

ASX: OMT  
28 April 2016

## MARCH APPENDIX 4C RELEASED

Omni Market Tide Limited (**Company** or **OMT**, ASX:OMT), digital stakeholder engagement leader, has released its Appendix 4C financial update for the quarter ended 31 March 2016. This report captures OMT's second full operating quarter following its ASX debut on 30 July 2015.

OMT is focused on commercialising a vision that every listed company, every organisation, every voting body, will one day engage their stakeholders using mobile device technologies. OMT is initially targeting the opportunity presented by disrupting existing investor engagement practices in Australia, Singapore and Hong Kong. In the Australian market, listed companies are spending \$200 million on share registry services, \$120 million on AGM meetings, and \$350 million on shareholder engagement yet only five per cent of the top 200 companies are drawing more than 500 shareholders to their AGM and voting participation from shareholders remains low.

During the quarter OMT delivered its first investor relations platforms to Australian-based corporate customers, reduced total cash expenditure by 25%, and expanded its sales pipeline to 45 opportunities across a balanced mix of large, mid-cap and emerging ASX companies. The completion of several customer development and product completion milestones during the quarter and April 2016 will lead to revenue recognition in the June 2016 quarter.

OMT remains well funded with \$2.941 million in cash as at 31 March 2016. Total cash expenditure of \$683,000 decreased by 25% or \$265,000 on sequential quarters, driven by completion and delivery of OMT's first customer branded products and the OmniLOOP investor relations platform. OMT now has 3 products in the market following the recent soft launch of completed applications.

OmniLOOP's release enables OMT to utilise the product for engagement and voting at its 2016 Annual General Meeting. This will be the first time in Australia that shareholders have the opportunity to direct vote via a smart phone application. The Company recently completed a successful trial of the platform's shareholder voting and live AGM features at a mock AGM.

## **Outlook**

Omni Market Tide Ltd's Managing Director, Megan Boston, said OMT remained well placed to drive customer signings and revenue growth. "Completing product milestones has been our major operational focus to this point. We will now monetise our unique capability through direct sales and by leveraging our alliance with Boardroom in Australia, Singapore and Hong Kong. As we grow the customer base beyond our 5 existing ASX listed clients we will be better placed later this year to commence reporting annualised contract revenue and relevant operating metrics," said Mrs Boston.

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## **For more information, please contact:**

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## **About Omni Market Tide**

Omni Market Tide is the market leader in digital stakeholder engagement. Omni Market Tide has the only stakeholder engagement app in Australasia designed to enhance the interconnectivity between companies and stakeholders, allowing push communications, web streaming, and direct voting, among other features. Our application makes investor relations content more readily accessible for the digital investor, increasing shareholder engagement and participation during and outside the AGM voting requirements. The company is listed on the Australian Securities Exchange (ASX:OMT). For more information about the company please visit [www.omnimarkettide.com](http://www.omnimarkettide.com).

## **Forward Looking Statements**

This release includes certain statements that may be deemed "forward-looking statements". All statements in this discussion, other than statements of historical facts, that address future activities and events or developments that OMT expects, are forward-looking statements. Although OMT believes the expectations expressed in such forward-looking statements are based on reasonable assumptions, such statements are not guarantees of future performance and actual results or developments may differ materially from those in the forward-looking statements. Factors that could cause actual results to differ materially from those in forward-looking statements include market prices, and general economic, market, or business conditions. Investors are cautioned that any such statements are not guarantees of future performance and that actual results or developments may differ materially from those projected in forward-looking statements.

# Appendix 4C

## Quarterly report for entities admitted on the basis of commitments

Introduced 31/03/00 Amended 30/09/01, 24/10/05, 17/12/10

Name of entity

OMNI MARKET TIDE LIMITED

ABN

60 096 687 839

Quarter ended ("current quarter")

31 March 2016

### Consolidated statement of cash flows

Cash flows related to operating activities	Current quarter \$A'000	Year to date ( 3 months) \$A'000
1.1 Receipts from customers	-	-
1.2 Payments for (a) staff costs	(319)	(319)
(b) advertising and marketing	(55)	(55)
(c) research and development	(27)	(27)
(d) leased assets	(1)	(1)
(e) other working capital	(233)	(233)
1.3 Dividends received	-	-
1.4 Interest and other items of a similar nature received	7	7
1.5 Interest and other costs of finance paid	-	-
1.6 Income taxes paid	-	-
1.7 Other (a) GST	(29)	(29)
(b) deposits paid (lease)	-	-
<b>Net operating cash flows</b>	<b>(656)</b>	<b>(656)</b>

+ See chapter 19 for defined terms.

**Appendix 4C**  
**Quarterly report for entities**  
**admitted on the basis of commitments**

	Current quarter \$A'000	Year to date (3 months) \$A'000
1.8 Net operating cash flows (carried forward)	(656)	(656)
<b>Cash flows related to investing activities</b>		
1.9 Payment for acquisition of:		
(a) businesses (item 5)	-	-
(b) equity investments	-	-
(c) intellectual property	(5)	(5)
(d) physical non-current assets	(22)	(22)
(e) other non-current assets	-	-
1.10 Proceeds from disposal of:		
(a) businesses (item 5)	-	-
(b) equity investments	-	-
(c) intellectual property	-	-
(d) physical non-current assets	-	-
(e) other non-current assets	-	-
1.11 Loans to other entities	-	-
1.12 Loans repaid by other entities	-	-
1.13 Other (provide details if material)	-	-
<b>Net investing cash flows</b>	(27)	(27)
<b>1.14 Total operating and investing cash flows</b>	(683)	(683)
<b>Cash flows related to financing activities</b>		
1.15 Proceeds from issues of shares, options, etc.	-	-
1.16 Proceeds from sale of forfeited shares	-	-
1.17 Proceeds from borrowings	-	-
1.18 Repayment of borrowings	-	-
1.19 Dividends paid	-	-
1.20 Other (costs of issue)	-	-
<b>Net financing cash flows</b>	-	-
<b>Net increase (decrease) in cash held</b>	(683)	(683)
1.21 Cash at beginning of quarter/year to date	3,624	3,624
1.22 Exchange rate adjustments to item 1.20	-	-
1.23 Acquired cash balance due to business purchase	-	-
<b>1.24 Cash at end of quarter</b>	<b>2,941</b>	<b>2,941</b>

+ See chapter 19 for defined terms.

**Payments to directors of the entity and associates of the directors**

**Payments to related entities of the entity and associates of the related entities**

		Current quarter \$A'000
1.24	Aggregate amount of payments to the parties included in item 1.2	102
1.25	Aggregate amount of loans to the parties included in item 1.11	-

1.26 Explanation necessary for an understanding of the transactions

Payment for director fees to Kenneth Pickard, who was appointed a non-executive director of Omni Market Tide on 22 July 2015, is \$14,000.

Payment for director fees to Glenn Vassallo, who was appointed a non-executive director of Omni Market Tide on 22 July 2015, is \$14,000.

Payment for director fees to John Mactaggart, who was appointed a non-executive director of Omni Market Tide on 22 July 2015, is \$4,000 being the net amount paid to him excluding superannuation and Pay As You Go Withholding Tax.

Transactions include payment of fees for accounting services rendered of \$55,000 to Moore Stephens (Queensland) Ltd, who is an associate of Kenneth Pickard.

Payments to GRT Lawyers Pty Ltd for the reimbursement of ordinary expenditure incurred by Glenn Vassallo of \$2,000 in his capacity as a non-executive director.

Transactions include payment of fees for Legal advice received of \$13,000 to GRT Lawyers Pty Ltd, who is an associate of Glenn Vassallo

**Non-cash financing and investing activities**

2.1 Details of financing and investing transactions which have had a material effect on consolidated assets and liabilities but did not involve cash flows

N/A

2.2 Details of outlays made by other entities to establish or increase their share in businesses in which the reporting entity has an interest

N/A

+ See chapter 19 for defined terms.

**Appendix 4C**  
**Quarterly report for entities**  
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**Financing facilities available**

*Add notes as necessary for an understanding of the position.*

	Amount available \$A'000	Amount used \$A'000
3.1 Loan facilities	-	-
3.2 Credit standby arrangements	-	-

**Reconciliation of cash**

Reconciliation of cash at the end of the quarter (as shown in the consolidated statement of cash flows) to the related items in the accounts is as follows.

	Current quarter \$A'000	Previous quarter \$A'000
4.1 Cash on hand and at bank	2,941	3,625
4.2 Deposits at call	-	-
4.3 Bank overdraft	-	-
4.4 Other (provide details)	-	-
<b>Total: cash at end of quarter (item 1.23)</b>	<b>2,941</b>	<b>3,625</b>

**Acquisitions and disposals of business entities**


	Acquisitions (Item 1.9(a))	Disposals (Item 1.10(a))
5.1 Name of entity	N/A	N/A
5.2 Place of incorporation or registration	N/A	N/A
5.3 Consideration for acquisition or disposal	N/A	N/A
5.4 Total net assets	N/A	N/A
5.5 Nature of business	N/A.	N/A

**Compliance statement**

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+ See chapter 19 for defined terms.

- 1 This statement has been prepared under accounting policies which comply with accounting standards as defined in the Corporations Act (except to the extent that information is not required because of note 2) or other standards acceptable to ASX.
- 2 This statement does give a true and fair view of the matters disclosed.

Sign here:  ..... Date: Thursday 28 April 2016  
(Company Secretary)

Print name: Mr Oliver Kidd .....

### Notes

1. The quarterly report provides a basis for informing the market how the entity's activities have been financed for the past quarter and the effect on its cash position. An entity wanting to disclose additional information is encouraged to do so, in a note or notes attached to this report.
2. The definitions in, and provisions of, *AASB 107: Statement of Cash Flows* apply to this report except for any additional disclosure requirements requested by AASB 107 that are not already itemised in this report.
3. **Accounting Standards.** ASX will accept, for example, the use of International Financial Reporting Standards for foreign entities. If the standards used do not address a topic, the Australian standard on that topic (if any) must be complied with.

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