# **Appendix 3B**

# New issue announcement, application for quotation of additional securities and agreement

Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX's property and may be made public.

Introduced 01/07/96 Origin: Appendix 5 Amended 01/07/98, 01/09/99, 01/07/00, 30/09/01, 11/03/02, 01/01/03, 24/10/05, 01/08/12, 04/03/13

Name of entity		
Arena REIT		

**ABN** 

Arena REIT Limited ABN 89 602 365 186 Arena REIT No 1 ARSN 106 861 641 Arena REIT No 2 ARSN 101 067 878

We (the entity) give ASX the following information.

#### Part 1 - All issues

You must complete the relevant sections (attach sheets if there is not enough space).

<sup>+</sup>Class of \*securities issued or to be issued

Ordinary fully paid stapled securities in Arena REIT comprising ordinary shares in Arena REIT Limited, an ordinary unit in Arena REIT No 1 and an ordinary unit in Arena REIT No 2 (**Stapled Securities**).

Number of \*securities issued or to be issued (if known) or maximum number which may be issued 27,093,596 will be issued pursuant to a placement to institutional and professional investors (**Placement**).

Principal terms of the \*securities (e.g. if options, exercise price and expiry date; if partly paid \*securities, the amount outstanding and due dates for payment; if \*convertible securities, the conversion price and dates for conversion)

Fully paid Stapled Securities.

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<sup>+</sup> See chapter 19 for defined terms.

Do the \*securities rank equally Yes, the new Stapled Securities will rank 4 in all respects from the +issue equally with the existing Stapled Securities date with an existing +class of on issue. quoted +securities? If the additional +securities do not rank equally, please state: the date from which they do the extent to which they participate for the next dividend, (in the case of a trust, distribution) interest payment the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment Issue price or consideration \$2.03 per Stapled Security. 5 Purpose of the issue Proceeds from the Placement will be used to (If issued as consideration for fund the acquisition of nine early learning the acquisition of assets, clearly centre development properties and to identify those assets) provide capacity to fund future investment opportunities. Is the entity an +eligible entity 6a No. that has obtained security holder approval under rule 7.1A? If Yes, complete sections 6b - 6h in relation to the +securities the subject of this Appendix 3B, and comply with section 6i The date the security holder 6b resolution under rule 7.1A was passed 6с Number of +securities issued without security holder approval under rule 7.1 Number of \*securities issued 6d with security holder approval under rule 7.1A

6e	Number of *securities issued with security holder approval under rule 7.3, or another specific security holder approval (specify date of meeting)			
6f	Number of +securities issued			
	under an exception in rule 7.2			
6g	If *securities issued under rule 7.1A, was issue price at least 75% of 15 day VWAP as calculated under rule 7.1A.3? Include the *issue date and both values. Include the source of the VWAP calculation.			
6h	If *securities were issued under rule 7.1A for non-cash consideration, state date on which valuation of consideration was released to ASX Market Announcements			
6i	Calculate the entity's remaining issue capacity under rule 7.1 and rule 7.1A – complete Annexure 1 and release to ASX Market Announcements			
7	<sup>+</sup> Issue dates	On or around 3 Augus	t 2017	
,	Note: The issue date may be prescribed by ASX (refer to the definition of issue date in rule 19.12). For example, the issue date for a pro rata entitlement issue must comply with the applicable timetable in Appendix 7A.  Cross reference: item 33 of Appendix 3B.	en or around judges	- 2017	
	Cross reference: item 33 of Appendix 36.			
0	N 1 1 1 1 C 11	Number	+Class	G. 1.1
8	Number and *class of all *securities quoted on ASX (including the *securities in section 2 if applicable)	261,936,932	Ordinary Securities.	Stapled

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<sup>+</sup> See chapter 19 for defined terms.

9 Number and \*class of all \*securities not quoted on ASX (including the \*securities in section 2 if applicable)

Number	+Class
Not applicable.	

Dividend policy (in the case of a trust, distribution policy) on the increased capital (interests)

The new Stapled Securities will rank equally with the existing Stapled Securities on issue.

### Part 2 - Pro rata issue

11	Is security holder approval required?
12	Is the issue renounceable or non-renounceable?
13	Ratio in which the *securities will be offered
14	<sup>+</sup> Class of <sup>+</sup> securities to which the offer relates
15	<sup>+</sup> Record date to determine entitlements
16	Will holdings on different registers (or subregisters) be aggregated for calculating
	entitlements?
17	Policy for deciding entitlements
17	in relation to fractions
.0	Names of countries in which the
18	
	entity has security holders who
	will not be sent new offer
	documents
	Note: Security holders must be told how their entitlements are to be dealt with.
	Cross reference: rule 7.7.
19	Closing date for receipt of acceptances or renunciations
	deceptances of renunctations

20	Names of any underwriters	
21	Amount of any underwriting fee or commission	
22	Names of any brokers to the issue	
23	Fee or commission payable to the broker to the issue	
24	Amount of any handling fee payable to brokers who lodge acceptances or renunciations on behalf of security holders	
25	If the issue is contingent on security holders' approval, the date of the meeting	
26	Date entitlement and acceptance form and offer documents will be sent to persons entitled	
27	If the entity has issued options, and the terms entitle option holders to participate on exercise, the date on which notices will be sent to option holders	
28	Date rights trading will begin (if applicable)	
29	Date rights trading will end (if applicable)	
30	How do security holders sell their entitlements <i>in full</i> through a broker?	
31	How do security holders sell <i>part</i> of their entitlements through a broker and accept for the balance?	

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<sup>+</sup> See chapter 19 for defined terms.

32	of the	do security holders dispose eir entitlements (except by hrough a broker)?	
33	<sup>+</sup> Issue	e date	
		Quotation of securities complete this section if you are app	ying for quotation of securities
34	Type (tick	of *securities one)	
(a)		<sup>+</sup> Securities described in Part 1	
(b)		. *	of the escrowed period, partly paid securities that become fully paid, restriction ends, securities issued on expiry or conversion of convertible
		t have ticked box 34(a) securities forming a new	class of securities
Tick to łocum		te you are providing the informatio	n or
35			ecurities, the names of the 20 largest holders of the e number and percentage of additional *securities
36			ecurities, a distribution schedule of the additional aber of holders in the categories
37		A copy of any trust deed for th	e additional <sup>+</sup> securities

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<sup>+</sup> See chapter 19 for defined terms.

## Entities that have ticked box 34(b)

38	Number of *securities for which *quotation is sought		
39	<sup>+</sup> Class of <sup>+</sup> securities for which quotation is sought		
40	Do the *securities rank equally in all respects from the *issue date with an existing *class of quoted *securities?		
	If the additional *securities do not rank equally, please state:  • the date from which they do  • the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment  • the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment		
41	Reason for request for quotation now  Example: In the case of restricted securities, end of restriction period		
	(if issued upon conversion of another *security, clearly identify that other *security)		
42	Number and *class of all *securities quoted on ASX (including the *securities in clause 38)	Number	<sup>+</sup> Class

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<sup>+</sup> See chapter 19 for defined terms.

#### **Quotation agreement**

- <sup>†</sup>Quotation of our additional <sup>†</sup>securities is in ASX's absolute discretion. ASX may quote the <sup>†</sup>securities on any conditions it decides.
- 2 We warrant the following to ASX.
  - The issue of the \*securities to be quoted complies with the law and is not for an illegal purpose.
  - There is no reason why those \*securities should not be granted \*quotation.
  - An offer of the \*securities for sale within 12 months after their issue will not require disclosure under section 707(3) or section 1012C(6) of the Corporations Act.

Note: An entity may need to obtain appropriate warranties from subscribers for the securities in order to be able to give this warranty

- Section 724 or section 1016E of the Corporations Act does not apply to any applications received by us in relation to any \*securities to be quoted and that no-one has any right to return any \*securities to be quoted under sections 737, 738 or 1016F of the Corporations Act at the time that we request that the \*securities be quoted.
- If we are a trust, we warrant that no person has the right to return the <sup>+</sup>securities to be quoted under section 1019B of the Corporations Act at the time that we request that the <sup>+</sup>securities be quoted.
- We will indemnify ASX to the fullest extent permitted by law in respect of any claim, action or expense arising from or connected with any breach of the warranties in this agreement.
- We give ASX the information and documents required by this form. If any information or document is not available now, we will give it to ASX before †quotation of the †securities begins. We acknowledge that ASX is relying on the information and documents. We warrant that they are (will be) true and complete.

Sign here:

Date: 31 July 2017

Company secretary

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Print name: Gareth Winter

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<sup>+</sup> See chapter 19 for defined terms.

# Appendix 3B – Annexure 1

# Calculation of placement capacity under rule 7.1 and rule 7.1A for eligible entities

Introduced 01/08/12 Amended 04/03/13

#### Part 1

Rule 7.1 – Issues exceeding 15% of capital			
Step 1: Calculate "A", the base figure from which the placement capacity is calculated			
Insert number of fully paid *ordinary securities on issue 12 months before the *issue date or date of agreement to issue	231,965,539		
<ul> <li>Number of fully paid +ordinary securities issued in that 12 month period under an exception in rule 7.2</li> <li>Number of fully paid +ordinary securities issued in that 12 month period with shareholder approval</li> <li>Number of partly paid +ordinary securities that became fully paid in that 12 month period</li> <li>Note:         <ul> <li>Include only ordinary securities here – other classes of equity securities cannot be added</li> <li>Include here (if applicable) the securities the subject of the Appendix 3B to which this form is annexed</li> <li>It may be useful to set out issues of securities on different dates as separate line items</li> </ul> </li> <li>Subtract the number of fully paid +ordinary securities cancelled during that 12 month period</li> </ul>	762,204 (issued on 11 August 2016 under a DRP) 901,119 (issued on 11 November 2016 under a DRP) 692,724 (issued on 9 February 2017 under a DRP) 521,750 (issued on 11 May 2017 under a DRP)		
"A"	234,843,336		

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<sup>+</sup> See chapter 19 for defined terms.

Step 2: Calculate 15% of "A"			
"B"	0.15		
	[Note: this value cannot be changed]		
<b>Multiply</b> "A" by 0.15	35,226,500		
Step 3: Calculate "C", the amount of 7.1 that has already been used	of placement capacity under rule		
<b>Insert</b> number of <sup>+</sup> equity securities issued or agreed to be issued in that 12 month period <i>not counting</i> those issued:	27,093,596		
Under an exception in rule 7.2			
Under rule 7.1A			
<ul> <li>With security holder approval under rule 7.1 or rule 7.4</li> </ul>			
<ul> <li>Note:</li> <li>This applies to equity securities, unless specifically excluded – not just ordinary securities</li> <li>Include here (if applicable) the securities the subject of the Appendix 3B to which this form is annexed</li> <li>It may be useful to set out issues of securities on different dates as separate line items</li> </ul>			
"C"	27,093,596		
Step 4: Subtract "C" from ["A" x "B"] to calculate remaining placement capacity under rule 7.1			
"A" x 0.15	35,226,500		
Note: number must be same as shown in Step 2			
Subtract "C"	27,093,596		
Note: number must be same as shown in Step 3			
<i>Total</i> ["A" x 0.15] – "C"	8,132,904		
	[Note: this is the remaining placement capacity under rule 7.1]		

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<sup>+</sup> See chapter 19 for defined terms.