Growthpoint Properties Australia

Growthpoint Properties Australia Trust ARSN 120 121 002 Growthpoint Properties Australia Limited ABN 33 124 093 901 AFSL 316409

www.growthpoint.com.au





2017 **Half Year Report**

For the six months ended 31 December 2016



In this Report

Directors' Report

| - Introduction from the Chairman & Managing Director | 03 |
|--|----|
| - Overview of Growthpoint | 07 |
| - Financial Management | 30 |
| – Property Portfolio Overview | 12 |
| - Office Portfolio Review | 14 |
| - Industrial Portfolio Review | 18 |
| - Board of Directors | 22 |
| - Executive Management | 22 |

Interim Financial Report

| - Table of Contents | 2 |
|--|---|
| - Financial Statements | 2 |
| Notes to the Financial Statements | 2 |
| - Directors' Declaration | 4 |
| Auditor's Independence Declaration | 4 |
| Independent Auditor's Report | 4 |

Additional Information

| About Growthpoint South Africa | 4 |
|--|----------------|
| Securityholder Information | 48 |
| Investor information | 49 |
| – Glossary | 50 |
| – 2017 Securityholder Calendar | 50 |
| - Contact details | 5 ⁻ |
| Comparate diventory | F- |

About this Report

This is the Half Year Report for Growthpoint Properties Australia (comprising Growthpoint Properties Australia Limited, Growthpoint Properties Australia Trust and their controlled entities) for the six months ended 31 December 2016. It is available online at growthpoint.com.au and in hard copy. Persons can request a hard copy through any of the communication methods listed on the inside back cover of this report.

This report provides readers with an overview of Growthpoint's business including summaries of the strategies, objectives, assets, operating model and achievements at 21 February 2017 as well as financial information over the last six months, one year and five year periods. There are also references which enable readers to obtain more information should they wish to.

About the Directors' Report

The Directors' Report which follows was signed in Melbourne on 21 February 2017 in accordance with a resolution of the Directors of Growthpoint Properties Australia Limited.

The Directors' Report comprises pages 3 to 22 of this report except where referenced otherwise.



Highlights

In HY17, Growthpoint:

- achieved significant earnings growth with distributable income of 12.5 cps, an increase of 16.8% on HY16
- provided Securityholders with a six month total return of 7.5%¹, versus a sector return of -2.6%². For the 12 months to 31 December 2016, Growthpoint's total securityholder return was 13.5%¹ versus 13.2% for the sector²
- declared a distribution of 10.6 cps, 3.9% higher than the prior corresponding period. The FY17 distribution yield is approximately 6.6% based on FY17 guidance and share price as at 31 December 2016
- recorded a 4.2% increase in NTA per security to \$2.72, up from \$2.61³ at 30 June 2016
- completed the takeover and full integration of GMF assets, leading to upgrades in FY17 earnings and distribution guidance, and office sector exposure increasing to 66%
- undertook approximately
 55,000 sqm of new and
 extended leasing, increasing
 total portfolio occupancy to
 99%
- sold five industrial assets for \$152.3m, with the proceeds used to pay down debt which had increased due to the takeover of GMF and other acquisitions completed in FY16

Introduction from the Chairman & Managing Director

Portfolio repositioning and leasing success continue in HY17

Security price (\$)

as at 31 December



Total Securityholder return comparison (%)

per annum over 5 years to 31 December 2016¹



Market guidance increased

Following the successful completion of two large property transactions during HY17, Growthpoint increased distributable income guidance for FY17 to at least 23.3 cps (from 22.2 cps), and distribution guidance to 21.5 cps (from 21.3 cps).

Distributable income for HY17 was 12.5 cps, a 16.8% increase on the prior corresponding period.

The declared distribution for HY17 was \$68.0 million or 10.6 cps, equating to a payout ratio of 84.9%. Distributions are expected to be paid to Securityholders on Tuesday 28 February 2017 and are 3.9% per stapled security higher than the prior corresponding period.

GMF takeover completed

On 1 July 2016, Growthpoint announced a \$321 million takeover of the GPT Metro Office Fund (then trading on the ASX as GMF). The GMF portfolio comprised six A-grade office assets valued at approximately \$440.3 million, with a WALE greater than five years.

Growthpoint's offer was \$2.50 per GMF unit with consideration comprising approximately \$1.25 cash and \$1.25 in Growthpoint securities at an issue price of \$3.15. Approximately 95.5% of GMF unitholders accepted Growthpoint's offer, with compulsory acquisition of the balance completed in November 2016.



Independent Chairman



- 1. Source: UBS Investment Research.
- S&P/ASX 300 (GICS) Prop. Acc Index. Source: UBS Investment Research.
- 3. Restated from \$2.67, refer to note 2.2 in the financial statements for further information.
- 4. S&P / ASX Acc. Index. Source: UBS Investment Research.

An additional 2,332 sqm of NLA has been leased across the six GMF assets, and the portfolio valuation has increased by approximately \$13.9 million.

The takeover of GMF helped with several of Growthpoint's previously stated objectives, including:

- higher market capitalisation, making Growthpoint the 118th largest entity and the 11th largest A-REIT on the ASX as at 31 December 2016;
- larger property portfolio, making Growthpoint the 10th largest A-REIT on the ASX by gross assets;
- 3. New South Wales exposure increased to 26% (from 20% at 30 June 2016); and
- **4.** office exposure increased to 66% (from 56% at 30 June 2016).

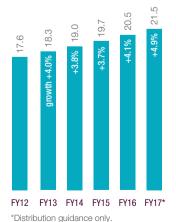
Total portfolio value (\$b)

as at 31 December



Distributions (¢)

per stapled security



Sale of five industrial properties

During HY17, Growthpoint sold five industrial properties for \$152.3 million. These properties were classified as "held for sale" in Growthpoint's 2016 Annual Report and net proceeds were used to repay debt. Importantly these properties were identified as 'non-core' through Growthpoint's well established portfolio review processes, and allocated for sale based on their weaker returns profile, geographic location and lease expiry risk.

The sales were consistent with Growthpoint's strategic objectives, which included:

- 1. reducing balance sheet gearing following the takeover of GMF;
- 2. reweighting the portfolio into the office sector:
- increasing NSW property investment as a percentage of total property investment; and
- reducing the risk to future income associated with four leases to Woolworths expiring on the same day in FY22 (with one of these properties having been sold).

Growth in income and distributable profit support target gearing range

Growthpoint has enjoyed, and expects to continue to enjoy, growing income and distributable profit due to:

- 100% of the Group's income being derived from leases to high quality tenants with 25% of rent coming from Australian government entities and 57% from listed entities;
- the Group's low and consistent operating expenses (approximately 0.4% of average gross assets);
- 3. Growthpoint's high occupancy (99%) and low upcoming lease expiries with only 3% of the portfolio (by income) potentially expiring in each of the next three financial years:
- 4. the long WALE of the portfolio (>6 years);
- low capital expenditure requirements due to predominantly newer buildings (average office property age ~8 years, and industrial ~10 years);
- 6. a long weighted average debt maturity profile (3.5 years), long weighted average fixed rate debt maturity (5.1 years) and 71% of drawn debt fixed or hedged.

The above factors, among others, support the Board's current gearing target range

Other key highlights

- recorded HY17 return on equity of 8.3% (CY16 ROE: 14.9%)
- recorded balance sheet gearing of 42.5%, within the board's target range of 35-45%.
- Maintained all-in debt
 costs at 4.1% per annum
- maintained credit rating of Baa2 (Stable) on senior secured debt from Moody's
- increased average
 NABERS energy rating for office portfolio to 4.4 stars
 (from 4.2 at 30 June 2016)

or 35% to 45% although this target range is regularly reviewed by management and the board. At period end, Growthpoint had balance sheet gearing of 42.5%, within the target range.

Growthpoint has also demonstrated its ability to raise capital as required, particularly with the support of Growthpoint SA, having raised over \$1.2 billion in new equity capital since August 2009.

Capital improvement/ development

Growthpoint will look to undertake approximately \$200 million of major capital improvement projects over the next five years. The proposed capital improvement programme is expected to result in longer leases and associated valuation uplifts. Further detail regarding capital improvement works will be provided as projects are confirmed.

Dividend Reinvestment Plan

Prior to underwriting, the take-up under Growthpoint's distribution reinvestment plan (DRP) for the February 2017 distribution was 72.7%. As the DRP was underwritten by Growthpoint SA, 100% of the distribution will be issued in new Growthpoint securities.

Leasing completed during HY17

| Address | Sector | Tenant | Start date | Term | Annual rent increases | NLA | Car Parks |
|--|------------|----------------------------------|------------|------|-----------------------|--------|--------------|
| | | | | yrs | % | sqm | |
| 333 Ann Street, Brisbane, QLD | Office | St Hilliers Property | Q2, FY17 | 5.0 | Fixed 3.75% | 503 | - |
| 15 Green Square Close, Fortitude Valley, QLD | Office | Duy Khuong Nguyen | Q2, FY17 | 7.0 | Fixed 4.00% | 85 | - |
| 109 Burwood Road, Hawthorn, VIC | Office | Watermark Australasia | Q2, FY17 | 7.0 | Fixed 3.75% | 1,585 | 50 |
| 109 Burwood Road, Hawthorn, VIC | Office | Armus Persia | Q2, FY17 | 5.0 | CPI | 126 | 3 |
| A1, 32 Cordelia Street, South Brisbane, QLD | Office | Jacobs Group (Australia) | Q2, FY17 | 0.5 | Fixed 3.75% | 1,311 | 11 |
| A4, 52 Merivale Street, South Brisbane, QLD | Office | Sabre Travel Network | Q2, FY17 | 4.0 | Fixed 4.00% | 622 | 10 |
| 109 Burwood Road, Hawthorn, VIC | Office | Future Medical Imaging Group | Q2, FY17 | 7.0 | Fixed 4.50% | 536 | 14 |
| A1, 32 Cordelia Street, South Brisbane, QLD | Office | University of the Sunshine Coast | Q3, FY17 | 9.0 | Fixed 3.75% | 208 | |
| Building C, 219-247 Pacific Highway, Artarmon, NSW | Office | Richard Crookes Constructions | Q3, FY17 | 7.0 | Fixed 3.75% | 2,350 | 19 |
| A1, 32 Cordelia Street, South Brisbane, QLD | Office | Kokoro Bento | Q3, FY17 | 5.0 | Fixed 4.00% | 87 | _ |
| A4, 52 Merivale Street, South Brisbane, QLD | Office | University of the Sunshine Coast | Q4, FY17 | 8.5 | Fixed 3.75% | 142 | |
| Building 1, 572-576 Swan Street, Richmond, VIC | Office | Country Road Group | Q1, FY18 | 15.0 | Fixed 3.00% | 8,554 | 191 |
| 81 Derby Street, Silverwater, NSW | Industrial | IVE Group Australia | Q1, FY18 | 5.0 | Greater of CPI & 3.0% | 7,984 | 83 |
| 33-39 Richmond Road, Keswick, SA | Office | Funk Leasing | Q1, FY18 | 5.0 | Fixed 3.50% | 155 | - |
| Building 2, 572-576 Swan Street, Richmond, VIC | Office | Country Road Group | Q4, FY18 | 14.3 | Fixed 3.00% | 14,602 | 488 |
| 60 Annandale Road, Melbourne Airport, VIC | Industrial | Willow Ware Australia | Q4, FY18 | 10.0 | Fixed 3.25% | 16,276 | 104 |
| Total / Weighted Average | | | | 11.0 | 3.20% | 55,126 | 973 |

Strategy and outlook

Growthpoint is committed to providing Securityholders with consistently growing income returns and long-term capital appreciation; this is both the key investment proposition and the base of the company's sustainability program. The Group plans to achieve this by actively managing its existing portfolio of high quality office and industrial assets, and seeking new opportunities that align with the strategic objectives of the company.

Growthpoint has a preference for investing in high quality properties on Australia's Eastern seaboard, particularly in NSW. Growthpoint's reweighting to the office sector, from 0% in 2009 to 66% at the date of this report, reflects Growthpoint's view that the office sector will outperform the industrial sector over the medium term. This view is supported by superior leasing and valuation metrics within the office sector, particularly in NSW.

Growth through M&A is very much a part of Growthpoint's strategy. Since inception,

Growthpoint has grown its assets by \$620 million through accretive listed property transactions, representing ~25% of total assets (by value) acquired since Growthpoint was established. Growthpoint will continue to consider accretive acquisitions that align with the company's strategy. The Group also periodically reviews each of the assets in the portfolio to identify non-core assets which can be sold to fund future investment into more lucrative markets and/or to ensure growing distributions for Securityholders.

The Group remains focused on reducing debt levels further and achieving a gearing ratio closer to the midpoint of the board's target range (35% to 45%). This will be achieved by identifying non-core assets which can be sold consistent with the strategy outlined above, and/or via other capital management initiatives should market conditions permit. The Group will also consider alternative sources of funding as it seeks to lengthen its debt maturity profile and increase the fixed debt component into the target range of 75%

to 100%. Options available include funding via offshore debt capital markets and using proceeds raised to repay shorter term bank debt.

Management and the board believe the Group is well positioned to continue providing Securityholders with growing distributions from its portfolio of primarily A-grade office and premium industrial properties.

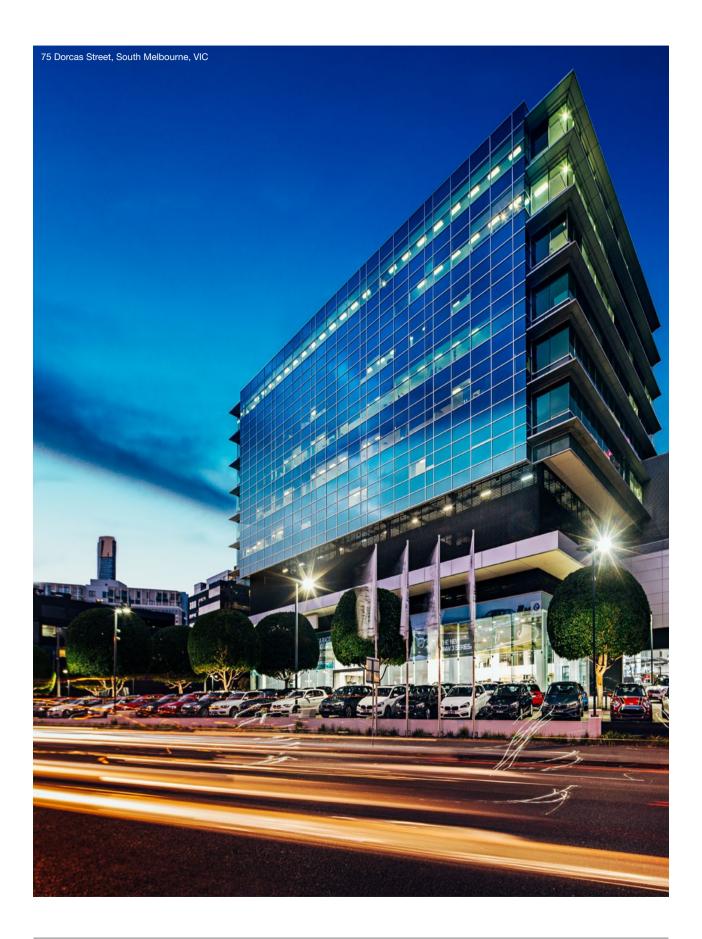
Thank you for your continued support of Growthpoint Properties Australia.

Geoff Tomlinson Independent Chairman & Director

Timothy Collyer Managing Director

T.J. Collyer.

Growthpoint Properties Australia Limited



Overview of Growthpoint

Continuation of pure landlord model has provided consistently growing returns



Aaron HocklyChief Operating Officer

Security price premium (discount) to NTA (%)⁵





| Dec 12 | Dec 13 | Dec 14 | Dec 15 | Dec 16 |
|--------|--------|--------|--------|--------|
| 13% | 17% | 19% | 18% | 21% |
| 6% | 15% | 33% | 36% | 41% |

Kev statistics

(as at 31 December 2016)

- → \$3.2 billion portfolio value
- → 13.5%⁶ total Securityholder return for CY16
- → \$2.1 billion market capitalisation
- → \$113.0 million HY17 statutory profit
- → At least 23.3 cps distributable income forecast for FY17
- → \$80.1 million HY17 distributable income

Our mission

The Group seeks to provide investors with a tradeable security producing consistently growing income returns and long-term capital appreciation.

Our investment philosophy

To be a pure landlord, with 100% of income derived from rent under leases to quality tenants for commercial real estate.

GOZ is trading at a large relative discount to the A-REIT sector based price to

Our investment offering

Growthpoint is an ASX listed real estate investment trust or A-REIT (ASX Code: GOZ), with a mandate to invest in Australian property in the office, industrial and retail sectors.

The four pillars of our investment offering are:

1. 100% investment in Australia

All of the Group's properties are located in Australia where our management understands the key markets. We have increased the diversification of the portfolio to cover every State in Australia and the Australian Capital Territory.

2. Not a developer

The Group does not operate a property development business. It will likely continue to purchase properties to be developed, fund construction of developments, undertake capital improvements at its properties, or enter a joint venture where the Group becomes the owner of the property on completion.

3. No funds management

The Group does not have a funds management business nor does it intend to become a fund manager. The Group intends only to manage a portfolio of properties that it owns, and accordingly the Group's income is, and will continue to be, derived solely from rental income.

4. Internalised management

The Group has internalised management via a stapled entity structure. Securityholders own both the property trust and the manager/responsible entity. There are no fees payable to external managers for operating the business and no conflicts of interest between Securityholders and the manager/responsible entity.

- 5. Source: Petra Capital. NTA has been restated. Refer to note 2.2 in the financial statements for further information.
- 6. Source: UBS Investment Research.

Financial Management

Successful takeover of GMF increases distributable income



Dion AndrewsChief Financial Officer

per annum

Total Securityholder return⁷ (%)

FY12 FY13 FY14 FY15 FY16 CY16

- 7. Source: UBS Investment Research.
- 8. Restated from \$2.67, refer to note 2.2 in the financial statements for further information.
- 9. Restated from 42.6%, refer to note 2.2 in the financial statements for further information.

Highlights for the period

HY17 was a busy period for the Group. The successful takeover of GMF added approximately \$440.3 million of new office property in October and during the half-year the Group sold \$152.3 million of industrial property. In total, the Group successfully executed \$592.6 million worth of capital transactions during the period, with the net purchases financed by \$300 million of new debt facilities and \$182 million of new equity. Together with favourable property and financial derivative revaluations, these transactions helped the Group:

- increase its forecast FY17 distribution to 21.5 cps, 4.9% above FY16;
- increase its forecast FY17 distributable income to at least 23.3 cps, 6.4% above FY16 and 5.0% above guidance prior to the GMF takeover of at least 22.2 cps;
- record a 4.2% increase in NTA per security from \$2.61⁸ at 30 June 2016 to \$2.72 at 31 December 2016; and
- reduce balance sheet gearing from 43.1%⁹ at 30 June 2016 to 42.5% at 31 December 2016.

In conjunction with the GMF takeover announcement, the Group outlined two capital management initiatives it was considering to maintain gearing being:

- the sale of an industrial property portfolio with the proceeds used to reduce balance sheet gearing; and
- 2. utilising the DRP for the \$68.0 million HY17 distribution.

Both initiatives have been fulfilled with the DRP being 100% underwritten by Growthpoint SA.

Distributions and the payout ratio

The Group seeks to return as much distributable income to investors as is prudent, allowing for both capital expenditure on properties and the payment of lease incentives.

Distributable income per security was 12.5 cps for HY17, 16.8% above the prior corresponding period. The distribution for HY17 was 10.6 cps, 3.9% above the prior corresponding period. The 10.6 cps distribution translates to a payout ratio for the half year distribution of 84.9%. The lower payout ratio in HY17 can be attributed to the timing of the sale of the industrial portfolio whereby income was received on these assets for most of HY17 but no income will be received from these assets for the remainder of FY17.

On a full year basis, the forecast distribution of 21.5 cps on distributable income of at



Financial Management key statistics

(as at 31 December 2016)

- 71% debt fixed
- 42.5% balance sheet gearing
- 3.5 years weighted average debt maturity
- 5.1 years weighted average fixed rate debt maturity
- \$1.38 billiondebt utilised

least 23.3 cps equates to a payout ratio of ~92.3%. This is in line with the Group's previous guidance that the payout ratio is not expected to fall below 90% in the medium term.

Capital management

During the period, Growthpoint entered into a new \$150 million banking facility to fund the cash portion of its purchase of GMF. Growthpoint also replaced GMF's existing \$145 million bank facility with two new bank facilities. Debt facilities now total \$1,675 million, with undrawn facilities of \$292 million available as at 31 December 2016.

During the period, Growthpoint also terminated two GMF interest rate swaps with a face value of \$100 million for a cost of \$6.6 million. In replacement and to meet additional hedging requirements of the Group, three new swaps were entered into with a face value of \$175 million, a weighted average fixed interest rate of 2.21% per annum and a weighted average

maturity of 4.7 years. The table on page 10 outlines Growthpoint's current fixed debt position including all current interest rate swaps and fixed debt facilities.

Fixed interest rate and hedged debt was 71.2% of all drawn debt at 31 December 2016, below Growthpoint's target range of 75%-100%. Growthpoint expects to either reduce debt further or to fix more

HY17 return on equity

| NTA 1 July 2016 | \$ | 2.61 ¹⁰ |
|---------------------------|---------------|---------------------------|
| NTA 31 Dec 2016 | \$ | 2.72 |
| Distribution per security | ¢ | 10.6 |
| Income yield | % | 4.06 |
| Capital growth | % | 4.21 |
| Return on equity | % | 8.3 |

CY16 return on equity

| NTA 1 Jan 2016 | \$ | 2.5511 |
|---------------------------|----|--------|
| NTA 31 Dec 2016 | \$ | 2.72 |
| Distribution per security | ¢ | 20.9 |
| Income yield | % | 8.20 |
| Capital growth | % | 6.67 |
| Return on equity | % | 14.9 |

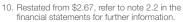
of its drawn debt going forward (through interest rate swaps or debt capital markets issuance) which will help bring the percentage of fixed rate or hedged debt to within its target range in the second half of FY17

The all-in cost of debt remained stable at 4.1% per annum as at 31 December 2016.

Outlook

Growthpoint would like to reduce balance sheet gearing toward to the middle of the board's target range (35% to 45%), potentially through further property sales and/or equity capital raisings (future DRPs, placements or rights offers) should market conditions permit.

Growthpoint also plans on lengthening its debt maturity profile further than the current average debt maturity of 3.5 years through undertaking further debt capital markets issuances to repay shorter term bank debt. Given the nature of debt market transactions the Group is considering, this will also have the effect of increasing the fixed portion of debt back into the target range of 75% to 100%. Growthpoint will target reducing undrawn debt facilities to reduce costs from line fees paid on unutilised debt. These changes to the Group's debt are expected to occur by the end of FY17 should current market conditions persist.



^{11.} Restated from \$2.60, refer to note 2.2 in the financial statements for further information.

Market capitalisation and free float (\$m)

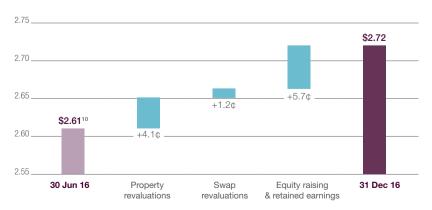


Change in gearing and cost of debt (%)



Movements in NTA (\$)

per stapled security



^{12.} Restated from 42.6%, refer to note 2.2 in the financial statements for further information.

Summary of movements in value over HY17

| Property type | Properties at 30 Jun 2016 | Value at 30 Jun 2016 | Capex for HY17 | Property acquisitions & expansions | Property disposals | Lease incentives & leasing costs net movement | Revaluation gain / (loss) | Valuation at 31 Dec 2016 | Change due to revaluation | Properties at 31 Dec 2016 |
|----------------------|---------------------------------|----------------------------|-------------------|------------------------------------|--------------------|--|---------------------------|-----------------------------|---------------------------------|---------------------------|
| | No. | \$m | \$m | \$m | \$m | \$m | \$m | \$m | % | No. |
| Industrial portfolio | 38 | 1,236 | 0.2 | - | (152) | 6.3 | 8 | 1,099 | 0.6 | 33 |
| Office portfolio | 20 | 1,566 | 0.3 | 509 | | 1.2 | 19 | 2,096 | 1.2 | 26 |
| Total portfolio | 58 | 2,803 | 0.5 | 509 | (152) | 7.5 | 27 | 3,194 | 0.9 | 59 |

Key debt metrics and changes during HY17

| | | 31 Dec 2016 | 30 June 2016 | Change |
|---|--------|---|---|-----------|
| Gross assets | \$'000 | 3,238,996 | 2,879,605 ¹³ | 359,391 |
| Interest bearing liabilities | \$'000 | 1,377,247 | 1,242,226 | 135,021 |
| Total debt facilities | \$'000 | 1,675,000 | 1,375,000 | 300,000 |
| Undrawn debt | \$'000 | 291,856 | 126,728 | 165,128 |
| Balance sheet gearing | % | 42.5 | 43.114 | (0.6) |
| Weighted average interest rate | % | 4.1 | 4.1 | - |
| Weighted average debt maturity | years | 3.5 | 4.2 | (0.7) |
| Annual Interest Coverage Ratio (ICR) / Covenant ICR | times | 4.1 / 1.6 | 4.1 / 1.6 | - / - |
| Actual Loan to Value Ratio (LVR) / Covenant LVR | | 43.6 / 60 | 45.2 / 60 | (1.6) / - |
| Weighted average fixed debt maturity | years | 5.1 | 5.7 | (0.6) |
| % of debt fixed | % | 71 | 65 | 6 |
| Debt providers | | NAB, CBA, WBC, ANZ, two US life insurers, one Japanese bank and one Chinese bank | NAB, CBA, WBC, ANZ, two US life insurers, one Japanese bank and one Chinese bank | |

Weighted average fixed debt

as at 31 December 2016

Interest Rate Swaps (IRS)

| Maturity date | Time to maturity | Fixed rate | |
|-----------------------------|------------------|------------|---------------------------|
| Jul-2018 | 1.5yrs | 3.20% | \$50m |
| Feb-2019 | 2.1yrs | 3.57% | \$50m |
| Feb-2019 | 2.1yrs | 3.55% | \$50m |
| Nov-2019 | 2.8yrs | 3.70% | \$60m |
| Jun-2020 | 3.5yrs | 2.36% | \$25m |
| Jun-2020 | 3.5yrs | 2.36% | |
| Dec-2020 | 4.0yrs | 2.42% | \$25m |
| May-2021 | 4.4yrs | 2.10% | \$50m |
| Jun-2021 | 4.5yrs | 2.48% | \$75m |
| Jun-2021 | 4.5yrs | 2.33% | \$50m |
| Nov-2021 | 4.9yrs | 2.20% | \$50m \$535m |
| Weighted Average IRS | 3.5yrs | 2.78% | \$50m interest rate swaps |
| Fixed Rate Debt Facilities | s (FRDF) | | |
| Dec-2022 | 6.0yrs | 4.42% | \$250m |
| Mar-2025 | 8.3yrs | 4.67% | \$200m |
| Weighted Average FRDF | 7.0yrs | 4.53% | \$450m |
| Weighted average fixed debt | 5.1yrs | 3.58% | fixed rate debt |

- 13. Restated from \$2,914,034, refer to note 2.2 in the financial statements for further information.
- 14. Restated from 42.6%, refer to note 2.2 in the financial statements for further information.

Auditors' Independence Declaration

A copy of the Auditors' Independence Declaration as required under section 307C of the Corporations



Act 2001 is set out on page 44 on page 44.

Rounding Off

The Group is of a kind referred to in ASIC Corporations (Rounding in Directors' / Financial Reports) Instrument 2016/191 and in accordance with that Instrument, all financial information presented in Australian dollars has been rounded to the nearest thousand unless otherwise stated.

Distributable income

Distributable income is the net profit available for distribution from the Group which excludes accounting adjustments such as fair value movements to the value of investment property and interest rate swaps, depreciation and profits or losses on sale of investment properties. Distributable income is non-IFRS financial information and has not been subject to review by the Group's external auditors.

Distributable income has been provided to allow Securityholders to identify that income which is available to distribute to them and will assist in the assessment of relative performance of the Group.

The table below provides a reconciliation of distributable income from statutory profit.

Reconciliation from statutory profit to distributable income

| | HY17 | HY16 | Change | Change |
|--|----------|------------------------------|----------|--------|
| | \$'000 | \$'000 | \$'000 | % |
| Profit after tax | 113,005 | 124,736 ¹⁵ | (11,731) | (9.4) |
| Less non-distributable items: | | | | |
| - Straight line adjustment to property revenue | 1,072 | (2,140) | 3,212 | |
| - Net changes in fair value of investment property | (27,438) | (62,125)16 | 34,687 | |
| - Loss on sale of investment property | 1,312 | - | 1,312 | |
| - Net (gain) / loss on derivatives | (7,908) | 487 | (8,395) | |
| - Depreciation | 62 | 66 | (4) | |
| Distributable income | 80,105 | 61,024 | 19,081 | 31.3 |

The payout ratio, calculated as distributions on ordinary stapled securities divided by distributable income, was 84.9% (HY16: 95.2%). The table below summarises those components that make up distributable income earned.

Components of distributable income

| | HY17 | HY16 | Change | Change |
|--|--|-----------------------|---------|--------|
| | \$'000 | \$'000 | \$'000 | % |
| Property income | 131,517 | 100,422 | 31,095 | 31.0 |
| Property expenses | (18,041) | (13,029) | (5,012) | 38.5 |
| Net property income | 113,476 | 87,393 | 26,083 | 29.8 |
| Interest income | 252 | 315 | (63) | (20.0) |
| Total operating income | 113,727 | 87,708 | 26,020 | 29.7 |
| Borrowing costs | (27,647) | (21,527) | (6,120) | 28.4 |
| Operating and trust expenses (less depreciation) | (5,733) | (4,938) | (795) | 16.1 |
| Total operating and trust expenses | (33,380) | (26,465) | (6,915) | 26.1 |
| Tax expense | (243) | (219) | (24) | 11.0 |
| Distributable income | 80,105 | 61,024 | 19,081 | 31.3 |
| Tax components | 7.7% tax free and 41.4% tax deferred (forecast) | 56.4% tax deferred | - | - |

^{15.} Restated from \$125,818, refer to note 2.2 in the financial statements for further information

 $^{16. \ \} Restated \ from \$63,\!207, \ refer \ to \ note \ 2.2 \ in \ the \ financial \ statements \ for \ further \ information.$

Property Portfolio Overview

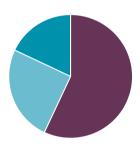
Portfolio adjusted in line with announced strategy of increasing exposure to the office sector and NSW



Michael Green Head of Property

Tenant type (%)

by income as at 31 December 2016



- Listed company **57%**Government owned **25%**
- Private company & other 18%

Top ten tenants (%)

by passing rent as at 31 December 2016

| | % | (yrs) |
|---|-----|-------|
| Woolworths | 16 | 5.8 |
| NSW Police | 8 | 7.4 |
| Commonwealth of Australia | 6 | 9.2 |
| GE Capital Finance Australasia ¹⁹ | 5 | 14.2 |
| Linfox | 4 | 6.4 |
| Samsung Electronics | 3 | 5.2 |
| Jacobs Group | 3 | 7.0 |
| Lion | 2 | 7.3 |
| Energex | 2 | 10.9 |
| ANZ Banking Group | 2 | 3.2 |
| Total / weighted Average | 51 | 7.5 |
| Balance of portfolio | 49 | 5.1 |
| Total portfolio | 100 | 6.3 |

26

Office properties
– up from 19 at
31 Dec 2015

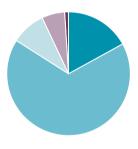


33

Industrial properties
- down from 38 at
31 Dec 2015

Annual rent review type (%)17

as at 31 December 2016



- Fixed 2.00-2.99% **17%**Fixed 3.00-3.99% **67%**
- Fixed 3.00-3.99% 67% Fixed over 4.00% 9%
- CPI 6%CPI+1.00% 1%



3.3%

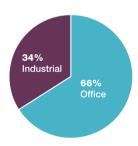
Weighted average rent review (WARR)¹⁸

Net property income per State / Territory for HY17 (\$m)



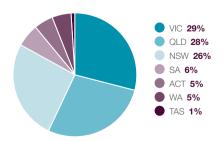
Sector diversity (%)

by property value as at 31 December 2016



Geographic diversity (%)

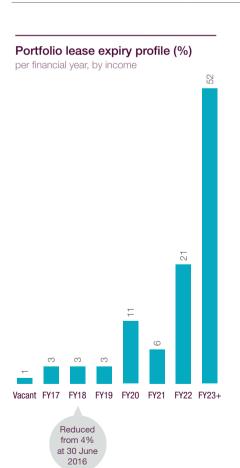
by property value as at 31 December 2016



- 17. Leases that have a minimum lease increase, typically 3%, or CPI are shown as the minimum fixed rate for the above.
- 18. Assumes CPI change of 1.5% per annum as per Australian Bureau of Statistics release for CY16.
- 19. Leases to Country Road/ David Jones, with a weighted average lease term from commencement of 14.5 years, will replace the existing leases to GE Capital Finance Australasia upon the lease expiry.

Five year performance summary

| As at 31 December | | 2016 | 2015 | 2014 | 2013 | 2012 |
|-------------------------------------|------------------------|------------|------------|------------|------------|-----------|
| Number of properties | no. | 59 | 57 | 51 | 49 | 44 |
| Total value | \$m | 3,194.7 | 2,611.5 | 2,233.6 | 1,800.8 | 1,674.0 |
| Occupancy | % | 99 | 97 | 98 | 98 | 98 |
| HY like-for-like value change | \$m / % of asset value | 59.6 / 2.2 | 77.0 / 3.2 | 95.2 / 4.5 | 22.9 / 1.3 | 3.3 / 0.2 |
| Total lettable area | sqm | 1,065,623 | 1,085,041 | 1,023,681 | 995,964 | 916,030 |
| Weighted average property age | years | 9.1 | 8.4 | 7.8 | 7 | 6 |
| Weighted average valuation cap rate | % | 6.7 | 7.1 | 7.6 | 8.2 | 8.4 |
| WALE | years | 6.3 | 6.6 | 6.5 | 6.6 | 7 |
| WARR ²⁰ | % | 3.3 | 3.1 | 3.1 | 3.1 | 3.2 |
| Average value (per sqm) | \$ | 2,998 | 2,407 | 2,182 | 1,808 | 1,827 |
| Average rent (per sqm, per annum) | \$ | 227 | 188 | 182 | 158 | 160 |
| HY net property income | \$m | 113.5 | 87.4 | 85.4 | 72.4 | 63.4 |
| Number of tenants | no. | 144 | 108 | 93 | 89 | 87 |





Office Portfolio Review

Significant acquisitions and leasing success provide office rental growth



Cathy Ciurlino Asset Manager - Office (NSW, ACT, SA)

As a result of property acquisitions totalling \$768 million over the 18 months ended 31 December 2016, Growthpoint has increased its employees. Cathy Ciurlino has joined Growthpoint's asset management team.





Highlights

- Completed takeover of GPT Metro
 Office Fund ("GMF"), adding six A-grade
 office assets valued at approximately
 \$440.3 million to Growthpoint's portfolio.
 Since Growthpoint assumed control of
 GMF on 1 October 2016:
 - the market value of properties has increased \$13.9 million or 3.2%; and
 - the weighted average occupancy has increased from 96% to 98%.
- Further leasing success with 30,866 sqm leased through HY17, achieving weighted average occupancy of 98% with only three properties having any vacancy: 333 Ann Street, Brisbane, Queensland (82% occupied, 2,983 sqm available for lease); 109 Burwood Road, Hawthorn, Victoria (89% occupied, 1,334 sqm available for lease); and 15 Green Square Close, Fortitude Valley, Queensland (97% occupied, 463 sqm available for lease).
- The total value of the office portfolio increased by approximately \$500 million during HY17 to total \$2,096.0 million, consisting of \$440 million of quality and accretive acquisitions and \$60 million of valuation gains.



Office portfolio key statistics

(as at 31 December 2016)

- \$2,096.0 million total value
- 300,562 sqm total lettable area
- 6.5% weighted average capitalisation rate
- 66% of Growthpoint's property portfolio
- 98% occupancy
- 6.9 years WALE
- 3.5% WARR²¹
- 26 assets

Office Acquisitions

During HY17, Growthpoint acquired six office properties valued at approximately \$440.3 million via the takeover of GMF (completed on 1 October 2016) being:

 15 Green Square Close, Fortitude Valley, Queensland valued at \$127.1 million on acquisition providing a 6.9% initial yield. The property is an 11 level,

Five year performance summary - office

| As at 31 December | | 2016 | 2015 | 2014 | 2013 | 2012 |
|-----------------------------------|-------|---------|---------|---------|---------|---------|
| Portfolio value | \$m | 2,096.0 | 1,389.0 | 1,154.6 | 799.4 | 795.2 |
| Total properties | no. | 26 | 19 | 17 | 15 | 15 |
| Weighted average cap rate | % | 6.5 | 6.8 | 7.6 | 8.2 | 8.4 |
| % of Growthpoint portfolio | % | 66 | 53 | 52 | 44 | 48 |
| Occupancy | % | 98 | 95 | 98 | 97 | 97 |
| WALE | years | 6.9 | 7 | 6.2 | 5.6 | 5.7 |
| Total lettable area | sqm | 300,562 | 211,569 | 192,003 | 147,326 | 147,441 |
| Average rent (per sqm, per annum) | \$ | 534 | 533 | 528 | 506 | 508 |
| HY NPI | \$m | 67.0 | 41.1 | 43.2 | 34.6 | 27.4 |

Both of the Quad buildings have the potential for medium term residential conversion due to recent rezoning

A-grade commercial office building comprising 16,442 sqm NLA and 150 car spaces which was constructed in 2013 with high green credentials and is leased to 6 tenants with a WALE of 5.2 years. The major tenants are Queensland Urban Utilities (44% of NLA) and Optus Administration (36% of NLA).

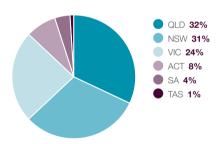
- 3 Murray Rose Avenue, Sydney Olympic Park, New South Wales valued at \$91.5 million on acquisition providing a 6.7% initial yield. This 5 level, 5-Star Green Star building was constructed in 2015 and comprises 13,423 sqm NLA. The sole tenant of the property is Samsung Electronics Australia with 5.2 years remaining on the lease.
- 5 Murray Rose Avenue, Sydney
 Olympic Park, New South Wales
 valued at \$90.5 million on acquisition
 providing an initial yield of 6.5%. This 5
 level building was constructed in 2012
 comprises 12,386 sqm NLA and is one
 of only three 6-Star Green Star rated
 office properties in Australia as at the
 date of this report. The property is leased
 to two tenants with Lion (subsidiary
 of Tokyo Stock Exchange Listed Kirin
 Holdings) being the major tenant (99% of
 NLA). The WALE is 7.3 years.
- Vantage, 109 Burwood Road,
 Hawthorn, Victoria valued at \$72.9
 million on acquisition, providing an initial
 yield of 5.7% and currently 89% leased.
 This 5 level property was constructed in
 2008 and comprises 12,555 sqm NLA
 plus 455 car spaces. The property is
 leased to 6 tenants, including ASXlisted Orora (39% of NLA), McConnell
 Dowell Corporation (26% of NLA) and
 Watermark Australia (13% of NLA). The
 building is within walking distance of
 Hawthorn station (300 metres) and 6km
 of Melbourne's central business district.
- Quad 2, 6 Parkview Drive, Sydney
 Olympic Park, New South Wales
 valued at \$29.0 million on acquisition
 providing a 7.9% initial yield. This 4 level
 property was constructed in 2002 and
 comprises 5,145 sqm NLA. The property
 is 100% occupied with 6 tenants with a
 2.5 years WALE with major tenants being
 Universities Admissions Centre, NSW
 (41% of NLA) and BSA (34% of NLA).



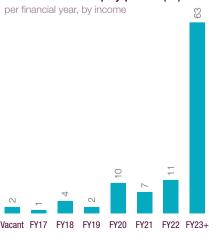
 Quad 3, 102 Bennelong Parkway, Sydney Olympic Park, New South Wales was valued at \$29.3 million on acquisition providing a 7.4% initial yield. This 4 level property was constructed in 2004 and comprises 5,244 sqm NLA. The property is multi-tenanted with 100% occupancy and has a 2.5 year WALE with the major tenants being Alstom Grid Australia (38% of NLA) and Suzanne Grae Corporation (24% of NLA).

Geographic diversity (%)

by property value as at 31 December 2016

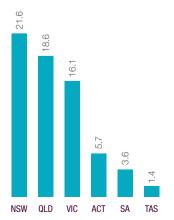






NPI per State / Territory (\$)

for the year ended 31 December 2016



Leasing completed since 30 June 2016

| Address | Tenant | Start date | Term | increases | NLA | Parks |
|--|----------------------------------|------------|------|-------------|--------|-------|
| | | | yrs | | sqm | |
| 333 Ann Street, Brisbane, QLD | St Hilliers Property | Q2, FY17 | 5.0 | Fixed 3.75% | 503 | - |
| 15 Green Square Close, Fortitude Valley, QLD | Duy Khuong Nguyen | Q2, FY17 | 7.0 | Fixed 4.00% | 85 | - |
| 109 Burwood Road, Hawthorn, VIC | Watermark Australasia | Q2, FY17 | 7.0 | Fixed 3.75% | 1,585 | 50 |
| 109 Burwood Road, Hawthorn, VIC | Armus Persia | Q2, FY17 | 5.0 | CPI | 126 | 3 |
| A1, 32 Cordelia Street, South Brisbane, QLD | Jacobs Group (Australia) | Q2, FY17 | 0.5 | Fixed 3.75% | 1,311 | 11 |
| A4, 52 Merivale Street, South Brisbane, QLD | Sabre Travel Network | Q2, FY17 | 4.0 | Fixed 4.00% | 622 | 10 |
| 109 Burwood Road, Hawthorn, VIC | Future Medical Imaging Group | Q2, FY17 | 7.0 | Fixed 4.50% | 536 | 14 |
| A1, 32 Cordelia Street, South Brisbane, QLD | University of the Sunshine Coast | Q3, FY17 | 9.0 | Fixed 3.75% | 208 | - |
| Building C, 219-247 Pacific Highway, Artarmon, NSW | Richard Crookes Constructions | Q3, FY17 | 7.0 | Fixed 3.75% | 2,350 | 19 |
| A1, 32 Cordelia Street, South Brisbane, QLD | Kokoro Bento | Q3, FY17 | 5.0 | Fixed 4.00% | 87 | - |
| A4, 52 Merivale Street, South Brisbane, QLD | University of the Sunshine Coast | Q4, FY17 | 8.5 | Fixed 3.75% | 142 | |
| Building 1, 572-576 Swan Street, Richmond, VIC | Country Road Group | Q1, FY18 | 15.0 | Fixed 3.00% | 8,554 | 191 |
| 33-39 Richmond Road, Keswick, SA | Funk Leasing | Q1, FY18 | 5.0 | Fixed 3.50% | 155 | - |
| Building 2, 572-576 Swan Street, Richmond, VIC | Country Road Group | Q4, FY18 | 14.3 | Fixed 3.00% | 14,602 | 488 |
| Total / Weighted Average | | | 11.6 | 3.20% | 30,866 | 786 |

Focus on Leasing

There was continued focus on leasing over HY17, with 30,866 sqm of office space successfully leased during the period at an average term of 11.6 years. An overview of significant leasing follows.

Buildings 1 and 2, 572-576 Swan Street, Richmond, VIC

In August 2016, Growthpoint was pleased to announce that it had entered into two new leases with Country Road Group/David Jones over Buildings 1 and 2, 572-576 Swan Street, Richmond, Victoria, comprising 23,156 square metres, from, respectively, 1 July 2017 and 1 April 2018 until 30 June 2032. The leases have a weighted average lease term of 14.5 years (from commencement) and will be the national head offices for David Jones and Country Road Group with David Jones relocating its existing headquarters from Sydney to Growthpoint's properties in Melbourne.

109 Burwood Road, Hawthorn, VIC

In HY17, an additional 2,247 sqm was leased in 109 Burwood Road, increasing total occupancy to 89% with a weighted average lease expiry of 4.5 years. One new quality tenant was introduced to the building, Watermark Australasia, on a 7 year term, Armus Persia had its lease extended to 5 years, and Future Medical Imaging Group extended on a 7 year term.

Building C, 219-247 Pacific Highway, Artarmon, NSW

A new lease to Richard Crookes Constructions brought 219-247 Pacific Highway to 100% occupancy. The new 7 year lease provides annual fixed rent increases of 3.75% and covers 2,350 sqm of lettable area and replaced a developer guarantee which was due to expire in late 2017.

A1 and A4, SW1 Complex, South Brisbane, QLD

The University of the Sunshine Coast signed two additional leases for 8 and 9 year terms respectively. The new leases, over a total of 350 sqm, are in the A1 and A4 buildings and provide annual fixed rent increases of 3.75%.

333 Ann Street, Brisbane, QLD

Further leasing success at 333 Ann Street over the half brings total occupancy to 82%, from 44% at 30 June 2015. A 5 year lease to St Hilliers Property covers 480 sqm and, post 31 December 2016, a 6 year lease to Frontier Software covering 333 sqm leaves 2,983 sqm available for lease at the property, as at 21 February 2017.

Annual ront

Divestments

No office properties were sold during HY17.

Office Portfolio

| Address | | | Book Value | Valuer | Cap rate | Discount rate | Major tenant | WALE | Lettable area | Site area |
|--|---------------------|-----|------------|--------------|--------------------|--------------------|-------------------------------------|--------|------------------|--------------|
| | | | \$'000 | | % | % | | years | sqm | sqm |
| 75 Dorcas St | South Melbourne | VIC | 172,750 | Directors | 6.50 | 7.25 | ANZ Banking Group | 4.9 | 23,811 | 9,632 |
| 109 Burwood Rd | Hawthorn | VIC | 81,500 | Directors | 6.75 | 7.50 | Orora | 4.5 | 12,555 | 3,529 |
| Bldg 2, 572-576 Swan St | Richmond | VIC | 76,700 | Urbis | 5.75 | 7.75 | GE Capital Finance Australasia | 15.522 | 14,660 | 7,201 |
| Bldg B, 211 Wellington Rd | Mulgrave | VIC | 70,400 | Savills | 7.00 | 7.50 | Monash University | 4.0 | 12,780 | 11,040 |
| Bldgs 1 & 3, 572-576 Swan St | Richmond | VIC | 60,300 | Urbis | 5.75 ²³ | 7.75 ²³ | GE Capital Finance Australasia | 12.922 | 10,250 | 16,819 |
| Bldg C, 211 Wellington Rd | Mulgrave | VIC | 53,000 | Urbis | 7.00 | 8.00 | BMW Australia Finance | 4.8 | 10,304 | 11,070 |
| Car Park, 572-576 Swan St | Richmond | VIC | 1,200 | Directors | 13.50 | - | GE Capital Finance Australasia | 1.2 | _ | 3,756 |
| 15 Green Square Cl | Fortitude Valley | QLD | 129,800 | Directors | 6.50 | 7.50 | Queensland Urban Utilities | 5.2 | 16,442 | 2,519 |
| 1231-1241 Sandgate Rd | Nundah | QLD | 103,500 | Knight Frank | 6.50 | 7.25 | Energex | 9.9 | 12,980 | 5,597 |
| 333 Ann St | Brisbane | QLD | 103,000 | Directors | 7.25 | 8.00 | Federation University | 4.9 | 16,426 | 1,563 |
| CB1, 22 Cordelia St | South Brisbane | QLD | 95,500 | Directors | 6.50 | 7.75 | Downer EDI Mining | 5.4 | 11,529 | 5,772 |
| A1, 32 Cordelia St | South Brisbane | QLD | 77,750 | LMW | 6.38 | 7.75 | Jacobs Group | 7.1 | 10,052 | 2,667 |
| A4, 52 Merivale St | South Brisbane | QLD | 74,800 | Directors | 6.50 | 7.75 | University of the Sunshine Coast | 6.0 | 9,405 | 2,331 |
| CB2, 42 Merivale St | South Brisbane | QLD | 55,500 | Knight Frank | 6.25 | 7.50 | Peabody Energy | 8.1 | 6,598 | 3,158 |
| Car Park, 32 Cordelia St & 52 Merivale St | South Brisbane | QLD | 25,750 | Knight Frank | 6.00 | 7.50 | Secure Parking | 2.9 | | 9,319 |
| 33-39 Richmond Rd | Keswick | SA | 62,000 | Directors | 7.75 | 8.50 | Coffey Corporate | 6.6 | 11,835 | 4,169 |
| 7 Laffer Dr | Bedford Park | SA | 16,100 | Directors | 10.00 | 10.00 | Westpac Banking Corporation | 1.6 | 6,639 | 33,090 |
| 1 Charles St | Parramatta | NSW | 292,000 | Savills | 6.00 | 7.50 | NSW Police | 7.4 | 32,356 | 6,460 |
| Bldg C, 219-247 Pacific Hwy | Artarmon | NSW | 115,000 | Savills | 6.25 | 7.75 | Fox Sports | 6.1 | 14,496 | 4,212 |
| 5 Murray Rose Ave | Sydney Olympic Park | NSW | 93,500 | Savills | 6.25 | 7.50 | Lion | 7.3 | 12,386 | 3,826 |
| 3 Murray Rose Ave | Sydney Olympic Park | NSW | 91,600 | Directors | 6.50 | 7.50 | Samsung | 5.2 | 13,423 | 3,980 |
| 102 Bennelong Pkwy | Sydney Olympic Park | NSW | 29,300 | Directors | 7.25 | 8.00 | Alstom Australia | 2.5 | 5,244 | 6,635 |
| 6 Parkview Dr | Sydney Olympic Park | NSW | 28,500 | Savills | 7.25 | 8.00 | Universities Admissions Centre | 2.5 | 5,145 | 7,788 |
| 89 Cambridge Park Dr | Cambridge | TAS | 27,000 | m3property | 8.25 | 9.00 | Hydro Tasmania Consulting | 7.3 | 6,876 | 28,080 |
| 10-12 Mort St | Canberra | ACT | 87,500 | Directors | 6.75 | 7.50 | Commonwealth of Australia | 8.2 | 15,398 | 3,064 |
| 255 London Cct | Canberra | ACT | 72,000 | Knight Frank | 5.88 | 6.75 | Commonwealth of Australia | 10.7 | 8,972 | 2,945 |
| Total / Weighted Averag | e | | 2,095,950 | | 6.52 | | | 6.9 | 300,562 | 200,222 |

^{22.} WALE reflects both GE and Country Road leases.

^{23.} Applies to Building 1 (investment component) only.

Industrial Portfolio Review

Logistics portfolio sale reduces balance sheet gearing and risk

For the fourth consecutive period Growthpoint maintained 100% occupancy of its industrial property portfolio, continuing a strong track record of renewing leases well ahead of upcoming lease expiry dates



Andrew Fitt Senior Asset Manager



Julian Smith Asset Manager - Industrial (Vic, SA, WA)

Previously a Property Analyst, Julian Smith has joined Growthpoint's asset management team

Key leasing transactions during HY17 included:

- renewing the lease of 75 Annandale Road, Melbourne Airport, Victoria to Neovia Logistics comprising 10,280 sqm, for a further 3 years from 6 November 2016. The lease has fixed rent increases of 3.75% per annum;
- renewing the lease of 60 Annandale Road, Melbourne Airport, Victoria to Willow Ware Australia Pty Ltd comprising 16,276 sqm, for a further 10 years. The lease now expires 3 May 2028 and provides for the lessor to build a 5,000 sqm warehouse extension. The lease has fixed rent increases of 3.25% per annum; and
- renewing the lease of 81 Derby Street, Silverwater, New South Wales to IVE Group Limited comprising 7,984 sqm, for a further 5 years expiring on 17 September 2022. The lease has annual rent increases to the greater of CPI and 3%.

Acquisitions and disposals

No new industrial properties were acquired in HY17. Five properties were sold in HY17.

In September 2016, Growthpoint completed the sale of 670 Macarthur Avenue, Pinkenba, Queensland. This transaction was reported in the FY16 results

In December 2016, Growthpoint sold four industrial properties in Victoria for \$142.2 million to entities associated with Mapletree Logistics Trust of Singapore. These properties were classified as "held for sale" in Growthpoint's 2016 Annual Report. The properties sold and their 30 June 2016 book values, were:

- 1. 28 Bilston Drive, Wodonga \$69.2 million
- 2. 101-103 William Angliss Drive, Laverton North - \$27.7 million
- 3. 213-215 Robinsons Road, Ravenhall \$27.0 million; and
- **4.** 365 Fitzgerald Road, Derrimut \$17.8 million.



Industrial portfolio key statistics

(as at 31 December 2016)

- \$1,098.8 million total value
- 765,061 sqm total lettable area
- 7.1% weighted average capitalisation rate
- 34% of Growthpoint's property portfolio
- 100% occupancy
- 5.3 years WALE
- **2.8%** WARR²⁴
- 33 assets

At 30 June 2016, the above had a WALE of 6.9 years, a combined lettable area of 103,517 square metres and provided approximately \$11.95 million of annual rental income.

Settlement of the sale of all four properties occurred on 15 December 2016.

Expansions/Capital Improvements

Associated with the extension of the lease of 60 Annandale Road, Melbourne Airport, Victoria the parties agreed to work collaboratively to investigate expansion of the warehouse by 5,000 sqm and a planning permit has been obtained.

The Group is in discussions with a number of other tenants regarding building expansions and associated lease extensions and hopes to announce details of a number of projects in the year ahead.

24. Assumes CPI change of 1.5% per annum as per Australian Bureau of Statistics release for CY16.

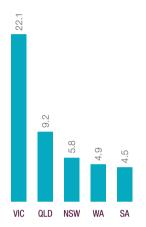


\$152.3m

Industrial property sold

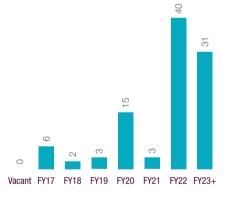
NPI per State / Territory (%)

for the year ended 31 December 2016



Portfolio lease expiry profile (%)

per financial year, by income





Geographic diversity (%)

by property value as at 31 December 2016



Five year performance summary - industrial

| As at 31 December | | 2016 | 2015 | 2014 | 2013 | 2012 |
|-----------------------------------|-------|---------|---------|---------|---------|---------|
| Portfolio value | \$m | 1,098.8 | 1,222.5 | 1,079.0 | 1,001.4 | 878.8 |
| Total properties | no. | 33 | 38 | 34 | 34 | 29 |
| Weighted average cap rate | % | 7.1 | 7.3 | 7.6 | 8.2 | 8.3 |
| % of Growthpoint portfolio | % | 34 | 47 | 48 | 56 | 52 |
| Occupancy | % | 100 | 100 | 99 | 100 | 100 |
| WALE | years | 5.3 | 6.2 | 6.9 | 7.4 | 8.3 |
| Total lettable area | sqm | 765,061 | 873,472 | 831,678 | 848,638 | 768,589 |
| Average rent (per sqm, per annum) | \$ | 109 | 108 | 101 | 98 | 97 |
| HY NPI | \$m | 46.5 | 46.3 | 42.0 | 37.1 | 35.8 |

Valuation

The value of the industrial property portfolio (excluding disposals) increased by \$14.1 million over the six months ended 31 December 2016 or 1.3% on a like-for-like basis.

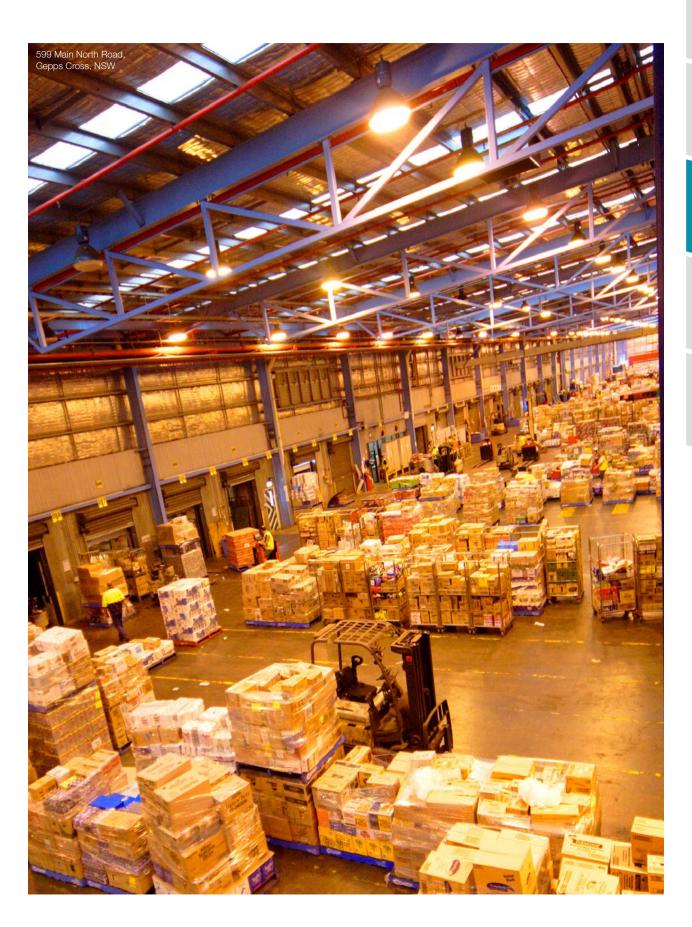
The weighted average capitalisation rate across Growthpoint's industrial property portfolio was 7.1% at 31 December 2016, stable from 30 June 2016.

Looking Ahead

The Group's recent capital transactions have resulted in a reweighting towards office and away from industrial. Notwithstanding this reweighting, industrial/logistics assets remain a core investment sector for the Group. The Group will continue to monitor the market and consider further transactions which are accretive to distributions and attractive for total Securityholder returns.

Industrial Portfolio

| Address | | | Book Value | Valuer | Cap rate | Discount rate | Major tenant | WALE | Lettable area | Site area |
|-----------------------------------|-------------------|-----|------------|------------------|-------------|---------------|--------------------------------|-------|------------------|--------------|
| | | | \$'000 | | % | % | | years | sqm | sqm |
| 120 Northcorp Blvd | Broadmeadows | VIC | 75,400 | Directors | 7.50 | 8.25 | Woolworths | 4.6 | 58,320 | 250,000 |
| 522-550 Wellington Rd | Mulgrave | VIC | 65,500 | m3property | 7.00 | 7.75 | Woolworths | 4.6 | 68,144 | 191,200 |
| 1500 Ferntree Gully Rd | | | | | | | Brown & Watson | | | |
| & 8 Henderson Rd | Knoxfield | VIC | 40,300 | Directors | 6.50 | 7.75 | International | 6.7 | 22,009 | 40,84 |
| 40 Annandale Rd | Melbourne Airport | VIC | 34,600 | Directors | 9.25 | 8.25 | StarTrack | 2.5 | 44,424 | 75,32 |
| 9-11 Drake Blvd | Altona | VIC | 31,350 | Savills | 6.75 | 7.75 | Peter Stevens Motorcycles | 4.7 | 25,743 | 41,730 |
| 130 Sharps Rd | Melbourne Airport | | 24,500 | m3property | 8.50 | 8.00 | Laminex Group | 5.5 | 28,100 | 47,446 |
| 120-132 Atlantic Dr | Keysborough | VIC | 23,500 | Savills | 6.25 | 7.75 | Symbion | 12.0 | 12,864 | 26,18 |
| Lots 2, 3 & 4, 44-54 Raglan St | Preston | VIC | 22,500 | Urbis | 7.75 | 8.00 | Paper Australia | 2.7 | 26,980 | 42,280 |
| 20 Southern Crt | Keysborough | VIC | 14,500 | Directors | 6.75 | 7.50 | Sales Force National | 6.0 | 11,430 | 19,210 |
| 120 Link Rd | Melbourne Airport | VIC | 14,100 | Urbis | 8.50 | 8.00 | The Reject Shop | 0.1 | 26,517 | 51,434 |
| 60 Annandale Rd | Melbourne Airport | VIC | 12,800 | Directors | 8.00 | 8.00 | Willow Ware Australia | 11.3 | 16,276 | 34,720 |
| 6 Kingston Park Crt | Knoxfield | VIC | 12,000 | Directors | 6.75 | 7.50 | NGK Spark Plug | 5.4 | 7,645 | 12,79 |
| 3 Millennium Crt | Knoxfield | VIC | 11,000 | Urbis | 6.75 | 7.50 | Orora | 4.2 | 8,040 | 14,750 |
| 31 Garden St | Kilsyth | VIC | 9,900 | m3property | 7.00 | 8.25 | Cummins Filtration | 1.9 | 8,919 | 17,61 |
| 19 Southern Crt | Keysborough | VIC | 8,000 | Directors | 7.25 | 7.50 | Transms | 2.3 | 6,455 | 11,65 |
| 45-55 South Centre Rd | Melbourne Airport | VIC | 7,850 | Urbis | 8.50 | 8.00 | Willow Ware Australia | 0.2 | 14,082 | 24,79 |
| 75 Annandale Rd | Melbourne Airport | VIC | 7,050 | Directors | 8.00 | 8.00 | Neovia Logistics Services | 2.9 | 10,280 | 16,930 |
| 70 Distribution St | Larapinta | QLD | 201,000 | JLL | 7.16 | 7.50 | Woolworths | 5.2 | 76,109 | 250,900 |
| 13 Business St | Yatala | QLD | 15,000 | Savills | 7.50 | 7.75 | Reward Supply Co. | 2.7 | 8,951 | 18,630 |
| 29 Business St | Yatala | QLD | 10,303 | Held for Sale | | | CMC Coil Steels | 0.3 | 8,680 | 16,460 |
| 5 Viola Pl | Brisbane Airport | QLD | 8,500 | Knight Frank | 8.75 | 8.00 | GPC Asia Pacific | 0.5 | 14,726 | 35,166 |
| 10 Gassman Dr | Yatala | QLD | 4,500 | Directors | 7.25 | 8.00 | Norman Ellison Carpets | 0.8 | 3,188 | 6,480 |
| 3 Viola Pl | Brisbane Airport | QLD | 1,970 | JLL | 9.50 | - | Cargo Transport Systems | 6.2 | 3,431 | 12,483 |
| 20 Colquhoun Rd | Perth Airport | WA | 150,000 | JLL | 6.54 | 7.50 | Woolworths | 8.8 | 80,374 | 193,936 |
| 27-49 Lenore Dr | Erskine Park | NSW | 61,400 | Directors | 6.25 | 7.75 | Linfox | 6.7 | 29,476 | 76,490 |
| 6-7 John Morphett Pl | Erskine Park | NSW | 45,000 | Savills | 6.50 | 7.75 | Linfox | 3.3 | 24,881 | 82,280 |
| 51-65 Lenore Dr | Erskine Park | NSW | 31,000 | Savills | 6.00 | 7.75 | Linfox | 11.2 | 3,720 | 36,720 |
| 34 Reddalls Rd | Kembla Grange | NSW | 22,000 | Directors | 6.75 | 8.00 | Patrick Autocare | 13.8 | 355 | 141,100 |
| 81 Derby St | Silverwater | NSW | 16,200 | Savills | 6.75 | 7.75 | IVE Group Limited | 5.7 | 7,984 | 13,490 |
| 599 Main North Rd | Gepps Cross | SA | 73,000 | Urbis | 7.25 | 7.75 | Woolworths | 4.6 | 67,238 | 233,500 |
| 1-3 Pope Crt | Beverley | SA | 21,500 | Directors | 7.75 | 8.75 | Aluminium Specialties Group | 3.9 | 14,459 | 25,660 |
| 12-16 Butler Blvd | Adelaide Airport | SA | 14,000 | JLL | 9.43 | 8.50 | Cheap as Chips | 3.9 | 16,800 | 30,62 |
| 10 Butler Blvd | Adelaide Airport | SA | 8,550 | Urbis | 8.50 | 8.50 | Toll Transport | 1.1 | 8,461 | 16,100 |
| | | | .,, | | | | | | | |



Board of Directors









1 Geoffrey Tomlinson (69) Independent Chairman (since 1 July 2014) and Director (since 1 September 2013)

44 years experience in the financial services industry.

2 Timothy Collyer (48) Managing Director (since 12 July 2010)

B.Bus (Prop), Grad Dip Fin & Inv, AAPI, F Fin, MAICD

Over 28 years' experience in A-REITs and unlisted property funds, property investment, development and valuations.



3 Maxine Brenner (54) Independent Director (since 19 March 2012)

BA, LLB

Maxine has over 26 years experience in corporate advisory, mergers and acquisition, financial and legal advisory work.

4 Estienne de Klerk (47) Director²⁵ (since 5 August 2009)

BCom (Industrial Psych), BCom (Hons) (Marketing), BCom (Hons) (Accounting), CA (SA)

Over 20 years' experience in banking and property finance.



5 Grant Jackson (50) Independent Director (since 5 August 2009)

Assoc. Dip. Valuations, FAPI

Over 30 years' experience in the property industry, including 27 years as a qualified valuer.

6 Francois Marais (62) Independent Director (since 5 August 2009)

BCom, LLB, H Dip (Company Law) Over 26 years' experience in the listed property market.



7 Norbert Sasse (52) Director²⁶ (since 5 August 2009) BCom (Hons) (Acc), CA (SA)

Over 21 years' experience in corporate finance and 11 years' experience in the listed property market.



Full bios on all Directors can be found online at *growthpoint*. *com.au/about/board/*

Executive Management



1 Aaron Hockly (38) Chief Operating Officer, Company Secretary (since 13 October 2009)

BA, LLB, GDLP, GradDipAcg, MAppFin, FCIS, MAICD, FGIA, SAFin

Over 15 years' experience in corporate governance, financial services, corporate and commercial law, property finance and M&A.



2 Dion Andrews (44) Chief Financial Officer, Company Secretary (since 8 May 2014) B.Bus, FCCA

Over 15 years' experience in accounting roles in a corporate capacity.



3 Michael Green (37) Head of Property B.Bus (Prop)

Over 14 years' experience in listed and unlisted property fund management, property investment and development.



Full bios on all Executive Management can be found online at *growthpoint*. com.au/about/executivemanagement/

25. Not deemed independent as Managing Director of GRT.

26. Not deemed independent as CEO of GRT.

Interim Financial Report

Financial Statements

| Consolidated Statement of Profit or Loss | |
|--|---|
| and Other Comprehensive Income | 2 |
| - Consolidated Statement of Financial Position | 2 |
| - Consolidated Statement of Changes in Equity | 2 |
| - Consolidated Cash Flow Statement | 2 |

Notes to the Financial Statements

| Section 1: Basis of preparation | 29 |
|--|----|
| Section 2: Operating results, assets and liabilities | 30 |
| 2.1 Segmental information | 30 |
| 2.2 Investment properties | 31 |
| 2.3 Current assets held for sale | 36 |
| 2.4 Trade and other assets | 36 |
| 2.5 Trade and other liabilities | 36 |
| Section 3: Capital structure and financing costs | 37 |
| 3.1 Interest bearing liabilities | 37 |
| 3.2 Derivative financial instruments | 37 |
| 3.3 Contributed Equity | 39 |
| 3.4 Distributions | 40 |
| 3.5 Share based payment arrangements | 40 |
| Section 4: Other notes | 42 |
| 4.1 Related party disclosures | 42 |
| 4.2 Subsequent events | 42 |

Declarations

| - Directors' Declaration | 43 |
|--------------------------------------|----|
| - Auditor's Independence Declaration | 44 |
| - Independent Auditor's report | 45 |

This interim financial report does not include all the notes of the type normally included in an annual financial report. Accordingly, this report is to be read in conjunction with the annual report for the year ended 30 June 2016 and any public announcements made by Growthpoint Properties Australia during the interim reporting period in accordance with the continuous disclosure requirements of the *Corporations Act 2001*.

Consolidated Statement of Profit or Loss and Other Comprehensive Income

| For the half-year ended 31 December 2016 | Notes | Half-year 2016 | Restated Half-year 2015 |
|---|-------|-------------------|-------------------------------|
| | | \$'000 | \$'000 |
| Revenue | | | |
| Property revenue | 2.1 | 131,517 | 100,422 |
| Straight line adjustment to property revenue | | (1,072) | 2,140 |
| Net changes in fair value of investment properties | | 27,438 | 62,125 |
| Loss on sale of investment properties | | (1,312) | - |
| Net change in fair value of derivatives | | 14,508 | 9,984 |
| Loss on settlement of derivative | | (6,600) | (10,471) |
| Net investment income | | 164,479 | 164,200 |
| Expenses | | | |
| Property expenses | 2.1 | (18,041) | (13,029) |
| Other expenses from ordinary activities | | (5,795) | (5,004) |
| Total expenses | | (23,836) | (18,033) |
| Profit from operating activities | | 140 642 | 146 167 |
| From from operating activities | | 140,643 | 146,167 |
| Interest income | | 252 | 315 |
| Borrowing costs | | (27,647) | (21,527) |
| Net finance costs | | (27,395) | (21,212) |
| Profit before income tax | | 113,248 | 124,955 |
| Income tax expense | | (243) | (219) |
| Profit for the period | | 113,005 | 124,736 |
| Profit attributable to: | | | |
| Owners of the Trust | | 113,117 | 124,835 |
| Owners of the Company | | (112) | (99) |
| | | 113,005 | 124,736 |
| Distribution to Securityholders | 3.4 | (67,991) | (58,072) |
| Change in net assets attributable to Securityholders / Total Comprehensive Income | | 45,014 | 66,664 |
| Basic and diluted earnings per stapled security (cents) | | 17.6 | 21.9 |

Refer to section 2.2 for further information on the restatement for the half-year ended 31 December 2015.

The above consolidated statement of profit or loss and other comprehensive income should be read in conjunction with the accompanying notes.

Consolidated Statement of Financial Position

| As at 31 December 2016 | Notes | 31-Dec-16 | Restated 30-Jun-16 |
|--|-------|------------------|-----------------------|
| | | \$'000 | \$'000 |
| Current assets | | | |
| Cash and cash equivalents | | 37,795 | 70,661 |
| Trade and other assets | 2.4 | 4,784 | 5,207 |
| Assets held for sale | 2.3 | 10,303 | 151,688 |
| Total current assets | | 52,882 | 227,556 |
| Non-current assets | | | |
| Trade and other assets | 2.4 | 57,483 | 58,556 |
| Plant & equipment | | 149 | 195 |
| Investment properties | 2.2 | 3,126,937 | 2,592,589 |
| Derivative financial instruments | 3.2 | 793 | - |
| Deferred tax assets | | 752 | 709 |
| Total non-current assets | | 3,186,114 | 2,652,049 |
| Total assets | | 3,238,996 | 2,879,605 |
| Current liabilities | | | |
| Trade and other liabilities | 2.5 | 20.025 | 38,978 |
| | 3.1 | 39,925 36,429 | 30,970 |
| Interest bearing liabilities Distribution to Securityholders | 3.4 | 67,991 | 60,062 |
| Current tax payable | 5.4 | 860 | 574 |
| Total current liabilities | | 145,205 | 99,614 |
| | | | |
| Non-current liabilities | | 1 0 10 0 10 | 1 0 10 000 |
| Interest bearing liabilities | 3.1 | 1,340,818 | 1,242,226 |
| Derivative financial instruments | 3.2 | 8,764 | 15,353 |
| Total non-current liabilities | | 1,349,582 | 1,257,579 |
| Total liabilities | | 1,494,787 | 1,357,193 |
| Net assets | | 1,744,209 | 1,522,412 |
| Securityholders' funds | | | |
| Contributed equity | 3.3 | 1,590,155 | 1,414,012 |
| Reserves | | 5,676 | 5,036 |
| Accumulated profits | | 148,378 | 103,364 |
| Total Securityholders' funds | | 1,744,209 | 1,522,412 |

Refer to section 2.2 for further information on the restatement as at 31 December 2015.

The above statement of financial position should be read in conjunction with the accompanying notes.

Consolidated Statement of Changes in Equity

| For the half-year ended 31 December 2016 | Contributed equity | Share-based payments reserve | Deferred tax expenses charged to equity | Profits reserve | Accumulated profits | Total |
|---|--------------------|------------------------------|--|-----------------|-----------------------|-----------|
| | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 |
| Balance at 30 June 2016 | 1,414,012 | 4,506 | 522 | 7 | 103,365 ²⁷ | 1,522,412 |
| Total comprehensive income for the period | | | | | | |
| Profit after tax for the period | - | - | - | - | 113,005 | 113,005 |
| Total other comprehensive income | | | | | | - |
| Total comprehensive income for the period | | | | | 113,005 | 113,005 |
| Transactions with Securityholders in their capacity as Securityholders: | | | | | | |
| Contributions of equity, net of transaction costs | 176,143 | - | - | - | - | 176,143 |
| Distributions provided or paid | - | - | - | - | (67,991) | (67,991) |
| Share-based payment transactions | - | 640 | - | - | - | 640 |
| Deferred tax expense charged to equity | - | - | - | - | - | - |
| Total transactions with Securityholders | 176,143 | 640 | _ | - | (67,991) | 108,792 |
| Balance at 31 December 2016 | 1,590,155 | 5,146 | 522 | 7 | 148,379 | 1,744,209 |
| Total recognised income and expense for the period is attributable to: | | | | | | |
| - Trust | | | | | | 113,117 |
| - Company | | | | | | (112) |
| Growthpoint Properties Australia | | | | | | 113,005 |

Financial Statements

| For the half-year ended 31 December 2015 | Contributed equity | Share-based payments reserve | Deferred tax expenses charged to equity | Profits reserve | Restated accumulated profits | Restated total |
|---|--------------------|------------------------------|--|--------------------|------------------------------|-------------------|
| | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 |
| Balance at 30 June 2015 | 1,376,011 | 3,369 | 471 | 7 | 2,122 | 1,381,980 |
| Total comprehensive income for the period | | | | | | |
| Profit after tax for the period | - | - | - | - | 124,736 | 124,736 |
| Total other comprehensive income | - | | | | | - |
| Total comprehensive income for the period | | | _ | | 124,736 | 124,736 |
| Transactions with Securityholders in their capacity as Securityholders: | | | | | | |
| Contributions of equity, net of transaction costs | - | - | - | - | - | - |
| Distributions provided or paid | - | - | - | - | (58,072) | (58,072) |
| Share-based payment transactions | - | 575 | - | - | - | 575 |
| Deferred tax expense charged to equity | | | | | | - |
| Total transactions with Securityholders | | 575 | | | (58,072) | (57,497) |
| Balance at 31 December 2015 | 1,376,011 | 3,944 | 471 | 7 | 68,786 | 1,449,219 |
| Total recognised income and expense for the period is attributable to: | | | | | | |
| - Trust | | | | | | 124,835 |
| - Company | | | | | | (99) |
| Growthpoint Properties Australia | | | | | | 124,736 |

Refer to section 2.2 for further information on the restatement for the half-year ended 31 December 2015.

The above consolidated statement of changes in equity should be read in conjunction with the accompanying notes.

Consolidated Cash Flow Statement

| For the half-year ended 31 December 2016 | Half-year 2016 | Half-year 2015 |
|--|-------------------|-------------------|
| | \$'000 | \$'000 |
| Cash flows from operating activities | | |
| Cash receipts from customers | 124,221 | 102,395 |
| Cash payments to suppliers | (24,222) | (17,439) |
| Cash generated from operating activities | 99,999 | 84,957 |
| Interest paid | (27,498) | (21,559) |
| Taxes paid | - | - |
| Net cash inflow from operating activities | 72,501 | 63,398 |
| Cook flows from investing activities | | |
| Cash flows from investing activities Interest received | 252 | 315 |
| Receipts from sale of investment properties | 149,997 | 313 |
| Payments for investment properties | (221,183) | (88,526) |
| Payments for plant & equipment | (16) | (7) |
| Net cash (outflow) / inflow from investing activities | (70,950) | (88,218) |
| Tet cash (outnow) / limow from investing activities | (10,300) | (00,210) |
| Cash flows from financing activities | | |
| Proceeds from external borrowings | 319,872 | 373,032 |
| Repayment of external borrowings | (320,000) | (268,138) |
| Proceeds from equity raising | 40,132 | - |
| Equity raising costs | (7,759) | - |
| Payment for settlement of derivatives | (6,600) | (10,471) |
| Distributions paid to Securityholders | (60,062) | (56,334) |
| Net cash inflow / (outflow) from financing activities | (34,417) | 38,089 |
| | | |
| Net (decrease) / increase in cash and cash equivalents | (32,866) | 13,269 |
| Cash and cash equivalents at the beginning of the period | 70,661 | 26,858 |
| Cash and cash equivalents at the end of the period | 37,795 | 40,127 |

The above consolidated cash flow statement should be read in conjunction with the accompanying notes.

Notes to the **Financial Statements**

Section 1: Basis of preparation



🪺 in this section ...

This section shows the basis of reporting for the Group and confirms compliance with accounting standards.

Reporting entity

Growthpoint Properties Australia was formed by the stapling of two entities comprising Growthpoint Properties Australia Limited ("the Company") and Growthpoint Properties Australia Trust ("the Trust"). In this report, the Trust includes all of its controlled entities. The Company is the Responsible Entity for the Trust. Growthpoint Properties Australia is also referred to as "the Group".

The Group was established for the purpose of facilitating a joint quotation of the Company and the Trust on the Australian Securities Exchange (ASX Code: GOZ). The constitutions of the Company and the Trust ensure that, for so long as the two entities remain jointly quoted, the number of shares in the Company and the number of units in the Trust shall be equal and the shareholders of the Company and the unitholders of the Trust are identical. The Company, both in its personal capacity and in its capacity as the Responsible Entity of the Trust, must at all times act in the best interests of the Group. The Group is a for profit entity.

The consolidated interim financial report includes financial statements for Growthpoint Properties Australia, the stapled consolidated group, which is domiciled in Australia, as at and for the six months ended 31 December 2016. The Group's registered address is Level 22, 357 Collins Street, Melbourne, Victoria 3000, Australia.

The ultimate parent entity of the Group is Growthpoint SA.

Statement of compliance

This consolidated interim financial report is a general purpose financial report which has been prepared in accordance with AASB 134 Interim Financial Reporting and the Corporations Act 2001, and with IAS 34 Interim Financial Reporting.

The consolidated interim financial report does not include all of the information required for a full annual financial report and should be read in conjunction with the annual report for the year ended 30 June 2016 and any public announcements made by Growthpoint Properties Australia during the interim reporting period in accordance with the continuous disclosure requirements of the Corporations Act 2001.

This consolidated interim financial report was authorised for issue by the Directors of the Group on 21 February 2017.

The Group is of a kind referred to in ASIC Corporations (Rounding in Directors' / Financial Reports) Instrument 2016/191 and in accordance with that Instrument, all financial information presented in Australian dollars has been rounded to the nearest thousand unless otherwise stated.

Accounting policies

Except for the revised accounting treatment of tenant incentives referred to in note 2.2 the accounting policies applied by the Group in this interim financial report are consistent with those of the previous financial year ended 30 June 2016 and the corresponding interim reporting period.

Interim Financial Report

Section 2: Operating results, assets and liabilities



in this section ...

This section shows the assets used to generate the Group's trading performance and provides information on the office and industrial property segments that make up that performance. It also shows the liabilities incurred as a result. Liabilities relating to the Group's financing activities are addressed in Section 3.

On the following pages, there are sections covering investment properties, other non-current assets and acquisitions and disposals.

2.1 Segmental information

The Group operates wholly within Australia and derives rental income solely from property investments. The Group segments net property income and property revaluations into Office and Industrial segments and those results are shown below:

| | Office | Industrial | Total |
|--|----------|------------|----------|
| | \$'000 | \$'000 | \$'000 |
| Statement of profit or loss and other comprehensive income for the half-year to 31 December 2016 | | | |
| Revenue, excluding straight line lease adjustment | 77,515 | 54,002 | 131,517 |
| Property expenses | (10,564) | (7,477) | (18,041) |
| Net Property Income Segment results | 66,951 | 46,525 | 113,476 |
| Net changes in fair value of investment properties | 9,430 | 18,008 | 27,438 |
| Segment results | 76,381 | 64,553 | 140,914 |
| Loss not assigned to segments | | | (1,061) |
| Expenses not assigned to segments | | | (26,606) |
| Net profit before income tax | | | 113,248 |
| Statement of profit or loss and other comprehensive income for the half year to 31 December 2015 | | | |
| Revenue, excluding straight line lease adjustment | 47,228 | 53,194 | 100,422 |
| Property expenses | (6,167) | (6,862) | (13,029) |
| Net Property Income Segment results | 41,061 | 46,332 | 87,393 |
| Net changes in fair value of investment properties (restated) | 51,150 | 10,975 | 62,125 |
| Segment results | 92,211 | 57,307 | 149,518 |
| Income not assigned to segments | | | 315 |
| Expenses not assigned to segments | | | (24,878) |
| Net profit before income tax | | | 124,955 |

Property values are also reported by segment and this information is reported in note 2.2.

2.2 Investment properties

Determination of fair value

An external, independent valuation company, having appropriate recognised professional qualifications and recent experience in the location and category of property being valued, values the Group's investment property portfolio typically every 12 months and at least once every three years. The fair values are based on market values, being the estimated amount for which a property could be exchanged on the date of the valuation between a willing buyer and a willing seller in an arm's length transaction after proper marketing wherein the parties had each acted knowledgably and willingly.

In the absence of current prices in an active market, the valuations are prepared by considering the net present value of the estimated cash flows expected from ownership of the property, a discounted cash flow valuation. A discount rate or target internal rate of return that reflects the specific risks inherent in the net cash flows is then applied to the net annual cash flows to arrive at the property valuation.

Valuations reflect, where appropriate, the type of tenants actually in occupation or responsible for meeting lease commitments or likely to be in occupation after letting vacant accommodation, the allocation of maintenance and insurance responsibilities between the Group and the lessee, and the remaining economic life of the property. When rent reviews or lease renewals are pending with anticipated reversionary increases, it is assumed that all notices and, when appropriate, counter-notices, have been served validly and within the appropriate time.

Revised accounting treatment of tenant incentives

During the period, the Group altered its treatment of determining fair value revaluation adjustments related to investment property by including the balance of unamortised tenant incentives previously recognized as an asset (in Trade and Other Assets) separate to the investment property to which it applied. The impact of this change is:

- On the Consolidated Statement of Financial Position as at 30 June 2016, decrease Current Trade and Other assets by \$34,429,000 and decrease Accumulated Profits by \$34,429,000. This restatement had a corresponding impact on reported balance sheet gearing.
- On the Consolidated Statement of Profit or Loss and Other Comprehensive Income for the period to 31 December 2015, decrease Net
 changes in fair value of investment properties by \$1,082,000, which consequently reduces Profit for the period by the same amount.
 Basic and diluted earnings per security is also reduced to 21.9 cents for that period from 22.1 cents previously.
- On the Consolidated Statement of Changes in Equity, the opening balance of Accumulated Profits at 30 June 2015 reduces by \$29,537,000, the Profit after tax for the period to 31 December 2015 reduces by \$1,082,000 and the closing balance of Accumulated Profits at 31 December 2015 reduces by \$30,619,000. Further, the opening balance of Accumulated Profits at 30 June 2016 reduces by \$34,429,000.

Investment Property Values

| | | | Latest Extern | al Valuation | Consolidated | l Book Value |
|---|-------------------|-----|---------------|--------------|--------------|--------------|
| Industrial Properties | | | Date | Valuation | 31-Dec-16 | 30-Jun-16 |
| | | | | \$'000 | \$'000 | \$'000 |
| Victoria | | | | | | |
| 120 Northcorp Boulevard | Broadmeadows | VIC | 30-Jun-16 | 77,700 | 75,400 | 77,700 |
| 522-550 Wellington Road | Mulgrave | VIC | 31-Dec-16 | 65,500 | 65,500 | 64,500 |
| 1500 Ferntree Gully Road & 8 Henderson Road | Knoxfield | VIC | 30-Jun-16 | 39,250 | 40,300 | 39,250 |
| 40 Annandale Road | Melbourne Airport | VIC | 30-Jun-16 | 34,600 | 34,600 | 34,600 |
| 9-11 Drake Boulevard | Altona | VIC | 31-Dec-16 | 31,350 | 31,350 | 31,300 |
| 130 Sharps Road | Melbourne Airport | VIC | 31-Dec-16 | 24,500 | 24,500 | 23,600 |
| 120-132 Atlantic Drive | Keysborough | VIC | 31-Dec-16 | 23,500 | 23,500 | 22,350 |
| Lots 2-4, 44-54 Raglan St | Preston | VIC | 31-Dec-16 | 22,500 | 22,500 | 21,650 |
| 20 Southern Court Road | Keysborough | VIC | 30-Jun-16 | 14,350 | 14,500 | 14,350 |
| 120 Link Road | Melbourne Airport | VIC | 31-Dec-16 | 14,100 | 14,100 | 14,000 |
| 60 Annandale Road | Melbourne Airport | VIC | 30-Jun-16 | 12,800 | 12,800 | 12,800 |
| 6 Kingston Park Court | Knoxfield | VIC | 30-Jun-16 | 11,700 | 12,000 | 11,700 |
| 3 Millennium Court | Knoxfield | VIC | 31-Dec-16 | 11,000 | 11,000 | 10,800 |
| 31 Garden Street | Kilsyth | VIC | 31-Dec-16 | 9,900 | 9,900 | 9,750 |
| 19 Southern Court Road | Keysborough | VIC | 30-Jun-16 | 8,000 | 8,000 | 8,000 |
| 45-55 South Centre Road | Melbourne Airport | VIC | 31-Dec-16 | 7,850 | 7,850 | 8,000 |
| 75 Annandale Road | Melbourne Airport | VIC | 30-Jun-16 | 7,100 | 7,050 | 7,100 |

Investment Property Values (cont.)

| | | | Latest External Valuation | | Consolidated Book Value | |
|-----------------------------|------------------|-----|---------------------------|-----------|-------------------------|-----------|
| Industrial Properties | | | Date | Valuation | 31-Dec-16 | 30-Jun-16 |
| | | | | \$'000 | \$'000 | \$'000 |
| Queensland | | | | | | |
| 70 Distribution Street | Larapinta | QLD | 31-Dec-16 | 201,000 | 201,000 | 200,800 |
| 13 Business Street | Yatala | QLD | 31-Dec-16 | 15,000 | 15,000 | 14,850 |
| 29 Business Street (i) | Yatala | QLD | 30-Jun-16 | 10,400 | - | 10,400 |
| 5 Viola Place | Brisbane Airport | QLD | 31-Dec-16 | 8,500 | 8,500 | 8,500 |
| 10 Gassman Avenue | Yatala | QLD | 30-Jun-16 | 4,800 | 4,500 | 4,800 |
| 3 Viola Place | Brisbane Airport | QLD | 31-Dec-16 | 1,970 | 1,970 | 1,950 |
| Western Australia | | | | | | |
| 20 Colquhoun Road | Perth Airport | WA | 31-Dec-16 | 150,000 | 150,000 | 146,000 |
| New South Wales | | | | | | |
| 27-49 Lenore Drive | Erskine Park | NSW | 30-Jun-16 | 60,900 | 61,400 | 60,900 |
| 6-7 John Morphett Place | Erskine Park | NSW | 31-Dec-16 | 45,000 | 45,000 | 45,000 |
| 51-65 Lenore Drive | Erskine Park | NSW | 31-Dec-16 | 31,000 | 31,000 | 30,000 |
| 34 Reddalls Road | Kembla Grange | NSW | 30-Jun-16 | 21,000 | 22,000 | 21,000 |
| 81 Derby Street | Silverwater | NSW | 31-Dec-16 | 16,200 | 16,200 | 15,100 |
| South Australia | | | | | | |
| 599 Main North Road | Gepps Cross | SA | 31-Dec-16 | 73,000 | 73,000 | 70,300 |
| 1-3 Pope Court | Beverley | SA | 30-Jun-16 | 21,100 | 21,500 | 21,100 |
| 12-16 Butler Boulevard | Adelaide Airport | SA | 31-Dec-16 | 14,000 | 14,000 | 14,100 |
| 10 Butler Boulevard | Adelaide Airport | SA | 31-Dec-16 | 8,550 | 8,550 | 8,400 |
| Total Industrial Properties | | | | 1,098,120 | 1,088,470 | 1,084,650 |

⁽i) This property has been transferred to assets available for sale.

| Office Properties | | Latest Extern | al Valuation | Consolidated | Book Value | |
|---------------------------------------|------------------|---------------|--------------|--------------|------------|---------|
| | | Date | Valuation | 31-Dec-16 | 30-Jun-16 | |
| | | | | \$'000 | \$'000 | \$'000 |
| Victoria | | | | | | |
| 75 Dorcas Street | South Melbourne | VIC | 30-Jun-16 | 166,000 | 172,750 | 166,000 |
| 109 Burwood Road (ii) | Hawthorn | VIC | 30-Jun-16 | 72,500 | 81,500 | - |
| Building 2, 572-576 Swan Street | Richmond | VIC | 31-Dec-16 | 76,700 | 76,700 | 82,000 |
| Building B, 211 Wellington Road | Mulgrave | VIC | 31-Dec-16 | 70,400 | 70,400 | 67,000 |
| Buildings 1&3, 572-576 Swan Street | Richmond | VIC | 31-Dec-16 | 60,300 | 60,300 | 57,800 |
| Building C, 211 Wellington Road (iii) | Mulgrave | VIC | 31-Dec-16 | 53,000 | 53,000 | 22,070 |
| Car Park, 572-576 Swan Street | Richmond | VIC | 30-Jun-16 | 1,200 | 1,200 | 1,200 |
| Queensland | | | | | | |
| 15 Green Square Close (ii) | Fortitude Valley | QLD | 30-Jun-16 | 127,000 | 129,800 | - |
| 1231-1241 Sandgate Road | Nundah | QLD | 31-Dec-16 | 103,500 | 103,500 | 103,500 |

⁽ii) These properties were acquired during the period via the takeover of GMF on 1 October 2016.

⁽iii) This property was a development fund through that completed in October 2016. The prior period valuation represents the fair value less cost to complete at that time.

Investment Property Values (cont.)

| | | Latest External Valuation | | Consolidated | l Book Value | |
|---|-------------------------|---------------------------|-----------|--------------|--------------|-----------|
| Office Properties | | | Date | Valuation | 31-Dec-16 | 30-Jun-16 |
| | | | | \$'000 | \$'000 | \$'000 |
| 333 Ann Street | Brisbane | QLD | 30-Jun-16 | 102,500 | 103,000 | 102,500 |
| CB1, 22 Cordelia Street | South Brisbane | QLD | 30-Jun-16 | 92,500 | 95,500 | 92,500 |
| A1, 32 Cordelia Street | South Brisbane | QLD | 31-Dec-16 | 77,750 | 77,750 | 74,800 |
| A4, 52 Merivale Street | South Brisbane | QLD | 30-Jun-16 | 72,800 | 74,800 | 72,800 |
| CB2, 42 Merivale Street | South Brisbane | QLD | 31-Dec-16 | 55,500 | 55,500 | 52,400 |
| Car Park, 32 Cordelia Street & 52 Merivale Street | South Brisbane | QLD | 31-Dec-16 | 25,750 | 25,750 | 18,000 |
| South Australia | | | | | | |
| World Park, 33-39 Richmond Road | Keswick | SA | 30-Jun-16 | 62,000 | 62,000 | 62,000 |
| 7 Laffer Drive | Bedford Park | SA | 30-Jun-16 | 16,400 | 16,100 | 16,400 |
| New South Wales | | | | | | |
| 1 Charles Street | Parramatta | NSW | 31-Dec-16 | 292,000 | 292,000 | 280,000 |
| Building C, 219-247 Pacific Highway | Artarmon | NSW | 31-Dec-16 | 115,000 | 115,000 | 111,000 |
| 5 Murray Rose Avenue (ii) | Sydney Olympic Park | NSW | 31-Dec-16 | 93,500 | 93,500 | - |
| 3 Murray Rose Avenue (ii) | Sydney Olympic Park | NSW | 30-Jun-16 | 91,000 | 91,600 | - |
| Quad 3, 102 Bennelong Parkway (ii) | Sydney Olympic Park | NSW | 30-Jun-16 | 28,750 | 29,300 | - |
| Quad 2, 6 Parkview Drive (ii) | Sydney Olympic Park | NSW | 31-Dec-16 | 28,500 | 28,500 | - |
| Tasmania | | | | | | |
| 89 Cambridge Park Drive | Cambridge | TAS | 31-Dec-16 | 27,000 | 27,000 | 27,000 |
| Australian Capital Territory | | | | | | |
| 10-12 Mort Street | Canberra | ACT | 30-Jun-16 | 87,500 | 87,500 | 87,500 |
| 255 London Circuit | Canberra | ACT | 31-Dec-16 | 72,000 | 72,000 | 70,025 |
| Total Office Properties | | | | 2,071,050 | 2,095,950 | 1,566,495 |
| Sub-totals | | | | 3,169,170 | 3,184,420 | 2,651,145 |
| Less: Non-current trade receivables (rental incom | e recognised on a strai | ght-line | basis) | | (57,483) | (58,556) |
| Total investment properties | | | | | 3,126,937 | 2,592,589 |

⁽ii) These properties were acquired during the period via the takeover of GMF on 1 October 2016.

Valuation basis

The basis of the valuation of investment properties is fair value being the amounts for which the properties could be exchanged between willing parties in an arm's length transaction, based on current prices in an active market for comparable properties in similar location and condition and subject to similar leases.

External valuations were conducted by Jones Lang LaSalle, Savills, m3property, Urbis, LMW and Knight Frank. The fair value of properties not externally valued as at 31 December 2016 were based solely on Director Valuations.

At each reporting date the Directors update their assessment of the fair value of each property in accordance with the Group's accounting and valuation policies.

The Group determines a property's value within a range of reasonable fair value estimates and, in making that assessment, considers information from a variety of sources including:

 Current prices for comparable investment properties, as adjusted to reflect differences for location, building quality, tenancy profile and other factors.

Valuation basis (cont.)

- · Discounted cash flow projections based on estimates of future cash flows.
- Capitalised income projections based upon a property's estimated net market income, and a capitalisation rate derived from analysis of market evidence.

At reporting date, the key assumptions used by the Group in determining fair value were in the following ranges for the Group's portfolio of industrial properties:

| | Dec-16 | Jun-16 |
|-------------------------|--------------|--------------|
| Discount rate | 7.5% - 8.8% | 7.5% - 9.8% |
| Terminal yield | 6.3% - 10.5% | 6.8% - 11.5% |
| Capitalisation rate | 6.0% - 9.5% | 6.0% - 9.5% |
| Expected vacancy period | 3-12 months | 3-12 months |
| Rental growth rate | 2.5% - 5.0% | 2.5% - 5.0% |

For the office portfolio, the following ranges were used:

| | Dec-16 | Jun-16 |
|-------------------------|--------------|--------------|
| Discount rate | 6.8% - 10.0% | 6.8% - 10.0% |
| Terminal yield | 6.3% - 10.5% | 6.3% - 11.8% |
| Capitalisation rate | 5.8% - 13.5% | 6.0% - 11.8% |
| Expected vacancy period | 6-12 months | 6-12 months |
| Rental growth rate | 3.0% - 4.5% | 3.1% - 4.5% |

Commentary on Discount Rates

| Date of valuation | Dec-16 | Jun-16 |
|---|--------|--------|
| Weighted average 10-year discount rate used to value the Group's properties | 7.67% | 7.89% |
| 10-year bond rate | 2.76% | 1.98% |
| Implied property risk premium | 4.91% | 5.91% |

As the above table shows, over the 6 months to 31 December 2016, the weighted average discount rate utilised in the valuation of the Group's property portfolio has tightened (lowered) by approximately 22 basis points. Over the same time period the implied property risk premium has decreased by approximately 100 basis points. The implied property risk premium is the difference between the weighted average discount rate and the 10-year Australian Government bond rate. The decrease in the implied property risk premium is largely due to a strong recovery in government bond yields (78 basis points) since 30 June 2016.

Commentary on Capitalisation Rates

Industrial

A large volume of existing capital continues to seek placement within the industrial sector, particularly within the major eastern seaboard industrial markets. Portfolio transactions continue to attract strong interest, given the most active buyer profiles (domestic and international REITs) preference to acquire assets of scale. Investors continue to focus on larger assets with long WALEs and Melbourne and Sydney remain the focal point of investor attention given their stronger local economies. Prime grade yield tightening of between 0 and 25 basis points was evident across most markets and precincts in HY17, although was less pronounced than in previous periods. The weighted average capitalization rate used in valuing the industrial portfolio remained stable at 7.1% over the 6 months to 31 December 2016.

Office

Capital remains readily available for new investment in the office sector creating continued strong demand, especially for prime quality assets in both CBD and fringe markets providing long lease terms, modern improvements and fixed rent increases. The A-REIT sector and offshore investors represent the most active buyer profiles. Yields continued to tighten in most markets, particularly for prime and A-grade assets in the eastern states of Australia, compressing between 0 and 50 basis points. Occupier markets continue to show signs of improvement, with effective rent growth observed in some commercial markets. The weighted average capitalisation rate used in valuing the office portfolio has firmed from 6.8% to 6.5% over the 6 months to 31 December 2016.

Uncertainty around property valuations

Fair value of investment property is the price at which the property could be exchanged between knowledgeable, willing parties in an arm's length transaction. A "willing seller" is not a forced seller prepared to sell at any price. The best evidence of fair value is given by current prices in an active market for comparable property in terms of investment characteristics such as location, lettable and land area, building characteristics, property condition, lease terms and rental income potential, amongst others.

The fair value of investment property has been assessed to reflect market conditions at the end of the reporting period. While this represents the best estimates of fair value as at the balance sheet date, the current market uncertainty means that if an investment property is sold in the future the price achieved may be higher or lower than the most recent valuation, or higher or lower than the fair value recorded in the financial statements.

An increase in discount rates, terminal yields, capitalisation rates and expected vacancy periods would decrease the value of investment property. Conversely, a decrease in these inputs would increase the value of investment property.

An increase in rental growth rates would increase the value of investment property, where as a decrease would decrease the value of investment property.

Contractual obligations

At 31 December 2016, the following contractual obligations relating to expansions at existing investment properties were in place:

- Under an expansion clause in the current lease, the tenant at 5 Viola Place, Brisbane Airport, Queensland can request a 6,250 square
 metre expansion at any point during the term (which currently expires on 30 June 2017). The Group would be responsible for funding
 this expansion. Upon completion of the expansion works the lease would be re-set so that at least seven years remained and rent would
 be charged on the additional net lettable area constructed under the expansion clause.
- Under an expansion clause in the current lease, the tenant at 120-132 Atlantic Drive, Keysborough, Victoria can request a 3,000 square
 metre expansion at any point during the term (which currently expires on 20 December 2028). The Group would be responsible for
 funding this expansion. Upon completion of the expansion works the lease would be re-set so that at least seven years remained and
 rent would be charged on the additional net lettable area constructed under the expansion clause.
- Under an expansion clause in the current lease at 60 Annandale Road, Melbourne Airport, Victoria (which currently expires on 3 May 2028), the Group is responsible for funding a 5,000 square metre expansion of the property. Upon completion of the expansion works the lease would be re-set so that at least ten years remained and rent would be charged on the additional net lettable area constructed under the expansion clause.

The three property expansions detailed above have an estimated aggregate cost of not more than \$16.0 million.

The Group also has an obligation in June 2019 to make available \$6.0 million to the tenant upon request at 1 Charles Street, Parramatta, New South Wales to spend on capital expenditure or refurbishment at the property.

Reconciliation of value of investment property

| | 6 Months to 31-Dec-16 | Restated 6 Months to 30-Jun-16 |
|---|--------------------------|--------------------------------------|
| | \$'000 | \$'000 |
| At fair value | | |
| Opening balance | 2,592,589 | 2,514,390 |
| Acquisitions | 510,453 | 192,630 |
| Capital expenditure | 547 | 3,718 |
| Lease incentives and leasing costs | 11,143 | 6,391 |
| Amortisation of lease incentives and leasing costs | (3,618) | (2,581) |
| Disposals (including straight line receivable reversal) (i) | - | - |
| Unrealised gain on assets held for sale | - | 163 |
| Reclassification (to) / from available for sale | (10,303) | (151,688) |
| Net gain/(loss) on disposals | (1,312) | - |
| Net gain/(loss) from fair value adjustment | 27,438 | 29,566 |
| Closing balance | 3,126,937 | 2,592,589 |

(i) Although the Group sold assets valued at \$151.7 million during the reporting period, these were classified as "Assets held for sale" at the start of the reporting period so are not listed as a disposal. Refer to note 2.3 for more details.

2.3 Current assets held for sale

| | 31-Dec-16 | 30-Jun-16 |
|--|-----------|-----------|
| | \$'000 | \$'000 |
| 28 Bilston Drive, Wodonga, VIC | - | 69,240 |
| 213-215 Robinsons Road, Ravenhall, VIC | - | 26,959 |
| 101-103 William Angliss Drive, Laverton North, VIC | - | 27,730 |
| 365 Fitzgerald Road, Derrimut, VIC | - | 17,843 |
| 670 Macarthur Avenue, Pinkenba, QLD | - | 9,916 |
| 29 Business Street, Yatala, QLD | 10,303 | - |
| | 10,303 | 151,688 |

2.4 Trade and other assets

Determination of fair value

The fair value of trade and other assets is estimated as the present value of future cash flows, discounted at the market rate of interest at the reporting date. This fair value is determined for disclosure purposes.

Trade and other assets can be analysed as follows:

| | 31-Dec-16 | Restated 30-Jun-16 |
|------------------|-----------|--------------------|
| | \$'00 | 0 \$'000 |
| Rent receivables | 2,120 | 1 ,392 |
| Prepayments | 2,658 | 3,815 |
| | 4,78 | 5,207 |

Impaired rent receivables

As at 31 December 2016, no rent receivables of the Group were impaired (30 June 2016: nil impairment):

| | 31-Dec-16 | 30-Jun-16 |
|------------------|-----------|-----------|
| | \$'000 | \$'000 |
| Non-current | | |
| Rent receivables | 57,483 | 58,556 |
| | 57,483 | 58,556 |

Rent receivables represent the non-current portion of straight-line rental income receivable.

2.5 Trade and other liabilities

Trade and other liabilities can be analysed as follows:

| | 31-Dec-16 | 30-Jun-16 |
|--------------------------|-----------|-----------|
| | \$'000 | \$'000 |
| Trade payables | 1,446 | 620 |
| Non-trade payables | 393 | 519 |
| GST payable | 1,584 | 2,001 |
| Accrued expenses - other | 19,154 | 17,580 |
| Prepaid rent | 17,348 | 18,258 |
| | 39,925 | 38,978 |

Section 3: Capital structure and financing costs



in this section ...

This section outlines how the Group manages its capital and related financing costs.

3.1 Interest bearing liabilities

The table below summarises the movements in the Group's interest bearing liabilities during the six months to 31 December 2016.

| | Opening balance 1 July 2016 | Movement during period | Closing balance 31 Dec 2016 | Facility limit | Maturity |
|------------------------------------|-----------------------------------|---------------------------|-----------------------------------|----------------|----------|
| | \$'000 | \$'000 | \$'000 | \$'000 | |
| Secured loans | | | | | |
| Syndicated bank facility | | | | | |
| - Facility A | 255,000 | - | 255,000 | 255,000 | Mar-18 |
| - Facility B | 255,000 | - | 255,000 | 255,000 | Dec-18 |
| - Facility C | 188,272 | (146,557) | 41,715 | 245,000 | Dec-19 |
| - Facility D | - | - | - | 70,000 | Dec-19 |
| - Facility E | 100,000 | - | 100,000 | 100,000 | Jun-19 |
| - Facility G (i) | - | 136,429 | 136,429 | 150,000 | Sep-17 |
| - Facility H | - | 72,500 | 72,500 | 75,000 | Nov-20 |
| - Facility I | - | 72,500 | 72,500 | 75,000 | Sep-20 |
| Loan note 1 | 200,000 | - | 200,000 | 200,000 | Mar-25 |
| Loan note 2 | 100,000 | - | 100,000 | 100,000 | Dec-22 |
| Loan note 3 | 60,000 | - | 60,000 | 60,000 | Dec-22 |
| Fixed bank facility 1 | 90,000 | - | 90,000 | 90,000 | Dec-22 |
| Total loans | 1,248,272 | 134,872 | 1,383,144 | 1,675,000 | |
| Less unamortised upfront costs | (6,046) | 149 | (5,897) | | |
| Total interest bearing liabilities | 1,242,226 | 135,021 | 1,377,247 | | |

(i) \$100,000,000 of this debt is extendable for a further 4 years at Growthpoint's option, on pre-agreed terms so it is considered a non-current liability.

The weighted average all-in interest rate (including bank margin and amortisation of upfront fees paid) at 31 December 2016 was 4.09% per annum (30 June 2016: 4.13% per annum). Refer to note 3.2 for details on interest rate swaps. It is the Group's intention to exercise this option.

3.2 Derivative financial instruments

Determination of fair value

The fair value of interest rate swaps is based on broker quotes. Those quotes are tested for reasonableness by discounting estimated future cash flows based on the terms and maturity of each contract and using market interest rates for a substitute instrument at the measurement date.

Fair values reflect the credit risk of the instrument and include adjustments to take account of the credit risk of the Group entity and counterparty when appropriate.

3.2 Derivative financial instruments (cont.)

Derivative financial instruments

Derivative financial instruments can be analysed as follows:

| | 31-Dec-16 | 30-Jun-16 |
|---|-----------|-----------|
| | \$'000 | \$'000 |
| Interest rate swap contracts – carried at fair value through profit and loss: | | |
| Total non-current derivative financial instrument assets | 793 | - |
| Total non-current derivative financial instrument liabilities | (8,764) | (15,353) |
| | (7,971) | (15,353) |

Instruments used by the Group

The Group is party to derivative financial instruments in the normal course of business in order to hedge exposure to fluctuations in interest rates in accordance with the Group's financial risk management policies. The gain or loss from re-measuring the interest rate swaps at fair value is recognised in the Consolidated Statement of Profit or Loss and Other Comprehensive Income immediately.

Interest rate swap contracts ("swaps") - carried at fair value through profit and loss

Swaps in effect at 31 December 2016 covered 39% (30 June 2016: 29%) of the loan principal outstanding. With total fixed interest rate debt of \$450 million outstanding, the total fixed interest rate coverage of outstanding principle is 71% (30 June 2016: 65%).

The average fixed interest rate of swaps at 31 December 2016 was 2.78% per annum (30 June 2016: 3.06% per annum) and the variable interest rate (excluding bank margin) is 1.67% per annum (30 June 2016: 1.89% per annum) at balance date. See table below for further details of swaps in effect at 31 December 2016:

| Counter Party | Amount of Swap | Swap Expiry | Fixed Rate | Term to Maturity |
|--------------------------|-------------------|-------------|------------|---------------------|
| | \$'000 | | % p.a. | Years |
| ANZ | 50,000 | Jul-2018 | 3.20% | 1.5 |
| Westpac | 50,000 | Jan-2019 | 3.57% | 2.1 |
| ANZ | 50,000 | Jan-2019 | 3.55% | 2.1 |
| NAB | 60,000 | Nov-2019 | 3.70% | 2.8 |
| NAB | 25,000 | Jun-2020 | 2.36% | 3.5 |
| CBA | 25,000 | Jun-2020 | 2.36% | 3.5 |
| ANZ | 50,000 | Dec-2020 | 2.42% | 4.0 |
| Westpac | 50,000 | May-2021 | 2.10% | 4.4 |
| ANZ | 50,000 | Jun-2021 | 2.33% | 4.5 |
| Westpac | 50,000 | Jun-2021 | 2.48% | 4.5 |
| CBA | 75,000 | Nov-2021 | 2.20% | 4.9 |
| Total / Weighted average | 535,000 | | 2.78% | 3.5 |

The swap contracts require settlement of net interest receivable or payable each 30 days. The settlement dates generally coincide with the dates on which interest is payable on the underlying debt. The swap contracts are settled on a net basis.

At balance date these swap contracts were net liabilities with a fair value of \$7,971,000 (30 June 2016: liabilities of \$15,353,000) for the Group. In the period ended 31 December 2016 there was a gain from the increase in fair value of \$14,508,000 for the Group (2015: gain of \$9,984,000).

3.2 Derivative financial instruments (cont.)

Derivative financial instruments (cont.)

Fair value hierarchy

The table below analyses financial instruments carried at fair value, by valuation method. The different levels have been defined as follows:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).
- Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

| | Level 1 | Level 2 | Level 3 | Total |
|--------------------------------------|---------|---------|---------|--------|
| | \$'000 | \$'000 | \$'000 | \$'000 |
| 31 December 2016 | | | | |
| Net derivative financial liabilities | - | 7,971 | - | 7,971 |
| | - | 7,971 | - | 7,971 |
| 30 June 2016 | | | | |
| Net derivative financial liabilities | - | 15,353 | - | 15,353 |
| | - | 15,353 | - | 15,353 |

The fair value for investment properties has been categorised as Level 3 in the fair value hierarchy based on the significant unobservable inputs into the valuation techniques used.

3.3 Contributed Equity

Contributed Equity

Contributed equity can be analysed as follows:

| | Six months to 31-Dec-16 | Six months to 31-Dec-16 | Six months to 31-Dec-15 | Six months to 31-Dec-15 |
|---|----------------------------|----------------------------|----------------------------|----------------------------|
| | No. ('000) | \$'000 | No. ('000) | \$'000 |
| Opening balance at 1 July | 583,126 | 1,414,012 | 569,028 | 1,376,011 |
| Issues of ordinary stapled securities during the half-year: | | | | |
| Securities issued on acquisition of assets | 44,380 | 139,808 | - | - |
| Distribution reinvestment plan | 13,611 | 42,196 | - | - |
| Securities issued under Employee Incentive Plans | 307 | - | 307 | - |
| Cost of raising capital | - | (5,861) | - | - |
| | 58,298 | 176,143 | 307 | - |
| Closing balance at 31 December | 641,424 | 1,590,155 | 569,335 | 1,376,011 |

Distribution reinvestment plan

The Distribution Reinvestment Plan was operative for the 30 June 2016 and 31 December 2016 distributions of the Group.

3.4 Distributions

| Period for distribution | Total distribution | Total stapled securities | Distributions per stapled security |
|-------------------------------|-----------------------|--------------------------|------------------------------------|
| | \$'000 | ('000) | (cents) |
| Half year to 31 December 2016 | 67,991 | 641,424 | 10.60 |
| Half year to 31 December 2015 | 58,072 | 569,335 | 10.20 |

3.5 Share based payment arrangements

Determination of fair values

Fair value is calculated based on the present value of the performance right on the date of issuance in future periods, discounted at a market-related discount rate.

Share-based payment arrangements

At 31 December 2016, the Group has the following share based payment arrangements:

Employee Incentive Plans FY13, FY14, FY15, FY16 and FY17

The Group has introduced employee incentive plans for all employees (including the Managing Director). The plans are designed to link employees' remuneration with the long term goals and performance of the Group and with the maximisation of wealth for its Securityholders. The current measures for the plans, which are reviewed regularly by the Nomination, Remuneration & HR Committee and/or the Board are described in full on page 43 (in the remuneration report section of the directors' report) in the 2016 Annual Report.

Under each plan, each eligible employee is sent a letter of invitation to the plan which outlines the percentage of their base salary that they can earn as performance rights. Acceptance of this invitation is the grant date for those performance rights. The percentage of the maximum possible earnings for each employee is determined by the percentage of the measures under each plan that are achieved.

Subject to the employee remaining employed by the Group, on or about 30 September of each year the employee will receive 25% of his or her performance rights, as they vest, by the issue of stapled securities in the Group. Securities will be issued for an equivalent amount at an issue price per security based on the volume weighted average price of the securities over the first 20 trading days in September prior to either:

- 1. to the vesting date of the first tranche of each plan for plans after FY13, or
- 2. each vesting date for the FY13 plan.

Any director in the plan will have their grant ratified at the Group's Annual General Meeting and following approval will be issued their securities on the same basis as the employees. The performance rights are cumulative and, subject to some exceptions, immediately vest in the case of a takeover of the Group or a redundancy.

During the period, the first tranche of the FY16, second tranche of the FY15 and third tranche of the FY14 Employee Incentive Plan performance rights were determined with the results shown on the table below:

| Plan identification | Plan participants | Tranche | Cost |
|---------------------|-------------------|---------|---------|
| | | | \$ |
| FY16 Plan | Director | 1 | 85,001 |
| FY16 Plan | Employees | 1 | 114,132 |
| FY15 Plan | Director | 2 | 131,985 |
| FY15 Plan | Employees | 2 | 142,955 |
| FY14 Plan | Director | 3 | 131,081 |
| FY14 Plan | Employees | 3 | 128,320 |

The first tranche of the FY16 Employee Incentive Plan performance rights vested during the period.

3.5 Share based payment arrangements (cont.)

Share-based payment arrangements (cont.)

Employee Incentive Plans FY13, FY14, FY15, FY16 and FY17 (cont.)

The fair value of performance rights under the FY17 Employee Incentive Plan was determined on the grant date of those rights and then "trued-up" at 31 December 2016 where allowed. The fair value of these rights for directors is estimated as \$552,240 and for other employees \$858,409. This estimate is based on achieving 78.0% of the maximum payable under the FY17 plan. This is seen as a reasonable estimate for fair value as it is based on the percentage achieved for comparable elements in the FY16 plan which were then adjusted for information available on likely achievement as at 31 December 2016. The actual costs of performance rights cannot be determined until FY18 and the first issue of securities under the FY17 plan will not occur until FY18.

During the period, \$640,177 was recognised in the share based payments reserve (Dec 15: \$575,940). This represents the amounts recognised under the four plans in operation and is the portion of the fair value of the total cost recognised of the unissued securities, which remain conditional on employment with the Group at the relevant vesting date.

As of the date of the report, the number of equity shares to be granted and vested in the future cannot be determined until the rights fully vest.

The table below outlines the value of performance rights granted during the period to 31 December 2016, where those values can be determined. It also outlines the value of performance rights that were issue as Stapled Securities in the Group.

| Plan identification | Plan participants | Issue date | Value of securities issued on conversion of performance rights | Number of securities issued on conversion of performance rights | Value of performance rights still to vest | Percentage of plan that vested during the period |
|------------------------|----------------------|------------|--|---|---|---|
| | | | \$ | No. | \$ | % |
| FY16 Plan | Director | 29/11/2016 | 85,001 | 26,235 | N/A | 25% |
| FY16 Plan | Employees | 18/10/2016 | 114,132 | 35,226 | N/A | 25% |
| FY15 Plan | Director | 18/10/2016 | 131,985 | 40,736 | N/A | 25% |
| FY15 Plan | Employees | 18/10/2016 | 142,955 | 44,122 | N/A | 25% |
| FY14 Plan | Director | 18/10/2016 | 131,081 | 40,457 | N/A | 25% |
| FY14 Plan | Employees | 18/10/2016 | 128,320 | 39,605 | N/A | 25% |
| FY13 Plan | Director | 18/10/2016 | 138,040 | 42,605 | - | 25% |
| FY13 Plan | Employees | 18/10/2016 | 122,538 | 37,820 | _ | 25% |

Section 4: Other notes

4.1 Related party transactions

Movements in securities

The movement in the number of ordinary stapled securities in the Group held, directly, indirectly or beneficially, by each key management person, including their related parties, is as follows:

| Securityholder | Opening securities 1 July 2016 | Securities granted as compensation | Acquired securities | Disposed securities | Closing securities 31 Dec 2016 |
|----------------|--------------------------------------|------------------------------------|---------------------|---------------------|--------------------------------------|
| | No. | No. | No. | No. | No. |
| G. Jackson | 144,707 | - | 14,808 | - | 159,515 |
| N. Sasse | 1,293,762 | - | 129,985 | - | 1,423,747 |
| E. de Klerk | 1,354,592 | - | 145,696 | - | 1,500,288 |
| T. Collyer | 625,612 | 150,033 | 15,315 | - | 790,960 |
| F. Marais | 134,451 | - | 11,051 | - | 145,502 |
| A. Hockly | 107,558 | 35,719 | 8,482 | - | 151,759 |
| D. Andrews | 120,851 | 33,511 | 9,396 | - | 163,758 |
| M. Green | 32,399 | 33,321 | - | - | 65,720 |
| G. Tomlinson | 59,332 | - | 16,972 | - | 76,304 |
| M. Brenner | 7,245 | - | - | - | 7,245 |

During the period to 31 December 2016, a total of 252,584 stapled securities with a total value of \$818,372 were issued to key management personnel upon vesting of Performance Rights under Employee Incentive Plans.

Director transactions

A number of directors, or their related parties, hold positions in other entities that result in them having control or significant influence over the financial or operating policies of those entities.

One of these entities transacted with the Group in the reporting period. The terms and conditions of the transaction were no more favourable than those available, or which might reasonably be expected to be available, on similar transactions non-related parties on an arm's length basis.

The aggregate value of transactions and outstanding balances relating to directors and entities over which they have significant control or significant influence were as follows:

| Director | | Half-year 2016 | Half-year 2015 |
|---|-------------|----------------|----------------|
| | Transaction | \$ | \$ |
| G. Jackson (i) | Valuation | 36,142 | 19,500 |
| Aggregate amounts payable at the reporting date | | 22,500 | 19,500 |

⁽i) The Group used the valuation services of m3property, a company that Mr Jackson is a director of, to independently value 4 properties (2015: 4). Amounts were billed based on normal market rates for such services and were due and payable under normal payment terms and Mr Jackson was not directly involved in the Group's engagement of m3property.

4.2 Subsequent events

On 18 January 2017, the Group announced that the issue price for securities to be issued under the DRP for the distribution to be paid on or around 28 February 2017 will be \$3.20 per stapled security.

100% of Growthpoint's distribution payable on or around 28 February 2017 will be issued new stapled securities under the DRP (less withholding tax and after underwriting from Growthpoint SA) raising approximately \$68.0 million for the issue of approximately 21.2 million new stapled securities. Total stapled securities on issue following the DRP will be approximately 662.7 million.

Other than noted above, there has not arisen a transaction or event of an unusual nature likely to affect significantly the operations of the business, the results of those operations or the state of affairs of the entity in future financial years from the end of the interim period to the date of this report.

Directors' declaration

Directors' Declaration

In the opinion of the Directors:

- (a) the attached Financial Statements and notes set out on pages 24 to 42 are in accordance with the Corporations Act 2001, including:
 - i) complying with Australia Accounting Standard AASB 134 Interim Financial Reporting and the Corporations Regulations 2001; and
 - ii) giving a true and fair view of the Group's financial position as at 31 December 2016 and of its performance for the half-year ended on that date; and
- (b) there are reasonable grounds to believe that the Group will be able to pay its debts as and when they become due and payable.

This declaration is made in accordance with a resolution of the Directors of the Group.

T.J. Collyer.

Timothy Collyer

Managing Director

Growthpoint Properties Australia Limited

Melbourne, 21 February 2017

Auditor's Independence declaration



Lead Auditor's Independence Declaration under Section 307C of the Corporations Act 2001

To: the directors of Growthpoint Properties Australia Limited, being the Responsible Entity of Growthpoint Properties Australia Trust

I declare that, to the best of my knowledge and belief, in relation to the review for the half-year ended 31 December 2016 there have been:

- (a) no contraventions of the auditor independence requirements as set out in the Corporations Act 2001 in relation to the review; and
- (b) no contraventions of any applicable code of professional conduct in relation to the review.

KPMG

KPMG

Dean Waters

Partner

Melbourne

21 February 2017

KPMG, an Australian partnership and a member firm of the KPMG network of independent member firms affiliated with KPMG International Cooperative ("KPMG International"), a Swiss entity.

Liability limited by a scheme approved under Profession Standards Legislation.

Independent Auditor's report



Independent auditor's review report to the Stapled Security holders of Growthpoint Properties Australia Limited and Growthpoint Properties Australia Trust

Report on the consolidated financial report

We have reviewed the accompanying half-year financial report of Growthpoint Properties Australia, which comprises the consolidated statement of financial position as at 31 December 2016, consolidated statement of profit or loss and other comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the half-year period ended on that date, sections 1 to 4 comprising a summary of significant accounting policies and other explanatory information and the directors' declaration of the Group comprising the Growthpoint Properties Australia Limited (the Company), Growthpoint Properties Australia Trust (the Trust), and the entities it controlled at the half-year's end or from time to time during the half-year.

Responsibility of the Directors for the half-year financial report

The directors of Growthpoint Properties Australia Limited, being the Responsible Entity of Growthpoint Properties Australia Trust, are responsible for the preparation of the half-year financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the half-year financial report that is free from material misstatement, whether due to fraud or error.

Auditor's responsibility for the review of the half-year financial report

Our responsibility is to express a conclusion on the half-year financial report based on our review. We conducted our review in accordance with Auditing Standard on Review Engagements ASRE 2410 Review of a Financial Report Performed by the Independent Auditor of the Entity, in order to state whether, on the basis of the procedures described, we have become aware of any matter that makes us believe that the half-year financial report is not in accordance with the Corporations Act 2001 including: giving a true and fair view of the Group's financial position as at 31 December 2016 and its performance for the half-year ended on that date; and complying with Australian Accounting Standard AASB 134 Interim Financial Reporting and the Corporations Regulations 2001. As auditor of Growthpoint Properties Australia, ASRE 2410 requires that we comply with the ethical requirements relevant to the audit of the annual financial report.

A review of a half-year financial report consists of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Australian Auditing Standards and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Independence

In conducting our review, we have complied with the independence requirements of the *Corporations Act 2001*.

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Liability limited by a scheme approved under Profession Standards Legislation.

Independent Auditor's report (cont.)



Conclusion

Based on our review, which is not an audit, we have not become aware of any matter that makes us believe that the half-year financial report of Growthpoint Properties Australia is not in accordance with the *Corporations Act 2001*, including:

- giving a true and fair view of the Group's financial position as at 31 December 2016 and of its performance for the half-year ended on that date; and
- (b) complying with Australian Accounting Standard AASB 134 Interim Financial Reporting and the Corporations Regulations 2001.

KPMG

KPMG

Dean Waters

Partner

Melbourne

21 February 2017

About Growthpoint South Africa

Space to thrive

Growthpoint Properties
Limited of South Africa
("GRT") owns 64.3% of the
securities of Growthpoint (at
31 December 2016) and is its
major Securityholder.

GRT is the largest primary listed South African REIT.

Other information about GRT as of 30 June 2016

- Included in the JSE Top 40 Index
- Top five constituent of FTSE EPRA / NAREIT Emerging Index
- Included in the JSE Socially Responsible Investment (SRI) Index
- Underpinned by high-quality, physical property assets, diversified across sectors (Retail, Office and Industrial)
- Consistent record of growth and creating value for investors with 7.01% compound average annual growth in distributions over the past 7 years
- Sustainable quality of earnings that can be projected with a high degree of accuracy

- Well capitalised and conservatively geared
- Good corporate governance with transparent reporting
- Proven management track record
- Recipient of multiple sustainability, governance and reporting awards
- Baa2 global scale rating from Moody's

Growthpoint represents:

- 27.5% of GRT's gross property assets
- 28.4% of GRT's net property income
- 15.2% of GRT's total distributable income



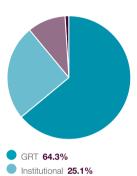
Key Facts (as at 30 June 2016)

| Listing | GRT is listed on the Johannesburg Stock Exchange (JSE) |
|----------------------------|---|
| Ranking on the JSE | 35th by market capitalisation |
| Closing exchange rate used | AUD:ZAR=11.04 |
| Market capitalisation | R71,5B / AUD6.5B |
| Gross assets | R112,5B / AUD10,2B |
| Net assets | R74,2B / AUD6.7B |
| Gearing (SA only) | 30.5% |
| Distributable Income | R5,1B/ AUD462m |
| ICR (SA only) | 3.2 times |
| No. of employees (SA only) | 657 |
| Properties | 526 properties in South Africa, including 50% ownership of the prestigious V&A Waterfront |

Securityholder information

Growthpoint Securityholders²⁸ (%)

as at 31 December 2016

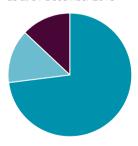


Location of Growthpoint Securityholders²⁸ (%)

Directors and employees 0.7%

as at 31 December 2016

Retail 9.9%



South Africa 73.0%²⁹
Australia 14.0%
Rest of World 13.0%

Top 20 Legal Securityholders as at 7 February 2017

| Rank | Name | No. of Securities | % of Securities |
|---------|---|----------------------|-----------------|
| 1. | Growthpoint Properties Limited | 412,485,253 | 64.31 |
| 2. | HSBC Custody Nominees (Australia) Limited | 53,818,759 | 8.39 |
| 3. | Citicorp Nominees Pty Limited | 30,423,443 | 4.74 |
| 4. | J P Morgan Nominees Australia Limited | 28,672,094 | 4.47 |
| 5. | Emira Property Fund | 28,558,566 | 4.45 |
| 6. | National Nominees Limited | 16,688,477 | 2.60 |
| 7. | BNP Paribas Noms Pty Ltd <drp></drp> | 7,797,771 | 1.22 |
| 8. | BNP Paribas Nominees Pty Ltd <agency a="" c="" drp="" lending=""></agency> | 2,908,907 | 0.45 |
| 9. | BNP Paribas Nominees Pty Ltd <agency collateral="" lending=""></agency> | 2,650,000 | 0.41 |
| 10. | Rabinov Holdings Pty Ltd | 2,592,628 | 0.40 |
| 11. | Sharon Investments Pty Ltd | 2,252,000 | 0.35 |
| 12. | Citicorp Nominees Pty Limited < Colonial First State Inv A/C> | 1,416,396 | 0.22 |
| 13. | Navigator Australia Ltd <mlc a="" c="" investment="" sett=""></mlc> | 1,110,459 | 0.17 |
| 14. | Mr Max Karl Koep | 813,051 | 0.13 |
| 15. | Mr Timothy James Collyer | 790,960 | 0.12 |
| 16. | BNP Paribas Noms (NZ) Ltd <drp></drp> | 753,396 | 0.12 |
| 17. | Rabinov Holdings Pty Ltd | 747,362 | 0.12 |
| 18. | ABN AMRO Clearing Sydney Nominees Pty Ltd <custodian a="" c=""></custodian> | 709,496 | 0.11 |
| 19. | Sandhurst Trustees Ltd <berkholts a="" c="" investments=""></berkholts> | 658,302 | 0.10 |
| 20. | Australian Executor Trustees Limited <no 1="" account=""></no> | 543,201 | 0.08 |
| Total | Top 20 legal holders of fully paid stapled securities | 596,390,521 | 92.98 |
| Total F | Remaining Holders Balance | 45,033,736 | 7.02 |

Distribution of Securityholders as at 7 February 2017

There is currently only one class of Growthpoint securities, being ordinary securities, and there are no securities currently held in escrow. All of Growthpoint's securities are quoted on the ASX and no other stock exchanges. Growthpoint does not currently have any share buy-back plans in place.

The number of Securityholders holding less than a marketable parcel of 162 securities (based on the 7 February 2017 closing price of \$3.10) is 250 and they hold 5,041 Growthpoint securities. In accordance with the ASX Listing Rules, a "marketable parcel" is "...a parcel of securities of not less than \$500..."

| Range | Total holders | Securities | % of Issued Capital |
|-------------------------|---------------|-------------|---------------------|
| 1 - 1,000 | 1,001 | 497,833 | 0.08 |
| 1,001 - 5,000 | 1,512 | 4,111,318 | 0.64 |
| 5,001 - 10,000 | 626 | 4,577,544 | 0.71 |
| 10,001 - 100,000 | 783 | 20,857,388 | 3.25 |
| 100,001 - 9,999,999,999 | 90 | 611,380,174 | 95.32 |
| Total | 4,012 | 641,424,257 | 100.00 |

As at 7 February 2017, there were 641,424,257 fully-paid stapled securities held by 4,012 individual Securityholders.

Substantial holders as at 7 February 2017

| Name | No. of Securities | % of issued capital |
|--------------------------------|-------------------|---------------------|
| Growthpoint Properties Limited | 412,485,253 | 64.3% |

^{28.} Figures are approximate and based on beneficial ownership.

^{29. 4.2%} excluding GRT and Emira (JSE listed)

Investor information



growthpoint.com.au



1800 260 453



info@growthpoint.com.au



@Growthpoint_Aus



Growthpoint Properties
Australia

How do I update my contact details?

Please update your details via **Computershare**. Please note you will require your holder identification number.

How do I buy or sell Growthpoint securities?

Growthpoint securities trade on the ASX under the code 'GOZ'. To buy or sell securities directly you must transact via an ASX approved broker (including online brokers such as NAB, E-Trade and Commsec). More details are available at asx.com.au/products/shares/buying-selling-shares.htm.

Growthpoint cannot sell direct to you other than via the DRP or, in certain limited circumstances, additional equity raisings.

Why does Growthpoint outsource its registry function to Computershare?

Most ASX-listed entities outsource this function to a third party registry provider. Growthpoint does not have the scale or in-house resources (including technology) to in-source this function. Computershare is one of the largest registry providers in Australia and is included in the ASX's top 100 companies with a market capitalisation of approximately \$7.0 billion. Growthpoint has chosen Computershare on the basis of its price and service offering. Growthpoint regularly considers Computershare's performance (including any complaints or feedback received from Securityholders), pricing and services versus other providers to determine if it should continue to outsource this function to Computershare.

I have lost or not received a tax statement, holding statement or report. How can I obtain a replacement?

Contact Computershare in the first instance. Details are supplied below.

Contacting Computershare

For direct holders for Growthpoint securities, most matters can be dealt with on-line at: www-au.computershare.com/Investor/

Note that you will require your holder identification number.

If you cannot resolve matters on-line, contact details for Computershare are:

- Address: Computershare Investor Services Pty Limited, Yarra Falls, 452 Johnston Street, Abbotsford, Victoria 3067 Australia
- Telephone: 1300 850 505 (within Australia) or +61(0)3 9415 4000 (from outside of Australia)
- Facsimile: +61(0)3 9473 2500
- Email: webqueries@computershare. com.au

For indirect holders, i.e. holders that hold securities via fund, custodian or other third party, you should contact that party. Computershare will only be able to assist those with holdings directly on Growthpoint's Securityholder register.

Complaints

Growthpoint Properties Australia aims to provide each security holder with a professional and high level of client service in managing the Stapled Group. If you have a complaint, you may contact us in writing to our registered address or by email to complaints@growthpoint.com. au, detailing the complaint. A response will normally be provided within 15 working days. All complaints should be addressed to the Complaints Manager.

The Responsible Entity is a member of the Financial Ombudsman Service Limited (FOS), an external, independent complaints handling organisation. FOS can be contacted on 1300 78 08 08, should your complaint not be resolved by Growthpoint Properties Australia.

Glossary

\$ or dollar refers to Australian currency unless otherwise indicated

AFSL Australian Financial Services Licence

A-REIT Australian Real Estate Investment Trust

ASX Australian Securities Exchange

B billion

Board the board of directors of the Company

Cap rate or capitalisation rate refers to the market income produced by an asset divided by its value or cost

CBD central business district

Company or responsible entity

Growthpoint Properties Australia Limited

cps cents per security

CY15, CY16 the calendar year ended 31 December in the year listed i.e. "CY16" means the calender year ended 31 December 2016

discount rate the interest rate used in a discounted cash flow (DCF) analysis to determine the net present value of an asset's future cash flows

distributions the amount Securityholders receive by way of income in their hand (before any tax or brokerage costs). It is similar to a dividend by a company but it is payable by the Trust

distributable income refer to explanation at the top of page 11

dps distribution per security

FY12, FY13, FY14, FY15 and FY16 the 12 months ended on 30 June in the year listed i.e. "FY16" means the 12 months ended 30 June 2016

FY17, FY18, FY19, FY20 and FY21 the 12 months ending on 30 June in the year listed i.e. "FY17" means the 12 months ending 30 June 2017

HY12, HY13, HY14, HY15, HY16 and HY17 the six months ended on 31 December in the prior calendar year listed i.e. "HY17" means the six months ended 31 December 2016

HY18, HY19, HY20 and HY21 the six months ending on 31 December in the prior calendar year listed i.e. "HY18" means the six months ending 31 December 2017

ICR Interest coverage ratio

Gearing interest bearing liabilities divided by total assets

GMF previously GPT Metro Office Fund which traded on the ASX as GMF (renamed Growthpoint Metro Office Fund)

GOZ the ASX trading code that Growthpoint trades under.

Green Star an internationally recognised sustainability rating system issued by the Green Building Council in Australia

gross assets the total value of assets

Growthpoint or the Group Growthpoint Properties Australia comprising the Company, the Trust and their controlled entities

Growthpoint SA or GRT Growthpoint Properties Limited of South Africa (Growthpoint's majority Securityholder) which trades on the JSE under the code "GRT"

IFRS International Financial Reporting Standards

JLL the Australian arm of Jones Lang LaSalle, an international professional services and investment management firm

JSE Johannesburg Stock Exchange

m million

REIT real estate investment trust

NABERS National Australian Built Environment Rating System (a national system for measuring environmental performance of buildings)

NLA net lettable area

NPI net property income

NTA net tangible assets

Securityholder an owner of Growthpoint securities

S&P Standard & Poor's

sqm square metres

sustainability a process for ensuring activities are able to be continued and assets and resources are able to endure for a mediumlong-term

Syndicated Facility syndicated loan facility from CBA, NAB, WBC and ANZ to Growthpoint

Trust Growthpoint Properties Australia Trust

WARR weighted average rent review

WALE weighted average lease expiry



2017 Securityholder Calendar*

21 August

• Results for the year ended 30 June 2017 announced to ASX

31 August

- Distribution paid for the half year ended 30 June 2017
- Annual Tax Statement for year ended 30 June 2017 mailed
- FY17 Annual Report sent to Securityholders

22 November

- Annual General Meeting (webcast available for Securityholders unable to attend)
- * Dates indicative and subject to change by the Board.

Contact details

Retail Investors:

Computershare Investor Services Pty Limited GPO Box 2975, Melbourne VIC 3001 Australia

Phone (within Australia): 1300 850 505 Phone (outside Australia): +61 (0)3 9415 4000

Fax: +61 (0)3 9473 2500

Email: webqueries@computershare.com.au

Institutional Investors:

Aaron Hockly – Chief Operating Officer

Daniel Colman – Investor Relations Manager

Deseree Ventrice – Investor Relations

Administrator

Email: info@growthpoint.com.au Investor Services Line: 1800 260 453

www.growthpoint.com.au

Corporate directory

Growthpoint Properties Australia Limited ABN 33 124 093 901; AFSL No 316409

Growthpoint Properties Australia Trust ARSN 120 121 002

Registered Office

Level 22, 357 Collins Street, Melbourne VIC 3000 Australia

Phone: (03) 8681 2900 Fax: (03) 8681 2910 www.growthpoint.com.au

Directors

Geoffrey Tomlinson, Timothy Collyer, Maxine Brenner, Estienne de Klerk, Grant Jackson, Francois Marais, Norbert Sasse

Company Secretaries

Aaron Hockly, Dion Andrews

Auditor KPMG

Tower 2, 727 Collins Street Melbourne VIC 3000 Australia

ASX Code

Growthpoint Properties Australia securities are listed on the Australian Securities Exchange (Code GOZ).

