

## ASX Announcement

2 August 2017

### **\$11 Million Raised to Accelerate Global Growth**

- LiveTiles has successfully raised \$11 million via a share placement
- The placement closed heavily oversubscribed, with strong demand from new and existing international and domestic institutional and high net worth investors
- A Share Purchase Plan to raise up to \$1 million will be launched by the Company
- Funds raised will be used to drive further customer and revenue growth as LiveTiles continues to aggressively grow its global footprint

**LiveTiles Limited (ASX:LVT) (LiveTiles or the Company)**, a global software company providing digital workplace software to the commercial, government and education markets, is pleased to advise it has successfully raised \$11 million via a share placement to sophisticated and professional investors (**Placement**). \$0.4 million of the Placement will be issued to related parties (as outlined below), following receipt of shareholder approval.

In addition, the Company will be launching a Share Purchase Plan (**SPP**) to raise up to \$1 million.

The funds raised will be used to expand the Company's sales reach, and drive global customer and revenue growth, as LiveTiles further invests in its sales, marketing and customer success teams.

#### **Placement**

Under the Placement, \$11 million will be raised (before costs) via the issue of 61,111,111 fully paid ordinary shares at \$0.18 per share.

The Placement was heavily oversubscribed, with strong demand from existing and new international and domestic institutional and high net worth investors.

The Placement includes a \$400,000 investment from Karl Redenbach (CEO and Co-Founder), Peter Nguyen-Brown (CXO and Co-Founder), Andrew Gray (Non-Executive Chairman) and Andy McKeon (Non-Executive Director). As each of the directors are related parties of the Company, the Company will seek shareholder approval prior to the issue of Placement shares to each of them.

Accordingly, the Company will be completing \$10.6 million of the Placement now by issuing 58,888,889 fully paid ordinary shares at \$0.18 per share, with the new shares to be issued on or around Tuesday, 8 August 2017.

The balance of the Placement will be completed following receipt of shareholder approval which will be sought in due course.

The Placement shares will rank equally with all existing shares.

Blue Ocean Equities acted as lead manager and bookrunner to the Placement, with EverBlu Capital acting as Co-Manager.

**Karl Redenbach, Co-Founder and Chief Executive Officer of LiveTiles** states:

“We’re very pleased to have received such strong support from new and existing shareholders, with the success of this raise providing strong validation of LiveTiles’ rapid growth to date and our plans for the future.

“Strong demand for LiveTiles’ offering has seen us grow annualised subscription revenue by 293% in FY17 to \$4.0 million. This additional capital will allow us to accelerate investment in sales and marketing across all regions to take advantage of our very large addressable market and strong sales pipeline.”

Following the capital raise, LiveTiles’ gross cash operating expenses for the September 2017 quarter are expected to be approximately \$3.4 million. In addition, the Company will invest approximately \$0.4m in a major global Microsoft marketing event in September 2017 to further grow LiveTiles’ brand awareness and generate additional customer opportunities.

#### **Share Purchase Plan**

The Placement will be followed by an offer to all existing eligible Australian and New Zealand shareholders of the Company to participate in a Share Purchase Plan (**SPP**) at the same issue price as the Placement (\$0.18 per share). The SPP will provide existing eligible shareholders an opportunity to increase their holding by up to \$15,000. The SPP will be capped at \$1 million.

Existing eligible shareholders wishing to participate in the SPP should carefully read the SPP Offer Booklet and accompanying form which are expected to be dispatched on or around 10 August 2017. A copy of the SPP Offer Booklet will be available on the Company’s ASX website.

Further details of the SPP are set out below.

## Key dates for the Placement and SPP\*

|                                                    |                           |
|----------------------------------------------------|---------------------------|
| SPP Record Date                                    | Tuesday, 1 August 2017    |
| Placement and SPP announced to ASX                 | Wednesday, 2 August 2017  |
| Issue of Placement Shares                          | Tuesday, 8 August 2017    |
| Despatch of SPP Offer Booklet and SPP Opening Date | Thursday, 10 August 2017  |
| SPP Closing Date                                   | Thursday, 31 August 2017  |
| Issue of SPP Shares                                | Friday, 1 September 2017  |
| Despatch of shareholding statements                | Monday, 4 September 2017  |
| SPP Shares commence trading on ASX                 | Tuesday, 5 September 2017 |

\* Please note, the dates set out above are indicative only and are subject to change without notice. Any change in the timetable does not affect any rights or obligations you have as a result of accepting the SPP.

## Further details on the SPP

The key details of the SPP are as follows:

- (a) Each eligible Australian and New Zealand shareholders of the Company who is registered on the Company's register of shareholders on the Record Date (1 August 2017) will have the opportunity to purchase a minimum of \$2,000 and up to \$15,000 worth of new, fully paid, ordinary shares in the Company (subject to discretionary scale back) (**SPP Shares**), without incurring brokerage or other transaction costs.
- (b) The issue price of each of the SPP Shares will be \$0.18 (the same as the issue price under the Placement) and the SPP Shares will rank equally with all existing shares.
- (c) The SPP will be capped at \$1 million and the Company reserves the right to scale back applications under the SPP.
- (d) The offers under the SPP are non-renounceable and non-transferable and, therefore, eligible shareholders cannot transfer their right to purchase SPP Shares to a third party.
- (e) The SPP is not underwritten, however, if there is a shortfall in the SPP, the directors of the Company (in their absolute discretion and subject to the Company's placement capacity under Listing Rules 7.1 and 7.1A) may issue the shares subject of the shortfall in the SPP to sophisticated and professional investors.

## For further information, please contact:

Matt Brown, Chief Financial Officer  
+61 (0)417 201 246  
[matt.brown@livetiles.nyc](mailto:matt.brown@livetiles.nyc)

**Media Enquiries**  
Harrison Polites  
Media & Capital Partners  
+61 (0)409 623 618  
[harrison.polites@mcpartners.com.au](mailto:harrison.polites@mcpartners.com.au)

**About LiveTiles:**

LiveTiles is a global software company headquartered in New York, with offices in Sydney, Melbourne, Hobart, London, Seattle, Tri-Cities (Washington State) and Minneapolis. LiveTiles offers digital workplace software for the commercial and education markets, and is an award-winning Microsoft Partner. LiveTiles' products comprise LiveTiles SharePoint, LiveTiles Cloud, LiveTiles for SAP, LiveTiles MX and LiveTiles Mosaic. LiveTiles' customers represent a diverse range of sectors and are spread throughout the United States, United Kingdom, Europe, the Middle East and Asia-Pacific.