

A nighttime photograph of a city skyline with several tall skyscrapers. The windows of the buildings are lit up, and there are long, horizontal light trails from cars and possibly trains in the foreground, suggesting a long-exposure shot. The sky is dark blue.

Annual General Meeting 23 November 2016



Forward Looking Statements

This presentation is given on behalf of Urbanise.com Limited.

Information in this presentation is for general information purposes only, and is not an offer or invitation for subscription, purchase, or recommendation of securities in Urbanise.com Limited. Certain statements in this document regarding the Company's financial position, business strategy and objectives, may contain forward-looking statements (rather than being based on historical or current facts).

Any forward-looking statements are based on the current beliefs of the Company's management as well as assumptions made by, and information currently available to, the Company's management. Forward-looking statements are inherently uncertain and must be read accordingly. There can be no assurance that some or all of the underlying assumptions will prove to be valid.

All data presented in this document reflects the current views of the Company with respect to future events. Forward-looking statements are subject to risks, uncertainties and assumptions relating to the operations, results of operations, growth strategy and liquidity of the Company. To the maximum extent permitted by law, the Company, its officers, employees and agents:

- do not assume any obligation to release any updates or revisions to the information (including any forward looking statements) in this presentation to reflect any change to expectations or assumptions; and disclaim all responsibility and liability for any loss arising from reliance on this presentation or its content.



Strategy

Focussed on two Channels to Market



As an integrated product to the Strata industry



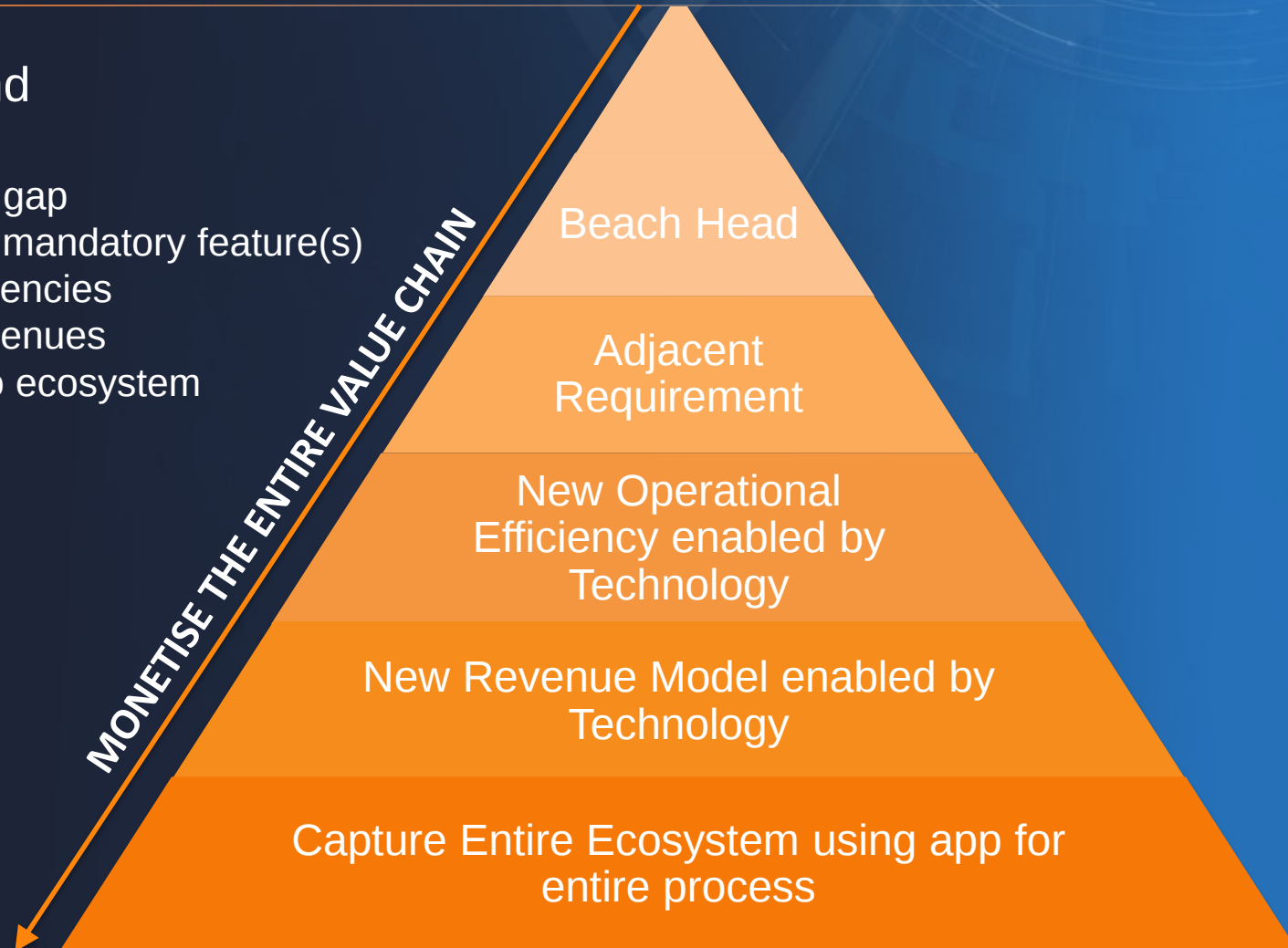
As a platform delivered as a turnkey solution through a partner network to facilities management and corporate customers

In both channels we target Tier 1 customers

Urbanise Value Chain

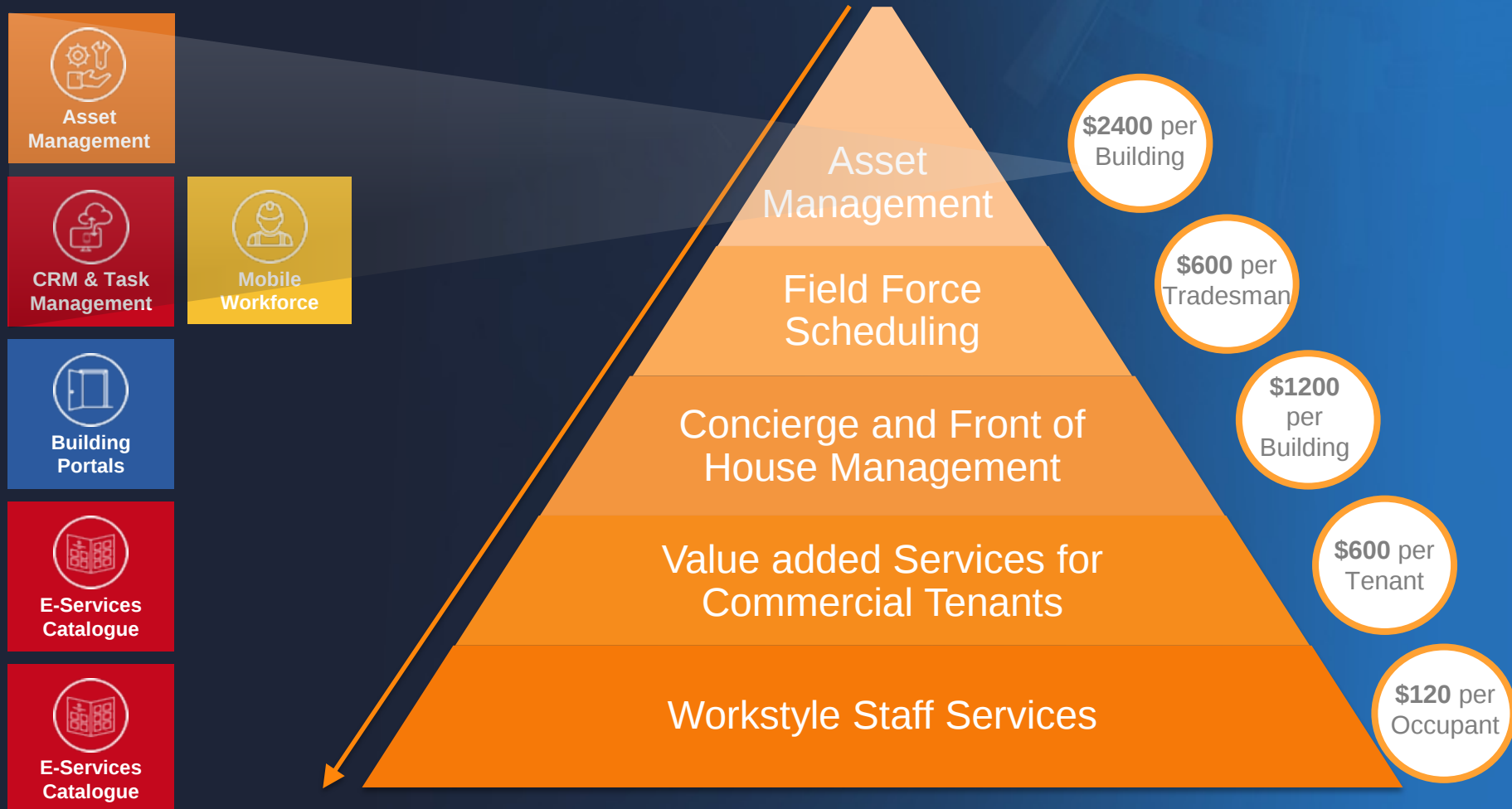
Land and Expand

1. Identify market gap
2. Connect it with mandatory feature(s)
3. Bring new efficiencies
4. Create new revenues
5. Provide tools to ecosystem



Residential Property Value Pyramid





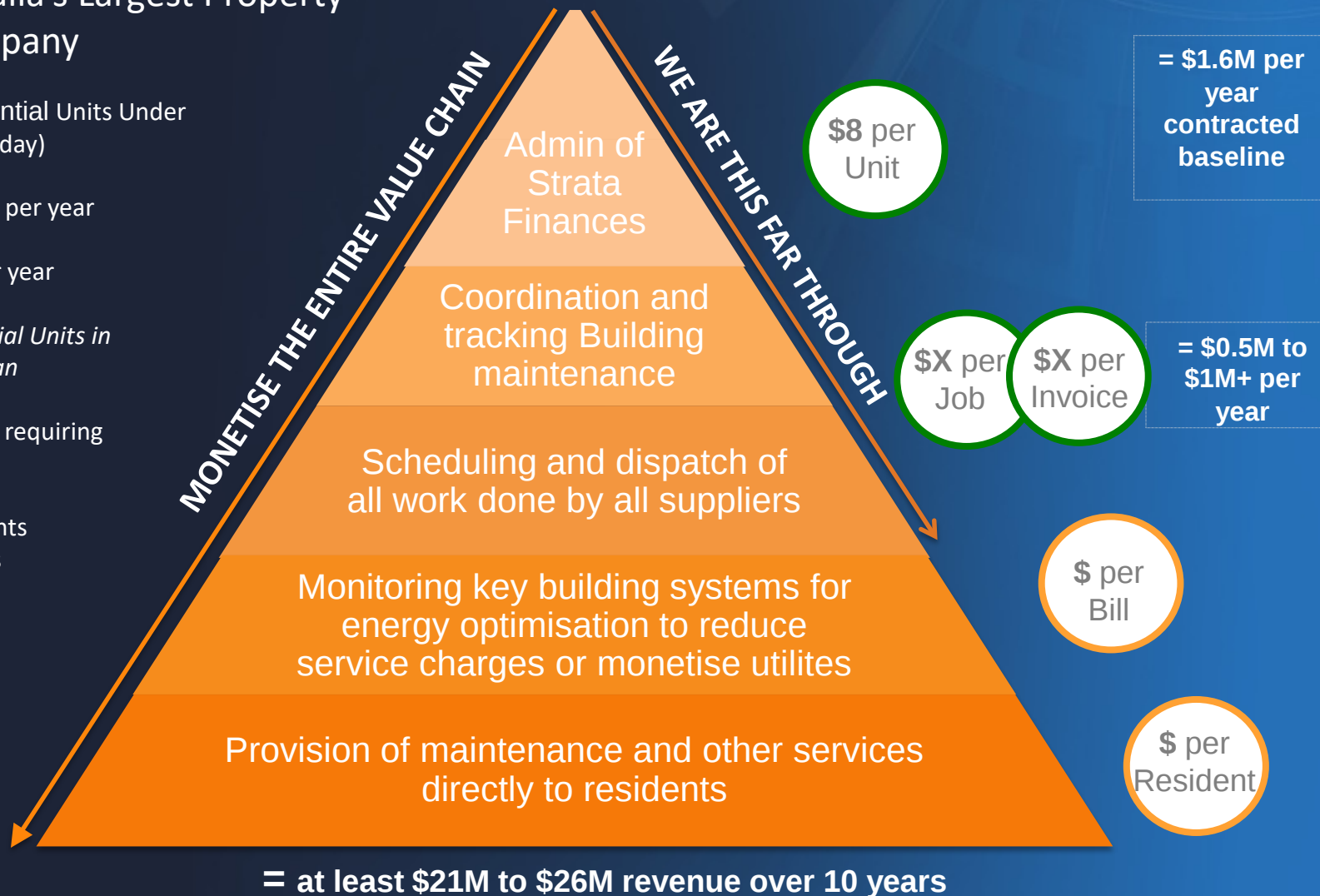
Distributed Asset Value Pyramid



Example Customer (AUS)

PICA is Australia's Largest Property Services Company

- **200,000** Residential Units Under Management (today)
- **900,000** Invoices per year
- **500,000** Jobs per year
- **200,000** Residential Units in 3 Year Growth Plan
- **11,000** Buildings requiring Maintenance
- **600,000** Occupants requiring services
- **10 Year** contract with Urbanise



Urbanise Partner Program



Our Partner Program enables our ability to scale beyond direct sales into new channels and is our principle way of taking our IoT and Service Platform to market.





Financial Performance, Sales and Operations

FY16 Overview

- Revenue down 3% to \$9.8M.
- Cash receipts from customers \$7.3M.
- Revenue backlog (FY17) \$4.6M.
- EBITDA loss \$10.9M. Proforma EBITDA loss \$8.7M.
- Net loss after tax of \$9.3M.
- Strong balance sheet.
- Net assets of \$49.5M. Current assets to current liabilities at 30 June 2016 was 4.66 times - up from 3.62 times at 30 June 2015.
- Net cash position of \$7.8M at 30 June 2016, with no external debt or borrowings.
- Strong pipeline of customer opportunities.



HOTELS



RETAIL



DATACENTER



IoT Solving
Real World
Problems

AVIATION



HOSPITALITY

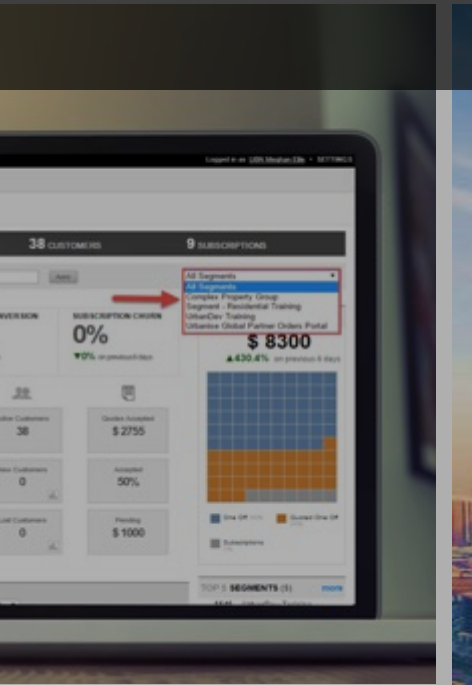


BANKING

Continued Strata Growth



	Today	FY16	FY15
Residential Units Billable	220,135	196,478	158,029
Residential Units Contracted and Under Rollout Program	309,257	270,000	



PICA Update

- Commercial Agreement for 10 year partnership signed.
- Negotiations improved Urbanise's financial position across a number of areas.
- Estimated contract value has increased to A\$21M to A\$26M over 10 years.
- Additional revenue streams since term sheet – a “per job” transaction fee and “per invoice” fee.
- Dedicated project team in place.
- First branch to be migrated in January 2017.
- All 200,000 units fully migrated around Q3 to Q4 2018.



Australia

With over **200,000** residential units currently under management, PICA is Australia's largest Property Services Company.

King Price Update

- 5-year exclusive partnership for Strata Title and Insurance in South Africa signed in June 2016.
- Partnership will define multiple Insure-tech products and promote market them via Strata Managers to Trustees, Owners and Tenants.
- Commercial Agreement locks in growth targets of Strata Units under management from 70,000 up to 320,000.
- Initial contract value over 5 years US\$5M.
- Entire Property Insurance Options (other than underwriting) runs on Urbanise Platform.
- Additional revenue opportunities from share of Insurance Premiums sold (depending on performance).
- Phase 1 - Strata Insurance completed September 2016 - target 500 policies by 31 December 2016.
- Phase 2 – 10 year Maintenance Insurance scheduled for launch January 2017.



South Africa

King Price is one of South Africa's fastest growing Insurance Co's
Targeting over **300,000** Residential Units to be insured by 2020

Foundations for Growth





Annual General Meeting - Proxy Vote Results

Financial Statements and Reports

To consider and receive the Financial Report, the Directors' report and Auditor's Report for the year ended 30 June 2016.

Resolution 1

That the Company adopt the Remuneration Report for the year ended 30 June 2016 in accordance with Section 250R (2) of the Corporations Act.

Proxy Votes

For	Against	Abstain	Open
109,510,909	832,053	16,729	8,522,897

Resolution 2

That, Mr Benjamin Churchill, who is retiring in accordance with the Constitution, and who offers himself for re-election, is re-elected as a Director of the Company.

Proxy Votes

For	Against	Abstain	Open
110,232,772	522,888	105,000	8,522,897

Resolution 3

That, Mr David Burlington, who is retiring in accordance with the Constitution, and who offers himself for re-election, is re-elected as a Director of the Company.

Proxy Votes

For	Against	Abstain	Open
110,616,895	138,765	105,000	8,522,897

Resolution 4

That, Mr Anthony Scotton, who retires having previously been appointed to fill a causal vacancy in accordance with Listing Rule 14.4 and clause 6.2 of the Company's Constitution and having consented to act and being eligible, be elected as a Director of the Company."

Proxy Votes

For	Against	Abstain	Open
110,716,895	138,765	5,000	8,522,897

Resolution 5

That, pursuant to and in accordance with ASX Listing Rule 7.1A and for all other purposes, Shareholders approve the issue of Equity Securities up to 10% of the issued capital of the Company (at the time of issue) calculated in accordance with the formula prescribed in ASX Listing Rule 7.1A.2 and on the terms and conditions in the Explanatory Memorandum.

Proxy Votes

For	Against	Abstain	Open
110,321,915	542,016	26,729	8,492,897

Resolution 6

That, for the purposes of Listing Rule 7.4 and for all other purposes , approval is given for the ratification of the prior issue on 3 February 2016 of 10,000,000 fully paid ordinary shares at a total price of \$6,500,000 on the terms and conditions set out in the Explanatory Memorandum.

Proxy Votes

For	Against	Abstain	Open
89,278,257	325,266	14,257,137	8,522,897

Resolution 7

That, for the purposes of Listing Rule 7.4 and for all other purposes , approval is given for the ratification of the prior issue on 22 June 2016 of 6,445,000 fully paid ordinary shares at a total price of \$3,600,350 on the terms and conditions set out in the Explanatory Memorandum.

Proxy Votes

For	Against	Abstain	Open
110,598,665	235,266	26,729	301,000

Resolution 8

That, for the purposes of Listing Rule 7.2 (Exception 9(b)) and for all other purposes, Shareholders approve the terms of , and authorize the grant, and the issue of shares pursuant to the terms of, performance rights and options under the Company's Employee Benefits Plan.

Proxy Votes

For	Against	Abstain	Open
109,494,138	865,553	Nil	8,522,897



**NOW EVERY BUILDING
CAN BE SMART**