

ASX Announcement

3RD APRIL 2017

Victorian regional employment boost:

MaxiTRANS secures major road transport equipment contract

- **Approx. \$60 million contract to supply 395 trailers to Coles Supermarkets**
- **All units to be assembled in regional Victoria**
- **Expected to generate over 100 new jobs**

3rd April 2017: MaxiTRANS Industries Limited, Australia's largest supplier of trailing road transport equipment solutions, has secured one of the nation's largest ever contracts of its kind by signing an agreement to supply 395 of MaxiTRANS' Maxi-CUBE and Freighter trailers to Coles Supermarkets in New South Wales and Western Australia.

MaxiTRANS Managing Director and Chief Executive Officer, Dean Jenkins said, "We are proud that Coles has chosen to partner with MaxiTRANS to supply our industry-leading, high quality equipment.

"This is a tremendous show of support by Coles in Australian regional manufacturing. Coles' decision to buy Australian-made is not only a vote of confidence that our existing 950 employees build a world-class product, but it will also help to generate more than 100 new jobs over the life of the contract.

"At a critical time for local automotive manufacturing, the order will offer employment prospects to many Victorians. All of the units will be assembled at MaxiTRANS' manufacturing facility in Wendouree, Ballarat and feature components made at our plant in Hallam, both in Victoria," Mr Jenkins said.

Coles Head of Transport Tony O'Toole said, "Coles is pleased to be able to support the creation of jobs in regional Victoria through this partnership with MaxiTRANS.

"We are always looking for ways to strengthen our relationships with local suppliers to help sustain the communities we serve every day, and we're proud that deliveries to our stores will be made using trailers produced right here in Victoria," Mr O'Toole said.

Coles will have the ability to access MaxiTRANS' leading Australian trailer after-sales support footprint over the life of the trailers at more than 30 locations in the combined MaxiTRANS dealer network and MaxiPARTS retail parts network.

The company says the agreement, valued at approximately AU\$60 million, will complement its existing manufacturing volume.



“MaxiTRANS’ annual trailer production capacity is unrivalled in Australia. This gives us a unique ability to fulfil an order of this size around our existing output.

“We pride ourselves on being able to support all kinds of businesses from large fleets to single operators and are excited by this opportunity to show the industry the full extent of our capabilities,” Mr Jenkins said.

While the contract is not expected to make a material contribution to MaxiTRANS’ FY17 financial performance, it will provide a solid start to FY18 trading.

For further information, contact:

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