# Form 603 Corporations Act 2001 Section 671B

## Notice of initial substantial holder

To: FLEETWOOD CORPORATION LIMITED

ACN: 130 832 816

ASX Code: FWD

#### 1. Details of substantial holder

Name: IOOF Holdings Limited

**ACN:** 100 103 722

This notice is given by IOOF Holdings Limited on behalf of itself and its subsidiaries.

The holder became a substantial shareholder on: 08/08/2017

### 2. Previous and present voting power

The total number of votes attached to all the voting shares in the company or voting interest in the scheme that the substantial holder or an associate had a relevant interest in on the date the substantial holder is as follows:

| Class of securities | Number of<br>securities | Person's votes | Voting Power |
|---------------------|-------------------------|----------------|--------------|
| Ordinary            | 3,202,520               | 3,202,520      | 5.247%       |

### 3. Details of present registered holders

The persons registered as holders of the securities are as follows:

| Holder  | Registered holder of securities | Person<br>Entitled<br>to be<br>holder | Nature of relevant<br>interest | Class &<br>Number<br>(Ord) | Person's votes |
|---|---------------------------------|---------------------------------------|--------------------------------|----------------------------|----------------|
| Perennial Value<br>Management<br>Limited (ACN 090<br>879 904) and its | NAB Asset                       |                                       |                                |                            |                |
| subsidiaries  | Servicing                       |                                       | Investment Manager             | 1,894,613                  | 1,894,613      |

| Perennial Value<br>Management |           |                    |         |         |
|-------------------------------|-----------|--------------------|---------|---------|
| Limited (ACN 090              |           |                    |         |         |
| 879 904) and its              |           |                    |         |         |
| subsidiaries                  | Citigroup | Investment Manager | 339,635 | 339,635 |
| Perennial Value               |           |                    |         |         |
| Management                    |           |                    |         |         |
| Limited (ACN 090              |           |                    |         |         |
| 879 904) and its              |           |                    |         |         |
| subsidiaries                  | BNP       | Investment Manager | 953,197 | 953,197 |
| IOOF Investment               |           |                    |         |         |
| Management                    |           |                    |         |         |
| Limited (ACN 066              |           |                    |         |         |
| 695 021)                      | BNP       | Investment Manager | 15,075  | 15,075  |

## 4. Consideration

The consideration paid for each relevant interest and acquired in the four months prior to the day that the substantial holder became a substantial holder is as follows:

| Date       | Person  | Nature              | Consideration   | Class & number (ord) | Person's votes |
|------------|---|---------------------|-----------------|----------------------|----------------|
| 10/04/2017 | Perennial Value Management<br>Limited (ACN 090 879 904) | Purchased on market | \$<br>42,607.35 | 20,872               | 20,872         |
| 18/04/2017 | Perennial Value Management<br>Limited (ACN 090 879 904) | Purchased on market | \$<br>1,646.94  | 864                  | 864            |
| 18/04/2017 | IOOF Investment Management<br>Limited (ACN 066 695 021) | Sold on market      | \$<br>892.50    | 500                  | 500            |
| 19/04/2017 | Perennial Value Management<br>Limited (ACN 090 879 904) | Purchased on market | \$<br>11,299.93 | 5,951                | 5,951          |
| 20/04/2017 | Perennial Value Management<br>Limited (ACN 090 879 904) | Purchased on market | \$<br>22,106.43 | 11,160               | 11,160         |
| 21/04/2017 | Perennial Value Management<br>Limited (ACN 090 879 904) | Purchased on market | \$<br>81,214.28 | 40,518               | 40,518         |
| 21/04/2017 | IOOF Investment Management<br>Limited (ACN 066 695 021) | Sold on market      | \$<br>3,570.00  | 2,000                | 2,000          |
| 24/04/2017 | Perennial Value Management<br>Limited (ACN 090 879 904) | Purchased on market | \$<br>19,285.42 | 9,777                | 9,777          |
| 26/04/2017 | Perennial Value Management<br>Limited (ACN 090 879 904) | Purchased on market | \$<br>10,959.70 | 5,604                | 5,604          |
| 27/04/2017 | Perennial Value Management<br>Limited (ACN 090 879 904) | Purchased on market | \$<br>13,808.00 | 7,080                | 7,080          |
| 28/04/2017 | Perennial Value Management<br>Limited (ACN 090 879 904) | Purchased on market | \$<br>35,414.46 | 17,892               | 17,892         |
| 1/05/2017  | Perennial Value Management<br>Limited (ACN 090 879 904) | Purchased on market | \$<br>25,995.16 | 13,106               | 13,106         |
| 2/05/2017  | Perennial Value Management<br>Limited (ACN 090 879 904) | Purchased on market | \$<br>15,068.46 | 7,659                | 7,659          |
| 3/05/2017  | Perennial Value Management<br>Limited (ACN 090 879 904) | Purchased on market | \$<br>24,320.41 | 12,645               | 12,645         |
| 4/05/2017  | Perennial Value Management<br>Limited (ACN 090 879 904) | Purchased on market | \$<br>54,006.73 | 27,208               | 27,208         |

| 5/05/2017  | Perennial Value Management<br>Limited (ACN 090 879 904) | Purchased on market | \$<br>19,691.27  | 9,862  | 9,862  |
|------------|---|---------------------|------------------|--------|--------|
| 8/05/2017  | Perennial Value Management<br>Limited (ACN 090 879 904) | Purchased on market | \$<br>51,094.17  | 25,491 | 25,491 |
| 9/05/2017  | Perennial Value Management<br>Limited (ACN 090 879 904) | Purchased on market | \$<br>7,769.06   | 3,876  | 3,876  |
| 10/05/2017 | Perennial Value Management<br>Limited (ACN 090 879 904) | Purchased on market | \$<br>1,495.28   | 746    | 746    |
| 18/05/2017 | Perennial Value Management<br>Limited (ACN 090 879 904) | Purchased on market | \$<br>65,779.90  | 31,255 | 31,255 |
| 19/05/2017 | Perennial Value Management<br>Limited (ACN 090 879 904) | Purchased on market | \$<br>12,945.41  | 6,153  | 6,153  |
| 23/05/2017 | IOOF Investment Management<br>Limited (ACN 066 695 021) | Sold on market      | \$<br>7,825.00   | 4,384  | 4,384  |
| 26/05/2017 | Perennial Value Management<br>Limited (ACN 090 879 904) | Purchased on market | \$<br>30,745.38  | 14,496 | 14,496 |
| 29/05/2017 | Perennial Value Management<br>Limited (ACN 090 879 904) | Purchased on market | \$<br>129,059.05 | 60,184 | 60,184 |
| 1/06/2017  | Perennial Value Management<br>Limited (ACN 090 879 904) | Purchased on market | \$<br>28,156.05  | 13,089 | 13,089 |
| 2/06/2017  | IOOF Investment Management<br>Limited (ACN 066 695 021) | Purchased on market | \$<br>2,206.26   | 1,236  | 1,236  |
| 5/06/2017  | Perennial Value Management<br>Limited (ACN 090 879 904) | Purchased on market | \$<br>12,473.73  | 5,789  | 5,789  |
| 6/06/2017  | Perennial Value Management<br>Limited (ACN 090 879 904) | Purchased on market | \$<br>902.84     | 419    | 419    |
| 7/06/2017  | Perennial Value Management<br>Limited (ACN 090 879 904) | Purchased on market | \$<br>1,764.72   | 819    | 819    |
| 8/06/2017  | Perennial Value Management<br>Limited (ACN 090 879 904) | Purchased on market | \$<br>179,676.47 | 83,387 | 83,387 |
| 15/06/2017 | Perennial Value Management<br>Limited (ACN 090 879 904) | Purchased on market | \$<br>178,371.36 | 73,017 | 73,017 |
| 16/06/2017 | IOOF Investment Management<br>Limited (ACN 066 695 021) | Purchased on market | \$<br>2,670.50   | 1,090  | 1,090  |
| 29/06/2017 | Perennial Value Management<br>Limited (ACN 090 879 904) | Purchased on market | \$<br>31,950.93  | 13,944 | 13,944 |
| 1/07/2017  | IOOF Investment Management<br>Limited (ACN 066 695 021) | Purchased on market | \$<br>8,925.00   | 5,000  | 5,000  |
| 1/07/2017  | IOOF Investment Management<br>Limited (ACN 066 695 021) | Sold on market      | \$<br>8,925.00   | 5,000  | 5,000  |
| 3/07/2017  | Perennial Value Management<br>Limited (ACN 090 879 904) | Purchased on market | \$<br>11,935.73  | 4,995  | 4,995  |
| 12/07/2017 | Perennial Value Management<br>Limited (ACN 090 879 904) | Purchased on market | \$<br>89,252.89  | 34,997 | 34,997 |
| 13/07/2017 | Perennial Value Management<br>Limited (ACN 090 879 904) | Purchased on market | \$<br>15,246.15  | 5,822  | 5,822  |
| 14/07/2017 | Perennial Value Management<br>Limited (ACN 090 879 904) | Purchased on market | \$<br>60,541.24  | 23,270 | 23,270 |
| 17/07/2017 | Perennial Value Management<br>Limited (ACN 090 879 904) | Purchased on market | \$<br>88,275.50  | 34,031 | 34,031 |
| 18/07/2017 | Perennial Value Management<br>Limited (ACN 090 879 904) | Purchased on market | \$<br>51,975.61  | 20,000 | 20,000 |

| l I        | D : 137.1 34               | l n 1 1      | Ι φ          |         | 1       |
|------------|----------------------------|--------------|--------------|---------|---------|
| 25/07/2017 | Perennial Value Management | Purchased on | \$           | 2.600   | 2.600   |
| 25/07/2017 | Limited (ACN 090 879 904)  | market       | 9,555.74     | 3,600   | 3,600   |
|            | Perennial Value Management | Purchased on | \$           |         |         |
| 26/07/2017 | Limited (ACN 090 879 904)  | market       | 172,481.13   | 64,980  | 64,980  |
|            | Perennial Value Management | Purchased on | \$           |         |         |
| 27/07/2017 | Limited (ACN 090 879 904)  | market       | 187,743.20   | 70,727  | 70,727  |
|            | Perennial Value Management | Purchased on | \$           |         |         |
| 28/07/2017 | Limited (ACN 090 879 904)  | market       | 92,907.95    | 34,986  | 34,986  |
|            | Perennial Value Management | Purchased on | \$           |         |         |
| 31/07/2017 | Limited (ACN 090 879 904)  | market       | 58,751.88    | 22,134  | 22,134  |
|            | Perennial Value Management | Purchased on | \$           |         |         |
| 1/08/2017  | Limited (ACN 090 879 904)  | market       | 265,583.01   | 100,000 | 100,000 |
|            | Perennial Value Management | Purchased on | \$           |         |         |
| 2/08/2017  | Limited (ACN 090 879 904)  | market       | 16,060.61    | 6,002   | 6,002   |
|            | Perennial Value Management | Purchased on | \$           |         |         |
| 3/08/2017  | Limited (ACN 090 879 904)  | market       | 232,245.06   | 87,148  | 87,148  |
|            | Perennial Value Management | Purchased on | \$           |         |         |
| 4/08/2017  | Limited (ACN 090 879 904)  | market       | 1,599,688.75 | 602,331 | 602,331 |
|            | Perennial Value Management | Purchased on | \$           |         |         |
| 7/08/2017  | Limited (ACN 090 879 904)  | market       | 37,401.89    | 14,000  | 14,000  |
|            | Perennial Value Management | Purchased on | \$           |         |         |
| 8/08/2017  | Limited (ACN 090 879 904)  | market       | 642,910.25   | 238,035 | 238,035 |

## 5. Associates

| Name & ACN     | Nature of association |
|----------------|-----------------------|
| Not applicable |                       |

## 6. Addresses

The addresses of persons named in this form are as follows:

| Name                               | Address   |
|------------------------------------|---|
| FLEETWOOD CORPORATION LIMITED      | 21 Regal Place, EAST PERTH, WA, AUSTRALIA, 6004   |
| IOOF Investment Management Limited | Level 6, 161 Collins Street<br>Melbourne VIC 3000 |
| Perennial Value Management Limited | Level 27, 88 Phillip Street<br>Sydney NSW 2000    |