

MAKING YOUR OWN LUCK

PAC PARTNERS AGRIBUSINESS & FOOD CONFERENCE

APRIL 2016



IMPORTANT NOTICE

This presentation is provided by Huon Aquaculture Group Limited (ACN 114 456 781) to provide summary information about Huon Aquaculture Group Limited and its subsidiaries (Huon) and their activities as at the date of this presentation. The information in this presentation is of a general nature and does not purport to be complete and may change without notice. Undue reliance should not be placed on the information or opinions contained in this presentation for investment purposes as it does not take into account your investment objectives, financial position or needs. These factors should be considered, with professional advice, when deciding if an investment is appropriate.

This presentation contains forward looking statements, including statements of current intention, statements of opinion and predictions as to possible future events. No representation, warranty or assurance (express or implied) is given or made by Huon that the forward looking statements contained in this presentation are accurate, complete, reliable or adequate or that they will be achieved or prove to be correct. Except for any statutory liability which cannot be excluded, Huon and its respective officers, employees and advisers expressly disclaim any responsibility for the accuracy or completeness of the forward looking statements and exclude all liability whatsoever (including negligence) for any direct or indirect loss or damage which may be suffered by any person as a consequence of any information in this presentation or any error or omission from it.

Subject to any continuing obligation under applicable law or any relevant listing rules of the ASX, Huon disclaims any obligation or undertaking to disclose any updates or revisions to any forward looking statements in these materials to reflect any change in expectations in relation to any forward looking statements or any change in events, conditions or circumstances on which any statement is based. Nothing in these materials shall under any circumstances create an implication that there has been no change in the affairs of Huon since the date of this presentation.



THE HUON STORY

- Frances and I started out as land based farmers, managing the family farming property.
- Founded in 1986. Huon started with two pens of trout, two staff members, one boat (which sank on the first day!).
- From 18 companies at the beginning we're the only company which is still operating today. Why didn't the others succeed?
- Concentrating just on farming in the early years allowed us to get the basics right.

1986	2016
Two pens of ocean trout	15 leases 5.4 million fish for the 16YC to sea, approximately 24,000t
Industry hatchery	Seven hatcheries
Two employees	Approximately 550 employees
One boat	Over 60 vessels and our own boat building facility
No processing capability	Two processing facilities, in Tasmania and NSW

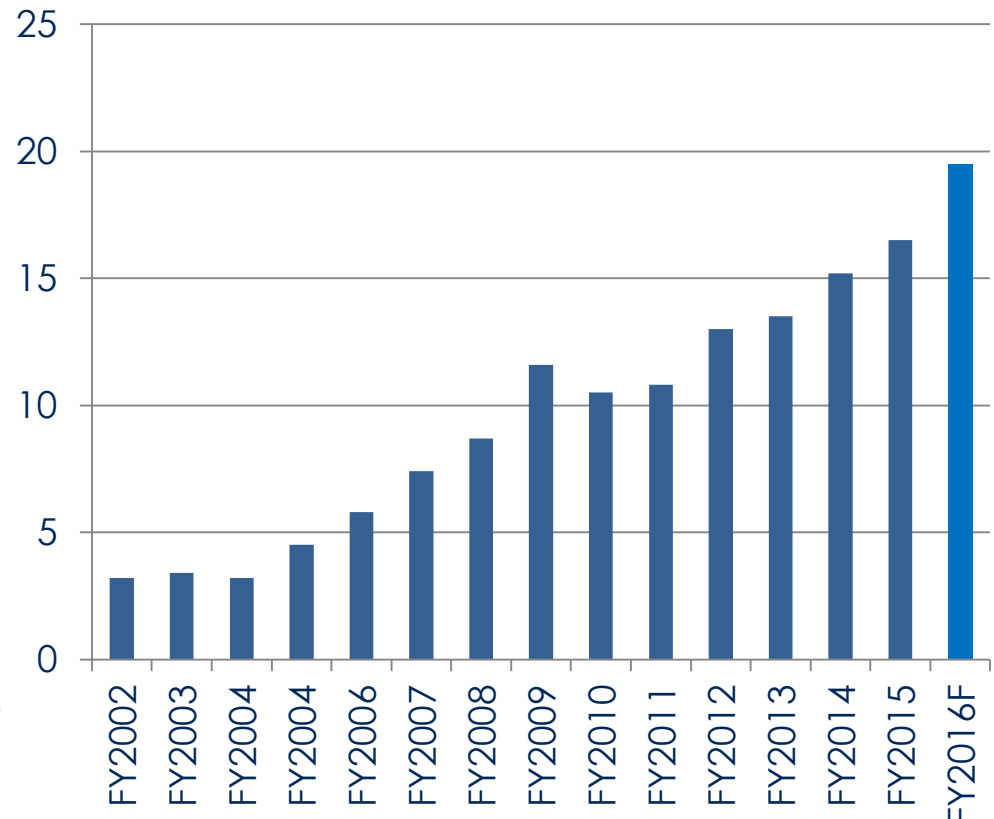


THE HUON STORY

2002 → 2013

- Attention to detail and focus on quality which was lacking amongst other producers
- Commenced process of vertical integration
- Built our own hatcheries
- Developed processing capacity and purchased Springs Smoked Seafoods for value added processing
- Purchased Macquarie Harbour farming business to assist with year round production
- Launched the Huon brand in 2002
- Built Huon Aquaculture into a significant Tasmanian business

THOUSAND TONNES PER FINANCIAL YEAR



THE FUTURE OF FISH FARMING

2013 —————> FUTURE

- Harvest tonnage of 13,500t in 2013
- Where to from here?
- All suitable sheltered sites in Tasmania in use
- Seals were in plague proportions
- Travelled to Norway and developed the Future of Fish Farming plan
- It was time to reinvent ourselves again



Old style pen

HUON FORTRESS PENS

- World leading design
- 240m circumference pens
- Investment in new net cleaning technology
- Strong net material, the same as used for bullet proof vests
- Two awards for safety
- Every pen and net across Huon's operations replaced
- Tested, changed, evolved in house



New Huon Fortress Pen



THE RONJA HUON

- 76m long and holds up to 3000t of water
- Rolls Royce design
- It can pump fish at up to a rate of 450t per hour
- Enables Huon to bath in offshore sites
- Has improved frequency and efficiency of bathing, particularly over summer
- Can re-use freshwater at least four times
- 96% of baths conducted by Ronja Huon over most recent summer
- Also used to transport smolt to sea and harvest fish





HUON FEED BARGES

- Carry up to 320t of feed
- Can feed every pen on a grid at the same time
- Huon designed spreader system that can spread pellets evenly across our 240m pens
- Currently working with a Tasmanian IT firm on pellet recognition software to optimise waste



HATCHERIES AND PROCESSING

FOREST HOME

- State-of-the-art recirculation hatchery at Forest Home
- Producing larger smolt, which reduces grow-out time at sea

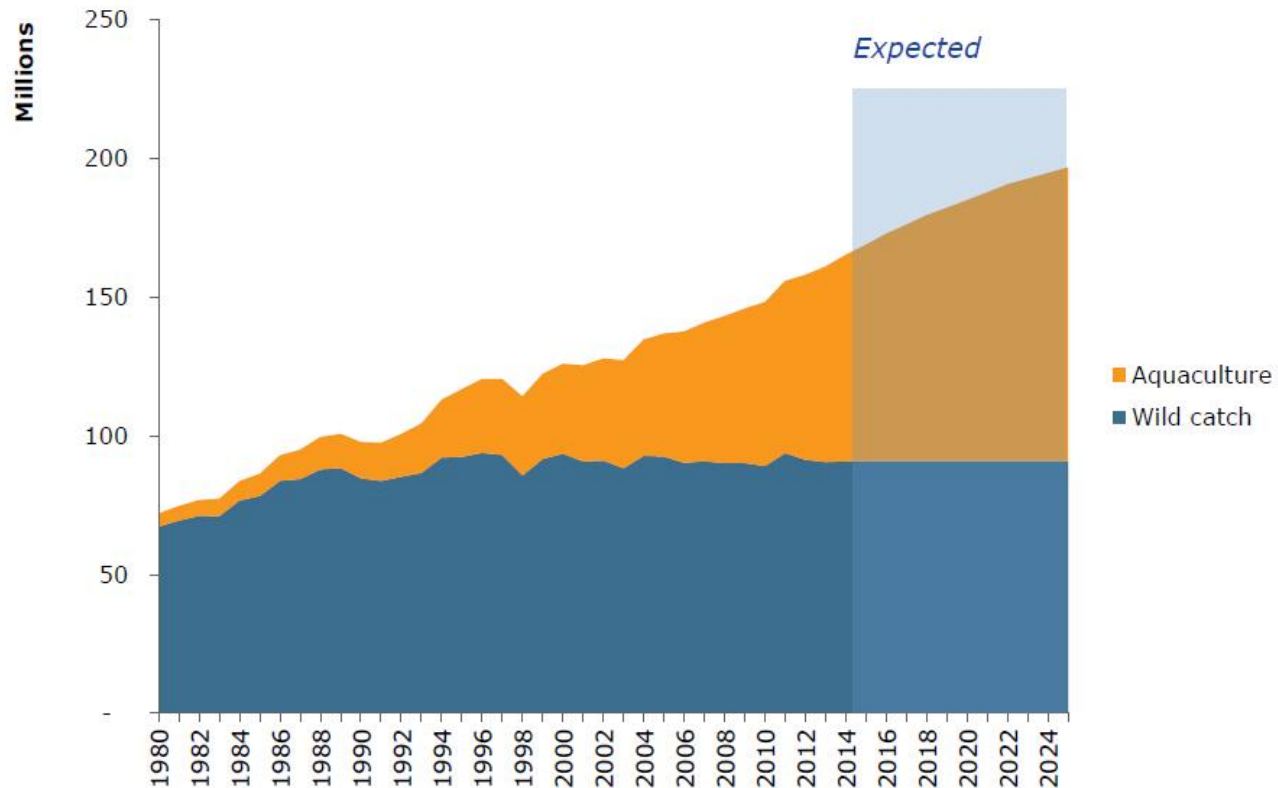
PARRAMATTA CREEK

- Construction of Parramatta Creek value added facility next to existing wet processing facility
- Enabling relocation of value adding facility to Tasmania



WORLD SEAFOOD PRODUCTION

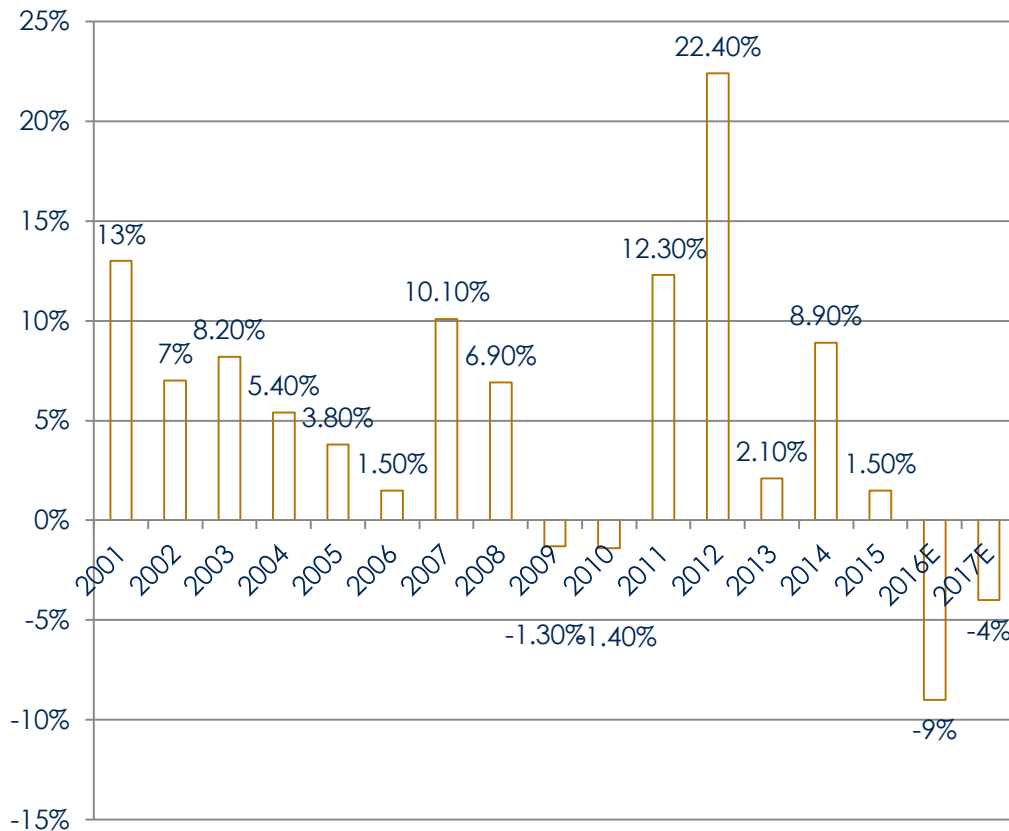
Total seafood supply



SOURCE: FOA 2014

INTERNATIONAL SALMON SUPPLY

Year on year change in global Atlantic salmon supply and forecast (%)



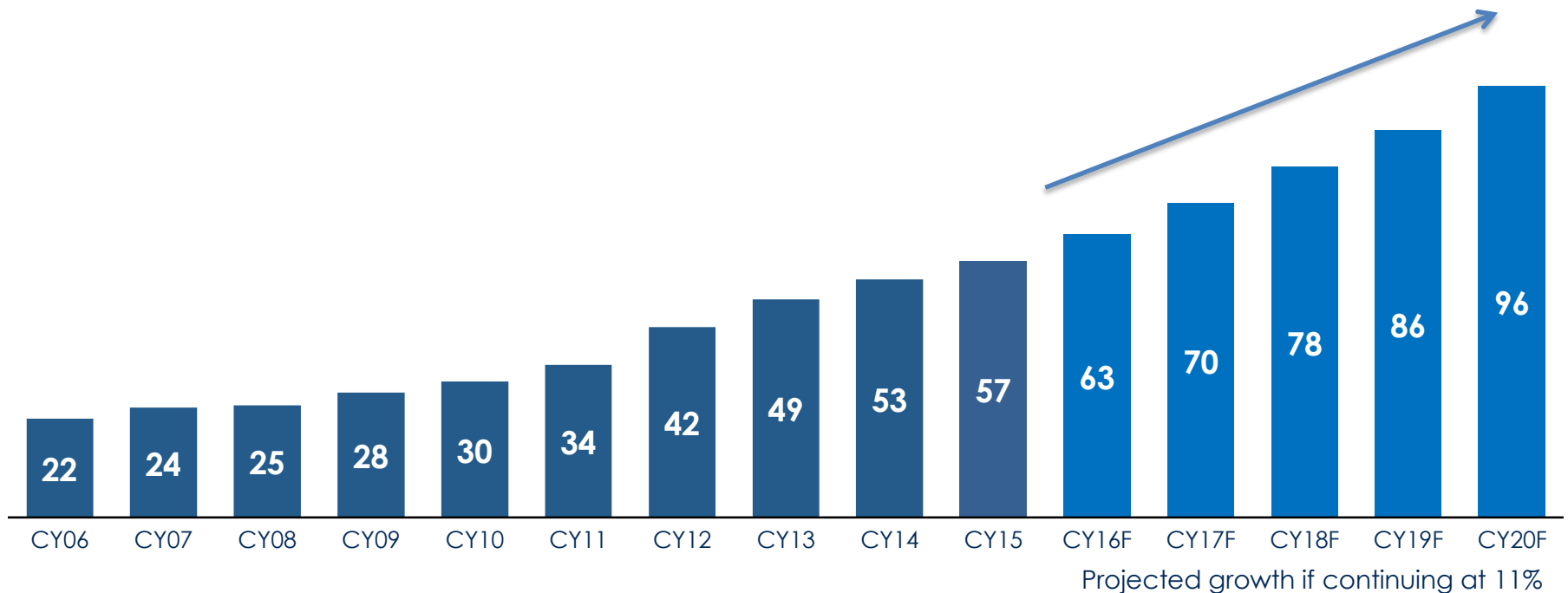
- Most significant supply shock in global industry history
- Global production expected to drop by 9%
- Highest prices since 1987
- Similar challenges to expansion globally
- Offshore is the future of farming expansion
- Sea lice becoming resistant to treatments
- Amoebic gill disease becoming worse in other growing regions
- Algal bloom in Chile killed around 25 million fish



LOOKING TO THE FUTURE - DOMESTIC MARKET

(HOG thousand tonnes)

CAGR: 11%





DON'T LEAVE IT TO LUCK, ENGINEERING SUCCESS

- Luck doesn't drive success in aquaculture
- We perfected the basics
- We created opportunities by looking to the future
- We surrounded ourselves with the right expertise and focused on innovation
- Huon is now in a unique position to take advantage of current conditions and demand