



COMPANY ANNOUNCEMENT

17 August 2017

Nufarm Limited
ACN 091 323 312

103-105 Pipe Road
Laverton North VIC 3026
Australia

P: +61 3 9282 1000
F: +61 3 9282 1001

nufarm.com

Material items and trading update

Nufarm Limited today announced that it expects to book approximately \$23 million (pre-tax) in material items associated with its asset rationalisation and restructuring program when it reports its July full-year results on September 26. The company confirmed its performance improvement program is on track and management is confident of delivering performance improvement benefits of at least \$116 million by full year 2018.

The restructuring costs relate to the merging of the company's Australian marketing arms and brands – announced in May – and the implementation of a shared services model to support Nufarm's European business.

The company has marketed products in Australia under both the Nufarm and Crop Care brands. The integration of the Crop Care range under the Nufarm brand results in a single, focused sales organisation that is delivering business efficiencies and a more streamlined service to Australian customers. The company will book \$5 million in costs associated with this change.

Nufarm has begun implementation of a new European-wide Enterprise Resource Planning (ERP) system and shared services centre, resulting in a restructuring of back-office activities in the European business. One-off costs associated with this initiative amount to \$5 million. The changes will result in a sustainably lower cost base, improved information sharing, and other business efficiencies.

Nufarm will also write-down the carrying value of two small production facilities as part of its ongoing manufacturing footprint assessment. This includes a small insecticide pelletizing operation in Yenda, NSW, and a phenoxy herbicide formulation facility in India. The asset rationalisation charge amounts to \$13 million.

Trading Update

The company will release its full year results for the 12 months to July 31, 2017 on September 26, and expects to report underlying earnings before interest and tax (EBIT) growth on the previous year of between 4% and 6%, and underlying net profit after tax growth of between 20% and 25%.

(These estimates are based on preliminary numbers, which are unaudited and subject to final sign-off by the Board.)

-- end --

Further information: Mark Keating
General Manager, Investor Relations
mark.keating.nufarm.com
☎ (61 3) 9282 1004

Megan Fletcher
Group Executive, Corporate Affairs
megan.fletcher.nufarm.com
☎ (61 3) 9282 1218
☎ 0428 139 531