

17 February 2016

Company Announcements Platform Australian Securities Exchange Limited 20 Bridge Street SYDNEY NSW 2000

Dear Sir/Madam,

# **Notice of Initial Substantial Holder**

In accordance with section 671B of the Corporations Act 2001 (Cth), we attach a Notice of Initial Substantial Holder (Form 603) in respect of McMillan Shakespearce Limited.

Yours faithfully,

Chris Millard

**Company Secretary** 

# **Form 603**

#### Corporations Act 2001 Section 671B

# Notice of initial substantial holder

MCMILLAN SHAKESPEARCE LIMITED (MMS)

ACN/ARSN ACN 107 233 983

1. Details of substantial holder(1)

Company Name/Scheme

To

Name BT INVESTMENT MANAGEMENT LIMITED (BTT)

ACN/ARSN (if applicable) ACN 126 365 822

The holder became a substantial holder on 15/02/2016

## 2. Details of voting power

The total number of votes attached to all the voting shares in the company or voting interests in the scheme that the substantial holder or an associate (2) had a relevant interest (3) in on the date the substantial holder became a substantial holder are as follows:

| Class of securities (4) | Number of securities | Person's votes (5) | Voting power (6) |
|-------------------------|----------------------|--------------------|------------------|
| Ordinary Shares         | 4,167,712            | 4,167,712          |                  |
| Total                   | 4,167,712            | 4,167,712          | 5.00%            |

#### 3. Details of relevant interests

The nature of the relevant interest the substantial holder or an associate had in the following voting securities on the date the substantial holder became a substantial holder are as follows:

| Holder of relevant interest | Nature of relevant interest (7) | Number of securities | Class of securities |
|-----------------------------|---------------------------------|----------------------|---------------------|
| BT Investment               | BT Investment                   | 2,468,223            | Ordinary            |
| Management (Fund            | Management (Fund                |                      | -                   |
| Services) Limited           | Services) Limited is the        |                      |                     |
|                             | responsible entity of           |                      |                     |
|                             | various managed                 |                      |                     |
|                             | investment schemes and,         |                      |                     |
|                             | in that capacity, can           |                      |                     |
|                             | exercise the power to           |                      |                     |
|                             | vote or dispose of the          |                      |                     |
|                             | shares.                         |                      |                     |
| BT Investment               | BT Investment                   | 1,699,489            | Ordinary            |
| Management                  | Management                      |                      |                     |
| (Institutional) Limited     | (Institutional) Limited is      |                      |                     |
|                             | the investment manager          |                      |                     |
|                             | appointed by various            |                      |                     |
|                             | superannuation funds,           |                      |                     |
|                             | institutional investors         |                      |                     |
|                             | and unit trusts and, in         |                      |                     |
|                             | that capacity, can              |                      |                     |

| exercise the power to  |  |
|------------------------|--|
| vote or dispose of the |  |
| shares.                |  |

# 4. Details of present registered holders

The persons registered as holders of the securities referred to in paragraph 3 above are as follows:

| Holder of relevant interest                            | Registered holder of securities  | Persons entitled to be registered as holder (8) | Class and number of securities |
|--|--|---|--------------------------------|
| BT Investment<br>Management (Fund<br>Services) Limited | HSBC Custody<br>Nominees (Australia)<br>Limited.   | See Annexure 'A'                                | 2,468,223<br>Ordinary          |
| BT Investment Management (Institutional) Limited       | HSBC Custody Nominees (Australia) Limited.  Australia and New Zealand Banking Group Limited  National Australia Bank Limited  National Australian Custodian Services  JP Morgan Chase Bank | See Annexure 'A'                                | 1,699,489<br>Ordinary          |

### 5. Consideration

The consideration paid for each relevant interest referred to in paragraph 3 above, and acquired in the four months prior to the day that the substantial holder became a substantial holder is as follows:

| Holder of relevant | Date of acquisition | Consideration (9) |          | Class and number of |
|--------------------|---------------------|-------------------|----------|---------------------|
| interest           |                     | Cash              | Non-cash | securities          |
|                    |                     |                   |          |                     |

## 6. Associates

The reasons the persons named in paragraph 3 above are associates of the substantial holder are as follows:

| Name and ACN/ARSN (if applicable) | Nature of association |
|-----------------------------------|-----------------------|
|                                   |                       |

# 7. Addresses

The addresses of persons named in this form are as follows:

| Name   | Address  |
|--|--|
| BT Investment Management Limited (BTT)           | Level 14, Chifley Tower, 2 Chifley Square, Sydney<br>NSW 2000  |
| BT Investment Management (Fund Services) Limited | Level 14, Chifley Tower, 2 Chifley Square, Sydney NSW 2000   |
| BT Investment Management (Institutional) Limited | Level 14, Chifley Tower, 2 Chifley Square, Sydney NSW 2000   |
| MCMILLAN SHAKESPEARCE LIMITED (MMS)              | The Company Secretary, MCMILLAN SHAKESPEARCE LIMITED (MMS) Level 21, 360 Elizabeth Street MELBOURNE VIC 3000 |
|  | Tel: +61 3 9097 3273   |

# Signature

| Print name | Chris Millard | Capacity | Company Secretary |
|------------|---------------|----------|-------------------|
|            |               |          |                   |
| G: 1       |               | ъ.       | 17/02/2016        |
| Sign here  |               | Date     | 17/02/2016        |

#### DIRECTIONS

- (1) If there are a number of substantial holders with similar or related relevant interests (e.g. a corporation and its related corporations, or the manager and trustee of an equity trust), the names could be included in an annexure to the form. If the relevant interests of a group of persons are essentially similar, they may be referred to throughout the form as a specifically named group if the membership of each group, with the names and addresses of members, is clearly set out in paragraph 7 of the form
- (2) See the definition of "associate" in section 9 of the Corporations Act 2001.
- (3) See the definition of "relevant interest" in sections 608 and 671B(7) of the Corporations Act 2001.
- (4) The voting shares of a company constitute one class unless divided into separate classes.
- (5) The total number of votes attached to all the voting shares in the company or voting interests in the scheme (if any) that the person or an associate has a relevant interest in.
- (6) The person's votes divided by the total votes in the body corporate scheme multiplied by 100.
- (7) Include details of:
  - (a) any relevant agreement or other circumstances by which the relevant interest was acquired. If subsection 671B(4) applies, a copy of any document setting out the terms of any relevant agreement, and with a statement by the person giving full and accurate details of any contract, scheme or arrangement, must accompany this form, together with a written statement certifying this contract, scheme or arrangement; and
  - (b) any qualification of the power of a person to exercise, control the exercise of, or influence the exercise of, the voting powers or disposal of the securities to which the relevant interest relates (indicating clearly the particular securities to which the qualification applies).

See the definition of "relevant agreement" in section 9 of the Corporations Act 2001.

- (8) If the substantial holder is unable to determine the identity of the person (e.g. if the relevant interest arises because of an option) write "unknown".
- (9) Details of the consideration must include any and all benefits, money and other, that any person from whom a relevant interest was acquired has, or may, become entitled to receive in relation to that acquisition. Details must be included even if the benefit is conditional on the happening or not of a contingency. Details must be included of any benefit paid on behalf of the substantial holder or its associate in relation to the acquisitions, even if they are not paid directly to the person from whom the relevant interest was acquired.

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#### ANNEXURE A

This is annexure 'A' referred to in Form 603, Notice of initial substantial holder, lodged for BT Investment Management Limited ACN 126 365 822.

Chris Millard - Company Secretary, BT Investment Management Limited 17/02/2016

Sales & Purchases for the period: 15/10/2015 to 15/02/2016

SECURITY: MMS

# BT Investment Management (Fund Services) Limited

| Date       | Registered Company                         | Quantity | Consideration | Class of<br>Securities |
|------------|--|----------|---------------|------------------------|
| 27/10/2015 | HSBC Custody Nominees (Australia) Limited. | 135,382  | 1,731,535.78  | Ordinary               |
| 6/11/2015  | HSBC Custody Nominees (Australia) Limited. | 32,837   | 423,597.30    | Ordinary               |
| 23/11/2015 | HSBC Custody Nominees (Australia) Limited. | 16,750   | 211,720.00    | Ordinary               |
| 26/11/2015 | HSBC Custody Nominees (Australia) Limited. | 38,491   | 515,394.49    | Ordinary               |
| 19/01/2016 | HSBC Custody Nominees (Australia) Limited. | 2,254    | 27,814.36     | Ordinary               |
| 19/01/2016 | HSBC Custody Nominees (Australia) Limited. | 7,033    | 86,857.55     | Ordinary               |
| 20/01/2016 | HSBC Custody Nominees (Australia) Limited. | 2,718    | 33,893.46     | Ordinary               |
| 20/01/2016 | HSBC Custody Nominees (Australia) Limited. | 11,324   | 141,663.24    | Ordinary               |
| 21/01/2016 | HSBC Custody Nominees (Australia) Limited. | 13,458   | 168,763.32    | Ordinary               |
| 5/02/2016  | HSBC Custody Nominees (Australia) Limited. | 1,917    | 22,237.20     | Ordinary               |
| 8/02/2016  | HSBC Custody Nominees (Australia) Limited. | 36,260   | 418,077.80    | Ordinary               |
| 9/02/2016  | HSBC Custody Nominees (Australia) Limited. | 19,111   | 210,985.44    | Ordinary               |
| 9/02/2016  | HSBC Custody Nominees (Australia) Limited. | 33,136   | 365,158.72    | Ordinary               |
| 15/02/2016 | HSBC Custody Nominees (Australia) Limited. | 56,895   | 593,983.80    | Ordinary               |
|            | Total                                      | 407,566  | 4,951,682.46  |                        |

BT Investment Management (Fund Services) Limited Total : 2,486,068 5,708,526.20

## BT Investment Management (Institutional) Limited

| Date       | Registered Company                              | Quantity | Consideration | Class of<br>Securities |
|------------|---|----------|---------------|------------------------|
| 13/11/2015 | Australia and New Zealand Banking Group Limited | 3,810    | 46,101.00     | Ordinary               |
| 5/02/2016  | Australia and New Zealand Banking Group Limited | 1,266    | 14,685.60     | Ordinary               |
| 8/02/2016  | Australia and New Zealand Banking Group Limited | 1,975    | 22,771.75     | Ordinary               |
| 9/02/2016  | Australia and New Zealand Banking Group Limited | 290      | 3,195.80      | Ordinary               |
| 9/02/2016  | Australia and New Zealand Banking Group Limited | 167      | 1,843.68      | Ordinary               |
|            | Total   | 7,508    | 88,597.83     |                        |
|            |   |          |               |                        |
|            |   |          |               |                        |
| Date       | Registered Company                              | Quantity | Consideration | Class of<br>Securities |

| 26/11/2015 | HSBC Custody Nominees (Australia) Limited. | 13,042   | 174,632.38    | Ordinary               |
|------------|--|----------|---------------|------------------------|
| 19/01/2016 | HSBC Custody Nominees (Australia) Limited. | 2,605    | 32,171.75     | Ordinary               |
| 19/01/2016 | HSBC Custody Nominees (Australia) Limited. | 835      | 10,303.90     | Ordinary               |
| 20/01/2016 | HSBC Custody Nominees (Australia) Limited. | 1,007    | 12,557.29     | Ordinary               |
| 20/01/2016 | HSBC Custody Nominees (Australia) Limited. | 4,194    | 52,466.94     | Ordinary               |
| 21/01/2016 | HSBC Custody Nominees (Australia) Limited. | 4,986    | 62,524.44     | Ordinary               |
| 3/12/2015  | HSBC Custody Nominees (Australia) Limited. | -3,724   | -50,087.80    | Ordinary               |
| 3/12/2015  | HSBC Custody Nominees (Australia) Limited. | -1,129   | -15,185.05    | Ordinary               |
| 19/01/2016 | HSBC Custody Nominees (Australia) Limited. | 7,303    | 90,192.05     | Ordinary               |
| 19/01/2016 | HSBC Custody Nominees (Australia) Limited. | 2,340    | 28,875.60     | Ordinary               |
| 20/01/2016 | HSBC Custody Nominees (Australia) Limited. | 11,757   | 147,080.07    | Ordinary               |
| 20/01/2016 | HSBC Custody Nominees (Australia) Limited. | 2,823    | 35,202.81     | Ordinary               |
| 21/01/2016 | HSBC Custody Nominees (Australia) Limited. | 13,974   | 175,233.96    | Ordinary               |
| 22/01/2016 | HSBC Custody Nominees (Australia) Limited. | 15,627   | 198,306.63    | Ordinary               |
| 25/01/2016 | HSBC Custody Nominees (Australia) Limited. | 21,185   | 273,498.35    | Ordinary               |
| 5/02/2016  | HSBC Custody Nominees (Australia) Limited. | 324      | 3,758.40      | Ordinary               |
| 8/02/2016  | HSBC Custody Nominees (Australia) Limited. | 6,818    | 78,611.54     | Ordinary               |
| 9/02/2016  | HSBC Custody Nominees (Australia) Limited. | 3,602    | 39,766.08     | Ordinary               |
| 9/02/2016  | HSBC Custody Nominees (Australia) Limited. | 6,244    | 68,808.88     | Ordinary               |
|            | Total                                      | 113,813  | 1,418,718.22  |                        |
|            |  |          |               | O                      |
| Date       | Registered Company                         | Quantity | Consideration | Class of<br>Securities |
| 19/01/2016 | JP Morgan Chase Bank                       | 1,538    | 18,978.92     | Ordinary               |
| 19/01/2016 | JP Morgan Chase Bank                       | 4,798    | 59,255.30     | Ordinary               |
| 20/01/2016 | JP Morgan Chase Bank                       | 1,854    | 23,119.38     | Ordinary               |
| 20/01/2016 | JP Morgan Chase Bank                       | 7,725    | 96,639.75     | Ordinary               |
| 21/01/2016 | JP Morgan Chase Bank                       | 9,180    | 115,117.20    | Ordinary               |
| 22/01/2016 | JP Morgan Chase Bank                       | 10,250   | 130,072.50    | Ordinary               |
| 25/01/2016 | JP Morgan Chase Bank                       | 13,897   | 179,410.27    | Ordinary               |
|            | Total                                      | 49,242   | 622,593.32    |                        |
|            |  |          |               |                        |
| Date       | Registered Company                         | Quantity | Consideration | Class of<br>Securities |
| 5/02/2016  | National Australia Bank Limited            | 12,276   | 142,401.60    | Ordinary               |
| 8/02/2016  | National Australia Bank Limited            | 22,202   | 255,989.06    | Ordinary               |
| 9/02/2016  | National Australia Bank Limited            | 3,258    | 35,968.32     | Ordinary               |
| 9/02/2016  | National Australia Bank Limited            | 5,648    | 62,240.96     | Ordinary               |
|            | Total                                      | 43,384   | 496,599.94    |                        |
|            |  |          |               |                        |
| Date       | Registered Company                         | Quantity | Consideration | Class of<br>Securities |
| 5/02/2016  | National Australian Custodian Services     | 6,041    | 70,075.60     | Ordinary               |
| 8/02/2016  | National Australian Custodian Services     | 10,921   | 125,919.13    | Ordinary               |
| 9/02/2016  | National Australian Custodian Services     | 1,602    | 17,686.08     | Ordinary               |
|            |  |          |               |                        |

9/02/2016 National Australian Custodian Services 2,778 30,613.56 Ordinary

Total 21,342 244,294.37

BT Investment Management (Institutional Limited Total : 235,289 2,870,803.68