

Monday, 20 February 2017

## ASX announcement

### ASG acquisition of BMW, BMW Motorrad, Mini and Alpina vehicle sales businesses in Melbourne

ASG Melbourne Pty Ltd, a wholly owned subsidiary of Autosports Group Limited (**ASG**), has entered in to an agreement with The In Motion Group Pty Ltd and Bundoora Prestige Panels Pty Ltd (together **TIMG**) to purchase the businesses operating as Doncaster BMW, Bundoora BMW, BMW Motorrad Doncaster, BMW Motorrad Bundoora, Doncaster Mini Garage, Alpina Australia, Alpina Victoria and Evolution Financial Services (**TIMG Businesses**). ASG has guaranteed ASG Melbourne Pty Ltd's payment obligations under the agreement.

The transaction is subject to a number of conditions prior to completion, including approval by BMW Australia Financial Services. Subject to the conditions being met, it is expected to complete in the final quarter of the financial year ending 30 June 2017 and be earnings per share (EPS) accretive in the first full year of operation (FYE 2018).

TIMG currently employs 223 staff and had a revenue of \$235M for the 12 months ending 30 June 2016. It operates from fully brand compliant leasehold premises in Doncaster and Bundoora.

We are currently expecting to pay for the TIMG Businesses a consideration of approximately \$46M plus fixed assets at valuation plus or minus industry standard adjustments. The acquisition will be funded by a combination of cash drawn from reserves and new debt facilities.

This acquisition provides the first opportunity for ASG to represent the luxury brands of BMW, BMW Motorrad, Alpina and Mini. Furthermore, it consolidates ASG's move into the Victorian market, which commenced in August 2016 with the acquisition of Volvo Cars Brighton.

ASG CEO Nick Pagent said: "We are looking forward to representing the BMW, BMW Motorrad, Alpina and Mini brands in the important markets of Doncaster and Bundoora in East Melbourne. This acquisition will further assist the ASG Group in the execution of its growth strategy in the luxury vehicle sector. We thank BMW Group Australia CEO Marc-Heinrich Werner and the Managing Director of TIMG Ingo Reisch for their collaborative approach to the acquisition."

ASG will be announcing our half-yearly financial results to the market on 24 February 2017.

For more information contact: Nick Pagent  
Chief Executive Officer  
(02) 8753 2888  
[Investor@autosportsgroup.com.au](mailto:Investor@autosportsgroup.com.au)