



**THE FOOD
REVOLUTION
GROUP**

ASX Announcement

澳大利亚证券交易所声明

7 October 2016

2016 年 10 月 7 日

The Food Revolution Group launches nine new products

The Food Revolution Group 的九种新产品

Highlights

要点

- **FOD to launch new products to extend The Juice Lab ranges at Coles and Woolworths**
FOD 拓展了 The Juice Lab 系列产品，在 Coles 和 Woolworths 销售。
- **New products include reduced-sugar juices and larger take-home packs**
新产品包括少糖果汁和家庭装系列
- **EBITDA increased by 24% to \$933,000 for FY2016 after official auditing.**
2016 年财政年 EBITDA (扣除利息、税项、折旧及摊销前盈利) 增长 24%，在官方修订后增长到 \$933,000

Food and beverage processing company The Food Revolution Group (ASX: FOD) ("FOD" or the "Company") is pleased to announce the extension of its successful brand "The Juice Lab" with new products launching in Coles and Woolworths supermarkets in October 2016.

食品和饮品加工公司 The Food Revolution Group (ASX 澳大利亚证券交易所代码: FOD) ("FOD" 或者 "该公司") 很高兴地宣布在 2016 年 10 月，成功的 The Juice Lab 品牌拓展系列已经在 Coles 和 Woolworths 超市进行销售。

FOD will launch three flavours as part of its new line, The Juice Lab Tonix. This range has been developed to provide consumers with a boost of Vitamin C and antioxidants as well as exciting superfoods such as ginger, turmeric and chili to their daily diet.

FOD 会研发三个口味的新 The Juice Lab 系列叫做 Tonix。这个系列的研发是为了给消费者提供一款富含维他命 C 和抗氧化的饮品，同时也把像姜，姜黄和辣椒的这些超级食品添加到日常饮食中。

FOD will also launch larger 900ml take-home packs of three of The Juice Lab lines, which will be available at Coles.

FOD 也会开发 The Juice Lab 三种大瓶 900 毫升的家庭装。会在 Coles 销售。

Further extending the brand, FOD will launch 1.5-litre packs of three flavours of The Juice Lab Essentials line. These products contain 50 per cent less sugar than regular juice with no sweeteners, artificial flavours, colours or preservatives. The reduced sugar range uses the extraction method developed by FOD, allowing natural fibre to remain in the juice to give a full-bodied texture but with reduced sugar. 为了进一步扩大这个品牌，FOD 会开发 1.5 升三个口味的 The Juice Lab Essentials。这些产品比一般果汁的含糖量少 50%，并且不含甜味剂，不含人工色素，不含人工香精和不含防腐剂。少糖系列果汁使用的是 FOD 研发的萃取技术，这个技术使得天然的纤维素保留在果汁里，可以使得果汁的口感更饱满，并且少糖。

Chief Executive Officer Bill Nikolovski said, “We are very excited to extend our product range, which have been designed to meet consumers’ growing demand for products like this.

首席执行官 Bill Nikolovski 说：对我们来说，能够扩展我们的产品的系列是一件兴奋的事情。尤其这些产品是可以满足消费者对我们的产品的需求。

“We will continue to innovate and bring new products to the market that are focused on the changing tastes and preferences of consumers.”

“我们会继续创新，把新产品放进市场中，并且专注在更新口味和消费的喜好上”。



FOD's extended range includes The Juice Lab Tonix products in three new flavours.

FOD 的扩展系列 The Juice Lab Tonix 的产品，三种新口味

FOD's extended range includes 1.5lt versions of The Juice Lab Essentials range, with 50% less sugar, and 900ml take-home bottles of three other flavours of The Juice Lab line.

FOD 的扩展系列，包括 1.5 升的 The Juice Lab Essentials，少糖系列。还有三种口味的 900 毫升的家庭装 The Juice Lab。



EBITDA increased by 24% for FY2016

2016 财政年 EBITDA（扣除利息、税项、折旧及摊销前盈利）增长 24%

FOD is pleased to announce the improvement of financial results for FY2016 upon the completion of the auditing process, with underlying EBITDA (earnings before interest, tax, depreciation and amortisation) increasing by 24%, or \$178,000, to \$933,000. This adjustment was due to equity in NZ-based business Roxdale Foods Limited being reallocated as income. FOD has announced plans to sell Roxdale as part of a \$17 million deal over 10 years.

FOD 很高兴地宣布在完成审计之前 2016 财政年财务情况的进步，EBITDA（扣除利息、税项、折旧及摊销前盈利）增长 24%，增长了\$178,000，增长到\$933,000。这个调整是因为新西兰 Roxdale Foods Limited 生意的净值作为了收入。FOD 宣布了出售新西兰 Roxdale 作为未来 10 年的 1700 万交易的一部分。

FOD achieved year-on-year growth of 22 per cent, or 71 per cent on an annualised basis, and is focused on growing its reach into international markets including China in FY2017. The company has developed Joint Venture relationships in China and its products have been registered and tested there. Supply

chain contracts are currently being developed to enable sales of FOD products in China in coming months.

FOD 取得了逐年增长 22%，折合成年率是 71%。在 2017 财政年，FOD 会专注于开发国际市场包括中国。公司已经在中国建立了合资公司关系，并且产品已经在中国注册和检验。供应链合同正在洽谈中来确保 FOD 可以在中国销售其产品。

FOD is a food and beverage processing company involved in food and beverage processing in the Fast Moving Consumer Goods (FMCG), with operations in Mill Park, Victoria. It manufactures superior quality juices, fibres, infused fruits and fruit waters for sale as branded products and ingredients into the international food, beverage and nutraceutical markets for customers in Australia and key international target markets, including China.

FOD 是一家在澳大利亚维多利亚省 Mill Park 的食品和饮品的加工公司，公司主要是在快速消费品行业中进行食品和饮料的加工生产。主要生产高质量的果汁，纤维素，水果干和水果水，这些产品作为品牌产品来销售或者销售给国际食品，饮品和营养市场作为原料，这些产品主要是针对澳大利亚消费者和主要的国际市场，包括中国。

For more information, please contact:
更多信息，请联系：

Bill Nikolovski

Chief Executive 首席执行官

+61 3 9982 1451

bill@thefoodrevolutiongroup.com.au

Nathan Ryan

Investor/media relations 投资者/媒体联系

nathan.ryan@nwrcommunications.com.au

+61 420 582 887

About The Food Revolution Group

关于 The Food Revolution Group

The Food Revolution Group Limited (ASX: FOD) is an Australian-based food processing company that uses a combination of conventional juice processing equipment and custom-developed equipment and processes to manufacture a range of high-quality juices, fibres, infused fruits and fruit waters that are sold as branded products or ingredients to customers domestically and overseas.

The Food Revolution Group Limited (澳大利亚证券交易所代码：FOD) 是一家澳大利亚的食品加工生产公司。通过利用传统的果汁生产设备和自制的研发设备来生产一系列的高品质的果汁，纤维，水果干，水果水和生物活性物质。这些产品作为品牌产品和原料销售给国内外的消费者。

FOD uses a range of processing technologies, including Current Counter Extraction (CCE) technology which was developed in conjunction with Australia's CSIRO to extract juice from fruit and vegetables. Its processing facilities are located in Mill Park, Victoria.

FOD 使用一系列的加工技术包括逆流萃取 (CCE) 技术，该技术是和澳大利亚联邦科学与工业研究组织合作研发的从水果和蔬菜中萃取果汁的技术。这项加工技术设备设在澳大利亚维多利亚省的 Mill Park。

FOD is aiming to generate shareholder value through exploring opportunities for growth in the functional food, beverage and nutraceutical markets in Australian and key international markets.

FOD 致力于通过在澳大利亚和国际市场的功能性食品和饮料以及保健产品市场中寻求机会来增加股东价值。