

# **Important Notice – Disclaimer**

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#### Qualified petroleum reserves and resources evaluator

This report contains information on petroleum resources which is based on and fairly represents information and supporting documentation reviewed by Mr Andrew Thomas who is a full time employee of Cooper Energy Limited holding the position of Exploration Manager, holds a Bachelor of Science (Hons), is a member of the American Association of Petroleum Geologists and the Society of Petroleum Engineers and is qualified in accordance with ASX listing rule 5.41 and has consented to the inclusion of this information in the form and context in which it appears.

#### Rounding

All numbers in this presentation have been rounded. As a result, some total figures may differ insignificantly from totals obtained from arithmetic addition of the rounded numbers presented.

#### **Dollars**

Unless otherwise specified, all dollar amounts are expressed Australian dollars.

#### Reserves and resources calculation

Information on the company's reserves and resources and their calculation are provided in the Appendices to this document.



# **Cooper Energy: key features**

## Established cash flow and production, projects to deliver transformational growth, zero debt

1 Oil production



450,000~500,000<sup>1</sup> bbl pa

Operating cost<sup>2</sup>: A\$30/bbl

Cooper Basin Western Flank

2 Transformational gas projects



Gippsland Basin Gas Hub

2C Contingent Resource: 347 PJ<sup>3</sup>

Low on cost curve, well located

Circa 5x production uplift in ~3 yrs

Balance sheet & capital management plan



Cash & investments: \$27 million<sup>2</sup>

Zero debt<sup>2</sup>

Finance facilities undrawn

Capital management plan to fund growth

Proven board & management



Management experienced in gas commercialisation

Board experienced in growing gas and resource companies

Rem. structure linked to success



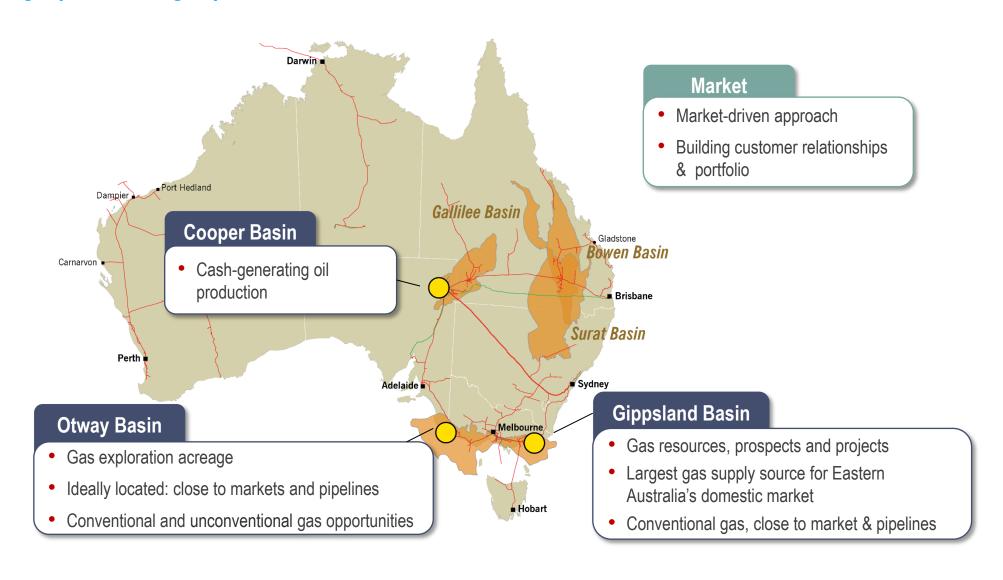
<sup>&</sup>lt;sup>1</sup> 69% Australia and 31% Indonesia based on existing equities

<sup>&</sup>lt;sup>2</sup> 31 March 2016. June quarter cash receipts to include institutional placement of \$18 million, proceeds from Indonesian exploration asset sale ~ \$10 million and SPP up to \$5 million

<sup>&</sup>lt;sup>3</sup> Gross 100% joint venture share, as announced to ASX on 16 July and 26 November 2015. Refer notes on resource calculation included in appendices to this document

# **Developing gas business**

## Building a portfolio of gas production assets around the fundamentals of cost and market





# **Strategy implementation**

## Gas position implemented over time after early identification of gas opportunity

#### 2002

Cooper Energy listed, then cash generating oil production western flank of Cooper Basin

#### 2012

Acquires Somerton Energy and strong Otway position

Builds position in BAS

Gippsland Basin technical studies

#### 2015

Sole project enters FEED

BMG Business Case identifies Manta gas opportunity

First gas sales agreement: O-I Australia

Gippsland data room opened

David Maxwell appointed CEO/MD. East coast gas opportunity identified with new strategy and business redirection.

2011

Acquires 65% & Operatorship of BMG

BMG Business Case commenced

Acquires 50% interest in Sole project & Orbost Gas Plant

Identifies deep conventional gas play in onshore Otway Basin

Record oil production

2014

AGL Energy gas contract
Indonesian exploration agreed sale
Manta Prospective Resource upgrade

#### To come:

- Additional gas contracts
- Complete Sole FEED
- Gippsland data room outcome
- Sole FID
- Manta appraisal & development pathway
- Current corporate opportunities

2016



# The next 6 - 12 months: completion of steps for transformation

Agreements and commitments for production to exceed 2 million boe pa<sup>1</sup>, concentrated in Australia

1 Sole gas project Final Investment Decision

Forecast to generate revenue of \$85 - \$100 million<sup>1</sup> pa to Cooper Energy from 2019

2 Complete the exit from non-Australian operations

Indonesia divestment and Tunisia withdrawal to complete shift in focus to Australia

....whilst also maintaining production of 475,000 barrels pa and reducing costs



# Indicative Cooper Energy production from existing assets<sup>1</sup>

## Current projects have potential to lift production<sup>1</sup> from 0.5 million to exceed 5 million boe pa

#### Current

0.5 million boe

- 100% oil
- Ongoing drilling required to maintain production

#### FY20:

#### Phase 1: Sole gas project

- over 2 million boe pa
- gas is ~ 85% total COE production
- long term indexed contracts
- strong cash flows with low sustaining capex requirement



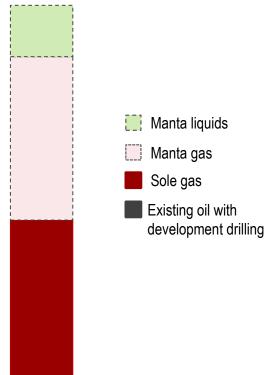
Gas production 12.4 PJ

Oil production: 0.24 MMbbls

## FY22:

#### Phase 2: Sole+ Manta gas and liquids

- ~ 5 million boe pa
- gas is ~ 85% total COE production



Gas production 27.8 PJ

Liquids production: 0.6 MMbbls

Oil production: 0.2 MMbbls



Oil production 0.5 MMbbls

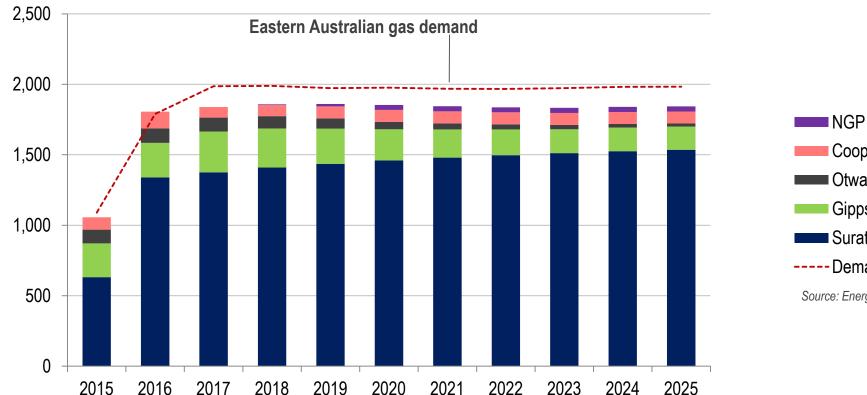


# Forecast gas demand & supply for Eastern Australia<sup>1</sup>

## LNG dominates looming gas supply issue

#### Eastern Australia domestic demand and contracted supply

PJ





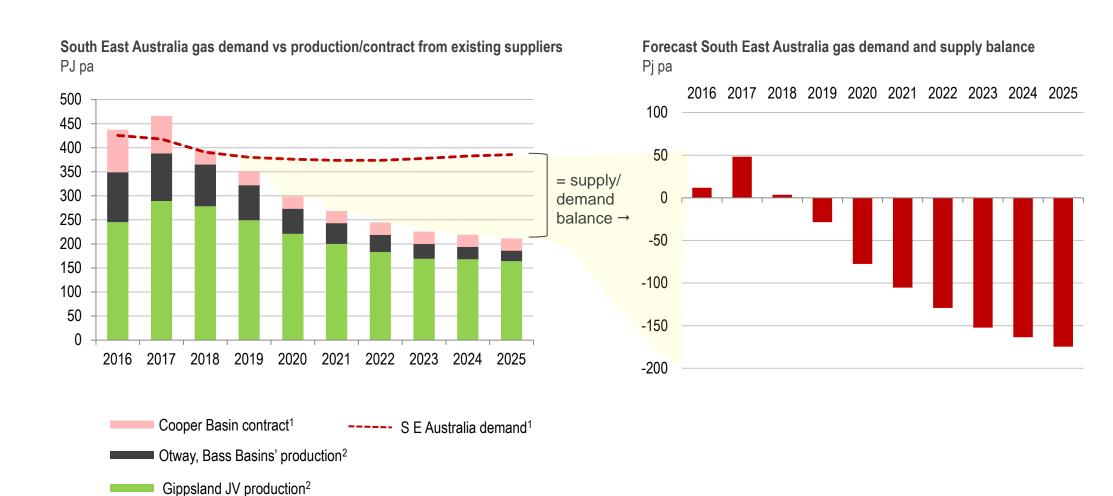
Source: EnergyQuest EnergyQuarterly March 2016



<sup>&</sup>lt;sup>1</sup> Eastern Australia comprises Qld domestic and LNG; NSW, Vic, SA & Tas.

# **Gas supply to South East Australia**\*

## **Declining supply from main basins and growing shortfall from 2018**





<sup>\*</sup>South East Australia = NSW, VIC, SA, Tas.

<sup>&</sup>lt;sup>1</sup> AEMO GSOO March 2016

<sup>&</sup>lt;sup>2</sup> EnergyQuest EnergyQuarterly March 2016

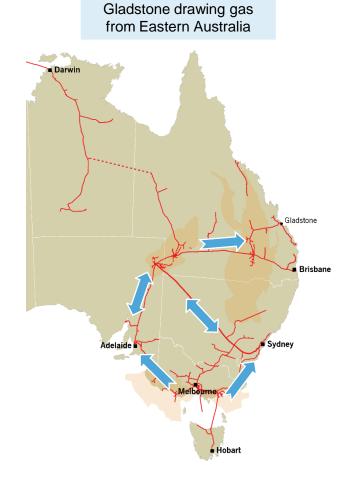
# **Eastern Australian gas market**

## Gas buyer activity increasing as gas availability tightening

#### Demand-side

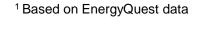
- Eastern Australia: new contracts needed from 2018/19
- Gladstone taking gas from sources previously focussed on SE Australia
- Gas customers increasingly active, seeking medium and long term supply
- Customers uneasy with exposure to price volatility

= gas buyers facing, and responding to, uncertainty



## Supply-side

- Existing producing fields in decline
- Queensland and Cooper Basin commitments to Gladstone LNG
- CSG expected to be 78% of eastern
   Australian supply 2016 2025<sup>1</sup>
- CSG uncertainty outside Queensland
- Exploration cut-backs
- Storage draw downs underway
- Reserves reduced by low oil price
- NGP directing NT gas to Queensland
  - = less gas available, supply options contracting

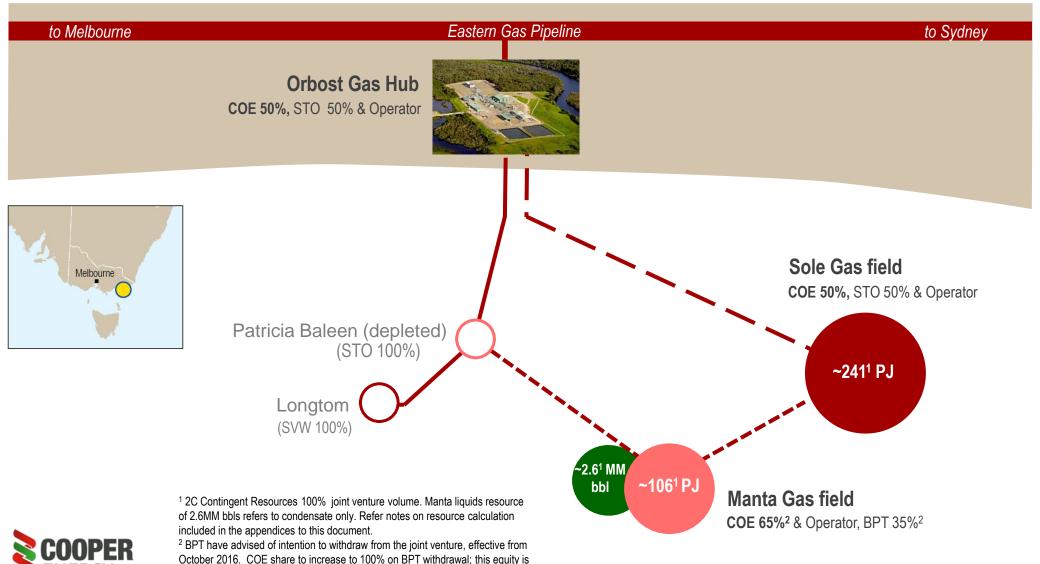




# **Gippsland gas projects and Orbost Gas Hub**

expected to be sold down in due course.

Marketable gas volumes, conventional reservoir, existing plant and pipeline access

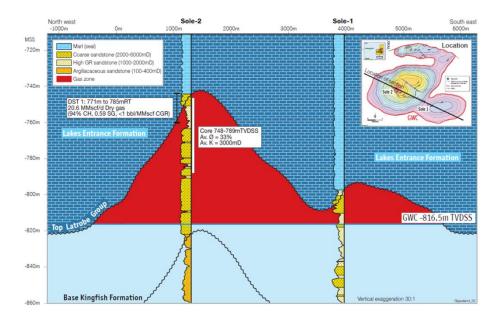


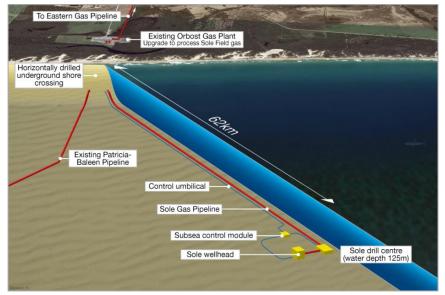


# Gippsland gas projects Phase 1: Sole field development

## Simple reservoir and development concept

- Simple reservoir structure
- Conventional recovery
- Dry gas, pipeline spec CO<sub>2</sub>
- Simple development concept planned
  - single near-horizontal subsea well for good reservoir access
  - dedicated pipeline and umbilicals to existing Orbost plant
  - modifications to existing Orbost plant







# Sole gas project key features

## Long term stable cash flow without oil price volatility

Gas & revenue

- 241 PJ (100% basis) over 9-10 years
- COE share ~12.5 PJ pa or 121 PJ over 9 -10 years
- Pricing within market forecast range; typically \$7/GJ \$8/GJ
- Sale of gas and tolling revenue from Orbost Gas Plant (COE 50%)

Project cost

- To be determined by current FEED process due to complete June '16
- Low cost development through use of existing infrastructure ie Orbost Gas Plant
- Current expectation is capital cost circa \$550 million; equates to ~\$2.30/GJ
- Capex allocation approx offshore (2/3) and onshore (1/3)

Gas customers & marketing

- Building a portfolio comprised of blue chip industrials and utilities
- Agreements in place with AGL and O-I Australia
- Target contracted sales of 10 PJ pa pre FID; current agreements 7.6 PJ pa
- Retaining uncontracted reserves for later contracts or spot sales

Cooper Energy contribution

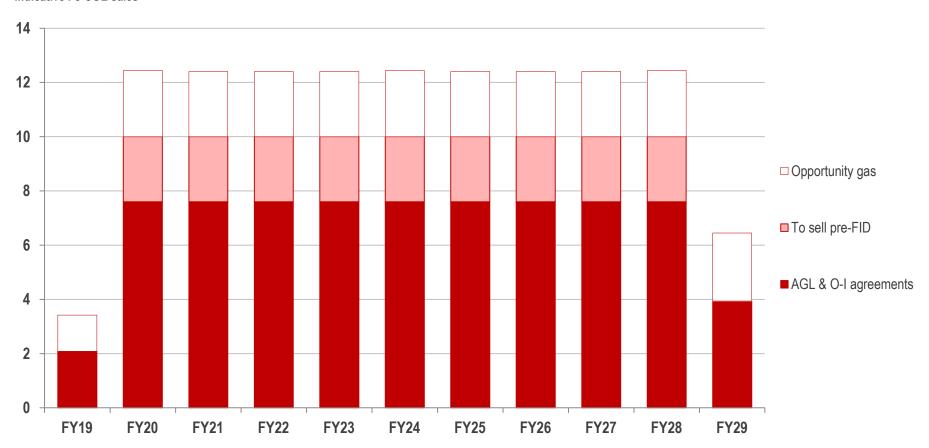
- COE paying first \$50 million of project costs from FEED commencement in May '15
- FEED anticipated to cost ~\$24 million (budget ~\$27 million)
- COE funding to be shaped by outcomes of data room and commercial alignment for optimal funding for COE shareholders



# Sole gas production and contract profile: COE<sup>1</sup> share

## Solid production profile, approaching pre-FID gas contract objective

#### Indicative PJ COE sales



- Pre-FID target of 10 PJ pa contracted: currently 7.6 PJ pa subject to agreements
- \$7/GJ to \$8/GJ give robust economics and strong cash flow
- 2 PJ pa retained for opportunistic sales as value dictates

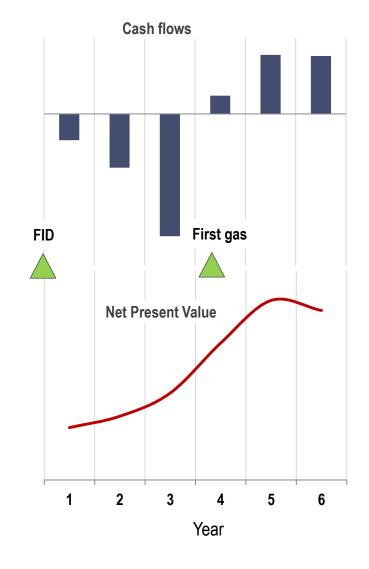


# Gas project economic features

## Cash flow and NPV build make Sole an attractive project

- Majority of cash outflow within 20 months of first gas
  - enhances economics
- NPV builds rapidly as project is derisked
  - from FID to first gas and beyond
- Simple project design, capital and operating cost metrics
- Strong stable ongoing cash in-flow from first gas

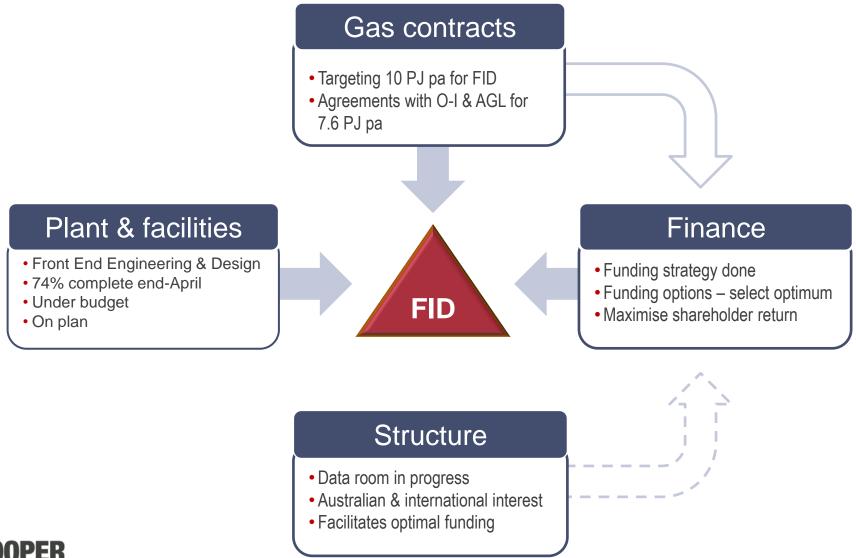
#### Indicative illustration





## **Sole commercialisation**

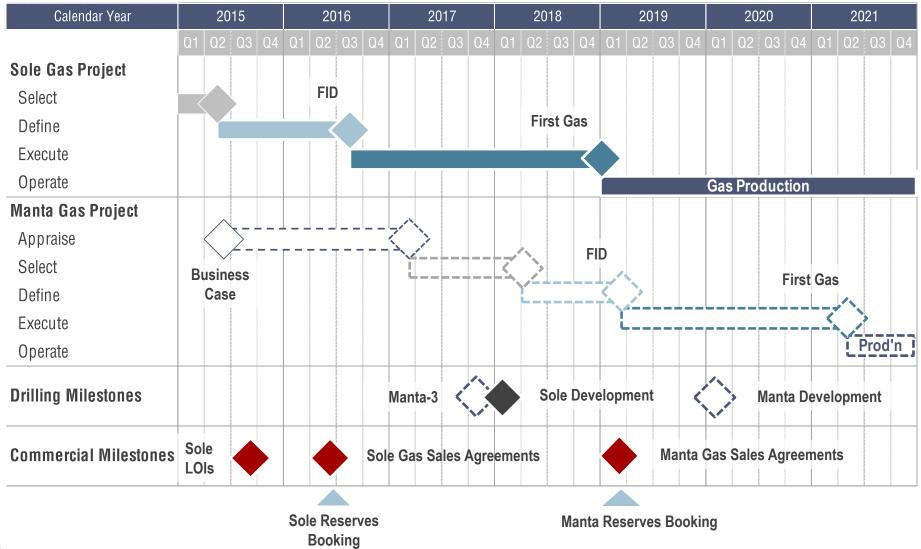
4 workstreams on schedule for September FID recommendation and reserves uplift





# Gippsland gas projects indicative<sup>1</sup> timeline

## Key commercial and project milestones for value accretion



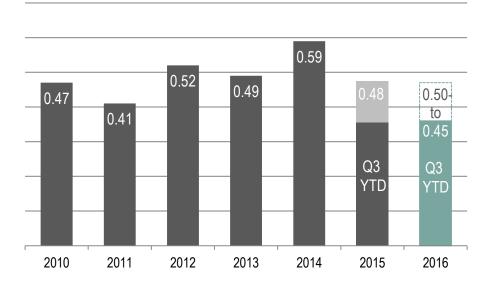


<sup>&</sup>lt;sup>1</sup> Indicative only and subject to review at key milestones and joint venture decisions

# Oil production

## Cash generation from maintained output of 450,000 - 500,000 barrels per annum at low costs

# Cooper Energy oil production million barrels



- FY16 guidance<sup>1</sup>: 450,000 500,000 bbl
- March quarter YTD 360,000 bbl vs pcp of 356,000 bbl

# Production costs Direct cost A\$ per barrel FY16 Q3 YTD 29 Netback Royalties Transport expenses Operating costs

- March Qtr YTD direct costs A\$30.09/bbl
- March Qtr YTD average oil price A\$59.28/bbl (includes hedge benefit of A\$5.70/bbl)

<sup>&</sup>lt;sup>1</sup> Based on existing equity shares



## **International interests**

## Divestment, withdrawal and a focus on Australian opportunities

#### Indonesia

#### Data room

Initiated December quarter

# Exploration acreage: Sumbagsel and Merangin III PSCs (COE 100%)

- Agreed sale to Mandala Energy for US\$8.25 million<sup>1</sup>
  - sale is now unconditional
- Expect transaction to complete within June 2016
- Removes licence commitments for 2 wells plus seismic

#### Production acreage: Tangai-Sukananti KSO (COE 55%)

- Sales process ongoing with bids received
- Producing at 800 bopd (100% basis), with opportunity to increase to 2,000 bopd
- Operating cash cost of A\$35/bbl (FY16)

#### **Tunisia**

#### Withdrawal plan

- Process ongoing on permit by permit basis
  - Nabeul: joint venture has withdrawn. Awaiting formal confirmation of agreement to exit terms. COE has provided in full (Dec 31 2015 accounts) for anticipated quantum of US\$2.7 million.
  - Hammamet: COE advised joint venture of withdrawal. JV lodged notice of dispute re costs subsequently<sup>2</sup>. COE to contest.
  - Bargou: negotiated reduced work program nearing completion.
     Option to exit mid-year.

COOPER

<sup>&</sup>lt;sup>1</sup> Announced 10 February 2016

<sup>&</sup>lt;sup>2</sup> Announced 24 March 2016

# **Key milestones**

## Near term catalysts and milestones: contracts; costings; funding; and project commitment

FY16			FY17	
Dec Qtr	Mar Qtr	Jun Qtr	Sept Qtr	
✓ Gippsland data room opens				
FEED on schedule				
Indonesia data room opened				
	✓ Gas sales contract secured			
	✓ Indonesia exploration agreed sale	_		
	<ul> <li>Indonesia production asset sales process</li> </ul>			
		FEED complete	_	
		Bankable gas contracts		
		Indonesia exploration divestment completed	-	
		Gippsland data room outcome		
		Funding plan finalised		
			Sole gas project FID	



Reserves booking

Manta plan progressed

# Near term plan: ~9 month look-ahead

## How could Cooper Energy look within 9 months? (with execution of current work program)

~ 95 PJ Contracted gas

• Firm gas sales agreements for 95 PJ that are expected to generate revenue of \$660 million to \$760 million (COE current share) at gas prices of \$7/GJ to \$8/GJ over 8-10 years

~ 90 PJ Uncommitted gas

- Gas available for contracting to eastern Australian customers in a tight market
- Remaining Sole gas and Manta project gas

2 Gas projects advancing

- Sole gas project into development following FID
- Manta commercialisation pathway identified

Australian 2P Reserves of over 20 MMboe

Reserves increased from 3 MMboe at 30 June 2015 to over 20 MMboe through uplift from Sole (COE current share) 2C Contingent Resources on affirmative FID

Solid low cost oil production

Cooper Basin oil production ~ 320,000 barrels in FY16
 FY16 production guidance 450k – 500k bbls (in line with FY15)

Portfolio aligned

- Gippsland interests commercially aligned to optimise returns from development
- Acreage, portfolio and capital management aligned around competitive Australian gas + low cost Australian oil





**Appendices** 

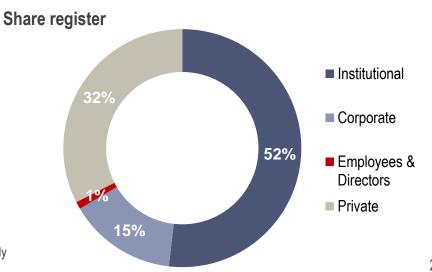
# **Company snapshot**

## ASX listed, strong balance sheet and stable share register

# Cooper Energy is an independent Australian exploration and production company

- Cash generating from production of approx. 450,000 500,000 barrels of oil pa
- Strong balance sheet, zero debt
- 190 PJ of 2C Contingent Resources<sup>1</sup> (net to COE) being developed for gas opportunity in eastern Australia
- Management team and Board experienced in growing resource companies
- Listed in 2002, history of profitable operations and successful exploration and development

Key figures	
Shares on issue	417.3 mill
Shareholders <sup>2</sup>	4,950
Market capitalisation <sup>2</sup>	\$92 mill
Cash & investments at 31 March	\$27 mill
Proceeds from placement & Indonesian asset sale <sup>3</sup>	~ \$28 mill
Debt	Nil
Employees (FTE Australia)	21





<sup>&</sup>lt;sup>1</sup>Refer notes on Contingent Resources included in Appendices to this document

<sup>&</sup>lt;sup>2</sup> As at 26 May 2016

<sup>&</sup>lt;sup>3</sup> June quarter receipts to include proceeds from institutional placement of \$18 million completed May 10, sale of Indonesian exploration assets (~\$10 million) to complete early June. In addition up to \$5 million anticipated from share purchase plan in market.

# **March 16 quarterly report**

## Solid operations, Sole project on plan, Indonesian portfolio divestment

- Production on track for guidance, March YTD up 1% on pcp
- Revenue down 30% due to oil price (down 32% average A\$)
- Cash and investments of \$27.1 million at 31 March + proceeds from Indonesian asset sale for US\$8.25 million to come in June quarter
- Sole:
  - FEED now 63% complete
  - funding strategy finalised
  - AGL sales agreement
- Indonesia
  - agreement for sale of exploration assets to Mandala Energy
  - bids from remaining production assets received and being evaluated

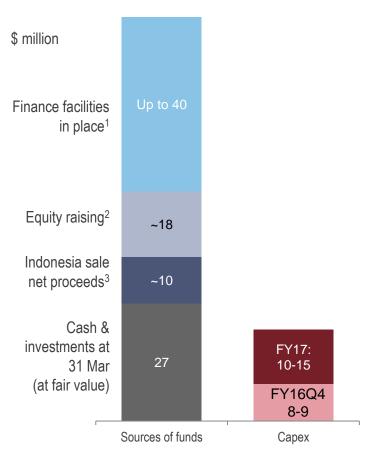
	March 16 YTD	March 15 YTD
Production 'kbbl	360	356
Sales Revenue \$ million	20.8*	29.8
Average oil price A\$	59.28	87.07
Direct operating cost A\$ bbl	30.09	37.77
Cash and investments \$ million	27.1	50.5

<sup>\*</sup> Includes hedge benefit of \$2.0m



# Funding & capital management

## Substantial funding headroom delivering flexibility for capex and project funding to maximise value



Comprises reserve based lending up to \$35 million (\$14.6 million currently available) and \$5 million for bank guarantees

#### Substantial headroom to fund identified capital expenditure

- Financial assets in place at 31 March 16 of \$27 million plus:
  - ~A\$10 million net proceeds from Indonesian exploration acreage divestment
  - equity raising
  - finance facilities
  - cash flow from production

#### **Project funding strategy**

- Data room initiative to align commercial interests and facilitate optimal funding
- Project finance for majority of capex on securing of threshold bankable contracts and FID
- Multiple other funding options possible, including:
  - proceeds from equity alignment/interest sell down, other asset sales
  - project finance banks and other financial and strategic investors
  - equity / equity-like funding



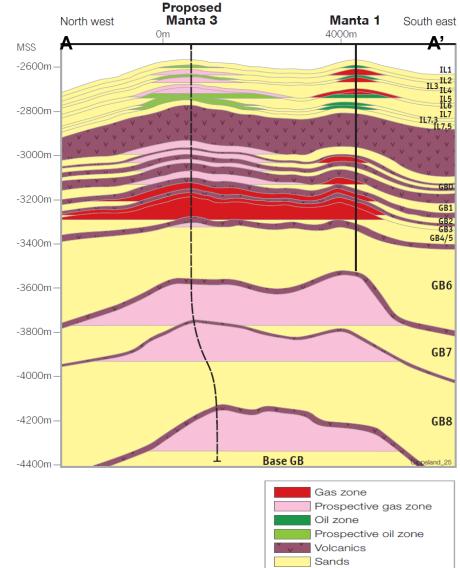
<sup>&</sup>lt;sup>2</sup> Excludes proceeds from SPP

<sup>&</sup>lt;sup>3</sup> US\$8.25m @ AUDUSD 0.77 less taxes and other transaction costs

# Manta gas

## Gas resource with substantial potential in exploration targets below Manta gas field

- COE Business case identified economic opportunity for Manta development
- Manta gas attracting enquiries from gas buyers
- Untested Golden Beach reservoirs identified within the same structure below proven gas in the Manta field
- Gas resource of 106 PJ 2C Contingent and Risked Prospective Resource of 10 PJ¹ (Cooper Energy 65% & Operator)
- Re-assessed Best Estimate Net Prospective Resource<sup>2</sup> in Manta and Chimaera is 97.5 MMboe consisting of 491 PJ gas and 13.1 MMbbls oil and gas liquid (Cooper Energy 65% net share).
- The estimated quantities of petroleum that may be potentially recovered by the application of future development project(s) relate to undiscovered accumulations. These estimates have both an associated risk of discovery and a risk of development. Further exploration, appraisal and evaluation is required to determine the existence of a significant quantity of potentially moveable hydrocarbons
- Opportunity to evaluate multiple additional reservoir sections by drilling
   Manta-3 another 1,000 metres deeper than Manta





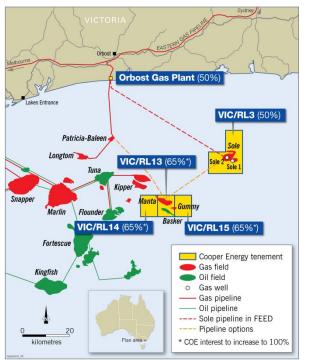
<sup>&</sup>lt;sup>1</sup> As announced to ASX on 16 July 2015. Refer to notes on Reserve and Resource calculation in Appendices

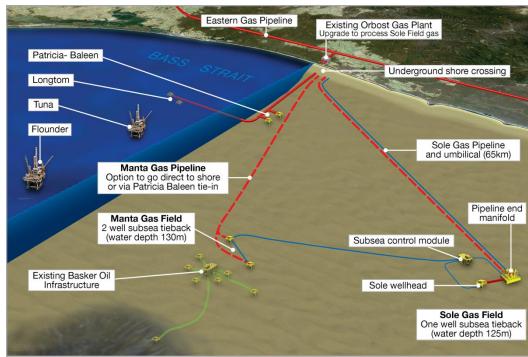
<sup>&</sup>lt;sup>2</sup> As announced to ASX on 4 May 2016.

Cooper Energy confirms that it is not aware of any new information or data that materially affects the information including in the announcement's of 16 July and 4 May and that all the material assumptions and technical parameters underpinning the estimates in the announcements continue to apply and have not materially changed.

# **Gippsland Basin Gas Hub concept**

## Staged development utilising existing Orbost Gas Plant





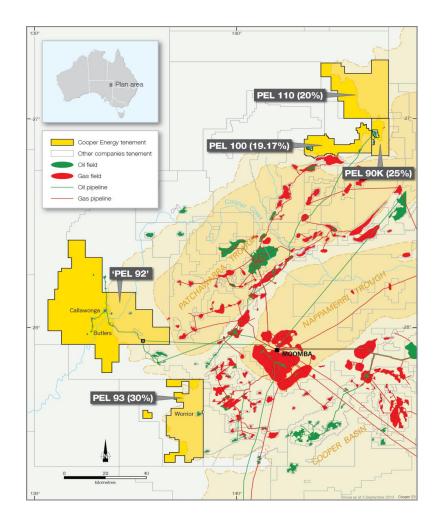
- Opportunity for capital efficient development through use of existing infrastructure and coordinated development
- Gippsland Gas Hub centred around Orbost Gas Plant for Sole, Manta and other gas resources in the region
- Potential substantial savings and value increase if Manta developed<sup>1</sup>
- Gippsland Basin Gas Hub data room initiated late 2015 to facilitate commercial alignment across projects and optimal funding for Cooper Energy



# **Cooper Basin**

## Low cost cash generating production; capex scaled back

- Q3 16 YTD oil production of 250 kbbls
- March YTD Operating cash cost of A\$29.77/bbl including transport and royalties
- All drilling deferred into FY17
- Callawonga facilities expansion project studies ongoing, production capacity projects deferred into FY17
- Seismic inversion studies and prospect interpretation ongoing
- Plan to 'refresh and upgrade' prospect portfolio during drilling hiatus

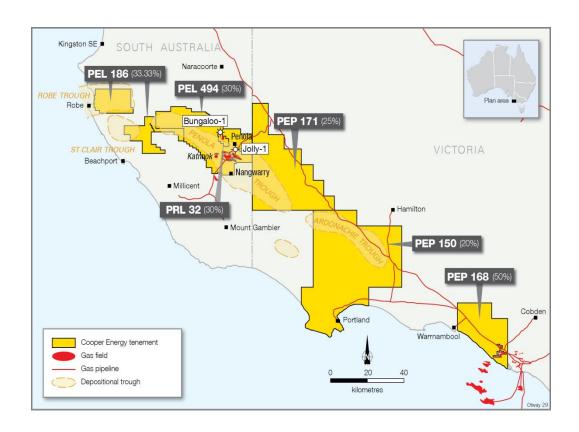




# **Otway Basin**

## Drilling results and analysis confirm prospectivity for conventional gas and shale potential

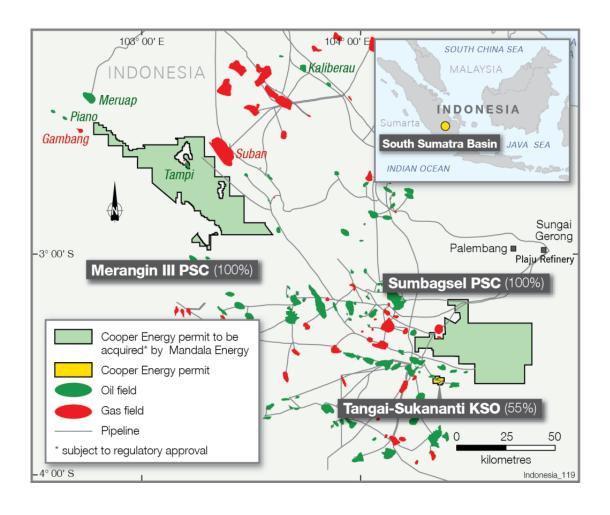
- Analysis of Jolly-1 and Bungaloo-1 well data in PEL 495 and PRL 32 has confirmed:
  - a deep conventional gas play in Lower Sawpit Formation
  - Casterton Formation unconventional shale gas play
- Victorian acreage subject of application to suspend and extend due to moratorium on onshore gas production
- Proposed activities
  - may drill deep conventional play in PEL 494/495 in FY17
  - rationalise portfolio and focus on key prospective areas





# **Indonesian acreage**

## Exploration assets subject to sale agreement; Tangai-Sukananti KSO divestment process initiated





## **Notes on calculation of Reserves and Resources**

The approach for all reserve and resource calculations is consistent with the definitions and guidelines in the Society of Petroleum Engineers (SPE) 2007 Petroleum Resources Management System (PRMS). The resource estimate methodologies incorporate a range of uncertainty relating to each of the key reservoir input parameters to predict the likely range of outcomes. Project and field totals are aggregated by arithmetic and probabilistic summation. Aggregated 1P or 1C may be a conservative estimate and aggregated 3P and 3C may be an optimistic estimate due to the effects of arithmetic summation. Totals may not exactly reflect arithmetic addition due to rounding.

#### Reserves

The Cooper Basin totals comprise the probabilistically aggregated PEL 92 project fields and the arithmetic summation of the Worrior project reserves. Total includes 0.05 MMbbl oil reserves used for field fuel. The Indonesia totals include removal of non-shareable oil (NSO) and comprise the probabilistically aggregated Tangai-Sukananti KSO project fields. Totals are derived by arithmetic summation.

### **Notes on calculation of Contingent Resources**

#### Sole gas field

Contingent Resources have been assessed using probabilistic simulation modelling for the Kingfish Formation at the Sole Field. This methodology incorporates a range of uncertainty relating to each of the key reservoir input parameters to predict the likely range of outcomes. The conversion factor of 1PJ = 0.172MMboe has been used to convert from Sales Gas (PJ) to Oil Equivalent (MMboe). The date of the Sole Contingent Resource Assessment is 26 November 2015 and the assessment was announced to the ASX on 26 November 2015. Cooper Energy is not aware of any new information or data that materially affects the information provided in that release and all material assumptions and technical parameters underpinning the assessment provided in the announcement continues to apply.

#### Manta gas and oil field

Contingent and Prospective Resources have been assessed using deterministic simulation modelling and probabilistic resource estimation for the Intra-Latrobe and Golden Beach Sub-Group in the Manta field. This methodology incorporates a range of uncertainty relating to each of the key reservoir input parameters to predict the likely range of outcomes. The conversion factor of 1PJ = 0.172MMboe has been used to convert from Sales Gas (PJ) to Oil Equivalent (MMboe). Contingent Resources for the Manta Field have been aggregated by arithmetic summation. The date of the Manta Contingent Resource assessment is 16 July 2015 and the assessment was announced to the ASX on 16 July 2015. Cooper Energy is not aware of any new information or data that materially affects the information provided in that release and all material assumptions and technical parameters underpinning the assessment provided in the announcement continues to apply.

#### Basker gas and oil field.

Contingent and Resources have been assessed using deterministic simulation modelling and probabilistic resource estimation for the Intra-Latrobe Sub-Group in the Basker field. This methodology incorporates a range of uncertainty relating to each of the key reservoir input parameters to predict the likely range of outcomes. The conversion factor of 1PJ = 0.172MMboe has been used to convert from Sales Gas (PJ) to Oil Equivalent (MMboe). Contingent Resources for the Basker Field have been aggregated by arithmetic summation. The date of the Basker Contingent Resource assessment is 15 August 2014 and the assessment was announced to the ASX on 18 August 2014. Cooper Energy is not aware of any new information or data that materially affects the information provided in that release and all material assumptions and technical parameters underpinning the assessment provided in the announcement continues to apply.

#### **Cautionary Prospective Resource Statement**

#### Manta and Chimaera East

These estimated quantities of petroleum that may be potentially recovered by the application of future development projects relate to undiscovered accumulations. These estimates have both an associated risk of discovery and a risk of development. Further exploration, appraisal and evaluation are required to confirm the existence of a significant quantity of potentially movable hydrocarbons. Cooper Energy Limited (COE) has undertaken a Prospective Resources assessment using probabilistic resource estimation for the Intra-Latrobe and Golden Beach Sub-Group in the Manta Field and Chimaera East prospects. This methodology incorporates a range of uncertainty relating to each of the key reservoir input parameters to predict the likely range of outcomes. This approach is consistent with the definitions and guidelines in the Society of Petroleum Engineers (SPE) 2007 Petroleum Resources Management System (PRMS). Analytical procedures used to assess Prospective Resources were: interpretation of reprocessed 3D seismic data; detailed time/depth conversion; and wireline log correlation and petrophysical analysis from the wells drilled in the adjacent fields. The date of this prospective resource assessment is 3 April 2016.



## **Abbreviations**

**\$, A\$** Australian dollars unless specified otherwise

**Bbls** barrels of oil

**boe** barrel of oil equivalent

**bopd** barrel of oil per day

**EBITDA** earnings before interest, tax, depreciation and amortisation

**FEED** Front end engineering and design

**FY** Financial year; 12 months to 30 June

Half year; 6 months ended 31 December

**kbbls** thousand barrels

MMbbl million barrels of oil

**MMboe** million barrels of oil equivalent

**NPAT** net profit after tax

PEL 92 SA Cooper Basin acreage held by the PEL 92 joint venture now encompassed by Petroleum Retention Licences 85 – 104

**1P reserves** Proved reserves

**2P reserves** Proved and Probable reserves

**3P** Proved, Probable and Possible reserves

**1C, 2C, 3C** high, medium and low estimates of contingent resources

