



Annual General Meeting

25 October 2016



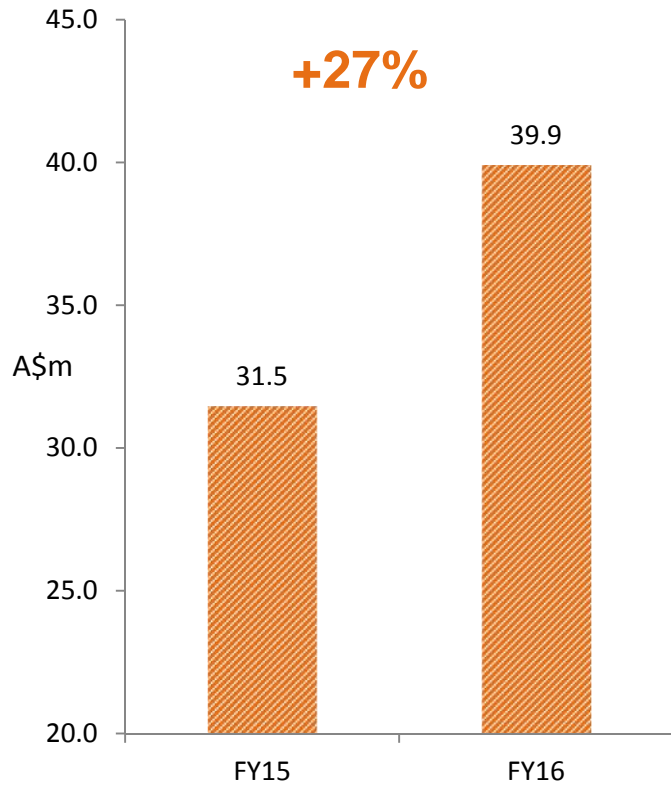
Peter Polson

Chairman

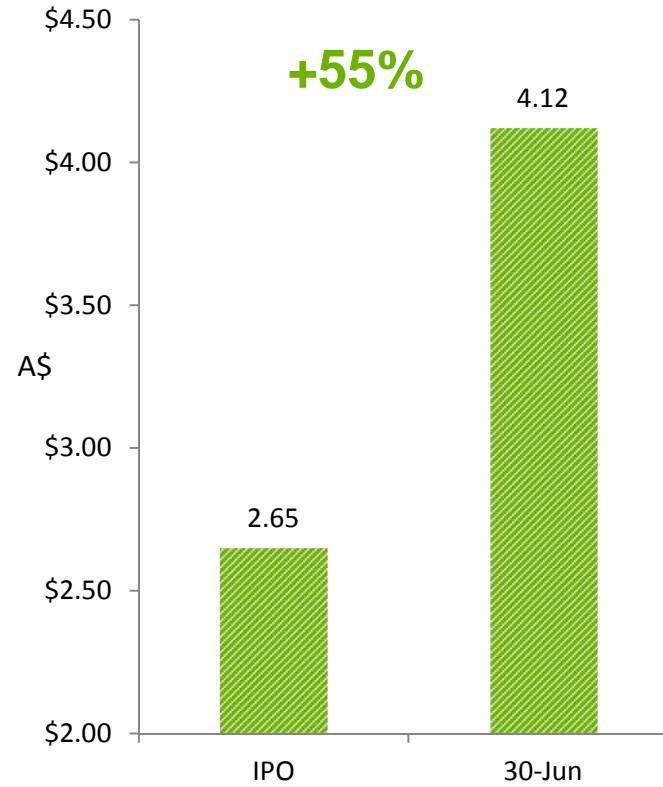
Highlights

Strong returns to shareholders since listing

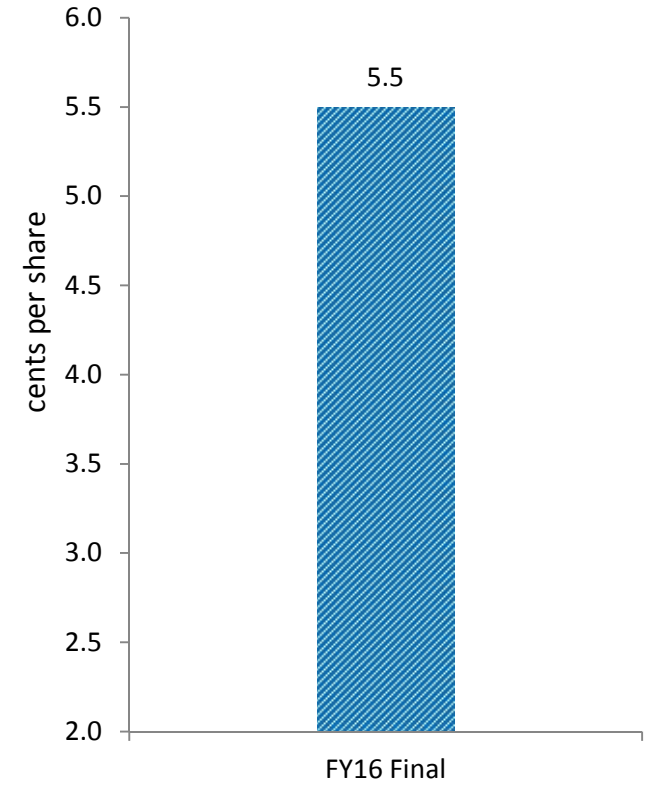
Net Profit After Tax



Share Price



Dividend





Andrew Barkla

Managing Director and CEO

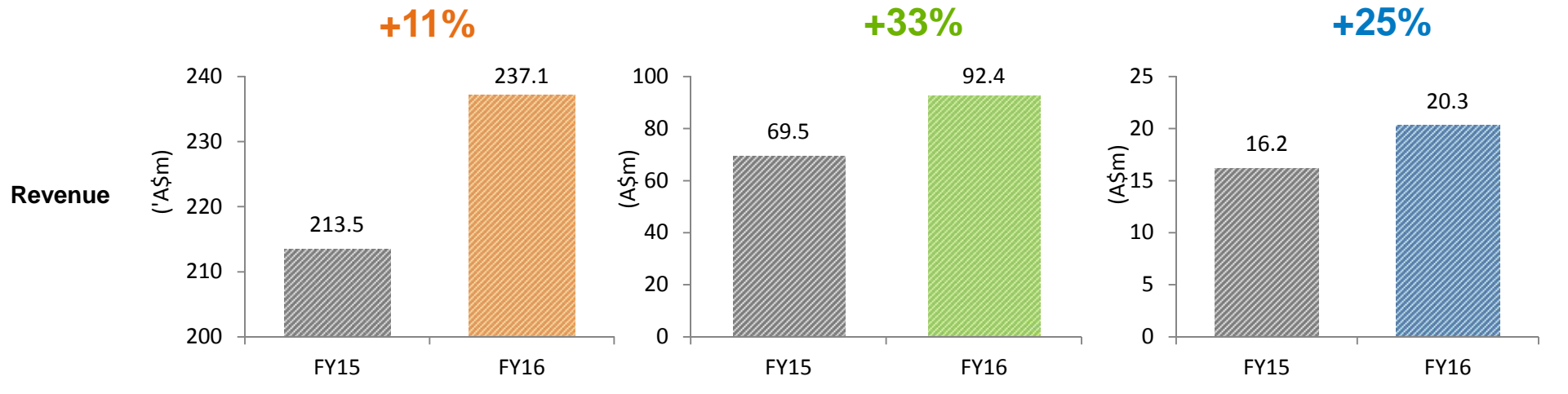
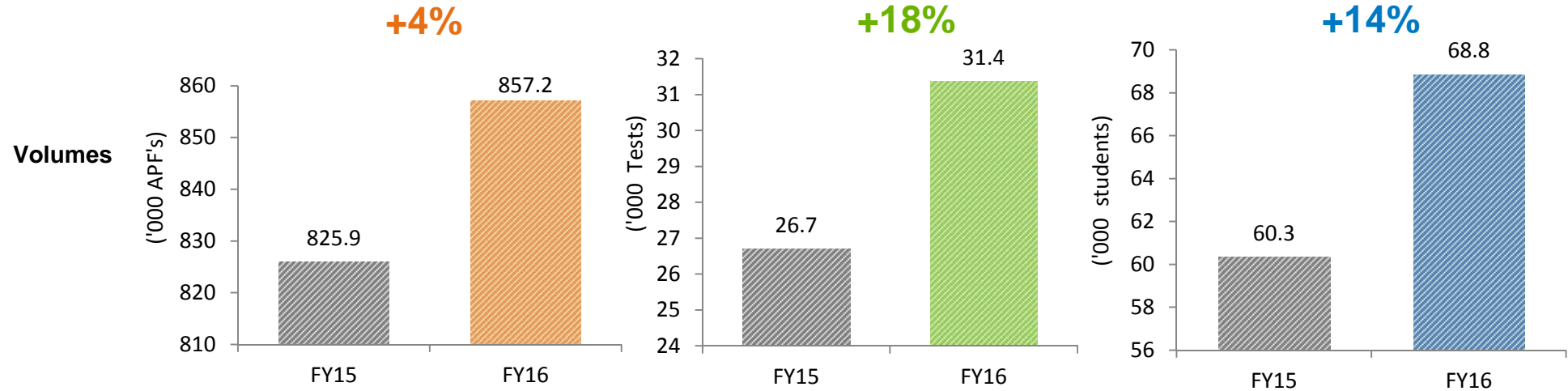
FY16 Performance

Strong growth across all service categories

English Language Testing

Student Placement

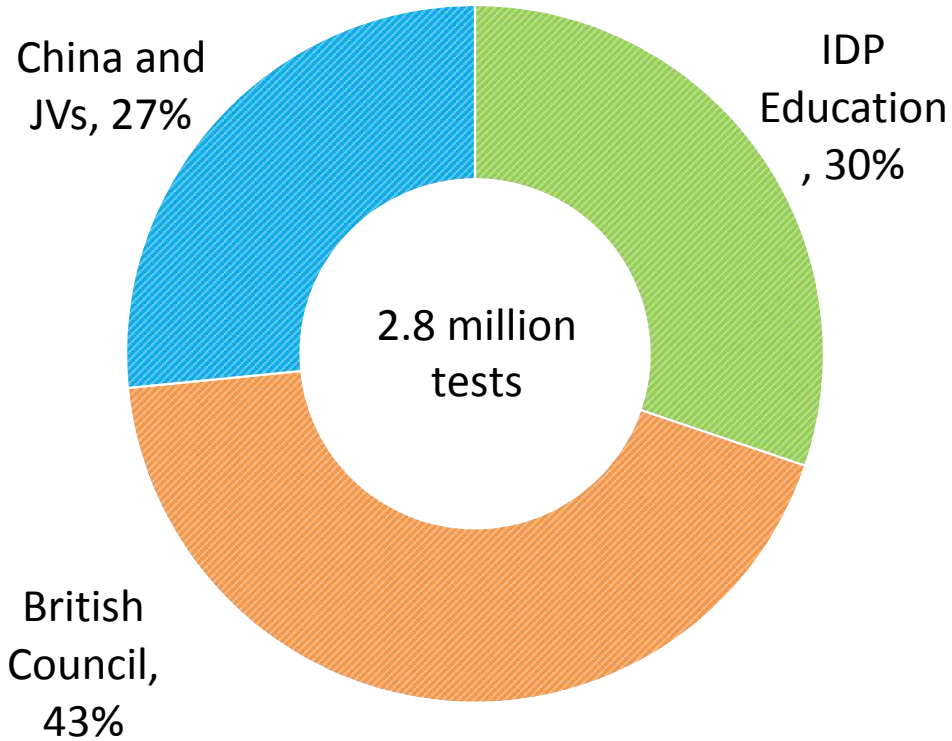
English Language Teaching



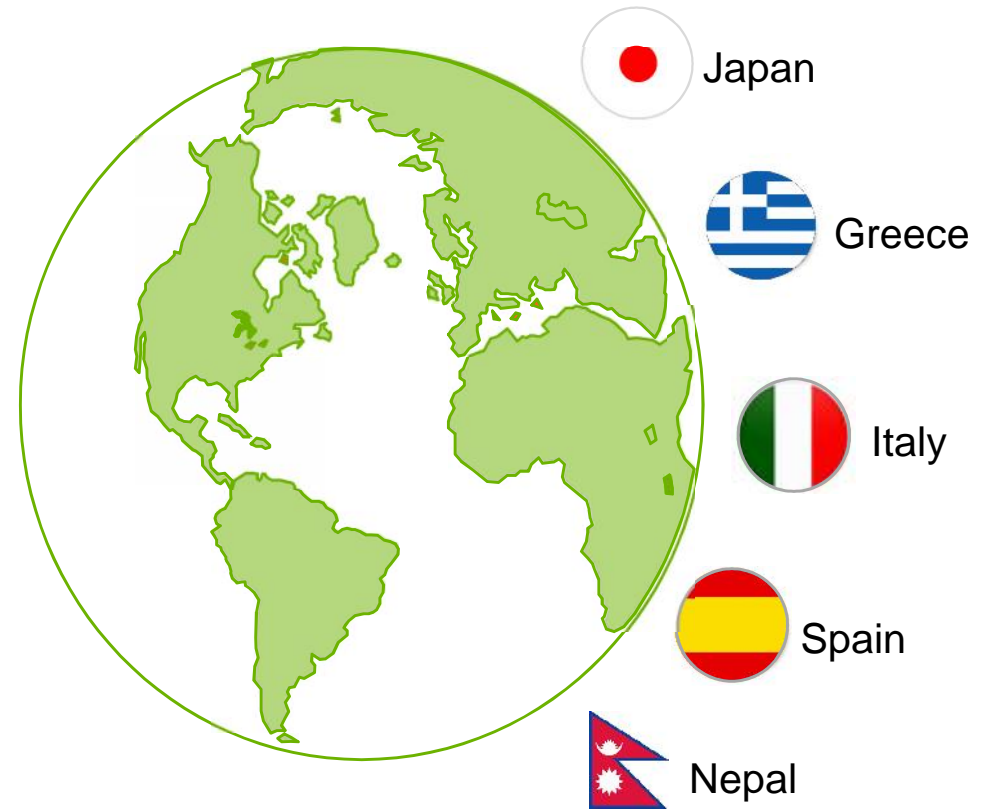
IELTS

Showing the benefits of a diversified global testing network

IELTS test volumes by party (FY16)*



New Markets for IDP Education

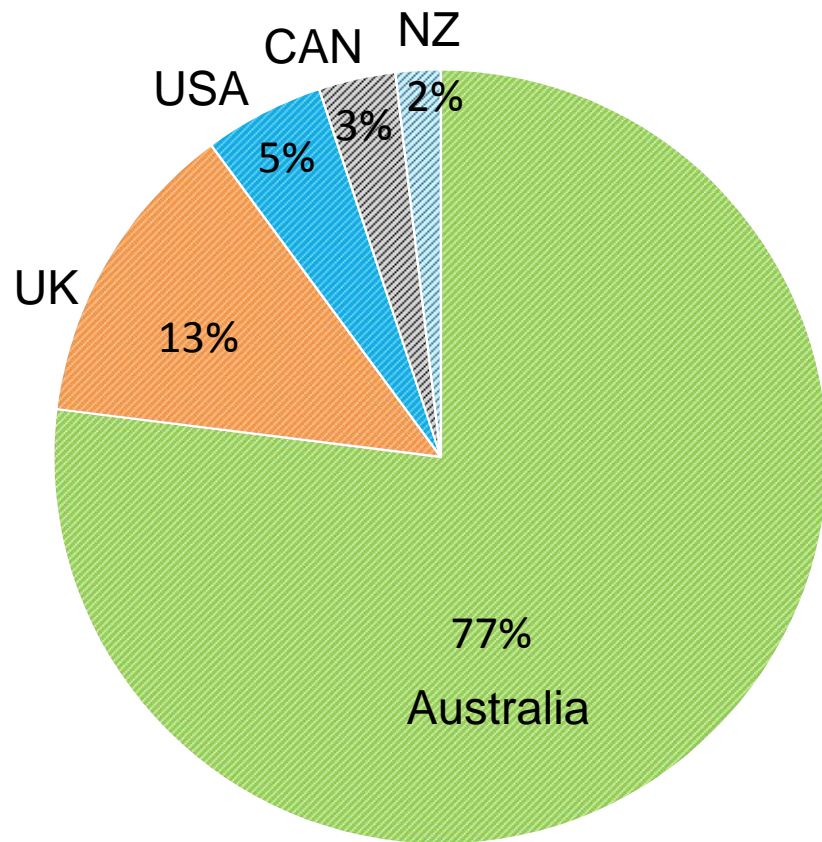


* British Council volumes exclude tests conducted in China under license. Joint ventures include IELTS tests conducted in the United States by IELTS Inc. a joint venture owned equally by the IELTS parties.

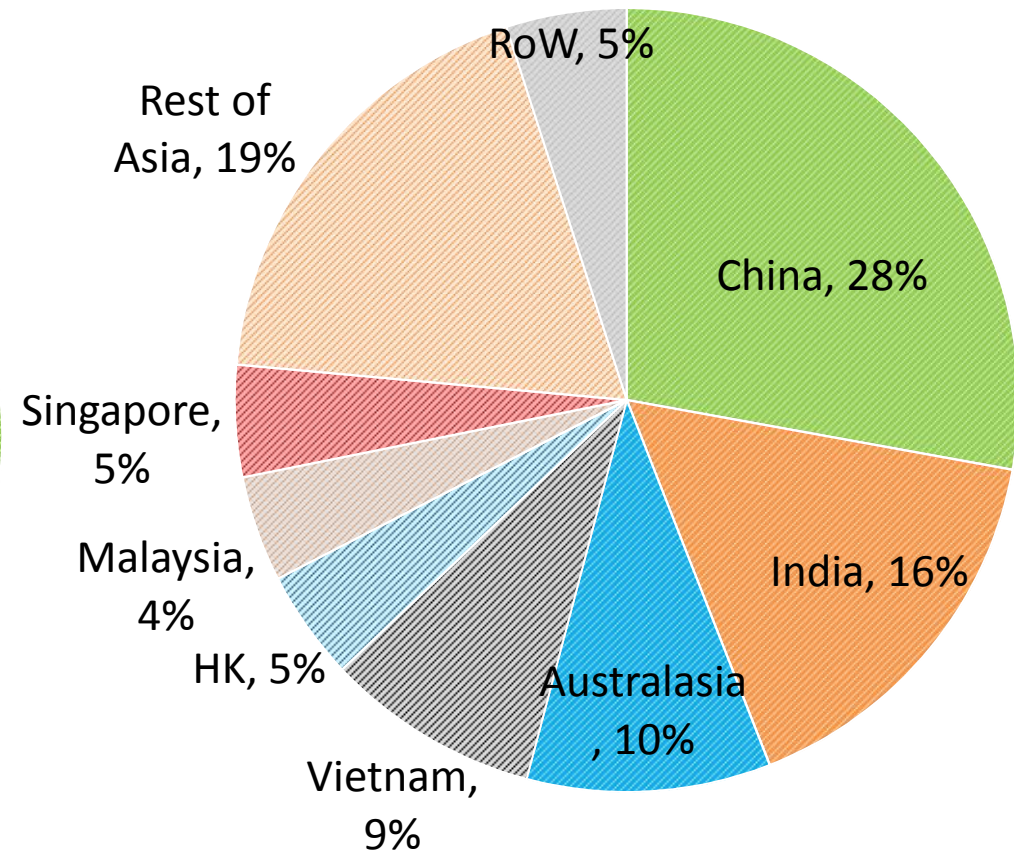
Student Placement

Focused delivery on an organic growth strategy

Course enrolments by destination country (FY16)



Course enrolments by source region (FY16)

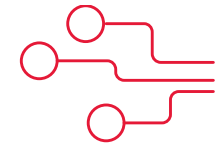


Our long term strategic vision

An increased focus on technology will deliver on the needs of our customers



Connected
Community



Technology

Build the global **platform** and
connected community to guide
international students along
their **journey** to achieve their
lifelong learning and **career**
aspirations



International
students



Journey

Important notice and disclaimer

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