



23 AUGUST 2017

SKYDIVE THE BEACH GROUP LIMITED (ACN 167 320 470)

(ASX:SKB)

ASX ANNOUNCEMENT

SKYDIVE ANNOUNCES FY17 RESULTS

Skydive the Beach Group Limited (ASX:SKB, 'the Company', 'Skydive') announces the Company's full year results for the year ended 30 June 2017.

Highlights

- Revenue 53.2% greater than FY16
- Normalised EBITDA 55.6% greater than FY16
- Final Dividend of 1cps, 100% fully franked, in line with the Company dividend policy
- Acquisition of Skydive Wanaka completed July 2016
- Acquisition of Raging Thunder Adventures completed October 2016
- Acquisition of Reef Magic Cruises completed May 2017

Summary of Results for FY17 relative to FY16:

AUD	FY17	FY16	% Increase
Total Revenue (\$m)	89.6	58.5	53.2%
Normalised EBITDA * (\$m)	22.4	14.4	55.6%
Normalised EBITDA * (%)	25.0%	24.6%	1.6%
Basic Earnings Per Share (cents)	2.20	2.10	4.6%
Dividend per Share (cents)	1.0	1.0	-

**EBITDA is a financial measure, which is not prescribed by Australian Accounting Standards ("AAS") and represents the profit under AAS adjusted for specific non-cash and significant items. The Directors consider EBITDA to reflect the core earnings of the consolidated entity.*

Normalised EBITDA is before acquisition related expenses and other one-off items outside normal operations of the business.

Revenue and EBITDA has increased due to the organic growth of the skydiving dropzones throughout Australia and New Zealand, in particular the key sites of Wollongong, Queenstown and Cairns, and also due to the acquisitions of Skydive Wanaka, Raging Thunder Adventures and Reef Magic Cruises throughout FY17.



Following the acquisitions of Raging Thunder Adventures (October 2016) and Reef Magic Cruises (May 2017), as at 30 June 2017 the Company operates two eco-tourism adventure companies located in Far North Queensland. This adds white water rafting, hot air ballooning, canyoning, sea kayaking and tours to the Great Barrier Reef to the company's adventure tourism portfolio.

Summary of Results for FY17 relative to FY17 profit guidance:

AUD	FY17 Actual	FY17 Guidance
Total Revenue (\$m)	89.6	93.2
Normalised EBITDA * (\$m)	22.4	22.1
Normalised EBITDA * (%)	25.0%	23.7%

The Normalised EBITDA forecast was achieved for FY17 notwithstanding adverse weather conditions the company faced during the year, with Cyclone Debbie and the subsequent flooding in South East Queensland having a direct impact on the financial performance of the company. These adverse weather conditions, together with the unanticipated shutdown of the water supply to Tully River and Barron River explain the revenue differential to the FY17 Guidance.

Dividend

The Directors have declared a final and fully franked dividend of \$0.01 per share, payable on 29 September 2017, out of retained profits at 30 June 2017. For the purposes of determining any entitlement to the dividend, the record date has been set as 18 September 2017.

FY18 Outlook and Guidance

Skydive expects strong business momentum to continue into FY18.

Its' FY18 forecast includes a full 12-month contribution from Raging Thunder Adventures (8 months contribution in FY17) and Reef Magic Cruises (2 months contribution in FY17), together with improved organic growth, operating efficiencies and cost synergies.

AUD	FY18 range
Total Revenue (\$m)	115 - 120
Normalised EBITDA * (\$m)	29 - 31

Name Change

The company's evolution from a skydiving company to a broadly defined adventure experience company has resulted in the need for a new company name. **Experience Co Limited** is the new proposed company name. 'EXP' is the new proposed ASX code. Both the name and the code have been reserved with ASIC and ASX respectively, and the company will change its name subject to the approval of shareholders at the upcoming Annual General Meeting of the company to be held in October this year.



Skydive's MD, Mr Anthony Boucaut commented:

"We are delighted with the Company's strong operational and financial performance this year. This year saw the Company enter into the non-skydiving adventure experience market for the first time with its acquisitions of Raging Thunder Adventures and Reef Magic Cruises in North Queensland, Australia. These acquisitions have positioned the company to increase customers in the adventure experience market, and to expand further into the adventure tourism market in Australia and overseas."

Skydive's CEO, Mr Anthony Ritter commented:

"The results for the financial year reflect strong growth in underlying bookings and passenger numbers and continued operational efficiencies. We are really proud to finish what is only our second full financial year as an ASX listed company with the results we have announced today. Given our vision to become the world's largest and most respected adventure tourism company, we look forward to seeing what FY18 and beyond will bring for SKB."

- ENDS -

CONTACT INFORMATION

Media

Justin Kelly, Director
Media & Capital Partners
p: +61 408 215 858
e: Justin.kelly@mcpartners.com.au

Investors

Skydive the Beach Group Limited
Anthony Ritter
Chief Executive Officer & Company Secretary
p: 1300 663 634
e: companysecretary@skydive.com.au

About Skydive the Beach Group Limited (ASX:SKB)

Skydive the Beach Group Ltd (SKB) is an adventure tourism and leisure company. From its origins in Wollongong NSW in 1999 and now provides tandem diving experiences in 18 locations in Australia and three locations in New Zealand. SKB also provides activities of white water rafting, hot air ballooning, canyoning and boat tours to the Great Barrier Reef in North Queensland, Australia. Since successfully completing an initial public offer (IPO) in March 2015, SKB has acquired Australian Skydive (March 2015), NZone Skydive (October 2015), Skydive Wanaka (July 2016), Raging Thunder Adventures (October 2016), Reef Magic Cruises (April 2016) and Byron Bay Balloons (August 2017).