

Reliance Worldwide Corporation Limited

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ASX Announcement

15 September 2016

USA site visit presentation

Reliance Worldwide Corporation Limited (ASX: RWC) ("Reliance") advises that members of the investment community toured the Reliance manufacturing facilities in Cullman, Alabama, USA and met with members of the USA senior management team on 14 September 2016 (USA time). A copy of the presentation given at the meeting is attached.

For further enquiries, please contact: David Neufeld Company Secretary +61 3 9099 8299



Welcome to

Cullman, Alabama

Operations: Cullman Campus







Investor Site Visit

USA Overview

September 14, 2016

Introduction to RWC USA

- History and background
- Our direction
- Market dynamics
- Positioned for continued growth
- Facilities tour

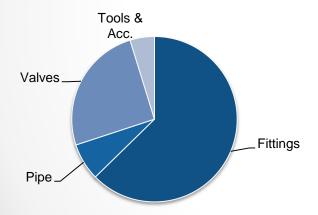


RWC USA At a Glance

Headquarters: Atlanta, GA

Operations: Three manufacturing plants (valves, fittings and PEX) and one distribution center in Cullman, AL comprising ~550,000 SF

Current Product Mix:



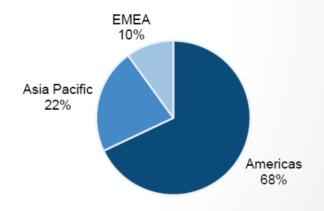
Size: Approximately US\$300 million

revenue and 300 employees

Systems: SAP ERP and Salesforce.com

as CRM

Geographic Sales Mix:





RWC USA Key Milestones











2005 - 2016 SharkBite technology extended across more than 200 SKUs





2012

Doubled

automated

T&P valve

capacity

assembly n

2012 SharkBite 2XL family of fittings launched

1995

2000



2005

2010





2016

1996

Cash Acme moves operations to Cullman, AL

2002

RWC Purchased Cash Acme from Tyco, originally founded in 1912

2006

2005

Cartridge Style

PRV Introduced

30,000 sq.ft. DC expansion

2008

PEX hall built: 90,000 sq.ft.



2010

Atlanta HQ Established

2011

New 145.000 sq.ft. DC opened

2011

SAP implemented

2015

DC expanded to 220,000 sq.ft.

2014

RWC invests \$50 million into Cullman with the state of Alabama's support

2016

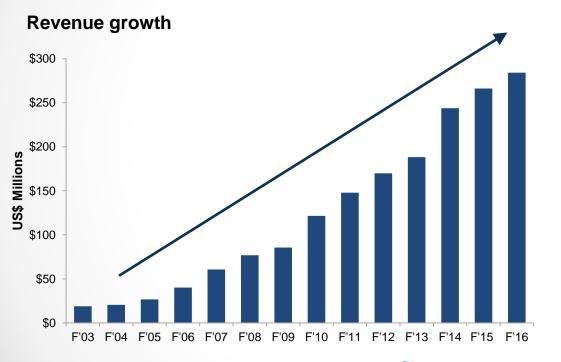
EvoPEX assembly equipment installed



2016



RWC USA Track Record of Growth



Organic 13 year 20% plus compounded annual growth rate driven by doing the unexpected -

- Product innovation
- Leading brands
- Infrastructure and R&D investment
- Our people



RWC USA - Our Direction

why we do what we do

To profitably revolutionize and <u>disrupt</u> the plumbing industry by commercializing solutions that <u>make the</u> trade more effective

what we want to become

The rough plumbing sector <u>leader</u>

how we will achieve it

By developing and deploying <u>differentiated</u> capabilities, people and product focused on attractive end-markets and leading distribution and channel partners

how we gauge our degree of success

Achieving and <u>sustaining</u> industry leading growth and profitability



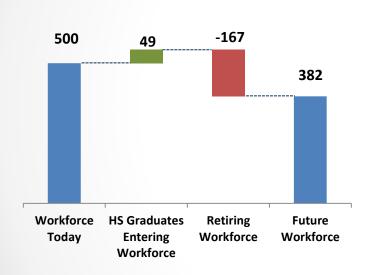
The Market in Which We Operate Supports Growth

- The small diameter pipe, valve and fitting market is large with no dominant competitor
- Positive demand dynamics reinforce growth
- PEX conversion is taking place in the pipe market away from copper and CPVC
- Plumbing trade labor is in short supply and more often less skilled than in the past

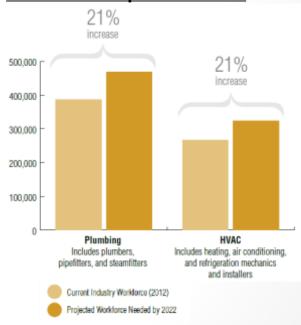


Trade Labor Shortage will Continue to Provide Innovators the Opportunity to Outpace the Market

Projections for Plumbers (000)



Workforce required in 2022



Innovation: EvoPEX Complete Rough Plumbing System for New Construction (no tools, flame or chemicals)



SharkBite EvoPEX



SharkBite PEX Pipe



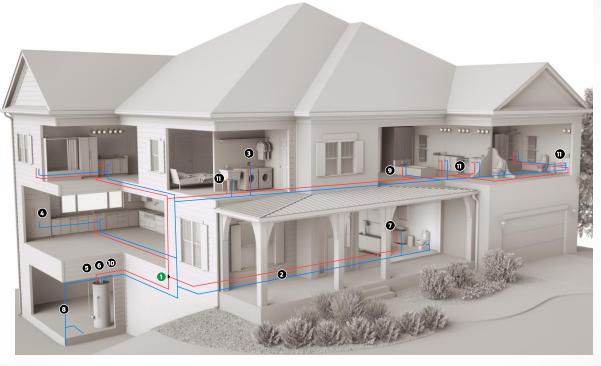


SharkBite Washing Machine Outlet Box





SharkBite Ice Maker Outlet Box







Cash Acme Water Heater
Tank Booster PRO





SharkBite Stop Valve



0

SharkBite Ball Valve



Cash Acme Mixing Valve



EvoPEX™ House Installation









Location: South Carolina

Sq. Ft.: 3180 Bathrooms: 3

Rough In Crew: 2 men

Rough In Time: 1.5 hrs. vs. 6.5 hrs.





EvoPEX™ House Installation









Location: South Carolina

Sq. Ft.: 2000 Bathrooms: 3

Rough In Crew: 2 men

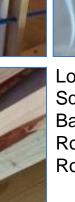
Rough In Time: 4 hrs. vs. 7.5 hrs.



EvoPEX™ House Installation









Location: Mississippi

Sq. Ft.: 1200

Bathrooms: 2 and crawl space

Rough In Crew: 2 men

Rough In Time: 1.5 hrs. vs. 4 hrs.



EvoPEXTM Feedback



"Not to mention it's almost dummy proof, no more calibrating tools and no more fittings that look like this"... (Site Superintendent)



RWC USA Cullman Campus

Cullman, AL Manufacturing & Distribution

RWC will continue investing in its Cullman Campus to support growth create an additional 120 jobs over the next four years

SharkBite Fittings and Pipe

- SharkBite Universal
- SharkBite EvoPEX
- PEX Pipe



Cash Acme Valves

- Thermostatic Valves
- Pressure Regulating Valves
- T&P Valves





RWC Commitment to Engineering and Manufacturing

Core Manufacturing Technologies	Aust/NZ	USA	Europe
Hot forging of brass components	✓		
Machining of brass components	✓	✓	
Injection molding of plastic components	✓	✓	✓
Automated assembly of brass push-fit plumbing fittings	✓	√	
Automated assembly of plastic push-fit plumbing fittings	✓	√	✓
Extrusion of PEX pipe	✓	✓	✓
Assembly of plumbing valves	✓	✓	✓

RWC is committed to manufacturing its key product offering

- Fittings
- Valves
- Pipes



✓ Current ✓ 2017







Welcome to the Cullman Manufacturing Campus

Cullman Campus – Layout Overview

Production 1

Production 2

Production 3





Cullman Campus – Layout Overview

Distribution Center





Expansion

Distribution Center Expansion

DC Original Square Footage: 144,000

Expanded DC Square Footage: 234,000

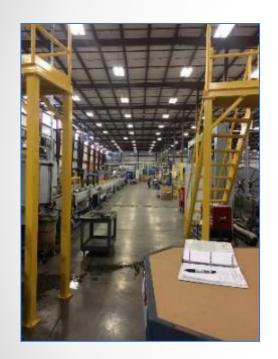
20 Additional Outbound Dock Doors

Bagging Room Relocation

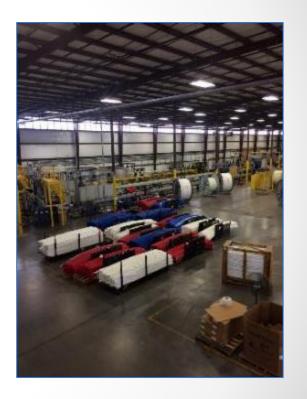




Expansion – PEX Conversion of Distribution Center









Expansion

New Facility – 103K Square Feet

Former SUMA AAR Building next door to existing plant

SharkBite Machining and Assembly and EvoPEX Assembly

120 New Jobs, More than 225 people are employed at Cullman



Expansion – Production #3



Entire inside of the building was torn out along with the roof and all exterior walls



Additional Expansion on the South of the Building



Expansion – Production #3











Expansion – Production #3





Disclaimer

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