

BLUE SKY ALTERNATIVES ACCESS FUND LIMITED (ASX:BAF)

INVESTOR WEBINAR & PORTFOLIO UPDATE

JULY 2016

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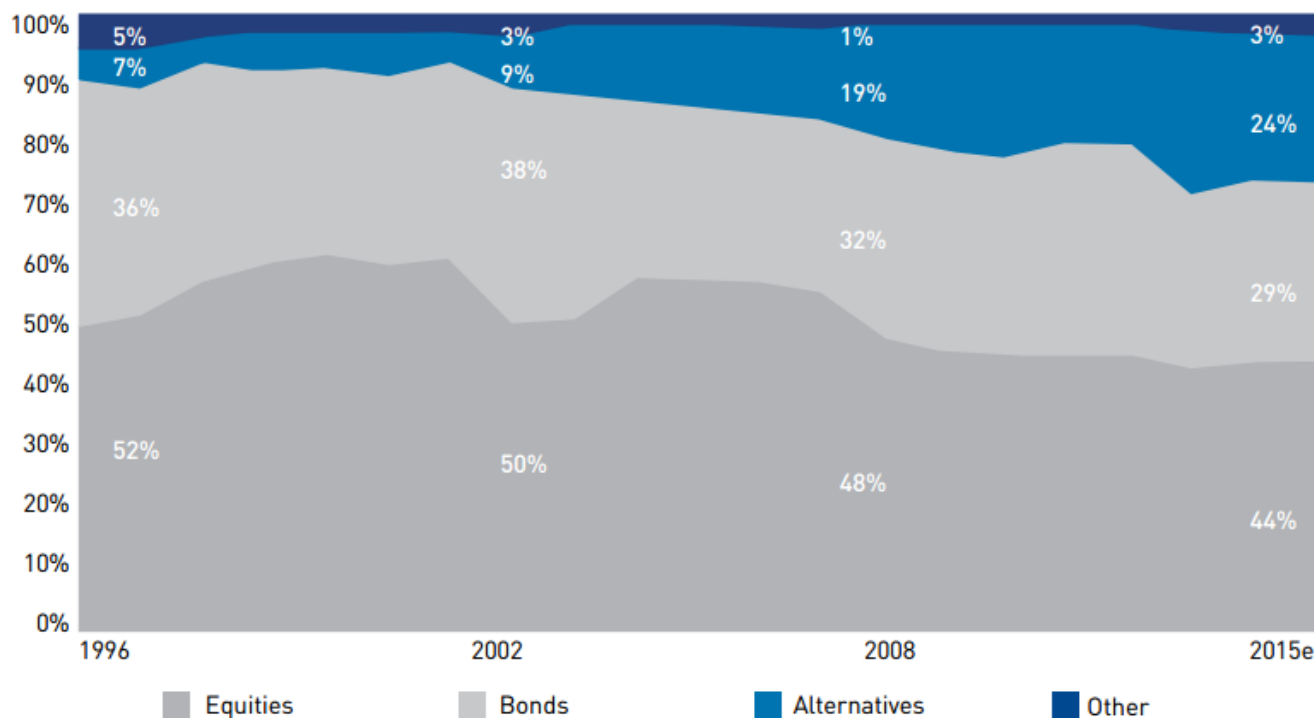
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THE STRUCTURAL SHIFT TO ALTERNATIVES

ALLOCATIONS TO ALTERNATIVES >20% GLOBALLY

Global Pension Funds: Aggregate asset allocation from 1996 to 2015

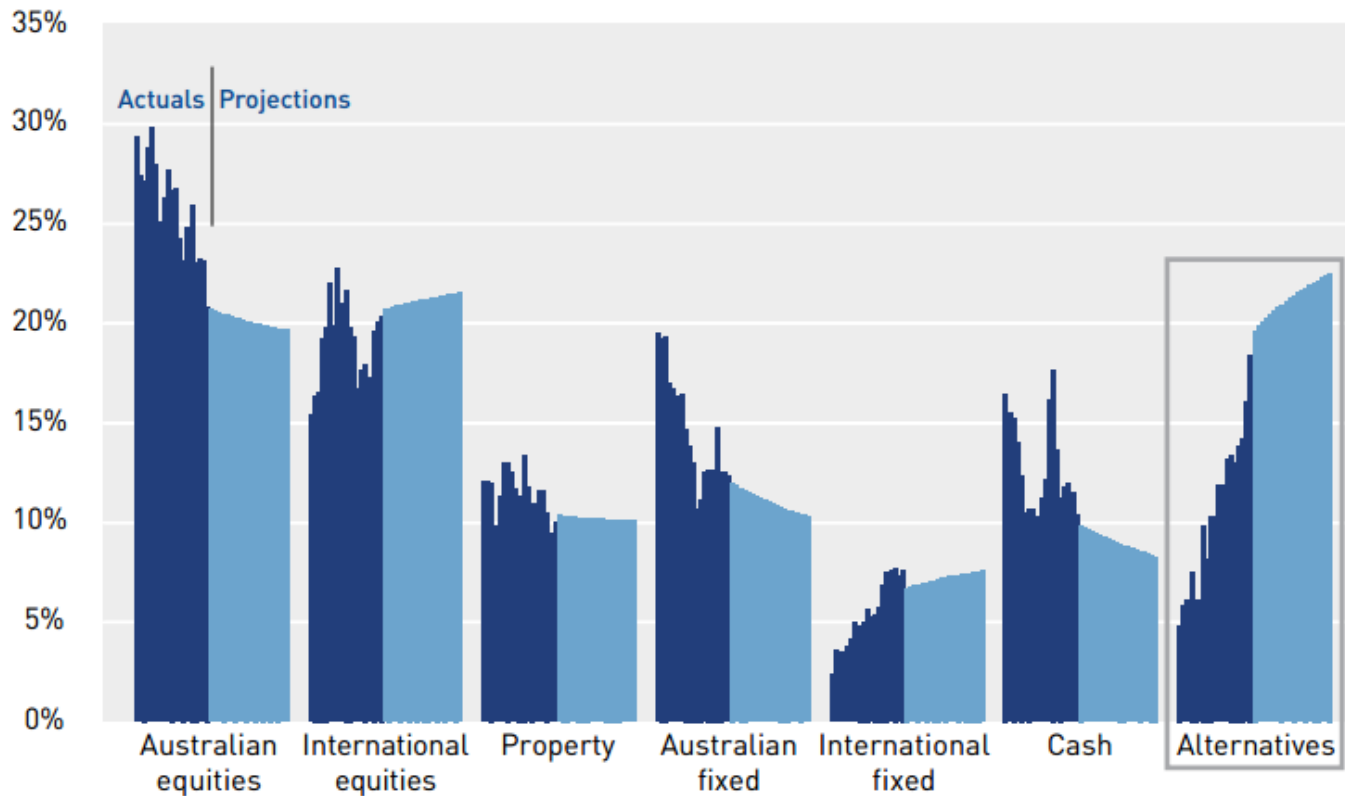


Allocations to alternative assets have more than tripled from 7% in 1996 to 24% today

Source: *Global Pension Assets Study 2016*, Willis Towers Watson (February 2016)

ALTERNATIVES ARE THE FASTEST GROWING ASSET CLASS IN AUSTRALIA

Asset class segment shares 1997-2035



Alternatives are projected to become Australia's largest asset class by 2021 (with international equities the next largest)

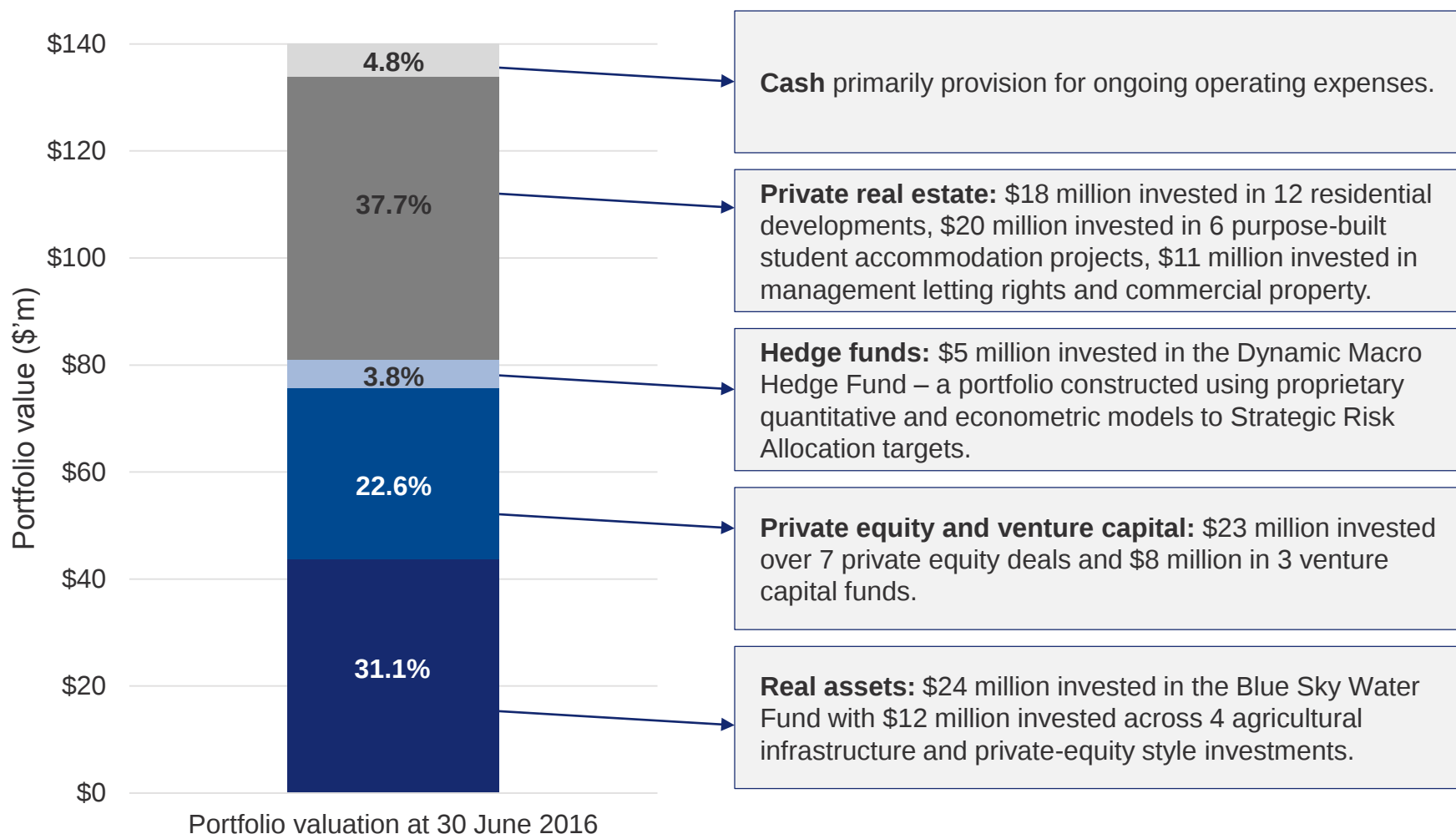
PRODUCT OVERVIEW

ALTERNATIVES FUND INVESTMENT HIGHLIGHTS

BAF provides investors:

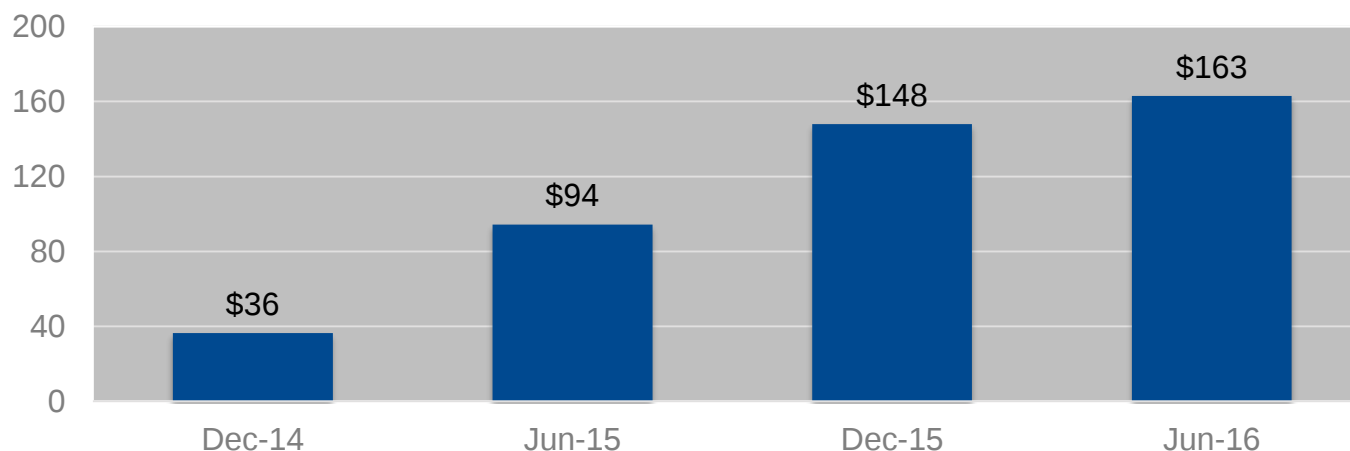
- ✓ A **diverse portfolio** of Blue Sky managed alternative investments
- ✓ **Liquidity** as an ASX listed security
- ✓ Access to the **strong investment track record** of Blue Sky
- ✓ **Dividend income** and an increase in BAF's NTA
- ✓ **Low expected correlation** of returns to listed equities and fixed interest
- ✓ **Low cost** structure

A DIVERSIFIED AND BALANCED PORTFOLIO

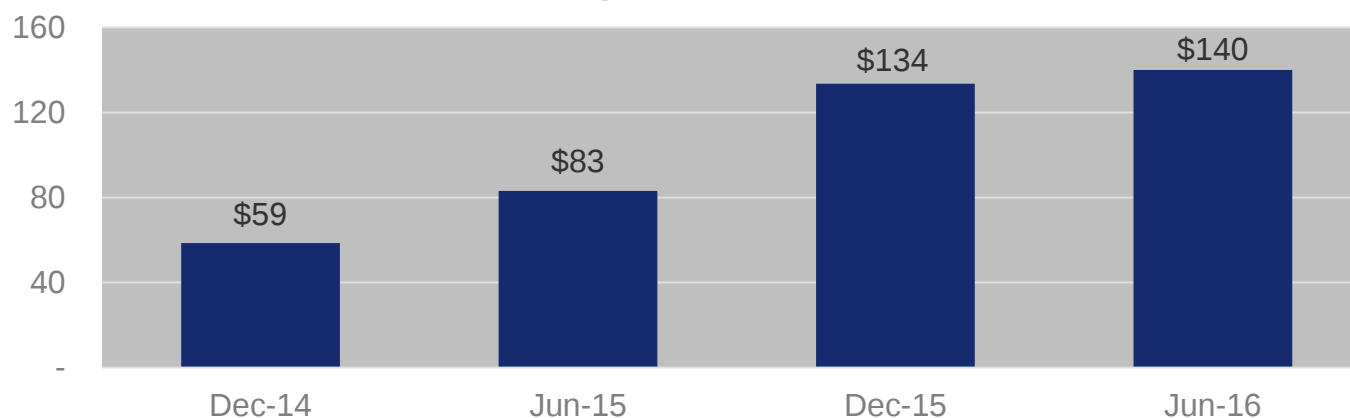


LIQUID ACCESS TO ALTERNATIVES

Average¹ daily turnover (\$'k)

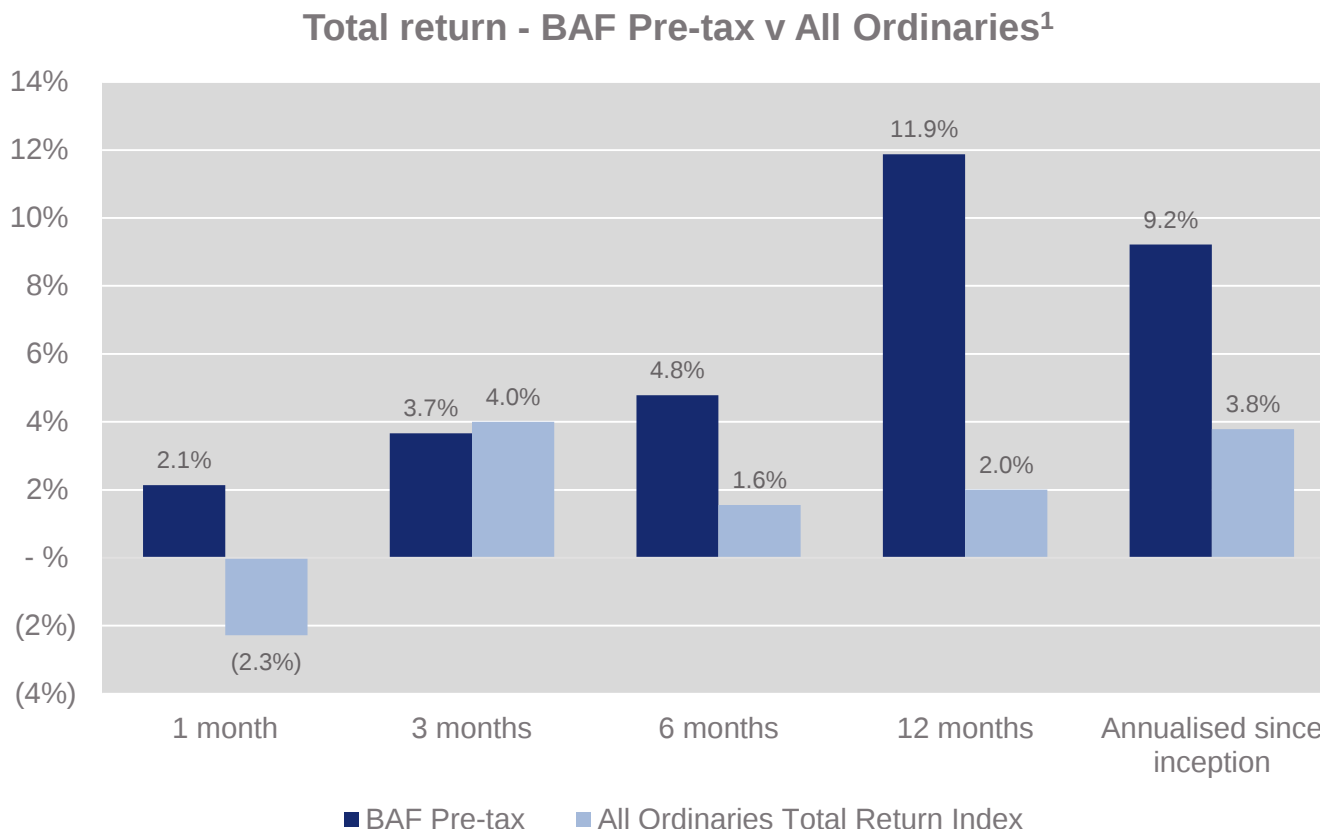


Net Tangible Assets (\$'m)



¹ Daily turnover on rolling 6 month average basis. Source: S&P Capital IQ.

RETURNS IN LINE WITH BLUE SKY OVERALL TRACK RECORD



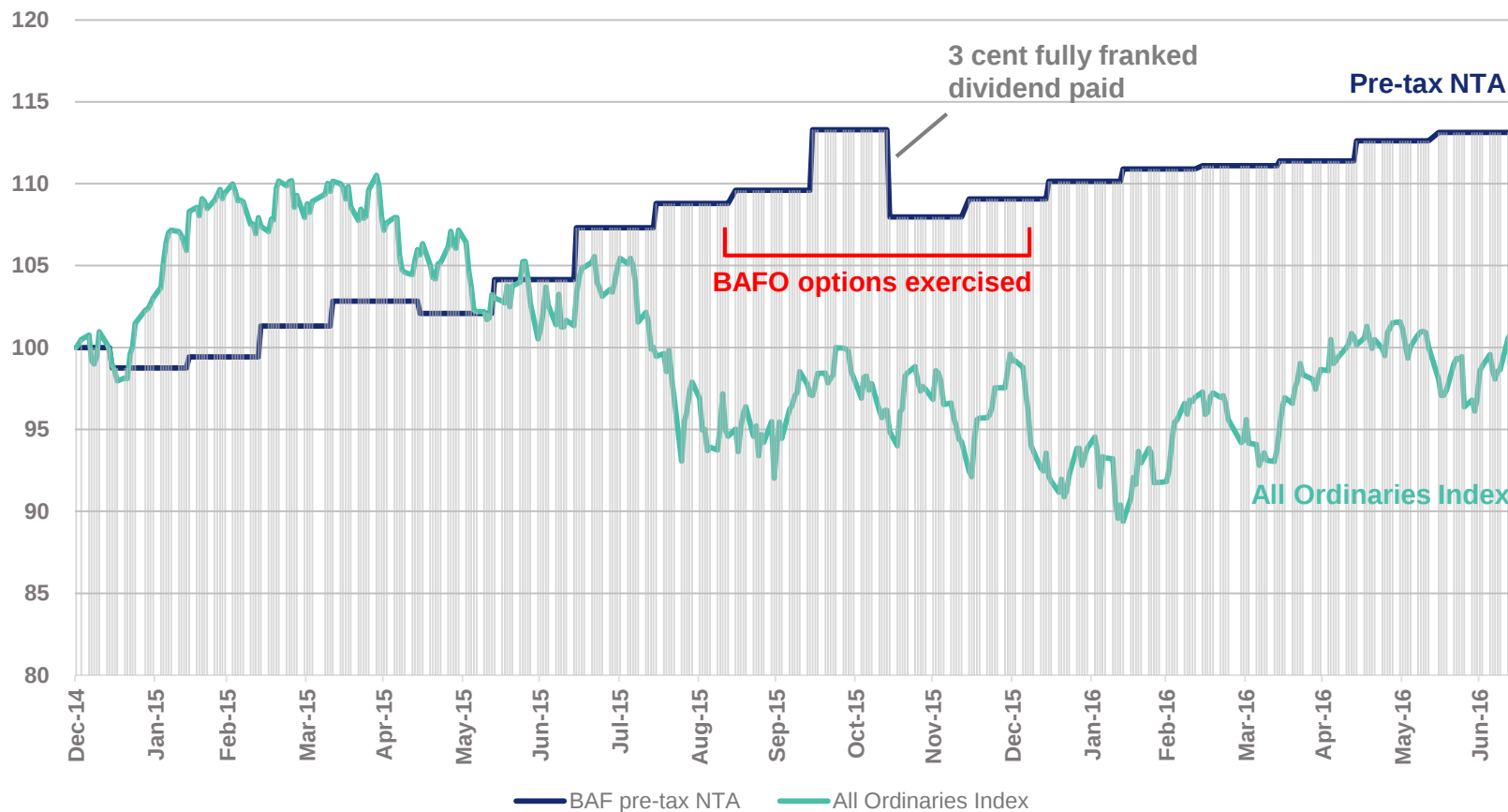
¹ To 30 June 2016. BAF total return includes NTA growth, dividends & franking credits.

Comparison is to All Ordinaries Total Return Index - includes all cash dividends reinvested on the ex-dividend date (excluding franking credits).
Inception date is 16 June 2014.

Past performance is not a reliable indicator of future performance.

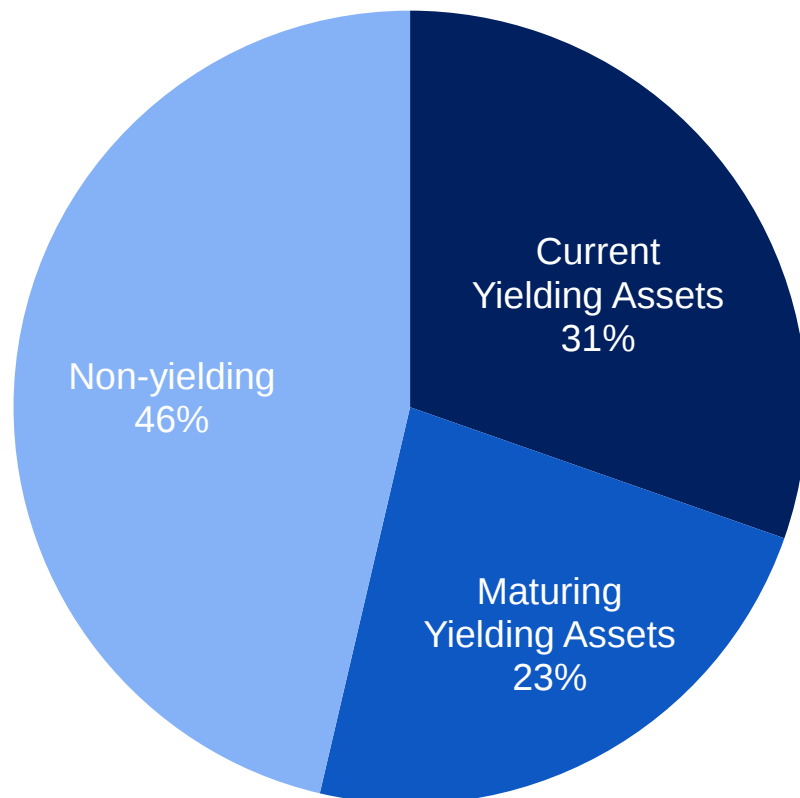
RETURNS UNCORRELATED TO LISTED MARKETS

BAF Pre-tax NTA v. All Ordinaries Index



Past performance is not a reliable indicator of future performance.

MEANINGFUL YIELD



Yield

- Targeting at least 4.0% of closing NTA
- Franked
- Interim from FY17
- Approximately 31% of the portfolio generates a cash yield (expected to increase as student accommodation and agricultural investments mature)

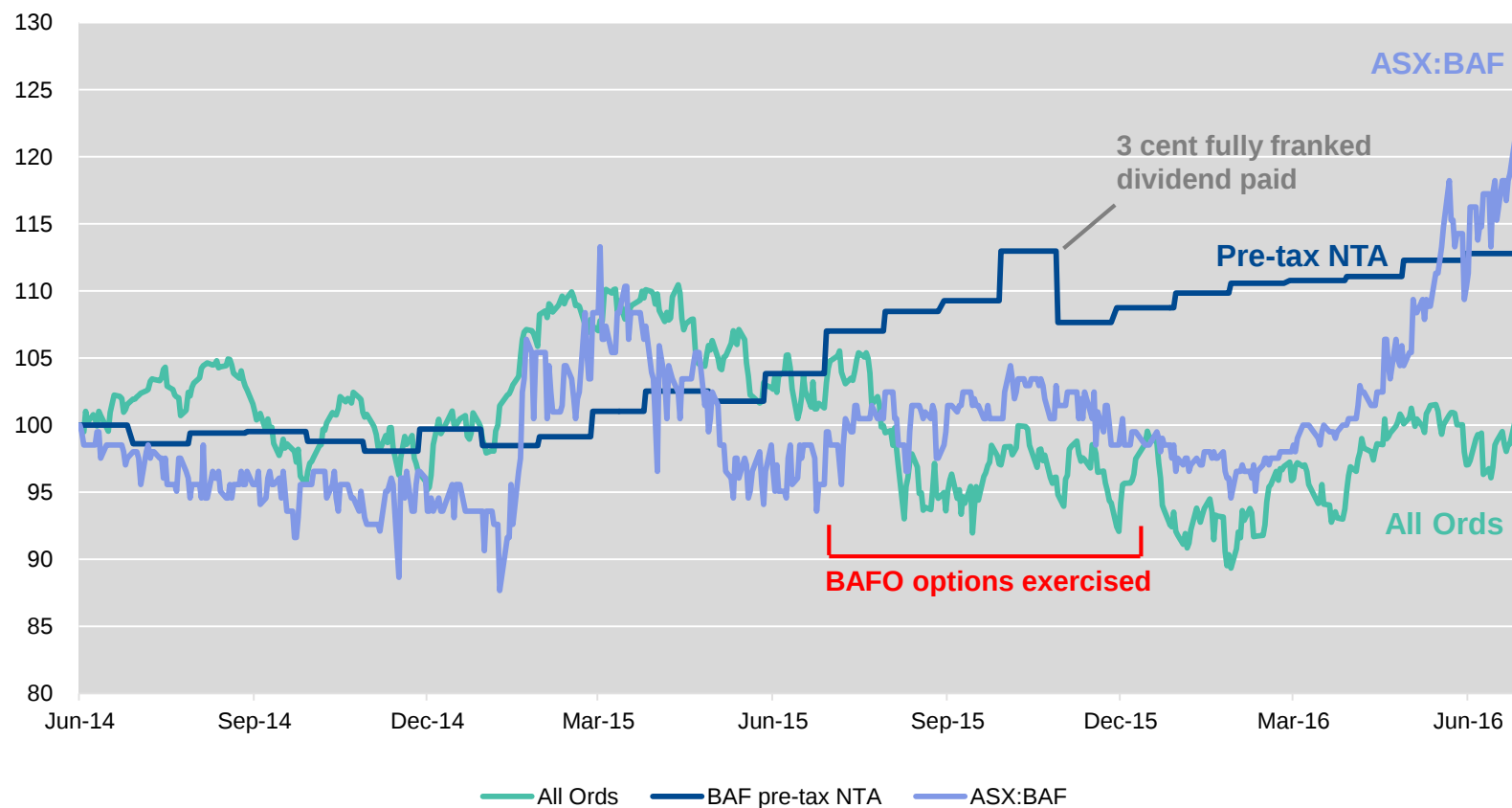
LOW FEES

Fees

- 1.2% Management Fee plus 17.5% performance fee (over 8% hurdle)
- ~\$8 million in fee rebates paid to BAF so far

BAF SHARE PRICE

All Ordinaries Index v. Pre-tax NTA v. ASX:BAF



Past performance is not a reliable indicator of future performance.

FUND PERFORMANCE

Fund performance (NTA growth plus dividends and franking credits) ¹			Total shareholder return (Performance of ASX:BAF plus dividends and franking credits) ²	
Period	Pre-Tax	Post-Tax	ASX:BAF ³	All Ords TR ⁴
6 months	4.8%	4.6%	19.2%	1.6%
12 months	11.9%	10.1%	24.3%	2.0%
Annualised since inception ⁵	9.2%	7.7%	10.4%	3.8%

Note: BAF accrued and paid its first dividend in October and November respectively (3.0 cents per share fully-franked with an ex-dividend date of 21 October 2015 and payment date of 6 November 2015)

1. To 30 June 2016. Includes NTA growth, dividends and franking credits.
2. To 30 June 2016.
3. Includes change in price of ASX:BAF, plus dividends and franking credits.
4. All Ordinaries Total Return Index - includes all cash dividends reinvested on the ex-dividend date (excluding franking credits).
5. Inception date is 16 June 2014.

Past performance is not a reliable indicator of future performance.

RECENT INVESTMENTS

FY16 INVESTMENTS

New Investments

Private Equity	\$6.1 million
Venture Capital	\$4.0 million
Real Assets	\$5.0 million
Student Accommodation	\$4.3 million
Residential Development	\$7.0 million
Commercial Property	\$7.0 million
Hedge Funds	\$5.0 million
	\$38.3 million

Follow-on Investments¹

Private Equity	\$2.0 million
Student Accommodation	\$6.0 million
Residential Development	\$2.0 million
Hedge Funds	\$3.0 million
	\$13.0 million

¹ Follow-on investments are only made where, at initial investment, BAF secures the right, but not the obligation (i.e. an option) to deploy further capital; these rights are subject to certain conditions, including investment performance and the availability of capital to invest.

SELECT RECENT INVESTMENTS

Private Equity *Aquila Fund*

- **\$4.0 million** invested in December 2015
 - Holds equity in Aquila, an Australian retail business focusing on the men's footwear and smart casual fashion segment
 - Investment thesis focuses on new store roll outs, with a focus on expanding its apparel range
 - The brand has a rich heritage and longevity as a footwear specialist in the mid-premium consumer segment
 - Partnering with a highly experienced and driven management team, complemented by a world class independent chairman
 - Anticipated investment term is 3-5 years
-



Private Real Estate

Cove Property Group 2 Rector Street Trust

- **\$7.0 million** invested in February 2016
 - 26 storey building located at 2 Rector Street in the Financial District of Manhattan, New York
 - The investment will be managed by Cove Property Group LLC, a joint venture between Blue Sky and Cove's principals who have over 50 years' experience successfully investing in and managing commercial property in New York City
 - The Trust is investing alongside blue chip institutional investors to acquire, refurbish and re-let the property
-



SELECT RECENT INVESTMENTS

Private Equity

Blue Sky Digital Outdoor Advertising Fund

- **\$2.1 million** invested February 2016
- To invest equity in a business that will construct, own and operate a network of digital billboards in a major metropolitan market in the USA
- Blue Sky is partnering with a highly regarded management team with extensive experience in the out-of-home advertising market and target geography, backing a business supported by attractive market dynamics, high barriers to entry and low operating leverage



Private Real Estate

Student Accommodation Fund VI

- **\$1.25 million** invested in May 2016
- 550-bed purpose built tertiary student accommodation precinct in Toowong, Brisbane, in close proximity to the University of Queensland, with ready access to other tertiary education institutions in the CBD and Southbank area
- Being developed in partnership with a subsidiary of Goldman Sachs, and will be operated on completion by leading operator The Pad
- Initial development phase followed by an operating phase commencing in 1H19, delivering regular yield to the portfolio
- Anticipated 3 – 7 year hold



SELECT RECENT INVESTMENTS

Private Real Estate *Retirement Living Fund*

- **\$3.0 million** invested in June 2016
- To develop a multi-stage independent living retirement precinct in Brisbane
- The property has an existing development approval and a fully completed first stage of independent living units
- Blue Sky will continue to develop the facility by building a further four stages of independent living units as well as a community centre and associated amenity
- Blue Sky is undertaking the project in partnership with a group of retirement village operating specialists with deep experience and a strong track record
- It is anticipated that the project will be progressively completed over 5 years

REALISED INVESTMENTS

REALISED INVESTMENTS

Private Equity *Software Services Fund II*

- Readify Pty Ltd is a leading Australian IT-services company focused on application development and platform deployment in the Microsoft environment
- During June 2016, Readify was sold to Telstra as a result of a trade sale process delivering a **34.3% IRR** and **72.1% return on equity**, inclusive of franking credits and fee rebates, since investing in June 2014



Private Real Estate *Alice Street Kedron Trust*

- The Alternatives Fund received a **\$1.44 million** first and final distribution during June 2016, comprising a return of the original \$1.0 million capital outlay, a profit distribution (fully franked) and performance fee rebate
- This represents a **36.3% IRR** and **68.5% return on equity**, net of fees and inclusive of franking credits, since investing in July 2014
- The Alternatives Fund's capital assisted the Alice Street Kedron Trust to develop a boutique 38 apartment development known as Harvest, in the north Brisbane suburb of Kedron
- After reaching construction completion in April 2016, all apartments were successfully settled during June



REDEMPTIONS

REDEMPTIONS

Hedge Funds

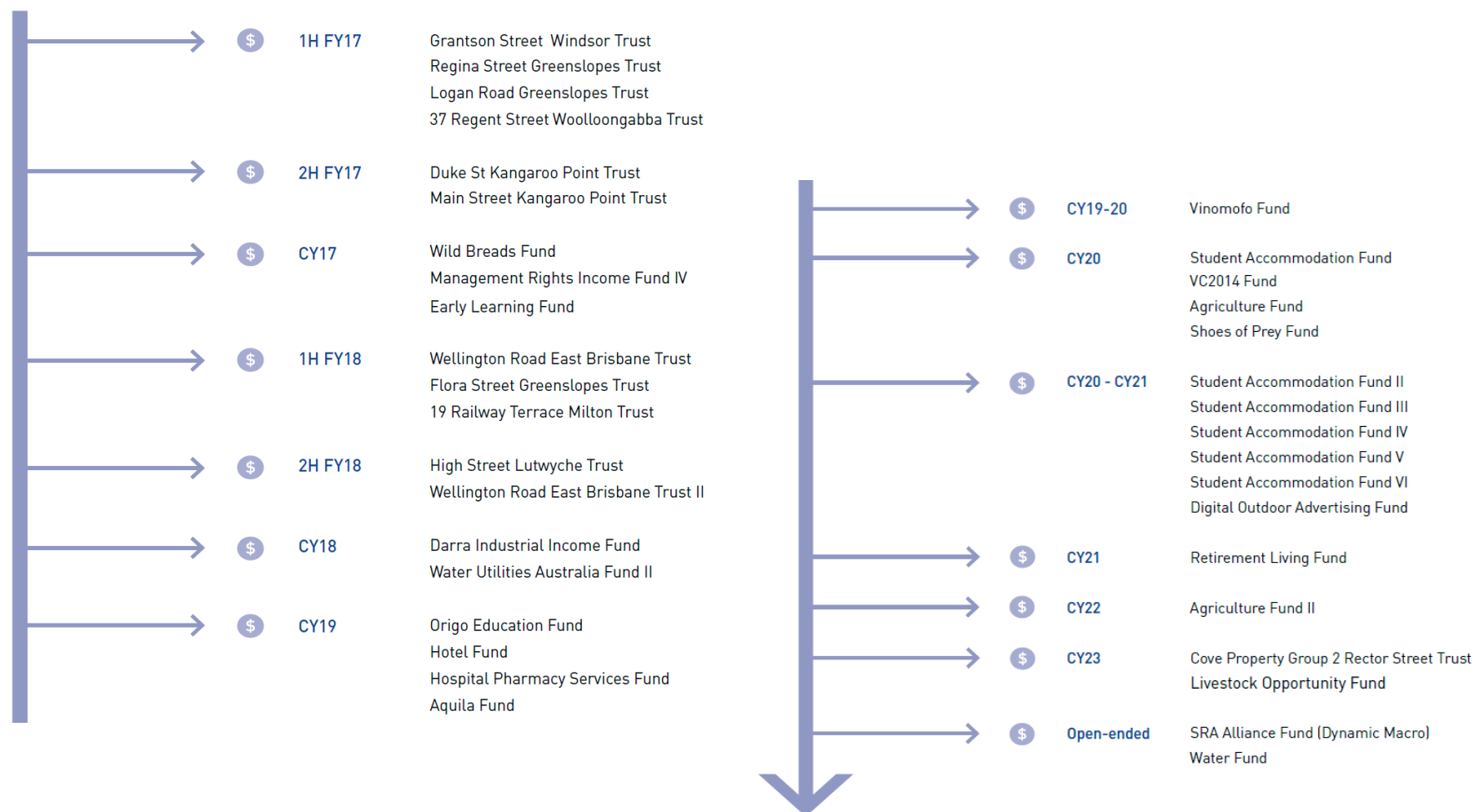
Blue Sky Diversified Quant Fund

- During May, Blue Sky's Hedge Fund division elected to close the Diversified Quant Fund, with capital returned to investors
 - This election was made following the resignation of Diversified Quant's lead portfolio manager
 - The Alternatives Fund received a capital return from the investment of \$4.3 million, which crystallised a loss on the \$5.0 million carrying value at December 2015 (the time of the Alternatives Fund's most recent allocation)
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FY17 AND BEYOND

TIMELINE – EXIT HORIZON FOR ALL INVESTMENTS



QUESTIONS



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