## **SUPER IP PTY LTD**

## ABN 70 116 802 058 AND CONTROLLED ENTITIES

## FINANCIAL REPORT

## YEAR ENDED 30 JUNE 2013

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Super IP Pty Ltd is a Small Proprietary Company incorporated and domiciled in Australia.

Registered Office SUPER IP Pty Ltd Level 3, 228 Pitt Street SYDNEY NSW 2000 Telephone 1300 851 057

#### **DIRECTORS' REPORT**

Your Directors submit the financial report for the consolidated entity consisting of Super IP Pty Ltd, Class Super Pty Ltd and Class Investment Reporter Pty Ltd for the year ended 30 June 2013.

#### **Directors**

The Directors in office during or since the end of the financial year are:

Alfred Marishel (Appointed 12 October 2006)
 Roderick Kibble (Appointed 12 October 2006)
 Richard George Barber (Appointed 12 October 2006)
 Barry Martin Lambert (Appointed 11 November 2008)
 Kevin Edward Wyld (Appointed 11 November 2008)
 Rajarshi Ray (Appointed 11 November 2008)

#### **Principal Activities**

The principal activities of the Group during the year were to act as an Australian Financial Services Licensee and the developer and distributor of the Class Super and Class Investment Reporter Software.

#### **Operating Result**

The operating result of the Group after providing for income tax for the year ended 30 June 2013 was a loss of \$192,074 (2012:\$ 2,550,668 loss).

#### **Dividends**

There were no dividends paid during the financial year and no dividends proposed or payable at balance date. A final dividend for the 2013 financial year was declared on 18 July 2013 as per note 22.

### **Review of Operations**

During the year the Company continued the rollout of the Class Super (under Class Super P/L) for its SMSF product, and established a new entity Class Investment Reporter (under CIR P/L) for its portfolio management and reporting product. Combined sales resulted in the consolidated entity recording a positive EBITDA (\$640,000). The Board believes that the current growth trajectory of the business confirms the long term prospects of Class in the market.

The Company intends to increase the distribution base for the product via the website and entering into distribution and referral arrangements with other parties.

The Company undertook a strategic placement with CountPlus (ASX: CUP) through the year in order to support IPO aspirations in 2016 and paid a maiden dividend of \$0.005 on 30 September 2013.

#### Significant Changes in State of Affairs

During the financial year there was no significant change in the state of affairs of the Company other than that referred to in the financial statements or notes thereto.

## Significant After Balance Date Events

There were no significant after balance date events other than those disclosed in Note 25.

#### **Likely Developments**

Disclosure of information regarding likely developments in the operations of the Company in future financial years and the expected results of those developments is likely to result in unreasonable prejudice to the Company. Accordingly, this information has not been disclosed in this report.

## **Environmental Regulations**

The Company's operations are not regulated by any law of the Commonwealth or of a State or a Territory.

## Proceedings on behalf of the Company

No proceedings have been brought or intervened in on behalf of the Company with leave of the Court under section 237 of the Corporations Act 2001.

## Indemnity and Insurance of Officers

The Company indemnifies all current and former Officers of the Company against any liability to another person (other than the Company or its related bodies corporate) unless the liability arises out of conduct involving lack of good faith.

The Company also indemnifies all current and former Officers of the Company against any liabilities or expenses incurred in defending proceedings except proceedings in which the person is found guilty or which arise out of conduct involving lack of good faith.

During the year ended 30 June 2013 the Company paid a premium of \$6,235 (2012:\$ 7,523) to insure the Officers of the Group.

## The Officers of the Company are:

Alfred Marishel

Non-Executive Director

Roderick Kibble

Non-Executive Director Executive Director

Richard George Barber Barry Martin Lambert

Non-Executive Director

Kevin Edward Wyld

Non-Executive Director

Rajarshi Ray (1)

Chief Executive Officer, Executive Director & Company Secretary

Glenn Day Chief Financial Officer & Company Secretary

Note 1: The Board appointed Messrs Ray to acting Chief Executive Officer role in July 2011.

The liabilities insured include costs and expenses that may be incurred in defending civil and criminal proceedings that may be brought against the Officers in their capacity as Officers of the consolidated entity.

#### Indemnity and Insurance of Auditor

The Company has not, during or since the end of the financial year, indemnified or agreed to indemnify the auditor of the Company or any related entity against a liability incurred by the auditor.

During the financial year, the Company has not paid a premium in respect of a contract to insure the auditor of the Company of any related entity.

### Auditor's Independence Declaration

A copy of the auditor's independence declaration under section 307C of the *Corporations Act 2001* in relation to the audit for the financial year has been received and can be found on page 4 of the financial report.

Signed in accordance with a resolution of the Directors made pursuant to section 298(2) of the Corporations Act 2001.

Rajarshi Ray Director

Sydney, 31 October 2013

Director

Richard Barber



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ABN 20 706 861 260

SUPER IP PTY LTD AND CONTROLLED ENTITY
A.B.N. 70 116 802 058

AUDITOR'S INDEPENDENCE DECLARATION UNDER SECTION 307C OF THE CORPORATIONS ACT 2001

TO THE DIRECTORS OF SUPER IP PTY LTD

I declare that, to the best of my knowledge and belief, during the year ended 30 June 2013 there have been:

- (i) No contraventions of the auditor independence requirements as set out in the Corporations Act 2001 in relation to the audit; and
- (ii) No contraventions of any applicable code of professional conduct in relation to the audit.

Crispin & Jeffery Chartered Accountant

Level 2

**PARTNERS:** 

JONATHAN R BLAKE

MARK G ARTHUR

WILLIAM R MATLEY

Neutral Bay, NSW, 2089

Mark G Arthur

**Neutral Bay** 

**Dated this** 

3155

day of

October

2013

## STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED 30 JUNE 2013

	Note	Consolidated 2013 \$	Consolidated 2012 \$	Parent Entity 2013 \$	Parent Entity 2012 \$
Continuing operations Revenue	2	5,564,861	3,104,939	3,591,334	1,906,469
The Fernance	_	0,001,001	0,101,000	0,001,001	1,000,100
Administration Expenses	3	(478,992)	(388,992)	(148,524)	(85,291)
Employee Benefits Expenses		(3,974,095)	(3,470,443)	(1,869,064)	(1,661,324)
Product and Selling Costs Occupancy Costs	3	(204,555) (139,344)	(168,569) (96,415)	(32,389)	(61)
Marketing Costs	3	(136,967)	(108,806)	(32,369)	(61) (4,188)
Financing Costs	3	(66,871)	(30,943)	(66,871)	(30,943)
Amortisation and Depreciation Expenses	3	(1,573,794)	(1,573,541)	(1,344,283)	(1,333,224)
Loss before income tax		(1,009,757)	(2,732,770)	130,029	(1,208,562)
Income Tax (Expense)/Benefit	4	817,683	182,102	821,229	182,102
Profit/(Loss) after income tax		(192,074)	(2,550,668)	951,258	(1,026,460)
Other Comprehensive Income					· · · · · · · · · · · · · · · · · · ·
Total Comprehensive Income for the year	ır	(192,074)	(2,550,668)	951,258	_(1,026,460)
Total Comprehensive Income for the year attributable to: Non-controlling Interest Owners of the Parent Company		(38,779) (153,295)_	(58,800) (2,491,868)	951,258	
		(192,074)	(2,550,668)	951,258	(1,026,460)

The above Statement of Comprehensive Income should be read in conjunction with the accompanying notes.

## STATEMENT OF FINANCIAL POSITION AS AT 30 JUNE 2013

	Note	Consolidated 2013 \$	Consolidated 2012 \$	Parent Entity 2013 \$	Parent Entity 2012 \$
CURRENT ASSETS Cash and Cash Equivalents Trade and Other Receivables Other Tax Assets	5 6 7 4	1,600,149 631,398 51,296 184,931	1,113,064 367,036 17,882 181,510	769,317 908,699 44,705 188,777	393,628 674,176 13,173 181,510
TOTAL CURRENT ASSETS		2,467,774	1,679,492	1,911,499	1,262,487
NON-CURRENT ASSETS Plant and Equipment Intangible Assets Financial Assets Deferred Tax Asset	8 9 10 13	291,422 1,881,776 - 632,752	78,359 3,073,496 - -	257,309 1,645,073 6,006,045 632,452	42,100 2,636,650 5,006,570
TOTAL NON-CURRENT ASSETS		2,805,950	3,151,855	8,540,879	7,685,320
TOTAL ASSETS		5,273,724	4,831,347	10,452,378	8,947,807
CURRENT LIABILITIES Trade and Other Payables Interest Bearing Liabilities	11 12	1,064,264 499,997	596,611 -	837,745 499,997	451,231
TOTAL CURRENT LIABILITIES  NON-CURRENT LIABILITIES  Interest Bearing Liabilities	12	1,564,261	596,611 499,997	1,337,742	451,231 499,997
TOTAL NON-CURRENT LIABILITIES			499,997		499,997
TOTAL LIABILITIES		1,564,261	1,096,608	1,337,742	951,228
NET ASSETS		3,709,463	3,737,739	9,114,635	7,996,579
EQUITY Issued Capital Retained Earnings Profit Reserve Other Reserves Capital and Reserves attributable to owners of the Company Non-controlling Interest	15	14,716,261 (11,761,565) 951,258 (214,793) <b>3,691,161</b>	14,497,636 (10,626,630) - (162,966) 3,708,040 26,699	14,716,261 (6,338,091) 951,258 (214,793) <b>9,114,635</b>	14,497,636 (6,338,091) (162,966) 7,996,579
TOTAL EQUITY		3,709,463	3,734,739	9,114,635	7,996,579

The above Statement of Financial Position should be read in conjunction with the accompanying notes.

SUPER IP PTY LTD ABN 70 116 802 058 AND CONTROLLED ENTITIES

	Share Based Payments Rese
IN EQUITY JUNE 2013	Profit Reserve
STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 30 JUNE 2013	Accumulated Losses
STATEMI FOR THE	Class B Shares
	Class A Shares

		TOK THE TE	FOR THE YEAR ENDED 30 JUNE 2013	ie 2013			
Consolidated	Class A Shares	Class B Shares	Accumulated Losses	Profit Reserve	Share Based Payments Reserve	Non- controlling	Total Equity
	₩	₩	₩.		49	\$ \$	€
Balance as at 30 June 2011	16,500	14,071,722	(8,100,909)	#	(169,106)	51,646	5,869,853
Shares issued during the year	<b>6</b> .5	409,414	1	2	. 16	4	409,414
Loss attributable to minority equity interest	13	•	ř	Ĭ.	Ĭ	(28,800)	(58,800)
Loss attributable to members of the parent entity	antity	E	(2,491,868)	N	Ĕ	*	(2,491,868)
Net Allocation and vesting of shares	36 <b>0</b> 10	,E	•	Ř	6,140	r	6,140
Dilution of Minority Interest in Subsidiary	1214184		(33,853)	ř	Ē	33,853	
Balance as at 30 June 2012	16,500	14,481,136	(10,626,630)	€.	(162,966)	26,699	3,734,739
Shares issued during the year	317	218,625	- <b>6</b> 5	Ř	F	r	218,625
Loss attributable to minority equity interest	Jan's	16	Ĭ.		ř	(38,779)	(38,779)
Loss attributable to members of the parent entity	entity	) <u>16</u>	(1,104,553)	951,258	ř	•	(153,295)
Net Allocation and vesting of shares	,11 <b>6</b> 15				(51,827)	10	(51,827)
Dilution of Minority Interest in Subsidiary	0.00	( <b>)</b>	(30,382)		D <sub>1</sub>	30,382	
Balance as at 30 June 2013	16,500	14,699,761	(11,761,566)	951,258	(214,793)	18,302	3,709,463
Parent Entity	Class A Shares		Accumulated	Profit Reserve	Share Based	Total Equity	
		Shares	Fosses		Payments Reserve		
	€>	<b>4</b>	<del>(</del>		s	<b>4</b> >	
Balance as at 30 line 2011	16 500	14 071 722	(5 311 631)		(169 106)	8 607 485	
Shares issued during the year			(100(10(0)		(201,221)	77007	
Most Allegation and modified of the sec		+ + 600+	lo() ()		0	4.00,4	
Net Allocation and Vesting of sitates		e a	(1 026 460)	•	0,140	0,140	
Ralance as at 30 .line 2012	16 500	00 14 481 136	(6.338.091)		(162 966)	7 996 579	
Shares issued during the year					(222(-21)	218,625	
Net Allocation and vesting of shares		a a	:		(51.827)	(51.827)	
Profit/(Loss) attributable to equity holders		4	3	951,258		951,258	
Balance as at 30 June 2013	16,500	0 14,699,761	(6,338,091)	951,258	(214,793)	9,114,635	

The above Statements of Changes of Equity should be read in conjunction with the accompanying notes

## STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 30 JUNE 2013

	Note	Consolidated 2013 \$	Consolidated 2012 \$	Parent Entity 2013 \$	Parent Entity 2012 \$
CASH FLOWS FROM OPERATING ACTIVITIES		·			
Receipts from Customers Payments to Suppliers & Employees Income Taxes Refund Interest Received Interest Paid & Other Costs of Finance		5,817,543 (5,090,740) 181,510 21,047 (65,764)	3,214,127 (4,589,873) 238,375 23,225 (2,507)	3,824,352 (2,219,012) 181,510 3,368 (65,764)	1,768,981 (1,949,843) 238,375 6,973 (2,507)
Net cash inflow from operating activities	18	863,596	(1,116,653)	1,724,454	61,979
CASH FLOWS FROM INVESTING ACTIVITIES					
Payments of Plant & Equipment Capitalised Legal Costs Payments for Software Development Costs Payments for Trade Marks Investment in Subsidiary		(262,764) (2,100) (312,272) (18,000)	(64,706) (641) (935)	(253,543) (2,100) (312,272) - (999,475)	(30,860) (935) - (1,005,150)
Net cash (outflow) from investing activities		(595,136)	(66,282)	(1,567,390)	(1,036,945)
CASH FLOWS FROM FINANCING ACTIVITIES Proceeds from Share Issues Proceeds from Borrowings		218,625	409,414 499,997	218,625 	409,414 499,997
Net cash (outflow) from investing activities		218,625	909,411	218,625	909,411
Net increase in cash & cash equivalents held		487,085	(273,524)	375,689	(65,555)
Cash & cash equivalents at the beginning of the year		1,113,064	1,386,588	393,628	459,183
Cash & cash equivalents at the end of the year	5	1,600,149	1,113,064	769,317	393,628

The above Statement of Cash Flows should be read in conjunction with the accompanying notes.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2013

#### 1. STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES

#### **Corporate Information**

These general purpose financial statements have been prepared in accordance with Australian Accounting Standards, Australian Accounting Interpretations, other authoritative pronouncements of the Australian Accounting Standards Board and the Corporations Act 2001. These financial statements also comply with Australian Equivalents to International Financial Statements as issued by the International Accounting Standards Board ('IASB')

The financial report of Super IP Pty Ltd for the year ended 30 June 2013 was authorised for issue in accordance with a resolution of the Directors on 31 October 2013 and covers Super IP Pty Ltd and its subsidiaries as required by the Corporations Act 2001.

The financial report is presented in the Australian currency. Super IP Pty Ltd is a private company limited by shares incorporated in Australia. The address of the registered office and principal place of business is Level 3, 228 Pitt Street, Sydney NSW 2000.

The following significant accounting policies have been adopted in the preparation and presentation of the financial report. They have been consistently applied unless otherwise stated.

#### **Basis of Preparation**

The financial report has been prepared on an accruals basis and is based on historical costs, modified, where applicable, by the measurement at fair value of selected non-current assets, financial assets and financial liabilities.

### **Accounting Policies**

#### (a) Revenue Recognition

Fee and Commission revenue is recognised when the Company has performed the related service. Dividend income is recognised when the dividend has been declared for payment. Interest income, royalties and distributions from financial interests are recognised on an accruals basis.

#### (b) Trade and Other Payables

Trade payables including accruals not yet billed are recognised when the consolidated entity becomes obliged to make future payments as a result of the purchase of assets or services. These amounts are unsecured and have generally 30-day payment terms.

### (c) Cash and Cash Equivalents

For the purpose of the Statements of Cash Flows, cash includes cash on hand, deposits held at call with a financial institution with original maturities of three months or less, net of bank overdrafts.

#### (d) Income Tax

The charge for current income tax expense is based on the profit for the year adjusted for any non-assessable or disallowed items and utilised tax losses. It is calculated using the tax rates that have been enacted or are substantially enacted at the balance date.

Deferred tax is accounted for using the balance sheet liability method in respect of temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements. No deferred income tax will be recognised from the initial recognition of an asset or liability, excluding a business combination, where there is no effect on accounting or taxable profit and loss.

Deferred tax is calculated at the tax rates that are expected to apply in the period when the asset is realised or liability is settled. Deferred tax is credited in the income statement except where it relates to items that may be credited directly to equity, in which case the deferred tax is adjusted directly against equity. Deferred income tax assets are recognised to the extent that it is probable that future profits will be available against which deductible temporary timing differences can be utilised.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2013

#### 1. STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### (e) Goods and Services Tax (GST)

Revenues, expenses and assets are recognised net of the amount of GST, except where the amount of GST is not recoverable from the Australian Taxation Office. In these circumstances the GST is recognised as part of the cost of acquisition of the asset or as part of an item of the expense. Receivables and payables in the balance sheet are shown inclusive of GST.

Cash flows are presented in the statement of cash flows on a gross basis, except for the GST component of investing and financing activities, which are disclosed as cash flows from operating activities.

#### (f) Trade Receivables

Trade receivables are recognised at original invoice amounts less an allowance for uncollectible amounts and have repayment terms between 30 and 90 days. Collectability of trade receivables is assessed on an ongoing basis. Debts which are known to be uncollectible are written off. An allowance is made for doubtful debts where there is objective evidence that the Company will not be able to collect all amounts due according to the original terms. Objective evidence of impairment includes financial difficulties of the debtor, default payments or debts more than 120 days overdue. On confirmation that the trade receivable will not be collectible the gross carrying value of the asset is written off against the associated provision.

#### (g) Financial Instruments

### (i) Recognition

Financial instruments, incorporating financial assets and financial liabilities, are recognised when the entity becomes a party to the contractual provisions of the instrument. Trade date accounting is adopted for financial assets that are delivered within timeframes established by marketplace convention.

Financial instruments are initially measured at fair value plus transactions costs where the instrument is not classified as at fair value through profit or loss. Transaction costs related to instruments classified as at fair value through profit or loss are expensed to profit or loss immediately. Financial instruments are classified and measured as set out below.

#### (ii) Financial Assets at fair value through profit and loss

A financial asset is classified in this category if acquired principally for the purpose of selling in the short term or if so designated by management and within the requirements of AASB 139: Recognition and Measurement of Financial Instruments. Derivatives are also categorised as held for trading unless they are designated hedges. Realised and unrealised gains and losses arising from changes in the fair value of these assets are included in the income statement in the period in which they arise.

#### (iii) Loans and receivables

Loan and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market and are stated at the amortised cost using the effective interest rate method.

#### (iv) Financial liabilities

Non-derivative financial liabilities are recognised at amortised cost, comprising original debt less principal payments and amortisation.

### (v) Fair value

Fair value is determined based on the current bid prices for all quoted investments. Valuation techniques are applied to determine the fair value of unlisted securities, including recent arm's length transactions, reference to similar instruments and option pricing models.

### 1. STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### (h) Subsidiary Companies

The parent entity's interest in subsidiaries is recognised at cost.

#### (i) Plant and Equipment

Plant and equipment is stated at historical cost less accumulated depreciation and impairment. Historical cost includes expenses that are directly attributable to the acquisition of the items.

The residual values, useful lives and carrying amount of plant and equipment is reviewed annually by the Directors to ensure it is not in excess of recoverable amount. The recoverable amount is assessed on the basis of the expected net cash flows that will be received from the asset's employment and subsequent disposal. The expected net cash flows have been discounted to their present values in determining recoverable amounts.

The depreciable amount of all fixed assets and capitalised leased assets is calculated on a straightline basis over their useful lives to the Company commencing from when the asset is held ready for use. Leasehold improvements are depreciated over the shorter of either the unexpired period of the lease or the estimated useful lives of the improvements.

The depreciation rates used for each class of depreciable assets are:

Plant and Equipment 5% to 33% Leased Plant and Equipment 33%

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than the recoverable amount.

An item of plant and equipment is derecognised upon disposal or when there is no future economic benefit to the Company. Gains and losses on disposals are determined by comparing proceeds with the carrying amount. These gains and losses are included in the income statement.

#### (j) Intangibles

#### **Software and Website Development**

Expenditure during the research phase of a project is recognised as an expense when incurred. Development costs are capitalised only when technically feasibility studies identify that the project will deliver future economic benefits and these benefits can be measured reliably.

Development costs have a finite life and are amortised on a systematic basis matched to the future economic benefits over the useful life of the project.

The amortisation rates used for each class of Intangible assets are:

Software Development 20% Website Development 20%

#### **Impairment**

At each reporting date, the entity reviews the carrying values of its tangible and intangible assets to determine whether there is any indication that those assets have been impaired. If such an indication exists, the recoverable amount of the asset, being the higher of the asset's fair value less costs to sell and value in use, is compared to the asset's carrying value. Any excess of the asset's carrying value over it recoverable amount is expensed to the income statement.

Where it is not possible to estimate the recoverable amount of an individual asset, the entity estimates the recoverable amount of the cash-generating unit to which the asset belongs.

## 1. STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### (k) Share-based Payments

The Group operates equity-based payment employee share and non-executive director schemes. The fair value of the shares to which the party becomes entitled is measured at the grant date with a corresponding increase to equity and recognised as an expense over the vesting period. The number of shares expected to vest is reviewed and adjusted each financial year such that the amount recognised for services received as consideration for the shares granted shall be based on the number of shares that eventually vest.

Share-based payment transactions, including with employees or other parties to be settled in cash, other assets or equity instruments of the Company are recognised in the entity's financial statements.

#### (I) Employee Benefits

Liabilities for wages and salaries, including non-monetary benefits, and annual leave expected to be settled within 12 months of reporting date are recognised in current liabilities in respect of employees' services up to the reporting data and are measured at the amount expected to be paid when the liabilities are settled, plus on costs. Employee benefits expected to be paid later than one year have been measured at the present value of the estimated future cash flows to be made to those benefits.

In calculating the present value of future cash flows in respect of long service leave, the probability of long service leave being taken is based on historical data.

#### Long Service Leave

Liabilities for long service leave are recognised as part of the provision for employee benefits and measured as the present value of expected future payments to be made in respect of services provided by employees to the end of the reporting period. Consideration is given to expected future salaries and wages levels, experience of employee departures and period of service. Expected future payments are discounted using national government bond rates at the end of the period with terms to maturity and currency that match, as closely as possible, the estimated future cash outflows.

#### (m) Principles of Consolidation

Super IP Pty Ltd and its subsidiaries, Class Super Pty Ltd and Class Investment Reporter Pty Ltd together are referred to in these financial statements as the Group or the consolidated entity. Subsidiaries are entities over which the Group has the power to govern the financial and operating policies generally accompanying a shareholding of more than one-half of the voting rights. A list of subsidiaries is contained in Note 16 to the financial statements.

Where subsidiaries have entered or left the consolidated entity during the year or comparative year, their operating results have been included form the date control was obtained or until the date control ceased. The effects of all transactions between entities in the consolidated entity are eliminated in full.

#### (n) Critical Accounting Estimates and Judgements

The Directors evaluate estimates and judgements incorporated into the financial report based on historical knowledge and best available current information. Estimates assume a reasonable expectation of future events and are based on current trends and economic data, obtained both externally and within the Company.

#### Key estimates — Impairment

The company assesses impairment at each reporting date by evaluating conditions specific to the entity that may lead to impairment of assets. Where an impairment trigger exists, the recoverable amount of the asset is determined.

## 1. STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### (n) Critical Accounting Estimates and Judgements (continued)

Key estimates — Impairment (continued)

The recoverable amount of cash-generating units (CGU's) is based on value in use calculations. Value-inuse is calculated based on the present value of cash flow projections over a five year period. The cash flow projections are based on the following years approved budget and extrapolated for a further four years using an estimated growth on the basis of management's expectations around the company's continued ability to capture market share from competitors. The calculations determined the assets were not impaired with the value in use of the assets exceeding the carrying amount of \$8,540,879. The Cash flows are discounted at a pre-tax rate of 11.42% (2012: 10.69%).

## (o) New Accounting Standards and interpretations not yet mandatory or early adopted

Australian Accounting Standards and Interpretations that have recently been issued or amended but are not yet mandatory, have not been early adopted by the Company for the annual reporting period ended 30 June 2013. The Company's assessment of the impact of these new or amended Accounting Standards and Interpretations, most relevant to the Group are set out below.

Reference	Title	Summary	Application date of Standard	Impact	Application date for Company
AASB 9 (December 2010)	Financial Instruments	AASB 9 amends the classification and measurement of financial assets. The effect on the entity will be that more assets may be held at fair value and the need for impairment testing has been limited to financial assets held at amortised cost only.  Minimal changes have been made in relation to the classification and measurement of financial liabilities, except that the effects of 'own credit risk' are recognised.	31 December 2015	The Group has yet to assess the impact that the standard is likely to have on the Financial Statements of the Group.	1 July 2016
AASB 10	Consolidated Financial Statements	Introduces a revised definition of control which w11! apply to all investees to determine the scope of consolidation.  Traditional control assessments based on majority ownership of voting rights will rarely be affected. However, 'borderline' consolidation decisions w1U need to be reviewed and some will need to be changed taking into consideration potential voting rights and substantive rights.	31 December 2013	The Group has yet to assess the impact that the standard is likely to have on the Financial Statements of the Group.	1 July 2014
AASB 12	Disclosure of Interests in Other Entities	AASB 12 combines the disclosure requirements for subsidiaries, joint arrangements, associates and structured entities within a comprehensive disclosure standard, It aims to provide more transparency on 'borderline' consolidation decisions and enhance disclosures about unconsolidated structures entities in which an investor or sponsor has involvement.	31 December 2013	The Group has yet to assess the impact that the standard is likely to have on the Financial Statements of the Group.	1 July 2014
AASB 13	Fair Value Management	AASB 13 has been issued to: - establish a single source of guidance for all fair value measurements; - clarify the definition of fair value and related guidance; and - enhance disclosures about fair value measurements (new disclosures increase transparency about fair value measurements, including the valuation techniques and inputs used to measure fair value).	31 December 2013	The Group has yet to assess the impact that the standard is likely to have on the Financial Statements of the Group.	1 July 2014

	Consolidated 2013 \$	Consolidated 2012 \$	Parent Entity 2013 \$	Parent Entity 2012 \$
2. REVENUE	₩	Ψ	Ψ	•
Revenue Software Licence Fees	5,271,665	2,881,860	-	.=
Royalties Fees for Rendering of Services	181,725	158,747	3,537,576 50,000	1,899,498
Bank Interest Received Commissions & Referral Fees	21,436 90,035	23,365 40,967	3,758	6,971
Total Revenue	5,564,861	3,104,939	3,591,334	1,906,469
3. LOSS BEFORE INCOME TAX				
Profit/(Loss) before income tax includes the	following specific	expenses;		
Product & Selling Costs				
Referral Fees	205,102	160,297	×	:•
Bad Debts	(546)	8,272	=	-
Employee Benefits Expenses	0.045.004	0.050.400	0.000.774	0.047.054
Salaries & Wages	3,215,861	2,656,129	3,206,774	2,647,251
Consultant Fees	163,476	178,602	76,624	178,602
Occupancy Costs	440 407	70.000	00.700	
Rental Expenses relating to Premises	113,487	76,330	30,789	, <del></del>
Financing Costs	00.074	20.042	66 074	20.042
Interest on Convertible Notes	66,871	30,943	66,871	30,943
Amortisation & Depreciation Expenses	40.700	E4 000	00.004	00.707
Depreciation	49,702	51,993	38,334	29,767
Amortisation	1,524,092	1,521,548	1,305,949	1,303,457
4. INCOME TAX BENEFIT				
(a) The prima facie tax benefit on loss from follows:	operating activit	ies is reconciled	I to the income	tax benefit as
Prima facie tax benefit at 30% Tax effect of:	302,926	819,831	(39,010)	362,568
Non allowable deductions	(7,770)	(6,679)	(6,641)	(6,328)
Research And Development Uplift & Investment Allowance	62,926	60,503	62,926	60,503
Prior period adjustment	:=:	592	::=:	592
Recognition/(Non-recognition) of Tax				
Losses & Tax Effect of Accruals and	459,601	(692,145)	803,954	(235,233)
Prepayments	817,683	182,102	821,229	182,102
Income Tax Benefit	617,003	102,102	021,223	102,102
Income tax benefit includes current tax asser	ts of:			
R & D Tax Concession Refund	188,777	181,510	188,777	181,510
Tax Payable by Subsidiary	(3,846)	<del>-</del>	=	,
Total	184,931	181,510	188,777	181,510

5. CASH AND CASH EQUIVALENTS	Consolidated 2013 \$	Consolidated 2012 \$	Parent Entity 2013 \$	Parent Entity 2012 \$
Cash at Bank	1,600,013	1,093,162	769,181	393,452
Cash on Hand	136	176	136	176
Cash on Deposit		19,726		
Total	1,600,149	1,113,064	769,317	393,628

Cash on Deposit includes a term deposit with a maturity of three months or less, that is lodged as a lease guarantee.

### 6. TRADE AND OTHER RECEIVABLES

Trade Receivables Provision for Doubtful Debts	631,398	363,446	531,654	462,821
Trovision for Bodbild Bests	631,398	363,446	531,654	462,821
Accrued Income		2,318	377,045	210,392
Other Receivables	~	1,272	-	963
Total	631,398	367,036	908,699	674,176

There are no balances within trade and other receivables that contain assets that are not impaired and are past due. Due to the short-term nature of these receivables, their carrying amount is assumed to approximate their fair value.

#### 7. OTHER

Prepayments and deposits	51,296	17,882	44,706	13,173
8. PLANT AND EQUIPMENT				
Computer Software at Cost Accumulated Depreciation	17,913 (17,913) 	17,913 (17,913) 	17,913 (17,913)	17,913 (17,913) 
Computer Equipment at Cost Accumulated Depreciation	261,746 (187,472) 74,274	193,562 (162,570) 30,992	231,323 (157,209) 74,114	163,139 (132,755) 30,384
Furniture & Fittings at Cost Accumulated Depreciation	94,912 (25,273) 69,639	27,633 (7,737) 19,896	80,861 (11,222) 69,639	13,582 (2,248) 11,334
Leasehold Improvements at Cost Accumulated Depreciation	120,775 (7,219) 113,556	2,695 (2,695)	120,775 (7,219) 113,556	2,695 (2,695)
Office Equipment at Cost Accumulated Depreciation	43,387 (9,434) 33,953	34,165 (6,694) 27,471	3,662 (3,662)	3,662 (3,280) 382
Total Plant and Equipment	291,422	78,359	257,309	42,100

## 8. PLANT AND EQUIPMENT (continued)

## **Movements in Carrying Amount**

Consolidated	Computer Software \$	Computer Equipment \$	Furniture & Fittings \$	Leasehold Improvement \$	Office Equipment \$
Balance as at 1 July 2011		44,290	18,069	94	3,194
Additions		32,246	4,421	-	28,038
Depreciation Expense		(45,544)	(2,594)	(94)	(3,761)
Balance as at 30 June 2012	94	30,992	19,896	100	27,471
Additions	} <b>≠</b> 3	68,183	67,279	118,080	9,222
Depreciation Expense		(24,902)	(17,536)	(4,524)	(2,740)
Balance as at 30 June 2013	-	74,273	69,639	113,556	33,953
Parent	Computer	Computer	Furniture	Leasehold	Office
	Software \$	Equipment \$	& Fittings \$	Improvements \$	Equipment \$
Balance as at 1 July 2011	Software \$ 		•	Improvements \$ 94	Equipment \$ 1,217
Balance as at 1 July 2011 Additions	Software \$ - -	\$	\$	\$	\$
•	Software \$ - -	\$ 31,981	\$ 7,715	\$	\$
Additions	Software \$ - -	\$ 31,981 26,439 (28,036)	\$ 7,715 4,421 (802)	\$ 94 -	\$ 1,217
Additions Depreciation Expense	Software \$ - - -	\$ 31,981 26,439	\$ 7,715 4,421	\$ 94 -	\$ 1,217 (835)
Additions Depreciation Expense Balance as at 30 June 2012	Software \$ - - - -	\$ 31,981 26,439 (28,036) 30,384	\$ 7,715 4,421 (802) 11,334	\$ 94 (94)	\$ 1,217 (835)

	Consolidated 2013 \$	Consolidated 2012 \$	Parent Entity 2013 \$	Parent Entity 2012 \$
9. INTANGIBLES				
Software Development Costs Accumulated Amortisation	6,936,988 (5,271,200) 1,665,788	6,624,716 (3,946,256) 2,678,460	6,829,002 (5,184,811) 1,644,191	6,516,730 (3,881,465) 2,635,265
Website, Tools & Utilities Costs Accumulated Amortisation	982,091 (785,673) 196,418	982,091 (589,255) 392,836		
Formation and Associated Costs Accumulated Amortisation	6,375 (5,055) 1,320	4,275 (2,325) 1,950	5,734 (4,852) 882	3,634 (2,249) 1,385
Trade Marks Accumulated Impairment Losses	18,420 (170) 18,250	420 (170) 250	170 (170)	
Total Intangibles	1,881,776	3,073,496	1,645,073	2,636,650

## 9. INTANGIBLES (continued)

## **Movements in Carrying Amount**

Consolidated		Website, Tools &	Formation&	
	Software	Utilities	Associated	
	Development \$	Development	Costs \$	Trade Marks
Balance as at 1 July 2011	4,002,280	589,255	1,682	250
Additions	936	: <del>-</del> 0	641	( <del>=</del> )
Amortisation Expense	(1,324,756)	(196,419)	(373)	
Balance as at 30 June 2012	2,678,460	392,836	1,950	250
Additions	312,272	-	2,100	18,000
Amortisation Expense	_(1,324,944)	(196,418)	(2,730)	
Balance as at 30 June 2013	1,665,788	196,418	1,320	18,250

Parent	Formation			
	Software Development \$	Costs \$	Trade Marks	
Balance as at 1 July 2011	3,937,490	1,682	·#3	
Additions	935		. <del></del>	
Amortisation Expense	(1,303,160)	(297)		
Balance as at 30 June 2012	2,635,265	1.385	( <del>-</del> )	
Additions	312,272	2,100	170	
Amortisation Expense	(1,303,346)	(2,603)		
Balance as at 30 June 2013	1,644,191	882	170	

	Consolidated 2013 \$	Consolidated 2012 \$	Parent Entity 2013 \$	Parent Entity 2012 \$
10. FINANCIAL ASSETS				
Non-current Shares in Unlisted Controlled Entity at Cost Class Investment Reporter Pty Ltd Class Super Pty Ltd Total  11. TRADE AND OTHER PAYABLES	- - -		5,000 6,001,045 6,006,045	5,000 5,001,570 5,006,570
Current				
Payables Accruals	671,961 264,050	351,657 147,000	647,201 104,256	313,558 59,385
Sundry Payables GST Payable	128,251	97,952	86,288	78,288
Total	1,064,264	596,611	837,745	451,231

	Consolidated 2013 \$	Consolidated 2012 \$	Parent Entity 2013 \$	Parent Entity 2012 \$
12. INTEREST BEARING LIABILITIES				
Current Convertible Notes	499,997	20	499,997	······································
Non-current Convertible Notes	-	499,997	<i>≅'</i>	499,997

Super IP Pty Ltd issued 499,997 Convertible Notes in January 2012 for a term of between 12 and 24 months. The notes have a coupon rate of 13.07% on the face value with interest paid half-yearly.

The Board of Directors elected to retire the convertible notes with the repayment of the principal and all accrued interest on 15 August 2013.

#### 13. DEFERRED TAX

Deferred tax comprises of:

Consolidated	Opening Balance \$	Charged to income \$	Balance at 30 June 2013
Deferred Tax Liability - Software development – R&D Future Tax Benefit of Carried Forward Tax Losses Tax Effect of Accrued Expenses & Prepayments	(407,605) 368,932 38,673	199,299 436,448 (2,995) 632,752	(208,306) 805,380 35,678 632,752
Parent	Opening Balance \$	Charged to income \$	Balance at 30 June 2013 \$
Deferred Tax Liability - Software development – R&D Future Tax Benefit of Carried Forward Tax Losses	(407,605) 371,473	199,299 433,907	(208,306) 805,380
Tax Effect of Accrued Expenses & Prepayments	36,132	(754) 632,452	35,378 632,452

The Deferred Tax balance at 30 June 2013 includes the benefit of \$805,380.25 in unused tax losses for Super IP Pty Ltd. Deferred tax assets not brought to account, the benefits of which will only be realised if the conditions of deductibility set out in Note 1(d) occur:

Unused Tax Losses:

Super IP Pty Ltd benefit \$805,380 (tax Losses \$2,847,455) Class Super benefit \$2,051,299 (tax Losses \$6,837,664)

14. ISSUED CAPITAL	2013	2012
	\$	\$
1,500,000 fully paid Class A (2012: 1,500,000) 24,477,670 fully paid Class B (2012: 24,220,465)	16,500 14,699,761	16,500 14,481,136

#### **Ordinary Shares**

#### Class A - Fully paid founder and project shares (no par value)

Class A shares participate in dividends in proportion to the number of shares held however in any winding up or liquidation of the Company Class B shareholders will take priority in distribution payments over Class A shareholders. At shareholders meetings each ordinary share is entitled to one vote when a poll is called, otherwise each shareholder has one vote on a show of hands.

#### Class B- Fully paid financial shares (no par value)

Class B shares participate in dividends in proportion to the number of shares held however in any winding up or liquidation of the Company Class B shareholders will take priority in distribution payments over Class A shareholders. At shareholders meetings each ordinary share is entitled to one vote when a poll is called, otherwise each shareholder has one vote on a show of hands.

#### Movements in issued capital

#### (i) Class A Shares

Date	Details	No. of shares	Issue Price	\$
01/07/11	Opening Balance	1,500,000	=	16,500
(ii) Class B	Shares			
Date	Details	No. of shares	Issue Price	\$
	Balance as at 30 June 2011	23,401,637		14,071,722
18/08/11	Issue of Shares	249,016	\$0.50	124,508
05/10/11	Issue of Shares	380,995	\$0.50	190,498
31/10/11	Issue of Shares	188,817	\$0.50	94,408
	Balance as at 30 June 2012	24,220,465		14,481,136
30/11/12	Issue of Shares	257,205	\$0.85	218,625
	Balance as at 30 June 2013		·	14,699,761

#### 15. SHARE-BASED PAYMENTS

## **Super IP Employee Incentive Plan**

The Super IP Employee Incentive Plan was approved by shareholders on 29 May 2009. Those eligible to participate are determined by the Board with reference to pre-defined eligibility criteria. Additionally it determines the number of Ordinary Shares to be offered and the vesting requirements at its absolute discretion.

The total number of shares issued and the plan excluding shares that are cancelled due to not meeting the vesting required of the offer shall not at any time exceed 5% of the number of issued shares.

The number of shares issued under the Super IP Employee Incentive Plan for the year was 257,205 (2012: 249,016).

Expenses arising for the granting of shares under the Super IP Employee Incentive Plan for the year totalled \$166,797 (2012: \$130,648).

#### **16. INVESTMENT IN SUBSIDIARIES**

		Equity	Equity		
		Holding	Holding	Value of parent	Value of parent
	Class of	30/6/13	30/6/12	entity's investment	entity's investment
Name of Entity	Shares			30/06/13	30/06/12
-		%	%	\$	\$
Class Super Pty Limited	Ordinary	96.89	96.4	6,001,045	5,001,570
Class Investment	Ordinary	100.0	100.0	5,000	5,000
Reporter Pty Limited	•				

Class Super Pty Limited and Class Investment Reporter Pty Ltd are both incorporated and domiciled in Australia. The proportion of ownership interest in both companies is equal to the proportion of voting power held.

During the 2012 and 2013 Financial Years, Class Super Pty Ltd raised further working capital via share issues. As a result of the non-controlling interest not participating in the capital raise, the minority interest in Class Super Pty Ltd was reduced to 3.11%. This event is disclosed on the Consolidated Statement of Changes in Equity as the dilution of a Non-controlling Interest in Subsidiary.

17. CAPITAL AND LEASING COMMITMENTS	Consolidated	Consolidated	Parent Entity	Parent Entity
	2013 \$	2012 \$	2013 \$	2012 \$
Operating Lease Commitments Minimum lease payments: - not later than 12 months				
- not later than 12 months	294,750	92,361	236,250	#
- between 12 months and 5 years	866,063		846,563	
Minimum Lease Payments	1,160,813	92,361	1,082,813	

These commitments relate to two non-cancellable operating leases for office premises.

#### 18. CASH FLOW INFORMATION

Reconciliation of Loss attributable to Equity Holders to Net Cash Inflow/(Outflow) from Operating Activities

Profit/(Loss) attributable after tax	(192,075)	(2,550,668)	951,258	(1,026,460)
Non-Cash Flows in Operating Profit/(Loss):				
Provision for Depreciation Provision for Amortisation (Increase)/Decrease Share Based Payments Reserve	49,702 1,524,092 (51,826)	51,993 1,521,548 6,140	38,334 1,305,949 (51,826)	29,767 1,303,457 6,140
Changes in Assets and Liabilities:				
(Increase)/Decrease in Trade Receivables (Increase)/Decrease in Prepayments (Increase)/Decrease in Current Tax (Increase)/Decrease in Deferred Tax Asset (Decrease)/Increase in Trade Payables	(264,362) (33,414) (3,421) (632,752) 467,653	(191,627) (4,425) 56,273 (5,887)	(234,523) (31,533) (7,267) (632,452) 386,514	(263,821) (2,510) 56,273 - (40,867)
Net Cash Inflow from Operating Activities	863,597	(1,116,653)	1,724,454	61,979

#### 19. SEGMENT REPORTING

The group operates in one business and geographical segment being the developer and exclusive distributor for Class Software in Australia.

#### 20. FINANCIAL RISK MANAGEMENT

The company's financial instruments consist mainly of deposits with banks, accounts receivable and payable, loans and leases. The directors' overall risk management strategy seeks to assist the company in meeting its financial targets, whilst minimising potential adverse effects on financial performance. Risk management policies are approved and reviewed by the Board of Directors on a regular basis. These include future cash flow requirements.

The main purpose of non-derivative financial instruments is to raise finance for company operations. The company does not have any derivative instruments at 30 June 2013.

### Financial Risk Exposures & Responses

The main risks the company is exposed to through its financial instruments are liquidity risk, interest rate risk and credit risk. The company has no exposure to fluctuations in foreign currency.

(i) Liquidity risk	Consolidated 2013 \$	Consolidated 2012 \$	Parent Entity 2013 \$	Parent Entity 2012 \$
The company manages liquidity risk by Trade and sundry payables are expect	_			
- Less than 6 months - 6 months to 1 year	855,090 209,172	•	628,573 209,172	

#### (ii) Interest rate risk

Interest rate risk is the potential that a financial instruments value will fluctuate as a result of changes in the market interest rate.

The table below reflects the undiscounted contractual settlement terms for financial instruments of a fixed period of maturity, as well as management's expectations of the settlement period for all other financial instruments. As such, the amounts may not reconcile to the balance sheet.

Consolidated	Weig Avei Effective Ra	rage Interest	Within 12	months	1 – 5	Years	Non-Interes	t bearing	Tota	al
	2013	2012	2013	2012	2013	2012	2013	2012	2013	2012
	%	%	\$	\$	\$	\$	\$	\$	\$	\$
Financial Assets										
Cash & Cash Equivalents	2.8	3.2	1,434,221	985,472	35	.=	165,928	131,855	1,600,149	1,113,064
Trade & Other Receivables	+	×	×	34			631,398	367,036	631,398	367,036
Total Financial Assets			1,434,221	985,472	Œ	-	797,326	498,891	2,231,547	1,480,100
Financial Liabilities										
Trade & Other Payables	2	<b>=</b>	2	- 2	-	-	1,064,262	451,231	1,064,262	451,231
Borrowings	13	13	499,997	3	9	499,997	ş	8	499,997	499,997
Total Financial Liabilities			499,997	*	÷	499,997	1,064,262	451,231	1,564,259	951,228

### 20. FINANCIAL RISK MANAGEMENT (continued)

#### (ii) Interest rate risk (continued)

Parent	Weighted Effective Ra	Interest	Within 12	? months	1 – 5	<b>r</b> ears	Non-Interes	st bearing	Tot	al
	2013	2012	2013	2012	2013	2012	2013	2012	2013	2012
	%	%	\$	\$	\$	\$	\$	\$	\$	\$
Financial Assets										
Cash & Cash Equivalents	1.8	3.5	711,336	340,468	363	*	57,981	53,160	769,317	393,628
Trade & Other Receivables		1063			(*)	*	908,699	674,176	908,699	674,176
Total Financial Assets			711,336	340,468	0.00		966,680	727,336	1,678,017	1,067,804
Financial Liabilities										
Trade & Other Payables	<b>5</b> 1			<u></u>	13.		837,745	451,231	837,745	451,231
Borrowings	13	13	499,997	8.75	0.73	499,997	1.5		499,997	499,997
Total Financial Liabilities			499,997		U.E.	499,997	837,745	451,231	1,337,742	951,228

#### **Interest Rate Sensitivity Analysis:**

At 30 June 2013, the effect on profit and equity as a result of changes in the interest rate after tax, with all other variables remaining constant would be as follows:

	Consolidated 2013 \$	Consolidated 2012 \$	Parent Entity 2013 \$	Parent Entity 2012 \$
Changes in profit	•		·	·
Increase in interest rate by 2%	13,079	13,737	2,959	4,767
Decrease in interest rate by 2%	(13,079)	(13,737)	(2,959)	(4,767)
Changes in equity Increase in interest rate by 2%			9.129	
·	13,079	13,737	2,959	4,767
Decrease in interest rate by 2%	(13,079)	(13,737)	(2,959)	(4,767)

The above interest rate sensitivity analysis has been performed on the assumption that all other variables remain unchanged.

### (iii) Credit risk

Credit risk is the potential that counterparty will default on its contractual obligations resulting in a financial loss to the Company. The Company has adopted a policy of only dealing with reputable established business as a means of mitigating financial losses. The maximum credit risk for financial assets recognised on the balance sheet is the carrying amount, less where applicable any provisions for doubtful debts.

### (iv) Price risk

The entity is not exposed to any material price risk.

#### (v) Net Fair Values

All financial assets and liabilities have been recognised at their carrying values in the financial statements which approximate their net fair values. No financial assets or liabilities are readily traded on organised markets in a standardised form.

#### 21. CAPITAL MANAGEMENT

The Group considers its capital to comprise of its ordinary share capital and retained earnings. In managing its capital the Group's primary objective to ensure its continued ability to develop the SMSF super software which once completed will provide a consistent return for its equity shareholders through a combination of capital growth and distributions. In order to achieve this objective the Group assesses each transaction to ensure the risks and returns are at an acceptable level and also maintain a sufficient funding base to enable the Group to meet its working capital and strategic investment needs. In making decisions to adjust the capital structure to achieve these aims either through the issue of new issues or debt finance the Group considers not only its short-term position but also its long-term operational and strategic objectives.

The Group does not currently have a gearing ratio.

#### 22. DIVIDENDS

On 18 July 2013, the Directors declared a final dividend for the year end 30 June 2013 of \$0.005 per ordinary share to be paid on 30 September 2013, a total estimated distribution of \$129,888 based on the number of shares on issue as at 18 July 2013. As the dividend was unfranked, there are income tax consequences for the owners of Super IP Pty Ltd relating to this dividend.

#### 23. RELATED PARTIES

Super IP Pty Ltd is the parent entity of Class Super Pty Limited which owns 96.89% of the ordinary shares in Class Super Pty limited as at 30 June 2013 (2012: 96.4%) and which owns 100% of the ordinary shares in Class Investment Reporter Pty Limited as at 30 June 2013 (2012: 100%)

## **Transactions**

Transactions between related parties are on normal commercial terms and conditions no more favourable than those available to other parties unless otherwise stated.

	2013 \$	2012 \$
Transactions with Entities within the Group:		·
Expenses paid on behalf of Class Super Pty Limited recovered by Super IP Pty Ltd Class Super SMSF Superannuation Administration Software Royalties	1,941,325 3,537,576	1,685,553 1,899,498
Outstanding balances between the Group as at balance date: Expenses paid on behalf of Class Super Pty Limited by Super-IP Pty Ltd Royalties Payable to Super IP Pty Ltd Accrual of estimated royalties Payable to Super IP Pty Ltd	129,147 402,507 376,656	462,821 210,392

## **Other Related Party Transactions**

#### **Director Fees**

The establishment of an annual provision of up to \$100,000 was approved by shareholders on 15 March 2013, effective from 1 January 2013. The payment of Director Fees to the Chairperson and other Directors to be allocated as determined by the Board of Directors in accordance with the approved guidelines.

## 23. RELATED PARTIES (continued)

Director	Fees	2013	Financ	rial Vaa	r
DIFFCIOL	1 663	2013	гиан	Jai tea	

	Director Fees \$	Superannuation \$	Total \$	
Non-Executive Directors				
Barry Martin Lambert (Chairman)	6,000	540	6,540	
Alfred Marishel	3,000	270	3,270	
Roderick Kibble	3,000	270	3,270	
Kevin Edward Wyld	3,000	270	3,270	
Executive Directors (1)				
Rajarshi Ray	3,000	270	3,270	
Richard George Barber	3,000	270	3,270	
Total	21,000	1,890	22,890	_

Note 1: Messrs Ray and Barber also received payments of salaries and wages and allocation of shares in the Super IP Employee Incentive Plan in relation to their non-director Messrs Ray and Barber also received 2013 2012 payments of salaries and wages in relation to their non-director services to the Company during the year. \$ \$

Transactions with Director-related entities: Referral fees payable to Count Financial Limited (1) Payments to Silos Estate (2)	183,809 4,784	146,604 1,169
Outstanding balances as at balance date: Referral fees payable to Count Financial Limited	·	39,650

Accrual of estimates of Referral Fees payable to Count Financial Limited

67,651 12,882

(1) Mr Lambert, a Director is also Chairman of Count Financial Ltd.

(2) Mr Ray, a Director is a significant shareholder of the Silos Estate which provided goods and services at below market

The direct, indirect and beneficial holdings of directors and their director-related entities in the share and share options of the company as at 30 June 2013 was:

Class A Shares	160,000	160,000
Class B Shares	13,812,066	13,410,801

24. AUDITORS' REMUNERATION	Consolidated 2013 \$	Consolidated 2012 \$	Parent Entity 2013 \$	Parent Entity 2012 \$
Audit & Assurance Fees	21,475	18,900	11,950	10,950
Under provision for prior year	2,000	5,200	500	2,550
Taxation & Other Services (1)	5,400	8,835	4,200	7,135
	28,875	32,935	16,650	20,635

Note: (1) Crispin & Jeffery Chartered Accountants are the tax agents for Super IP Pty Ltd and Class Super Pty Ltd.

#### 25. SUBSEQUENT EVENTS

There has not arisen in the interval between the reporting date and date of this financial report any item, transaction or other event of a material and unusual nature likely, in the opinion of the Directors of the Company, to affect significantly the operations of the Company, the results of those operations, or the state of affairs of the Company in future financial years other than the further issues of capital below.

Since reporting date, the Board has authorised the issue of a further 1,000,000 new ordinary B Class shares to the Super IP Employee Incentive Plan for total consideration of \$2,150,000.

#### 26. COMPANY DETAILS

The address of the registered office and principal place of business is Level 3, 228 Pitt Street, Sydney NSW 2000.

#### **DIRECTORS' DECLARATION**

#### SUPER IP PTY LIMITED ACN 116 802 058

The Directors of the Company declare that:

- 1. the financial statements and notes, as set out on pages 5 to 25, are in accordance with the Corporations Act 2001 and:
  - a) comply with Accounting Standards, which, as stated in accounting policy Note 1 to the financial statements, constitutes explicit and unreserved compliance with International Financial Reporting Standards (IFRS); and
  - b) give a true and fair view of the financial position as at 30 June 2013 and of the performance for the year ended on that date of the company and consolidated group.

Richard-Barber

Director

2. in the directors' opinion there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.

This declaration is made in accordance with a resolution of the Board of Directors and is signed for and on behalf of the Directors by:

Rajarshi Ray Director

Sydney, 31 October 2013

**NEUTRAL BAY** 

L2/57 GROSVENOR STREET **NEUTRAL BAY** NSW 2089 T 02 9908 4744 F 02 9953 8951

#### SUPER IP PTY LTD AND CONTROLLED ENTITY

PARTNERS: JONATHAN R BLAKE MARK G ARTHUR WILLIAM R MATLEY

A.B.N. 70 116 802 058

## INDEPENDENT AUDIT REPORT TO THE MEMBERS OF SUPER IP PTY LTD

Report on the Financial Report

**ILLAWONG** 

S9 ILLAWONG VILLAGE 273 FOWLER ROAD **ILLAWONG NSW 2234** T 02 9543 0434

**POSTAL ADDRESS** 

**PO BOX 134 NEUTRAL BAY JUNCTION** NSW 2089

WEB www.cjefferv.com.au EMAIL staff@cjeffery.com.au

ABN 20 706 861 260

We have audited the accompanying financial report of Super IP Pty Limited (the company) which comprises the statement of financial position as at 30 June 2013 and the statement of comprehensive income, statement of changes in equity and statement of cash flows for the year ended on that date, notes comprising a summary of significant accounting policies and other explanatory information and the director's declaration of the consolidated entity comprising the company and the entities it controlled at the year's end or from time to time during the financial year.

Directors' Responsibility for the Financial Report

The directors of the company are responsible for the preparation and fair presentation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the Corporations Act 2001 and for such internal control as the directors determine is necessary to enable the preparation of the financial report that is free from material misstatement, whether due to fraud or error. In Note 1, the directors also state, in accordance with Accounting Standard AASB 101: Presentation of Financial Statements, that the financial statements comply with International Financial Reporting Standards (IFRS).

#### Auditor's Responsibility

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards. These Auditing Standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance whether the financial report is free from material misstatement.

Our audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on the auditor's judgment, including the assessment of the risks or material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial report in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### SUPER IP PTY LTD AND CONTROLLED ENTITY

#### A.B.N. 70 116 802 058

## TO THE MEMBERS OF SUPER IP PTY LTD

#### Independence

In conducting our audit, we have complied with the independence requirements of the Corporations Act 2001. We confirm that the independence declaration required by the Corporations Act 2001, provided to the directors of Super IP Pty Limited, would be in the same terms if provided to the directors as at the time of this auditor's report.

#### Auditor's Opinion

In our opinion:

- a) the financial report of Super IP Pty Limited is in accordance with the Corporations Act 2001 including:
  - i) giving a true and fair view of the company's and consolidated entity's financial position as at 30 June 2013 and of its performance for the year ended on that date; and
  - ii) complying with Australian Accounting Standards and the Corporations Regulations 2001.

b) the financial report also complies with International Financial Reporting Standards as disclosed in Note 1.

Crispin & Jeffery
Chartered Accountants

Level 2

Neutral Bay, NSW, 2089

Mark G Arthur

**Neutral Bay** 

Dated this  $31^{51}$  day of October 2013