



# 2016 Annual General Meeting



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# Corporate Highlights - Maybank merger

- Completed Sept 2015
- Purchase price of PGK349 million (A\$173 million)
- Merger created:
  - Fourth largest bank in PNG
    - More than 11,000 clients
    - Seven branches and an expanding electronic network
    - Total loans  $\approx$  PGK374 million
    - Total deposits  $\approx$  PGK683 million
- Leading position in Funds Management, PGK5.5 billion FUM
- Leading position in Funds Administration, PGK4.85 billion FUA
- Leading market share in stockbroking in PNG



opportunity  
awaits

**At Kina, we believe in opportunity.**  
Opportunity for this generation and the next to prosper.  
Opportunity to build the life you choose for you and your family.

together it's possible

Ask us about how we can help you unlock opportunity. Visit us at [www.kina.com.pg](http://www.kina.com.pg)

Telephone +675 308 3800      Email [kina@kina.com.pg](mailto:kina@kina.com.pg)  
Facsimile +675 308 3899      Swift KINIPGPG

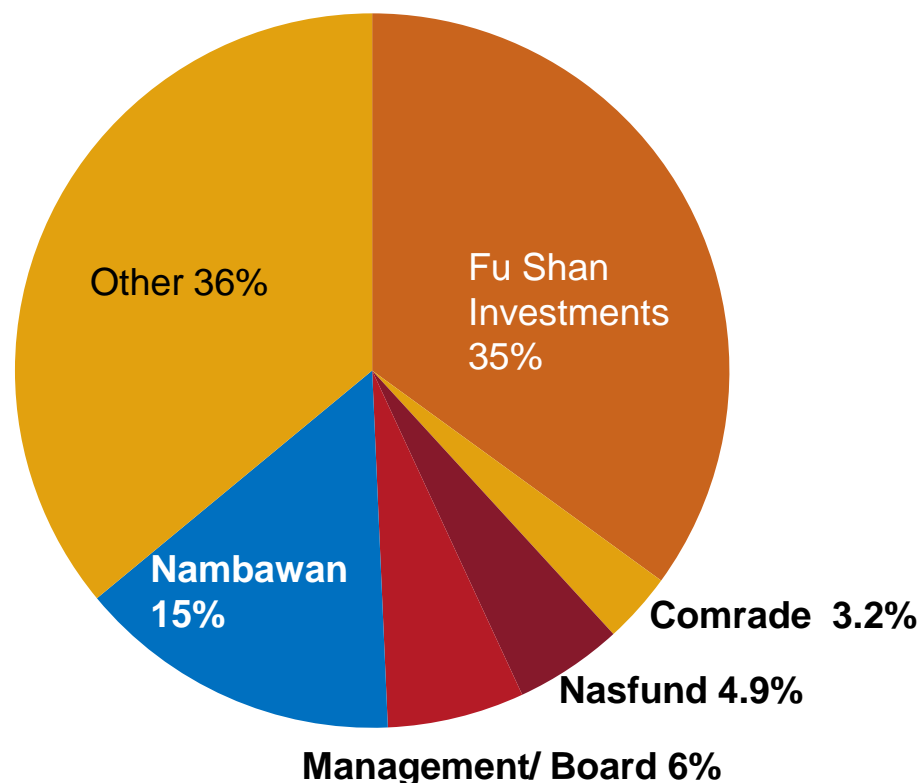


# Corporate Highlights - IPO Completed

- Dual listing ASX and POMSoX
- Raised PGK200 million/A\$97 million.
- 164 million shares issued
- Market cap of \$151 million
- 2015 p/f profit K47.5 million, vs prospectus forecast of K45.3 million
- 2015 dividend of 3.4 cents/share vs prospectus forecast of 3.2 cents
- PE ratio of 6.4 times 2015 NPAT of A0.14/share\*

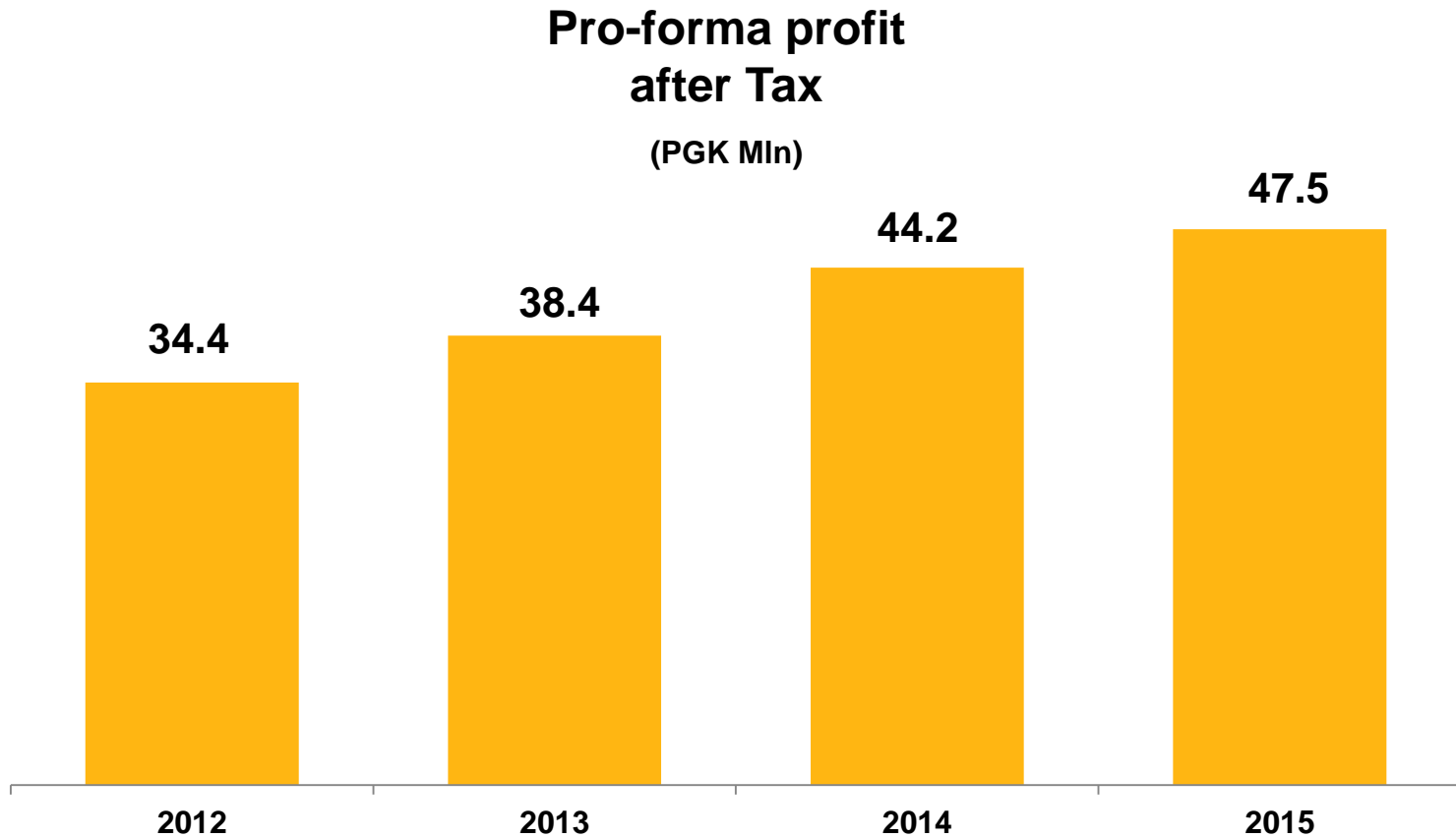
\*1AUD = 2.076/PGK

## Major Shareholders



Top 20 = 81%

# Pro-forma Profit Beats Prospectus Forecast



# Integration and rebranding well advanced




Before



After

# Outlook







**At Kina, we believe in opportunity.**  
Opportunity for this generation and the next to prosper. Opportunity to build the life you choose for you and your family.

**together it's possible**

Ask us about how we can help you unlock opportunity. Visit us at [www.kina.com.pg](http://www.kina.com.pg)

Telephone +675 308 3800    Email [kina@kina.com.pg](mailto:kina@kina.com.pg)  
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## 2016 guidance

- **Economic slowdown**
- **Lending market share growth**
- **Conservative settings with capital and provisioning**
- **Strong EPS growth**

The background features a series of thick, wavy, concentric lines in shades of red and orange, creating a dynamic, swirling pattern. The lines are layered, with some appearing more prominent than others, giving a sense of depth and movement.

**Kina Securities – the new force  
in PNG financial services**