

ASX Release: 15 January 2016

HUB24 REPORTS RECORD INFLOWS FOR THE SECOND QUARTER

Quarterly business update

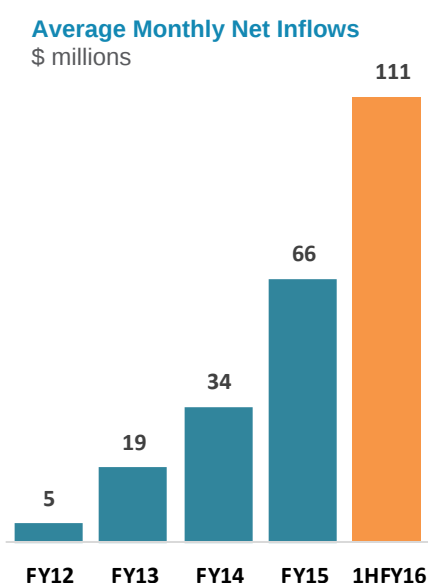
Highlights

- Record quarterly gross inflows to HUB24's investment and superannuation platform of \$403m - up 78.3% on pcp¹ and net inflows² of \$331m
- Total funds under administration (FUA) of \$2.37bn at 31 December 2015
- Launch of International managed portfolios in December 2015
- Secured white label partnership with Fortnum Financial Group with \$650m of FUA to transfer to HUB24 in 2HFY16
- The business is on track to be cashflow positive on a monthly basis by March 2016 as previously advised

Accelerating growth in FUA and net inflows

HUB24 reports record gross inflows for the second quarter of FY2016 of \$403m, taking total FUA to \$2.37bn. The growth represented an 89% increase in FUA for the 12 months to 31 December 2015, with net inflows of over \$1.1bn and a \$1.1bn FUA increase for the 2015 calendar year.

A strong first half resulted in a 68% increase in average monthly net inflows to \$111m per month, up from \$66m per month in FY15 (2HFY15: \$73m per month).



HUB24's total FUA is split equally between its retail and licensee branded white label products. Over half (57%) of the quarterly net inflows arose from advisers using HUB24's own retail products. This

¹ Pcp is prior corresponding period of quarter ending December 2014

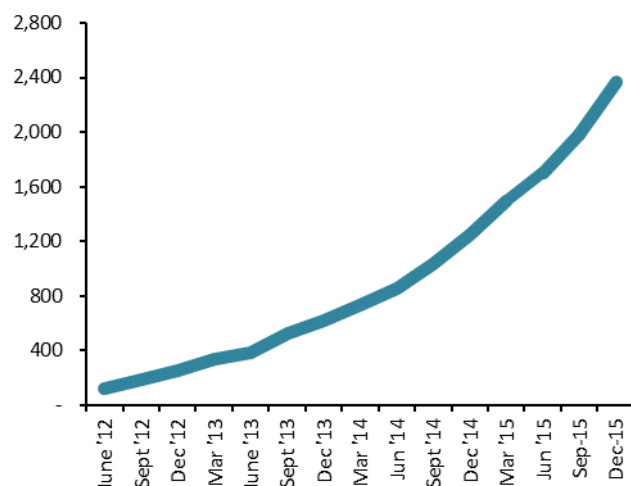
² Net Inflows represents gross inflows less outflows during the period and does not include market movement.

reflects increasing support from the broader financial adviser market.

The company is experiencing accelerating and reliable growth due to increasing flows from longer standing licensees, in addition to significant inflows from newer licensees.

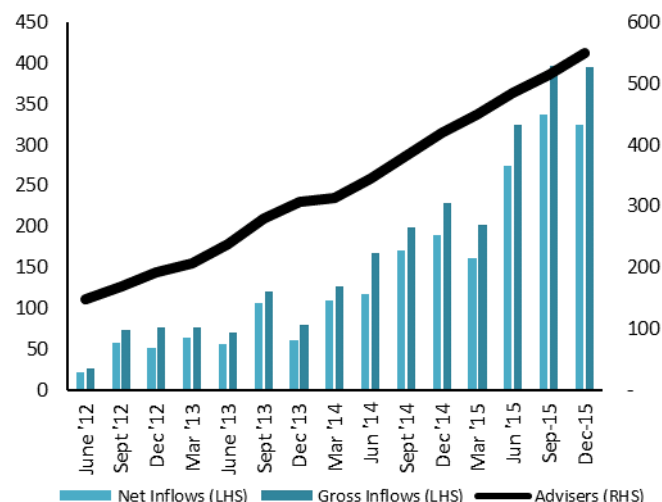
FUA balance

\$ millions



Inflows and number of advisers

\$ millions



Platform statistics	DEC '14	MAR '15	JUN '15	SEPT '15	DEC '15	Growth*
FUA – total	\$1,251m	\$1,493m	\$1,704m	\$1,979m	\$2,368m	89.3%
Net Fund Inflows (Qtr)	\$190m	\$163m	\$273m	\$337m**	\$331m	74.2%
Gross inflows (Qtr)	\$226m	\$204m	\$325m	\$397m	\$403m	78.3%
Number of Advisers	420	449	484	522	556	32.4%

Statistics are for each quarter, have been rounded and are not audited. Inflows do not include market movement.

* Growth is the percentage increase on prior year corresponding quarter.

** Inclusive of a one-off inflow of \$30m in July 2015.

Business update

HUB24 continues to invest in product development and staffing to support ongoing growth as the company looks to convert a strong pipeline of significant opportunities. During the quarter HUB24 signed five new distribution agreements with licensees.

Launch of international managed portfolios

In December, HUB24 launched international managed portfolios on its platform, enabling investors to directly own international listed companies via professionally managed portfolios from more than 15 global markets across North America, Europe and Asia.

Investors can now easily and affordably directly own such well-known companies such as Colgate, Nestle, Toyota, Visa, Microsoft and Apple via the international managed portfolios on our market-leading investment platform.

White label partnership with Fortnum Financial Group

In October, HUB24 announced a new white label partnership with Fortnum Financial Group involving the transfer of over \$650m to HUB24 in 2HFY16. Work has been progressing well since the announcement with the transition on track and the initial launch of white label products planned for February.

HUB24 Managing Director Andrew Alcock said: "It is pleasing to report another record quarter of growth in FUA for the business. In the past year HUB24 has almost doubled its total FUA as a result of increasing support from our valued clients. We are excited about our ongoing product developments and have a promising pipeline of growth opportunities for the business that should sustain our growth trajectory."

"Our growth is underpinning HUB24's strong financial results and we are thrilled to be advancing towards a monthly cash flow positive position which we expect to achieve by March this year."

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About HUB24

HUB24 is a financial services company listed on the Australian Stock Exchange (ASX: HUB). The business is focussed on the delivery of the HUB24 platform and the growth of its wholly owned financial advice licensee, Paragem. The HUB24 platform supports the achievement of superior superannuation and investment outcomes for investors. It is a next-generation service with state-of-the-art portfolio management, transaction and reporting solutions for licensees, financial advisers, accountants, stockbrokers and institutions. HUB24 is not aligned to any major bank, manager or institution. HUB24 is an independent organisation with award winning technology and a growing number of respected and high profile financial services companies as its customers.

For further information, please visit: www.HUB24.com.au