

Sydney

Level 2, 5 Martin Place Sydney NSW 2000 Australia GPO Box 3698 Sydney NSW 2001 www.challenger.com.au

> Telephone 02 9994 7000 Facsimile 02 9994 7777

4 March 2016

Ms Stephanie Yong Senior Adviser, Listings Compliance ASX Limited 20 Bridge Street Sydney, NSW 2000

Dear Stephanie,

### Appendix 3Y - Change of Director's Interest

Attached is an Appendix 3Y for Mr Brian Benari, Chief Executive Officer, for:

- the transfer of 416,668 Challenger shares to him upon vesting of Hurdled Performance Rights pursuant to the Challenger Performance Plan Rules; and
- subsequent sale of those shares.

The shares transferred to Mr Benari relate to the vesting of tranche 3 of the 2012 Hurdled Performance Rights upon satisfaction of relevant performance hurdles and other vesting conditions. The grant of 2012 Hurdled Performance Rights to Mr Benari was the subject of shareholder approval at an Extraordinary General Meeting held on 28 February 2012.

Yours sincerely,

Michael Vardanega Company Secretary

7Rule 3.19A.2

# **Appendix 3Y**

## **Change of Director's Interest Notice**

Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX's property and may be made public.

Introduced 30/09/01 Amended 01/01/11

Name of entity	Challenger Limited	
ABN	85 106 842 371	

We (the entity) give ASX the following information under listing rule 3.19A.2 and as agent for the director for the purposes of section 205G of the Corporations Act.

Name of Director	Brian Benari
Date of last notice	18 September 2015

#### Part 1 - Change of director's relevant interests in securities

In the case of a trust, this includes interests in the trust made available by the responsible entity of the trust

Note: In the case of a company, interests which come within paragraph (i) of the definition of "notifiable interest of a director" should be disclosed in this part.

Direct or indirect interest	Direct and Indirect	
Nature of indirect interest (including registered holder) Note: Provide details of the circumstances giving rise to the relevant interest.	Indirect held via Benari Superannuation Fund	
Date of change	26 February 2016 (allocation of vested shares) 29 February 2016 (sale of shares)	
No. of securities held prior to change	1,000,000 shares (including 350,000 shares held by Benari Superannuation Fund)	
Class	Ordinary shares	
Number acquired	416,668	
Number disposed	416,668	
Value/Consideration  Note: If consideration is non-cash, provide details and estimated valuation	\$7.66 per share (value on vesting) \$7.54 per share (proceeds of sale)	

<sup>+</sup> See chapter 19 for defined terms.

No. of securities held after change	1,000,000 shares (including 350,000 shares held by Benari Superannuation Fund).
Nature of change Example: on-market trade, off-market trade, exercise of options, issue of securities under dividend reinvestment plan, participation in buy-back	Allocation and transfer of shares following vesting of 2012 Hurdled Performance Rights received as long term incentive, and subsequent sale of the resulting shares.

### Part 2 – Change of director's interests in contracts

Note: In the case of a company, interests which come within paragraph (ii) of the definition of "notifiable interest of a director" should be disclosed in this part.

Detail of contract	As previously disclosed, Mr Benari held 2,404,836 Performance Rights under the Challenger Performance Plan comprising:	
	<ul> <li>472,359 Deferred Performance Rights; and</li> </ul>	
	• 1,932,477 Hurdled Performance Rights.	
Nature of interest	N/A	
Name of registered holder (if issued securities)	N/A	
Date of change	26 February 2016 (vesting of and subsequent allocation pursuant to 2012 Hurdled Performance Rights received as long term incentive).	
No. and class of securities to which	N/A	
interest related prior to change  Note: Details are only required for a contract in relation to which the interest has changed		
Interest acquired	N/A	
Interest disposed	416,668 Hurdled Performance Rights.	
Value/Consideration  Note: If consideration is non-cash, provide details and an estimated valuation	\$ 7.66 per share	
Interest after change	1,988,168 Performance Rights comprising:	
	<ul> <li>472,359 Deferred Performance Rights; and</li> </ul>	
	• 1,515,809 Hurdled Performance Rights.	

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<sup>+</sup> See chapter 19 for defined terms.

Part 3 - +Closed period

Were the interests in the securities or contracts detailed	No
above traded during a *closed period where prior written clearance was required?	
If so, was prior written clearance provided to allow the trade to proceed during this period?	N/A
If prior written clearance was provided, on what date was this provided?	N/A

<sup>+</sup> See chapter 19 for defined terms.