



Fortescue
The New Force in Iron Ore

Mining's Energy Challenges and Strategic Options



People. Innovation. Performance.



Forward looking statements



Disclaimer

Important Notice

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Additional Information

This presentation should be read in conjunction with the Annual Report at 30 June 2016 together with any announcements made by Fortescue in accordance with its continuous disclosure obligations arising under the Corporations Act 2001.

Any references to reserve and resources estimations should be read in conjunction with Fortescue's Ore Reserves and Mineral Resources statement for its Hematite and Magnetite projects at 30 June 2016 as released to the Australian Securities Exchange on 19 August 2016, and ASX releases dated 20 May 2014 and 8 January 2015 as they relate to Hematite Mineral Resources Development Properties. Fortescue confirms in the subsequent public report that it is not aware of any new information or data that materially affects the information included in the relevant market announcement and, in the case of estimates of mineral resources or ore reserves, that all material assumptions and technical parameters underpinning the estimates in the relevant market announcement continue to apply and have not materially changed.

All amounts within this presentation are stated in United States Dollars consistent with the functional currency of Fortescue Metals Group Limited, unless otherwise stated. Tables contained within this presentation may contain immaterial rounding differences.

Delivering on targets

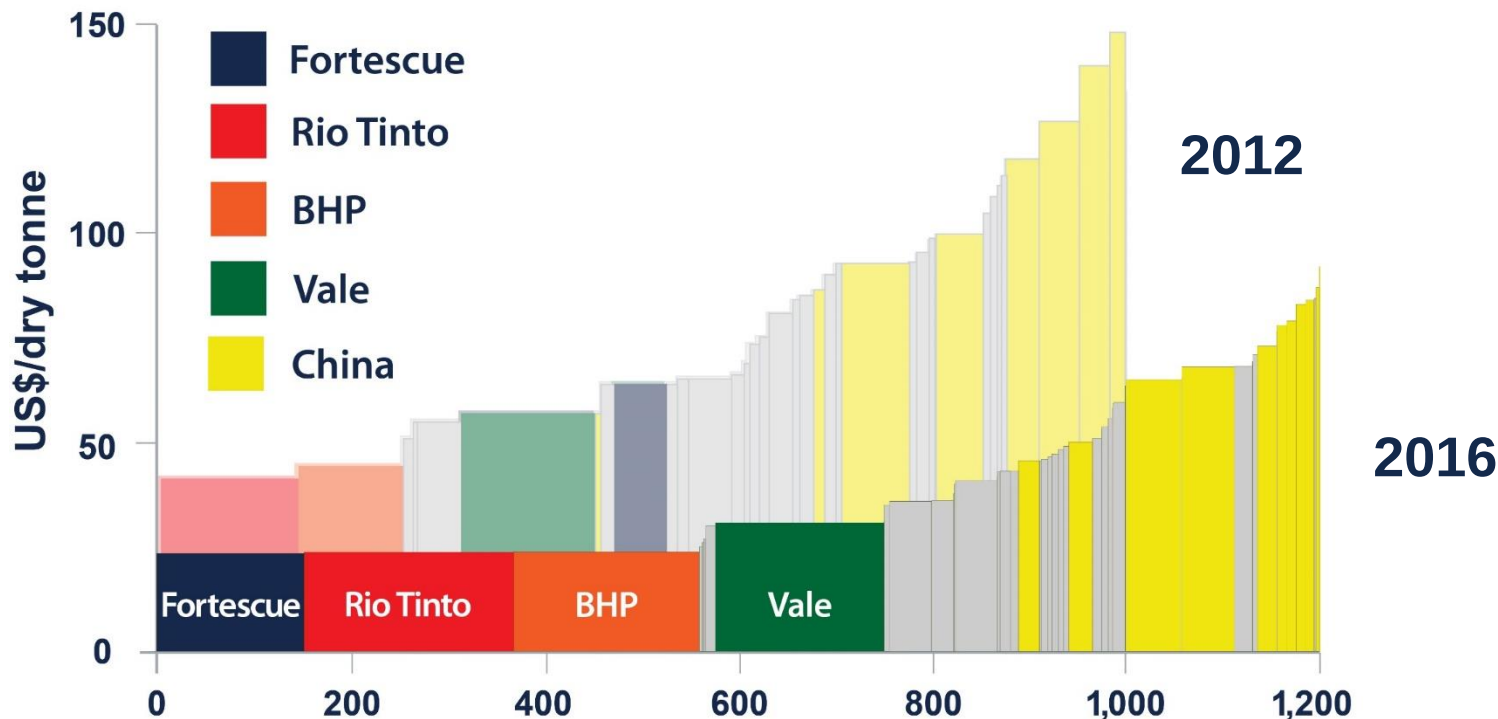
Focus on safety, productivity and efficiency

- ✓ **Safety**
- ✓ **165-170mt** shipped
- ✓ **Productivity + efficiency**
- ✓ **Lowest cost** producer
- ✓ **Debt** repayments
- ✓ Consistent **dividend** policy



Moving down the global cost curve

China's Iron Ore Supply CFR Costs *(including royalties & ocean freight)*



Building strong communities

Creating opportunities through training, employment and business development



1,300

Aboriginal employees

15%

Aboriginal
people
in Fortescue
workforce



A\$1.85bn

Contracts to
Aboriginal companies
and JVs



VTEC

TRAINING CENTRES

Roebourne
South Hedland



WA's natural gas potential



The gas opportunity

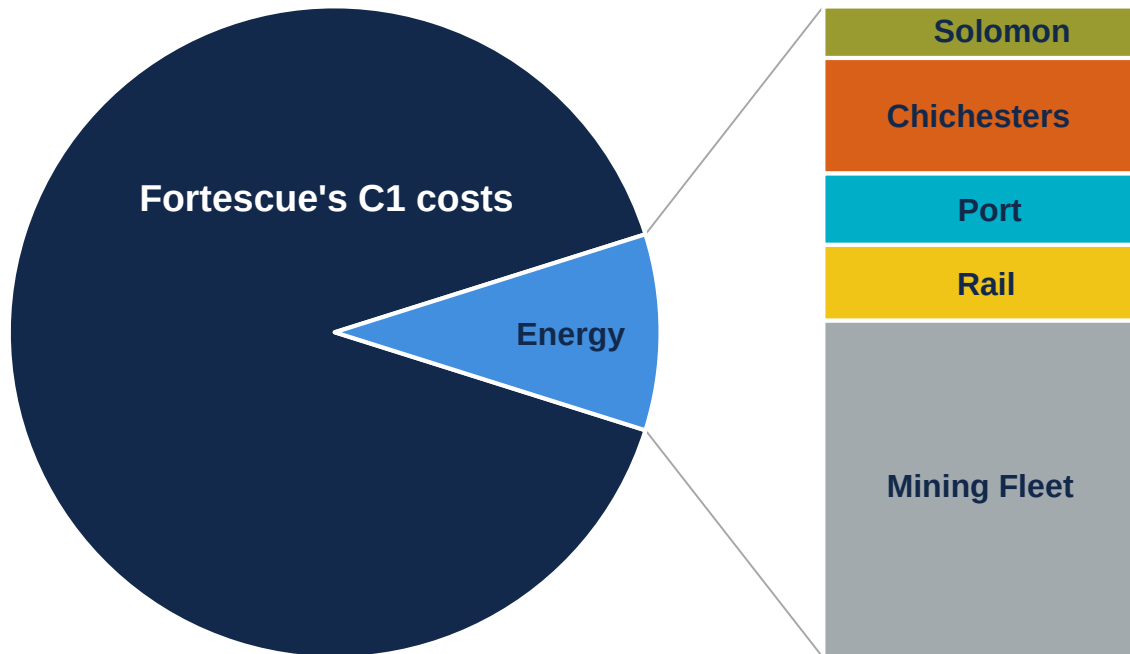
Recognise renewables and storage role in future energy solutions

- Gas **critical transition** fuel and good for our economy
- Switch from **imported diesel** and enable integrated NWIS
- A grid with gas base load enables **Pilbara renewables**



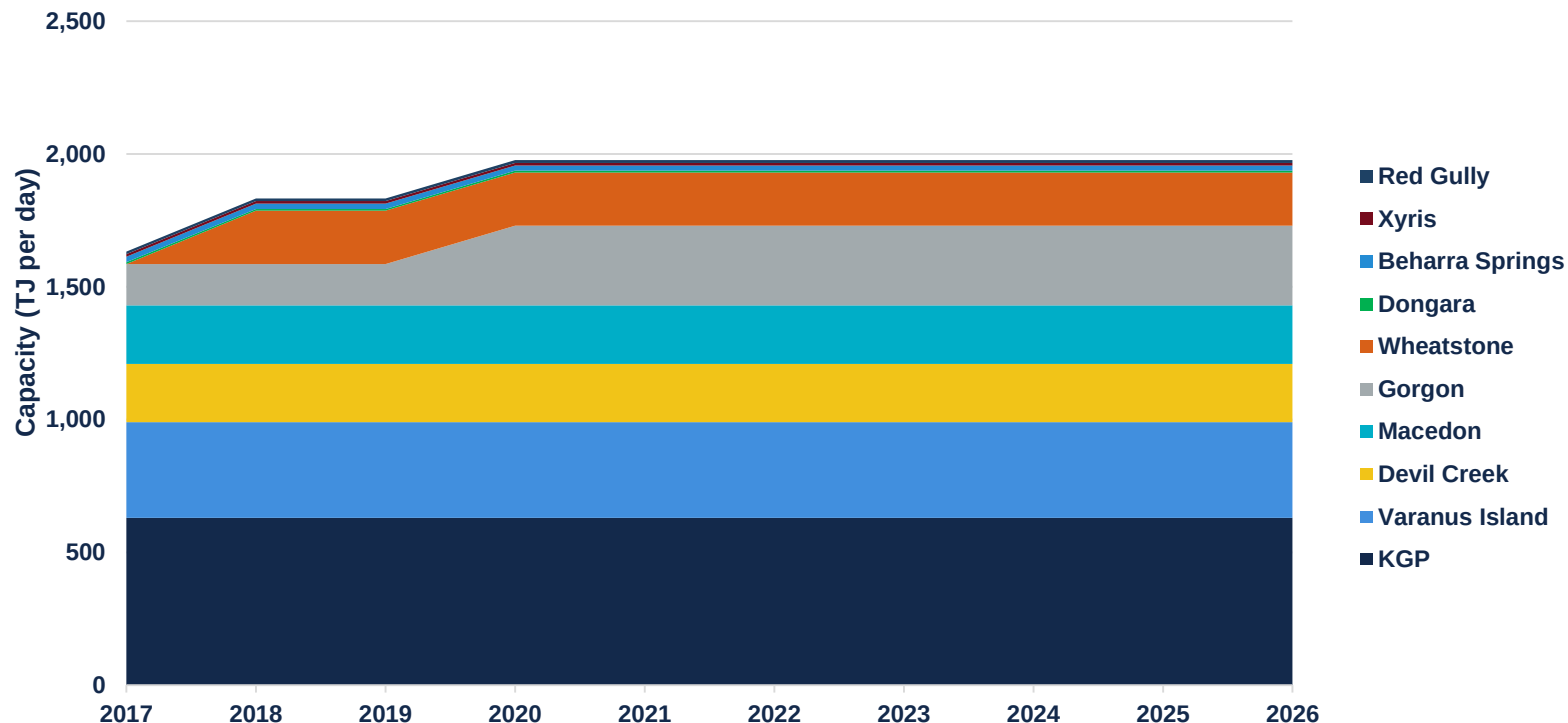
Mining is an energy-intensive business

Sensitivity to energy



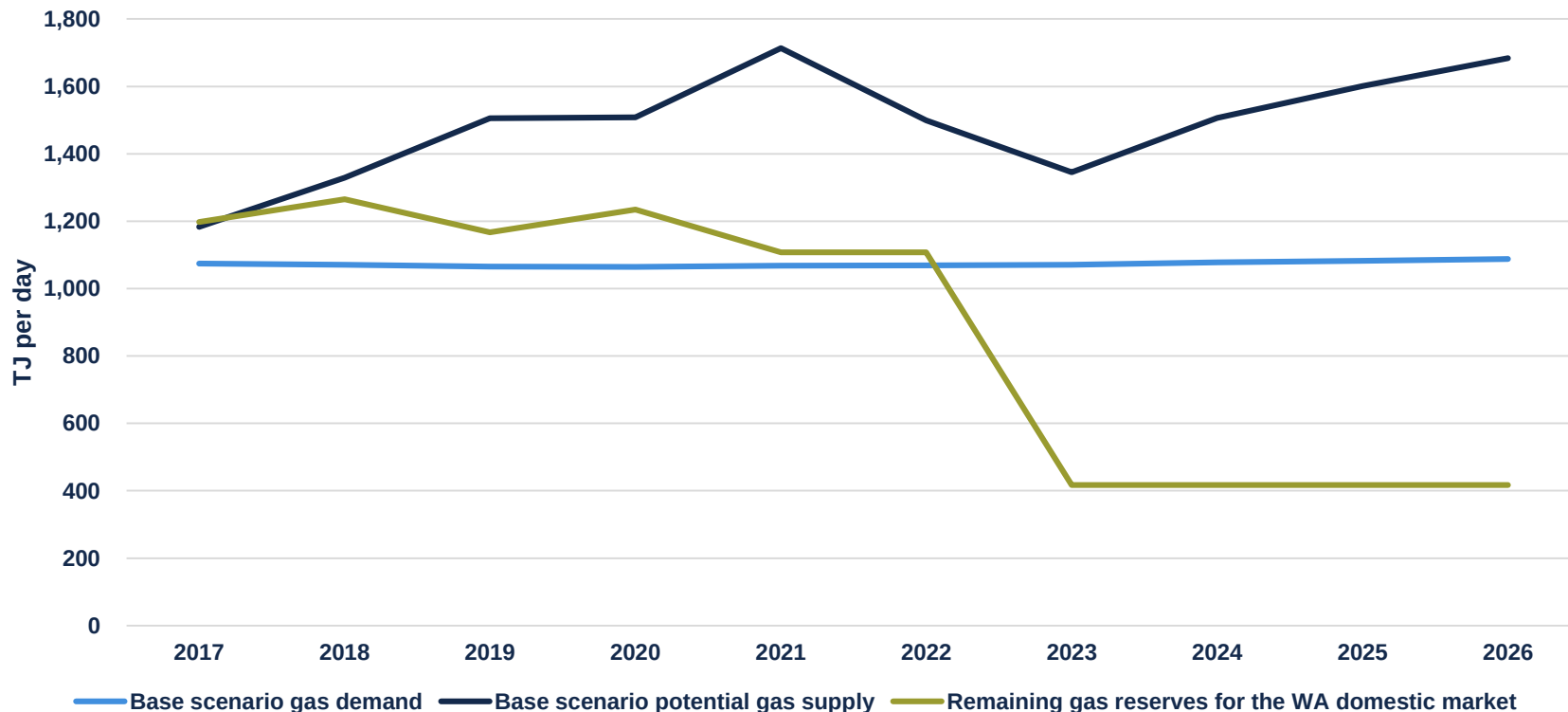
Domestic Gas Production Capacity

Nameplate Capacity of Existing Domgas Plants



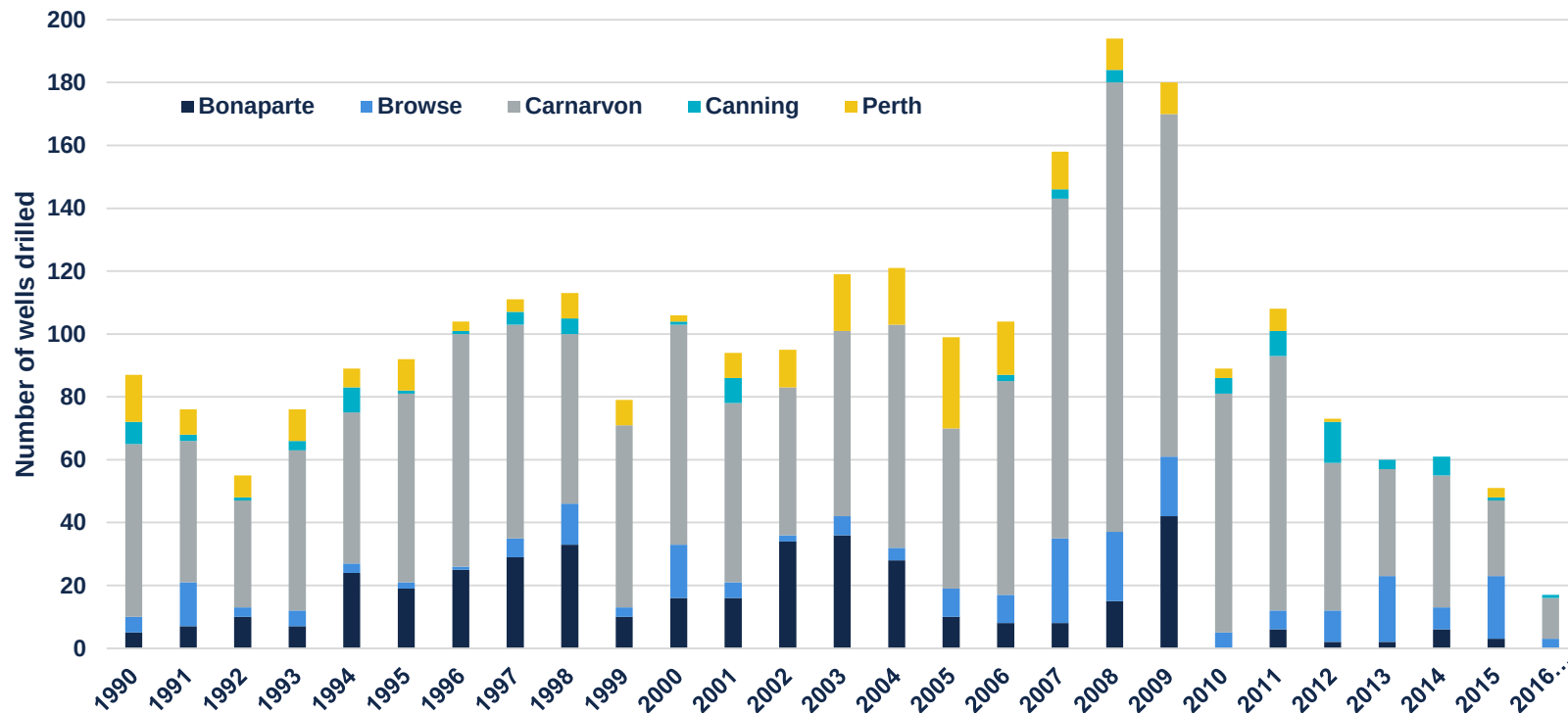
AEMO scenario highlights domgas market risk

Continued development of reserves crucial to post-2021 supply to avoid the cliff



Drilling rates at historic lows

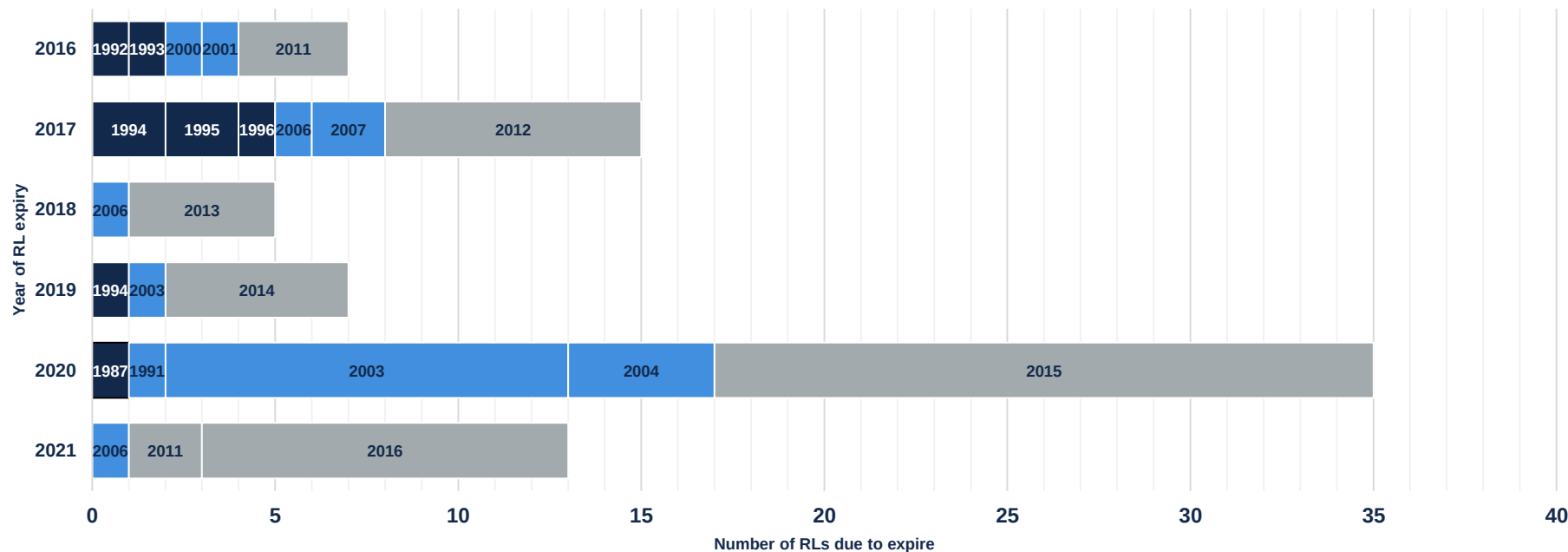
Concern about what this means for future supply



The Retention Lease bulge

Significant number of RLs mature ahead of possible domgas cliff

Retention Lease Expiry Schedule (NOPTA) and Initial Date of Grant



Gas important in transition to renewables

More domestic gas fields need to be developed

- **Policy settings** to enable transition
- Maintain **competitive advantage**
- **“Use it, or lose it”** tension needed





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