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Directors' Report

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About this Report

This is the Half Year Report for Growthpoint Properties Australia (comprising Growthpoint Properties Australia Limited, Growthpoint Properties Australia Trust and their controlled entities) for the six months ended 31 December 2015. It is available online at growthpoint.com.au and in hard copy. Persons can request a hard copy through any of the communication methods listed on the inside back cover of this report.

This report provides readers with an overview of Growthpoint's business including summaries of the strategies, objectives, assets, operating model and achievements at 22 February 2016 as well as financial information over the last one and five year periods. There are also references which enable readers to obtain more information should they wish to.

About the Directors' Report

The Directors' Report which follows was signed in Melbourne on 22 February 2016 in accordance with a resolution of the Directors of Growthpoint Properties Australia Limited.

The Directors' Report comprises pages 3 to 22 of this report except where referenced otherwise.



Introduction from the Chairman & Managing Director

Highlights

In HY16, Growthpoint:

- achieved its distribution guidance of 10.2 cents per stapled security, 4.1% higher than the previous corresponding period;
- delivered a 1.6% total Securityholder return with the total Securityholder return for the 12 months to 31 December 2015 being 16.7%¹:
- delivered a 9.0% return on equity with the return on equity for the 12 months to 31 December 2015 being 20.7%²:
- leased 38,325 square metres across its office and industrial property portfolios;
- recorded a 4.8% increase in net tangible assets per stapled security from \$2.48 to \$2.60;
- recorded a 3.25% uplift in property valuations on a like-for-like basis:
- acquired \$162.0 million of real estate providing a weighted average initial yield of 7.0%;
- issued \$250 million of fixed interest rate debt at an allin cost of 4.46% p.a. fixed for seven years;
- maintained its investment grade rating on senior secured debt of Baa2 from Moody's; and
- established a <u>sustainability</u> framework.

Profit and Distributable Income

Distributable income for HY16 was \$61.0 million, up 7.6% from the previous corresponding period, equating to 10.7 cents per stapled security, a 4.9% increase from the previous corresponding period. HY16 profit was \$125.8 million, a 11.3% decrease from the previous corresponding period. This decrease in statutory profit was due to a smaller increase in property valuations in HY16 compared with HY15, although a significant increase in property valuations was recorded in both periods.

Distributions

The declared distribution for HY16 was \$58.1 million or 10.2 cents per stapled security providing a payout ratio of 95.2%. Distributions are due to be paid to Securityholders on 29 February 2016 and are 4.1% per stapled security higher than the previous corresponding period. Distributions are forecast to be 56.4% tax deferred. These figures will be confirmed with the full year results release in August 2016.

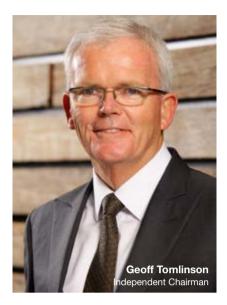
Distribution guidance for FY16 remains 20.5 cents per stapled security with 10.3 cents per stapled security expected to be distributed to Securityholders on 31 August 2016.

Net tangible assets

Growthpoint's <u>NTA</u> per stapled security moved from \$2.48 at 30 June 2015 to \$2.60 at 31 December 2015, a 4.8% increase. Almost all of this increase was attributable to positive property revaluations (refer to 'Property revaluations' section below). Over the 12 months ended 31 December 2015, NTA per stapled security moved from \$2.32 to \$2.60, a 12.1% increase.

Return on equity

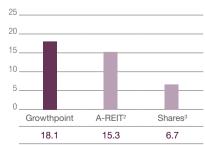
The return on Securityholders' equity, taking into account distributions paid/payable and the change in NTA per stapled security, for the 12 months ended 31 December 2015 was 20.7% and 74.1% for the five years ended 31 December 2015.





Total Securityholder return comparison (%)

per annum, over 5 years to 31 December 2015¹



- 1. Source: UBS Investment Research
- 2. S&P/ASX 300 Prop Index
- 3. S&P/ASX Acc. Index

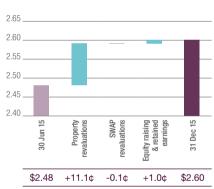
^{1.} Source: UBS Investment Research.

^{2.} Percentage change in NTA over relevant period plus distributions.



Movements in NTA (\$)

per stapled security



Growthpoint's NTA per stapled security moved from \$2.48 at 30 June 2015 to \$2.60 at 31 December 2015, a 4.8% increase.

3. Source: UBS Investment Research.

Total Securityholder return

Growthpoint's total Securityholder return, taking into account distributions paid/payable and the movement in Growthpoint's security price for the 12 months ended 31 December 2015 was 16.7%, versus the S&P/ASX 300 Property Accumulation Index of 14.4%³. Over the five years ended 31 December 2015, Growthpoint's total Securityholder return was 18.1% per annum outperforming the S&P/ASX 300 Property Accumulation Index which returned 15.3%³.

Property revaluations

Of the Group's 57 properties, 31 were independently valued at 31 December 2015 with the remainder valued internally by Directors' valuations. In aggregate, the book value of the property portfolio increased by \$77.0 million equating to a 3.25% increase on a like-for-like basis. This was caused by a fall in the weighted average <u>capitalisation rate</u> over HY16 from 7.3% to 7.1% and leasing undertaken in the portfolio. Refer to





the table on page 9 and to pages 14-15 and 18-19 for more details.

Property acquisitions

During the Half Year Growthpoint acquired two industrial properties and two office properties for a total consideration (including development costs) of \$162.0 million. The acquisitions had a <u>WALE</u> of 9.15 years⁴, a <u>WARR</u> of 3.6% and provide an initial passing yield of 7.0%. Further details are below.

1-3 Pope Crt, Beverly, South Australia

In July 2015, Growthpoint acquired a newly constructed industrial property in South Australia for \$20.8 million providing an initial passing yield of 7.75%. The property has

three leases in place with a WALE of 5.3 years, a WARR of 3.2%, gross lettable area of 14,459 square metres and total land area of 25,660 square metres.

m3property independently valued the property at its purchase price of \$20.8 million.

The property is located in Beverley, an established industrial precinct approximately six kilometres from Adelaide's CBD. A number of properties in the precinct have been, or are in the process of being, redeveloped including the new Electrolux headquarters and warehousing facilities for Drake Foodland, Toro Australia and Dulux Paints. The property is 500 metres south of Port Road providing direct and convenient access to both the Adelaide CBD and Port Adelaide.



Refer to pages 18-19 for more details.

34 Reddalls Rd, Kembla Grange, New South Wales

In October 2015, Growthpoint acquired a 14.1 hectare industrial property in Wollongong for \$20.3 million. The property is 100% leased to Patrick Autocare, a subsidiary of top 50 ASX entity Asciano Limited, for 15 years with three further options of five years each. Growthpoint receives an initial passing yield of 7.0% and the lease has fixed increases of 4.0% per annum.

<u>JLL</u> independently valued the property at its purchase price of \$20.3 million.

The property primarily comprises an asphalt car park constructed in 2012 with extensive hail mesh and is close to the deep water port at Port Kembla, New South Wales' second busiest port and the State's primary port for car imports. The tenant pays all outgoings and is responsible for maintenance of the property.



Refer to pages 18-19 for more details.

Building C, 211 Wellington Road, Mulgrave, Victoria

In November 2015, Growthpoint entered transaction documents with Frasers Property Limited (previously Australand Holdings Limited) and Commercial & Industrial Property Pty Ltd for the acquisition of land and the development of an office building to be known as Building C, 211 Wellington Road, Mulgrave, Victoria.

This property will comprise a five storey office building with a lettable area of 10,295 square metres, together with a five level car park of 598 spaces. The total cost will be approximately \$50.9 million, providing an initial income yield of 7.25% on completion of the development. Growthpoint acquired the 1.11 hectare site for \$7.0 million and is

Calculated using the respective WALE for each property at each acquisition date.

Leasing successes in HY16

| Address | | | Sector | Tenant | 1.1 | Term years) | NLA (sqm) | Car Parks | Annual rent increases (%) |
|---------------------------|----------------|-----|------------|-------------------------------------|----------|------------------|--------------|--------------|---------------------------|
| A1, 32 Cordelia St | South Brisbane | QLD | Office | Jacobs Group (Australia) | Q4, FY15 | 11.41 | 6,896 | 50 | Fixed 3.75% |
| A1, 32 Cordelia St | South Brisbane | QLD | Office | Jacobs Group (Australia) | Q4, FY15 | 1.4 ¹ | 1,311 | 11 | Fixed 3.75% |
| 333 Ann St | Brisbane | QLD | Office | QER Pty Ltd | Q1, FY16 | 5.4 | 679 | 5 | Fixed 4.00% |
| 333 Ann St | Brisbane | QLD | Office | Prosperity Services | Q1, FY16 | 5.2 | 410 | _ | Fixed 3.75% |
| A4, 52 Merivale St | South Brisbane | QLD | Office | Thai Budda | Q1, FY16 | 5.0 | 108 | _ | Fixed 4.00% |
| 333 Ann St | Brisbane | QLD | Office | Rail Control Systems Australia | Q1, FY16 | 3.1 | 291 | - | Fixed 3.75% |
| A1, 32 Cordelia St | South Brisbane | QLD | Office | Jacobs Group (Australia) | Q1, FY16 | 1.0 | 1,315 | 13 | Fixed 3.75% |
| 20 Southern Crt | Keysborough | VIC | Industrial | Sales Force National | Q2, FY16 | 7.2 | 11,430 | 53 | Fixed 3.00% |
| 333 Ann St | Brisbane | QLD | Office | MedHealth | Q2, FY16 | 7.1 | 867 | 5 | Fixed 4.00% |
| A4, 52 Merivale St | South Brisbane | QLD | Office | University of the Sunshine Coast | Q3, FY16 | 10.0 | 2,004 | 10 | Fixed 3.75% |
| Bldg B, 211 Wellington Rd | Mulgrave | VIC | Office | BSN Medical (Aust.) | Q3, FY16 | 5.0 | 1,842 | 65 | Fixed 3.25% |
| 670 Macarthur Ave | Pinkenba | QLD | Industrial | Coventry Group | Q3, FY16 | 3.0 | 2,250 | _ | Fixed 3.00% |
| A1, 32 Cordelia St | South Brisbane | QLD | Office | Club Vitality | Q3, FY16 | 8.0 | 235 | _ | Fixed 4.00% |
| 3 Millennium Crt | Knoxfield | VIC | Industrial | Orora | Q3, FY16 | 5.0 | 8,040 | 75 | Fixed 3.50% |
| CB2, 42 Merivale St | South Brisbane | QLD | Office | Rouge Hair | Q1, FY17 | 5.0 | 80 | _ | Fixed 4.00% |
| A4, 52 Merivale St | South Brisbane | QLD | Office | Fluor Australia | Q2, FY17 | 5.0 | 567 | 7 | Fixed 3.75% |
| Total / Weighted Average | • | | | | | 7.5 | 38,325 | 294 | 3.6% |

1. The lease was executed in Q1, FY16 but the start date was backdated to Q4, FY15

paying the balance of \$43.9 million as works are completed. Completion is expected in late 2016 and Growthpoint receives 7.25% per annum coupon payments from the developers on amounts paid until practical completion.

The building is targeting a 5 star NABERS rating and 5 star Green Star rating (by design) and will be 47% leased (by area) to BMW Australia Finance Limited under a five year lease (from practical completion) with two further options of five years each. BMW provides retail and wholesale financing for prestige vehicles across Australia, has approximately 85,000 customers and will use the leased premises for administration. BMW is part of BMW Group Financial Services in turn wholly owned by Germany's BMW AG. The remainder of the building is under a rental guarantee from the developers for five years from completion. The rent under the BMW lease and under the developer rent guarantee both increase by 3.25% per annum.

Urbis independently valued the property, on completion, at the acquisition and development cost of \$50.9 million.

Mulgrave is approximately 22 kilometres south-east of Melbourne's Central Business District and is a popular and established office precinct of approximately 300,000 square metres with many corporate tenants. Mulgrave forms part of the South Eastern Suburbs office market of 1.3 million square

This property is located between the major intersections of Blackburn and Springvale Roads and in close proximity to major transport links including Monash Freeway, M3/Eastlink Freeway and Princes Highway. It is adjacent to Building B, 211 Wellington Road which Growthpoint acquired in late 2014 in a similar transaction with Frasers Property Limited and Commercial & Industrial Property Pty Ltd. Building B was completed in December 2015 and is approximately 85% leased, primarily to Monash University, with the balance under a five year rental guarantee from the developers.

14

Refer to pages 14-15 for more details.

255 London Circuit, Canberra, Australian Capital Territory

In November 2015, Growthpoint entered transaction documents for the acquisition of 255 London Circuit, Canberra, Australian Capital Territory for \$70 million. The acquisition settled in late January 2016.

This property comprises a six level A-grade office building with a net lettable area of 8,972 square metres plus 134 basement

Since 31 December 2015, MasterCard has signed a new 5.6 year lease over 1,300 square metres at 333 Ann Street, Brisbane commencing in early 2016 with a 3.5% WARR. Growthpoint is delighted to have attracted another high calibre tenant to its portfolio.

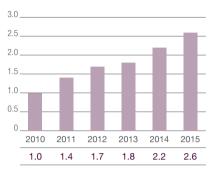
car parks on 2,945 square metres of land. It is 100% leased to the Commonwealth of Australia represented by the Department of Foreign Affairs and Trade for 11.65 years providing an initial yield of 6.53% with fixed annual rent reviews of 3.8%. The Commonwealth of Australia is rated AAA by Standard & Poor's and Fitch and Aaa by Moody's, all with a stable outlook. The property was purpose built for the tenant in 2007, has a 5 star Green Star rating (by design) and a 4.5 star NABERS energy rating.

Knight Frank independently valued the property at the purchase price of \$70.0 million.

Growing a portfolio of quality real property investments

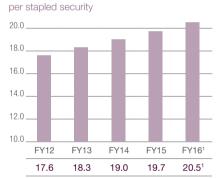
Total portfolio value (\$B)

As at 31 December



Providing a growing income to Securityholders

Distributions (c)

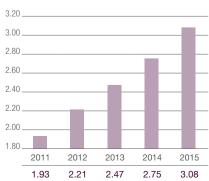


1. Distribution guidance only.

Increasing liquidity and trading in Growthpoint's securities leading to higher ASX price

Security price (\$)

As at 31 December



The property is a Crown leasehold interest with 90 years remaining on the lease from the Commonwealth of Australia and is located in the centre of Canberra in "Civic" which includes Canberra's Central Business District, Civic's office market comprises 687,950 square metres of which Growthpoint owns 24,370 square metres or 3.5% including 10-12 Mort Street which is 100% leased to the Commonwealth of Australia for a remaining term of 9.26 years. Civic's A-grade vacancy rate is currently 5.7%7, significantly lower than the wider Canberra market vacancy rate of 14.9%.

Refer to pages 14-15 for more details.

Property disposals

Growthpoint did not sell any properties during HY16. Growthpoint may consider property disposals, where the property being disposed of no longer meets Growthpoint's investment criteria or where Growthpoint can utilise the proceeds to secure and increase distributions to Securityholders.

Property portfolio

Growthpoint's property portfolio has been carefully established by highly experienced property professionals over several years. It comprises one of Australia's best industrial portfolios and a high quality office portfolio spread across every Australian State and Canberra with 80% of the portfolio (by value) in Australia's three most populous States: New South Wales, Victoria and Queensland.

The portfolio has 97% occupancy, fixed weighted average annual rental reviews of 3.1%8 and a weighted average lease expiry term of 6.6 years. It continues to attract and retain high quality tenants such as Woolworths, the Commonwealth of Australia, NSW Police, and Linfox.



38,325 square metres of leasing was undertaken in HY16 as detailed in the table on page 5.



Refer to pages 12-20 for more details on the portfolio and individual properties.

Equity raising

Growthpoint did not raise any equity during HY16 but is due to raise approximately \$42.7 million from the distribution reinvestment plan ("DRP") in respect of its February 2016 distribution. The February 2016 DRP issue price is \$2.91 and the DRP has a 73.6% participation rate. Proceeds will be used for debt reduction and the property acquisitions referred to above.

- 6. As at 31 December 2015.
- 7. Property Council of Australia, January 2015.
- 8. Assumes Consumer Price Index change of 1.7% per annum as per Australian Bureau of Statistics release for CY15.

Capital management initiatives

Growthpoint issued \$250 million of fixed interest rate debt during HY16 at an all-in cost of 4.46% p.a. fixed for seven years taking the Group's debt facilities to \$1.38 billion and gearing to 37.6% at 31 December 2015, at the lower end of the target range of 35%-45%. At 31 December 2015, Growthpoint had 81% of its drawn debt fixed with a weighted average maturity of 6.2 years.



Refer to pages 8-11 for more details of Growthpoint's capital management and hedging profile.

Net Property Income

Like-for-like net property income decreased by 1.4% from HY15 to HY16 primarily due to increased vacancy at 333 Ann Street, Brisbane. If this property is excluded from the calculation, like-for-like net property income increased by 2.4% HY15 to HY16.

For the 12 months ended 31 December 2015, like-for-like net property income decreased by 1.5%

The like-for-like net property income referred to above does not include properties which have been purchased or divested since January 2014. These acquisitions and disposals equate to 25.6% of the total portfolio value and have a weighted average net property income growth rate of 3.5%.

On an absolute basis, Growthpoint's net property income increased by 2.5% from HY15 to HY16 and by 7.6% from CY14 to CY15.

Outlook

Subject to current conditions continuing, the Board and management are confident of Growthpoint's investment strategy and prospects for continued growth in distributions and value.

The focus for Growthpoint in the short to medium-term remains:

- Continuing to provide growing distributions to Securityholders.
- · Continued growth and diversification of the property portfolio via M&A transactions, direct property acquisitions and fund through developments.
- · Tenant retention strategies and the leasing of current vacant space.
- · Maintenance of balance sheet gearing within the range of 35% to 45%.
- Evaluation of tenant requested expansions and redevelopment opportunities within the portfolio.
- · Continuing to expand and diversify the Securityholder base and trading liquidity.
- · Greater awareness of Growthpoint as an investment option particularly by Australian institutional investors.

Overview of Growthpoint

Growthpoint continues to expand through strategic acquisitions

After acquiring \$162.0 million of real estate in HY16, Growthpoint continues to consider a range of property acquisitions and M&A transactions to improve the portfolio and grow returns for Securityholders.



Aaron Hockly
Chief Operating Officer

3.25% uplift in property valuations on a like-for-like basis.

Key statistics

(as at 31 December 2015)

- \$2.6 billion portfolio value
- 16.7% total Securityholder return for CY15¹
- \$1.8 billion
 market capitalisation
- \$125.8 millionHY16 statutory profit
- At least 21.3 cps forecast distributable income for FY16
- \$61.0 million
 HY16 distributable income

Our mission

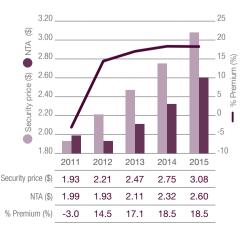
The Group seeks to provide investors with a tradeable security producing consistently growing income returns and long-term capital appreciation.

Our investment philosophy

To be a pure landlord, with 100% of income derived from rent under leases to quality tenants for commercial real estate.

Trading premium to NTA

As at 31 December



Our strategy

Growthpoint is an ASX listed real estate investment trust or A-REIT (ASX Code: GOZ), with a mandate to invest in Australian property in the industrial, office and retail sectors.

100% investment in Australia

All of the Group's properties are located in Australia where our management understands the key markets. We have increased the diversification of the portfolio to cover every State in Australia and the Australian Capital Territory.

Not a developer

The Group does not operate a property development business and does not intend to take on any significant development risk. It will likely continue to purchase properties to be developed, fund construction of developments, or enter a joint venture where the Group becomes the owner of the property on completion but only where material leases are in place.

No funds management

The Group does not have a funds management business nor does it intend to become a fund manager. The Group intends only to manage a portfolio of properties that it owns, and accordingly the Group's income is, and will continue to be, derived solely from rental income.

Internalised management

The Group has internalised management via a stapled entity structure. Securityholders own both the property trust and the manager/responsible entity. There are no fees payable to external managers for operating the business and no conflicts of interest between Securityholders and the manager/responsible entity.

^{1.} Source UBS Investment Research.

Financial Management

During HY16, Growthpoint continued to reduce the average cost of debt, diversify debt sources and extend debt tenor.



Dion AndrewsChief Financial Officer

Five-year journey of value creation

| 31 Dec 2010 | >>>>>> | 31 Dec 2015 |
|----------------|-----------------------|----------------|
| 978.2 | Property assets (\$m) | 2,568 |
| 0.5 | Market cap (\$b) | 1.8 |
| 1.93 | Security price (\$) | 3.08 |
| 1.99 | NTA per security (¢) | 2.60 |
| 33 | Properties | 57 |
| 10 | Staff | 15 |

New debt issuance and swap reorganisation

In December 2015, Growthpoint entered into AUD\$250 million of new debt capital markets facilities by issuing fixed interest rate debt for seven years at a weighted average all-in fixed interest rate of 4.46% per annum. The proceeds were used to repay existing bank debt.

Concurrently with this new debt issuance, Growthpoint reorganised its interest rate swaps by terminating \$265 million of existing swaps and entering into \$150 million of new interest rate swaps. This led to the percentage of fixed debt being 81% on 31 December 2015, within Growthpoint's target range of 75%-100%.

These transactions enabled Growthpoint to take advantage of historically low interest rates and to extend its debt maturity profile. This is consistent with Growthpoint's announced strategy of diversifying sources of debt, reducing debt costs and extending debt duration. They also build on the Group's successful March 2015 issuance of \$200 million of fixed interest rate debt fixed for 10 years.

Growthpoint's all-in debt cost was 4.53% per annum as at 31 December 2015 down from 4.76% per annum at 30 June 2015.

Growthpoint now has:

- 1. debt sourced from all four major Australian banks in five tranches;
- 2. debt capital market issuances to four separate lenders;
- **3.** a weighted average debt maturity of 4.7 years; and
- approximately one third of its total available debt facilities at fixed interest rates for at least seven years.

Debt headroom

As at 31 December 2015, Growthpoint had \$373.3 million of debt headroom of which \$255.4 million was uncommitted to property settlements and development costs. This headroom provides capacity for capital expenditure to enhance existing assets as well as potential acquisitions that Growthpoint continues to actively pursue. However, in the absence of appropriate opportunities being available, Growthpoint may consider cancelling excess headroom within shorter dated debt facilities which would extend its weighted average debt maturity profile.

Capital expenditure

Growthpoint's capital expenditure was \$9.5 million for CY15, up from \$5.9 million for CY14 with the percentage of capital

Financial Management key statistics

(as at 31 December 2015)

- NTA of \$2.60 per stapled security
- Balance sheet gearing of 37.6%
- Target <u>gearing</u> range of 35%-45%
- All-in cost of debt 4.53%
- Total debt facilities of \$1.38 billion
- \$1.0 billion of drawn debt
- Debt headroom of \$373.3 million
- 4.7 years average debt maturity
- 6.2 years average fixed rate debt maturity
- 81% debt fixed
- Target range of fixed debt75%-100%
- Debt covenantsLVR<60%; ICR>1.6times
- 0.41% operating expenses/average gross assets for CY15
- 0.41% Capital expenditure/average portfolio value CY15

expenditure to the average property portfolio value increasing to 0.4% for CY15 from 0.3% for CY14. This is a relatively low rate due to the modern nature of our office portfolio and a high percentage of industrial properties which generally require lower capital expenditure to maintain.

Total Securityholder return (%)



1. Source: UBS Investment Research.

Growthpoint's all-in debt cost was 4.53% p.a. as at 31 December 2015 down from 4.76% p.a. at 30 June 2015.



Summary of movements in value over HY16

| Property type | Properties at 30 Jun 2015 | Value at 30 Jun 2015 | Capex for HY16 | Property acquisitions & expansions | Property disposals | Revaluation gain / (loss) | Valuation at 31 Dec 2015 | Change due to revaluation | Properties at 31 Dec 2015 |
|----------------------|------------------------------|-------------------------|-------------------|------------------------------------|-----------------------|---------------------------|-----------------------------|---------------------------|------------------------------|
| | No. | \$m | \$m | \$m | \$m | \$m | \$m | % | No. |
| Industrial portfolio | 36 | 1,165 | 1 | 45 | - | 10 | 1,223 | 0.9 | 38 |
| Office portfolio | 17 | 1,179 | 2 | 110¹ | - | 55 | 1,345 | 4.7 | 19 |
| Total portfolio | 53 | 2,344 | 3 | 155 | - | 65 | 2,568 | 2.8 | 57 |

^{1.} Includes 255 London Circuit, Canberra, ACT at the purchase price.

Key debt metrics and changes during HY16

| | | 31 Dec 2015 | 30 June 2015 | Change |
|-----------------------------------------------------|--------|-------------------------------------------------------------------------------------------|-------------------------------------------|---------|
| | фіооо | 0.050.400 | 0.407.447 | 040.045 |
| Gross assets | \$'000 | 2,650,462 | 2,407,147 | 243,315 |
| Interest bearing liabilities | \$'000 | 995,308 | 890,445 | 104,863 |
| Total debt facilities | \$'000 | 1,375,000 | 1,125,000 | 250,000 |
| Undrawn debt | \$'000 | 373,280 | 228,174 | 145,106 |
| Balance sheet Gearing | % | 37.6 | 37.0 | 0.6 |
| Weighted average interest rate | % | 4.53 | 4.76 | (0.23) |
| Weighted average debt maturity | years | 4.7 | 4.7 | - |
| Annual Interest Coverage Ratio (ICR) / Covenant ICR | times | 4.3 / 1.6 | 3.9 / 1.6 | 0.4 / - |
| Actual Loan to Value Ratio (LVR) / Covenant LVR | % | 41.8 / 60 | 39.4 / 60 | 2.4 / - |
| Weighted average fixed debt maturity | years | 6.2 | 5.0 | 1.2 |
| % of debt fixed | % | 81 | 75 | 6 |
| Debt providers | | NAB, CBA, WBC, ANZ, two US life insurers, one Japanese bank and one Chinese bank | NAB, CBA, WBC, ANZ & a US life insurer | |

Distributable income

Distributable income is the net profit available for distribution from the Group which excludes accounting adjustments such as fair value movements to the value of investment property and interest rate swaps, depreciation and profits on sale of investment properties. Distributable income is non-*IFRS* financial information and has not been subject to review by the Group's external auditors.

Distributable income has been provided to allow Securityholders to identify that income which is available to distribute to them and will assist in the assessment of relative performance of the Group.

The table below provides a reconciliation of distributable income from statutory profit.

Reconciliation from statutory profit to distributable income

| | HY16 | HY15 | Change | Change |
|----------------------------------------------------|----------|----------|----------|--------|
| | \$'000 | \$'000 | \$'000 | % |
| Profit after tax | 125,818 | 141,824 | (16,006) | (11.3) |
| Less non-distributable items: | | | | |
| - Straight line adjustment to property revenue | (2,140) | (3,614) | 1,474 | |
| - Net changes in fair value of investment property | (63,207) | (91,573) | 28,366 | |
| - Profit on sale of investment property | - | (250) | 250 | |
| - Net loss on derivatives | 487 | 10,282 | (9,795) | |
| - Depreciation | 66 | 70 | (4) | |
| Distributable income | 61,024 | 56,739 | 4,285 | 7.6 |

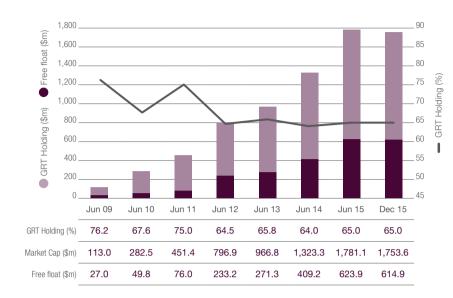
The payout ratio for HY16, calculated as distributions on ordinary stapled securities divided by distributable income, was 95.2% (HY15: 95.8%).

The table below summarises those components that make up distributable income earned.

Components of distributable income

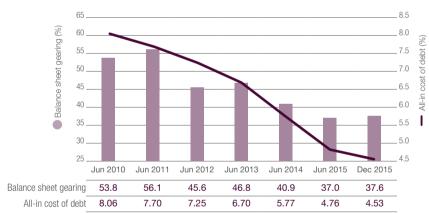
| | HY16 | HY15 | Change | Change |
|--------------------------------------------------|--------------------|--------------------|--------|--------|
| | \$'000 | \$'000 | \$'000 | % |
| Property income | 100,422 | 98,077 | 2,345 | 2.4 |
| Property expenses | (13,029) | (12,723) | (306) | 2.4 |
| Net property income | 87,393 | 85,354 | 2,039 | 2.4 |
| Interest income | 315 | 425 | (110) | (25.9) |
| Total operating income | 87,708 | 85,779 | 1,929 | 2.2 |
| Borrowing costs | (21,527) | (24,473) | 2,946 | (12.0) |
| Operating and trust expenses (less depreciation) | (4,938) | (4,385) | (553) | 12.6 |
| Total operating and trust expenses | (26,465) | (28,858) | 2,393 | (8.3) |
| Tax expense | (219) | (182) | (37) | 20.3 |
| Distributable income | 61,024 | 56,739 | 4,285 | 7.6 |
| Distributions paid | 58,072 | 54,351 | 3,721 | 6.8 |
| | 56.4% tax deferred | 45.4% tax deferred | | |
| Tax components | (forecast) | 1.7% tax free | | |

Market capitalisation and free float

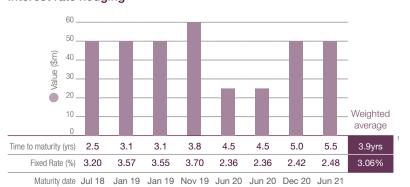


Reduction in Gearing and cost of debt (%)

As at month end



Interest rate hedging



When the \$450 million of fixed debt is included, the weighted average maturity of fixed debt increases to 6.2 years and the weighted average fixed rate reduces to 2.88%.

Operating and capital expenditure

Operating expenses increased from \$8.7 million for CY14 to \$9.7 million for CY15 primarily due to increased costs from a larger property portfolio. As a percentage of average *gross assets*, operating expenses declined from 0.43% for CY14 to 0.41% for CY15. Assuming no material change to the nature of its portfolio or business, Growthpoint expects its long-run operating expenses to average approximately 0.4% of average gross assets per annum. Growthpoint's capital expenditure is relatively low due to its modern office portfolio and high percentage of industrial property.

Increase in NTA

Growthpoint's <u>NTA</u> increased from \$1.41 billion on 30 June 2015, \$2.48 per stapled security, to \$1.48 billion at 31 December 2015, \$2.60 per stapled security. Most of this 4.8% increase in NTA per stapled security came from the 3.25% like-for-like property valuation increases over HY16, with interest rate swap revaluations and retained earnings also contributing. Over the last five years, Growthpoint's NTA per stapled security has increased from \$2.03 on 31 December 2010 to \$2.60 on 31 December 2015, a 28.1% increase or 5.1% per annum.

Outlook

Growthpoint will seek to continue to reduce the average costs of debt and extend debt tenor over the near–term whilst enabling the property portfolio to continue to expand and develop. It will also focus on keeping within its target *gearing* range of 35%-45% and its target of fixed or hedged debt to drawn debt range of 75%-100%.

Auditors' Independence Declaration

A copy of the Auditors' Independence Declaration as required under section



307C of the *Corporations Act 2001* is set out on page 45.

Rounding Off

The Group is of a kind referred to in ASIC Class Order 98/100 dated 10 July 1998 and in accordance with that Class Order, all financial information presented in Australian dollars has been rounded to the nearest thousand unless otherwise stated.

Property Portfolio Overview

The property portfolio has 97% occupancy, fixed weighted average annual rental reviews of 3.1% and a weighted average lease expiry term of 6.6 years. It continues to attract and retain high quality tenants such as Woolworths, the Commonwealth of Australia, NSW Police and Linfox.

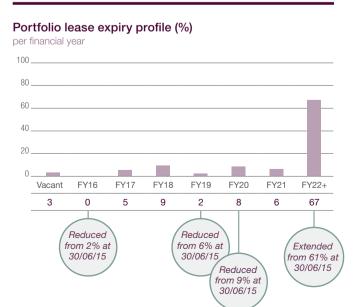




Five year performance summary

| As at 31 December | | 2015 ¹ | 20142 | 2013 | 2012 | 2011 |
|-----------------------------------|------------------------|-------------------|------------|------------|-----------|------------|
| Number of properties | no. | 57 | 51 | 49 | 44 | 40 |
| Total value | \$m | 2,611.5 | 2,233.6 | 1,800.8 | 1,674.0 | 1,553.7 |
| Occupancy | % | 97 | 98 | 98 | 98 | 100 |
| Like-for-like value change | \$m / % of asset value | 77.0 / 3.2 | 95.2 / 4.5 | 22.9 / 1.3 | 3.3 / 0.2 | 24.1 / 2.1 |
| Total lettable area | sqm | 1,085,041 | 1,023,681 | 995,964 | 916,030 | 885,187 |
| Average property age | years | 8.4 | 7.8 | 7.0 | 6.0 | 5.0 |
| Average valuation cap rate | % | 7.1 | 7.6 | 8.2 | 8.4 | 8.3 |
| WALE | years | 6.6 | 6.5 | 6.6 | 7.0 | 7.8 |
| WARR | % | 3.13 | 3.1 | 3.1 | 3.2 | 3.0 |
| Average value (per sqm) | \$ | 2,407 | 2,182 | 1,808 | 1,827 | 1,755 |
| Average rent (per sqm, per annum) | \$ | 188 | 182 | 158 | 160 | 131 |
| HY Net Property Income | \$m | 87.4 | 85.4 | 72.4 | 63.4 | 50.1 |
| Number of tenants | no. | 1084 | 93 | 89 | 87 | 55 |

- 1. Includes Building C, 211 Wellington Road, Mulgrave, Victoria at its 'on completion' valuation.
- 2. Includes Building B, 211 Wellington Road, Mulgrave, Victoria at its 'on completion' valuation.
- 3. Assumes Consumer Price Index change of 1.7% per annum as per Australian Bureau of Statistics release for CY15.
- 4. Fuji Xerox is both an office and an industrial tenant.



Net property income per State / Territory (\$m)



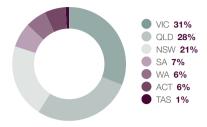
Sector diversity (%)

by property value as at 31 December 2015



Geographic diversity (%)

by property value as at 31 December 2015



Top ten Tenants

By passing rent as at 31 December 2015

| | % | WALE (yrs) |
|--------------------------------|-----|---------------|
| Woolworths | 22 | 6.7 |
| NSW Police | 10 | 8.4 |
| Commonwealth of Australia | 6 | 10.2 |
| GE Capital Finance Australasia | 6 | 2.2 |
| Linfox | 4 | 7.4 |
| Jacobs Engineering | 3 | 7.9 |
| Energex | 3 | 11.9 |
| Fox Sports | 2 | 7.0 |
| Star Track Express | 2 | 3.5 |
| Downer EDI Mining | 2 | 6.5 |
| Total / Weighted Average | 60 | 7.2 |
| Balance of portfolio | 40 | 5.9 |
| Total portfolio | 100 | 6.6 |

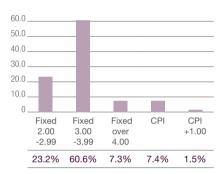
Quality tenants (%)

by gross income as at 31 December 2015



Annual rent review type*

As at 31 December 2015



^{*} Leases that have a minimum lease increase, typically 3%, or CPI are shown as the minimum fixed rate for the above.

Acquisitions for HY16

Private company & other 20%

1. Bldg C, 211 Wellington Rd, Mulgrave,

VIC Under development with completion expected late 2016, this property will comprise a five storey office building with a lettable area of 10,295 square metres, plus a five level car park of 598 spaces.

2. 255 London Circuit, Canberra, ACT

A six level A-grade office building with a net lettable area of 8,972 square metres plus 134 basement car parks on 2,945 square metres of land.

3. 1-3 Pope Crt, Beverley, SA A newly constructed warehouse in three tenancies with lettable area of 14,459 square metres and total land area of 25,660 square metres.

4. 34 Reddalls Rd, Kembla Grange,

NSW A 14.1 hectare industrial property primarily comprising an asphalt car park with extensive hail mesh.









Office Portfolio Review

HY16 was eventful for Growthpoint's office portfolio with Growthpoint:

- acquiring two modern office buildings valued collectively at \$120.9 million:
- 2. leasing 16,605 square metres of office space including 14,763 square metres of leasing in Queensland: and
- procuring the completion of the development of Building B, 211 Wellington Road, Mulgrave, Victoria ahead of time and on budget.

Growthpoint's office portfolio also experienced significant valuation growth, with valuations growing by 5.1% from 30 June 2015 on a likefor-like basis.

Acquisitions

Growthpoint maintained a disciplined approach to potential acquisitions. Following careful consideration of several acquisition opportunities, Growthpoint acquired two modern, high quality office buildings valued collectively at \$120.9 million.

A summary of these acquisitions appears in the table on page 15.

The acquisitions complement Growthpoint's modern and sustainable office portfolio and will provide a steady, growing income stream from an excellent tenant base.

The Mulgrave building will be developed by the developers who successfully completed Growthpoint's adjoining property: Building B, 211 Wellington Road.

Leasing

Leasing has been the primary focus for the office portfolio over the last half year and, as a result, Growthpoint successfully completed 16,605 square metres of new and renewed office leasing in HY16 including 14,763 square metres in Queensland.

Significant leasing completed in HY16 included:

- 2,247 square metres of new leasing at 333 Ann Street, Brisbane to several tenants;
- an extension of Jacobs Engineering's lease over 6,896 square metres until 30 September 2026 at A1, 32 Cordelia Street, South Brisbane; and

Office portfolio key statistics

(as at 31 December 2015)

- **\$1,389.0 million** total value
- 6.8% average capitalisation rate
- 53% of Growthpoint's property portfolio
- 95% occupancy
- 7.0 year WALE
- 3.3% WARR¹
- **19** assets
- 3. a new 10 year lease to the University of the Sunshine Coast over 2,004 square metres at A4, 52 Merivale Street, South Brisbane.

Growthpoint's modern office assets continue to attract quality tenants and helped maintain a high portfolio tenant retention rate of 85% over HY16.

A table of the office leases undertaken during HY16 is shown below.

As a result of the above, Growthpoint's largest office asset, the SW1 Complex in South Brisbane comprising four buildings of circa 37,000 square metres and underground car park, is now 100% leased.

Leasing successes during HY16

| Property | State | | Tenant | Start date | Term (years) | NLA (sqm) | Car Parks | Annual rent increases |
|---------------------------|----------------|-----|----------------------------------|-----------------------|-----------------|--------------|--------------|-----------------------|
| | | | | | | | | (%) |
| A1, 32 Cordelia St | South Brisbane | QLD | Jacobs Group (Australia) | Q4, FY15 ² | 11.4 | 6,896 | 50 | Fixed 3.75 |
| A1, 32 Cordelia St | South Brisbane | QLD | Jacobs Group (Australia) | Q4, FY15 ² | 1.4 | 1,311 | 11 | Fixed 3.75 |
| 333 Ann St | Brisbane | QLD | QER Pty Ltd | Q1, FY16 | 5.4 | 679 | 5 | Fixed 4.00 |
| 333 Ann St | Brisbane | QLD | Prosperity Services | Q1, FY16 | 5.2 | 410 | - | Fixed 3.75 |
| A4, 52 Merivale St | South Brisbane | QLD | Thai Budda | Q1, FY16 | 5.0 | 108 | - | Fixed 4.00 |
| 333 Ann St | Brisbane | QLD | Rail Control Systems Australia | Q1, FY16 | 3.1 | 291 | - | Fixed 3.75 |
| A1, 32 Cordelia St | South Brisbane | QLD | Jacobs Group (Australia) | Q1, FY16 | 1.0 | 1,315 | 13 | Fixed 3.75 |
| 333 Ann St | Brisbane | QLD | MedHealth | Q2, FY16 | 7.1 | 867 | 5 | Fixed 4.00 |
| A4, 52 Merivale St | South Brisbane | QLD | University of the Sunshine Coast | Q3, FY16 | 10.0 | 2,004 | 10 | Fixed 3.75 |
| Bldg B, 211 Wellington Rd | Mulgrave | VIC | BSN Medical (Aust.) | Q3, FY16 | 5.0 | 1,842 | 65 | Fixed 3.25 |
| A1, 32 Cordelia St | South Brisbane | QLD | Club Vitality | Q3, FY16 | 8.0 | 235 | - | Fixed 4.00 |
| CB2, 42 Merivale St | South Brisbane | QLD | Rouge Hair | Q1, FY17 | 5.0 | 80 | - | Fixed 4.00 |
| A4, 52 Merivale St | South Brisbane | QLD | Fluor Australia | Q2, FY17 | 5.0 | 567 | 7 | Fixed 3.75 |
| Total / Weighted Average |) | | | | 7.9 | 16,605 | 166 | 3.7 |

- 1. Assumes Consumer Price Index change of 1.7% per annum as per Australian Bureau of Statistics release for CY15.
- 2. The lease was executed in Q1, FY16 but the start date was backdated to Q4, FY15

At 31 December 2015, Growthpoint's office portfolio <u>WALE</u> was 7.0 years and 95% occupied with only 3% of leases potentially expiring over the next 18 months.

Valuations

Positive leasing and a buoyant capital market led to valuations increasing by \$61.5 million or 5.1% from 30 June 2015 on a like-for-like basis. The weighted average *capitalisation rate* across Growthpoint's office portfolio is now 6.8% down from 7.3% at 30 June 2015 and from 7.6% at 31 December 2014.

Development completion

The construction of Building B, 211 Wellington Road, Mulgrave, Victoria completed in December 2015. Growthpoint acquired this property in December 2014 as a development *fund-through* a total consideration of \$62.6 million equating to a 7.75% capitalisation rate. At 31 December

2015 the property value had risen to \$66.6 million, representing a 7.25% capitalisation rate and a 6.4% increase from initial acquisition. The building is 85% leased, up from 62% at acquisition, with the balance under a rent guarantee from the developers. The building is over 65% leased to Monash University.

Focus for the remainder of FY16

Growthpoint's focus is leasing the remaining 6,879 square metres of vacancy in 333 Ann Street, Brisbane as at the date of this report and securing leases over potential future vacancies.

We will also be working hard to integrate the recent acquisitions into the portfolio, whilst continuing to assess new acquisition opportunities. A strategic divestment of some of Growthpoint's non-core office assets may also be considered and progressed during 2016.

Five year performance summary

| As at 31 December | | 2015 | 2014 | 2013 | 2012 | 2011 |
|-----------------------------------|-------|---------|---------|---------|---------|---------|
| Portfolio value | \$m | 1,389.0 | 1,154.6 | 799.4 | 795.2 | 729.3 |
| Total properties | no. | 19 | 17 | 15 | 15 | 13 |
| Average cap rate | % | 6.8 | 7.6 | 8.2 | 8.4 | 8.2 |
| % of Growthpoint portfolio | % | 53 | 52 | 44 | 48 | 47 |
| Occupancy | % | 95 | 98 | 97 | 97 | 100 |
| WALE | years | 7.0 | 6.2 | 5.6 | 5.7 | 6.6 |
| Total lettable area | sqm | 211,569 | 192,003 | 147,326 | 147,441 | 131,519 |
| Average rent (per sqm, per annum) | \$ | 533 | 528 | 506 | 508 | 469 |

HY16 acquisitions

| Property | Building C, 211 Wellington Road, Mulgrave, VIC | 255 London Circuit, Canberra, ACT |
|----------------------|----------------------------------------------------|--------------------------------------------------------------------|
| Acquisition Price | \$50.875 million | \$70.025 million |
| Initial Yield | 7.25% | 6.53% |
| Property Constructed | Under construction (completion expected late 2016) | 2007 |
| Lettable Area | 10,295 square metres | 8,972 square metres |
| Car Spaces | 598 | 134 |
| Major Tenant(s) | BMW Australia Finance Limited (47%) | Commonwealth of Australia represented by the Department of |
| | Developer Rental Support Deed (53%) | Foreign Affairs and Trade (100%) |
| WALE | 5.0 years (from completion) | 11.6 years (at 31 December 2015) |
| WARR | Fixed 3.25% per annum | Fixed 3.8% per annum plus two market reviews during the lease term |
| NABERS Energy Rating | 5 Stars (anticipated) | 4.5 Stars |

Geographic diversity

by property value as at 31 December 2015



Net office property income per State / Territory (\$m)

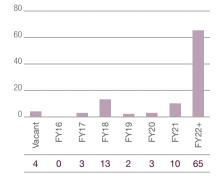
for HY16



Office portfolio lease expiry profile (%)

per financial year (at date of this report)

100 ___

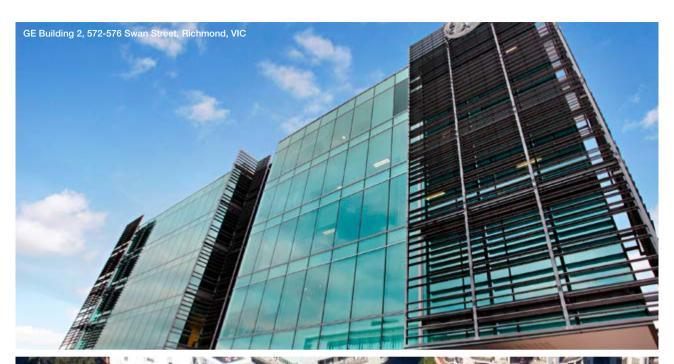


Between 31 December 2015 and the release of this report, a further 1,300 square metres of leasing has been undertaken at 333 Ann Street, Brisbane, reducing current vacancy to 4% (as shown above).

Office Portfolio

| Address | | | Book Value | Valuer | Cap rate | Discount rate | Major tenant | WALE | Lettable area | Site area |
|----------------------------------------------|----------------|-----|---------------|--------------|-------------|---------------|--------------------------------------------------------------------------------------|-------|---------------|--------------|
| | | | \$'000 | | % | % | | years | sqm | sqm |
| | | | | | | | GE Capital Finance | | | |
| Bldg 2, 572-576 Swan St | Richmond | VIC | 79,200 | Directors | 7.25 | 8.25 | Australasia | 2.2 | 14,660 | 7,201 |
| Bldg B, 211 Wellington Rd | Mulgrave | VIC | 66,600 | Urbis | 7.25 | 8.00 | Monash University | 4.9 | 12,780 | 11,040 |
| Buildings 1 & 3, 572-576 Swan St | Richmond | VIC | 55,400 | Directors | 7.25 | 8.25 | GE Capital Finance Australasia | 2.2 | 10,250 | 16,819 |
| Bldg C, 211 Wellington Rd ¹ | Mulgrave | VIC | 50,875 | Directors | 7.25 | 8.25 | BMW Australia Finance | 5.0 | 10,295 | 11,070 |
| Car Park, 572-576 Swan St | Richmond | VIC | 1,200 | Directors | 12.00 | - | GE Capital Finance Australasia | 2.2 | _ | 3,756 |
| 1231-1241 Sandgate Rd | Nundah | QLD | 99,000 | Knight Frank | 6.50 | 7.25 | Energex | 10.8 | 12,980 | 4,451 |
| 333 Ann St | Brisbane | OLD | 92,500 | Directors | 7.75 | 8.25 | QLD Local Government Super Board | 5.2 | 16,490 | 1,563 |
| CB1, 22 Cordelia St | South Brisbane | | 88,750 | Knight Frank | 6.75 | 8.25 | Downer EDI Mining | 6.4 | 11,529 | 5,772 |
| A1, 32 Cordelia St | South Brisbane | | 71.000 | Knight Frank | 6.50 | 8.25 | Jacobs Engineering | 7.8 | 10,052 | 2,667 |
| A4, 52 Merivale St | South Brisbane | QLD | 67,500 | Knight Frank | 6.75 | 8.25 | University of the Sunshine Coast | | 9,405 | 2,331 |
| CB2, 42 Merivale St | South Brisbane | QLD | 52,250 | Knight Frank | 6.50 | 8.25 | Peabody Energy | 8.9 | 6,598 | 3,158 |
| Car Park, 32 Cordelia St & 52 Merivale St | South Brisbane | QLD | 18,000 | Knight Frank | 6.25 | 8.00 | Secure Parking | 3.9 | - | 9,319 |
| 33-39 Richmond Rd | Keswick | SA | 61,000 | Directors | 8.00 | 9.00 | Coffey Corporate | 7.5 | 11,835 | 4,169 |
| 7 Laffer Dr | Bedford Park | SA | 16,000 | Directors | 10.00 | 10.00 | Westpac Banking Corporation | 2.6 | 6,639 | 33,090 |
| 1 Charles St | Parramatta | NSW | 277,500 | Urbis | 6.25 | 7.75 | NSW Police | 8.4 | 32,314 | 6,460 |
| Bldg C, 219-247 Pacific Hwy | Artarmon | NSW | 108,500 | Savills | 6.75 | 8.00 | Fox Sports | 6.2 | 14,496 | 4,212 |
| 89 Cambridge Park Dr | Cambridge | TAS | 27,000 | JLL | 8.25 | 8.25 | Hydro Tasmania Consulting | 8.3 | 6,876 | 28,080 |
| 10-12 Mort St | Canberra | ACT | 86,700 | Directors | 6.75 | 7.75 | Commonwealth of Australia | 9.2 | 15,398 | 3,064 |
| 255 London Circuit | Canberra | ACT | 70,025 | Directors | 6.00 | 6.75 | Commonwealth of Australia | 11.7 | 8,972 | 2,945 |
| Total / Weighted Average | | 5 | \$1,389.0m | _ | 6.85 | _ | NSW Police, GE Capital Finance Australasia and Commonwealth of Australia | 7.0 | 211,569 | 161,167 |

^{1.} Includes Building C, 211 Wellington Road, Mulgrave, Victoria at its 'on completion' valuation.





Industrial Portfolio Review

Growthpoint's industrial property portfolio remained 100% occupied at 31 December 2015.

Growthpoint continued its track record of renewing leases well ahead of the lease expiry date.



Andrew Fitt Senior Asset Manager

Growthpoint expects demand for industrial property to remain robust in 2016

Leasing

The ASX-listed Coventry Group renewed its lease of Building 2, 670 Macarthur Avenue, Pinkenba, Queensland. The lease of this 2,250 square metre warehouse was renewed for three years from 1 February 2016 with annual CPI rent increases, subject to a minimum increase of 3.0%. This, together with another lease renewal at the premises in early 2015, extended the property <u>WALE</u> to 3.8 years as at 31 December 2015.

In September 2015, Growthpoint extended the lease of 3 Millennium Court, Knoxfield, Victoria to ASX-listed Orora for a further five years from 1 March 2016. This 8,040 square metre property was purchased in May 2015 with 0.8 years remaining on the lease. Following this lease extension, there were 5.2 years remaining on the lease as at 31 December 2015. The lease extension has resulted in a valuation increase from \$9.25 million at acquisition to \$10.45 million or 13.0%

Sales Force National (trading as Zenexus) leased 20 Southern Court, Keysborough, Victoria for 7.2 years. This was previously under a rental guarantee from the developer of the building.

A five year lease to K.W.Doggett & Co of 5,312 square metres at 3 Pope Court, Beverley, South Australia commenced on 1 December 2015. This space was also previously under a rental guarantee from the developer of the building.

Acquisitions

In July 2015, Growthpoint purchased a multi-tenanted industrial property at 1-3 Pope Court, Beverley, in Adelaide's inner western industrial precinct, for \$20.8 million providing an initial passing yield of 7.75%. The property was newly constructed at acquisition and had a WALE of 5.3 years and a *WARR* of 3.2%.

In October 2015, Growthpoint acquired a 14.1 hectare industrial property in Wollongong, New South Wales for \$20.3 million with a 15 year lease remaining to Patrick Autocare (subsidiary of top 50 ASX listed entity Asciano). The property is used as a car storage facility and is close to NSW's main port for vehicle imports. The acquisition provided an initial passing yield of 7.00% and the lease has fixed 4.0% rent increases throughout the term.

Industrial portfolio key statistics

(as at 31 December 2015)

- **\$1,222.5 million** total value
- 7.3% average capitalisation rate
- 47% of Growthpoint's property portfolio
- 100% occupancy
- 6.2 year WALE
- 2.8% WARR¹
- 38 assets

Expansions and Capital Improvements

Growthpoint funded capital improvements to 101-103 William Angliss Drive, Laverton North, Victoria at a cost of approximately \$1.5 million adding approximately \$123,000 per annum to the annual rent of the property. The rent, including the increase from the Growthpoint funded improvements, increases by 3.5% per annum and there are 13.2 years remaining on the lease.

Valuations

The value of the industrial property portfolio (before acquisitions) increased by \$15.5 million over the six months ended 31 December 2015 or 1.3% on a like-for-like basis.

The weighted average *capitalisation rate* across Growthpoint's industrial property portfolio is 7.3% at 31 December 2015; down from 7.6% at 31 December 2014 with no change from 30 June 2015.

Looking Ahead

Growthpoint expects demand for industrial property to remain robust in 2016. Demand for warehousing in particular, driven by internet retailing and increasing imports of consumer and manufactured goods, is expected to increase. Growthpoint may seek to capitalise on this demand and recycle capital out of non-core assets and locations into assets which better meet Growthpoint's strict investment criteria.



Five year performance summary

| As at 31 December | | 2015 | 2014 | 2013 | 2012 | 2011 |
|----------------------------|-------|---------|---------|---------|---------|---------|
| | | | | | | |
| Portfolio value | \$m | 1,222.5 | 1,079.0 | 1,001.4 | 878.8 | 824.4 |
| Total properties | no. | 38 | 34 | 34 | 29 | 27 |
| Average cap rate | % | 7.3 | 7.6 | 8.2 | 8.3 | 8.4 |
| % of Growthpoint portfolio | % | 47 | 48 | 56 | 52 | 53 |
| Occupancy | % | 100 | 99 | 100 | 100 | 100 |
| WALE | years | 6.2 | 6.9 | 7.4 | 8.3 | 9.0 |
| Total lettable area | sqm | 873,472 | 831,678 | 848,638 | 768,589 | 753,668 |
| Average rent | | | | | | |
| (per sqm, per annum) | \$ | 108 | 101 | 98 | 97 | 94 |

Geographic diversity

by property value as at 31 December 2015



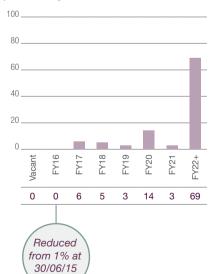
Net industrial property income per State (\$m)

Per State (\$m)HY16



Industrial portfolio lease expiry profile (%)

per financial year



| Address | | | Book | Valuer | Сар | Discount | Major | WALE | Lettable | Site |
|--------------------------------------------|-------------------|-----|---------|------------|------|----------|-------------------------------------|-----------------------------------------|----------|---------|
| 7 tadi 000 | | | Value | valuoi | rate | rate | tenant | *************************************** | area | area |
| | | | \$'000 | | % | % | | years | sqm | sqm |
| 120 Northcorp Blvd | Broadmeadows | VIC | 75,200 | Directors | 7.25 | 8.25 | Woolworths | 5.6 | 58,320 | 250,00 |
| 28 Bilston Dr | Wodonga | VIC | 72,500 | Savills | 8.75 | 9.25 | Woolworths | 5.6 | 57,440 | 250,00 |
| 522-550 Wellington Rd | Mulgrave | VIC | 63,000 | m3property | 7.25 | 8.00 | Woolworths | 5.6 | 68,144 | 191,20 |
| 1500 Ferntree Gully Rd & 8 Henderson Rd | Knoxfield | VIC | 37,300 | Directors | 7.00 | 8.25 | Brown & Watson International | 7.7 | 22,009 | 40,84 |
| 40 Annandale Rd | Melbourne Airport | VIC | 35,700 | Directors | 9.00 | 9.00 | Star Track Express | 3.5 | 44,424 | 75,32 |
| 9-11 Drake Blvd | Altona | VIC | 30,900 | Savills | 6.75 | 8.00 | Peter Stevens Motorcycles | 5.7 | 25,743 | 41,730 |
| 101-103 William Angliss Di | r Laverton North | VIC | 28,000 | m3property | 6.75 | 8.25 | Scott's Refrigerated Freightways | 13.2 | 8,871 | 37,350 |
| 213-215 Robinsons Rd | Ravenhall | VIC | 27,250 | Directors | 6.75 | 8.25 | Fuji Xerox | 9.5 | 21,092 | 45,020 |
| 120-132 Atlantic Dr | Keysborough | VIC | 22,350 | Savills | 6.25 | 8.00 | Symbion | 13.0 | 12,864 | 26,18 |
| Lots 2, 3 & 4, 44-54 Raglan St | Preston | VIC | 21,650 | CBRE | 8.25 | 8.50 | Paper Australia | 3.7 | 26,980 | 42,280 |
| 130 Sharps Rd | Melbourne Airport | | 21,500 | CBRE | 8.00 | 8.50 | Laminex Group | 6.5 | 28,100 | 47,44 |
| 365 Fitzgerald Rd | Derrimut | VIC | 18,000 | Directors | 7.00 | 8.25 | Bridgestone Australia | 4.2 | 16,114 | 29,860 |
| 120 Link Rd | Melbourne Airport | VIC | 14,000 | CBRE | 8.75 | 8.75 | The Reject Shop | 1.1 | 26,517 | 51,434 |
| 20 Southern Crt | Keysborough | VIC | 13,900 | Directors | 7.00 | 8.25 | Sales Force National | 7.0 | 11,430 | 19,210 |
| 60 Annandale Rd | Melbourne Airport | VIC | 12,500 | Directors | 9.50 | 9.00 | Willow Ware Australia | 2.3 | 16,276 | 34,726 |
| 6 Kingston Park Crt | Knoxfield | VIC | 11,450 | Directors | 7.00 | 8.25 | NGK Spark Plug | 6.4 | 7,645 | 12,79 |
| 3 Millennium Crt | Knoxfield | VIC | 10,450 | CBRE | 7.25 | 7.75 | Orora | 5.2 | 8,040 | 14,750 |
| 31 Garden St | Kilsyth | VIC | 9,600 | m3property | 7.75 | 8.25 | Cummins Filtration | 2.9 | 8,919 | 17,610 |
| 45-55 South Centre Rd | Melbourne Airport | VIC | 8,550 | Savills | 8.75 | 9.75 | Willow Ware Australia | 1.2 | 14,082 | 24,799 |
| 19 Southern Crt | Keysborough | VIC | 8,000 | Directors | 7.25 | 8.25 | Transms | 3.3 | 6,455 | 11,650 |
| 75 Annandale Rd | Melbourne Airport | VIC | 7,200 | Directors | 9.00 | 9.00 | Neovia Logistics Services | 0.8 | 10,280 | 16,930 |
| 70 Distribution St | Larapinta | QLD | 198,500 | JLL | 7.10 | 8.25 | Woolworths | 6.2 | 75,425 | 250,900 |
| 13 Business St | Yatala | QLD | 14,850 | Urbis | 7.75 | 8.50 | Reward Supply Co. | 3.7 | 8,951 | 18,630 |
| 29 Business St | Yatala | QLD | 11,000 | Directors | 8.00 | 8.75 | CMC Coil Steels | 1.3 | 8,680 | 16,460 |
| 670 Macarthur Ave | Pinkenba | QLD | 9,750 | Directors | 7.25 | 8.50 | Reliance Worldwide Corp | 3.8 | 5,578 | 10,360 |
| 5 Viola Pl | Brisbane Airport | QLD | 8,500 | Directors | 9.75 | 9.00 | GPC Asia Pacific | 1.5 | 14,726 | 35,166 |
| 10 Gassman Dr | Yatala | QLD | 4,650 | Directors | 7.75 | 8.75 | Norman Ellison Carpets | 1.8 | 3,188 | 6,480 |
| 3 Viola Pl | Brisbane Airport | QLD | 1,950 | JLL | 9.00 | 8.25 | Cargo Transport Systems | 7.2 | 3,431 | 12,480 |
| 20 Colquhoun Rd | Perth Airport | WA | 141,000 | Savills | 6.75 | 8.25 | Woolworths | 9.8 | 80,374 | 193,936 |
| 27-49 Lenore Dr | Erskine Park | NSW | 60,000 | Directors | 6.25 | 8.00 | Linfox | 7.7 | 29,476 | 76,490 |
| 6-7 John Morphett Pl | Erskine Park | NSW | 44,500 | Savills | 6.50 | 8.00 | Linfox | 4.3 | 24,881 | 82,280 |
| 51-65 Lenore Dr | Erskine Park | NSW | 29,500 | Savills | 6.25 | 8.00 | Linfox | 12.2 | 3,720 | 36,720 |
| 34 Reddalls Rd | Kembla Grange | NSW | 20,317 | Directors | 7.00 | 8.50 | Patrick Autocare | 14.8 | 355 | 141,100 |
| 81 Derby St | Silverwater | NSW | 15,500 | Savills | 7.25 | 8.25 | IVE Group Australia | 1.7 | 7,984 | 13,490 |
| 599 Main North Rd | Gepps Cross | SA | 70,000 | Urbis | 7.25 | 8.25 | Woolworths | 5.6 | 67,238 | 233,500 |
| 1-3 Pope Crt | Beverley | SA | 20,815 | Directors | 7.75 | 8.75 | Aluminium Specialties Group | 4.9 | 14,459 | 25,660 |
| 12-16 Butler Blvd | Adelaide Airport | SA | 14,100 | m3property | 8.50 | 8.75 | Cheap as Chips | 4.9 | 16,800 | 30,62 |
| 10 Butler Blvd | Adelaide Airport | SA | 8,600 | Urbis | 8.75 | 8.75 | Toll Transport | 2.1 | 8,461 | 16,100 |
| | | | | | | | | | | |





Board of Directors



Full bios on all Directors can be found online at *growthpoint*. *com.au/about/board/*



Geoffrey Tomlinson (68)Independent Chairman
and Director
BEC

43 years experience in the financial services industry.



Timothy Collyer (47)Managing Director
B.Bus (Prop), Grad Dip Fin & Inv,
AAPI, F Fin, MAICD

Over 27 years' experience in A-REITS and unlisted property funds, property investment, development and valuations.



Maxine Brenner (53)
Independent Director
BA, LLB

Maxine has over 25 years experience in corporate advisory, mergers and acquisition, financial and legal advisory work.



Estienne de Klerk (46) Director¹ BCom (Industrial Psych), BCom (Hons) (Marketing), BCom (Hons) (Accounting), CA (SA)

Over 19 years' experience in banking and property finance.



Grant Jackson (49)Independent Director
Assoc. Dip. Valuations, FAPI

Over 29 years' experience in the property industry, including 26 years as a qualified valuer.



Francois Marais (61)
Independent Director
BCom, LLB, H Dip (Company Law)

Over 25 years' experience in the listed property market.



Norbert Sasse (51) Director² BCom (Hons) (Acc), CA (SA)

Over 20 years' experience in corporate finance and 10 years' experience in the listed property market.

1. Not deemed independent as Executive Director of GRT. 2. Not deemed independent as CEO of GRT.

Executive Management



Full bios on all Executive Management can be found online at *growthpoint*. com.au/about/executivemanagement/



Aaron Hockly (37)

Chief Operating Officer BA, LLB, GDLP, GradDipAcg, MAppFin, FCIS, MAICD, FGIA, SAFin

Over 14 years' experience in corporate governance, financial services, corporate and commercial law, property finance and M&A.



Michael Green (36)

Head of Property B.Bus (Prop)

Over 13 years' experience in listed and unlisted property fund management, property investment and development.



Dion Andrews (43) Chief Financial Officer

B.Bus, FCCA

Over 14 years' experience in accounting roles in a corporate capacity.



Interim Financial Report

Financial Statements

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This interim financial report does not include all the notes of the type normally included in an annual financial report. Accordingly, this report is to be read in conjunction with the annual report for the year ended 30 June 2015 and any public announcements made by Growthpoint Properties Australia during the interim reporting period in accordance with the continuous disclosure requirements of the *Corporations Act 2001*.

Consolidated Statement of Profit or Loss and other Comprehensive Income

| For the period ended 31 December 2015 Notes | Half-year 2015 | Restated Half-year 2014 |
|-----------------------------------------------------------------------------------|-------------------|-------------------------------|
| | \$'000 | \$'000 |
| Revenue | | |
| Property revenue | 100,422 | 98,077 |
| Straight line adjustment to property revenue | 2,140 | 3,614 |
| Net changes in fair value of investment properties | 63,207 | 91,573 |
| Profit on sale of investment properties | - | 250 |
| Net change in fair value of derivatives | 9,984 | (10,282) |
| Loss on settlement of derivative | (10,471) | - |
| Net investment income | 165,282 | 183,232 |
| Expenses | | |
| Property expenses | (13,029) | (12,723) |
| Other expenses from ordinary activities | (5,004) | (4,455) |
| Total expenses | (18,033) | (17,178) |
| Profit from operating activities | 147,249 | 166,054 |
| Interest income | 315 | 425 |
| Borrowing costs | (21,527) | (24,473) |
| Net finance costs | (21,212) | (24,048) |
| Profit before income tax | 126,037 | 142,006 |
| Income tax expense | (219) | (182) |
| Profit for the period | 125,818 | 141,824 |
| Profit attributable to: | | |
| Owners of the Trust | 125,917 | 141,908 |
| Owners of the Company | (99) | (84) |
| | 125,818 | 141,824 |
| Distribution to securityholders 4.4 | (58,072) | (54,351) |
| Change in net assets attributable to Securityholders / Total Comprehensive Income | 67,746 | 87,473 |
| Basic and diluted earnings per stapled security (cents) | 22.1 | 25.6 |

Refer to section 1 "Accounting Policies" for further information on the restatement half-year 2014.

The above consolidated statement of profit or loss and other comprehensive income should be read in conjunction with the accompanying notes.

Consolidated Statement of Financial Position

| As at 31 December 2015 | Notes | 31-Dec-15 | Restated 30-Jun-15 |
|-----------------------------------------------------------------|-------|-----------|-----------------------|
| | | \$'000 | \$'000 |
| Current assets | | | |
| Cash and cash equivalents | | 40,127 | 26,858 |
| Trade and other receivables | 3.2 | 41,854 | 35,638 |
| Total current assets | | 81,981 | 62,496 |
| Non-current assets | | | |
| Trade and other receivables (non current) | 3.2 | 53,268 | 51.129 |
| Plant & equipment | 0.2 | 253 | 312 |
| Investment properties | 3.1 | 2,514,390 | 2,292,711 |
| Deferred tax assets | 0 | 570 | 499 |
| Total non-current assets | | 2,568,481 | 2,344,651 |
| | | | |
| Total assets | | 2,650,462 | 2,407,147 |
| Current liabilities | | | |
| Trade and other payables | 3.3 | 106,378 | 28,291 |
| Provision for distribution payable | 4.4 | 58,072 | 56,334 |
| Current tax payable | | 850 | 560 |
| Total current liabilities | | 165,300 | 85,185 |
| Non-compare line iller | | | |
| Non-current liabilities | 4.4 | 005 202 | 000 445 |
| Interest bearing liabilities | 4.1 | 995,308 | 890,445 |
| Derivative financial instruments Total non-current liabilities | 4.2 | 10,016 | 20,000 |
| Total non-current liabilities | | 1,005,324 | 910,445 |
| Total liabilities | | 1,170,624 | 995,630 |
| | | | |
| Net assets | | 1,479,838 | 1,411,517 |
| Securityholders' funds | | | |
| Contributed equity | 4.3 | 1,376,011 | 1,376,011 |
| Reserves | | 4,423 | 3,847 |
| Accumulated profits | | 99,404 | 31,659 |
| Total Securityholders' funds | | 1,479,838 | 1,411,517 |

Refer to section 1 "Accounting Policies" for further information on the restatement as at 30 June 2015.

The above statement of financial position should be read in conjunction with the accompanying notes.

Consolidated Statement of Changes in Equity

| For the half-year ended 31 December 2015 | Contributed equity | Share-based payments reserve | Deferred tax expenses charged to equity | Profits reserve | Accumulated profits | Total |
|-------------------------------------------------------------------------|--------------------|------------------------------|--------------------------------------------------|-----------------|---------------------|-----------|
| | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 |
| Balance at 30 June 2015 | 1,376,011 | 3,369 | 471 | 7 | 31,659 | 1,411,517 |
| Total comprehensive income for the period | | | | | | |
| Profit after tax for the period | - | _ | _ | _ | 125,818 | 125,818 |
| Total other comprehensive income | _ | _ | _ | _ | _ | - |
| Total comprehensive income for the period | _ | _ | _ | _ | 125,818 | 125,818 |
| Transactions with securityholders in their capacity as Securityholders: | | | | | | |
| Contributions of equity, net of transaction costs | _ | _ | _ | - | _ | - |
| Distributions provided or paid | - | _ | _ | _ | (58,072) | (58,072) |
| Share-based payment transactions | - | 575 | _ | _ | _ | 575 |
| Deferred tax expense charged to equity | | | | | _ | _ |
| Total transactions with Securityholders | | 575 | | | (58,072) | (57,497) |
| Balance at 31 December 2015 | 1,376,011 | 3,944 | 471 | 7 | 99,405 | 1,479,838 |
| Total recognised income and expense for the period is attributable to: | | | | | | |
| - Trust | | | | | | 125,917 |
| - Company | | | | | | (99) |
| Growthpoint Properties Australia | | | | | | 125,818 |

| For the half-year ended 31 December 2014 | Contributed equity | Share-based payments reserve | Deferred tax expenses charged to equity | Profits reserve | Accumulated profits / (losses) | Total |
|-------------------------------------------------------------------------|--------------------|------------------------------|--------------------------------------------------|-----------------|--------------------------------|-----------|
| | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 |
| Balance at 30 June 2014 | 1,303,009 | 2,257 | 461 | 7 | (140,660) | 1,165,074 |
| Total comprehensive income for the period | | | | | | |
| Profit after tax for the period | _ | | - | _ | 141,824 | 141,824 |
| Total other comprehensive income | - | | _ | _ | - | _ |
| Total comprehensive income for the period | _ | _ | _ | _ | 141,824 | 141,824 |
| Transactions with securityholders in their capacity as securityholders: | | | | | | |
| Contributions of equity, net of transaction costs | 33,659 | _ | _ | _ | _ | 33,659 |
| Distributions provided or paid | _ | | _ | _ | (54,351) | (54,351) |
| Share-based payment transactions | _ | 562 | _ | _ | - | 562 |
| Deferred tax expense charged to equity | _ | _ | _ | _ | - | - |
| Total transactions with securityholders | 33,659 | 562 | _ | _ | (54,351) | (20,130) |
| Balance at 31 December 2014 | 1,336,668 | 2,819 | 461 | 7 | (53,187) | 1,286,768 |
| Total recognised income and expense for the period is attributable to: | | | | | | |
| - Trust | | | | | | 141,908 |
| - Company | | | | | | (84) |
| Growthpoint Properties Australia | | | | | | 141,824 |

The above consolidated statement of changes in equity should be read in conjunction with the accompanying notes.

Consolidated Cash Flow Statement

| For the half-year ended 31 December 2015 | Half-year 2015 | Half-year 2014 |
|----------------------------------------------------------|-------------------|-------------------|
| | \$'000 | \$'000 |
| Cash flows from operating activities | | |
| Cash receipts from customers | 102,396 | 98,545 |
| Cash payments to suppliers | (17,439) | (17,443) |
| Cash generated from operating activities | 84,957 | 81,102 |
| Interest paid | (21,559) | (24,486) |
| Taxes paid | - | _ |
| Net cash inflow from operating activities | 63,398 | 56,616 |
| Cash flows from investing activities | | |
| Interest received | 315 | 425 |
| Receipts from sale of investment properties | _ | 19,000 |
| Payments for investment properties | (88,526) | (938) |
| Payments for plant & equipment | (7) | (5) |
| Net cash (outflow) / inflow from investing activities | (88,218) | 18,482 |
| Cash flows from financing activities | | |
| Proceeds from external borrowings | 373,032 | 120,525 |
| Repayment of external borrowings | (268,138) | (175,502) |
| Proceeds from equity raising | _ | 34,366 |
| Equity raising costs | _ | (706) |
| Payment for settlement of derivatives | (10,471) | _ |
| Distributions paid to securityholders | (56,334) | (46,851) |
| Net cash inflow / (outflow) from financing activities | 38,089 | (68,168) |
| | | |
| Net increase in cash and cash equivalents | 13,269 | 6,930 |
| Cash and cash equivalents at the beginning of the period | 26,858 | 21,321 |
| Cash and cash equivalents at the end of the period | 40,127 | 28,251 |

The above consolidated cash flow statement should be read in conjunction with the accompanying notes.

Notes to the Financial Statements

Section 1: Basis of Preparation



in this section ...

This section outlines the entities being reported on and confirms compliance with accounting standards.

Reporting entity

Growthpoint Properties Australia was formed by the stapling of two entities comprising Growthpoint Properties Australia Limited ("the Company") and Growthpoint Properties Australia Trust and its controlled entities ("the Trust"). The Company is the Responsible Entity for the Trust. Growthpoint Properties Australia is also referred to as "the Group".

The Group was established for the purpose of facilitating a joint quotation of the Company and the Trust and their controlled entities on the Australian Securities Exchange (ASX Code: GOZ). The constitutions of the Company and the Trust ensure that, for so long as the two entities remain jointly quoted, the number of shares in the Company and the number of units in the Trust shall be equal and the shareholders of the Company and the unitholders of the Trust are identical. The Company, both in its personal capacity and in its capacity as the Responsible Entity of the Trust, must at all times act in the best interests of the Group. The Group is a for profit entity.

The consolidated interim financial report includes financial statements for Growthpoint Properties Australia, the stapled consolidated group, which is domiciled in Australia, as at and for the six months ended 31 December 2015. The Group's registered address is Level 22, 357 Collins Street, Melbourne, Victoria 3000, Australia.

Statement of compliance

This consolidated interim financial report is a general purpose financial report which has been prepared in accordance with AASB 134 *Interim Financial Reporting* and the *Corporations Act 2001*, and with IAS 34 *Interim Financial Reporting*.

The consolidated interim financial report does not include all of the information required for a full annual financial report and should be read in conjunction with the annual report for the year ended 30 June 2015 and any public announcements made by Growthpoint Properties Australia during the interim reporting period in accordance with the continuous disclosure requirements of the *Corporations Act 2001*.

This consolidated interim financial report was authorised for issue by the Directors of the Group on 22 February 2016.

The Group is of a kind referred to in class order 98/0100 issued by the Australian Securities and Investments Commission, relating to the "rounding off" of amounts in the Directors' Report and Financial Report. Amounts in the Directors' Report and Financial Report have been rounded off, in accordance with that class order, to the nearest thousand dollars, unless otherwise stated.

Accounting policies

The accounting policies applied by the Group in this interim financial report are consistent with those of the previous financial year ended 30 June 2015 and the corresponding interim reporting period, except as outlined below.

The Group has adopted a change to its policy with regards to revenue recognition, specifically in regards to straight-lining revenue over the life of the lease. Previously, contingent income earned during a lease was recognised as incurred and the straight-line calculation adjusted to include that contingent income until lease end. The Group's accounting policy now excludes any contingent income for straight-line purposes as it is not determinable at the beginning of the lease. This increases the predictability of the calculation, therefore increasing the relevance and reliability of the figure for users of the accounts.

The impact of this accounting policy change is nil for the Profit for the Year as per the Consolidated Statement of Profit or Loss and Other Comprehensive Income both in the current period and the prior corresponding period.

The impact of this accounting policy change is nil for Net Assets as per the Consolidated Statement of Financial Position as at 31 December 2015 and 30 June 2015.

SECTION 2: Results for the half year



in this section ...

This section focuses on the results and performance of the Group on a segmented basis.

2.1 Segmental information

The Group operates wholly within Australia and derives rental income solely from property investments. The Group segments net property income into Office and Industrial segments and those results are shown below:

| | Office | Industrial | Total |
|--------------------------------------------------------------------------------------------------|---------|------------|----------|
| | \$'000 | \$'000 | \$'000 |
| Statement of profit or loss and other comprehensive income for the half year to 31 December 2015 | | | |
| Revenue, excluding straight line lease adjustment | 47,228 | 53,194 | 100,422 |
| Property expenses | (6,167) | (6,862) | (13,029) |
| Net Property Income Segment results | 41,061 | 46,332 | 87,393 |
| Net changes in fair value of investment properties | 52,630 | 10,577 | 63,207 |
| Segment results | 93,691 | 56,909 | 150,600 |
| Income not assigned to segments | | | 315 |
| Expenses not assigned to segments | | | (24,878) |
| Net profit before income tax | | | 126,037 |
| Statement of profit or loss and other comprehensive income for the half year to 31 December 2014 | | | |
| Revenue, excluding straight line lease adjustment | 46,352 | 51,725 | 98,077 |
| Property expenses | (5,632) | (7,091) | (12,723) |
| Net Property Income Segment results | 40,720 | 44,634 | 85,354 |
| Net changes in fair value of investment properties | 37,829 | 53,744 | 91,573 |
| Segment results | 78,549 | 98,378 | 176,927 |
| Income not assigned to segments | | | 675 |
| Expenses not assigned to segments | | | (35,596) |
| Net profit before income tax | | | 142,006 |

Property values are also reported by segment and this information is reported in note 3.1.

SECTION 3: Operating assets and liabilities



in this section ...

This sections shows the assets used to generate the Group's trading performance and the liabilities incurred as a result. Liabilities relating to the Group's financing activities are addressed in Section 4.

On the following pages there are sections covering working capital, non-current assets, acquisitions and disposals, other payables due after more than one year and provisions.

3.1 Investment property

Determination of fair value

An external, independent valuation company, having appropriate recognised professional qualifications and recent experience in the location and category of property being valued, values the Group's investment property portfolio at least once every three years. The fair values are based on market values, being the estimated amount for which a property could be exchanged on the date of the valuation between a willing buyer and a willing seller in an arm's length transaction after proper marketing wherein the parties had each acted knowledgably and willingly.

In the absence of current prices in an active market, the valuations are prepared by considering the net present value of the estimated cash flows expected from ownership of the property, a discounted cash flow valuation. A <u>discount rate</u> or target internal rate of return that reflects the specific risks inherent in the net cash flows is then applied to the net annual cash flows to arrive at the property valuation.

Valuations reflect, where appropriate, the type of tenants actually in occupation or responsible for meeting lease commitments or likely to be in occupation after letting vacant accommodation, the allocation of maintenance and insurance responsibilities between the Group and the lessee, and the remaining economic life of the property. When rent reviews or lease renewals are pending where changes to rental income are anticipated, it is assumed that all notices and when appropriate counter-notices, have been served validly and within the appropriate time.

Investment Property Value

| | | | Latest External Valuation | | n Consolidated Book Value | |
|---------------------------------------------|-------------------|-----|---------------------------|-----------|---------------------------|-----------|
| Industrial Properties | | | Date | Valuation | 31-Dec-15 | 30-Jun-15 |
| | | | | \$'000 | \$'000 | \$'000 |
| Victoria | | | | | | |
| 28 Bilston Drive | Wodonga | VIC | 31-Dec-15 | 72,500 | 72,500 | 80,500 |
| 120 Northcorp Boulevard | Broadmeadows | VIC | 30-Jun-15 | 76,700 | 75,200 | 76,700 |
| 522-550 Wellington Road | Mulgrave | VIC | 31-Dec-15 | 63,000 | 63,000 | 60,700 |
| 40 Annandale Road | Melbourne Airport | VIC | 30-Jun-15 | 37,100 | 35,700 | 37,100 |
| 1500 Ferntree Gully Road & 8 Henderson Road | Knoxfield | VIC | 19-Feb-15 | 36,550 | 37,300 | 36,550 |
| 9-11 Drake Boulevard | Altona | VIC | 31-Dec-15 | 30,900 | 30,900 | 29,600 |
| 213-215 Robinsons Road | Ravenhall | VIC | 30-Jun-15 | 26,400 | 27,250 | 26,400 |
| 130 Sharps Road | Melbourne Airport | VIC | 31-Dec-15 | 21,500 | 21,500 | 24,800 |
| 101-103 William Angliss Drive | Laverton North | VIC | 31-Dec-15 | 28,000 | 28,000 | 24,100 |
| Lots 2-4, 44-54 Raglan St | Preston | VIC | 31-Dec-15 | 21,650 | 21,650 | 21,400 |
| 120-132 Atlantic Drive | Keysborough | VIC | 31-Dec-15 | 22,350 | 22,350 | 21,000 |
| 365 Fitzgerald Road | Derrimut | VIC | 30-Jun-15 | 17,400 | 18,000 | 17,400 |
| 120 Link Road | Melbourne Airport | VIC | 31-Dec-15 | 14,000 | 14,000 | 17,350 |
| 20 Southern Court Road | Keysborough | VIC | 30-Jun-15 | 13,400 | 13,900 | 13,400 |
| 60 Annandale Road | Melbourne Airport | VIC | 30-Jun-15 | 12,600 | 12,500 | 12,600 |
| 6 Kingston Park Court | Knoxfield | VIC | 19-Feb-15 | 11,100 | 11,450 | 11,100 |
| 3 Millennium Court | Knoxfield | VIC | 31-Dec-15 | 10,450 | 10,450 | 9,250 |
| 31 Garden Street | Kilsyth | VIC | 31-Dec-15 | 9,600 | 9,600 | 9,100 |
| 45-55 South Centre Road | Melbourne Airport | VIC | 31-Dec-15 | 8,550 | 8,550 | 8,300 |
| 19 Southern Court Road | Keysborough | VIC | 30-Jun-15 | 7,825 | 8,000 | 7,825 |
| 75 Annandale Road | Melbourne Airport | VIC | 30-Jun-15 | 6,900 | 7,200 | 6,900 |

Section 3: Operating assets and liabilities (cont.)

3.1 Investment property (cont.)

Investment Property Value (cont.)

| | | Latest External Valuation | | n Consolidated Book V | | |
|-----------------------------|------------------|---------------------------|-----------|-----------------------|-----------|-----------|
| Industrial Properties | | | Date | Valuation | 31-Dec-15 | 30-Jun-15 |
| | | | | \$'000 | \$'000 | \$'000 |
| Queensland | | | | | | |
| 70 Distribution Street | Larapinta | QLD | 31-Dec-15 | 198,500 | 198,500 | 193,500 |
| 13 Business Street | Yatala | QLD | 31-Dec-15 | 14,850 | 14,850 | 15,050 |
| 29 Business Street | Yatala | QLD | 30-Jun-15 | 11,900 | 11,000 | 11,900 |
| 670 Macarthur Avenue | Pinkenba | QLD | 30-Jun-15 | 8,800 | 9,750 | 8,800 |
| 5 Viola Place | Brisbane Airport | QLD | 30-Jun-15 | 8,500 | 8,500 | 8,500 |
| 10 Gassman Avenue | Yatala | QLD | 30-Jun-15 | 5,000 | 4,650 | 5,000 |
| 3 Viola Place | Brisbane Airport | QLD | 31-Dec-15 | 1,950 | 1,950 | 2,500 |
| Western Australia | | | | | | |
| 20 Colquhoun Road | Perth Airport | WA | 31-Dec-15 | 141,000 | 141,000 | 134,000 |
| New South Wales | | | | | | |
| 27-49 Lenore Drive | Erskine Park | NSW | 30-Jun-15 | 58,250 | 60,000 | 58,250 |
| 6-7 John Morphett Place | Erskine Park | NSW | 31-Dec-15 | 44,500 | 44,500 | 42,500 |
| 51-65 Lenore Drive | Erskine Park | NSW | 31-Dec-15 | 29,500 | 29,500 | 28,000 |
| 34 Reddalls Road | Kembla Grange | NSW | 10-Sep-15 | 20,317 | 20,317 | _ |
| 81 Derby Street | Silverwater | NSW | 31-Dec-15 | 15,500 | 15,500 | 14,600 |
| South Australia | | | | | | |
| 599 Main North Road | Gepps Cross | SA | 31-Dec-15 | 70,000 | 70,000 | 68,500 |
| 1-3 Pope Court | Beverley | SA | 30-Jun-15 | 20,816 | 20,816 | _ |
| 12-16 Butler Boulevard | Adelaide Airport | SA | 31-Dec-15 | 14,100 | 14,100 | 14,200 |
| 10 Butler Boulevard | Adelaide Airport | SA | 31-Dec-15 | 8,600 | 8,600 | 8,500 |
| Total Industrial Properties | | | | 1,220,558 | 1,222,533 | 1,165,875 |

| Office Properties | | | Date | Valuation | 31-Dec-15 | 30-Jun-15 |
|---------------------------------------------------|----------------|-----|-----------|-----------|-----------|-----------|
| | | | | \$'000 | \$'000 | \$'000 |
| Victoria | | | | | | |
| Building 2, 572-576 Swan Street | Richmond | VIC | 30-Jun-15 | 78,500 | 79,200 | 78,500 |
| Building B, 211 Wellington Road (i) | Mulgrave | VIC | 31-Dec-15 | 66,600 | 66,600 | 34,015 |
| Building 1&3, 572-576 Swan Street | Richmond | VIC | 30-Jun-15 | 54,850 | 55,400 | 54,850 |
| Building C, 211 Wellington Road (ii) | Mulgrave | VIC | 30-Sep-15 | 50,875 | 7,000 | _ |
| Car Park, 572-576 Swan Street | Richmond | VIC | 30-Jun-15 | 1,200 | 1,200 | 1,200 |
| Queensland | | | | | | |
| 1231-1241 Sandgate Road | Nundah | QLD | 31-Dec-15 | 99,000 | 99,000 | 93,200 |
| 333 Ann Street | Brisbane | QLD | 30-Jun-15 | 91,000 | 92,500 | 91,000 |
| CB1, 22 Cordelia Street | South Brisbane | QLD | 31-Dec-15 | 88,750 | 88,750 | 83,000 |
| A1, 32 Cordelia Street | South Brisbane | QLD | 31-Dec-15 | 71,000 | 71,000 | 65,250 |
| A4, 52 Merivale Street | South Brisbane | QLD | 31-Dec-15 | 67,500 | 67,500 | 58,500 |
| CB2, 42 Merivale Street | South Brisbane | QLD | 31-Dec-15 | 52,250 | 52,250 | 48,300 |
| Car Park, 32 Cordelia Street & 52 Merivale Street | South Brisbane | QLD | 31-Dec-15 | 18,000 | 18,000 | 14,650 |

Latest External Valuation Consolidated Book Value

Section 3: Operating assets and liabilities (cont.)

3.1 Investment property (cont.)

Investment Property Value (cont.)

| | | | Latest External Valuation | | Consolidated | Book Value |
|------------------------------------------------|----------------------|---------------|---------------------------|-----------|--------------|------------|
| Office Properties | | | Date | Valuation | 31-Dec-15 | 30-Jun-15 |
| | | | | \$'000 | \$'000 | \$'000 |
| South Australia | | | | | | |
| World Park, 33-39 Richmond Road | Keswick | SA | 30-Jun-15 | 61,000 | 61,000 | 61,000 |
| 7 Laffer Drive | Bedford Park | SA | 30-Jun-15 | 16,700 | 16,000 | 16,700 |
| New South Wales | | | | | | |
| 1 Charles Street | Parramatta | NSW | 31-Dec-15 | 277,500 | 277,500 | 261,500 |
| Building C, 219-247 Pacific Highway | Artarmon | NSW | 31-Dec-15 | 108,500 | 108,500 | 103,500 |
| Tasmania | | | | | | |
| 89 Cambridge Park Drive | Cambridge | TAS | 31-Dec-15 | 27,000 | 27,000 | 27,800 |
| Australian Capital Territory | | | | | | |
| 10-12 Mort Street | Canberra | ACT | 30-Jun-15 | 85,000 | 86,700 | 85,000 |
| 255 London Circuit | Canberra | ACT | 31-Oct-15 | 70,025 | 70,025 | _ |
| Total Office Properties | | | | 1,385,250 | 1,345,125 | 1,177,965 |
| Sub-totals | | | | 2,605,808 | 2,567,658 | 2,343,840 |
| Less: Non-current trade receivables (rental in | come recognised on a | straight line | basis) | | (53,268) | (51,129) |
| Total investment properties | | | | | 2,514,390 | 2,292,711 |

⁽i) This property was still under development as at 30 June 2015 and the value as at that date represents the fair value less cost to complete.

Valuation basis

The basis of the valuation of investment properties is fair value being the amounts for which the properties could be exchanged between willing parties in an arm's length transaction, based on current prices in an active market for comparable properties in similar location and condition and subject to similar leases.

External valuations were conducted by Jones Lang LaSalle, Savills, m3property, Urbis, <u>CBRE</u> and Knight Frank. The fair value of properties not externally valued as at 31 December 2015 were based on Director Valuations.

At each reporting date the Directors update their assessment of the fair value of each property in accordance with the Group accounting and valuation policy.

The Group determines a property's value within a range of reasonable fair value estimates and, in making that assessment, considers information from a variety of sources including:

- Current prices for comparable investment properties, as adjusted to reflect differences for location, building quality, tenancy profile and other factors.
- Discounted cash flow projections based on estimates of future cash flows.
- Capitalised income projections based upon a property's estimated net market income, and a <u>capitalisation rate</u> derived from analysis of market evidence.

⁽ii) This property is a development fund through (see Contractual Obligations section below). The external valuation is "as complete" whereas the current book value is at fair value less cost to complete

Section 3: Operating assets and liabilities (cont.)

3.1 Investment property (cont.)

Valuation basis (cont.)

At reporting date, the key assumptions used by the Group in determining fair value were in the following ranges for the Group's portfolio of industrial properties:

| | Dec-15 | Jun-15 |
|-------------------------|--------------|--------------|
| Discount rate | 7.8% - 9.8% | 8.0% - 10.0% |
| Terminal yield | 6.8% - 11.3% | 6.8% - 11.5% |
| Capitalisation rate | 6.3% - 9.8% | 6.5% - 9.8% |
| Expected vacancy period | 6-12 months | 3-12 months |
| Rental growth rate | 2.5% - 5.0% | 2.5% - 5.0% |

For the office portfolio the following ranges were used:

| | Dec-15 | Jun-15 |
|-------------------------|--------------|--------------|
| Discount rate | 7.3% - 10.0% | 8.0% - 10.3% |
| Terminal yield | 6.3% - 10.0% | 7.3% - 11.8% |
| Capitalisation rate | 6.3% - 12.0% | 6.8% - 12.0% |
| Expected vacancy period | 6-12 months | 6-12 months |
| Rental growth rate | 3.0% - 4.5% | 3.1% - 4.5% |

Commentary on Discount Rates

| | Dec-15 | Jun-15 |
|--------------------------------------------------------------------|--------|--------|
| Average 10 year discount rate used to value the Group's properties | 8.16% | 8.50% |
| 10 year bond rate | 2.88% | 3.00% |
| Implied property risk premium | 5.28% | 5.50% |

As the above table shows, over the 6 months to 31 December 2015, the weighted average <u>discount rate</u> utilised in the valuation of the Group's property portfolio has tightened (lowered) by approximately 34 basis points. Over this same period the implied property risk premium has decreased by approximately 22 basis points. The implied property risk premium is the difference between the weighted average discount rate and the 10 year Australian Government bond rate. The decrease in the implied property risk premium is driven by the tightening of the Group's weighted average discount rate, which outweighed the reduction in the bond rate of 12 basis points from June 2015.

Commentary on Capitalisation Rates

Industrial

The industrial property sector has experienced continued strong investment interest, as domestic and foreign institutional investors compete for prime and some more secondary quality stock, especially where portfolio opportunities have presented. Over the past 3 years prime yields have been progressively firming towards levels recorded during the peak market preceding the Global Financial Crisis. On balance, the weighted average <u>capitalisation rate</u> used to value the Group's industrial portfolio remained stable at 7.3% over the 6 months to 31 December 2015.

Office

Investment activity remains robust within the commercial property market from both domestic and international institutional investors, predominantly for A-grade office assets. This has led to another firming of yields, following on the progressive firming of yields over the past 3 years. However, in contrast to the buoyant investment metrics, office leasing conditions remain challenging. Following some new leasing deals and lease extensions to existing tenants and a further improved investment market, the weighted average capitalisation rate used in valuing the office portfolio has firmed from 7.3% to 6.8% over the 6 months to 31 December 2015.

Section 3: Operating assets and liabilities (cont.)

3.1 Investment property (cont.)

Uncertainty around property valuations

Fair value of investment property is the price at which the property could be exchanged between knowledgeable, willing parties in an arm's length transaction. A "willing seller" is not a forced seller prepared to sell at any price. The best evidence of fair value is given by current prices in an active market for comparable property in terms of investment characteristics such as location, lettable and land area, building characteristics, property condition, lease terms and rental income potential, amongst others.

The fair value of investment property has been assessed to reflect market conditions at the end of the reporting period. While this represents the best estimates of fair value as at the balance sheet date, the current market uncertainty means that if an investment property is sold in the future the price achieved may be higher or lower than the most recent valuation, or higher or lower than the fair value recorded in the financial statements.

An increase in <u>discount rates</u>, terminal yields, <u>capitalisation rates</u> and expected vacancy periods would decrease the value of investment property. Conversely, a decrease in these inputs would increase the value of investment property.

An increase in rental growth rates would increase the value of investment property, where as a decrease would decrease the value of investment property.

Refer to Note 4.2 for further information on the categorisation of investment property with regards to the fair value hierarchy.

Contractual obligations

At 31 December 2015, the following contractual obligations relating to expansions at existing investment properties are in place:

- Under an expansion clause in the current lease the tenant at 5 Viola Place, Brisbane Airport, Queensland can request a 6,250 square
 metre expansion at any point during the term (which currently expires on 30 June 2017). The Group would be responsible for funding this
 expansion. Upon completion of the expansion works the lease would be re-set so that at least seven years remained and rent would be
 charged on the additional net lettable area constructed under the expansion clause.
- Under an expansion clause in the current lease the tenant at 101-103 William Angliss Drive, Laverton North, Victoria can request a 3,000 square metre expansion within the first two years of the lease (this expansion clause expires on 15 April 2016). The Group would be responsible for funding this expansion. Upon completion of the expansion works a new 15 year lease would commence and rent would be charged on the additional net lettable area constructed under the expansion clause.
- Under an expansion clause in the current lease the tenant at 120-132 Atlantic Drive, Keysborough, Victoria can request a 3,000 square metre expansion at any point during the term (which currently expires on 20 December 2028). The Group would be responsible for funding this expansion. Upon completion of the expansion works the lease would be re-set so that at least seven years remained and rent would be charged on the additional net lettable area constructed under the expansion clause.

The three property expansions detailed above have an estimated aggregate cost of not more than \$15.0 million.

The Group also has an obligation in June 2019 to make available \$6.0 million to the tenant upon request at 1 Charles Street, Parramatta, New South Wales to spend on capital expenditure or refurbishment at the property.

The Group has entered into a contract and other documents to acquire Building C, 211 Wellington Road, Mulgrave, Victoria on a fund through basis. Practical completion of this office building is expected to be in late 2016. A further \$43.9 million is payable under the fund through agreement for this property.

The Group entered in a contract to purchase 255 London Circuit, Canberra, Australian Capital Territory which had not completed on 31 December 2015. This property has therefore been included with the investment property portfolio at cost. A corresponding entry for \$66.5 million (being the purchase price less deposit paid) is included in "trade and other payables" within the Statement of Financial Position. This acquisition has now completed as noted in Note 5.2.

Section 3: Operating assets and liabilities (cont.)

3.1 Investment property (cont.)

Reconciliation of value of investment property

| | Six months to 31-Dec-15 | Six months to 30-Jun-15 |
|---------------------------------------------------------|----------------------------|----------------------------|
| | \$'000 | \$'000 |
| At fair value | | |
| Opening balance | 2,292,711 | 2,119,980 |
| Acquisitions | 155,214 | 87,763 |
| Capital expenditure | 3,258 | 6,286 |
| Disposals (including straight line receivable reversal) | - | (8,233) |
| Net gain/(loss) on disposals | - | 113 |
| Net gain/(loss) from fair value adjustment | 63,207 | 86,802 |
| Closing balance | 2,514,390 | 2,292,711 |

3.2 Trade and other receivables

Determination of fair value

The fair value of trade and other receivables is estimated as the present value of future cash flows, discounted at the market rate of interest at the reporting date. This fair value is determined for disclosure purposes.

Trade and other receivables can be analysed as follows:

| | 31-Dec-15 | 30-Jun-15 |
|-------------------------------|-----------|-----------|
| | \$'000 | \$'000 |
| Rent receivables | 7,464 | 3,788 |
| GST receivable | - | 533 |
| Prepayments | 6,930 | 4,913 |
| Unamortised tenant incentives | 27,460 | 26,404 |
| | 41,854 | 35,638 |

Impaired rent receivables

As at 31 December 2015, no rent receivables of the Group were impaired (June 2015: nil impairment).

Fair value and credit risk

Due to the short-term nature of these receivables, their carrying amount is assumed to approximate their fair value.

The maximum exposure to credit risk at the reporting date is the carrying amount of each class of receivables mentioned above.

| | 31-Dec-15 | 30-Jun-15 |
|------------------|-----------|-----------|
| | \$'000 | \$'000 |
| Non-current | | |
| Rent receivables | 53,268 | 51,129 |
| | 53,268 | 51,129 |

Rent receivables represent the non-current portion of straight-line rental income receivable.

Section 3: Operating assets and liabilities (cont.)

3.3 Trade and other payables

Trade and other payables can be analysed as follows:

| | 31-Dec-15 | 30-Jun-15 |
|----------------------------------------------------------|-----------|-----------|
| | \$'000 | \$'000 |
| Trade payables | 1,579 | 664 |
| Non-trade payables | 492 | 464 |
| GST payable | 1,264 | _ |
| Accrued expenses - other | 14,503 | 14,449 |
| Prepaid rent | 18,385 | 12,714 |
| Settlement of contracts to acquire investment properties | 70,155 | _ |
| | 106,378 | 28,291 |

SECTION 4: Capital structure and financing costs



in this section ...

This section outlines how the Group manages its capital and related financing costs.

4.1 Interest bearing liabilities

The table below summarises the movements in the Group's interest bearing liabilities during the six months to 31 December 2015.

| | Opening balance | Movement | Closing balance | | |
|------------------------------------|--------------------|---------------|-----------------|----------------|----------|
| | 1 July 2015 | during period | 31 Dec 2015 | Facility limit | Maturity |
| | \$'000 | \$'000 | \$'000 | \$'000 | |
| Secured loans | | | | | |
| Syndicated bank facility | | | | | |
| - Tranche A | 255,000 | - | 255,000 | 255,000 | Dec-17 |
| - Tranche B | 255,000 | (58,280) | 196,720 | 255,000 | Dec-18 |
| - Tranche C | 86,826 | (86,826) | - | 245,000 | Dec-19 |
| - Tranche D | _ | - | _ | 70,000 | Dec-19 |
| - Tranche E | 100,000 | _ | 100,000 | 100,000 | Jun-19 |
| Loan Note 1 | 200,000 | - | 200,000 | 200,000 | Mar-25 |
| Loan Note 2 | _ | 100,000 | 100,000 | 100,000 | Dec-22 |
| Loan Note 3 | _ | 60,000 | 60,000 | 60,000 | Dec-22 |
| Facility 1 | _ | 90,000 | 90,000 | 90,000 | Dec-22 |
| Total loans | 896,826 | 104,894 | 1,001,720 | 1,375,000 | |
| | | | | | |
| Less unamortised upfront costs | (6,381) | (31) | (6,412) | | |
| Total interest bearing liabilities | 890,445 | 104,863 | 995,308 | | |

The weighted average interest rate (including bank margin and amortisation of upfront fees paid) at 31 December 2015 was 4.53% per annum (30 June 2015: 4.76% per annum). Refer to note 4.2 for details on interest rate swaps.

4.2 Derivative financial instruments

Determination of fair value

The fair value of interest rate swaps is based on broker quotes. Those quotes are tested for reasonableness by discounting estimated future cash flows based on the terms and maturity of each contract and using market interest rates for a substitute instrument at the measurement date.

Fair values reflect the credit risk of the instrument and include adjustments to take account of the credit risk of the Group entity and counterparty when appropriate.

Derivative financial instruments

Derivative financial instruments can be analysed as follows:

| | 31-Dec-15 | 30-Jun-15 |
|-------------------------------------------------------------------------------|-----------|-----------|
| | \$'000 | \$'000 |
| Interest rate swap contracts – carried at fair value through profit and loss: | | |
| Total current derivative financial instrument liabilities | - | _ |
| Total non-current derivative financial instrument liabilities | 10,016 | 20,000 |
| | 10,016 | 20,000 |

SECTION 4: Capital structure and financing costs (cont.)

4.2 Derivative financial instruments (cont.)

Derivative financial instruments (cont.)

Instruments used by the Group

The Group is party to derivative financial instruments in the normal course of business in order to hedge exposure to fluctuations in interest rates in accordance with the Group's financial risk management policies. The gain or loss from re-measuring the interest rate swaps at fair value is recognised in the statement of profit or loss and other comprehensive income immediately.

Interest rate swap contracts ("swaps") - carried at fair value through profit and loss

Swaps in effect at 31 December 2015 covered 36% (30 June 15: 53%) of the loan principal outstanding. With total fixed interest rate debt of \$450 million outstanding, the total fixed interest rate coverage of outstanding principle is 81% (30 June 15: 75%).

The average fixed interest rate of swaps at 31 December 2015 was 3.06% per annum (30 June 15: 3.70% per annum) and the variable interest rate (excluding bank margin) is 2.11% per annum (30 June 15: 2.10% per annum) at balance date. See table below for further details of swaps in effect at 31 December 2015:

| Counter Party | Amount of Swap | Swap Expiry | Fixed Rate | Term to Maturity |
|--------------------------|----------------|-------------|------------|------------------|
| | \$'000 | | % p.a. | Years |
| ANZ | 50,000 | Jul-2018 | 3.20% | 2.5 |
| Westpac | 50,000 | Jan-2019 | 3.57% | 3.1 |
| ANZ | 50,000 | Jan-2019 | 3.55% | 3.1 |
| NAB | 60,000 | Nov-2019 | 3.70% | 3.8 |
| NAB | 25,000 | Jun-2020 | 2.36% | 4.5 |
| CBA | 25,000 | Jun-2020 | 2.36% | 4.5 |
| ANZ | 50,000 | Dec-2020 | 2.42% | 5.0 |
| Westpac | 50,000 | Jun-2021 | 2.48% | 5.5 |
| Total / Weighted average | 360,000 | | 3.06% | 3.9 |

The swap contracts require settlement of net interest receivable or payable each 30 days. The settlement dates generally coincide with the dates on which interest is payable on the underlying debt. The swap contracts are settled on a net basis.

At balance date these swap contracts were liabilities with a fair value of \$10,016,000 (30 June 15: liabilities of \$20,000,000) for the Group. In the period ended 31 December 2015 there was a gain from the increase in fair value of \$9,984,000 for the Group (2014: loss of \$10,282,000).

Fair value hierarchy

The table below analyses financial instruments carried at fair value, by valuation method. The different levels have been defined as follows:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).
- · Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

| | Level 1 | Level 2 | Level 3 | Total |
|----------------------------------|---------|---------|---------|--------|
| | \$'000 | \$'000 | \$'000 | \$'000 |
| 31 December 2015 | | | | |
| Derivative financial liabilities | - | 10,016 | _ | 10,016 |
| | _ | 10,016 | _ | 10,016 |
| 30 June 2015 | | | | |
| Derivative financial liabilities | - | 20,000 | _ | 20,000 |
| | _ | 20,000 | _ | 20,000 |

The fair value for investment properties has been categorised as Level 3 in the fair value hierarchy based on the significant unobservable inputs into the valuation techniques used.

SECTION 4: Capital structure and financing costs (cont.)

4.3 Contributed Equity and reserves

Contributed Equity

Contributed equity can be analysed as follows:

| | Six months to 31-Dec-15 | Six months to 31-Dec-15 | Six months to 31-Dec-14 | Six months to 31-Dec-14 |
|-------------------------------------------------------------|----------------------------|----------------------------|----------------------------|----------------------------|
| | No. ('000) | \$'000 | No. ('000) | \$'000 |
| Opening balance at 1 July | 569,028 | 1,376,011 | 540,115 | 1,303,009 |
| | | | | |
| Issues of ordinary stapled securities during the half-year: | | | | |
| Distribution reinvestment plan | _ | - | 14,201 | 34,366 |
| Securities issued under Employee Incentive Plans | 307 | - | 287 | _ |
| Cost of raising capital | _ | - | | (707) |
| | 307 | - | 14,488 | 33,659 |
| Closing balance at 31 December | 569,335 | 1,376,011 | 554,603 | 1,336,668 |

Distribution reinvestment plan

The Distribution Reinvestment Plan was operative for the distribution the Group has declared for the six months ended 31 December 2015.

The price for securities to be issued under the DRP in respect of the distribution payable for the six months ended 31 December 2015 will be established by applying a 2% discount to the 10-day volume weighted market price for the Group's securities from 5 January 2016 (the second trading day following the record date) rounded down to the nearest cent. New securities issued under the DRP will rank equally with all other securities including a full entitlement to all future distributions and are expected to be issued on or about 29 February 2016.

4.4 Distributions

| Period for distribution | Total distribution | Total stapled securities | Distributions per stapled security |
|-------------------------------|--------------------|--------------------------|---------------------------------------|
| | \$'000 | ('000) | (cents) |
| Half year to 31 December 2015 | 58,072 | 569,335 | 10.20 |
| Half year to 31 December 2014 | 54,351 | 554,603 | 9.80 |

4.5 Share based payment arrangements

Determination of fair values

Fair value is calculated based on the present value of the performance right on the date of issuance in future periods, discounted at a market-related <u>discount rate</u>.

Share-based payment arrangements

At 31 December 2015 the Group has the following share based payment arrangements:

Employee Incentive Plans FY12, FY13, FY14, FY15 and FY16

The Group has introduced employee incentive plans for all employees (including the Managing Director). The plans are designed to link employees' remuneration with the long term goals and performance of the Group and with the maximisation of wealth for its Securityholders. The current measures for the plans, which are reviewed regularly by the Nomination, Remuneration & HR Committee and/or the Board are described in full on page 63 (in the remuneration report section of the directors' report) in the 2015 Annual Report.

Under each plan, each eligible employee is sent a letter of invitation to the plan which outlines the percentage of their base salary that they can earn as performance rights. Acceptance of this invitation is the grant date for those performance rights. The percentage of the maximum possible earnings for each employee is determined by the percentage of the measures under each plan that are achieved.

SECTION 4: Capital structure and financing costs (cont.)

4.5 Share based payment arrangements (cont.)

Share-based payment arrangements (cont.)

Employee Incentive Plans FY12, FY13, FY14, FY15 and FY16 (cont.)

Subject to the employee remaining employed by the Group, on or about 30 September of each year the employee will receive 25% of his or her performance rights, as they vest through the issue of stapled securities in the Group. Securities will be issued for an equivalent amount at an issue price per security based on the volume weighted average price of the securities over the first 20 trading days in September prior either:

- 1. to the vesting date of the first tranche of each plan for plans after FY13, or
- 2. each vesting date for the FY13 plan and prior.

Any director in the plan will have their grant ratified at the Group's Annual General Meeting and following approval will be issued their securities on the same basis as the employees. The performance rights are cumulative and, subject to some exceptions, immediately vest in the case of a takeover of the Group or a redundancy.

During the period, the first tranche of the FY15 and second tranche of the FY14 Employee Incentive Plan performance rights were determined with the results shown on the table below:

| Plan identification | Plan participants | Tranche | Cost |
|---------------------|-------------------|---------|---------|
| | | | \$ |
| FY15 Plan | Director | 1 | 127,097 |
| FY15 Plan | Employees | 1 | 264,753 |
| FY14 Plan | Director | 2 | 126,226 |
| FY14 Plan | Employees | 2 | 123,568 |

The first tranche of the FY15 Employee Incentive Plan performance rights vested during the year.

The fair value of performance rights under the FY16 Employee Incentive Plan was determined on the grant date of those rights and then "trued-up" at 31 December 2015 where allowed. The fair value of these rights for directors is estimated as \$530,400 and for other employees \$636,514. This estimate is based on achieving 78.0% of the maximum payable under the FY16 plan. This is seen as a reasonable estimate for fair value as it is based on the percentage achieved for comparable elements in the FY15 plan which were then adjusted for information available on likely achievement as at 31 December 2015. The actual costs of performance rights cannot be determined until FY17 and the first issue of securities under the FY16 plan will not occur until FY17.

During the period, \$575,940 was recognised in the share based payments reserve (Dec 14: \$561,167). This represents the amounts recognised under the four plans in operation and is the portion of the fair value of the total cost recognised of the unissued securities, which remain conditional on employment with the Group at the relevant vesting date.

As of the date of the report, the number of equity shares to be granted and vested in the future cannot be determined until the rights fully vest.

The table below outlines the value of performance rights granted during the period to 31 December 2015, where those values can be determined. It also outlines the value of performance rights that were issue as Stapled Securities in the Group.

| Plan identification | Plan participants | Issue date | Value of securities issued on conversion of performance rights | Number of securities issued on conversion of performance rights | Value of performance rights still to vest | Percentage of plan that vested during the period |
|------------------------|----------------------|------------|----------------------------------------------------------------|--------------------------------------------------------------------------|-------------------------------------------|-----------------------------------------------------------|
| | | | \$ | No. | \$ | % |
| FY15 Plan | Director | 26/11/2015 | 127,097 | 40,736 | N/A | 25% |
| FY15 Plan | Employees | 9/10/2015 | 264,753 | 84,858 | N/A | 25% |
| FY14 Plan | Director | 9/10/2015 | 126,226 | 40,457 | N/A | 25% |
| FY14 Plan | Employees | 9/10/2015 | 123,568 | 39,605 | N/A | 25% |
| FY13 Plan | Director | 9/10/2015 | 138,040 | 44,244 | 138,040 | 25% |
| FY13 Plan | Employees | 9/10/2015 | 122,538 | 39,276 | 122,538 | 25% |
| FY12 Plan | Director | 9/10/2015 | 98,791 | 31,664 | _ | 25% |
| FY12 Plan | Employees | 9/10/2015 | 83,389 | 26,727 | - | 25% |

SECTION 5: Other notes

5.1 Related party transactions

Director transactions

A number of directors, or their related parties, hold positions in other entities that result in them having control or significant influence over the financial or operating policies of those entities.

One of these entities transacted with the Group in the reporting period. The terms and conditions of the transaction were no more favourable than those available, or which might reasonably be expected to be available, on similar transactions non related parties on an arm's length basis.

The aggregate value of transactions and outstanding balances relating to Directors and entities over which they have significant control or significant influence were as follows:

| Director | Transaction | Half-year 2015 | Half-year 2014 |
|----------------|-------------|----------------|----------------|
| | | \$ | \$ |
| G. Jackson (i) | Valuation | 19,500 | 13,200 |

(i) The Group used the valuation services of m3property, a company that Mr Jackson is a director of, to independently value 4 properties (2014: 3). Amounts were billed based on normal market rates for such services and were due and payable under normal payment terms and Mr Jackson was not directly involved in the Group's engagement of m3property. At balance date \$19,500 remained payable (2014: \$13,200)

The Group also uses the services of National Australia Bank of which Geoff Tomlinson was a director during the prior period (he retired as a director on 18 December 2014). Services included transactional banking, lending, provision of interest rate swaps and provision of life insurance. These services were provided on a commercial, arm's length basis and all services were being used prior to Geoff Tomlinson joining the Board. Mr Tomlinson had no involvement in the engagement or day to day administration of these services.

Movements in securities

The movement in the number of ordinary stapled securities in the Group held, directly, indirectly or beneficially, by each key management person, including their related parties, is as follows:

| Securityholder | Opening securities 1 July | Securities granted as compensation | Acquired securities | Disposed securities | Closing securities 31 December |
|----------------|---------------------------------|------------------------------------------|---------------------|---------------------|--------------------------------------|
| | No. | No. | No. | No. | No. |
| G. Jackson | 139,807 | _ | _ | - | 139,807 |
| N. Sasse | 1,249,950 | _ | _ | - | 1,249,950 |
| E. de Klerk | 1,308,721 | _ | _ | - | 1,308,721 |
| T. Collyer | 468,511 | 157,101 | _ | - | 625,612 |
| F. Marais | 129,896 | _ | _ | _ | 129,896 |
| A. Hockly | 68,434 | 35,482 | _ | - | 103,916 |
| D. Andrews | 87,990 | 32,861 | _ | - | 120,851 |
| M. Green | 86,525 | 32,399 | _ | (86,525) | 32,399 |
| G. Tomlinson | 57,323 | _ | _ | - | 57,323 |
| M. Brenner | 7,000 | _ | _ | _ | 7,000 |

During the period to 31 December 2015, a total of 257,843 stapled securities with a total value of \$804,465 were issued to key management personnel upon vesting of Performance Rights under Employee Incentive Plans.

SECTION 5: Other notes (cont.)

5.2 Subsequent events

On 19 January 2016, the Group announced that the issue price for securities to be issued under the DRP for the distribution to be paid on or around 29 February 2016 will be \$2.91 per stapled security.

Approximately 73.6% of Growthpoint's distribution payable on or around 29 February 2016 will be issued new stapled securities under the DRP raising \$40.1 million for the issue of 13.8 million new stapled securities after deduction of witholding tax. Total stapled securities on issue following the DRP will be approximately 583.1 million.

The purchase of 255 London Circuit, Canberra, ACT was completed on 22 January 2016, with payment of the full price under the contract of sale.

Other than noted above, there has not arisen a transaction or event of an unusual nature likely to affect significantly the operations of the business, the results of those operations or the state of affairs of the entity in future financial years from the end of the interim period to the date of this report.

Directors' declaration

In the opinion of the Directors:

- (a) the attached Financial Statements and notes set out on pages 24 to 43 are in accordance with the Corporations Act 2001, including:
 - (i) complying with Australia Accounting Standard AASB 134 Interim Financial Reporting and the Corporations Regulations 2001; and
 - (ii) giving a true and fair view of the Group's financial position as at 31 December 2015 and of its performance for the half-year ended on that date; and
- (b) there are reasonable grounds to believe that the Group will be able to pay its debts as and when they become due and payable.

This declaration is made in accordance with a resolution of the Directors of the Group.

T.J. Collyber
Timothy Collyer
Managing Director

Growthpoint Properties Australia Limited

Melbourne, 22 February 2016

Auditor's independence declaration



Lead Auditor's Independence Declaration under Section 307C of the Corporations Act 2001

To: the directors of Growthpoint Properties Australia Limited, being the Responsible Entity of Growthpoint Properties Australia Trust

I declare that, to the best of my knowledge and belief, in relation to the review for the half-year ended 31 December 2015 there have been:

- no contraventions of the auditor independence requirements as set out in the Corporations Act 2001 in relation to the review; and
- no contraventions of any applicable code of professional conduct in relation to the review.

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Dean M Waters Partner

Melbourne

22 February 2016

Independent Auditor's report



Independent auditor's review report to the Stapled Security holders of Growthpoint Properties Australia Limited and Growthpoint Properties Australia Trust

Report on the consolidated financial report

We have reviewed the accompanying interim financial report of Growthpoint Properties Australia, which comprises the consolidated statement of financial position as at 31 December 2015, consolidated statement of profit or loss and other comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the half-year ended on that date, notes 1 to 5 comprising a summary of significant accounting policies and other explanatory information and the directors' declaration of the Group comprising the Growthpoint Properties Australia Limited (the Company), Growthpoint Properties Australia Trust (the Trust), and the entities it controlled at the half-year's end or from time to time during the half-year.

Directors' responsibility for the interim financial report

The directors of the Growthpoint Properties Australia Limited, being the Responsible Entity of Growthpoint Properties Australia Trust, are responsible for the preparation of the interim financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the interim financial report that is free from material misstatement, whether due to fraud or error.

Auditor's responsibility

Our responsibility is to express a conclusion on the interim financial report based on our review. We conducted our review in accordance with Auditing Standard on Review Engagements ASRE 2410 Review of a Financial Report Performed by the Independent Auditor of the Entity, in order to state whether, on the basis of the procedures described, we have become aware of any matter that makes us believe that the interim financial report is not in accordance with the Corporations Act 2001 including: giving a true and fair view of the Group's financial position as at 31 December 2015 and its performance for the half-year ended on that date; and complying with Australian Accounting Standard AASB 134 Interim Financial Reporting and the Corporations Regulations 2001. As auditor of Growthpoint Properties Australia, ASRE 2410 requires that we comply with the ethical requirements relevant to the audit of the annual financial report.

A review of an interim financial report consists of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Australian Auditing Standards and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Independence

In conducting our review, we have complied with the independence requirements of the *Corporations Act 2001*.



Conclusion

Based on our review, which is not an audit, we have not become aware of any matter that makes us believe that the interim financial report of Growthpoint Properties Australia is not in accordance with the *Corporations Act 2001*, including:

- (a) giving a true and fair view of the Group's financial position as at 31 December 2015 and of its performance for the half-year ended on that date; and
- (b) complying with Australian Accounting Standard AASB 134 Interim Financial Reporting and the Corporations Regulations 2001.

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Dean M Waters Partner

Melbourne

22 February 2016

About Growthpoint South Africa¹

Growthpoint Properties Limited of South Africa ("GRT") owns 65% of the securities of Growthpoint (at 31 December 2015) and is its major Security holder.

GRT is the largest listed South African and emerging market REIT





Other information about GRT

- The largest listed South African REIT
- Included in the JSE Top 40 Index
- Top ten constituent of FTSE EPRA / NAREIT Emerging Index
- Included in the JSE Socially Responsible Investment (SRI) Index
- Underpinned by high-quality, physical property assets, diversified across sectors (Retail. Office and Industrial)
- Consistent record of growth and creating value for investors with 7.4% compound average annual growth in distributions over the past 5 years
- Sustainable quality of earnings that can be projected with a high degree of accuracy
- Well capitalised and conservatively geared
- Good corporate governance with transparent reporting
- Proven management track record
- Recipient of multiple sustainability, governance and reporting awards
- · Baa2 global scale rating from Moody's

Growthpoint represents:

- 21.9% of GRT's gross property assets
- 25.0% of GRT's net property income
- 15.5% of GRT's total distributable income

Growth in tangible assets and market capitalisation (Rbn)

As at 31 December



Growth in distributions per share (¢)



Key Facts

| Listing | GRT is listed on the Johannesburg Stock Exchange (JSE) |
|----------------------------|-------------------------------------------------------------------------------------------|
| Ranking on the JSE | 32nd by market capitalisation as of 31 December 2015 |
| Exchange rate used | AUD:ZAR=9.4 |
| Market capitalisation | R71.7B / AUD7.6B |
| Gross assets | R106.4B / AUD11.3B |
| Net assets | R68.1B / AUD7.3B |
| Gearing (SA only) | 32.1% |
| Distributable Income | R4,2B / AUD446.8M |
| ICR (SA only) | 3.4 times |
| No. of employees (SA only) | 700 |
| Properties | 472 properties in South Africa, including 50% ownership of the prestigious V&A Waterfront |
| | |

1. All information supplied by GRT (figures as at 30 June 2015).

Securityholder Information

Top 20 Legal Securityholders

as at 31 December 2015

| Rank | Name | No. of Securities | % of Securities |
|-------------------------------------------------------------|----------------------------------------------------------------------------|----------------------|-----------------|
| 1. | Growthpoint Properties Limited | 369,703,413 | 64.94 |
| 2. | HSBC Custody Nominees (Australia) Limited | 40,935,865 | 7.19 |
| 3. | J P Morgan Nominees Australia Limited | 27,302,657 | 4.80 |
| 4. | Emira Property Fund | 27,225,813 | 4.78 |
| 5. | Citicorp Nominees Pty Limited | 23,937,386 | 4.20 |
| 6. | National Nominees Limited | 11,819,607 | 2.08 |
| 7. | BNP Paribas Noms Pty Ltd <drp></drp> | 8,476,320 | 1.49 |
| 8. | RBC Investor Services Australia Nominees Pty Limited <drp a="" c=""></drp> | 5,759,713 | 1.01 |
| 9. | Warbont Nominees Pty Ltd | 2,469,601 | 0.43 |
| 10. | Sharon Investments Pty Ltd | 2,252,000 | 0.40 |
| 11. | Rabinov Holdings Pty Ltd | 2,189,990 | 0.38 |
| 12. | BNP Paribas Nominees Pty Ltd <agency collateral="" lending=""></agency> | 1,600,000 | 0.28 |
| 13. | Citicorp Nominees Pty Limited < Colonial First State Inv A/C> | 1,349,703 | 0.24 |
| 14. | BNP Paribas Nominees Pty Ltd <agency a="" c="" drp="" lending=""></agency> | 1,255,568 | 0.22 |
| 15. | HSBC Custody Nominees (Australia) Limited - A/C 3 | 924,803 | 0.16 |
| 16. | BNP Paribas Noms (NZ) Ltd <drp></drp> | 916,368 | 0.16 |
| 17. | Mr Max Karl Koep | 665,000 | 0.12 |
| 18. | Mr Timothy James Collyer | 625,612 | 0.11 |
| 19. | HSBC Custody Nominees (Australia) Limited - GSCO ECA | 608,043 | 0.11 |
| 20. | Bond Street Custodians Limited | 579,533 | 0.10 |
| Total Top 20 legal holders of fully paid stapled securities | | 530,596,995 | 93.20 |
| Total | Remaining Holders Balance | 38,737,617 | 6.80 |

Distribution of Securityholders

as at 31 December 2015

| Range | Total holders | Securities | % of Issued Capital |
|-------------------------|---------------|-------------|---------------------|
| | | | |
| 1 - 1,000 | 742 | 364,137 | 0.06 |
| 1,001 - 5,000 | 1,387 | 3,857,490 | 0.68 |
| 5,001 - 10,000 | 542 | 4,039,133 | 0.71 |
| 10,001 - 100,000 | 686 | 18,190,392 | 3.20 |
| 100,001 - 9,999,999,999 | 76 | 542,883,460 | 95.35 |
| Total | 3,433 | 569,334,612 | 100.00 |

As at 31 December 2015, there were 569,334,612 fully-paid stapled securities held by 3,433 individual Securityholders.

Growthpoint Securityholders*

As at 31 December 2015



- GRT 65.0%
- Institutional 27.3%
- Retail 7.0%
- Directors and employees 0.7%

Location of Growthpoint Securityholders*

As at 31 December 2015



- South Africa 75.0%
- Australia 15.5%
- Rest of World 9.5%

^{*} Figures are approximate and based on beneficial ownership.

Glossary

| \$ or dollar | refers to Australian currency unless otherwise indicated |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| AFSL | Australian Financial Services Licence |
| A-REIT | Australian Real Estate Investment Trust |
| ASX | Australian Securities Exchange |
| В | billion |
| Board | the board of directors of the Company |
| Cap rate or capitalisation rate | refers to the market income produced by an asset divided by its value or cost |
| CBD | central business district |
| CBRE | an international professional services and investment management firm formerly known as CB Richard Ellis |
| Company or responsible entity | Growthpoint Properties Australia Limited |
| cps | cents per security |
| CY14, CY15 | the calendar year ended 31 December in the year listed i.e. "CY15" means the calender year ended 31 December 2015 |
| discount rate | the interest rate used in a discounted cash flow (DCF) analysis to determine the net present value of an asset's future cash flows |
| distributions | the amount Securityholders receive by way of income in their hand (before any tax or brokerage costs). It is similar to a dividend by a company but it is payable by the Trust |
| distributable income | refer to explanation at the top of page 10 |
| dps | distribution per security |
| fund-through | a mechanism under which an entity (in this report typically Growthpoint) funds development as completion of works occur |
| FY11, FY12, FY13, FY14 and FY15 | the 12 months ended on 30 June in the year listed i.e. "FY15" means the 12 months ended 30 June 2015 |
| FY16, FY17, FY18, FY19 and FY20 | the 12 months ending on 30 June in the year listed i.e. "FY16" means the 12 months ending 30 June 2016 |
| HY11, HY12, HY13, HY14, HY15 and HY16 | the six months ended on 31 December in the prior calendar year listed i.e. "HY16" means the six months ended 31 December 2015 |
| HY17, HY18, HY19 and HY20 | the six months ending on 31 December in the prior calendar year listed i.e. "HY17" means the six months ending 31 December 2016 |
| ICR | Interest coverage ratio |
| Gearing | interest bearing liabilities divided by total assets |
| GOZ | the ASX trading code that Growthpoint trades under. |
| | |
| Green Star | an internationally recognised sustainability rating system issued by the Green Building Council in Australia |
| gross assets | the total value of assets |
| gross assets Growthpoint or the Group | the total value of assets Growthpoint Properties Australia comprising the Company, the Trust and their controlled entities |
| gross assets Growthpoint or the Group Growthpoint SA or GRT | the total value of assets Growthpoint Properties Australia comprising the Company, the Trust and their controlled entities Growthpoint Properties Limited of South Africa (Growthpoint's majority Securityholder) which trades on the JSE under the code "GRT" |
| gross assets Growthpoint or the Group Growthpoint SA or GRT IFRS | the total value of assets Growthpoint Properties Australia comprising the Company, the Trust and their controlled entities Growthpoint Properties Limited of South Africa (Growthpoint's majority Securityholder) which trades on the JSE under the code "GRT" International Financial Reporting Standards |
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| gross assets Growthpoint or the Group Growthpoint SA or GRT IFRS JLL JSE m MER REIT NABERS NPI NTA Securityholder S&P sqm sustainability Syndicated Facility Trust | the total value of assets Growthpoint Properties Australia comprising the Company, the Trust and their controlled entities Growthpoint Properties Limited of South Africa (Growthpoint's majority Securityholder) which trades on the JSE under the code "GRT" International Financial Reporting Standards the Australian arm of Jones Lang LaSalle, an international professional services and investment management firm Johannesburg Stock Exchange million management expense ratio comprising all the Group's costs other than interest divided by the average gross assets for the year real estate investment trust National Australian Built Environment Rating System (a national system for measuring environmental performance of buildings) net property income net tangible assets an owner of Growthpoint securities Standard & Poor's square metres a process for ensuring activities are able to be continued and assets and resources are able to endure for a medium-long-term syndicated loan facility from CBA, NAB, WBC and ANZ to Growthpoint Growthpoint Properties Australia Trust |
| gross assets Growthpoint or the Group Growthpoint SA or GRT IFRS JLL JSE m MER REIT NABERS NPI NTA Securityholder S&P sqm sustainability Syndicated Facility | the total value of assets Growthpoint Properties Australia comprising the Company, the Trust and their controlled entities Growthpoint Properties Limited of South Africa (Growthpoint's majority Securityholder) which trades on the JSE under the code "GRT" International Financial Reporting Standards the Australian arm of Jones Lang LaSalle, an international professional services and investment management firm Johannesburg Stock Exchange million management expense ratio comprising all the Group's costs other than interest divided by the average gross assets for the year real estate investment trust National Australian Built Environment Rating System (a national system for measuring environmental performance of buildings) net property income net tangible assets an owner of Growthpoint securities Standard & Poor's square metres a process for ensuring activities are able to be continued and assets and resources are able to endure for a medium-long-term syndicated loan facility from CBA, NAB, WBC and ANZ to Growthpoint |

2016 Securityholder Calendar*

22 February

Results for the half year ended
 31 December 2015 announced to ASX

29 February

• Distribution paid for the half year ended 31 December 2015

1 March

• Half year report sent to Securityholders

22 August

 Results for the year ended 30 June 2016 announced to ASX

31 August

- Distribution paid for the half year ended 30 June 2016
- Annual Tax Statement for year ended 30 June 2016 mailed
- FY16 Annual Report sent to Securityholders

24 November

 Annual General Meeting (webcast available for Securityholders unable to attend)

Company Directory

Growthpoint Properties Australia

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Growthpoint Properties Australia Trust ARSN 120 121 002

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Auditor KPMG

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Environmentally Responsible Printing

This report is printed by an ISO 14001 certified facility employing systems to identify and minimise areas of impact to the environment.

The report is printed on Titan Satin which is produced in an ISO 14001 accredited facility ensuring all processes involved in production are of the highest environmental standards. FSC Mixed Sources Chain of Custody (CoC) certification ensures fibre is sourced from certified and well managed forests.

^{*} Dates indicative and subject to change by the Board.

