30 June 2015 as approved by shareholders at the Annual General Meeting of the company held on 25 November 2015 (Share Issue).
- 2. Options (not quoted) to acquire fully paid ordinary shares ("Options") granted to Andrew Alcock as approved at the Annual General Meeting of the company held on 25 November 2015. (Option Issue).
- 3. Expiry of 185,000 Options (not quoted) for no consideration.

<sup>+</sup> See chapter 19 for defined terms.

- Number of \*securities issued or to be issued (if known) or maximum number which may be issued
- 2. 150.000 Options with an exercise price

132,371 FPO issued at \$1.56 per share.

- 2. 150,000 Options with an exercise price of \$2.46 per option.
- 3 Principal terms of the 
  +securities (eg, if options, exercise price and expiry date; if partly paid +securities, the amount outstanding and due dates for payment; if +convertible securities, the conversion price and dates for conversion)
- 1. Share Issue.

Other than a six month restriction from issue date on the sale of FPO, the FPO are issued on the same terms as existing issued FPO of HUB24 Limited.

2. Option Issue.

Options issued: 150,000 Exercise price: \$2.46

Expiry date: 7 December 2020

Vesting:

Options subject to, and vesting on, a hurdle of a 52% share price increase (on the Exercise Price) in any consecutive 20 day period occurring at any time after the date that is 36 months after 7 December 2015 and before the expiry of the term of the Options.

- 3. Expiry of 93,750 options (not quoted) for no consideration with an exercise price of \$4.00 per option, issued 9 May 2012. These options were fully vested.
- 4. Expiry of 91,250 options (not quoted) for no consideration with an exercise price of \$3.80 per option, issued 5 December 2011. These options were fully vested.

<sup>+</sup> See chapter 19 for defined terms.

4 Do the \*securities rank equally in all respects from the date of allotment with an existing \*class of quoted \*securities?

If the additional securities do not rank equally, please state:

- the date from which they do
- the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment
- the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment
- 5 Issue price or consideration

1. Share Issue.

The FPO issued under the Share Issue rank equally with existing issued FPO of HUB24 Limited.

2. Option Issue.

An Option does not entitle a participant to participate in new issues of securities or to receive dividends. In the event that fully paid ordinary shares are issued upon the exercise of Options those shares will rank equally with existing ordinary shares.

Share Issue.

\$1.56 per FPO, being the Volume Weighted Average Price of HUB24 Limited's fully paid ordinary shares traded on ASX from 1 July 2015 to 31 August 2015 (inclusive).

2. Option Issue.

The Options are issued for Nil consideration.

- 6 Purpose of the issue
  (If issued as consideration for the acquisition of assets, clearly identify those assets)
- 1. Share Issue.

To enable key executives of HUB24 to take part of their short term incentive entitlement in respect of the financial year ended 30 June 2015 in the form of FPO so as to further align the interests of those key executives with shareholders and HUB24 Limited's longer-term performance objectives.

2. Option Issue.

The issue of options form part of the Company's incentive arrangements, the purpose of which is to align the interests of executives with those of the shareholders and to provide a motivation and retention incentive.

<sup>+</sup> See chapter 19 for defined terms.

6a	Is the entity an *eligible entity that has obtained security holder approval under rule 7.1A?	No.
	If Yes, complete sections 6b – 6h in relation to the *securities the subject of this Appendix 3B, and comply with section 6i	
6b	The date the security holder resolution under rule 7.1A was passed	N/A
6c	Number of *securities issued without security holder approval under rule 7.1	N/A
6d	Number of *securities issued with security holder approval under rule 7.1A	N/A
6e	Number of *securities issued with security holder approval under rule 7.3, or another specific security holder approval (specify date of meeting)	N/A
6f	Number of securities issued under an exception in rule 7.2	N/A
6g	If securities issued under rule 7.1A, was issue price at least 75% of 15 day VWAP as calculated under rule 7.1A.3? Include the issue date and both values. Include the source of the VWAP calculation.	N/A
6h	If securities were issued under rule 7.1A for non-cash consideration, state date on which valuation of consideration was released to ASX Market Announcements	N/A
6i	Calculate the entity's remaining issue capacity under rule 7.1 and rule 7.1A – complete Annexure 1 and release to ASX Market Announcements	Remaining capacity LR 7.1 – 7,908,107 FPO

<sup>+</sup> See chapter 19 for defined terms.

7	<sup>+</sup> Issue	date
7	issue	uau

- Share Issue 7 December 2015.
   Option Issue 7 December 2015.

8 Number and +class of all +securities quoted on ASX (including the securities in section 2 if applicable)

+Class	
FPO	

Number	<sup>+</sup> Class

<sup>+</sup> See chapter 19 for defined terms.

9	Number and *class of all *securities not quoted on ASX (including the securities in section 2 if	21,875	Options (exercisable at \$3.80 each expiring on 4 February 2016).
	applicable)	312,500	Options (exercisable at \$4.00 each expiring on 31 December 2015).
		495,000	Options (exercisable at \$0.8424 each expiring on 14 October 2017).
		1,950,000	Options (exercisable at \$0.8438 each expiring on 8 August 2017).
		760,000	Options (exercisable at \$0.98 each expiring on 17 October 2019).
		200,000	Options (exercisable at \$0.98 each expiring on 17 October 2019).
		1,000,000	Options (exercisable at \$1.156 each expiring on 4 December 2019).
		610,000	Options (exercisable at \$2.46 each expiring on 14 October 2020).
		150,000	Options (exercisable at \$2.46 each expiring on 7 December 2020).
10	Dividend policy (in the case of a trust, distribution policy) on the increased capital (interests)	The FPO rank equa of HUB24 Limited.	ally with existing issued FPO

Part 2 - Bonus issue or pro rata issue

<sup>+</sup> See chapter 19 for defined terms.

11	Is security holder approval required?	N/A
12	Is the issue renounceable or non-renounceable?	N/A
13	Ratio in which the *securities will be offered	N/A
14	*Class of *securities to which the offer relates	N/A
15	<sup>+</sup> Record date to determine entitlements	N/A
16	Will holdings on different registers (or subregisters) be aggregated for calculating entitlements?	N/A
17	Policy for deciding entitlements in relation to fractions	N/A
18	Names of countries in which the entity has *security holders who will not be sent new issue documents  Note: Security holders must be told how their entitlements are to be dealt with.	N/A
	Cross reference: rule 7.7.	
19	Closing date for receipt of acceptances or renunciations	N/A
20	Names of any underwriters	N/A
21	Amount of any underwriting fee or commission	N/A
22	Names of any brokers to the issue	N/A
23	Fee or commission payable to the broker to the issue	N/A

<sup>+</sup> See chapter 19 for defined terms.

24	Amount of any handling fee payable to brokers who lodge acceptances or renunciations on behalf of *security holders	N/A
25	If the issue is contingent on *security holders' approval, the date of the meeting	N/A
26	Date entitlement and acceptance form and prospectus or Product Disclosure Statement will be sent to persons entitled	N/A
27	If the entity has issued options, and the terms entitle option holders to participate on exercise, the date on which notices will be sent to option holders	N/A
28	Date rights trading will begin (if applicable)	N/A
29	Date rights trading will end (if applicable)	N/A
30	How do *security holders sell their entitlements <i>in full</i> through a broker?	N/A
31	How do *security holders sell <i>part</i> of their entitlements through a broker and accept for the balance?	N/A
	II 1 + 2 1.11	NI/A
32	How do *security holders dispose of their entitlements (except by sale through a broker)?	N/A
33	<sup>+</sup> Despatch date	N/A

Part 3 - Quotation of securities

You need only complete this section if you are applying for quotation of securities

<sup>+</sup> See chapter 19 for defined terms.

34	Type (tick o	of securities one)
(a)		Securities described in Part 1
(b)		All other securities  Example: restricted securities at the end of the escrowed period, partly paid securities that become fully paid, employee incentive share securities when restriction ends, securities issued on expiry or conversion of convertible securities
Entiti	es tha	t have ticked box 34(a)
Addi	tional	securities forming a new class of securities
Tick to		e you are providing the information or
35		If the *securities are *equity securities, the names of the 20 largest holders of the additional *securities, and the number and percentage of additional *securities held by those holders
36		If the *securities are *equity securities, a distribution schedule of the additional *securities setting out the number of holders in the categories 1 - 1,000 1,001 - 5,000 5,001 - 100,000 100,001 - 100,000 100,001 and over
37		A copy of any trust deed for the additional *securities

<sup>+</sup> See chapter 19 for defined terms.

## Entities that have ticked box 34(b)

38	Number of securities for which <sup>+</sup> quotation is sought	N/A	
39	Class of *securities for which quotation is sought	N/A	
40	Do the *securities rank equally in all respects from the date of allotment with an existing *class of quoted *securities?	N/A	
	If the additional securities do not rank equally, please state:  • the date from which they do  • the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment  • the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment		
41	Reason for request for quotation now  Example: In the case of restricted securities, end of restriction period  (if issued upon conversion of another security, clearly identify that other security)	N/A	
		Number	+Class
42	Number and *class of all *securities quoted on ASX (including the securities in clause 38)	N/A	N/A

<sup>+</sup> See chapter 19 for defined terms.

#### **Quotation agreement**

- <sup>†</sup>Quotation of our additional <sup>†</sup>securities is in ASX's absolute discretion. ASX may quote the <sup>†</sup>securities on any conditions it decides.
- 2 We warrant the following to ASX.
  - The issue of the +securities to be quoted complies with the law and is not for an illegal purpose.
  - There is no reason why those \*securities should not be granted \*quotation.
  - An offer of the \*securities for sale within 12 months after their issue will not require disclosure under section 707(3) or section 1012C(6) of the Corporations Act.

Note: An entity may need to obtain appropriate warranties from subscribers for the securities in order to be able to give this warranty

- Section 724 or section 1016E of the Corporations Act does not apply to any applications received by us in relation to any \*securities to be quoted and that no-one has any right to return any \*securities to be quoted under sections 737, 738 or 1016F of the Corporations Act at the time that we request that the \*securities be quoted.
- If we are a trust, we warrant that no person has the right to return the \*securities to be quoted under section 1019B of the Corporations Act at the time that we request that the \*securities be quoted.
- We will indemnify ASX to the fullest extent permitted by law in respect of any claim, action or expense arising from or connected with any breach of the warranties in this agreement.
- We give ASX the information and documents required by this form. If any information or document not available now, will give it to ASX before <sup>†</sup>quotation of the <sup>†</sup>securities begins. We acknowledge that ASX is relying on the information and documents. We warrant that they are (will be) true and complete.

Sign here: Date: 7 December 2015 (Company secretary)

Sull Luthar

Print name: Matthew Haes

<sup>+</sup> See chapter 19 for defined terms.

# Appendix 3B – Annexure 1

# Calculation of placement capacity under rule 7.1 and rule 7.1A for +eligible entities

Introduced 01/08/12

#### Part 1

Rule 7.1 – Issues exceeding 15% of capital		
Step 1: Calculate "A", the base figure from which the placement capacity is calculated		
Insert number of fully paid ordinary securities on issue 12 months before date of issue or agreement to issue	47,058,181	
Add the following:		
Number of fully paid ordinary securities issued in that 12 month period under an exception in rule 7.2		
Number of fully paid ordinary securities issued in that 12 month period with shareholder approval	5,662,530	
Number of partly paid ordinary securities that became fully paid in that 12 month period		
<ul> <li>Note:</li> <li>Include only ordinary securities here – other classes of equity securities cannot be added</li> <li>Include here (if applicable) the securities the subject of the Appendix 3B to which this form is annexed</li> <li>It may be useful to set out issues of securities on different dates as separate line items</li> </ul>		
<b>Subtract</b> the number of fully paid ordinary securities cancelled during that 12 month period	Nil	
"A"	52,720,711	

<sup>+</sup> See chapter 19 for defined terms.

Step 2: Calculate 15% of "A"			
"B"	0.15		
	[Note: this value cannot be changed]		
<b>Multiply</b> "A" by 0.15	7,908,107		
Step 3: Calculate "C", the amount of 7.1 that has already been used	of placement capacity under rule		
<b>Insert</b> number of equity securities issued or agreed to be issued in that 12 month period not counting those issued:			
Under an exception in rule 7.2			
Under rule 7.1A			
With security holder approval under rule 7.1 or rule 7.4			
<ul> <li>Note:</li> <li>This applies to equity securities, unless specifically excluded – not just ordinary securities</li> <li>Include here (if applicable) the securities the subject of the Appendix 3B to which this form is annexed</li> <li>It may be useful to set out issues of securities on different dates as separate line items</li> </ul>			
"C"	Nil		
Step 4: Subtract "C" from ["A" x "l placement capacity under rule 7.1	3"] to calculate remaining		
"A" x 0.15	7,908,107		
Note: number must be same as shown in Step 2			
Subtract "C"	Nil		
Note: number must be same as shown in Step 3			
<b>Total</b> ["A" x 0.15] – "C"	7,908,107		
	[Note: this is the remaining placement capacity under rule 7.1]		

<sup>+</sup> See chapter 19 for defined terms.

## Part 2

Rule 7.1A – Additional placement capacity for eligible entities  Step 1: Calculate "A", the base figure from which the placement capacity is calculated	
Note: number must be same as shown in Step 1 of Part 1	
Step 2: Calculate 10% of "A"	
"D"	0.10
	Note: this value cannot be changed
<b>Multiply</b> "A" by 0.10	N/A
Step 3: Calculate "E", the amount of placement capacity under rule 7.1A that has already been used	
<i>Insert</i> number of equity securities issued or agreed to be issued in that 12 month period under rule 7.1A	N/A
<ul> <li>Notes:</li> <li>This applies to equity securities – not just ordinary securities</li> <li>Include here – if applicable – the securities the subject of the Appendix 3B to which this form is annexed</li> <li>Do not include equity securities issued under rule 7.1 (they must be dealt with in Part 1), or for which specific security holder approval has been obtained</li> <li>It may be useful to set out issues of securities on different dates as separate line items</li> </ul>	
"E"	N/A

<sup>+</sup> See chapter 19 for defined terms.

Step 4: Subtract "E" from ["A" x "D"] to calculate remaining placement capacity under rule 7.1A	
"A" x 0.10	N/A
Note: number must be same as shown in Step 2	
Subtract "E"	N/A
Note: number must be same as shown in Step 3	
<i>Total</i> ["A" x 0.10] – "E"	N/A
	Note: this is the remaining placement capacity under rule 7.1A

<sup>+</sup> See chapter 19 for defined terms.