

Credit Suisse 19th Asian Investment Conference

Hong Kong – April 2016



Oil Search



Oil Search Limited
ARBN 055 079 868

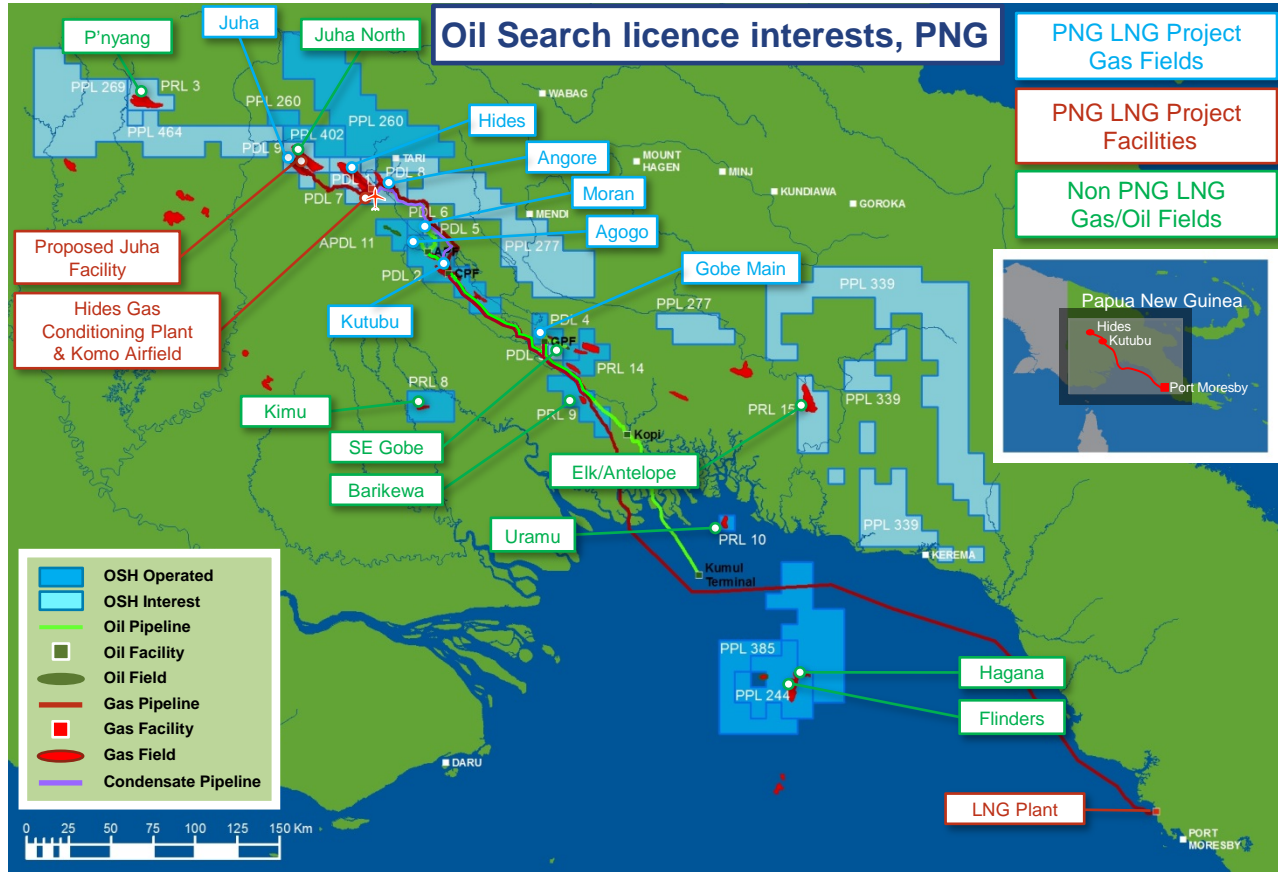
ASX: OSH | POMSoX: OSH US | ADR: OISHY

www.oilsearch.com

Oil Search Profile



Oil Search



- » Established in Papua New Guinea (PNG) in 1929
- » 29% interest in world-class PNG LNG Project, operated by ExxonMobil, and ~60% interest in all PNG's producing oil fields, operated by OSH
- » Pursuing two major LNG growth opportunities – potential PNG LNG expansion and Papua LNG Project. Both among most competitive proposed LNG projects globally
- » Material gas exploration upside in PNG
- » Oil exploration interests in Middle East/North Africa
- » Market capitalisation ~A\$10bn (~US\$7.5bn)
- » Listed on ASX (Share Code: OSH) and POMSOX, plus US ADR programme (Share Code: OISHY)

2015 Highlights

	2015	2014	
Total production (mmboe)	29.25	19.27	↑
Net (loss)/profit after tax (US\$m)	(39.4)	353.2	↓
Core profit ¹ (US\$m)	359.9	482.8	↓
Operating cash flow (US\$m)	952.7	992.3	↓
Total dividend (US cents)	10.0	14.0	↓
Net debt (US\$m)	3,318.2	3,452.0	↓
Liquidity (US\$m)	1,658.5	1,560.2	↑

- » Total production of 29.25 mmboe – 52% higher than 2014 and all-time record
- » Core profit of US\$359.9m, US\$39.4m loss after impairment of Taza, Kurdistan
- » Final dividend for 2015 of 4 US cents, 10 US cents total for year, 42% payout ratio on 2015 core profit
- » Continued progress on gas commercialisation activities in PNG:
 - Both PNG LNG and Papua LNG JVs remain committed, projects offer attractive returns even on revised oil price expectations
- » Business recalibrated:
 - Cost base reduced
 - Resourcing and organisational structure changes
 - Improved productivity
- » Well placed for lower oil price environment:
 - Cash flow positive at <US\$20/bbl, with break-even cash flow AFTER interest, principal repayments and sustaining capex in low US\$30s/bbl
 - US\$1.66bn liquidity available to support growth programmes

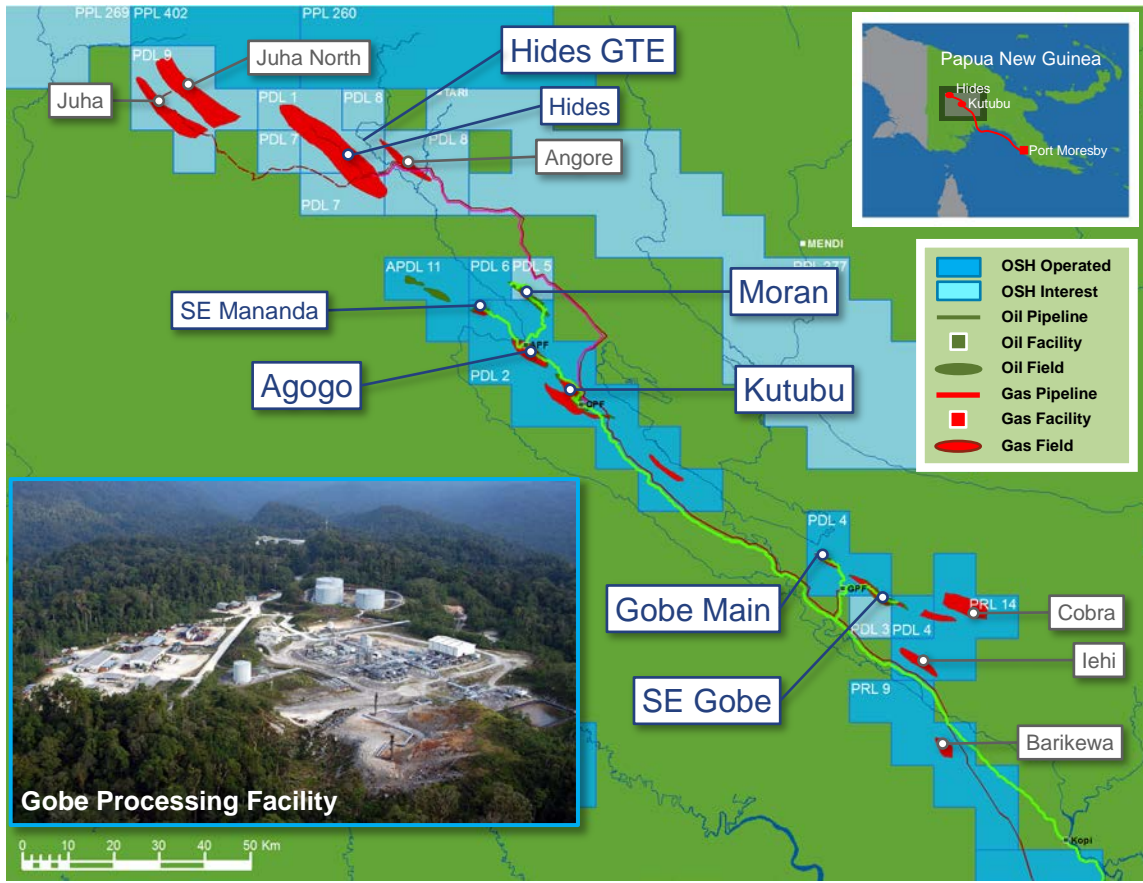
1. Core profit (net profit after tax before significant items) is a non-IFRS measure that is presented to provide a more meaningful understanding of the performance of Oil Search's operations. The non-IFRS financial information is derived from the financial statements which have been subject to audit by the Group's auditor.

PNG LNG Project – performing well above expectations

- » Annualised production in 2015 of 7.4 MTPA, 7% above nameplate of 6.9 MTPA:
 - Further upside expected in 2016
- » 101 LNG cargoes sold in 2015:
 - 78 sold under long term contract, ramp-up to plateau level of 6.6 MTPA reached in 4Q15
 - 23 spot cargoes, with > 70% sold to contract customers, remainder to top tier LNG buyers
- » 31.5 cargoes of Kutubu Blend and 8 naphtha cargoes sold
- » Production optimisation activities progressing well, with additional capacity being achieved both upstream and downstream. Evaluation of potential debottlenecking opportunities ongoing
- » Two Angore development wells drilled and suspended for future tie-in
- » OSH contribution:
 - 118 mmscf/d of gas delivered from OSH-operated oil fields (Kutubu, Gobe Main, SE Gobe), ~12% of total Project gas feedstock
 - 10.6 mmbbl (~30,000 bbl/d) of Project condensate handled by OSH-operated liquids export system



Stable contribution from operated oil fields

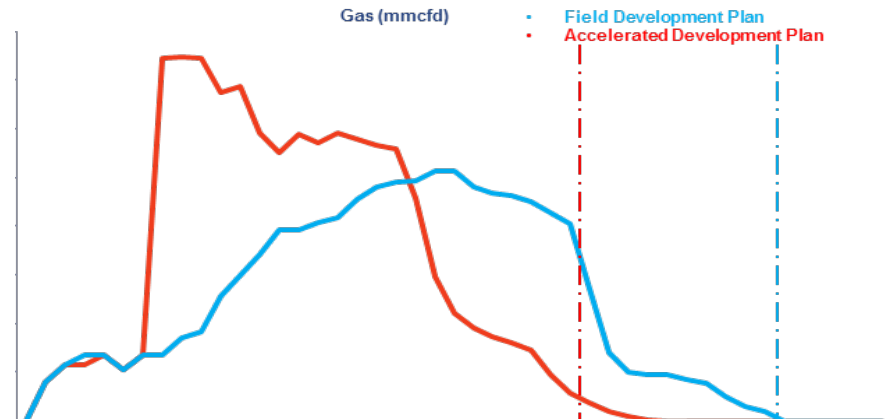


- » 2015 net operated production of 7.0 mmbobe:
 - Similar to 2014 production of 7.1 mmbobe
 - Excellent outcome given maturity of fields
- » Gas supply from SE Gobe field to PNG LNG Project commenced in May. Gobe Processing Facility now handling >15,000 boepd (~2,000 bopd prior to Gobe Main and SEG gas export)
- » Kutubu and Moran fields remain key producers (>95% total oil produced in 2015)



Potential value upside from accelerating gas supply from OSH-operated AG fields to PNG LNG

- » Significant value opportunity identified from accelerating gas blowdown of OSH-operated Associated Gas (AG) fields to PNG LNG
- » Potential benefits:
 - Provision of low cost gas to PNG LNG, increased gas delivery flexibility
 - Optimising future capital investment in alternative supply sources
 - Earlier end of AG field life, reducing cost of supporting ageing facilities and wells
 - Build on OSH's existing operator capabilities
 - Material economic value
- » Project team formed, feasibility studies and possible FEED entry in 2016, subject to commercial and fiscal progress
- » Initial discussions with PNG LNG operator completed



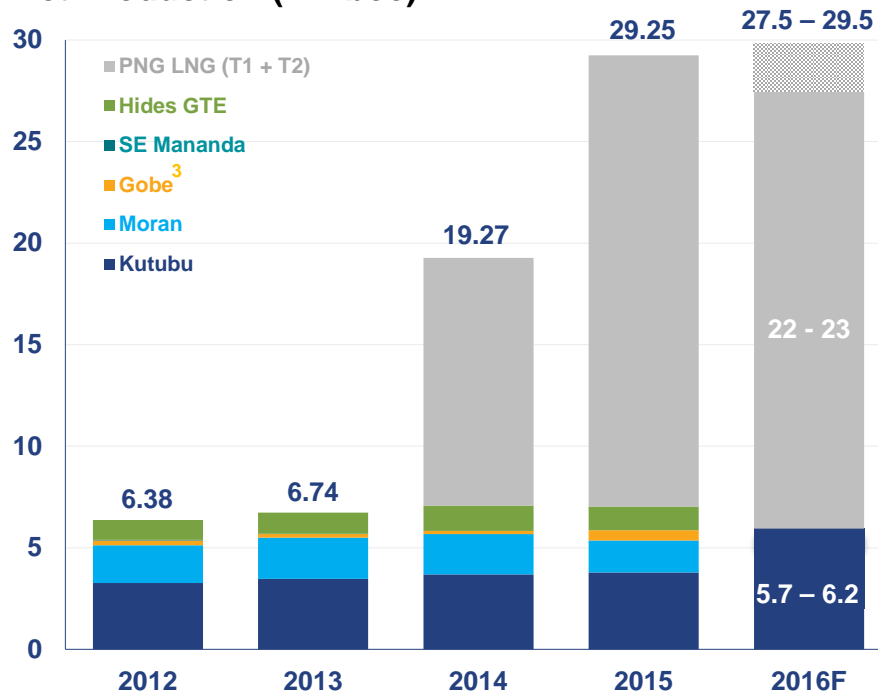


2016 Production Outlook

- » 2016 production forecast of 27.5 – 29.5 mmboe, comprising:
 - OSH-operated production: 5.7 – 6.2 mmboe*
 - PNG LNG: 22 – 23 mmboe
- » 2016 focus items:
 - Add value to mature oil fields in low oil price environment through:
 - Optimising operated production by reducing planned downtime, improving reliability of facilities
 - Ongoing focus on well integrity, process safety and optimising facilities uptime
 - PNG LNG OSH deliverables:
 - Continued delivery Kutubu, Gobe Main and SE Gobe (third-party) gas to PNG LNG Project, operation of liquids export system via Kumul Marine Terminal
 - Support operator in analysing opportunities for further production optimisation and debottlenecking
 - Work on potential accelerated gas blow down of OSH-operated AG fields

* Includes 2.8 – 3.0 bcf (net) of SE Gobe gas sales (OSH – 22.34%) exported to the PNG LNG Project

Net Production (mmboe)^{1,2}



¹ LNG sales products at outlet of plant, post fuel, flare and shrinkage

² Gas:oil conversion rate used from 2014 onwards: 5,100 scf = 1 barrel of oil equivalent (prior years 6,000 scf/boe)

³ Includes SE Gobe gas sales to the PNG LNG Project, which commenced May 2015

Gas growth driving value

- » Gas commercialisation activities in Highlands and Gulf Province made significant progress in 2015:
 - PNG LNG Project: production optimisation, debottlenecking studies, P'nyang MoU and power delivery
 - Papua LNG Project: positive appraisal, selection of project sites, discussions on financing commenced
 - ~10 tcf (gross) undeveloped gas available, sufficient to underpin both world-class developments
- » PNG LNG expansion and Papuan LNG high priority for JVs, Government and landowners, while many other LNG projects globally are being deferred:
 - Among lowest project break-even costs in region (WoodMac)
 - Attractive returns even under revised oil price scenario
- » Low oil price provides impetus to maximise value of both developments through co-operation and integration
- » Growth projects could double OSH production by early 2020s, with further upside from exploration

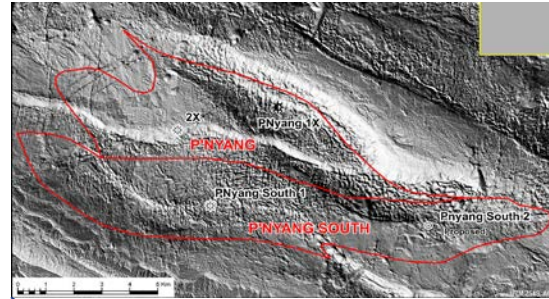


Potential PNG LNG expansion, underpinned by P'nyang and existing gas fields

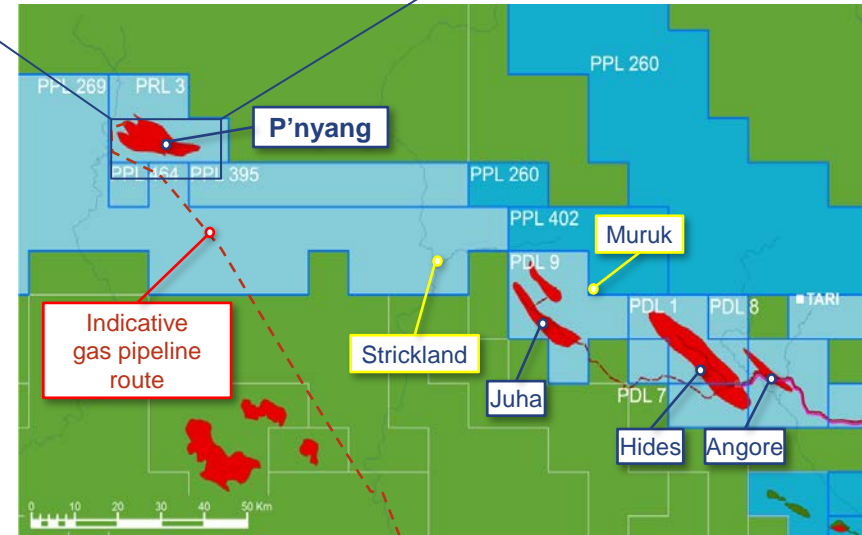


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- » Potential PNG LNG Project expansion includes:
 - High-value production optimisation/debottlenecking
 - Potential third LNG train (~4 MTPA)
 - Delivery of domestic power
- » Benefits of brownfield expansion:
 - Fiscal regime in place
 - Relatively straightforward expansion of project finance facility
 - Reduced capex due to use of existing infrastructure
- » Resource base for potential expansion:
 - Integration of P'nyang (PRL 3) into PNG LNG Project
 - OSH's P'nyang gross 2C contingent resource estimate upgraded from 2.6 tcf to 3.5 tcf
 - XOM/OSH recertification of Foundation Project fields in 2016
- » PNG Government to undertake Development Forums in 2016 ahead of PDL award
- » Preparatory work underway for P'nyang South 2 well, targeted to spud 2H16, to move 2C resource to 1C



PRL 3 (P'nyang)	WI %
ExxonMobil affiliates (operator Esso PNG P'nyang Ltd)	49.0
Oil Search	38.5
JX Nippon	12.5

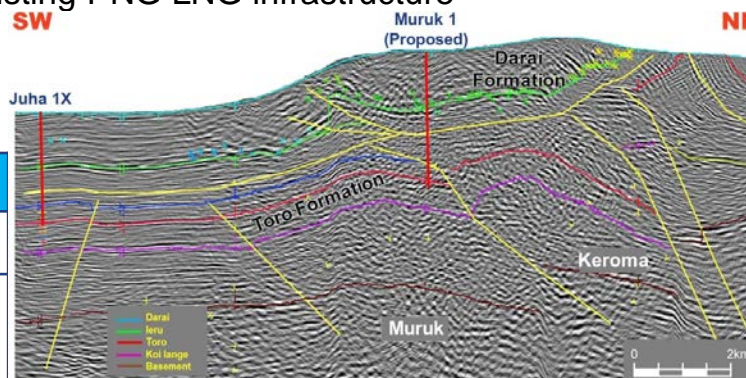
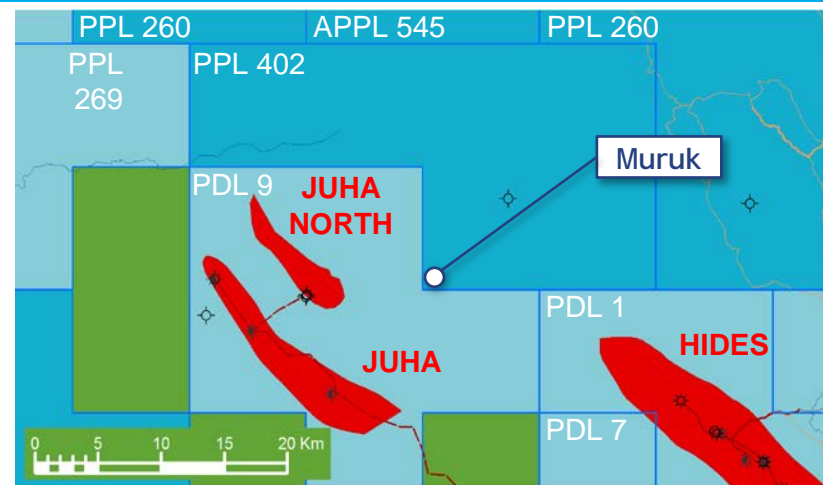




Muruk 1 (PPL 402): High potential exploration

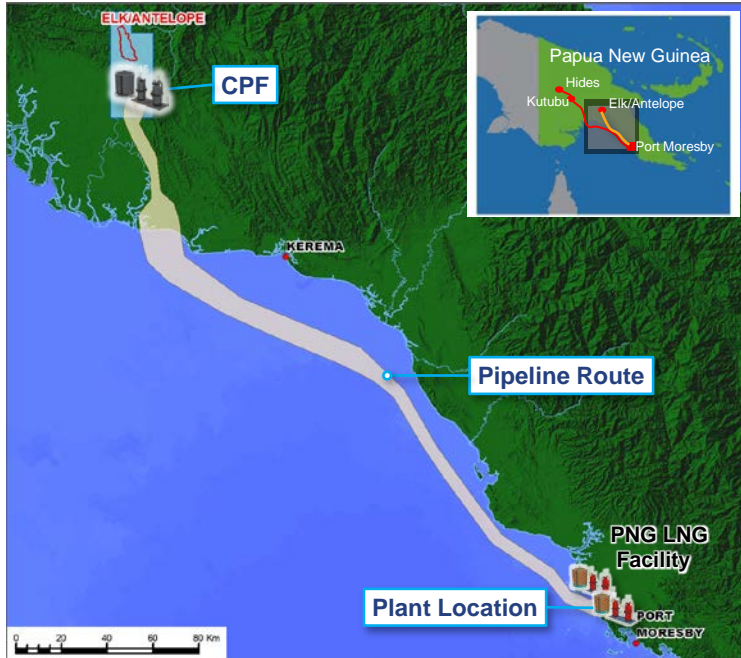
Oil Search

- » Muruk 1 targeted to spud in 2016:
 - Pad currently under preparation for drilling with OSH rig
 - Operated by OSH in co-venture with ExxonMobil
 - High altitude, remote site
- » Targeting multi-tcf prospect on-trend with Hides, located north-east of Juha and Juha North
 - ~ 1 in 5 chance of success
 - May de-risk adjacent structures
- » High-impact well and potential new source of gas for expansion or backfill near existing PNG LNG infrastructure



PPL 402	WI %
Oil Search	50.0
Esso PNG Wren Ltd (ExxonMobil affiliate)	50.0

Papua LNG – potential next LNG development in PNG



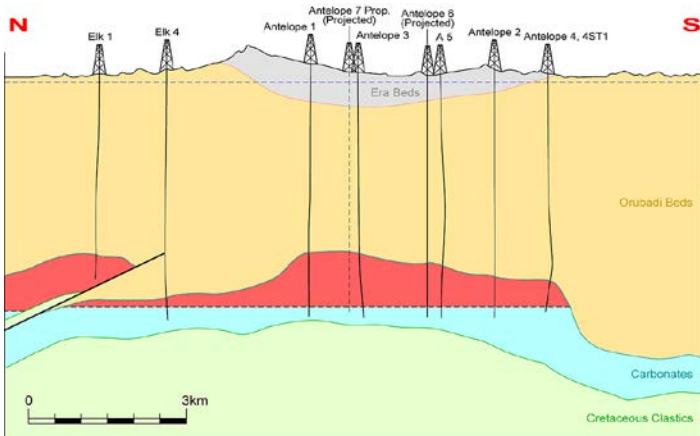
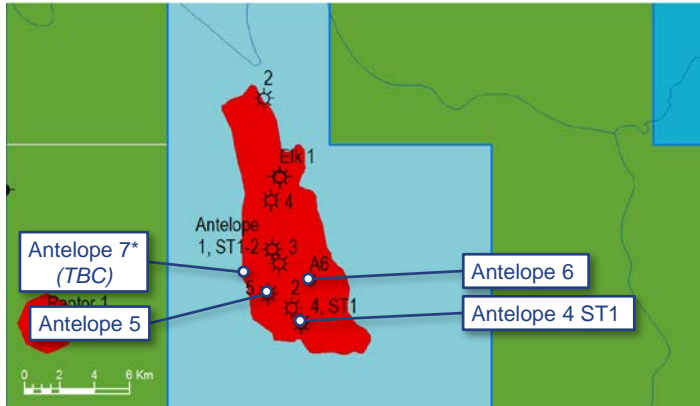
PRL 15	WI %
Total	40.1
InterOil	36.5
Oil Search	22.8
Minorities	0.5

- » Significant progress made in 2015:
 - Total SA assumed operatorship of Elk-Antelope (PRL 15) in 3Q15, ramping up in-country presence
 - Locations of key infrastructure sites selected for development and decisions supported by PNG Government
 - Financing activities commenced with financial, legal and tax advisors appointed
- » Completion of appraisal programme and confirmation of resource size will enable selection of final development concept and number of LNG trains:
 - 1 x 5 MPTA or 2 smaller trains
- » LNG marketing, Gas Agreement negotiations targeted to commence in 2H16, ahead of FEED entry in 2017
- » OSH expects final investment decision in 2018 preceded by early works

Encouraging PRL15 appraisal results to date



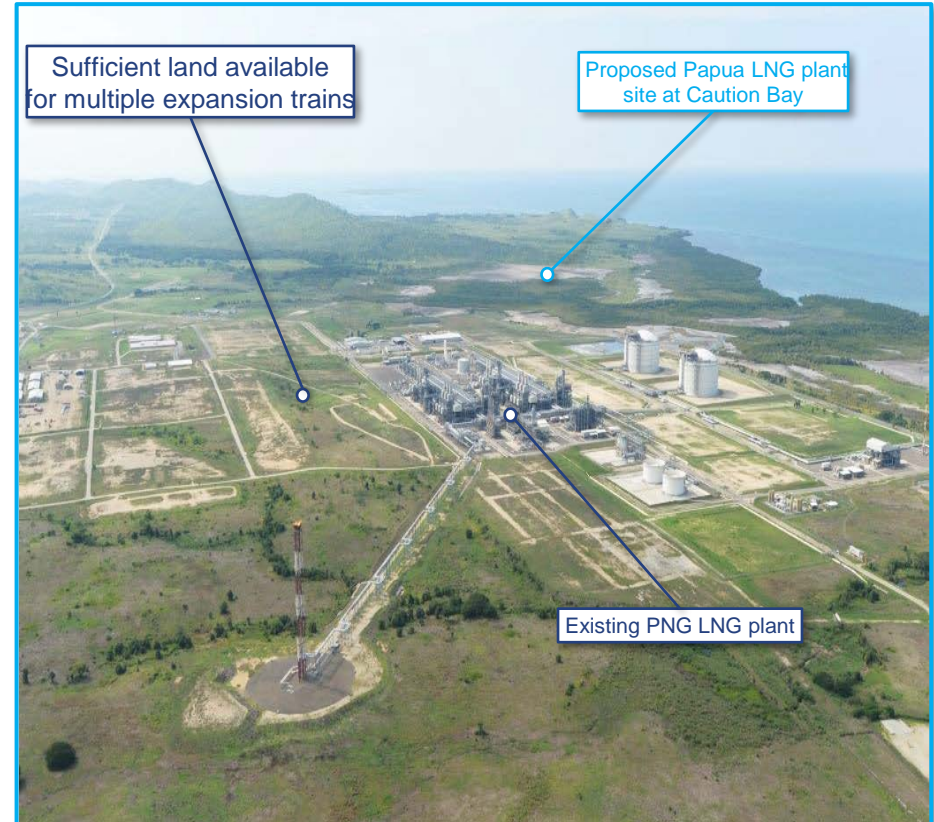
Oil Search



- » Positive appraisal results to date compared to OSH's current resource booking of 5.3 tcf, with potential for resource increase :
 - Antelope 4 ST1 and 5 extended high quality carbonate reservoir to south and west
 - Antelope 5 initial testing (mid-15) confirmed substantial resource base, excellent reservoir quality and deliverability and strong pressure communication between A5 and A1
 - Second production test of A5 (1Q16) confirmed excellent reservoir quality and connectivity with A1 seen in initial test. Further analysis underway to quantify reservoir properties
 - Antelope 6 confirmed productive reservoir and eastern extent of structure towards gas-water contact. DST over upper 66m of reservoir (inc one of three dolomitised intervals) flowed 13 mmscf/d. Pressure gauges in Ant 1 and 5 recorded pressure pulse, indicating direct connectivity with Ant 6
- » Further appraisal well, Antelope 7, to assess potential upside to west, under consideration by JV for drilling in 2H16
- » Certification by two independent world-class certifiers (Gaffney Cline and Netherland Sewell) commenced Mar 16, results anticipated mid-year. OSH to review 2C resource booking post results
- » Exploration prospects in PRL15 being matured by JV to drill-ready status

Maximising value of next phase of LNG development in PNG

- » Low oil price provides impetus to maximise value of PNG LNG Project expansion and proposed Papua LNG Project through cooperation and integration
- » Co-location of LNG plant sites would provide opportunity to drive capital efficient investment, cost and operational synergies and schedule optimisation
- » Current gross undeveloped resource across both projects of ~10 tcf delivers two x 4 MTPA LNG trains, with option of third expansion train subject to proving up additional resource base
- » Coordinated development would allow developers to optimise employment / contractor deployment and extend increasingly skilled labour force across successive developments
- » In-country resources and regulator better able to support one large cooperative development
- » PNG can learn from other global LNG developments and expansions. Failure to achieve high level of co-operation would be missed opportunity



Time is right to drive greater cooperation and potential integration of PNG's LNG projects

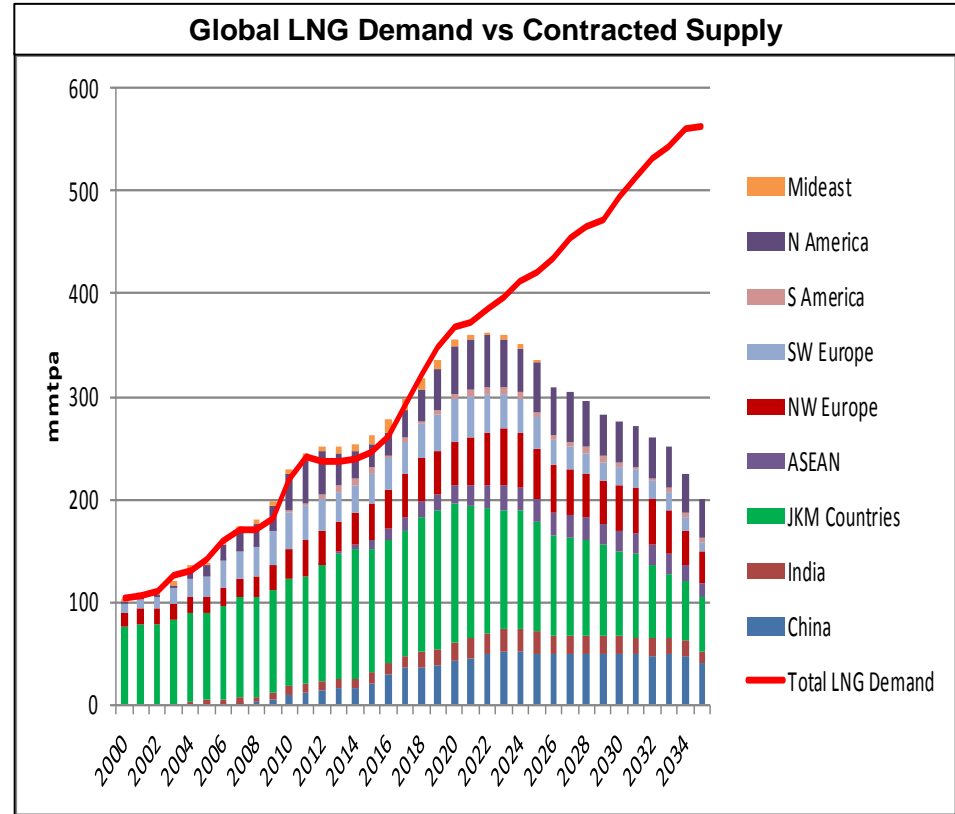
- » Focus in 2016 is on resource confirmation and definition of development plans:
 - Timing is right to consider how projects can work together
- » Strong case for more cooperation, where it makes sense for all parties. Includes potential full integration, with potential for material benefits for all parties, including PNG Government
- » Current oil price and cost environment conducive to alignment
- » OSH's role:
 - Unique position with interests in PNG LNG and Elk-Antelope resources and in key NW Highlands and Gulf Province exploration licences
 - Well positioned to support operators, ExxonMobil and Total, and to promote benefits of cooperation
 - Leverage strong foundations – extensive in-country operating experience, strong Government, community and landowner relationships
- » PNG Government will also have equity in both projects and is supportive of cost-effective and timely development

Examples of potential areas of cost savings

Base Cost	Existing Contractor Rel.
	Contractor/Op Synergy
	Lessons Learned
	Execution Experience
Infrastructure	LNG Tank
	Jetty Spur
	Accommodation
	Pipeline Corridors
	Access Roads
	Warehousing
Front end	Shipping Channel
	Site foundation surveys
	Pre-FID costs
	FEED
KPS	Environmental Approvals & Surveys
	Export System
	Pipeline Distance
Project	Improved Schedule
	PMT
	Improved Schedule
	Contractor Execution Plan
	Detailed Engineering
Process	Reduced Contingency
	Commissioning & Start up
	Pre-treatment
	Sparing
	LNG, LPG and NGL Process

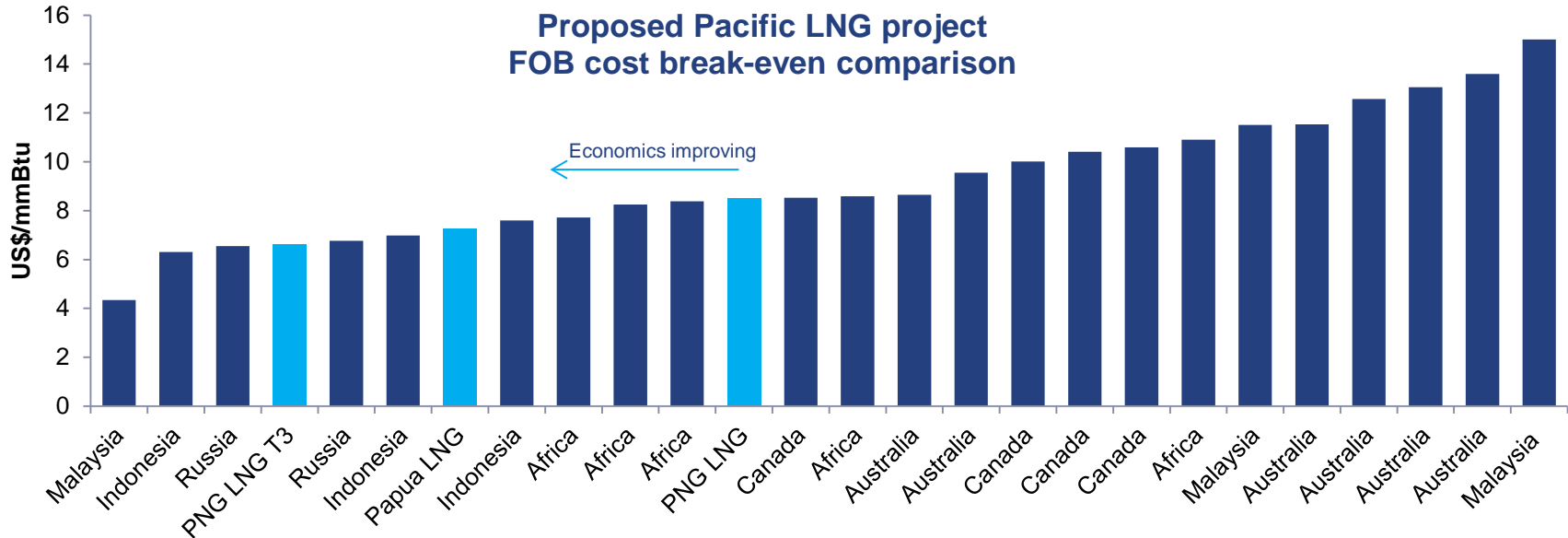
LNG demand expected to exceed supply in early 2020s

- » Global LNG market increasingly competitive – new projects in Australia, North America exports ramping-up
- » Market over-supplied near term and will only come into balance around 2020
- » Demand expected to surpass contracted supply early next decade, particularly from Asia Pac, due to:
 - Expiry of existing long-term contracts (>25 MTPA from Japan, Korea, Taiwan between 2020-25)
 - Expected deferral/delay of proposed project sanctions due to challenging economics
- » Window opening aligns with timeframes for potential PNG LNG third train and Papua LNG, aimed at high quality Asian customers:
 - Good demand expected for low cost, high heating value LNG from PNG



LNG projects from PNG competitive versus Australian and global alternatives (WoodMac)

- » PNG LNG well placed compared to recently commissioned Australian projects. Production optimisation adding material value, debottlenecking can further improve economics
- » OSH analysis demonstrates PNG LNG train 3 has robust economics
- » Papua LNG 1 or 2 train options highly competitive against global LNG project alternatives



Source: Wood Mackenzie, LNG Tool, February 2016

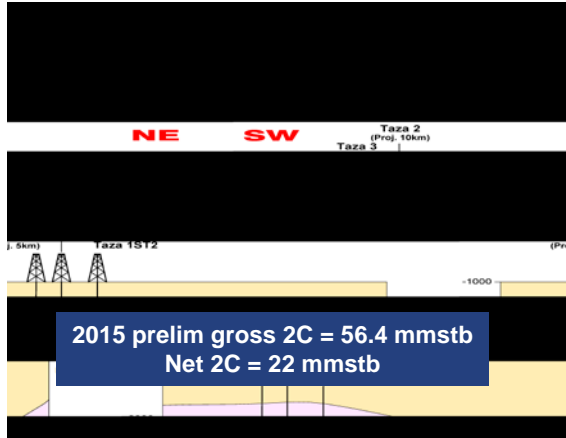


Exploration strategy

- » Exploration approach in light of low oil and gas prices is to reduce costs, focus on core areas and build long-term growth options.
Generating opportunities:
 - Renegotiation of drilling, seismic contract rates
 - Fit-for-purpose approach
 - Stronger cooperation with operating partners
 - Increased exploration asset availability
- » International activities pared back to focus on PNG:
 - Optimise partnerships with Total and Exxon
 - Eight new licence applications submitted
- » In 2015, OSH entered three new exploration licences:
 - PPL 269 (10%) and PPL 402 (50%, operator) – Highlands
 - PPL 339 (35%, operator) – Gulf Province
- » Eight new licence applications submitted
- » Acquired 194 km of 2D seismic in PNG Highlands and Gulf Province:
 - Muruk (PPL 402) and Strickland (PPL 269) matured for drilling in 2016



Taza impairment – Prudent approach to evaluation



» Taza 2 and 3 wells plus interpretation of 3D seismic completed in 2015

» Results indicate:

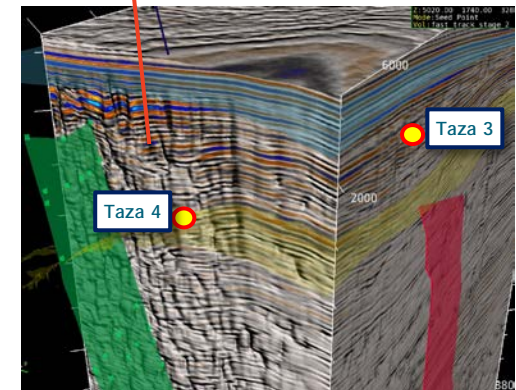
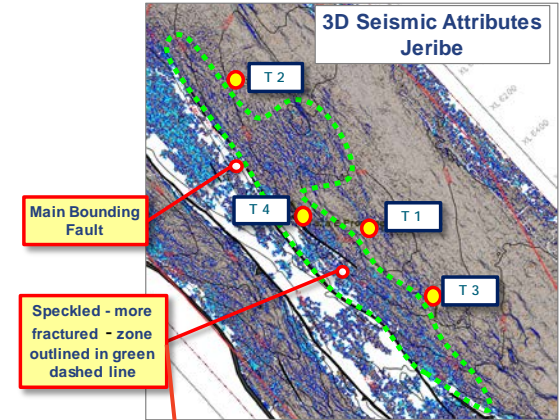
- Fractures largely absent in drilled locations
- Commercial production from central area unlikely
- Extensive fracturing delineated along western limb close to main fault
- Overall resource potential reduced

» Decision made to impair full book value (US\$399m):

- Reduced resource volumes and resultant economics
- Prudent approach taken

» Forward plan:

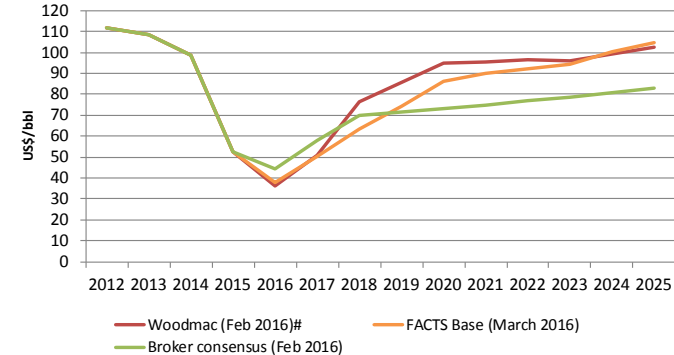
- Complete technical work
- Prepare farm-out/divestment package



Operating environment remains volatile

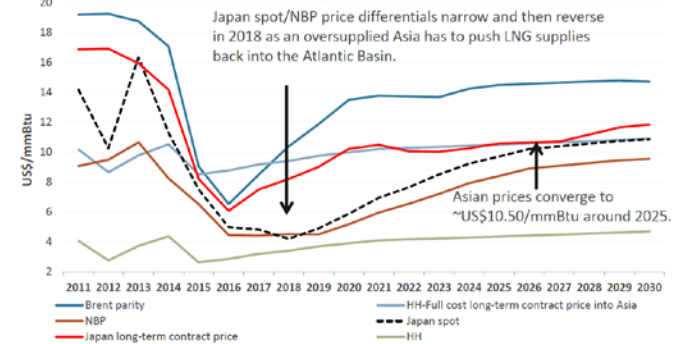
- » Short-term fundamentals remain weak:
 - Current production > demand by ~2 mmbopd
 - Inventories at highest level in years, with Iran to ramp-up
 - Weak demand in China, Japan, Europe
- » Global industry reaction:
 - ~US\$400bn of projects stalled. 5 projects sanctioned in 2015 vs annual average 30-50 in recent years
 - Exploration down 60-70% worldwide
 - Major contraction, ~35% oil and gas personnel made redundant
 - Cost deflation a positive for projects that are economic
- » Expect impact on supply, inevitable that prices will eventually rise
- » LNG price outlook:
 - Lower oil price drives contracted gas price
 - New project commissioning resulting in high level of spot sales
 - Potential oversupply to early 2020's
 - Moving to world-traded commodity

Brent Oil Price Forecasts (Nominal)



Woodmac have not yet adjusted their LT price forecast from 2018 onwards post the recent price falls
 FACTS real price range have been nominalised at 2.5%pa inflation

Global Gas/LNG Price Forecast



Source: FACTS, February 2016

Note: The above prices are in 2015\$ real terms.

PNG and OSH remain well positioned

» PNG:

- Production of oil, condensate and LNG highly competitive
- PNG LNG recognised as world-class and reliable project, performing well above nameplate
Significant positive impact on perception of PNG, with strong customer, financing and investor confidence
- Potential PNG LNG Project expansion and Papua LNG among most competitive globally, with aligned partners, supportive Government
- Government loan with UBS successfully refinanced in Feb 16, confirming long-term shareholding and removing perceived potential overhang in market

» Oil Search:

- Strong production
- 2015 Business Optimisation Programme:
 - Slimmer, fit for purpose organisation with recalibrated cost base
 - Completing delivery of identified pipeline of improvement initiatives and developing further opportunities to deliver ~25% reduction in operated costs in 2016
- Low cash flow break-even:
 - Total cash opex ~US\$13/boe (includes shipping, royalties, corporate costs etc)
 - Cash flow breakeven after opex, interest, principal repayments and sustaining capex in low US\$30's/bbl
- Solid balance sheet and liquidity, significantly reduced capital expenditure obligations
- Sufficient funding to pursue discretionary activities to progress LNG growth



Helping preserve stable operating environment in PNG

- » PNG LNG expansion and Papua LNG development have potential to significantly benefit national economy
- » Operating and political stability essential for long-term sustainability
- » Landowner and community expectations have not changed with fall in oil and gas prices. Need to have transparent, efficient benefits distribution
- » Budget stresses and impacts of drought represent major challenges
- » OSH's unique role in PNG:
 - History deeply rooted in PNG, built on 87 years of operating in-country, strong and genuine relationships
 - Long-standing commitment to social responsibility and sustainable development – fundamental to maintaining stable operating environment, the right thing to do
- » OSH focus areas:
 - Provision of competitively priced, reliable power – Ramu Power Project
 - Partnerships on infrastructure development through Tax Credit Scheme projects (recently delivered Manasupe (Marea) House and PNG National Football Stadium)
 - Partnerships on health programmes, women's empowerment and protection and education (Oil Search Foundation)
 - Capacity development – education (both ways), PNG leaderships, new Colombo Plan initiative
- » Partnership between State and private sector remains vitally important



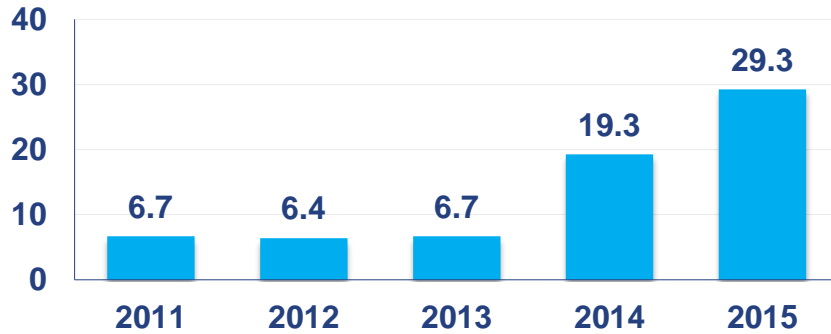
Summary

- » Strong production, with excellent performance from PNG LNG Project
- » Robust cash flows with low breakeven:
 - Implementation of 2015 Business Optimisation Programme initiatives has recalibrated cost base, improved organisational structure, strengthened gas growth and PNG exploration teams
 - Expect to drive further efficiencies and innovation in 2016, ongoing business improvements being delivered
 - Ensuring PNG stability and building capabilities of PNG staff remain a priority
- » Strong balance sheet, with sufficient liquidity to fund all growth activities
- » Activities reprioritised onto projects that can deliver value in low oil price environment
- » Steady progress on potential PNG LNG Project expansion and Papua LNG Project. Both globally competitive and remain commercially sound
- » Monitoring potential to take advantage of low oil price to optimise portfolio and support strategic priorities

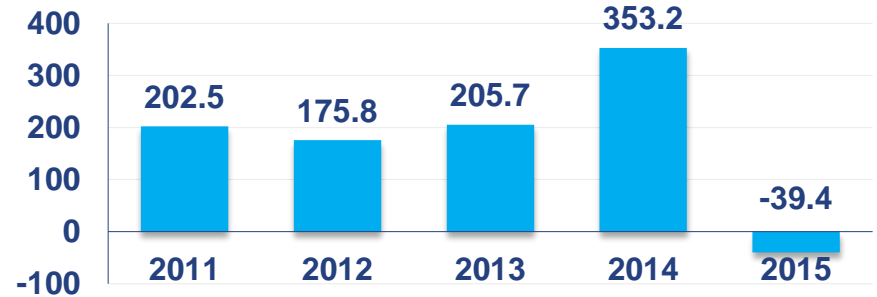


Appendix 1: Key metrics

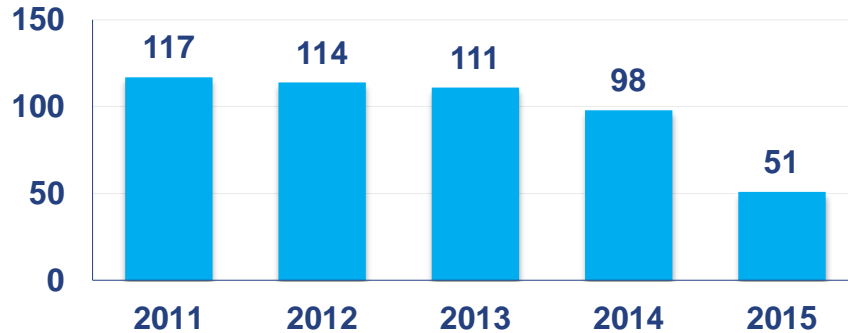
Production (mmboe)



Net Profit After Tax (US\$m)



Oil Price (US\$/bbl)



DPS (US cents)

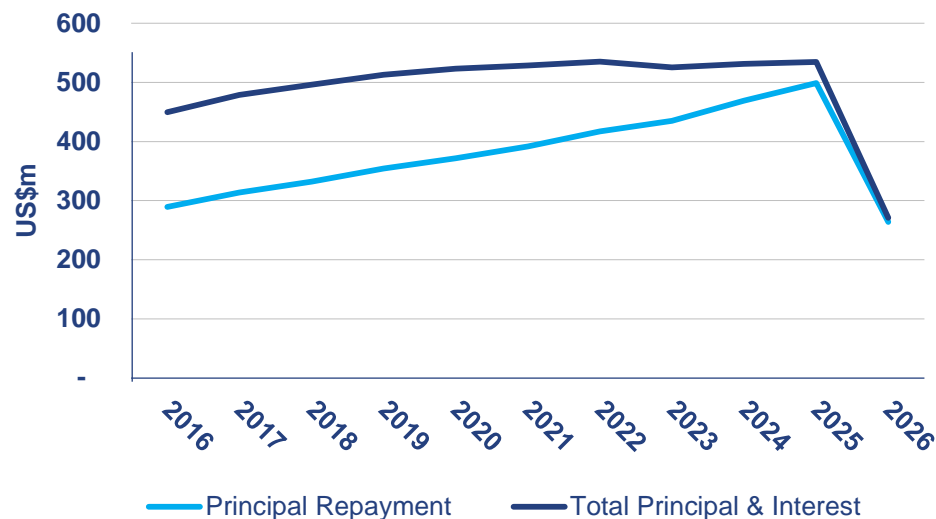




Appendix 2: Financial position

- » Strong liquidity position at 31 December 2015 of US\$1.66 billion:
 - » US\$910m of cash (incl. US\$271m of PNG LNG escrowed cash) and US\$748m available corporate revolving facilities
- » Total debt of US\$4.23bn, representing OSH's share of debt drawn under PNG LNG Project non-recourse finance facility:
 - » Principal repayments in June and December
 - » Interest and principal to be paid semi-annually over next 10.5 years (mortgage-style repayment profile)
- » PNG LNG 2016 debt service costs (interest and principal) forecast to be ~US\$16/boe

Indicative Annual Repayment profile





Appendix 4: 2016 Guidance Summary

Production	2016 Guidance¹
Oil Search operated	5.7 – 6.2 mmboe ^{2,3}
PNG LNG Project	
LNG	95 – 100 bcf
Liquids	3.3 – 3.5 mmbbl
Total PNG LNG Project	22 – 23 mmboe ²
Total Production	27.5 – 29.5 mmboe
Operating Costs	
Production costs	US\$8 – 10 / boe
Other operating costs ⁴	US\$135 – 155 million
Depreciation and amortisation	US\$13.50 – 14.50 / boe



¹ Numbers may not add due to rounding.

² Gas volumes have been converted to barrels of oil equivalent using an Oil Search specific conversion factor of 5,100 scf per boe, which represents a weighted average, based on Oil Search's reserves portfolio, using the actual calorific value of each gas volume at its point of sale.

³ Includes 2.8 – 3.0 bcf (net) of SE Gobe gas sales (OSH – 22.34%) exported to the PNG LNG Project.

⁴ Includes Hides GTE gas purchase costs, royalties and levies, selling and distribution costs, rig operating costs, corporate administration costs (including business development) and inventory movements.

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