

# Media Release

30 August 2016

## HUB24 partners with Beacon for new white label initiative

Beacon Financial Group has chosen HUB24 to roll out a customised platform and managed portfolio offering using their award winning technology. Beacon has more than 200 authorised representatives nationally who advise on over \$3.5b worth of client assets. This new initiative will enable these advisers to access a fully branded and tailored platform service.

This latest white label further extends HUB24's customised licensee platform and managed portfolio services, and strengthens its position as one of the fastest growing platforms in the industry.

HUB24 Managing Director Andrew Alcock said: "Partnering with a large and growing independent network such as Beacon supports our intention to be the leading platform provider in the burgeoning non-aligned advice space. We are proud to have been selected by Beacon to support their long term plans, and we believe the efficiency that HUB24's technology brings will accelerate Beacon's commercial objectives and enhance the value of their member firms.

"Our enduring view is that managed portfolios implemented with the right technology can offer better practice outcomes for advisers, and better advice outcomes for clients. We anticipate our partnership with Beacon will underscore this positive direction for our industry."

It is anticipated that the service for Beacon will launch in October.

This new white label follows the release of HUB24's annual results yesterday where the company announced Retail Funds Under Administration grew 94% during FY2016, and has now reached \$3.63bn with a further increase of \$320m since 30 June 2016. The company delivered three new white label offers in FY2016 for licensees and launched the white label for Wilsons earlier this month.

### For shareholder enquiries:

Andrew Alcock  
Managing Director  
HUB24 Limited  
Telephone: +61 2 8274 6000

### For media enquiries:

Rebecca Piercy  
Honner  
Telephone: +61 2 8248 3740

### About HUB24

HUB24 is a financial services company listed on the Australian Stock Exchange (ASX: HUB). The business is focused on the delivery of the HUB24 platform and the growth of its wholly owned subsidiary Paragem. The HUB24 platform supports the achievement of superior superannuation and investment outcomes for investors. It is a next-generation service with state-of-the-art portfolio management, transaction and reporting solutions for licensees, financial advisers, accountants, stockbrokers and institutions. HUB24 is not aligned to any major bank,



manager or institution. HUB24 is an independent organisation with award winning technology and a growing number of respected and high profile financial services companies as its customers.

For further information, please visit: [www.hub24.com.au](http://www.hub24.com.au)

#### **About Beacon**

Beacon provides a range of financial services including product management, financial planning, risk, real estate and mortgage finance. Beacon Financial Group provides wealth management and protection solutions to individuals, families, self managed superannuation funds, foundations and charitable groups. Beacon's objective is to grow from \$3.5 Billion in Funds under Advice and \$60 Million Premium in Force across 200 licensed authorised representatives. Beacon's mission is to provide authorised representatives with access to appropriate 'Strategic / Holistic' advice and services for their clients and tailored solutions that specifically meet clients' needs and goals.

Beacon Financial Group Pty Ltd (Beacon) is the financial service arm of the Linchpin Capital Group and is experienced in managing AFSL Licenses issued by the Australian Securities and Investments Commission.