

## IMPORTANT INFORMATION

This document has been prepared by Stanmore Coal Limited ("Stanmore Coal") for the purpose of providing a company and technical overview to interested analysts/investors. None of Stanmore Coal, nor any of its related bodies corporate, their respective directors, partners, employees or advisers or any other person ("Relevant Parties") makes any representations or warranty to, or takes responsibility for, the accuracy, reliability or completeness of the information contained in this document, to the recipient of this document ("Recipient"), and nothing contained in it is, or may be relied upon as, a promise or representation, whether as to the past or future.

The information in this document does not purport to be complete nor does it contain all the information that would be required in a disclosure statement or prospectus prepared in accordance with the Corporations Act 2001 (Commonwealth). It should be read in conjunction with Stanmore's other periodic and continuous disclosure announcements lodged with the Australian Securities Exchange, which are available at www.asx.com.au.

This document is not a recommendation to acquire Stanmore Coal shares and has been prepared without taking into account the objectives, financial situation or needs of individuals. Before making an investment decision prospective investors should consider the appropriateness of the information having regard to their own objectives, financial situation and needs and

seek appropriate advice, including financial, legal and taxation advice appropriate to their jurisdiction. Except to the extent prohibited by law, the Relevant Parties disclaim all liability that may otherwise arise due to any of this information being inaccurate or incomplete. By obtaining this document, the Recipient releases the Relevant Parties from liability to the Recipient for any loss or damage that it may suffer or incur arising directly or indirectly out of or in connection with any use of or reliance on any of this information, whether such liability arises in contract, tort (including negligence) or otherwise.

This document contains certain "forward-looking statements". The words "forecast", "estimate", "like", "anticipate", "project", "opinion", "should", "could", "may", "target" and other similar expressions are intended to identify forward looking statements. Indications of, and guidance on, future earnings and financial position and performance are also forward-looking statements. You are cautioned not to place undue reliance on forward looking statements.

Although due care and attention has been used in the preparation of forward looking statements, such statements, opinions and estimates are based on assumptions and contingencies that are subject to change without notice, as are statements about market and industry trends, which are based on interpretations of current market conditions. Forward looking statements including projections, guidance on future

earnings and estimates are provided as a general guide only and should not be relied upon as an indication or quarantee of future performance.

Recipients of the document must make their own independent investigations, consideration and evaluation. By accepting this document, the Recipient agrees that if it proceeds further with its investigations, consideration or evaluation of investing in the company it will make and rely solely upon its own investigations and inquiries and will not in any way rely upon this document.

This document is not and should not be considered to form any offer or an invitation to acquire Stanmore Coal shares or any other financial products, and neither this document nor any of its contents will form the basis of any contract or commitment. In particular, this document does not constitute any part of any offer to sell, or the solicitation of an offer to buy, any securities in the United States or to, or for the account or benefit of any "US person" as defined in Regulation S under the US Securities Act of 1993 ("Securities Act"). Stanmore Coal shares have not been, and will not be, registered under the Securities Act or the securities laws of any state or other jurisdiction of the United States, and may not be offered or sold in the United States or to any US person without being so registered or pursuant to an exemption from registration.

## OVERVIEW OF STANMORE COAL



Queensland based coal development company, operations at Isaac Plains Coking Coal Mine



Strong shareholder base



Advanced metallurgical and thermal coal development projects in the Bowen and Surat Basin



Highly experienced Board and management team with proven track record of developing and operating mines



Actively pursuing further opportunities in the current market downturn conditions

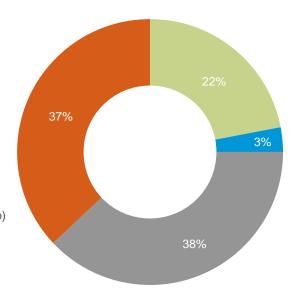
ASX code

Share price A\$0.39<sup>1</sup>

**Shares** 251,107,978

Market cap \$97.9m<sup>1</sup>

#### **SHARE OWNERSHIP**



Sprint Capital HK (Greatgroup)

■ Board and Management

■ Corporates

Other Private

Stanmore Coal

1. As at 18-Apr-17

March 2017 Quarterly Presentation

### THE BUSINESS AT A GLANCE

INDEPENDENT COAL COMPANY WITH FOCUS ON COKING COAL

#### ISAAC PLAINS OPERATIONAL WITH RAMP-UP ACHIEVED

- 1–2Mtpa sales opportunity (FY17 1.15Mt)
- June 2017 quarter SSCC negotiations continued. Recent spot price increase is encouraging
- Mining, port and rail contracts in place
- Mid-range of international coking coal cost curve

#### ISAAC PLAINS REPRESENTS THE COMPANY'S PLATFORM ASSET

- Considered as a regional hub
- Dragline, CHPP, conveyors, train load out and other infrastructure 100% owned
- Approvals in place for up to 4.0Mtpa ROM
- Primarily coking coal with secondary thermal coal for export

#### MULTIPLE ACQUISITION TARGETS AND INTERNAL PROJECTS ON WHICH STANMORE CAN CAPITALISE

- Grow internal production and operational capability
- Focus on coal quality, reliability and creating value where others can't or won't

## OVERVIEW – STANMORE PORTFOLIO

BOWEN BASIN – COKING COAL

**ISAAC PLAINS - 100%** 

Operations

**ISAAC PLAINS EAST - 100%** 

Development

**BELVIEW - 100%** 

Exploration

LILYVALE - 85%

Exploration

MACKENZIE – 95%

Exploration

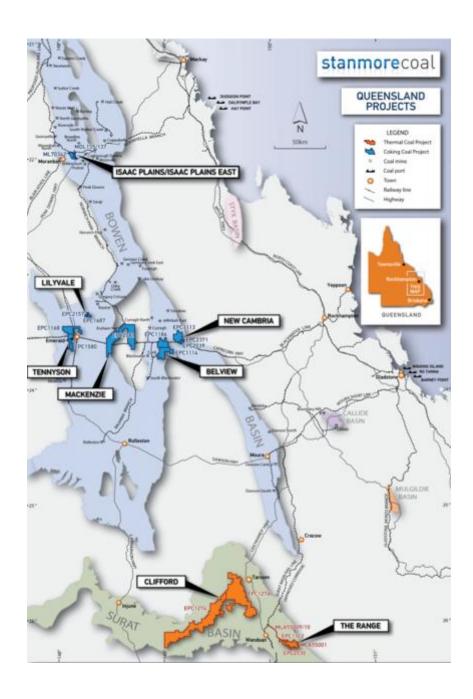
SURAT BASIN – THERMAL COAL

**THE RANGE - 100%** 

Development (pending infrastructure)

CLIFFORD - 60%

Exploration & studies



## STRATEGIC OBJECTIVES FY17 AND FORWARD

| Time horizon | Internal  | External   |    |
|--------------|---|--|----|
| Short        | <ul> <li>Establish reliability and repeatability of production from Isaac Plains</li> <li>Drive for value from complex via cost per tonne</li> </ul>                                | Assess potential assets in proximity to IP Complex                 | -( |
| Medium       | <ul> <li>Develop Isaac Plains East and complete<br/>assessment of Isaac Plains Underground</li> <li>Rationalise our portfolio based on highest<br/>value to shareholders</li> </ul> | Pursuing realistically attainable assets with premium coal quality | -( |
| Long         | Development of portfolio assets   | Assessment of product mix strategy                                 |    |

### **EXPERIENCED LEADERSHIP TEAM**

| DAN CLIFFORD MANAGING DIRECTOR            | <ul> <li>More than 20 years' experience in the coal mining industry</li> <li>Has worked in Australia, South Africa and New Zealand</li> <li>Substantial open cut and underground coal mining experience</li> <li>Previously roles were with Solid Energy, Glenmore, Anglo Coal and BHP Billiton.</li> </ul>  |
|---|--|
| IAN POOLE CHIEF FINANCIAL OFFICER         | <ul> <li>Almost 30 years' experience in financial and commercial roles in the resources industry in Australia and the United States</li> <li>Previously CFO of ASX-listed minerals processing and infrastructure company, Sedgman Limited</li> <li>Formally with Rio Tinto Coal Australia Pty Ltd and Pasminco Resources.</li> </ul>   |
| BERNIE O'NEILL GENERAL MANAGER OPERATIONS | <ul> <li>More than 30 years' experience in the coal sector in New South Wales and Queensland.</li> <li>Previously General Manager of Newlands/Collinsville Coal for Glencore Coal Australia, responsible for opencut and underground operations across the Newlands and Collinsville complex in the northern Bowen Basin.</li> <li>As Group Manager, Business Development for Glencore Coal Australia Mr O'Neill was responsibility for feasibility studies and financial evaluation of new projects and brownfield expansions.</li> </ul> |
| ANDREW ROACH                              | <ul> <li>More than 10 years' experience in the resource and financial service sectors.</li> <li>Responsible for the development of the Company's existing asset portfolio and identification of acquisition</li> </ul>   |

ANDREW ROACH
GROUP MANAGER DEVELOPMENT

- Responsible for the development of the Company's existing asset portfolio and identification of acquisition targets. His objectives include prioritising and rationalising the Company's portfolio of development opportunities, and pursuing value accretive acquisitions.
- Previously CFO of Stanmore Coal



### **SAFETY**

#### NO INJURIES (TRI) DURING QUARTER

During the March quarter, there were no injuries (TRI) at the Isaac Plains Mining Complex, with no other injuries recorded across other projects and tenements

The Total Reportable Injury Frequency Rate (TRIFR) at quarter end is 11.14 per million hours.

### STANMORE COAL SAFETY STATISTICS PAST 12 MONTHS TO DATE



### REVISED MINE PLAN

#### PROGRESS AGAINST THE PLAN

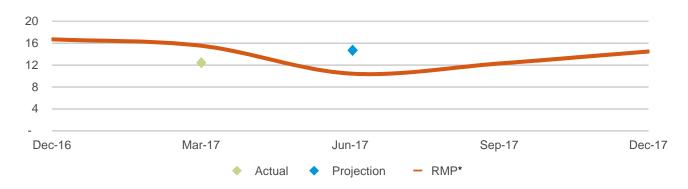
In December 2016 the Company announced a capital raising for A\$15 million (pre costs) to invest in both prestrip advancement and coal inventory, based on a Revised Mine Plan (RMP).

Ramp-up of pre-strip activities in March quarter have been impacted by recent tightening in the labour market. The contractor has secured additional operators and equipment to enable meeting planned production for the following quarters. As the mining contract was negotiated on a rolled-up rate basis, the increase in costs for these additional operators and equipment is to the Contractors' account.

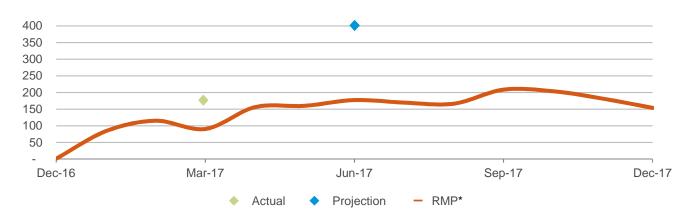
Total stockpile build (run-of-mine and product coal) is a key focus of the RMP to improve the reliability and repeatability of operations. Inventory build for ROM and product coal in March quarter increased 14kt and 22kt respectively, representing a further investment in working capital of \$1.9m

Inventory levels are anticipated to increase above 300kt in the June quarter given unavailability of critical transport infrastructure as a result of Tropical Cyclone Debbie (TC Debbie).

#### **PRIME STRIP RATIO**

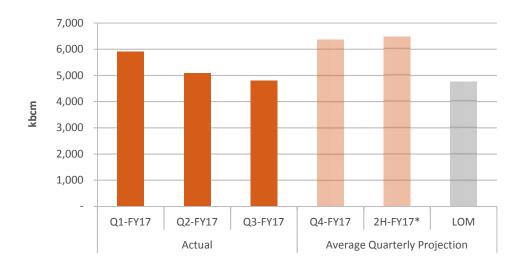


#### STOCKPILES (PRODUCT + ROM TONNES)



## OPERATING RESULTS – MINE PHYSICALS AND COSTS

#### PRIME WASTE OVERBURDEN (BCM)



Although total overburden was largely in-line with plan, the linear speed of the dragline was impacted by increased rehandle, designed to maximize recovery of each repeated coal sequence around the fault zone. The June quarter mining sequence will be less impacted by faulted zones, which is anticipated to improve, waste mining, coal recovery and coal yields (refer following slide).

Overburden performance for the month of March was encouraging and provides the Company with confidence around achievability of performance for the June quarter.

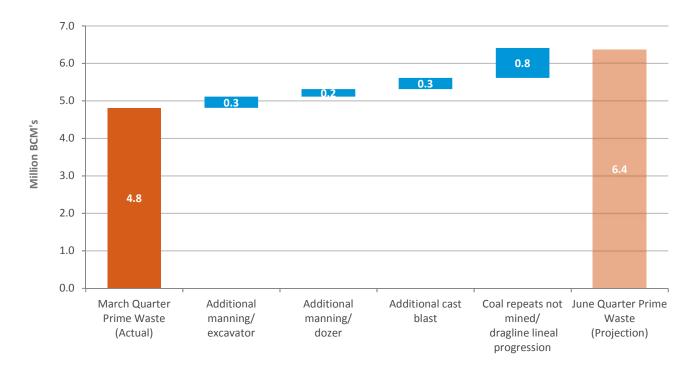
## OPERATING RESULTS – JUNE QUARTER MINING

Although the March quarter was behind prior guidance, mining was impacted by labour availability and slower than expected mining around a known major fault (refer diagrams below).

Increases to manning and an additional excavator and dozer mobilised to site are anticipated to improve waste removal and coal mining in the June quarter. The rampup in manning together with an additional excavator contributes a further 0.3Mbcm above the March quarter result, while additional dozer hours are expected to contribute 0.2Mbcm. This increase in pre-strip will enable an additional cast blast of 0.3Mbcm to occur in the June quarter.

In addition to increased excavator availability in the June quarter, the dragline lineal progression will be significantly improved by not mining known blocks of coal seam repeats, where coal losses were experienced in the March quarter. The increased speed of the dragline is anticipated to result in an additional 0.8Mbcm prime waste in the June quarter.

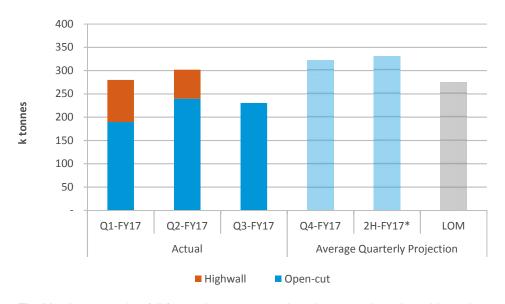
#### JUNE QUARTER PRIME WASTE MINING ACHIEVABILITY





### OPERATING RESULTS – MINE PHYSICALS AND COSTS

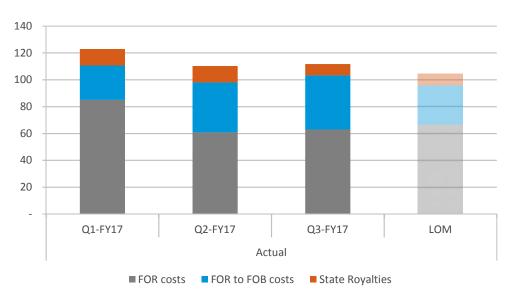
#### PRODUCT TONNES PRODUCED



The March quarter shortfall for product tonnes produced compared to prior guidance is the direct result of:

- TC Debbie resulted in 50kt of ROM coal (approx. 35kt product tonnes) left uncovered in-pit and unable to be extracted.
- In-pit ROM losses of 30kt (approx. 20kt product tonnes) resulting from mining around the repeated coal seams in the known faulted zone.
- ROM coal back-ended in the 2H-FY17\* forecast to later in the June quarter. This, together with the delays experienced from TC Debbie and coal losses, has resulted in a reforecast of the anticipated product tonnes produced for FY17 to 1.15Mt.

#### FOB COSTS (A\$/TONNE, ALL-IN)



March quarter FOB costs were A\$112/tonne, impacted by the fixed cost base spread over lower than anticipated sales in the quarter.

With the expected delays to rail infrastructure arising from TC Debbie, June quarter costs are anticipated to be above life of mine (LOM) levels as fixed costs such as take-or-pay commitments for infrastructure providers, together with other fixed overhead costs, will all remain payable during the expected delay period.

### QUARTERLY COKING COAL PRICING

### FLOW THROUGH OF CONTRACT PRICING

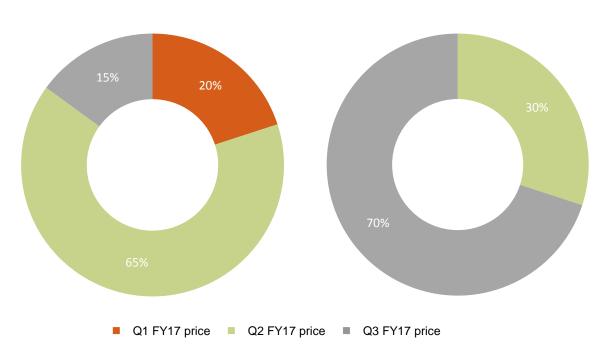
- Each new quarterly price applies after any carry over tonnes from the previous quarter are delivered, assessed on a contract by contract basis.
- Currently anticipate that higher March quarterly prices will apply to approximately 70% of sales in the June quarter.
- Sales forecast volumes are estimated to be lower than the March quarter, resulting from delays to infrastructure availability following impacts of Tropical Cyclone Debbie. The Company is assessing a range of options for alternate sales opportunities in the near term
- The average shipped price for all coal during the March quarter was USD 94 per tonne (AUD 124 per tonne), including thermal coal sales.

#### MARCH QUARTER

Quarterly benchmark by proportion of tonnes sold Semi-soft sales of 97kt

#### **JUNE QUARTER**

Quarterly benchmark by proportion of tonnes sold Semi-soft sales estimate



## COAL PRICE OUTLOOK

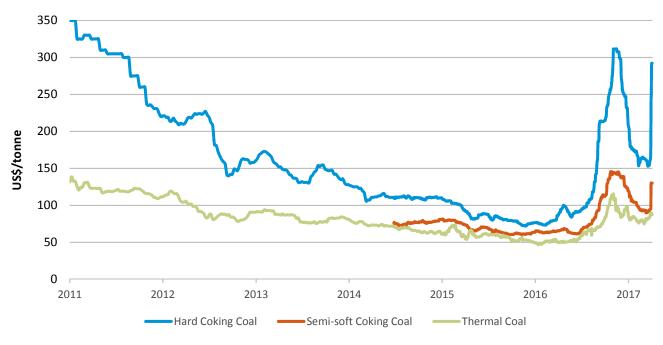
### RECENT PRICE SPIKE TO STABILISE IN MEDIUM TERM

The June quarterly 4Q17 benchmark negotiations for semi-soft coking coal price have been delayed given both miners and end users continue to assess the impact of TC Debbie. The observed increase to spot price, driven by coal supply issues throughout key Queensland export regions caused by TC Debbie, is likely to drive an improved price outcome for the June quarter compared to prior expectations of the Company. Management view that prices remain supported in the medium term, at levels to incentivise capital investment decisions to replace depleting supply sources of coking coal.

Contract negotiations with existing customers have been finalised at contract volumes of approximately 800kt, with improved relativity achieved to benchmark across the portfolio.

A significant portion of the carry-over position from the previous Japanese Fiscal Year has been priced at the March 2017 quarter price.

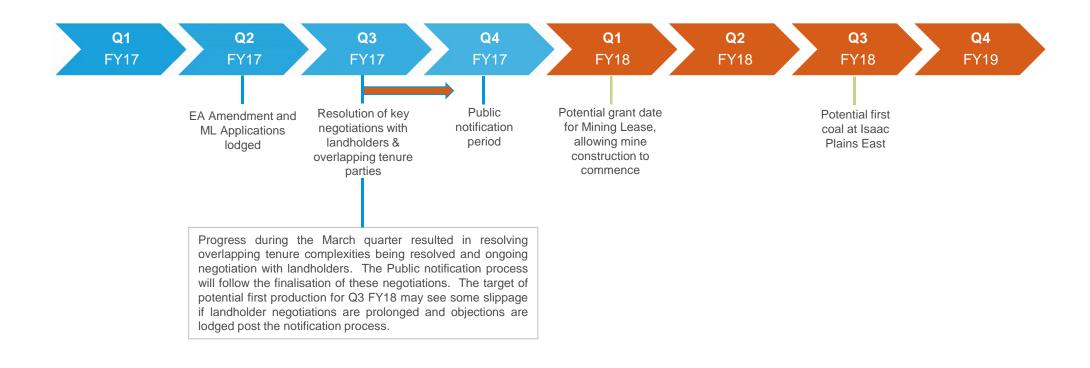
#### HISTORICAL SPOT COAL PRICE (USD)



Source: Platts Coal Trader International



# ISAAC PLAINS EAST INDICATIVE TIMETABLE TO PRODUCTION (FINANCIAL YEAR BASIS)



# ISAAC PLAINS UNDERGROUND INDICATIVE TIMETABLE TO INVESTMENT DECISION (FINANCIAL YEAR BASIS)

