



FOR IMMEDIATE RELEASE

## SpeedCast awarded another significant contract by leading global energy services company.

SpeedCast to implement fully managed VSAT services at multiple locations throughout Africa

**Houston, USA, June 20 2016** - [SpeedCast International Limited](#) (ASX: SDA), a leading global satellite communications and network service provider, today announced that it has been awarded a service agreement to provide managed VSAT services at 8 operation locations in Africa by a leading global energy service company ("the Customer"). The award was the result of an intense competitive process. Under the service agreement, SpeedCast will provide fully managed VSAT network services with a combination of two different VSAT technologies in order to cater for different needs. SpeedCast' service will be used as the primary or back-up solution connecting different office locations.

"We proposed a fully managed VAST network utilizing both TDMA and SCPC technologies. With the TDMA network solution, the Customer is able to seamlessly allocate bandwidth to specific locations based on QoS requirements in the event of a fiber cut or operation impacting event. This functionality helps mitigate their network uptime risks and leverage their bandwidth cost by spreading it over multiple sites." said Keith Johnson, Senior Vice President, Energy of SpeedCast."

"This win demonstrates our ability to design tailor made solutions to meet our customers' unique business requirements. In the current cost restrained environment, customers are looking for a service provider who can offer creative solutions to help them reduce costs and maintain a high level of performance and reliability. This is exactly what we are achieving here." Mr. Johnson added.

"Not only is it a sizeable win but it is also the second one with the same customer, highlighting our ability to deliver and achieve customer satisfaction in a sector looking for very high reliability and outstanding support." PJ Beylier, CEO of SpeedCast, emphasized. "While market conditions in the energy sector remain difficult, our service revenues have gradually increased over the past few months, comforting us in our market share gain strategy. We have also seen slightly more activity from energy services companies, which is a good indicator that the industry may be poised for better days."

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### About SpeedCast International Limited

SpeedCast International Limited (ASX: SDA) is a leading global satellite communications and network service provider, offering high-quality managed network services in over 90 countries and a global maritime network serving customers worldwide. With a worldwide network of 40 sales and support offices and 39 teleport operations, SpeedCast has a unique infrastructure to serve the requirements of customers globally. With over 5,000 links on land and at sea supporting mission critical applications, SpeedCast has distinguished itself with a strong operational expertise and a highly efficient support organization. For more information, visit [www.speedcast.com](http://www.speedcast.com).

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